

Personal Information


Ricardo de Almeida Martins Silvestre Correia

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Gender Male | Birth Date 05/02/1997 | Nationality Portuguese

EDUCATION

September 2007 – June 2014

Colégio Marista de Carcavelos, Lisbon (Primary and Secondary Education)


- Majors subjects in high school: Maths, Biology, Physics
- Organization of several scholar events, specifically, speeches, recreational events and inter-school sports tournaments
- Volunteering in events moved by social inequality aiming to fight poverty and hunger in Central Lisbon, mostly at Banco Alimentar Contra a Fome

September 2016 – June 2019

University of Westminster - London, United Kingdom (BA Business Management)


- Major subjects: Marketing, Human Resource Management, Sustainability, Strategic Management, Statistics, Data Analysis, Micro and Macroeconomics

During my time at the University of Westminster, I pursued a Bachelor of Arts degree in Business Management, equipping me with a comprehensive understanding of key principles and practices in the business world. This program provided me with a solid foundation in various aspects of business, enabling me to develop essential skills and knowledge necessary for a successful career in the field.

Throughout the course, I engaged in a diverse range of subjects, including finance, marketing, human resources, operations management, and strategic planning. These modules allowed me to gain a holistic understanding of business operations and strategies, preparing me to tackle complex challenges within the corporate environment. Moreover, the University of Westminster fostered a dynamic learning environment, encouraging interactive discussions, case studies, and practical projects. Collaborating with fellow students from diverse backgrounds enhanced my ability to work effectively within multicultural teams, improving my communication and interpersonal skills.

September 2016 – June
2019

Wild Code School - Lisbon, Portugal



- Skills acquired: HTML, CSS, JavaScript, React.js., Node.js, Express, Git, Agile methodology, and project management tools such as Trello and Jira

Completed an intensive Web Development Bootcamp at Wild Code School in Lisbon, where I gained a strong foundation in modern web development technologies and practices. The program covered HTML, CSS, JavaScript, and React.js extensively. I developed proficiency in building responsive websites and crafting interactive user interfaces that deliver seamless user experiences across devices.

In addition to front-end development, the curriculum included comprehensive training in back-end technologies. I gained hands-on experience with Node.js and Express, mastering the creation of robust server-side applications and RESTful APIs. This knowledge enabled me to effectively handle data storage, user authentication, and integration with databases.

During the bootcamp, I worked extensively with Git for version control, ensuring collaborative and efficient code management. I also gained exposure to agile methodologies, acquiring the ability to work effectively in iterative and collaborative development environments.

Through a series of projects and coding challenges, I sharpened my problem-solving skills and developed a systematic approach to software development. Collaborating with diverse teams further enhanced my communication, collaboration, and adaptability skills.

WORK EXPERIENCE

January 2020 – October 2021

Vector B2B - Lisbon, Portugal

Job title: Marketing and Sales Assistant/Consultant

Description: Projeto colaborativo entre a academia e indústria (financiado pela iniciativa Portugal 2020) com o propósito de providenciar serviços na área do desenvolvimento de medicamentos e terapias. - Collaborative project between academia and industry with the purpose of providing services in the development of new therapies and medicines.

Responsibilities/Tasks:

- Planning and execution the company's marketing and communication strategy, reporting directly to the marketing and sales director
- Production of market studies through extensive research and analysis of both products and services, either for clients or internally (with the intention of finding opportunities for new services for the company to offer)
- Direct and often exclusive contact with multiple clients and suppliers: scheduling and negotiation of services, customer experience management, and control visits.
- Collection, organization and analysis of data using tools such as Microsoft Excel, Powerpoint and Hubspot

PERSONAL COMPETENCES

Native Language Portuguese

Other languages

	COMPREHENSION		SPEAKING		WRITING
	Oral Comprehension	Reading	Oral interaction	Oral production	
English	C1	C1	C1	C1	C1
C1 Advanced Certificate issued by Cambridge University in 2016					
Spanish	B1	B1	B1	B1	B1
3 years of Spanish in Middle School					

Tech Skills

- HTML
- CSS
- Javascript
- React.js
- MySQL
- Node.js

Digital Competences

- Microsoft Office (Word, Excel, Powerpoint)
- Google and LinkedIn Ads
- CRM software (particularly HubSpot)
- Project Management (Trello and Jira)
- Version Control Management (Git and GitHub)

ACTIVITIES AND INTERESTS

- Sports: Soccer (between 2007 and 2012), Volleyball (2013 to 2015), currently practicing Golf and Martial Arts (Boxing and Jiu-Jitsu)
- Literature, particularly in areas of philosophy, psychology and biology
- Culinary
- Music and Cinema

- Cultural and Recreational trips