



Dashboard

Delivery Analysis

Key influencer

2019

2020

Total Orders

243K

Order Delivered

242K

On Time

78.47%

Late Delivery

21.53%

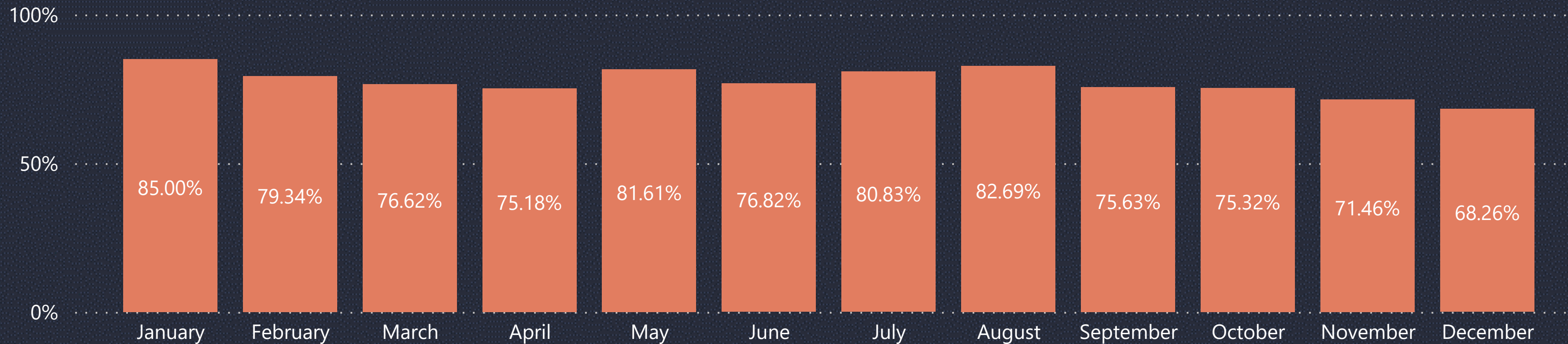
Return Orders

1588

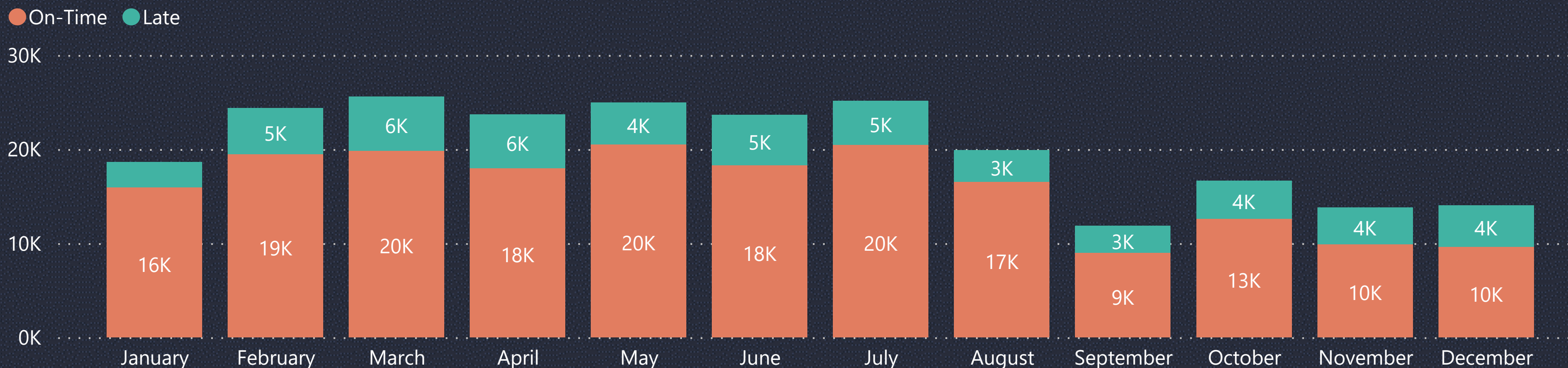
OTIF

77.95%

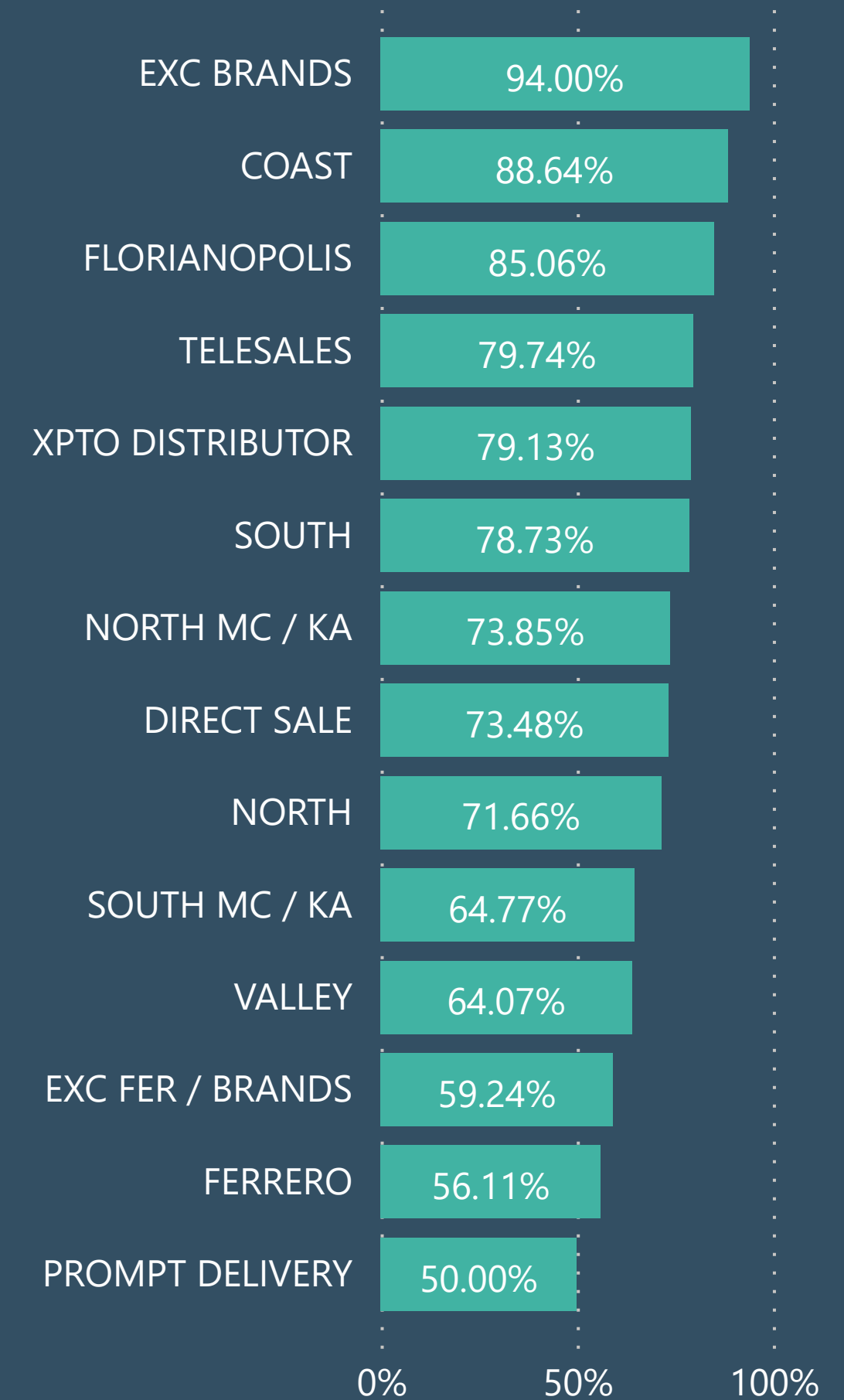
% OTIF by Month

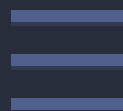


Orders Delivery Status



% OTIF by Team





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Key influencers Top segments



What influences Late Delivery to be No ?

When...

....the likelihood of Late Delivery being No increases by

Salesperson is MC-PAO

1.21x

Salesperson is BCA

1.19x

Salesperson is ITJ-CTR

1.18x

Team is COAST

1.17x

Salesperson is JLE-CON

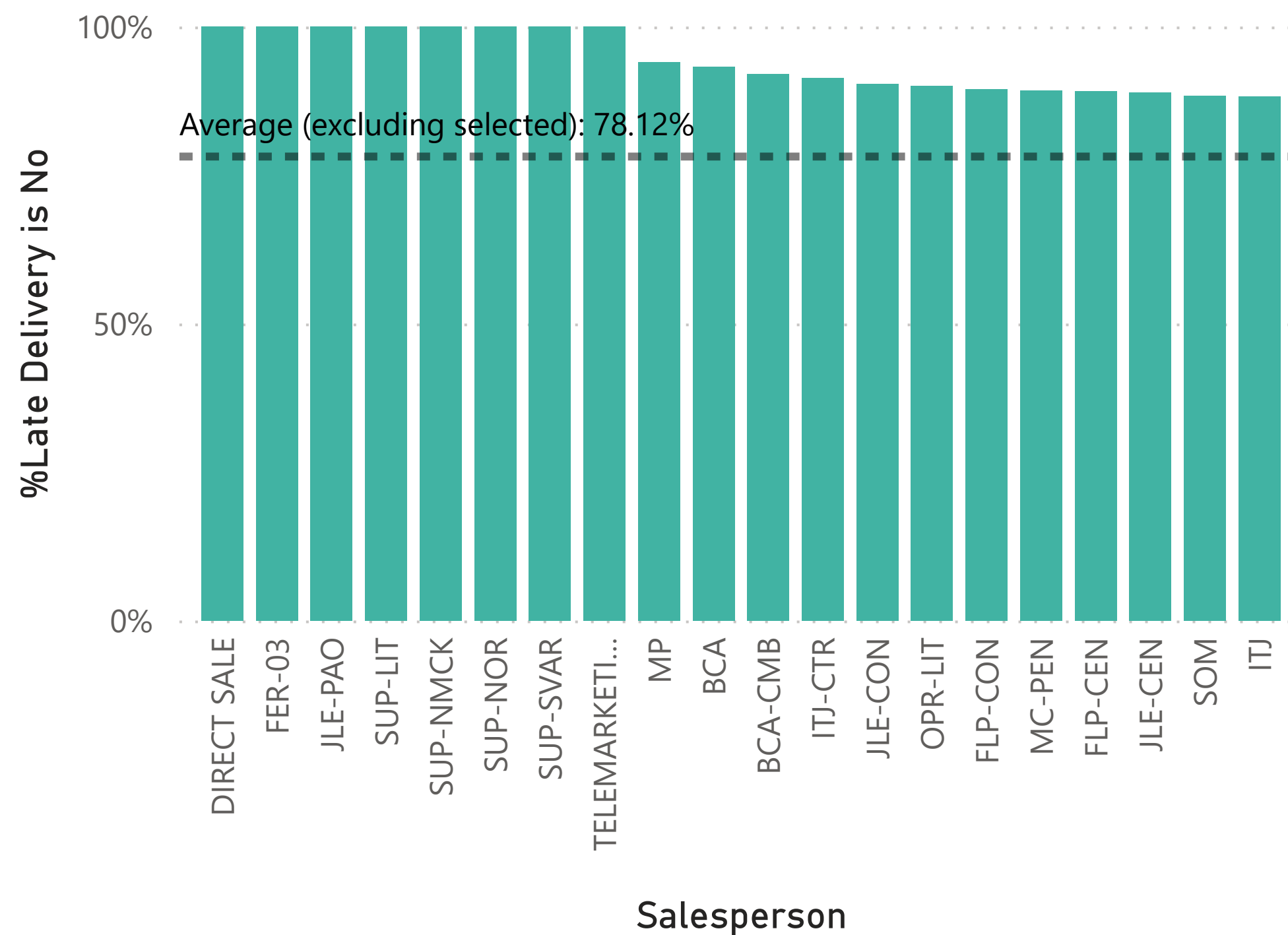
1.17x

Salesperson is BCA-CMB

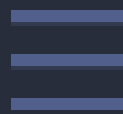
1.17x

ServiceChannel is EQUIP

← Late Delivery is more likely to be No when Salesperson is MC-PAO than otherwise (on average).



☐ Only show values that are influencers



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Team



 Customer



 ServiceChannel



 Salesperson

