

**FILTERS**

region All
sub_zone All
FY All

**P & L for
Markets(Divisions)**

All values are in USD

Market	Net Sales	COGS	Gross Margin	GM %
Australia				
N & S	7.45M	4.5M	2.9M	39.4%
P & A	19.21M	12.0M	7.2M	37.6%
PC	8.90M	5.6M	3.3M	37.1%
Austria				
N & S	0.50M	0.4M	0.2M	30.0%
P & A	1.72M	1.2M	0.5M	30.0%
PC	0.74M	0.5M	0.2M	29.9%
Bangladesh				
N & S	1.86M	1.2M	0.7M	35.7%
P & A	5.40M	3.5M	1.9M	35.4%
PC	2.44M	1.6M	0.9M	35.2%
Canada				
N & S	10.31M	6.2M	4.1M	39.8%
P & A	28.54M	17.3M	11.2M	39.4%
PC	13.15M	8.0M	5.1M	39.1%
China				
N & S	5.65M	3.3M	2.3M	40.8%
P & A	16.31M	9.6M	6.7M	40.9%
PC	7.78M	4.6M	3.2M	40.7%
France				
N & S	7.45M	4.2M	3.2M	43.3%
P & A	20.51M	11.6M	8.9M	43.4%
PC	9.49M	5.4M	4.1M	43.2%
Germany				
N & S	3.96M	2.7M	1.2M	31.2%
P & A	10.55M	7.4M	3.1M	29.8%
PC	4.74M	3.4M	1.4M	29.0%
India				
N & S	48.99M	32.2M	16.8M	34.2%
P & A	131.78M	88.0M	43.8M	33.2%
PC	61.08M	40.9M	20.1M	33.0%
Indonesia				
N & S	5.33M	3.2M	2.1M	40.3%
P & A	14.89M	9.0M	5.9M	39.8%
PC	6.92M	4.2M	2.7M	39.4%
Italy				

General Stores Pvt.



N & S	4.03M	2.7M	1.4M	34.0%
P & A	10.43M	7.0M	3.4M	32.4%
PC	4.63M	3.2M	1.5M	31.9%
Japan				
N & S	1.83M	1.0M	0.8M	43.8%
P & A	5.59M	3.1M	2.5M	44.7%
PC	2.39M	1.3M	1.1M	45.3%
Netherlands				
N & S	2.22M	1.2M	1.0M	44.0%
P & A	6.49M	3.7M	2.8M	43.6%
PC	2.85M	1.6M	1.2M	43.2%
Newzealand				
N & S	2.33M	1.3M	1.0M	43.2%
P & A	7.56M	4.2M	3.4M	45.1%
PC	3.50M	1.9M	1.6M	45.9%
Norway				
N & S	2.79M	1.9M	0.9M	31.7%
P & A	9.13M	6.3M	2.8M	30.7%
PC	4.24M	3.0M	1.3M	30.2%
Pakistan				
N & S	2.35M	1.4M	0.9M	39.9%
P & A	6.01M	3.7M	2.4M	39.2%
PC	2.62M	1.6M	1.0M	38.7%
Philippines				
N & S	10.48M	6.2M	4.3M	41.0%
P & A	27.62M	16.3M	11.3M	40.8%
PC	12.82M	7.6M	5.2M	40.5%
Poland				
N & S	1.70M	1.0M	0.7M	41.0%
P & A	4.69M	2.7M	2.0M	41.6%
PC	2.00M	1.2M	0.8M	41.7%
Portugal				
N & S	3.09M	1.9M	1.2M	40.1%
P & A	9.01M	5.3M	3.7M	40.7%
PC	4.06M	2.4M	1.7M	41.0%
South Korea				
N & S	16.62M	10.5M	6.2M	37.1%
P & A	42.64M	27.2M	15.5M	36.3%
PC	19.79M	12.6M	7.2M	36.3%
Spain				
N & S	2.48M	1.6M	0.8M	34.3%
P & A	8.14M	5.4M	2.7M	33.7%
PC	3.77M	2.5M	1.3M	33.3%
Sweden				
N & S	0.39M	0.2M	0.2M	40.9%

General Stores Pvt.



P & A	1.21M	0.7M	0.5M	40.6%
PC	0.44M	0.3M	0.2M	40.2%
United Kingdom				
N & S	8.26M	4.8M	3.4M	41.4%
P & A	24.56M	14.0M	10.5M	42.9%
PC	11.41M	6.5M	4.9M	43.3%
USA				
N & S	26.03M	16.5M	9.6M	36.8%
P & A	71.76M	45.0M	26.7M	37.2%
PC	33.44M	21.0M	12.4M	37.1%
Grand Total	883.05M	555.3M	327.7M	37.1%