CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2012



# Independent auditor's review report To the Directors of Dialog Axiata PLC

- We have reviewed the accompanying statements of financial position of Dialog Axiata PLC and its subsidiaries at 30 September 2012, and the related statements of comprehensive income and cash flows for the period then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these financial statements based on our review.
- We conducted our review in accordance with the Sri Lanka Standard on Review Engagements 2400 applicable to review engagements. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- Based on our review, nothing has come to our attention that causes us to believe that the accompanying financial statements are not presented fairly, in all material respects in accordance with Sri Lanka Accounting Standard LKAS 34, Interim Financial Reporting.

31 October 2012

COLOMBO

CHARTERED ACCOUNTANTS

## Statements of financial position

(all amounts in Sri Lankan Rupees thousands)

Investment in associate A6,219 27,742 45,108 27,742 Available for-sale infancial asset Amount due from related companies Amount due from related companies  66,021,452 71,403,596 55,087,962 67,224,160 Current assets Inventories Active for receivables Cash and cash equivalents Ca		As at 30 Septe		As at 31 December 2011	
Non-current assets	ASSETS	Group	Company	Group	Company
Property   plant and equipment					
Intangable assets   9,093,000   1,484,518   3,899,456   1,619,826,101   Investment in subsidiaries   NII   103,660,101   Investment in subsidiaries   NII   103,660,101   Investment in subsidiaries   NII   103,660,101   Investment in associate   46,219   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   45,108   27,742   27,745		EG 044 004	42 906 974	E1 121 2E7	41 212 705
Investments in subsidiaries   Nil   17,826,010   Nil   10,326,010   10,23279   10,231,099					
Available-for-sale financial asset Anount due from related companies  60,021,452 71,403,596 51,0598 76,227,4160  Current assets  60,021,452 71,403,596 55,087,962 67,224,160  Current assets  7,440,868 202,606 405,439 39,5515  7,842,833 4,926,108 48,539,979 10,281,499 90,233,403  Cash and other receivables Cash and cash equivalents  5,842,333 4,926,108 49,261,081  6,986,633 13,668,693 21,139,317 16,319,081  Total assets  83,008,085 85,072,289 76,227,279 83,543,241  EQUITY AND LIABILITIES  Equity attributable to equity holders  Stated capital Shares in ESOS trust  10,990,921) (1	Investments in subsidiaries				10,326,010
Amount due from related companies 6,945 9,137,856 11,545 14,007,435	Investment in associate	46,219	27,742	45,108	27,742
Current assets	Available-for-sale financial asset	, , , , , , , , , , , , , , , , , , ,	, i		30,596
Current assets	Amount due from related companies	6,945	9,137,856	11,545	14,007,435
Inventories		66,021,452	71,403,596	55,087,962	67,224,160
Trade and other receivables Cash and cash equivalents    10,899,614   8,539,979   10,281,499   9,023,403   5,843,333   4,926,108   10,482,379   5,901,301   16,966,633   13,668,693   21,139,317   16,319,081   16,966,633   13,668,693   21,139,317   16,319,081   16,966,633   13,668,693   21,139,317   16,319,081   16,966,633   13,668,693   21,139,317   16,319,081   16,966,633   13,668,693   21,139,317   16,319,081   16,319,09,211   11,990,921   11					
Cash and cash equivalents         5.842,333         4,926,108         10,452,379         6,900,163           Total assets         83,008,085         85,072,289         76,227,279         83,543,241           EQUITY AND LIABILITIES           Equity attributable to equity holders           Stated capital           Shares in ESOS trust         (1,990,921)<		· · · · · · · · · · · · · · · · · · ·			
16,986,633   13,688,693   21,139,317   16,319,081					
EQUITY AND LIABILITIES Equity attributable to equity holders  Stated capital Shares in ESOS trust (1,990,921) (1,9	Cash and Cash Equivalents				16,319,081
EQUITY AND LIABILITIES Equity attributable to equity holders  Stated capital Shares in ESOS trust (1,990,921) (1,9					
Stated capital   (1,990,921) (1,99	Total assets	83,008,085	85,072,289	76,227,279	83,543,241
Stated capital   28,103,913   28,103,913   28,103,913   28,103,913   (1,990,921)   (	EQUITY AND LIABILITIES				
Shares in ESOS trust  (1,990,921) (1,990,9	Equity attributable to equity holders				
Divident reserve - ESOS   331,425   331,425   291,781   291,781   291,781   166,218   131,712   128,469   93,3798   166,218   131,712   128,469   93,3798   166,199,841   15,660,087   15	Stated capital	28,103,913	28,103,913	28,103,913	28,103,913
Revaluation reserve   166,218   131,712   128,469   9.3,798   9.642,229   18,766,762   6.619,841   15,660,067   15,660,0	Shares in ESOS trust	, , , , , ,		, , , , ,	(1,990,921)
Retained earnings	Dividend reserve - ESOS		-	,	
Total equity   36,252,864   45,362,911   33,153,083   42,158,658					
LIABILITIES Non - current liabilities Borrowings Deferred income tax liabilities  8	•	<u> </u>			
Non - current liabilities   Sorrowings   15,610,658   15,610,658   17,017,956   1	Total oquity	36,252,864	45,362,911	33,153,083	42,158,658
Secretary   Secr	LIABILITIES				
Deferred income tax liabilities   Nil   Nil   2,013,771   403,482   565,818   464,697   443,731   403,482   596,176   468,929   586,660   574,054   1,041,760   911,043   1,056,654   1,055,174   17,814,412   17,455,327   21,118,772   21,064,437   21,0	Non - current liabilities				
Retirement benefit obligations   565,818   464,697   443,731   403,482   596,176   468,929   586,660   574,054   1,041,760   911,043   1,056,654   1,055,174   17,814,412   17,455,327   21,118,772   21,064,437   21,075,174	Borrowings	15,610,658	15,610,658	17,017,956	17,017,956
Provision for other liabilities   596,176   468,929   586,660   574,054   1,041,760   911,043   1,056,654   1,055,174   17,814,412   17,455,327   21,118,772   21,064,437	Deferred income tax liabilities				2,013,771
1,041,760   911,043   1,056,654   1,055,174     17,814,412   17,455,327   21,118,772   21,064,437     17,814,412   17,455,327   21,118,772   21,064,437     17,814,412   17,455,327   21,118,772   21,064,437     17,814,412   17,455,327   21,118,772   21,064,437     17,814,412   17,455,327   21,118,772   21,064,437     17,814,412   17,455,327   21,118,772   21,064,437     15,836,925   14,280,082   60,667   63,825   60,667   5,631,386   5,444,423   6,054,674   5,979,397     28,940,809   22,254,051   21,955,424   20,320,146     17,814,412   17,455,327   21,118,772   21,064,437     15,836,925   14,280,082   60,667   5,979,397     28,940,809   22,254,051   21,955,424   20,320,146     17,814,412   17,455,327   21,118,772   21,064,437     18,80,082   16,729,111   15,836,925   14,280,082   60,667   5,979,397     28,940,809   22,254,051   21,955,424   20,320,146     17,814,412   17,455,327   21,118,772   21,064,437     28,940,809   22,254,051   21,955,424   20,320,146     17,814,412   17,455,327   21,118,772   21,064,437     28,940,809   22,254,051   21,955,424   20,320,146     28,940,809   22,254,051   21,955,424   20,320,146     28,940,809   22,254,051   21,955,424   20,320,146     28,940,809   22,254,051   21,955,424   20,320,146     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,543,241     38,008,085   85,072,289   76,227,279   83,	<u> </u>				
17,814,412				•	
Current liabilities           Trade and other payables         23,217,857         16,729,111         15,836,925         14,280,082           Current income tax liabilities         91,566         80,517         63,825         6,0667           Borrowings         28,940,809         22,254,051         21,955,424         20,320,146           Total liabilities         46,755,221         39,709,378         43,074,196         41,384,583           Total equity and liabilities         83,008,085         85,072,289         76,227,279         83,543,241           Net asset per share (Rs.)         4.45         5.57         4.07         5.18           I certify that these financial statements have been prepared in compliance with the requirements of the Companies Act, No. 07 of 2007.         Signed	Doloned Toverlad				
Trade and other payables Current income tax liabilities Borrowings  23,217,857   16,729,111   15,836,925   14,280,082   60,667   80,517   63,825   60,667   63,825   63,625	O and Bull 1995	,	,.00,02.	, ,	21,001,101
Current income tax liabilities         91,566   5,631,386   5,444,423   6,054,674   5,979,397         63,825   5,979,397         60,667   5,979,397           Borrowings         28,940,809   22,254,051   21,955,424   20,320,146         20,320,146           Total liabilities         46,755,221   39,709,378   43,074,196   41,384,583           Total equity and liabilities         83,008,085   85,072,289   76,227,279   83,543,241           Net asset per share (Rs.)         4.45   5.57   4.07   5.18           I certify that these financial statements have been prepared in compliance with the requirements of the Companies Act, No. 07 of 2007.           Signed		00.047.057	40 700 444	45,000,005	11.000.000
5,631,386   5,444,423   6,054,674   5,979,397	• •		, ,		
28,940,809   22,254,051   21,955,424   20,320,146     Total liabilities					
Total equity and liabilities  83,008,085 85,072,289 76,227,279 83,543,241  Net asset per share (Rs.)  4.45 5.57 4.07 5.18  I certify that these financial statements have been prepared in compliance with the requirements of the Companies Act, No. 07 of 2007.  Signed					20,320,146
Total equity and liabilities  83,008,085 85,072,289 76,227,279 83,543,241  Net asset per share (Rs.)  4.45 5.57 4.07 5.18  I certify that these financial statements have been prepared in compliance with the requirements of the Companies Act, No. 07 of 2007.  Signed	Total liabilities	46 755 224	20 700 270	42 074 106	44 204 E02
Net asset per share (Rs.)  4.45  5.57  4.07  5.18  I certify that these financial statements have been prepared in compliance with the requirements of the Companies Act, No. 07 of 2007.  Signed			· · ·		83,543,241
I certify that these financial statements have been prepared in compliance with the requirements of the Companies Act, No. 07 of 2007.  Signed			, , , , ,	-, , -	, , ,
Signed	Net asset per share (Rs.)	4.45	5.57	4.07	5.18
	I certify that these financial statements have been prepared in compliance wit	h the requirements of the	Companies Act, N	lo. 07 of 2007.	
	Signed				

Signed	
Group Chief Financial Officer	
Date: 31 October 2012	
The Board of Directors is responsible for the preparation and presentation of these	e financial statements.
Approved and signed for and on behalf of the Board of Directors:	
Signed	Signed
Director	Director
Date: 31 October 2012	Date: 31 October 2012

The notes on pages 8 to 18 form an integral part of these financial statements.

## Statements of comprehensive income

(all amounts in Sri Lankan Rupees thousands)

		Nine months ended 30 September 2012		Nine months ended 30 September 2011		
		Group	Company	Group	Company	
Revenue		41,525,853	36,656,191	33,569,446	30,782,552	
Direct costs		(23,774,150)	(20,427,857)	(18,579,109)	(16,693,108)	
Gross margin		17,751,703	16,228,334	14,990,337	14,089,444	
Other operating income		51,666	37,486	63,983	53,414	
Administrative costs		(6,501,909)	(5,403,500)	(6,087,298)	(4,811,804)	
Distribution costs		(5,220,445)	(4,728,664)	(4,777,045)	(4,432,732)	
Operating profit		6,081,015	6,133,656	4,189,977	4,898,322	
Net finance costs		(2,955,621)	(2,946,873)	(238,189)	(239,466)	
Share of profit from associate (net of tax)		1,110	Nil	6,638	Nil	
Profit before tax		3,126,504	3,186,783	3,958,426	4,658,856	
Tax		1,966,240	1,972,933	(408,803)	(403,334)	
Profit for the period		5,092,744	5,159,716	3,549,623	4,255,522	
Total comprehensive income for the perio	d	5,092,744	5,159,716	3,549,623	4,255,522	
Attributable to:						
Equity holders of the Company		5,092,744	5,159,716	3,549,623	4,255,522	
Earnings per share attributable to the ordinary shareholders of the Company (expre		ssed in Rs per shar	e)			
	- Basic	0.638	0.646	0.445	0.533	
	- Diluted	0.638	0.646	0.445	0.533	

## Statements of comprehensive income

(all amounts in Sri Lankan Rupees thousands)

		Three months ended 30 September 2012		Three months ended 30 September 2011		
	-	Group	Company	Group	Company	
Revenue		14,510,160	12,619,219	11,596,935	10,636,927	
Direct costs	-	(8,430,878)	(7,119,921)	(6,051,322)	(5,511,966)	
Gross margin		6,079,282	5,499,298	5,545,613	5,124,961	
Other operating income		13,176	7,339	2,657	2,295	
Administrative costs		(2,112,950)	(1,743,049)	(2,135,584)	(1,580,940)	
Distribution costs	-	(1,805,052)	(1,614,105)	(1,679,286)	(1,540,489)	
Operating profit		2,174,456	2,149,483	1,733,400	2,005,827	
Net finance income /(costs)		293,785	282,435	(209,017)	(209,979)	
Share of (Loss)/profit from associate (net of t	ax) _	(558)	Nil	4,329	Nil	
Profit before tax		2,467,683	2,431,918	1,528,712	1,795,848	
Tax		2,276,514	2,277,017	(259,701)	(256,678)	
Profit for the period	- -	4,744,197	4,708,935	1,269,011	1,539,170	
Total comprehensive income for the perio	d	4,744,197	4,708,935	1,269,011	1,539,170	
Attributable to:						
Equity holders of the Company		4,744,197	4,708,935	1,269,011	1,539,170	
Earnings per share attributable to the ordinar	y shareholders of the Company (expres	sed in Rs per share	e)			
	- Basic	0.594	0.590	0.158	0.193	
	- Diluted	0.594	0.590	0.158	0.193	

Statement of changes in equity

(all amounts in Sri Lanka Rupees Thousands)

Group

Стоир	Stated capital	Shares in ESOS trust	Dividend reserve - ESOS	Revaluation reserve	Retained earnings	Total
Balance at 1 January 2011	28,103,913	(1,990,921)	260,067	131,713	3,356,042	29,860,814
Total comprehensive income for the period	Nil	Nil	Nil	Nil	3,549,623	3,549,623
Dividend received by ESOS	Nil	Nil	31,714	Nil	Nil	31,714
Deferred tax attributable to revaluation surplus	Nil	Nil	Nil	547	Nil	547
Depreciation transfer	Nil	Nil	Nil	(3,035)	3,035	Nil
Dividend to ordinary shareholders	Nil	Nil	Nil	Nil	(1,628,756)	(1,628,756)
Balance as at 30 September 2011	28,103,913	(1,990,921)	291,781	129,225	5,279,944	31,813,942
Balance at 1 October 2011	28,103,913	(1,990,921)	291,781	129,225	5,279,944	31,813,942
Total comprehensive income for the period	Nil	Nil	Nil	Nil	1,338,866	1,338,866
Depreciation transfer	Nil	Nil	Nil	(1,031)	1,031	Nil
Deferred tax attributable to revaluation surplus	Nil	Nil	Nil	275	Nil	275
Balance at 31 December 2011	28,103,913	(1,990,921)	291,781	128,469	6,619,841	33,153,083
Balance at 1 January 2012	28,103,913	(1,990,921)	291,781	128,469	6,619,841	33,153,083
Total comprehensive income for the period	Nil	Nil	Nil	Nil	5,092,744	5,092,744
Dividend received by ESOS	Nil	Nil	39,644	Nil	Nil	39,644
Direct cost on share issue	Nil	Nil	Nil	Nil	(37,500)	(37,500)
Deferred tax attributable to revaluation surplus	Nil	Nil	Nil	40,838	Nil	40,838
Dividend to ordinary shareholders	Nil	Nil	Nil	Nil	(2,035,945)	(2,035,945)
Depreciation transfer	Nil	Nil	Nil	(3,089)	3,089	Nil
Balance at 30 September 2012	28,103,913	(1,990,921)	331,425	166,218	9,642,229	36,252,864

Statement of changes in equity (Contd)

(all amounts in Sri Lanka Rupees Thousands)

Company

	Stated capital	Shares in ESOS trust	Dividend reserve - ESOS	Revaluation reserve	Retained earnings	Total
Balance at 1 January 2011	28,103,913	(1,990,921)	260,067	96,820	11,444,193	37,914,072
Total comprehensive income for the period	Nil	Nil	Nil	Nil	4,255,522	4,255,522
Dividend received by ESOS	Nil	Nil	31,714	Nil	Nil	31,714
Deferred tax attributable to revaluation surplus	Nil	Nil	Nil	547	Nil	547
Depreciation transfer	Nil	Nil	Nil	(2,864)	2,864	Nil
Dividend to ordinary shareholders	Nil	Nil	Nil	Nil	(1,628,756)	(1,628,756)
Balance as at 30 September 2011	28,103,913	(1,990,921)	291,781	94,503	14,073,823	40,573,099
Balance at 1 October 2011	28,103,913	(1,990,921)	291,781	94,503	14,073,823	40,573,099
Total comprehensive income for the period	Nil	Nil	Nil	Nil	1,585,284	1,585,284
Depreciation transfer	Nil	Nil	Nil	(980)	980	Nil
Deferred tax attributable to revaluation surplus	Nil	Nil	Nil	275	Nil	275
Balance at 31 December 2011	28,103,913	(1,990,921)	291,781	93,798	15,660,087	42,158,658
Balance at 1 January 2012	28,103,913	(1,990,921)	291,781	93,798	15,660,087	42,158,658
Total comprehensive income for the period	Nil	Nil	Nil	Nil	5,159,716	5,159,716
Dividend received by ESOS	Nil	Nil	39,644	Nil	Nil	39,644
Deferred tax attributable to revaluation surplus	Nil	Nil	Nil	40,838	Nil	40,838
Dividend to ordinary shareholders	Nil	Nil	Nil	Nil	(2,035,945)	(2,035,945)
Depreciation transfer	Nil	Nil	Nil	(2,924)	2,924	Nil
Balance at 30 September 2012	28,103,913	(1,990,921)	331,425	131,712	18,786,782	45,362,911

The notes on pages 8 to 18 form an integral part of these financial statements.

## **Cash flow statements**

(all amounts in Sri Lankan Rupees thousands)

	Nine month 30 Septemb		Nine months ended 30 September 2011		
	Group	Company	Group	Company	
Cash flows from operating activities					
Cash generated from operations	15,590,339	15,344,933	14,030,582	13,379,919	
Interest received	285,373	249,413	152,454	146,198	
TDC refund received	Nil	Nil	1,646,941	1,646,941	
Interest paid	(217,389)	(216,075)	(166,199)	(166,135)	
Tax paid	(96,731)	(86,755)	(86,693)	(82,112)	
Retirement benefit obligations paid	(68,612)	(15,061)	(10,180)	(9,998)	
Net cash generated from operating activities	15,492,980	15,276,455	15,566,905	14,914,813	
Cash flows from investing activities					
Purchases of property, plant and equipment	(10,365,003)	(7,671,185)	(6,283,690)	(4,906,289)	
Purchases of intangible assets	(7,502)	(7,502)	(384,614)	(384,614)	
Investment in subsidiary (net of cash acquired)	(3,364,760)	Nil	Nil	Nil	
Investment in associate	Nil	Nil	(11,440)	(11,440)	
Proceeds from sale of investment	Nil	Nil	69,190	69,190	
Amounts given to subsidiaries	Nil	(3,133,848)	Nil	(847,456)	
Proceeds from sale of property, plant and equipment	37,699	24,602	2,781	2,363	
Net cash used in investing activities	(13,699,566)	(10,787,933)	(6,607,773)	(6,078,246)	
Cash flows from financing activities					
Repayment of borrowings	(2,854,575)	(2,854,575)	(2,262,616)	(2,262,616)	
Repayment of finance leases	(7,492)	Nil	(5,755)	Nil	
Proceeds from borrowings	Nil	Nil	1,096,000	1,096,000	
Redemption of rated cumulative redeemable preference shares	(1,250,000)	(1,250,000)	(1,250,000)	(1,250,000)	
Dividend paid to rated cumulative redeemable preference shareholders	(82,637)	(82,637)	(124,023)	(124,023)	
Dividend paid to ordinary shareholders	(2,035,945)	(2,035,945)	(1,628,756)	(1,628,756)	
Dividend Received - ESOS	39,643	39,643	31,715	31,715	
Expenses on share issue	(37,500)	Nil	Nil	Nil	
Net cash used in financing activities	(6,228,506)	(6,183,514)	(4,143,435)	(4,137,680)	
Net (decrease) / increase in cash and cash equivalents	(4,435,092)	(1,694,992)	4,815,697	4,698,887	
Movement in cash and cash equivalents					
·	0.406.074	E 020 42E	4 475 004	4 24 4 24 2	
At the start of period	9,406,074	5,929,135	4,475,861	4,314,219	
(Decrease) / increase	(4,435,092) (198,635)	(1,694,992) (198,635)	4,815,697	4,698,887	
Exchange losses on cash and cash equivalents  At the end of period	4,772,347	4,035,508	(4,585) <b>9,286,973</b>	(4,585) <b>9,008,521</b>	
At the one of period	7,112,341	7,000,000	3,200,313	3,000,321	

#### Notes to the interim financial statements

( all amounts in the notes are in Sri Lankan Rupees thousands unless otherwise stated)

#### 1 General information

Dialog Axiata PLC (the 'Company') and its subsidiaries (together 'the Group') provide Communication (Mobile, Internet, International, Data and Backbone, Fixed wireless and Transmission infrastructure) and Media related services.

The Company is a public limited liability company incorporated and domiciled in Sri Lanka and listed on the Colombo Stock Exchange. The registered office of the Company is located at 475, Union Place, Colombo 2.

The issued ordinary shares of the Company have been listed on the Colombo Stock Exchange since 28 July 2005.

### 2 Basis of preparation

The condensed consolidated interim financial statements have been prepared in accordance with Sri Lanka Accounting Standard - LKAS 34 *Interim Financial Reporting*. The condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2011 and the changes to accounting policies as a result of convergence to Sri Lanka Financial Reporting Standards ('SLFRSs') are set out in the below section, 'Accounting policies'.

These condensed consolidated interim financial statements are prepared in accordance with Sri Lanka Accounting Standard - SLFRS 1 *First-time Adoption of Sri Lanka Accounting Standards*. The effect of the transition to SLFRSs on previously reported financial position, financial performance and cash flows of the Group is provided in Note 4 to the financial statements.

### 3 Accounting policies

The accounting policies adopted are consistent with those of the previous financial year except as described below;

#### 3.1 Business combinations

Sri Lanka Accounting Standard - SLFRS 3 Business Combinations, requires the Group to apply the said standard to transactions and other events that meet the new definition of a business which is an integrated set of assets (inputs) and activities (processes) which are capable of being conducted and managed to provide a return, as opposed to a mere asset acquisition.

Accordance with SLFRSs, the business acquisition related costs which previously were capitalised as a part of investment, are expensed to the statement of comprehensive income.

#### 3.2 Financial instruments

In accordance with the Sri Lanka Accounting Standard - LKAS 39 *Financial Instruments; Recognition and Measurements*, trade receivables, trade payables, bank borrowings, intercompany loans and redeemable preference shares are recognized as financial instruments. The initial and the subsequent measurement basis of the said financial instruments shall be the fair value and the amortized cost respectively. Provision for doubtful debtors is replaced with the impairment testing for trade receivables.

#### 3.3 Revenue Recognition

Sri Lanka Accounting Standard - LKAS 18 *Revenue*, requires the Group to measure revenue at fair value of the consideration received or receivable. It also specifies recognition criteria for revenue, and the Group applies such recognition criteria to separately identifiable components of a single transaction in order to reflect the substance of the transaction.

If the Group acts as the Principal on transaction arrangements, revenue is recognised on the gross basis. If the Group acts as the Agent revenue is recognized on the net basis. The Group shall be treated as the Principal if it;

- a) establishes the price and other terms of the service transaction,
- b) determines the nature of the content and specifications of the service and
- c) bears credit risk of the transaction.

The Group operates a customer loyalty programme known as 'Star points', which is accounted in accordance with International Financial Reporting Interpretation Committee ('IFRIC') - IFRIC 13 Customer Loyalty Programmes.

Notes to the interim financial statements (Contd)

# 4 Reconciliations of SLAS to SLFRS

# 4.1 Reconciliation of shareholders equity

ASSETS			Adjustments	Under SLFRS
		30 September 2011		30 September 2011
Non-current assets				
Property, plant and equipment Intangible assets Investments in subsidiaries		51,584,001 3,993,255 Nil	Nil Nil Nil	51,584,001 3,993,255 Nil
Investment in associate Available-for-sale financial asset	a d	34,057 30,596	8,008 Nil	42,065 30,596
Amount due from related companies	С	14,286 55,656,195	(1,189) 6,819	13,097 55,663,014
Current assets				
Inventories Trade and other receivables	С	389,904 10,067,738	Nil (587)	389,904 10,067,151
Cash and cash equivalents		10,010,208 20,467,850	Nil (587)	10,010,208 20,467,263
Total assets		76,124,045	6,232	76,130,277
EQUITY AND LIABILITIES Equity attributable to equity holders				
Stated capital Shares in ESOS trust Dividend reserve - ESOS	f	28,056,113 (1,990,921)	47,800 Nil Nil	28,103,913 (1,990,921)
Revaluation reserve Retained earnings	e	291,781 129,225 4,834,680	Nil 445,264	291,781 129,225 5,279,944
Total equity		31,320,878 <b>31,320,878</b>	493,064 <b>493,064</b>	31,813,942 31,813,942
LIABILITIES Non - current liabilities				
Borrowings Deferred income tax liabilities	b	17,932,680 1,923,985	(505,607) Nil	17,427,073 1,923,985
Retirement benefit obligations Provision for other liabilities		450,229 642,520	Nil Nil	450,229 642,520
Deferred revenue		1,103,522 22,052,936	Nil (505,607)	1,103,522 21,547,329
Current liabilities			·	
Trade and other payables Current income tax liabilities		17,129,220 54,440	Nil Nil	17,129,220 54,440
Borrowings	b	5,566,571 22,750,231	18,775 18,775	5,585,346 22,769,006
Total liabilities		44,803,167	(486,832)	44,316,335
Total equity and liabilities		76,124,045	6,232	76,130,277

# Notes to the interim financial statements (Contd)

# 4.1 Reconciliation of shareholders equity

b) Company				
.,	Note	Under SLAS	Adjustments	Under SLFRS
		30 September 2011		30 September 2011
ASSETS				
Non-current assets				
Property, plant and equipment		43,131,481	Nil	43,131,481
Intangible assets		1,719,631	Nil	1,719,631
Investments in subsidiaries		10,326,010	Nil	10,326,010
Investment in associate		27,742	Nil	27,742
Available-for-sale financial asset	d	30,596	Nil	30,596
Amount due from related companies	С	9,269,108	(1,189)	9,267,919
Command assets		64,504,568	(1,189)	64,503,379
Current assets				
Inventories		385,202	Nil	385,202
Trade and other receivables	С	8,728,741	(587)	8,728,154
Cash and cash equivalents		9,494,357	Nil	9,494,357
		18,608,300	(587)	18,607,713
Total assets		83,112,868	(1,776)	83,111,092
EQUITY AND LIABILITIES Equity attributable to equity holders				
Stated capital	f	28,056,113	47,800	28,103,913
Shares in ESOS trust		(1,990,921)	Nil	(1,990,921)
Dividend reserve - ESOS		291,781	Nil	291,781
Revaluation reserve		94,503	Nil	94,503
Retained earnings	е	13,636,567	437,256	14,073,823
Total aguitu		40,088,043	485,056	40,573,099
Total equity		40,088,043	485,056	40,573,099
LIABILITIES Non - current liabilities				
Borrowings	b	17,932,680	(505,607)	17,427,073
Deferred income tax liabilities		1,923,985	Nil	1,923,985
Retirement benefit obligations		411,134	Nil	411,134
Provision for other liabilities		629,710	Nil	629,710
Deferred revenue		1,103,522	Nil	1,103,522
		22,001,031	(505,607)	21,495,424
Current liabilities				
Trade and other payables		15,643,804	Nil	15,643,804
Current income tax liabilities		50,820	Nil	50,820
Borrowings	b	5,329,170	18,775	5,347,945
		21,023,794	18,775	21,042,569
Total liabilities Total equity and liabilities		43,024,825	(486,832)	42,537,993
i otal equity and habilities		83,112,868	(1,776)	83,111,092

# Notes to the interim financial statements (Contd)

# 4 Reconciliation of comprehensive income

	Nine months	s ended 30 Sept	ember 2011	Three months ended 30 September 2011			
a) Group	Under SLAS	Adjustments	Under SLFRS	Under SLAS	Adjustments	Under SLFRS	
Revenue	33,569,446	Nil	33,569,446	11,596,935	Nil	11,596,935	
Direct costs	(18,579,109)	Nil	(18,579,109)	(6,051,322)	Nil	(6,051,322)	
Gross margin	14,990,337	Nil	14,990,337	5,545,613	Nil	5,545,613	
Other operating income	55,975	8,008	63,983	2,657	Nil	2,657	
Administrative costs	(6,087,298)	Nil	(6,087,298)	(2,135,584)	Nil	(2,135,584)	
Distribution costs	(4,777,045)	Nil	(4,777,045)	(1,679,286)	Nil	(1,679,286)	
Operating profit	4,181,969	8,008	4,189,977	1,733,400	Nil	1,733,400	
Net finance income / (costs)	24,279	(262,468)	(238,189)	(112,304)	(96,713)	(209,017)	
Share of profit from associate (net of tax)	6,638	Nil	6,638	4,329	Nil	4,329	
Profit before tax	4,212,886	(254,460)	3,958,426	1,625,425	(96,713)	1,528,712	
Tax	(408,803)	Nil	(408,803)	(259,701)	Nil	(259,701)	
Profit for the period	3,804,083	(254,460)	3,549,623	1,365,724	(96,713)	1,269,011	
Total comprehensive income for the period	3,804,083	(254,460)	3,549,623	1,365,724	(96,713)	1,269,011	

Notes to the interim financial statements (Contd)

# 4 Reconciliation of comprehensive income

	Nine months	Nine months ended 30 September 2011			Three months ended 30 September 2011			
b) Company	Under SLAS	Adjustments	Under SLFRS	Under SLAS	Adjustments	Under SLFRS		
Revenue	30,782,552	Nil	30,782,552	10,636,927	Nil	10,636,927		
Direct costs	(16,693,108)	Nil	(16,693,108)	(5,511,966)	Nil	(5,511,966)		
Gross margin	14,089,444	Nil	14,089,444	5,124,961	Nil	5,124,961		
Other operating income	53,414	Nil	53,414	2,295	Nil	2,295		
Administrative costs	(4,811,804)	Nil	(4,811,804)	(1,580,940)	Nil	(1,580,940)		
Distribution costs	(4,432,732)	Nil	(4,432,732)	(1,540,489)	Nil	(1,540,489)		
Operating profit	4,898,322	Nil	4,898,322	2,005,827	Nil	2,005,827		
Net finance income / (costs)	23,002	(262,468)	(239,466)	(113,266)	(96,713)	(209,979)		
Profit before tax	4,921,324	(262,468)	4,658,856	1,892,561	(96,713)	1,795,848		
Tax	(403,334)	Nil	(403,334)	(256,678)	Nil	(256,678)		
Profit for the period	4,517,990	(262,468)	4,255,522	1,635,883	(96,713)	1,539,170		
Total comprehensive income for the period	4,517,990	(262,468)	4,255,522	1,635,883	(96,713)	1,539,170		

### Notes to the interim financial statements (Contd)

### 4 Reconciliation of cash flow statement

There are no material differences between the Group statement of cash flows presented under SLFRSs and the Group statement of cash flows presented under SLASs.

#### 4 Notes to the reconciliation of SLAS to SLFRS

## (a) Investment in associate

The adjustment to the investment in associate of Rs. 8,008,000 recognises the impact for accounting for fair value on the disposal of 74% interest in the subsidiary, Dialog Business Services (Private) Limited (DBS) as a deemed disposal. The gain on disposal of subsidiary is classified under other income in the financial statements.

#### (b) Borrowings

Under the requirements of LKAS 39, borrowings are initially recognised at fair value whereas under SLASs it was recognised at cost. The financial statements were adjusted to incorporate relevant changes. The impact on borrowings and finance costs is as follows.

	AS at				
	30 September 2011				
Borrowings	Group	Company			
Carrying value - non current and current	22,249,251	22,011,850			
Reclassification of rated cumulative redeemable preference shares	1,250,000	1,250,000			
Impact from initial fair value recognition and subsequent recognition at amortised cost	(486,832)	(486,832)			
	23,012,419	22,775,018			

et finance costs		s ended ber 2011
	Group	Company
Finance income	260,662	253,939
Finance costs	(105,039)	(99,593)
Reclassification of dividend paid on rated cumulative redeemable preference shares	(131,344)	(131,344)
Impact from subsequent recognition at amortised cost	(262,468)	(262,468)
	(238,189)	(239,466)

The fair values of non-current and current borrowing are based on cash flows discounted using interest rates ranging from 2.1% to 11.56% (2011:2.22% to 12.58%).

#### (c) Receivables

Under the requirements of LKAS 39 receivables classified as financial assets are initially recognised at fair value whereas under SLASs it was recognised at cost. The financial statements were adjusted to incorporate relevant changes with regard to loan given to Axiata Lanka (Private) Limited. The impact of initial fair valuation amounting to Rs 2,579,987 was debited to income statement under finance costs and credited to the respective loan on 1 January 2011. The impact on the receivable balances is as follows.

	As a	ıt
	30 Septemb	per 2011
	Group	Company
Trade and other receivables	40.00= =00	
Carrying value	10,067,738	8,728,741
Impact from initial fair value recognition and subsequent recognition at		
amortised cost	(587)	(587)
	10,067,151	8,728,154
Amount due from related companies Carrying value	14,286	9,269,108
Impact from initial fair value recognition and subsequent recognition at		
amortised cost	(1,189)	(1,189)
	13,097	9,267,919

The fair value of the loan given to Axiata Lanka (Private) Limited was discounted using a rate based on the 4.05% fixed rate prevailing in market as at 1 January 2011.

## Notes to the interim financial statements (Contd)

## (d) Available-for-sale financial asset

Investment in Sri Lanka Institute of Nanotechnology (Private) Limited [Formerly known as Nanco (Private) Limited], which was previously presented as other investment is now recognised as a financial asset and classified as available-for-sale financial asset.

# (e) Retained earnings

The following is a summary of transition adjustments to the Group's retained earnings from SLASs to SLFRSs.

	As at 30 September 2011	
	Group	Company
Retained earnings as reported under SLASs	4,834,680	13,636,567
Investment in associate	8,008	Nil
Borrowings	486,832	486,832
Receivables	(1,776)	(1,776)
Transaction cost - preference shares	(47,800)	(47,800)
Retained earnings as reported under SLFRSs	5,279,944	14,073,823

## (f ) Stated capital

Stated Capital	As at 30 September 2011	
	Group	Company
Stated capital as reported under SLASs	29,306,113	29,306,113
Reclassification of rated cumulative redeemable preference shares	(1,250,000) 28,056,113	(1,250,000) 28,056,113
Transaction cost related to preference shares transferred from share premium to retained earnings	47,800	47,800
·	28,103,913	28,103,913

## 5 Segment information

The segmental reporting presentation is revised to represent more appropriate business segments of the Group.

## Notes to the interim financial statements (Contd)

## 5 Segment information

О

0	The segment results for the nine months ended 30 September 2012 are as f	follows:				
		Mobile operations	Fixed broadband operations	Television operations Elimina	ation /adjustment	Group
	Total segmental revenue Inter-segment revenue Revenue from external customers	36,656,191 (500,619) 36,155,572	3,749,000 (557,557) 3,191,443	2,191,589 (12,751) 2,178,838	Nil Nil Nil	42,596,780 (1,070,927) 41,525,853
	Operating profit/(loss) segment results	6,133,656	(162,282)	147,611	(37,970)	6,081,015
	Net finance costs Share of profit from associate (net of tax) Profit before income tax Taxation Profit for the period				=	(2,955,621) 1,110 3,126,504 1,966,240 5,092,744
0	Other segment items included in the statement of comprehensive income a	are as follows:				
		Mobile operations	Fixed broadband operations	Television operations Elimina	ation /adjustment	Group
	Depreciation ,amortisation and impairment	6,082,391	1,320,575	358,575	37,715	7,799,255
0	The segment assets and liabilities at 30 September 2012 and capital expen	diture for the nine months	ended are as follows:			
			Fixed broadband			

	Mobile operations	Fixed broadband operations	Television operations Elir	nination /adjustment	Group
Assets Inter -segment assets Total assets	85,072,289 (9,112,870)	15,136,924 (19,542)	3,602,484 718	(11,671,918) Nil	92,139,779 (9,131,694) 83,008,085
Liabilities Inter- segment liabilities Total liability	39,709,378 (388,171)	13,875,321 (7,352,447)	2,730,252 (1,819,112)	Nil Nil	56,314,951 (9,559,730) 46,755,221
Capital expenditure	7,678,687	2,025,537	668,281		10,372,505

## Notes to the interim financial statements (Contd)

### 5 Segment information (Contd)

o The segment results for the nine months ended 30 September 2011 are as follows:

	Mobile operations	Fixed broadband operations	Television operations Elimina	ation /adjustment	Group
Total segmental revenue Inter-segment revenue	30,782,552 (333,915)	1,771,983 (338,372)	1,699,064 (12,263)	39,784 (39,387)	34,293,383 (723,937)
Revenue from external customers	30,448,637	1,433,611	1,686,801	397	33,569,446
Operating profit/(loss) segment results	4,898,322	(657,175)	(19,563)	(31,607)	4,189,977
Net finance costs Share of profit from associate Profit before tax Taxation Profit for the period					(238,189) 6,638 3,958,426 (408,803) 3,549,623

o Other segment items included in the statement of comprehensive income are as follows:

	Mobile operations	Fixed broadband operations	Television operations Elimination /adjustment	Group
Depreciation ,amortisation and impairment	6,037,107	1,115,199	396,549 37,715	7,586,570

The segment assets and liabilities at 31 December 2011 and capital expenditure for the year then ended are as follows:

	Mobile operations	Fixed broadband operations	Television operations Elim	ination /adjustment	Group
Assets Inter -segment assets Total assets	83,543,241 (13,986,531)	12,730,168 (16,008)	3,271,278 11	(9,314,880) Nil	90,229,807 (14,002,528) 76,227,279
Liabilities Inter- segment liabilities Total liability	41,384,583 (134,326)	13,616,694 (12,708,505)	2,494,624 (1,578,874)	Nil Nil	57,495,901 (14,421,705) 43,074,196
Capital expenditure	6,762,427	1,458,870	498,023	Nil	8,719,320

## Notes to the interim financial statements (Contd)

## 6 Stated capital

Stated capital of the Company consists of 8,143,778,405 ordinary shares.

#### 7 Comparatives

The comparatives for the following items in the statement of comprehensive income are restated to ensure comparability with the current period.

Income statement		As reported	As reported previously		esentation
		30 Septem	30 September 2011		ber 2011
		Group	Company	Group	Company
Revenue	a,c	33,663,914	30,853,735	33,569,446	30,782,552
Direct costs	С	(18,592,777)	(16,693,108)	(18,579,109)	(16,693,108)
Other operating income		55,975	53,414	55,975	53,414
Administrative costs		(6,087,298)	(4,811,804)	(6,087,298)	(4,811,804)
Distribution costs	а	(4,857,845)	(4,503,915)	(4,777,045)	(4,432,732)
Net finance costs	b	155,623	154,346	24,279	23,002

- (a) Star point expenses previously classified under distribution costs are reclassified under revenue, based on requirements of IFRIC 13 Customer loyalty programmes.
- (b) Dividend on rated cumulative redeemable preference shares previously classified in the statement of changes in equity is now presented under finance costs, based on the requirements of LKAS 32 Financial instruments; Presentation.
- (c) Revenue share on agent fee related to Dialog Television (Private) Limited previously classified under direct costs is reclassified under revenue, based on requirements of LKAS 18 Revenue, on principal agent relationship.

## 8 Market price per share

For the three months ended 30 September		2012	2011
		Rs.	Rs.
-	Highest	9.40	11.00
-	Lowest	5.90	7.80
-	Last traded	9.00	8.40

# 9 20 largest shareholders of the Company

	Name of Shareholder	No. of Shares	% Holding
4		0.705.050.705	02.220/
1	Axiata Investments (Labuan) Limited	6,785,252,765	83.32%
2	HSBC-BBH Genesis Smaller Companies	191,221,640	2.35%
3	Employees Provident Fund	177,463,109	2.18%
4	Dialog Axiata Employees ESOS Trust	158,572,462	1.95%
5	Sri Lanka Insurance Corporation Ltd-Life Fund	74,585,920	0.92%
6	CB NY S/A -International Finance Corporation	64,086,800	0.79%
7	HSBC-BBH-Genesis Emerging Markets Opportunities Fund	55,345,900	0.68%
8	Browns Investments (Pvt) Ltd	44,991,400	0.55%
9	BNY-CF Ruffer Investment Funds : Cf Ruffer Pacific Fund	44,314,300	0.54%
10	Pemberton Asian Opportunities Fund	40,000,000	0.49%
11	HSBC-JPMCB-Scottish ORL SML TR GTI 6018	32,207,500	0.40%
12	HSBC-SSBT- National Westminister Bank AS DEP of FS India Sub Cont	26,370,100	0.32%
13	JB Cocoshell (Pvt) Ltd.	24,725,637	0.30%
14	Associated Electrical Corporation Ltd	24,450,600	0.30%
15	Sri Lanka Insurance Corporation Ltd-General Fund	22,320,360	0.27%
16	HSBC-SSBT-Morgan Stanley and Co International	19,076,691	0.23%
17	Seylan Bank PLC A/C No. 3	17,459,100	0.21%
18	Mellon Bank N.A UPS Group Trust	16,355,467	0.20%
19	Mellon Bank N.A Florida Retirement System	14,472,600	0.18%
20	Mercantile Investments Limited	11,000,000	0.14%

### Notes to the interim financial statements (Contd)

#### 10 Public shareholding

The percentage of public shareholding as at 30 September 2012 was 14.73% (14.73% as at 31 December 2011), calculated as per the listing rules of the Colombo Stock Exchange.

### 11 Acquisition of Suntel Limited and legal amalgamation

The Company's wholly owned subsidiary, Dialog Broadband Networks (Private) Limited (DBN), entered into a Share Purchase Agreement on 14 December 2011 with the shareholders of Suntel Limited (Suntel) to purchase 100 percent equity shares of Suntel. Suntel became a wholly owned subsidiary of DBN with effect from 21 March 2012 and accordingly the assets and liabilities of Suntel Limited were consolidated into the Group. The total consideration for the acquisition of Suntel was Rs 4,057,918,107 which was fully settled in cash in accordance with Share Purchase Agreement as at 30 September 2012. The resultant goodwill to the Group on the acquisition was Rs 5,188,684,822.

Suntel was amalgamated with DBN, in accordance with provisions of the Companies Act, No. 07 of 2007 (Act) with effect from 15 May 2012. Accordingly, Suntel ceased to exist and was removed from the Register by the Registrar-General of Companies and all the assets, rights, liabilities and obligations of Suntel were succeeded by Dialog Broadband Networks (Private) Limited in accordance with the Act.

#### 12 Trade and other payables

This includes a provision, as a matter of prudence, for a possible claim amounting to a sum of Rs. 4,221,040,185 on account of a judgment delivered against Suntel Limited on 9 March 2012 in HC (Civil) 282/2001(1) in the Commercial High Court of the Western Province in favour of Electroteks Network Services (Private) Limited. Suntel Limited, on the basis of legal advice received, has appealed against this judgment to the Supreme Court of Sri Lanka, and is now awaiting the determination of its appeal.

## 13 Taxation

The Company opted for 2% revenue based tax with effect from the year 2013 at the expiration of 15 year tax holiday period, which is an option given in the investment agreement entered into between the Company and the Board of Investment of Sri Lanka (BOI). Subsequent to the approval of the BOI on 20 March 2012, selection of revenue based tax option has been notified to and acknowledged by the Department of Inland Revenue on 7 August 2012. Accordingly, the deferred tax liability of Rs 2,277,016,844 has been reversed to the statement of comprehensive income.

## 14 Directors' shareholdings

The details of shares held by the Directors and their spouses as at 30 September 2012 are as follows:

	Number of shares
Dr. Hansa Wijayasuriya	42,570
Mr. Moksevi Prelis	18,480
Mr. Mohamed Muhsin	18,040

None of the Directors other than those disclosed above held any shares in the Company.

### 15 Contingent liabilities

Value Added Tax (VAT) assessments issued by Department of Inland Revenue (DIR) in respect of year of assessment 2006/2007 have been determined by the Commissioner General of Inland Revenue (CGIR) on 28th January 2011. Subsequent to the determination of CGIR, on 31 January 2011, it was concluded that VAT refund of Rs 928,127,301 is due to Dialog Axiata PLC, of which Rs 304,606,824 was refunded on 28 August 2012.

Except disclosed above there has not been a significant change in the nature of the contingent liabilities, which were disclosed in the Annual Report for the year ended 31 December 2011.

#### 16 Related party transactions

The shareholder advances of Rs 7,500,000,000, given by the Company to DBN, were converted to ordinary shares of Rs 10 each on 15 May 2012.

### 17 Events after the reporting period

Subsequent to 30 September 2012, no circumstances have arisen which would require adjustments to or disclosure in the financial statements.