# REZWAN ISLAM

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Product-focused MBA candidate with engineering roots and 1+ years driving measurable impact in digital product development. Skilled in cross-functional collaboration, data-informed decision-making, and delivering user-centric solutions from MVP to launch.

# Experience

Odynn New York, NY

Iune 2025 - Present

- Product Analyst Intern
- · Led 3+ cross-functional design iteration sessions using Figma, Jira, and Confluence, gathering stakeholder feedback to define MVP scope and reducing UIrelated support tickets (e.g., navigation issues) by 25% post-launch.
- Designed and executed an A/B test in Amplitude to evaluate booking flow improvements (e.g., layout changes), analyzing 1,000+ user sessions and driving a 12% uplift in conversion.
- · Analyzed client interactions and preferences using Amplitude and Tableau to identify product gaps such as onboarding inefficiencies, creating prototypes that increased B2B client demo requests by 15%.

#### **Small Business Development Center**

New York NY

Business Development Intern

September 2024 - December 2024

- · Led market research and customer discovery efforts for 10+ entrepreneurs, helping validate business ideas and refine positioning strategies, resulting in a 25% improvement in client pitch success rates during advisor reviews.
- · Supported the development of business plans and financial projections for startups across industries such as retail, food & beverage, and fitness, increasing client preparedness for investor and SBA loan meetings by 40%.
- · Implemented a centralized database for tracking client interactions and portfolio performance, reducing data retrieval time by 50% and improving analysis accuracy for strategic planning across 15 startups.

**Rocket Mortgage** Detroit MI

Digital Product Management Intern

May 2024 - December 2024

- · Partnered with engineering and design teams to integrate a Plaid CTA feature into the Rocket Mortgage Mobile App, optimizing backend processes and increasing account creation speed by 400%.
- · Defined integration requirements for an AI-driven chatbot to streamline onboarding for the Rocket Mortgage Mobile App, reducing banker queries by 40% through seamless functionality and system compatibility.
- · Led the design and implementation of a Rocket Homes app feature for a side-by-side house comparisons, increasing user engagement by 20% and earning the Tech Demo Award for June 2024.

#### MegaPlants LLC/Kosha Botanica

New York, NY

Product Development Intern

- February 2024 May 2024 · Conducted market research using Keepa and Jungle Scout to analyze 300+ trending SKUs; identified two high-potential products projected to boost sales by 20%, aligning with MegaPlants' sustainability mission.
- · Partnered directly with the CEO to assess ingredient formulations and strategic fit, recommending 3 trending tinctures from a pool of 200+ that drove a projected 25% increase in revenue.
- · Executed digital marketing strategies (e.g., social media campaigns) for two eco-friendly product lines, increasing online engagement by 15% and strengthening MegaPlants LLC's brand positioning.

#### **Zachry Nuclear Engineering**

Stonington, CT

Mechanical Engineer

May 2021 - January 2023

- · Conducted comprehensive heat transfer analysis for Arkansas Nuclear One Plant design modification, ensuring HDPE pipe temperatures remained below 120°F over 10 hours, validating safety and regulatory compliance standards.
- · Evaluated the addition of 10 electrical equipment units in a 5,000 sq. ft. Control Room, determining a <2% increase in heat load using advanced assessment techniques, ensuring system integrity and efficiency.
- · Led a jib crane modification project, increasing cleaning process speed by 400% for strainer maintenance while ensuring compliance with ASME NOG-1 standards for nuclear crane operations.

### Education

# **MBA** Candidate

Baruch College, Zicklin School of Business · 4.00

# **Bachelor of Engineering in Mechanical Engineering**

The City College of New York  $\cdot$  3.83

### **Projects**

- · SleepWave by Bose Product Expansion & Market Strategy: Developed a data-backed go-to-market strategy for a new Bose sleep tech product; conducted competitive and consumer analysis to position SleepWave as a premium offering, projecting \$450K in first-year revenue and targeting 5% market share in the \$2B U.S. sleep aid market.
- · Tracktern Job Application Tracker Chrome Extension: Built a Chrome extension integrated with Airtable to save and organize job postings (title, company, description, URL) from LinkedIn/Indeed; implemented AI-driven job summarization and tagging to streamline student job search workflows and reduce manual tracking time by 70%.

### Skills

Technical Skills: Jira, Confluence, Azure DevOps, Asana, Notion, OKRs/KPIs, Agile/Scrum/Kanban, Wireframing, Roadmapping, Backlog Management, Microsoft Office, Lucid Chart, Figma, Miro, Zendesk, Amplitude, Tableau, Adobe Analytics, SQL, NoSQL, Python, Excel VBA, Power BI, Lean Six Sigma.