CONSOLIDATED INTERIM FINANCIAL INFORMATION FOR THE FIRST QUARTER ENDED 31 MARCH 2011



## Independent auditor's review report To the Directors of Dialog Axiata PLC

We have reviewed the accompanying balance sheets of Dialog Axiata PLC and its subsidiaries at 31 March 2011, and the related statements of income and cash flows for the period then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Sri Lanka Standard on Review Engagements 2400 applicable to review engagements. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying financial statements are not presented fairly, in all material respects in accordance with Sri Lanka Accounting Standards.

10 May 2011

**COLOMBO** 

CHARTERED ACCOUNTANTS

#### **Balance sheet**

(all amounts in Sri Lanka Rupees thousands)

	Note	As at 31 March 2011		As at 31 December 2010	
		Group	Company	Group	Company
ASSETS					
Non-current assets					
Property, plant and equipment		53,241,445	44,446,851	53,014,351	44,348,523
Intangible assets		3,672,439	1,341,689	3,757,193	1,397,140
Investments in subsidiaries		Nil	10,326,010	Nil	10,326,010
Other investment		30,596	30,596	30,596	30,596
Amount due from subsidiaries		Nil	8,816,575	Nil	8,771,992
		56,944,480	64,961,721	56,802,140	64,874,261
Current assets					
Inventories		160,990	155,855	271,184	266,159
Trade and other receivables		10,611,246	9,189,596	9,628,718	8,071,307
Cash and cash equivalents		7,945,137	7,418,233	5,433,770	5,079,135
•		18,717,373	16,763,684	15,333,672	13,416,601
Assets held for transfer	11	Nil	83,659	Nil	Nil
7.0000 1.00 1.01 1.01.01.01					
Total assets		75,661,853	81,809,064	72,135,812	78,290,862
EQUITY					
Capital and reserves attributable					
to equity holders					
Stated capital		30,556,113	30,556,113	30,556,113	30,556,113
ESOS Trust shares		(1,990,921)	(1,990,921)	(1,990,921)	(1,990,921
Dividend reserve - ESOS		260,067	260,067	260,067	260,067
Revaluation reserve		130,748	95,910	131,713	96,820
Retained earnings		3,765,186	12,065,306	2,656,318	10,744,469
		32,721,193	40,986,475	31,613,290	39,666,548
Total equity		32,721,193	40,986,475	31,613,290	39,666,548
LIABILITIES					
Non - current liabilities		10.110.150	10.110.150	00 100 750	00 100 750
Borrowings		19,143,159	19,143,159	20,122,753	20,122,753
Deferred income tax liabilities		1,644,782	1,644,782	1,612,510	1,612,510
Retirement benefit obligations		413,878	372,713	390,635	358,854
Provision for other liabilities		635,159	622,835	619,876	607,794
Deferred revenue		269,613	269,613	285,766	285,766
		22,106,591	22,053,102	23,031,540	22,987,677
Current liabilities					
Trade and other payables		13,648,007	11,914,768	12,094,208	10,443,631
Current income tax liabilities		28,879	25,349	14,151	10,898
Borrowings		7,157,183	6,822,485	5,382,623	5,182,108
3		20,834,069	18,762,602	17,490,982	15,636,637
Liabilities held for transfer	11	Nil	6,885	Nil	Nil
Total liabilities		42,940,660	40,822,589	40,522,522	38,624,314
Total equity and liabilities		75,661,853	81,809,064	72,135,812	78,290,862
Net Asset per Share (Rs.)		3.71	4.73	3.57	4.56
I certify that these financial statements have been	n prepared in compliance with	the requirements of the Co	mpanies Act, No. 0	07 of 2007.	
Signed					
Group Chief Financial Officer					

Group Chief Financial Officer Date: 10 May 2011

The Board of Directors is responsible for the preparation and presentation of these financial statements.

Approved and signed for and on behalf of the Board of Directors:

Signed Signed ..... ..... Director Director Date: 10 May 2011 Date: 10 May 2011

The notes on pages 7 to 11 form an integral part of these financial statements.

### Income statement

(all amounts in Sri Lanka Rupees thousands)

	Three months ended 31 March 2011		Three months ended 31 March 2010		
·	Group	Company	Group	Company	
Revenue	10,953,339	10,029,293	9,950,904	9,101,056	
Direct costs	(6,320,939)	(5,632,632)	(5,818,327)	(5,110,012)	
Gross margin	4,632,400	4,396,661	4,132,577	3,991,044	
Other operating income	21,696	20,630	24,754	12,901	
Administrative costs	(2,030,858)	(1,662,103)	(1,705,318)	(1,243,653)	
Distribution costs	(1,498,222)	(1,418,268)	(1,484,358)	(1,292,749)	
Operating profit	1,125,016	1,336,920	967,655	1,467,543	
Finance income/ (costs )- net	90,733	90,570	(143,274)	(69,569)	
Profit before tax	1,215,749	1,427,490	824,381	1,397,974	
Tax	(56,966)	(56,683)	(119,325)	(121,644)	
Profit for the period	1,158,783	1,370,807	705,056	1,276,330	
Attributable to:					
Equity holders of the Company	1,158,783	1,370,807	705,056	1,276,330	
Earnings per share for profit attributable to the equity holders of the Company during the period (expressed in Rs per share)					
- Basic	0.14	0.17	0.08	0.15	
- Diluted	0.14	0.17	0.08	0.15	

Statement of changes in equity

(all amounts in Sri Lanka Rupees Thousands)

Group

		Shares				
	Stated	in	Dividend	Revaluation	Retained	
	capital	ESOS trust	reserve	reserve	earnings	Total
Balance at 1 January 2010	31,806,113	(1,990,921)	260,067	136,471	(2,102,401)	28,109,329
Net Profit	Nil	Nil	Nil	Nil	705,056	705,056
Dividend to rated cumulative redeemable preference shares	Nil	Nil	Nil	Nil	(91,360)	(91,360)
Deffered tax on revaluation	Nil	Nil	Nil	(2,047)	Nil	(2,047)
Depreciation transfer	Nil	Nil	Nil	(952)	952	Nil
Balance as at 31 March 2010	31,806,113	(1,990,921)	260,067	133,472	(1,487,753)	28,720,978
Balance at 1 Apri 2010	31,806,113	(1,990,921)	260,067	133,472	(1,487,753)	28,720,978
Net Profit	Nil	Nil	Nil	Nil	4,342,385	4,342,385
Redemption of rated cumulative redeemable preference shares	(1,250,000)	Nil	Nil	Nil	Nil	(1,250,000)
Dividend to rated cumulative redeemable preference shares	Nil	Nil	Nil	Nil	(201,414)	(201,414)
Depreciation transfer	Nil	Nil	Nil	(3,100)	3,100	Nil
Deffered tax attributable to revaluation surplus	Nil	Nil	Nil	1,341	Nil	1,341
Balance at 31 December 2010	30,556,113	(1,990,921)	260,067	131,713	2,656,318	31,613,290
Balance at 1 January 2011	30,556,113	(1,990,921)	260,067	131,713	2,656,318	31,613,290
Net Profit	Nil	Nil	Nil	Nil	1,158,783	1,158,783
Dividend to rated cumulative redeemable preference shares	Nil	Nil	Nil	Nil	(50,880)	(50,880)
Depreciation transfer	Nil	Nil	Nil	(965)	965	Nil
Balance at 31 March 2011	30,556,113	(1,990,921)	260,067	130,748	3,765,186	32,721,193

The notes on page 7 to 11 form an integral part of these financial statements.

Statement of changes in equity

(all amounts in Sri Lanka Rupees Thousands)

Company

		Shares				
	Stated	in	Dividend	Revaluation	Retained	
	capital	ESOS trust	reserve	reserve	earnings	Total
Balance at 1 January 2010	31,806,113	(1,990,921)	260,067	101,358	4,481,458	34,658,075
Net Profit	Nil	Nil	Nil	Nil	1,276,330	1,276,330
Deffered tax on revaluation	Nil	Nil	Nil	(2,047)	Nil	(2,047)
Depreciation transfer	Nil	Nil	Nil	(897)	897	Nil
Dividend to rated cumulative redeemable preference shares	Nil	Nil	Nil	Nil	(91,360)	(91,360)
Balance at 31 March 2010	31,806,113	(1,990,921)	260,067	98,414	5,667,325	35,840,998
Balance at 1 April 2010	31,806,113	(1,990,921)	260,067	98,414	5,667,325	35,840,998
Net Profit	Nil	Nil	Nil	Nil	5,275,623	5,275,623
Deffered tax on revaluation	Nil	Nil	Nil	1,341	Nil	1,341
Depreciation transfer	Nil	Nil	Nil	(2,935)	2,935	Nil
Dividend to rated cumulative redeemable preference shares	Nil	Nil	Nil	Nil	(201,414)	(201,414)
Redemption of rated cumulative redeemable preference shares	(1,250,000)	Nil	Nil	Nil	Nil	(1,250,000)
Balance at 31 December 2010	30,556,113	(1,990,921)	260,067	96,820	10,744,469	39,666,548
Balance at 1 January 2011	30,556,113	(1,990,921)	260,067	96,820	10,744,469	39,666,548
Net Profit	Nil	Nil	Nil	Nil	1,370,807	1,370,807
Dividend to rated cumulative redeemable preference shares	Nil	Nil	Nil	Nil	(50,880)	(50,880)
Depreciation transfer	Nil	Nil	Nil	(910)	910	Nil
Balance at 31 March 2011	30,556,113	(1,990,921)	260,067	95,910	12,065,306	40,986,475

The notes on page 7 to 11 form an integral part of these financial statements.

### Cash flow statement

(all amounts in Sri Lanka Rupees thousands)

	Three months ended 31 March 2011		Three montl 31 March		
	Group	Company	Group	Company	
Cash flows from operating activities					
Cash generated from operations	4,238,086	3,856,066	3,078,623	3,062,258	
Interest received	19,918	18,750	13,035	12,565	
Interest paid	(77,474)	(78,018)	(249,656)	(175,587)	
Tax / ESC paid	(23,950)	(23,945)	(21,972)	(21,969)	
Retirement benefit obligations paid	(2,187)	(2,187)	(17,090)	(12,092)	
Net cash generated from operating activities	4,154,393	3,770,666	2,802,940	2,865,175	
Cash flows from investing activities					
Purchases of property, plant and equipment	Nil	Nil	(26,439)	(26,140)	
Purchases of intangible assets	Nil	Nil	(11,803)	(11,803)	
Expenditure incurred on capital work-in-progress	(2,510,915)	(2,004,851)	(1,595,819)	(1,026,379)	
Amount given to subsidiaries	Nil	(158,656)	Nil	(1,177,780)	
Proceeds from sale of property, plant and equipment	Nil	Nil	18,098	8,123	
Net cash used in investing activities	(2,510,915)	(2,163,507)	(1,615,963)	(2,233,979)	
Cash flows from financing activities					
Repayment of finance leases	Nil	Nil	(7,736)	(1,965)	
Repayment of borrowings	(602,335)	(597,372)	(2,558,038)	(2,025,457)	
Proceeds from borrowings	1,268,932	1,268,932	649,155	623,437	
Net cash generated from / (used in ) financing activities	666,597	671,560	(1,916,619)	(1,403,985)	
Net increase / (decrease) in cash and cash equivalents	2,310,075	2,278,719	(729,642)	(772,789)	
Movement in cash and cash equivalents					
At start of period	4,475,861	4,314,219	3,019,449	3,175,076	
Increase / (decrease)	2,310,075	2,278,719	(729,642)	(772,789)	
Exchange gains on cash and bank overdrafts	(7,245)	(7,245)	4,746	4,746	
At end of period	6,778,691	6,585,693	2,294,553	2,407,033	

#### Notes to the financial statements

(in the notes all amounts in Sri Lanka Rupees thousands unless otherwise stated)

#### 1 General information

Dialog Axiata PLC (the "Company") and its subsidiaries (together "the Group") provide Communication (Mobile, Internet, International, Data and Backbone, Fixed wireless and Transmission infrastructure) and Media related services.

Dialog Axiata PLC (the "Company") is a public limited liability company incorporated and domiciled in Sri Lanka and listed on the Colombo Stock Exchange. The registered office of the Company is located at 475, Union Place, Colombo 2.

Issued ordinary shares of the Company have been listed on the Colombo Stock Exchange since 28 July 2005.

#### 2 Basis of preparation

The condensed interim consolidated financial information of Dialog Axiata PLC (the "Company") for the period ended 31 March 2011 has been prepared in accordance with Sri Lanka Accounting Standard 35 "Interim Financial Reporting". The interim consolidated financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2010.

#### 3 Accounting policies

Accounting policies adopted are consistent with those of the annual financial statements for the year ended 31 December 2010.

## Notes to the financial statements (Contd)

### 4 Segment information

Primary reporting format - business segments

### o The segment results for the period ended 31 March 2011 are as follows:

	Cellular Operation	International operation	Tele Infrastructure operation	Fixed Telecommunicatio n service	Television operation	Group
Total segmental revenue Inter-segment revenue Revenue from external customers	8,367,331 (1,164,481) 7,202,850	3,396,382 (983,360) 2,413,022	1,291,831 (906,759) 385,072	463,211 (67,823) 395,388	560,832 (3,825) 557,007	14,079,587 (3,126,248) 10,953,339
Operating profit/(loss) segment results	869,452	386,402	101,131	(203,693)	(28,276)	1,125,016
Finance income Finance costs Finance income - net Profit before income tax Income tax expense Profit for the period						161,205 (70,472) 90,733 1,215,749 (56,966) 1,158,783

### Other segment items included in the income statement are as follows:

	Cellular Operation	International operation	Tele Infrastructure operation	Fixed Telecommunicatio	Television operation	Group
Depreciation ,amortisation and imparment	1,758,875	127,901	154,709	289,537	131,967	2,462,989

### o The segment assets and liabilities at 31 March 2011 and capital expenditure for the period then ended are as follows:

	Cellular Operation	International operation	Tele Infrastructure operation	Fixed Telecommunicatio n service	Television operation	Unallocated	Group
Assets	55,671,989	7,742,124	5,526,111	2,273,648	3,182,970	1,265,011	75,661,853
Liabilities	7,304,212	4,368,995	1,870,097	383,812	919,466	28,094,078	42,940,660
Capital expenditure	1,394,163	28,302	996,966	8,506	66,687	Nil	2,494,624

## Notes to the financial statements (Contd)

- 4 Segment information (Contd)
- o The segment results for the period ended 31 March 2010 are as follows:

		International		Fixed Telecommunicatio		_
	Cellular Operation	operation	operation	n service	Television operation	Group
	<b>7.500.404</b>	0.400.444	4.054.050	4= 4 0 4=	400.000	40.000.505
Total segmental revenue	7,503,134	3,482,414	1,054,079	474,217	489,693	13,003,537
Inter-segment revenue	(1,076,557)	(1,120,551)	(795,626)	(57,511)	(2,388)	(3,052,633)
Revenue from external customers	6,426,577	2,361,863	258,453	416,706	487,305	9,950,904
Operating profit / (loss) segment results	1,415,157	49,414	(76,485)	(294,498)	(125,933)	967,655
Finance income						109,634
Finance costs						(252,908)
Finance costs - net						(143,274)
Profit before income tax						824,381
Income tax expense						(119,325)
Profit for the period						705,056
Troncror the period						
		International	Tele Infrastructure	Fixed Telecommunicatio		
	Cellular Operation	operation	operation	n service	Television operation	Group
Depreciation ,amortisation and imparment	1,199,099	556,533	249,336	266,692	111,096	2,382,756

o The segment assets and liabilities at 31 December 2010 and capital expenditure for the year then ended are as follows:

				Fixed			
	Cellular Operation	International operation	Tele Infrastructure operation		Television operation	Unallocated	Group
Assets Liabilities Capital expenditure	42,612,831 6,305,864 2,334,532	16,286,313 4,270,506 295,381	5,065,484 1,433,124 3,367,574	2,573,903 236,809 126,096	3,408,150 1,013,125 701,490	2,189,131 27,263,094 1,107,349	72,135,812 40,522,522 7,932,422

### Notes to the financial statements (Contd)

(in the notes all amounts in Sri Lanka Rupees thousands unless otherwise stated)

#### 5 Stated capital

Stated Capital of the Company consists of 8,143,778,405 ordinary shares and 2,500,000,000 rated cumulative redeemable preference shares.

#### 6 Comparatives

Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current period.

#### 7 Market price per share

For	the three months ended 31 March	2011	2010	
		Rs.	Rs.	
-	Highest	12.20	7.75	
-	Lowest	10.20	6.50	
-	Last traded	10.50	6.75	

#### 8 20 largest shareholders of the Company

	Name of Shareholder	No. of Shares	% Holding
1	Axiata Investments (Labuan) Limited	6,785,252,765	83.32%
2	HSBC - BBH - Genesis Smaller Companies	191,221,640	2.35%
3	Dialog Telekom Employees ESOS Trust	158,572,462	1.95%
4	Employees Provident Fund	94,357,589	1.16%
5	Sri Lanka Insurance Corporation Ltd-Life Fund	74,585,920	0.92%
6	HSBC-SSBT- South Asia Portfolio	71,161,980	0.87%
7	HSBC-International Finance Corporation	64,086,800	0.79%
8	HSBC-BBH-Genesis Emerging Markets Opportunities Fund	55,345,900	0.68%
9	Browns Investments (Pvt) Ltd	44,990,600	0.55%
10	HSBC-JPMLU-Morgan Stanley Asset Management	42,651,352	0.52%
11	BNY-CF Ruffer Investment Funds	39,214,300	0.48%
12	Northen Trust Co s/a Northern Trust Fiduciary Services (Ireland) as Trustee to Baring Asean Frontiers Fund	38,938,000	0.48%
13	Sri Lanka Insurance Corporation Ltd-General Fund	22,320,360	0.27%
14	HSBC-JPMCB-Scottish Orl Sml TR GTI 6018	22,207,500	0.27%
15	HSBC- FS-LG India Fund Ltd	21,900,510	0.27%
16	Associated Electrical Corporation Ltd	19,750,000	0.24%
17	CB London s/a RBS as DEP of FS India Sub/Cont FD Aa s/f of First State Invest ICVC	17,240,000	0.21%
18	HSBC-SSBT-Morgan Stanley Frontier Emerging Markets Fund Inc	15,083,907	0.19%
19	Seylan Bank PLC A/C No. 3	14,703,100	0.18%
20	Bank of Ceylon A/C Ceybank Unit Trust	14,141,700	0.17%

#### 9 Public shareholding

The percentage of public shareholding as at 31 March 2011 was 14.73% (14.73% as at 31 December 2010), calculated as per the listing rules of the Colombo Stock Exchange.

#### 10 Assets and liabilities held for transfer.

On 21 January 2011, the Company incorporated a fully owned subsidiary, Dialog Business Services (Private) Ltd (DBS) for the purpose of carrying out IT enabled services. The Company decided to transfer it's Call Centre Operation to DBS which started it's commercial operation on 1 April 2011. Accordingly, the following assets and liabilities of the Call Centre Operation are classified as held for transfer as of 31 March 2011.

	As at 31 March 2011	As at 31 December 2010
(a) Assets held for transfer		
Property, plant and equipment	83,501	Nil
Staff loans	158	Nil
	83,659	Nil
(b) Liabilities held for transfer		
Retirement benefit obligations	6,885	Nil

## 11 Directors' Shareholdings

The details of shares held by the Directors and their spouses as at 31 March 2011 are as follows:

	Nullibel Of Silates
Dr Shridhir Sariputta Hansa Wijayasuriya	42,570
Mr. Moksevi Rasingh Prelis	18,840
Mr. Mohamed Vazir Muhsin	18,040

None of the Directors other than those disclosed above hold any shares in the Company.

## Notes to the financial statements (Contd)

(in the notes all amounts in Sri Lanka Rupees thousands unless otherwise stated)

#### 12 Contingencies

There has not been a significant change in the nature of the contingent liabilities, which were disclosed in the Annual Report for the year ended 31 December 2010.

#### 13 Events after the Balance sheet date

On 3 May 2011, the Company signed a joint venture agreement with Firstsource Solutions Ltd, a listed company in India. This is in respect of Dialog Business Services (Private) Ltd (DBS), a fully owned subsidiary of the Company, incorporated on 21 January 2011 for the purpose of carrying out IT enabled services. As per this agreement, the Company holds 26% of stake in DBS and the remaining 74% is with Firstsource Solutions Ltd.