



Products

Twitter Sentiment Analysis on Apple and Google





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# Overview and Business Understanding

- Apple: Premium hardware (iPhone, iPad, Mac) plus a cohesive software ecosystem.
- Google: Versatile products (Android OS, Pixel, Nest) plus a cross-platform integration.

### Competition:

- Smartphones: iPhone vs. Pixel
- Tablets: iPad vs. Android
- Smart Home: HomeKit vs. Nest
- Ecosystems: Closed (Apple) vs. Open (Google)

### **Proposed Solution**

Twitter Sentiment Analysis: Classify tweets (positive, negative, neutral) and analyze trends.

### Key Stakeholders:

- Marketers: Campaigns based on sentiment.
- Product Teams: Customer-aligned development.
- Retailers: Sentiment-driven sales strategies.

### Impact

- Enhanced brand loyalty.
- Improved product offerings.
- Targeted marketing strategies.







# Problem Statement

### • Objective:

Analyze public sentiment about Apple products using Twitter data.

#### **Dataset:**

Over 9,000 tweets rated by human annotators from CrowdFlower.

#### Goal:

Build an NLP model to classify tweets as positive, negative, or neutral.

### **Outcome**

Provide actionable insights for Apple's marketing and product development.



# Objectives

### Main Objective:

• Build an NLP model to classify tweet sentiment.

### **Secondary Objectives:**

- Compare sentiment for Apple vs. Google products.
- Identify key drivers of positive and negative sentiment.
- Monitor sentiment trends over time.
- Gather insights into customer preferences and opinions.



# Metrics Of Success

Accuracy: ≥ 85%

Precision: ≥ 85% F1 Score: ≥ 0.85 for each sentiment category.

Recall: ≥ 85%



# Data Understanding

## Source

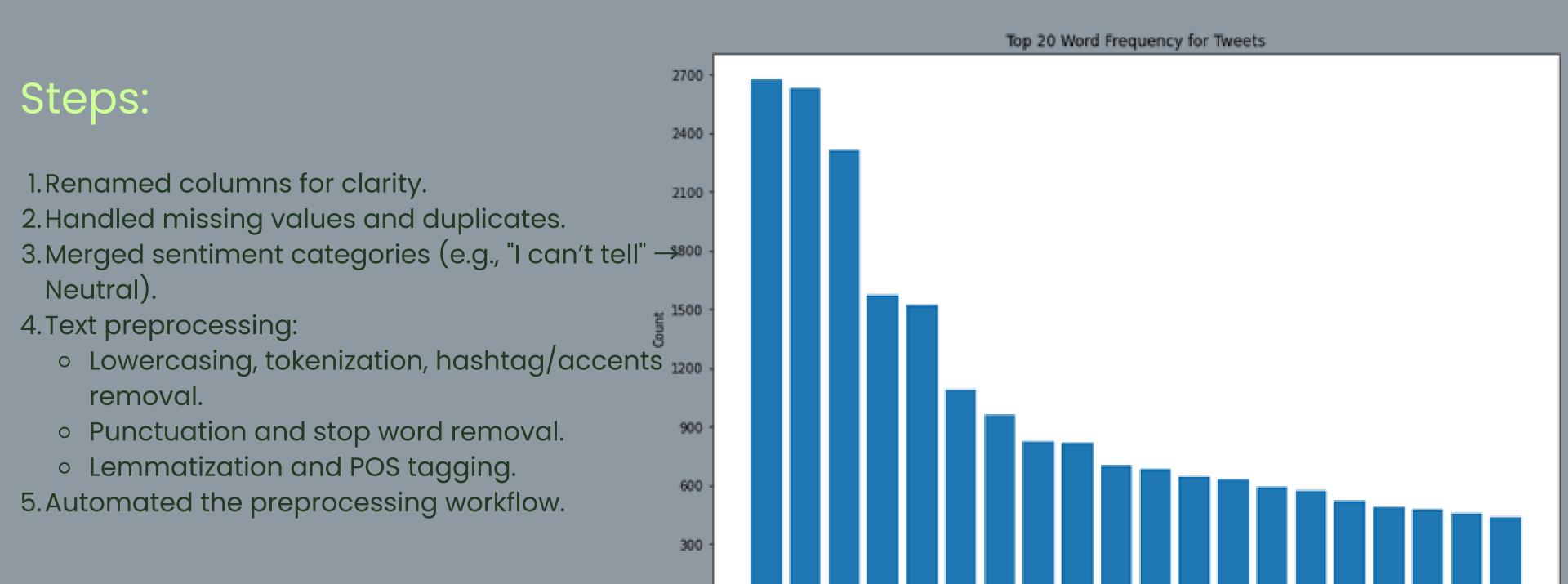
CrowdFlower dataset (9,093 tweets from SXSW 2013).

# Columns

- tweet\_text: Text of the tweet.
- Product\_Name: Product being referred to.
- Sentiment\_Type: Positive, negative, or neutral.

# Data Preparation and Cleaning

The resulting top 20 words are as shown in the figure below:



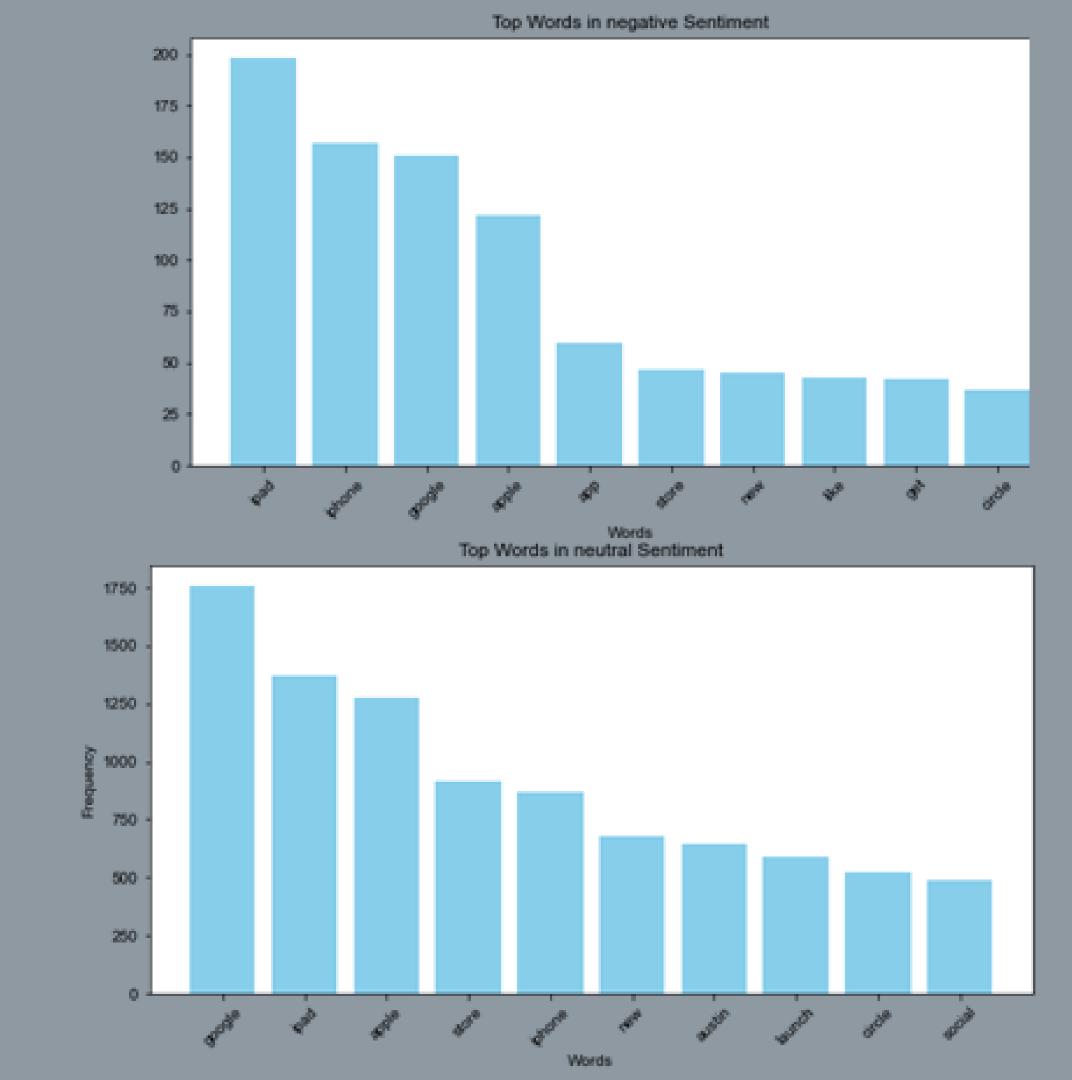
# Exploratory Data Analysis (EDA)

### 1. Sentiment Distribution:

Neutral > Positive > Negative.

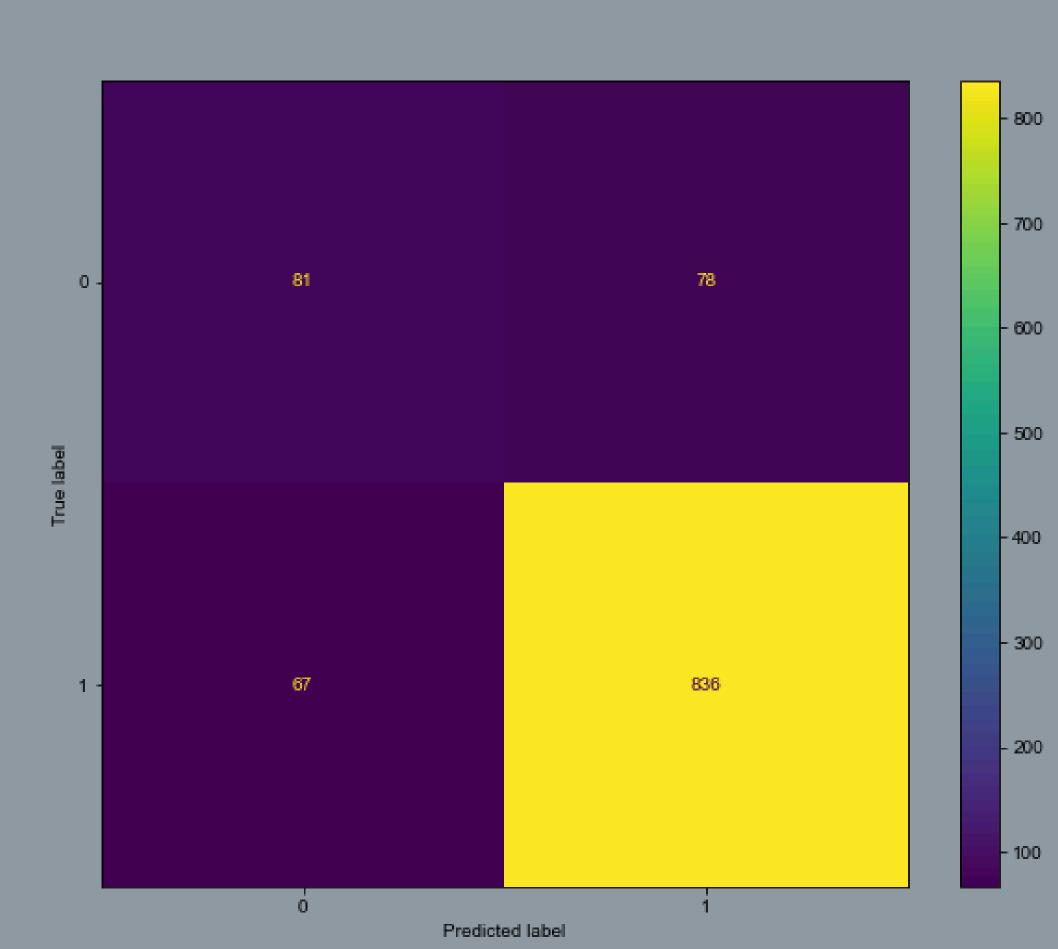
### 2.Brand Distribution:

- Apple: 5,000+ tweets.
- Google: 3,000+ tweets.
- 3. Sentiment by Brand:
  - Apple has slightly more positive sentiment than Google.
- 4.Top Words by Sentiment:
- Positive/Negative: "iPad" most frequent.
- Neutral: "Google" most frequent.



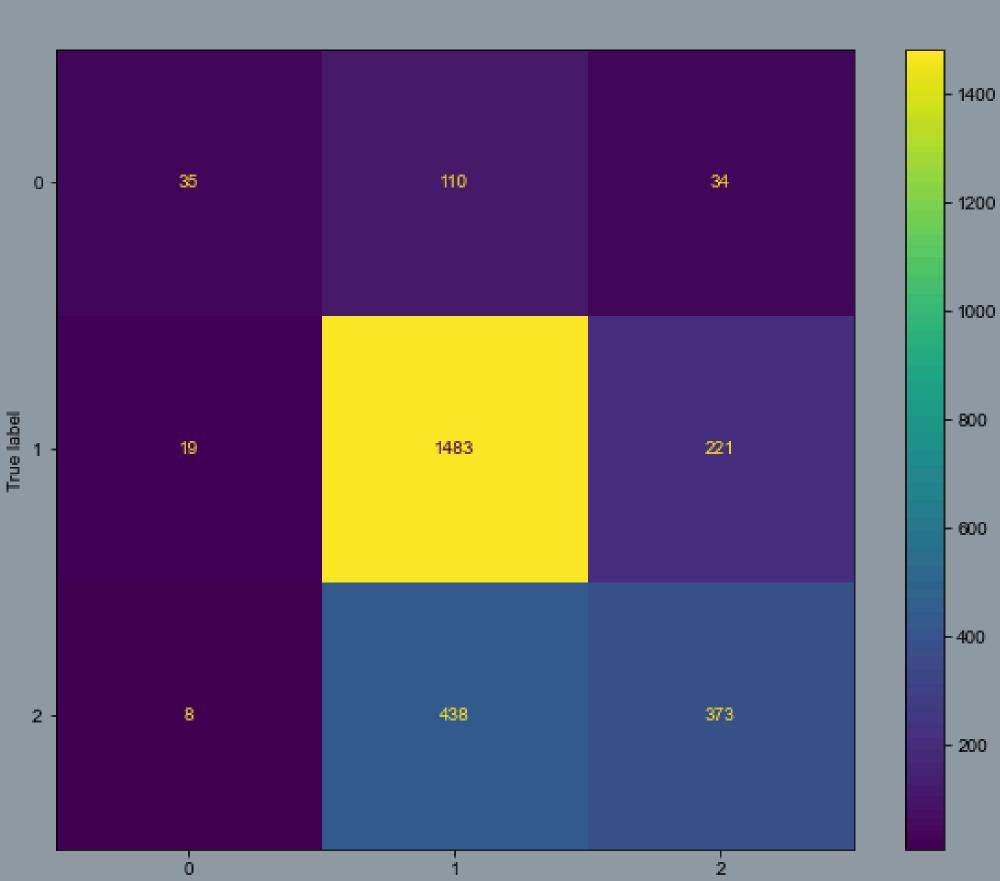
# Modelling - Binary Classification

- Baseline Model: Multinomial Naïve Bayes (85% accuracy).
- Hyperparameter Tuning: Improved precision and recall to 88%.
- Oversampling (SMOTE): Decreased performance.
- Neural Network: Slightly lower performance than Naïve Bayes.
- Best Model: Tuned Multinomial Naïve Bayes without oversampling.



# Slide 10: Modelling - Multi-class Classification

- Baseline Model: Multinomial Naïve Bayes (64% accuracy).
- Hyperparameter Tuning: Improved accuracy to 68%.
- XGBoost: Outperformed Naïve Bayes (70% accuracy).
- Oversampling (SMOTE): Slightly improved precision but decreased accuracy.
- Best Model: XGBoost without oversampling.



Predicted label

# Model Evaluation



## Binary Classification

- Oversampling worsened performance.
- Model tuning improved Multinomial NB, not Neural Networks.
- Multinomial NB outperformed Neural Networks.
- Chosen model: Multinomial NB without oversampling.

# Multi-class Classification:

- Oversampling worsened performance in addressing class imbalance.
- Multiclass classification metrics were lower than binary classification.
- Model tuning improved results across all models.
- XGBoost outperformed Multinomial NB for multiclass sentiment analysis.
- Final choice: XGBoost without oversampling, but metrics fell short of success criteria.

# Key Observations:

- Class imbalance significantly impacted performance.
- Oversampling did not consistently improve results.
- Minority classes
   (negative sentiment)
   were harder to
   classify.



# Conclusion

## **Key Findings:**

- Neutral sentiment dominates across both brands.
- Apple has a higher proportion of positive sentiment.
- Challenges in classifying minority sentiment classes (negative).

### **Best Models:**

- Binary Classification: Tuned Multinomial Naïve Bayes.
- Multi-clas
   Classification: XGBoost.

### **Next Steps:**

- Explore advanced techniques (e.g., deep learning).
- Address class imbalance more effectively. Incorporate external data sources for richer insights.





# Thank You!