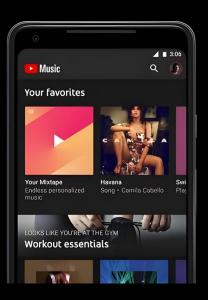
Product Teardown
Recommendation Feature of



► YouTube Music

Your new music streaming service is here

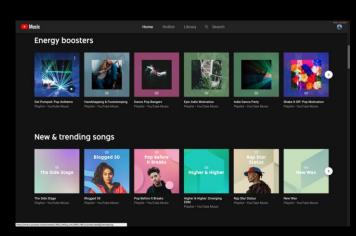


by Ribhav Raghav Sharma

# Product Overview

- **∜** YouTube hits PLAY on music streaming in 2018 **√**
- An endless jukebox of tunes 100M+ official songs & more
- 🔎 Search for beats, artists, remixes galore 👔
- Stream on mobile & desktop apps no song is out of reach
- Smarter mixes brewed just for you based on your listening
- Recent tune-ups higher quality, Spotify imports & more
- Your new streaming obsession—competes with Spotify & Apple







Journey So Far

100M+ Tracks avaiable To Download / Stream

80M+ Paid Subscribers



1B+ Downloads tilll now

YouTube Music generated around \$6 billion

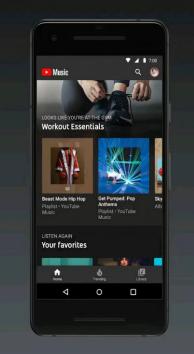
# Feature Overview Recommendation

- A.I. DJ(Machine Learning) spins suggestions tuned just for you
- 🌰 "Home" serves personal mixes Discover hot new beats 🖅
- "Explore" unearths rising stars, viral charts, hidden gems
- Autoplay crafts endless playlists fit for your ears 🞧
- Artist & Song Radio Instant stations perfect for every vibe
- Some recs hit, some miss but A.I. improves over time
- Music discovery heaven Finds jams you'll love and then some 🙌



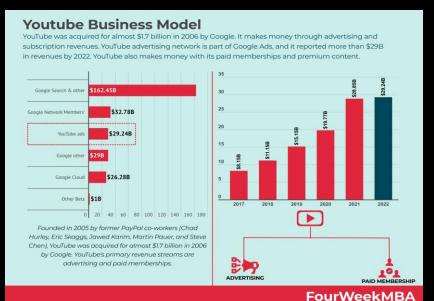


# Recommendations based on taste, location & time of day

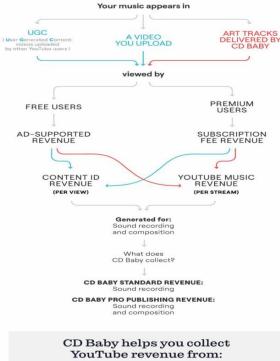


# Business Model of Youtube Music

- Dual revenue ads & subscriptions
- Free tier has ads, Premium ad-free for \$9.99/mo- downloads & bg play included!
- Wover 80M subscribers major subscription revenue. Part of Google's music money machine.
- Gaining on Spotify & Apple with higher Premium engagement users stream 30%more.
- \$30 billion+ paid to music rights holders via ads since 2016 💸 👔



#### How musicians earn money from YouTube











YOUTUBE PREMIUM

Make the most of your music on YouTube by monetizing UGC, claiming your Official Artist Channel, distributing Art Tracks, and more

GET STARTED AT CDBABY.COM







### Devesh The Student (Free User)

#### Goals:

Boundless free music - massive catalog at \$0 \$

■ unleash for every vibe - studying, parties, relaxing nonstop •

#### Pain Points:

- Note: The properties of the pr
- Limits on skips & replays in free tier
- Mo offline mode or high-quality audio

# **User Personas**



Deepika The Audiophile (Premium User)

#### Goals:

- Pristine lossless sound quality
- Flawlessly produced tracks to discover

#### Pain Points:

- X Mobile listening lacks ideal audio setup.
- Audio quality inconsistent when streaming.
- P Spotify has better music recommendations.



Naman The Artist (Music Band)

#### Goals:

- Distribute songs to gain new listeners
- Build loyal fanbase & earn through streams

#### Pain Points:

Gaining listeners? Uphill battle feels impossible!

Listener insights? No data to spark creativity!

Buried by biased algos! The struggle is real!



#### Devesh The Student (Free User)

#### Improvements:

- Affordable student subscription plan! Save those  $\P$ !
- Unlimited skips & replays for free users!
- Higher audio quality in free tier! Pump up those beats!
- Robust offline mode for downloads! Listen anywhere!
- Student-friendly playlists for studying, parties & dorm life!

# **User Personas**



Deepika The Audiophile (Premium User)

#### Improvements:

- Expand lossless hi-res catalog! Audiophiles rejoice!
- Improve mobile audio quality! Crisp tunes onthe-go!
- Ourated hi-fi playlists! Pristine quality beats!
- Recommendations for niche genres! Obsessive listening bliss!
- Advanced audio customization tools! Dial in that perfect sound!
- Note: New York Properties And Prope



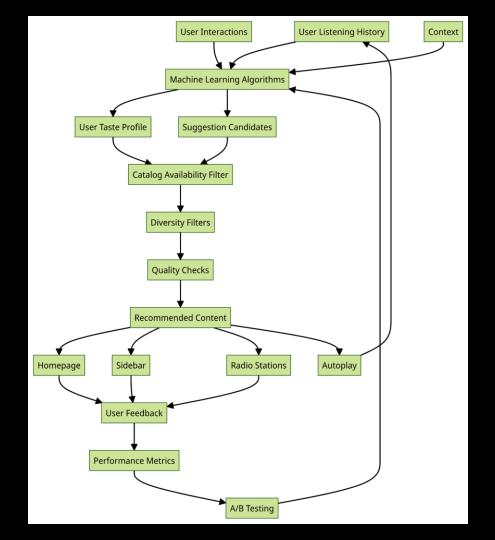
The Artist Naman (Music Band)

#### Improvements:

- Robust analytics on fans and performance
- Priority for new releases and videos
- **Custom partnerships and promotions**
- Special featured artist sections
- L Direct contact with personal artist rep
- Higher royalty payouts

# YouTube Music

Flowchart Of Youtube Music Recommendation System





## **User Journey**

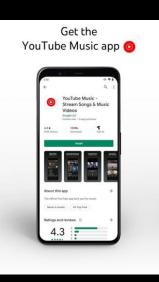


Intrigued after seeing eyecatching billboards and sleek YouTube Music ads across town, the user decides to explore and experience the service for themselves.

The user delights in exploring YouTube Music's vivid soundscapes, eager to journey through diverse artists, albums and playlists.



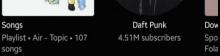




Eager to start listening, the user rushes to the Play Store, tantalized by the prospect of downloading the slick YouTube Music appright to their phone for on-the-go musical enjoyment.



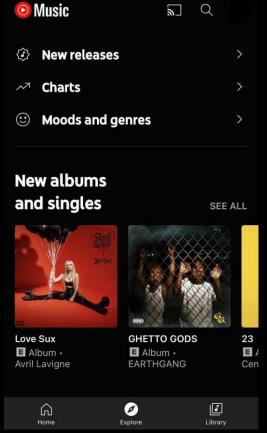




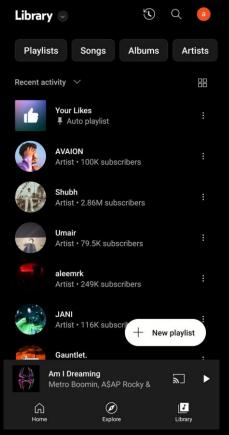
## Mixed for you



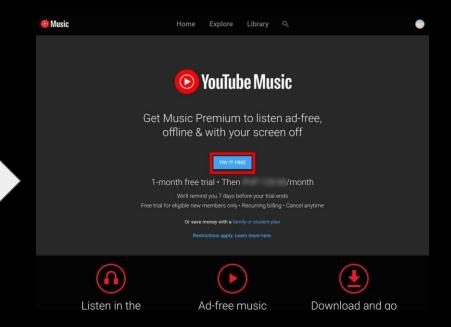
Impressed by how the app recommends music tailored specifically to them, the user is happy when YouTube Music puts together personalized playlists just for them, using algorithms to select songs based on the individual user's listening history and how they use the app.



Venturing into uncharted musical waters, the user is delighted when the Explore tab starts unveiling new artists, albums, and songs tailored for them to discover based on their listening patterns - hidden auditory gems they may come to cherish or curiously cast away as their journey continues.



Like a musical treasure chest, the Library tab dazzles the user by unveiling all their favorited songs, hand-crafted playlists, beloved artists, and listening history, displayed with the care of a dedicated archivist preserving the most valuable compositions to be passed down through the ages.



After joyously reveling in days of musical discovery across YouTube Music's vast sonic landscapes, the siren song of the premium subscription tempts the user with its promise of uninterrupted listening perfection – ad-free freedom awaits, if they so choose to embark on this enhanced odyssey.