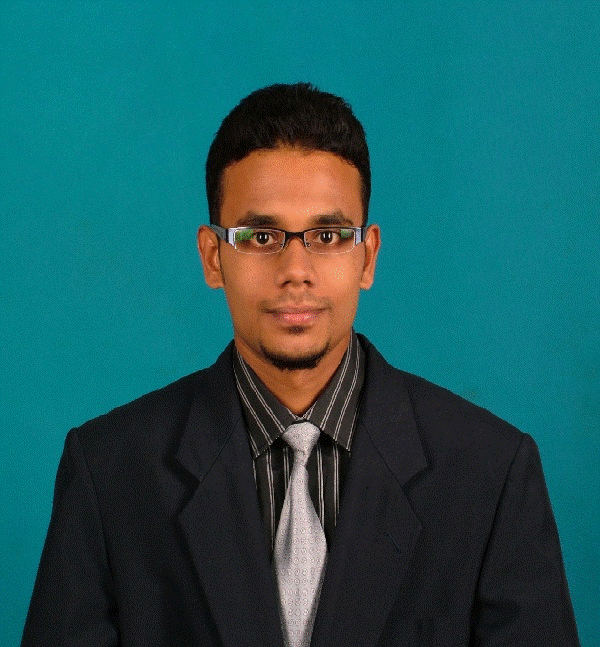
**SARVINDRAN NAIR S/O KRISHNAN KUTTY (VINS)**

No 13, Jalan Bunga Raya 7,

Taman Bunga Raya,

33000, Kuala Kangsar,

Perak, Malaysia

**Contact Number**: +6012-5273295

**E-mail**: vins1687@gmail.com

**OBJECTIVE AND GOAL**

1. To work in a challenging environment comprises of indoor and outdoor or site visits if required.
2. Willing to explore different industries apart from current working experience such as into Oil and Gas industry, Agriculture, also agreeable to work abroad.
3. To enhance personal soft skills and technical skills.

**PERSONAL PARTICULARS**

NRIC : 870916-38-5115

Gender : Male

Age : 27 years

Date of Birth : 16 September 1987

Place of Birth : District of Taiping, Perak

Race : India

Religion : Hindu

Nationality : Malaysia

Marital Status : Single

**WORKING EXPERIENCES**

(Most recent first)

1. Employer : **AEON Credit Services, Kuala Lumpur**

Period : Feb 2014 ~ Current

Position : Senior Officer, Product Development

Responsibilities:

* Assist in designing new marketing activities and product variations for personal loans and cards.
* To assist in preparing proposal papers and marketing campaigns.
* Assist in developing new business plans, incentive structure and sales performance improvement process.
* Perform analyst on branches sales achievements and measure productivity.
* Monitor operational activities and coordinate projects on process improvement.
* Ensure or revise products “Product disclosure sheet” and “Terms and conditions” comply with the latest Bank Negara Malaysia guidelines.
* Perform UAT testing using front-end and back-end systems for on products enhancement.

1. Employer : **RHB Bank Berhad, RHB Centre, Kuala Lumpur**

Period : Dec 2012 ~ Jan 2014

Position : Executive, Product Development (Easy By RHB)

Responsibilities:

* To assist in designing new and maintain existing deposit product line pricing structures, strategies and tactics to meet challenging business environment, customer preference and business plans.
* To assist in managing Easy by RHB products’ portfolio to align with internal profitability & asset quality standard and goals.
* Ensure existing products “Product disclosure sheet” and “Terms and conditions” comply with the latest Bank Negara Malaysia transparency guideline.
* Perform UAT testing using front-end and back-end systems for new product initiative and existing product enhancement.
* To assist, increase market share through implementation of effective campaign management and marketing activities.
* To assist in preparing proposal paper for new product initiative or variation of existing product up to obtain Group Risk & BNM approval.
* To assist in developing work processes to improve execution of existing product lines and ensure compliance of BNM regulatory.
* Execute market intelligence when is required.

1. Employer : **RHB Bank Berhad, RHB Centre, Kuala Lumpur**

Period : October 2011~November 2012

Position : Graduate Associate

Responsibilities:

* Rotate among various departments at head office.
* Task performed were such as assisting for monthly financial report. Take control on account statements and reconciliation for other products of Easy.
* Keep in line with customers’ complaint.
* Monitor branch’s overall performance. Provide products training to branch executives when is required.

1. Employer : **Universal Network Intelligence (M), Kuala Lumpur**

Period : April 2011~October 2011

Position : B2B Corporate Sales Executive

Responsibilities:

* Ascertain new clients from several blue chip organizations across African region and communicate professionally on business need.
* Win over many deals and ensure the clients participate at the regional workshops or conferences. The core businesses of the company are produce workshops and conferences for C-level person throughout Asia, Middle East and Africa regions.

**EDUCATIONAL BACKGROUND**

Institute/University : University Selangor (UNISEL)

Field of Study : Bachelor of Business Management (Marketing) Hons.

Dean List Achieve : 3rd Semester and 8th Semester

Final CGPA : 3.34/4.00

Year of Study : Dec 2007 – March 2011

Co-curricular activities: Deputy Vice President of Student Representative Council (MPP)

School : SMK Clifford, Kuala Kangsar, Perak, Malaysia

Qualification : Sijil Tinggi Pelajaran Malaysia (STPM)

Year of Study : 2005 - 2006

Result : Passed

MUET : Band 3

School : SMK Clifford, Kuala Kangsar, Perak, Malaysia

Qualification : Sijil Pelajaran Malaysia (SPM)

Year of Study : 2000 - 2004

Result : Passed

**COMPUTERSKILL**

Possessed intermediate level on the below:-

Software : Microsoft Office (2003,2010), Paint, Adobe photoshop.

Back-end system (Host) : AS400 screen, Mocha TN3270/ALS, Cardlink, ST & Impact.

Front-end system : Branch Delivery System (BDS), Activate, LOADS, EPONE,

EIMS.

Hardware : Assemble and disassemble computer hardwares and

technical items.

**LANGUAGE**

(Proficiency: Best = 10 – Worst = 1)

|  |  |  |
| --- | --- | --- |
| **Language** | **Spoken** | **Written** |

ENGLISH 10 10

BAHASA MALAYSIA 10 10

TAMIL 10 2

MALAYALAM 8 1

**MISCELLANEOUS**

**PERSONALITY AND STRENGTHS:**

* Able to work independently and use in-house resources effectively such as financial, products or services to achieve company’s business goal.
* Fast learner and high enthusiastic to learn new things.
* Desire to a challenging environment and activities.
* Excellent skills in project management, communications and collaborations.
* Systematic, resourceful and professional.
* Highly motivated towards continuous improvement and changes.
* Easily adapt to a new environment, familiar with teamwork and good leadership.

**ADDITIONAL INFORMATION:**

Expected Salary : RM4000.00

Current Salary : RM3500.00

Willing to Tavel : Yes

Willing to Relocate : Yes

Transportation : Yes

Availability : 3 months notice

**REFEREE**

**MOHAMAD ELYAS BIN HINRI**

Manager

Aeon Credit Services (M) Berhad

Kuala Lumpur

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E: mohd\_elyas85@yahoo.com

**HANISAH BINTI MOHD MUSA**

Manager

Hong Leong Bank Berhad

Kuala Lumpur

T: +6019-6629971

E: misznizz84@yahoo.com