UTS ADV BDA_Eric Mourinho_69045

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Dashboard ini bertujuan untuk melihat analisis penjualan berdasarkan subkategori dengan memperhatikan jumlah peminat serta total penjualan



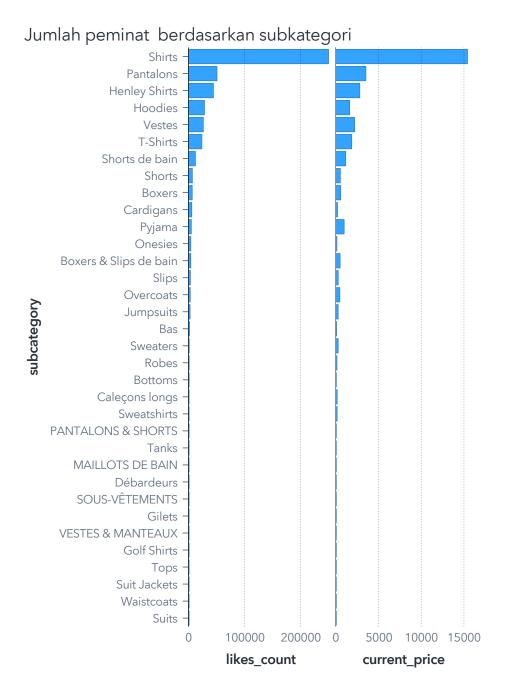
Dashboard ini bertujuan untuk melihat performa suatu brand berdasarkan jumlah suka

Sashion menggunakan 3 dashboard yaitu **Analisis Penjualan Berdasarkan Subkategori, Performa Brand**, serta **Analisis Harga**. Dashboard ini berguna untuk membantu perusahaan untuk menganalisis penjualan serta pengambilan keputusan kedepannya.

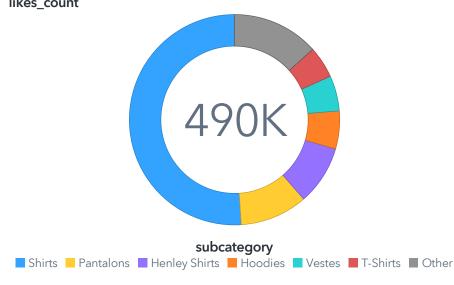


Dashboard ini bertujuan untuk melakukan analisis harga sesuai dengan produk (baru atau lama) dan jumlah suka. Dapat dilakukan prediksi harga setiap produk berdasarkan harga mentah dan diskon

Analisis Penjualan Berdasarkan Subkategori

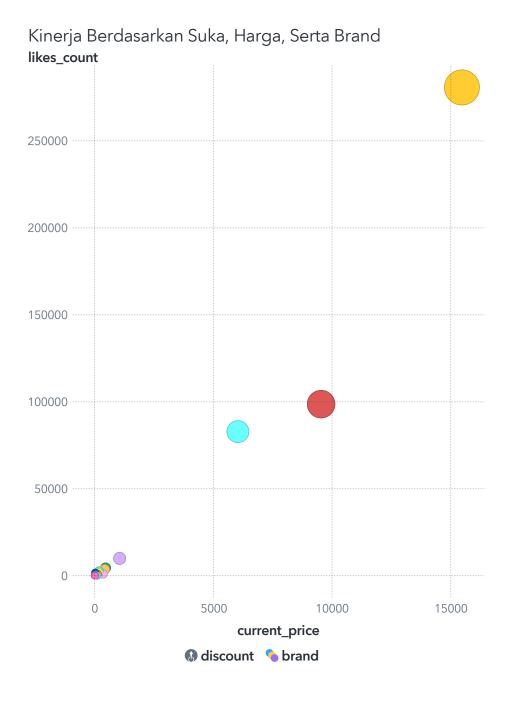






subcategory A	Frequency	discount	current_price
Bas	5	197	107.85
Bottoms	4	166	79
Boxers	46	2491	592.13
Boxers & Slips de bain	30	1319	519.98
Caleçons longs	8	380	182.12
Cardigans	10	507	215.23
Débardeurs	1	31	19.94
Gilets	1	42	21.99
Golf Shirts	1	39	70.34
Henley Shirts	129	5765	2823.74
Hoodies	56	2482	1637.94

Performa Brand



Brand Paling Disukai



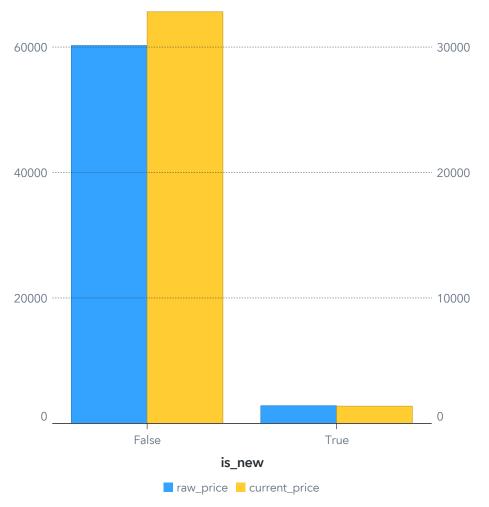
likes_count

brand	▼ Frequency	likes_count
ZK	3	1729
yanyuanlong	9	1058
WANGJIANG	12	2822
VK	1	92
TWO-SIDED	242	82858
SUPERBODY	26	3632
SEOBEAN	57	9968
PODOM	9	1700
Pioneer camp	1	51
MODCHOK	1	34
jockmail	30	4486

Analisis Harga

Perbandingan Harga Awal dan Harga Saat Ini Berdasarkan Status Produk (Baru vs Lama)

raw_price current_price 40000



current_price by subcategory Waistcoats MA... Caleçons longs Henley Shirts Tanks Débardeurs Hoodies **Jumpsuits** Boxers & Slips de bain Shorts de bain VE... Vestes Cardigans T-Shirts Sweaters Robes Overcoats Onesies PA... Pyjama **Bottoms** Gilets Bas Suits Tops Pantalons Slips Suit Jackets Sweatshirts Golf Shirts

current_price

Analisis Harga: Machine Learning

Forest of current_price Linear Regression of current_price Fit: ASE 9.3 Observations: 1.5K of 1.5K Fit: **ASE 3.3** Observations: **1.5K of 1.5K** Residual Plot Variable Importance Error Plot Fit Summary Assessment Assessment Model Comparison of current_price Fit Statistic Assessment **Observed Average** Relative Importance Plot 80 Percentile Forest - current_price 1 Linear regression - current_price 1 What values for the most important What is the prediction for current_price?

factors should be used to predict?

raw_price 38.85 discount subcategory 20.551806977

The predicted current_price for this case is 9.659% lower than the observed average current_price of 22.75. Most observations (54.36%) have a higher current_price than this predicted case. The prediction is based on an automatically selected Linear Regression model.