

# Production Stack Guide for Lead Scoring Model

## 1. Hosting

Recommended Platform: GCP (Google Cloud Platform)

GCP offers a comprehensive set of tools and services for deploying and managing machine learning models. It provides robust infrastructure, scalable services, and seamless integration with various machine learning workflows. Also, I have more knowledge with GCP.

### Deployment Strategy:

#### 1. Containerization with Docker:

- Advantages: Consistency across different environments, ease of scaling, and isolation of dependencies.
- Implementation: Use Docker to containerize FastAPI applications for example, including the model and preprocessing pipeline.

#### 2. Orchestration with Google Kubernetes Engine (GKE):

- Advantages: Managed Kubernetes service that simplifies deployment, management, and scaling of containerized applications.
- Implementation: Deploy the Docker container to GKE for automated scaling, monitoring, and management.

#### 3. Storage with Google Cloud Storage:

- Advantages: Reliable, scalable, and secure storage for model artifacts, input data, and logs.
- Implementation: Store the trained model, scaler, and any other necessary files in a Google Cloud Storage bucket, which can be accessed by the GKE pods.

#### 4. Networking with Google VPC and Load Balancer:

- Advantages: Ensures secure communication, scalability, and availability.
- Implementation: Use Google VPC to isolate the network environment and Google Cloud Load Balancer to distribute incoming requests across multiple GKE pods.

## 2. Monitoring

Tools and Strategies for Continuous Monitoring

### Monitoring Components:

#### 1. Application Monitoring:

- Tools: Google Cloud Monitoring

- Metrics to Monitor: API request counts, response times, error rates, CPU and memory usage.
- Implementation: Set up Google Cloud Monitoring to collect and track metrics, log files, and set up alerts.

## 2. Model Performance Monitoring:

- Tools: MLFlow
- Metrics to Monitor: Prediction accuracy, latency, drift in data distribution, model confidence scores.
- Implementation: Use MLFlow to log model performance metrics and track them over time to detect changes in performance.

## 3. Alerting:

- Tools: Google Cloud Monitoring, PagerDuty
- Implementation: Configure Cloud Monitoring to set up alerts and integrate with PagerDuty for incident management.

# 3. Performance Measurement

Measuring Effectiveness and Efficiency of the Model

## Key Metrics:

### 1. Accuracy Metrics

#### Examples:

- Precision
- Recall
- F1-Score
- ROC-AUC
- Accuracy

Before selecting the metric/metrics, it's crucial to select the right accuracy metrics based on the specific needs and impact on our business.

#### Precision:

- **Use Case:** Precision is particularly important when the cost of false positives is high. For example, if false positives (incorrectly predicting a lead as a potential customer) result in wasted sales resources and efforts, then maintaining a high precision would be crucial.
- **Tracking:** Monitor precision if false positives have a significant negative impact on your business.

**Recall:**

- **Use Case:** Recall is critical when missing true positives (false negatives) is costly. For instance, if failing to identify a potential lead results in significant missed revenue opportunities, then recall should be prioritized.
- **Tracking:** Focus on recall if false negatives have a more severe negative impact on your business.

**F1-Score:**

- **Use Case:** The F1-Score is useful when both false positives and false negatives carry significant costs, and a balance between precision and recall is desired.
- **Tracking:** Use the F1-Score when both types of errors (false positives and false negatives) are equally important and need to be minimized.

**ROC-AUC (Receiver Operating Characteristic - Area Under Curve):**

- **Use Case:** This metric is useful for evaluating the overall discriminative power of the model, especially in cases where you need to balance sensitivity (true positive rate) and specificity (true negative rate).
- **Tracking:** Use ROC-AUC for a comprehensive view of model performance across all classification thresholds.

**Accuracy:**

- **Use Case:** Accuracy is a useful metric when the classes are balanced and you want to get a general sense of the model's performance.
- **Tracking:** Track accuracy to understand the general performance of the model, especially when the dataset has a balanced class distribution.

**Stakeholder Discussions**

Before finalizing which metrics to track, it's essential to have detailed discussions with stakeholders to understand the business context and the specific impacts of false positives and false negatives.

**2. Operational Metrics:**

- Examples: API response time, throughput, system uptime
- These metrics measure the efficiency and reliability of the deployed system.

**3. Business Metrics:**

- Examples: Conversion rates of scored leads, ROI from leads
- These metrics link model performance to business outcomes, validating its impact on revenue and growth.

## Implementation Strategy

### 1. Automated Evaluation:

- Implementation: Schedule regular evaluation runs using Cloud Functions or Cloud Run to compute performance metrics on recent data and compare them to historical benchmarks.

### 2. Drift Detection:

- Implementation: Monitor changes in input data distribution and model predictions. Use MLFlow to log and analyze these metrics for detecting data and model drift.

### 3. Periodic Retraining:

- Implementation: Automate the retraining process using Cloud AI Platform Pipelines or Google Cloud Functions. Retrain the model on new data periodically to maintain its accuracy and relevance.

## Possible Implementation Steps

### 1. Containerization and Deployment on GCP

#### Containerization:

- Dockerize your FastAPI application.

#### Deployment:

- Deploy the Docker container to GKE.

### 2. Setting Up Monitoring with Google Cloud Monitoring

#### Application Monitoring:

- Set up Google Cloud Monitoring to track metrics and logs.
- Create dashboards and set up alerts for key metrics.

### 3. Tracking Model Performance with MLFlow

#### MLFlow Setup:

- Set up an MLFlow server on GCP, possibly using Google Cloud Run or a VM instance.
- Configure model training script to log metrics to MLFlow.