

# CONCURSO 3M COLOMBIA

DATOS ACTUALIZADOS AL DIA 22 DE SEPTIEMBRE

VNED	VENDEDOR	CUOTA	VENTA	% CUMP.	CUANTO FALTA	IMP	RES	% CUMP
1001	MUNOZ ACOSTA INGRID YULIANA	4.900.000	3.674.341	➡ 74,99%	-1.225.659	10	5	➡ 50%
1002	MUÑOZ ACOSTA DAYANA MARIA	5.100.000	3.516.592	➡ 68,95%	-1.583.408	10	9	➡ 90%
1100	BEJARANO PARRA SERAFIN ALONSO	1.200.000	232.290	➡ 19,36%	-967.710	16	5	➡ 31%
1201	MELO MARIA FERNANDA	1.200.000	987.964	➡ 82,33%	-212.036	16	15	➡ 94%
1203	RECALDE MORENO DIEGO ROBERTO	1.200.000	638.124	➡ 53,18%	-561.876	16	17	⬆ 106%
1204	MELENDEZ CLAUDIA	1.300.000	989.724	➡ 76,13%	-310.276	16	16	⬆ 100%
1205	CAICEDO ERASO GLORIA ELFRIDA	1.100.000	780.281	➡ 70,93%	-319.719	16	17	⬆ 106%
1200	ACOSTA BENAVIDES AURA PATRICIA	1.300.000	668.864	➡ 51,45%	-631.136	16	13	➡ 81%
1402	CORAL CEBALLOS ANA MARITHZA	1.300.000	141.606	➡ 10,89%	-1.158.394	17	8	➡ 47%
	<b>TOTAL</b>	<b>17.300.000</b>	<b>11.488.180</b>	<b>➡ 66,41%</b>	<b>-5.811.820</b>	<b>116</b>	<b>105</b>	<b>➡ 91%</b>
4000	MORAN RODRIGUEZ LUCIO BERNARDO	1.300.000	93.259	➡ 7,17%	-1.206.741	16	1	➡ 6%
4200	CADENA DELGADO JOSE ANDRÉS	2.200.000	1.987.915	➡ 90,36%	-212.085	16	18	⬆ 113%
4100	POTOSI SANCHEZ MARIA CRISTINA	1.600.000	1.030.403	➡ 64,40%	-569.597	16	26	⬆ 163%
4101	RIVERA JURADO SANDRA YAQUELINE	2.700.000	3.653.271	⬆ 135,31%	953.271	16	36	⬆ 225%
4002	CALDERON FLOREZ JUAN CARLOS	1.100.000	1.023.609	➡ 93,06%	-76.391	16	20	⬆ 125%
4201	TELLO LUCANO FEDELINA MERCEDES	1.400.000	778.232	➡ 55,59%	-621.768	16	28	⬆ 175%
4001	CEBALLOS CHAMORRO ALEJANDRA MARIBEL	1.200.000	166.017	➡ 13,83%	-1.033.983	16	3	➡ 19%
	<b>TOTAL</b>	<b>11.500.000</b>	<b>8.732.706</b>	<b>➡ 75,94%</b>	<b>-2.767.294</b>	<b>112</b>	<b>132</b>	<b>⬆ 118%</b>
4402	JURADO ROMO ANA LUCIA	2.600.000	-2.668	⬇ -0,10%	-2.602.668	16	0	➡ 0%
4403	MONROY BELTRAN DIEGO ALEJANDRO	1.300.000	0	➡ 0,00%	-1.300.000	16	0	➡ 0%
4400	SANCHEZ HERRERA LUZ YORLAY	2.900.000	3.140.140	⬆ 108,28%	240.140	16	6	➡ 38%
4401	CANAS ERAZO NELLY JAZMIN	1.700.000	105.117	➡ 6,18%	-1.594.883	16	4	➡ 25%
4404	VALLEJO GUERRERO SANDRA YADILA	1.700.000	941.705	➡ 55,39%	-758.295	15	3	➡ 20%
4300	QUENGUAN VELASQUEZ YENY SENE	1.200.000	0	➡ 0,00%	-1.200.000	16	0	➡ 0%
4302	ACOSTA RODRIGUEZ NORALBA	1.600.000	1.298.644	➡ 81,17%	-301.356	16	11	➡ 69%
4301	ACOSTA RODRIGUEZ NORALBA							
	<b>TOTAL</b>	<b>13.000.000</b>	<b>5.482.938</b>	<b>➡ 42,18%</b>	<b>-7.517.062</b>	<b>111</b>	<b>24</b>	<b>➡ 22%</b>
	<b>GRAN TOTAL</b>	<b>41.800.000</b>	<b>25.703.824</b>	<b>➡ 61,49%</b>	<b>-16.096.176</b>	<b>339</b>	<b>261</b>	<b>➡ 77%</b>

	T.A.T	CUOTA	VENTA	% CUMP.	CUANTO FALTA	IMP	RES	% CUMP
1101	DORADO PATIÑO IDALID DEL CARMEN	\$ 290.000	266.369	➡ 91,85%	-23.631	18	3	➡ 17%
2300	BARRERA MARTINEZ PATRICIA	\$ 290.000	96.766	➡ 33,37%	-193.234	25	9	➡ 36%
2301	DEJOY RUIZ LEONARDO REINALDO	\$ 290.000	39.727	➡ 13,70%	-250.273	25	5	➡ 20%
2302	ERAZO RODRIGUEZ VICTOR ALEXANDER	\$ 290.000	69.342	➡ 23,91%	-220.658	25	10	➡ 40%
2303	ACHICANOY DORADO JHORLEDY VANESA	\$ 290.000	116.868	➡ 40,30%	-173.132	25	14	➡ 56%
2600	PANTOJA CHAVES PATRICIA ROSARIO	\$ 290.000	99.043	➡ 34,15%	-190.957	25	12	➡ 48%
2601	CEBALLOS ZAMBRANO GRASE ALEXANDRA	\$ 290.000	183.431	➡ 63,25%	-106.569	25	16	➡ 64%
2602	BASTIDAS MENESES HERLINTO FLORO	\$ 290.000	262.835	➡ 90,63%	-27.165	25	26	⬆ 104%
2304	RAMOS MALLAMA MARY SABELLY	\$ 290.000	87.925	➡ 30,32%	-202.075	25	10	➡ 40%
2603	PANTOJA RIOS LUZ DARY	\$ 290.000	173.946	➡ 59,98%	-116.054	25	25	⬆ 100%
2305	OBANDO SANTACRUZ LIZETH VALERIA	\$ 290.000	45.390	➡ 15,65%	-244.610	25	7	➡ 28%
1400	DAVID ERASO ANA PATRICIA	\$ 290.000	691.953	⬆ 238,60%	401.953	10	4	➡ 40%
1401	MENESES ORTEGA JENNY ANDREA	\$ 290.000	0	➡ 0,00%	-290.000	10	0	➡ 0%
3001	MAYA SOLARTE GLADYS SOCORRO	\$ 600.000	460.085	➡ 76,68%	-139.915	25	8	➡ 32%
3520	SANCHEZ HERRERA SANDRA MILENA	\$ 290.000	28.603	➡ 9,86%	-261.397	25	3	➡ 12%
3200	SALAZAR CABRERA VIVIANA PATRICIA	\$ 290.000	23.802	➡ 8,21%	-266.198	25	4	➡ 16%
3002	NARVAEZ LOPEZ CLAUDIA XIMENA	\$ 400.000	490.547	⬆ 122,64%	90.547	25	20	➡ 80%
3000	CHAMORRO VILLACREZ GENNY ELENA	\$ 400.000	80.591	➡ 20,15%	-319.409	25	6	➡ 24%
3300	TAYLOR QUINONEZ TULIA JANETH	\$ 290.000	7.780	➡ 2,68%	-282.220	25	1	➡ 4%
3501	DIAZ CARVAJAL ILDA MAYERLIN	\$ 320.000	389.092	⬆ 121,59%	69.092	25	25	⬆ 100%
	<b>TOTAL</b>	<b>6.360.000</b>	<b>3.614.095</b>	<b>➡ 56,83%</b>	<b>-2.745.905</b>	<b>463</b>	<b>208</b>	<b>➡ 45%</b>
	<b>GRAN TOTAL</b>	<b>48.160.000</b>	<b>29.317.919</b>	<b>➡ 60,88%</b>	<b>-18.842.081</b>	<b>802</b>	<b>469</b>	<b>➡ 58%</b>

# SEGUIMIENTO BDF SEPTIEMBRE

## DATOS ACTUALIZADOS AL DIA 22

Vendedor	Nombre Vendedor	CUOTA	VENTAS	% CUMP.	por facturar
1001	MUÑOZ ACOSTA INGRID YULIANA	3.500.000	0	0%	-3.500.000
1002	MUÑOZ ACOSTA DAYANA MARIA	2.000.000	422.180	21%	-1.577.820
5400	VALLEJO BRAVO KELLY JOHANNA	36.000.000	6.844.849	19%	-29.155.151
1200	ACOSTA BENAVIDES AURA PATRICIA	1.500.000	677.241	45%	-822.759
1201	MELO MARIA FERNANDA	1.500.000	367.699	25%	-1.132.301
1203	RECALDE MORENO DIEGO ROBERTO	1.500.000	524.304	35%	-975.696
1204	MELENDEZ CLAUDIA	1.500.000	212.494	14%	-1.287.506
1205	CAICEDO ERASO GLORIA ELFRIDA	1.500.000	345.317	23%	-1.154.683
3001	MAYA SOLARTE GLADYS SOCORRO	1.500.000	0	0%	-1.500.000
3520	SANCHEZ HERRERA SANDRA MILENA	1.500.000	118.934	8%	-1.381.066
3000	CHAMORRO VILLACREZ GENNY ELENA	1.500.000	0	0%	-1.500.000
4000	MORAN RODRIGUEZ LUCIO BERNARDO	8.500.000	5.246.620	62%	-3.253.380
4001	CEBALLOS CHAMORRO ALEJANDRA MARIBEL	1.500.000	0	0%	-1.500.000
4002	CALDERON FLOREZ JUAN CARLOS	1.500.000	0	0%	-1.500.000
4200	CADENA DELGADO JOSE ANDRES	2.300.000	1.037.051	45%	-1.262.949
4100	POTOSI SANCHEZ MARIA CRISTINA	3.000.000	1.964.951	65%	-1.035.049
4101	RIVERA JURADO SANDRA YAQUELINE	4.100.000	4.987.124	122%	887.124
4201	TELLO LUCANO FEDELINA MERCEDES	2.500.000	1.895.500	76%	-604.500
4300	QUENGUAN VELASQUEZ YENY SENE	9.000.000	4.443.678	49%	-4.556.322
4302	ACOSTA NORALBA 1	2.000.000	3.403.370	170%	1.403.370
4400	SANCHEZ HERRERA LUZ YORLAY	10.000.000	15.999.629	160%	5.999.629
4401	CANAS ERAZO NELLY JAZMIN	3.500.000	3.644.007	104%	144.007
4402	JURADO ROMO ANA LUCIA	6.000.000	5.055.339	84%	-944.661
4403	MONROY BELTRAN DIEGO ALEJANDRO	1.500.000	136.330	9%	-1.363.670
4404	VALLEJO GUERRERO SANDRA YADILA	8.500.000	7.658.646	90%	-841.354
		\$ 117.400.000	64.985.263	55%	52.414.737

**VENTAS COLGATE PALMOLIVE SEPTIEMBRE**  
**DATOS DE VENTAS AL DIA 22**

ZONA	VENDEDOR	CUOTA	VENTA	% CUMP.	FALTA
1002	MUÑOZ ACOSTA DAYANA MARIA	34.000.000	29.452.206	↑ 87%	- 4.547.794
1100	BEJARANO PARRA SERAFIN ALONSO	12.000.000	4.206.952	↑ 35%	- 7.793.048
4000	MORAN RODRIGUEZ LUCIO BERNARDO	55.000.000	26.179.321	↑ 48%	- 28.820.679
4201	TELLO LUCANO FEDELINA MERCEDES	23.000.000	10.166.145	↑ 44%	- 12.833.855
4002	CALDERON FLOREZ JUAN CARLOS	12.000.000	2.664.434	↑ 22%	- 9.335.566
4100	POTOSI SANCHEZ MARIA CRISTINA	16.000.000	9.475.452	↑ 59%	- 6.524.548
4101	RIVERA JURADO SANDRA YAQUELINE	29.000.000	21.750.885	↑ 75%	- 7.249.115
4300	QUENGUAN VELASQUEZ YENY SENE	16.000.000	4.116.654	↑ 26%	- 11.883.346
4302	ACOSTA NORALBA 1	11.000.000	6.878.872	↑ 63%	- 4.121.128
7000	DELGADO OBANDO JUAN ADOLFO	10.000.000	5.871.413	↑ 59%	- 4.128.587
<b>Total general</b>		<b>218.000.000</b>	<b>120.762.334</b>	✓ 55%	- 97.237.666

# VENTAS COFFE DELIGHT

## DATOS DE VENTAS AL DIA 23

ZONA	Nombre Vendedor	CUOTA	VENTA	% CUMP.
1001	MUÑOZ ACOSTA INGRID YULIANA	1.324.636	505.062	✗ 38,1%
1002	MUÑOZ ACOSTA DAYANA MARIA	1.164.105	807.084	✗ 69,3%
1100	BEJARANO PARRA SERAFIN ALONSO	220.589	95.257	✗ 43,2%
1101	DORADO PATIÑO IDALID DEL CARMEN	2.690.143	2.375.037	✗ 88,3%
1200	ACOSTA BENAVIDES AURA PATRICIA	545.472	217.322	✗ 39,8%
1201	MELO MARIA FERNANDA	531.353	182.147	✗ 34,3%
1203	RECALDE MORENO DIEGO ROBERTO	332.602	526.641	✓ 158,3%
1204	MELENDEZ CLAUDIA	673.364	610.238	▲ 90,6%
1205	CAICEDO ERASO GLORIA ELFRIDA	363.110	432.798	✓ 119,2%
2001	LAGOS QUENGUAN JASSON CAMILO	202.489	308.011	✓ 152,1%
2002	PANTOJA TORO HERNEY OVIDIO	462.623	300.610	✗ 65,0%
2003	RIVERA DELGADO NANCY JAZMIN	224.704	186.840	✗ 83,1%
2004	VEGA DE LA CRUZ LIZETTE ALEXANDRA	283.074	283.609	✓ 100,2%
2300	BARRERA MARTINEZ PATRICIA	308.553	277.736	▲ 90,0%
2301	DEJOY RUIZ LEONARDO REINALDO	100.000	55.602	✗ 55,6%
2302	ERAZO RODRIGUEZ VICTOR ALEXANDER	100.000	100.439	✓ 100,4%
2303	ACHICANOY DORADO JHORLEDY VANESA	130.291	89.077	✗ 68,4%
2304	RAMOS MALLAMA MARY SABELLY	156.657	253.523	✓ 161,8%
2305	OBANDO SANTACRUZ LIZETH VALERIA	39.955	63.500	✓ 158,9%
3000	CHAMORRO VILLACREZ GENNY ELENA	452.020	1.086.522	✓ 240,4%
3001	MAYA SOLARTE GLADYS SOCORRO	312.723	509.275	✓ 162,9%
3002	NARVAEZ LOPEZ CLAUDIA XIMENA	282.310	384.773	✓ 136,3%
3200	SALAZAR CABRERA VIVIANA PATRICIA	100.000	42.310	✗ 42,3%
3300	TAYLOR QUIÑONES TULIA JANETH	545.616	401.196	✗ 73,5%
3501	DIAZ CARVAJAL ILDA MAYERLIN	331.058	100.391	✗ 30,3%
3520	SANCHEZ HERRERA SANDRA MILENA	256.030	228.347	✗ 89,2%
4000	MORAN RODRIGUEZ LUCIO BERNARDO	2.580.655	861.088	✗ 33,4%
4001	CEBALLOS CHAMORRO ALEJANDRA MARIBEL	1.658.353	2.455.669	✓ 148,1%
4002	CALDERON FLOREZ JUAN CARLOS	683.792	1.084.770	✓ 158,6%
4100	POTOSI SANCHEZ MARIA CRISTINA	368.111	303.945	✗ 82,6%
4101	RIVERA JURADO SANDRA YAQUELINE	678.047	465.652	✗ 68,7%
4200	CADENA DELGADO JOSE ANDRES	974.796	621.105	✗ 63,7%
4201	TELLO LUCANO FEDELINA MERCEDES	553.468	308.678	✗ 55,8%
4300	QUENGUAN VELASQUEZ YENY SENE	1.627.915	2.007.561	✓ 123,3%
4301	ACOSTA RODRIGUEZ NORALBA	1.642.267	597.503	✗ 36,4%
4302	ACOSTA NORALBA 1	1.446.715	1.763.165	✓ 121,9%
4400	SANCHEZ HERRERA LUZ YORLAY	2.994.762	2.242.040	✗ 74,9%
4401	CANAS ERAZO NELLY JAZMIN	1.248.100	784.896	✗ 62,9%
4402	JURADO ROMO ANA LUCIA	2.595.620	1.321.117	✗ 50,9%
4403	MONROY BELTRAN DIEGO ALEJANDRO	491.826	203.165	✗ 41,3%
4404	VALLEJO GUERRERO SANDRA YADILA	2.409.403	1.002.251	✗ 41,6%
7000	DELGADO OBANDO JUAN ADOLFO	540.446	204.722	✗ 37,9%
<b>Total general</b>		<b>34.627.748</b>	<b>26.898.079</b>	<b>✗ 77,7%</b>

DATOS DE VENTAS AL DIA 23

COLOMBINA ENTRENA Y ESTRENA		BRINKY			GALLETA LECHE		
ZONA	Nombre Vendedor	CUOTA	VENTA	% RES	CUOTA	VENTA	% RES
1001	MUÑOZ ACOSTA INGRID YULIANA	1.604.046	1.565.290	↑ 98%	4.493.875	2.373.768	→ 53%
1002	MUÑOZ ACOSTA DAYANA MARIA	4.100.000	2.581.199	↑ 63%	4.214.124	2.346.937	→ 56%
1100	BEJARANO PARRA SERAFIN ALONSO	1.320.973	126.954	→ 10%	7.704.487	4.679.350	→ 61%
1101	DORADO PATIÑO IDALID DEL CARMEN	10.000.000	7.115.192	↑ 71%	12.135.163	7.726.662	↑ 64%
1200	ACOSTA BENAVIDES AURA PATRICIA	2.768.519	1.286.654	→ 46%	2.218.541	1.393.164	→ 63%
1201	MELO MARIA FERNANDA	700.000	336.233	→ 48%	1.476.592	725.364	→ 49%
1203	RECALDE MORENO DIEGO ROBERTO	1.611.103	877.923	→ 54%	2.456.249	1.385.705	→ 56%
1204	MELENDEZ CLAUDIA	862.781	580.373	↑ 67%	1.905.236	1.027.677	→ 54%
1205	CAICEDO ERASO GLORIA ELFRIDA	1.348.610	224.252	→ 17%	2.176.852	1.054.898	→ 48%
2001	LAGOS QUENGUAN JASSON CAMILO	100.000	111.482	↑ 111%	291.066	195.029	↑ 67%
2300	BARRERA MARTINEZ PATRICIA	270.398	240.128	↑ 89%	538.526	264.472	→ 49%
2002	PANTOJA TORO HERNEY OVIDIO	165.429	104.455	↑ 63%	651.479	501.645	↑ 77%
2301	DEJOY RUIZ LEONARDO REINALDO	100.000	5.378	↓ 5%	346.860	177.252	→ 51%
2003	RIVERA DELGADO NANCY JAZMIN	100.000	47.496	→ 47%	479.886	184.803	→ 39%
2302	ERAZO RODRIGUEZ VICTOR ALEXANDER	100.000	41.698	→ 42%	232.705	189.257	↑ 81%
2004	VEGA DE LA CRUZ LIZETTE ALEXANDRA	280.000	232.223	↑ 83%	377.952	278.393	↑ 74%
2303	ACHICANOY DORADO JHORLEDY VANESA	100.000	95.444	↑ 95%	202.347	110.384	→ 55%
2304	RAMOS MALLAMA MARY SABELLY	130.000	46.224	→ 36%	142.494	90.148	↑ 63%
2305	OBANDO SANTACRUZ LIZETH VALERIA	110.000	66.812	→ 61%	142.494	93.700	↑ 66%
1400	DAVID ERASO ANA PATRICIA	50.000	-	↓ 0%	50.000	-	↓ 0%
1401	MENESES ORTEGA JENNY ANDREA	50.000	-	↓ 0%	50.000	102.269	↑ 205%
1402	CORAL CEBALLOS ANA MARITHTZA	150.000	439.513	↑ 293%	874.254	1.895.399	↑ 217%
3001	MAYA SOLARTE GLADYS SOCORRO	1.200.000	3.023.945	↑ 252%	1.485.079	1.204.125	↑ 81%
3520	SANCHEZ HERRERA SANDRA MILENA	600.000	280.181	→ 47%	1.565.128	1.061.565	↑ 68%
3200	SALAZAR CABRERA VIVIANA PATRICIA	350.000	317.203	↑ 91%	142.494	52.098	→ 37%
3002	NARVAEZ LOPEZ CLAUDIA XIMENA	300.000	190.242	↑ 63%	807.757	563.188	↑ 70%
3000	CHAMORRO VILLACREZ GENNY ELENA	1.202.107	1.838.802	↑ 153%	1.974.609	563.297	→ 29%
4000	MORAN RODRIGUEZ LUCIO BERNARDO	1.500.000	2.623.493	↑ 175%	2.844.913	491.400	→ 17%
4001	CEBALLOS ALEJANDRA MARIBEL	3.500.000	1.492.752	→ 43%	2.105.055	3.112.857	↑ 148%
4002	CALDERON FLOREZ JUAN CARLOS	2.500.000	2.627.567	↑ 105%	1.000.000	1.078.389	↑ 108%
4200	CADENA DELGADO JOSE ANDRES	3.540.957	1.952.979	→ 55%	3.472.199	1.682.442	→ 48%
4100	POTOSI SANCHEZ MARIA CRISTINA	2.000.000	1.431.577	↑ 72%	2.666.393	1.274.116	→ 48%
4101	RIVERA JURADO SANDRA YAQUELINE	11.000.000	7.729.546	↑ 70%	9.246.782	6.375.281	↑ 69%
4201	TELLO LUCANO FEDELINA MERCEDES	3.400.000	2.683.942	↑ 79%	2.513.296	1.035.801	→ 41%
4300	QUENGUAN VELASQUEZ YENY SENE	2.200.000	1.729.018	↑ 79%	2.395.193	3.945.630	↑ 165%
3300	TAYLOR QUIÑONES TULIA JANETH	500.000	233.686	→ 47%	1.067.611	299.506	→ 28%
4301	ACOSTA RODRIGUEZ NORALBA	7.000.000	4.808.190	↑ 69%	7.936.416	4.328.880	→ 55%
4302	ACOSTA NORALBA 1	19.000.000	13.740.249	↑ 72%	17.805.924	9.441.102	→ 53%
4400	SANCHEZ HERRERA LUZ YORLAY	10.500.000	9.715.976	↑ 93%	8.949.332	5.233.296	→ 58%
4401	CANAS ERAZO NELLY JAZMIN	3.700.000	582.885	→ 16%	3.514.471	1.119.020	→ 32%
4402	JURADO ROMO ANA LUCIA	11.000.000	3.892.653	→ 35%	11.140.110	5.440.485	→ 49%
4403	MONROY BELTRAN DIEGO ALEJANDRO	5.000.000	2.924.713	→ 58%	1.735.976	-	↓ 0%
4404	VALLEJO GUERRERO SANDRA YADILA	5.893.616	948.648	→ 16%	8.011.488	2.349.919	→ 29%
3501	DIAZ CARVAJAL ILDA MAYERLIN	575.228	188.961	→ 33%	882.577	474.182	→ 54%
7000	DELGADO OBANDO JUAN ADOLFO	3.725.553	1.382.984	→ 37%	6.480.833	2.476.817	→ 38%
9002	ZAMBRANO ONOFRE SANDRA PATRICIA	149.887	17.252	→ 12%	142.494	18.047	→ 13%
TOTALES		126.359.207	82.482.367	↑ 65%	143.047.312	80.417.719	→ 56%

COLOMBINA ENTRENA Y ESTRENA		MUU CREMADAS			PONKY			PIAZZA		
ZONA	Nombre Vendedor	CUOTA	VENTA	% RES	CUOTA	VENTA	% RES	CUOTA	VENTA	% RES
1001	MUÑOZ ACOSTA INGRID YULIANA	4.248.175	3.238.926	↑ 76%	686.155	786.694	↑ 115%	2.707.380	610.076	→ 23%
1002	MUÑOZ ACOSTA DAYANA MARIA	6.715.014	3.573.952	→ 53%	482.087	524.814	↑ 109%	3.263.709	810.719	→ 25%
1100	BEJARANO PARRA SERAFIN ALONSO	900.490	-	↓ 0%	5.463.646	304.186	↓ 6%	325.553	70.938	→ 22%
1101	DORADO PATIÑO IDALID DEL CARMEN	2.493.034	674.164	→ 27%	9.473.815	4.355.739	→ 46%	4.943.673	3.222.010	↑ 65%
1200	ACOSTA BENAVIDES AURA PATRICIA	829.363	535.065	↑ 65%	546.485	283.133	→ 52%	1.244.842	376.088	→ 30%
1201	MELO MARIA FERNANDA	631.849	436.028	↑ 69%	584.804	352.470	→ 60%	1.163.639	754.729	↑ 65%
1203	RECALDE MORENO DIEGO ROBERTO	1.617.871	556.886	→ 34%	695.929	498.558	↑ 72%	1.014.769	171.640	→ 17%
1204	MELLENDEZ CLAUDIA	764.259	548.419	↑ 72%	2.524.217	845.225	→ 33%	997.112	598.611	→ 60%
1205	CAICEDO ERASO GLORIA ELFRIDA	692.511	238.774	→ 34%	2.531.751	221.899	↓ 9%	1.398.061	268.403	→ 19%
2001	LAGOS QUENGUAN JASSON CAMILO	143.423	60.702	→ 42%	575.000	516.796	↑ 90%	608.248	247.918	→ 41%
2300	BARRERA MARTINEZ PATRICIA	145.278	29.591	→ 20%	760.811	223.953	→ 29%	1.016.741	325.503	→ 32%
2002	PANTOJA TORO HERNEY OVIDIO	213.743	94.057	→ 44%	1.539.647	840.323	→ 55%	971.725	530.145	→ 55%
2301	DEJOY RUIZ LEONARDO REINALDO	150.000	3.880	↓ 3%	340.508	298.759	↑ 88%	285.429	109.748	→ 38%
2003	RIVERA DELGADO NANCY JAZMIN	150.000	35.162	→ 23%	1.162.772	754.222	↑ 65%	603.325	321.310	→ 53%
2302	ERAZO RODRIGUEZ VICTOR ALEXANDER	150.000	32.016	→ 21%	462.712	277.595	→ 60%	320.826	127.637	→ 40%
2004	VEGA DE LA CRUZ LIZETTE ALEXANDRA	230.000	100.327	→ 44%	1.474.016	1.118.501	↑ 76%	1.033.883	493.583	→ 48%
2303	ACHICANOY DORADO JHORLEDY VANESA	100.000	-	↓ 0%	818.019	530.493	↑ 65%	412.134	179.124	→ 43%
2304	RAMOS MALLAMA MARY SABELLY	100.000	6.654	↓ 7%	485.323	318.987	↑ 66%	321.343	200.151	→ 62%
2305	OBANDO SANTACRUZ LIZETH VALERIA	150.000	21.804	→ 15%	744.248	388.035	→ 52%	359.248	145.437	→ 40%
1400	DAVID ERASO ANA PATRICIA	310.788	260.160	↑ 84%	50.000	-	↓ 0%	926.768	618.714	↑ 67%
1401	MENESES ORTEGA JENNY ANDREA	50.000	127.502	↑ 255%	50.000	-	↓ 0%	362.191	57.031	→ 16%
1402	CORAL CEBALLOS ANA MARITHTZA	450.000	-	↓ 0%	76.813	412.988	↑ 538%	280.212	252.288	↑ 90%
3001	MAYA SOLARTE GLADYS SOCORRO	370.186	859.777	↑ 232%	1.706.894	399.049	→ 23%	984.086	178.949	→ 18%
3520	SANCHEZ HERRERA SANDRA MILENA	150.000	130.523	↑ 87%	74.568	379.994	↑ 510%	487.435	194.824	→ 40%
3200	SALAZAR CABRERA VIVIANA PATRICIA	120.000	66.585	→ 55%	262.796	63.797	→ 24%	137.224	104.343	↑ 76%
3002	NARVAEZ LOPEZ CLAUDIA XIMENA	150.000	17.090	→ 11%	1.498.258	1.583.080	↑ 106%	907.647	330.858	→ 36%
3000	CHAMORRO VILLACREZ GENNY ELENA	200.000	1.685.664	↑ 843%	7.721.228	5.336.075	↑ 69%	2.389.959	1.590.168	↑ 67%
4000	MORAN RODRIGUEZ LUCIO BERNARDO	772.774	643.468	↑ 83%	2.652.366	979.392	→ 37%	2.207.942	1.016.092	→ 46%
4001	CEBALLOS ALEJANDRA MARIBEL	180.000	-	↓ 0%	8.964.636	896.921	→ 10%	3.345.658	3.406.001	↑ 102%
4002	CALDERON FLOREZ JUAN CARLOS	1.200.000	510.520	→ 43%	3.728.436	2.415.500	↑ 65%	1.138.624	703.593	→ 62%
4200	CADENA DELGADO JOSE ANDRES	1.583.383	511.296	→ 32%	6.138.168	999.324	→ 16%	1.675.839	1.074.708	↑ 64%
4100	POTOSI SANCHEZ MARIA CRISTINA	826.709	748.038	↑ 90%	646.567	1.138.529	↑ 176%	1.543.748	660.094	→ 43%
4101	RIVERA JURADO SANDRA YAQUELINE	3.000.000	2.435.996	↑ 81%	4.812.294	1.199.945	→ 25%	7.981.163	2.673.116	→ 33%
4201	TELLO LUCANO FEDELINA MERCEDES	1.000.000	303.464	→ 30%	1.731.922	1.532.035	↑ 88%	1.787.909	820.148	→ 46%
4300	QUENGUAN VELASQUEZ YENY SENE	2.000.000	1.240.373	→ 62%	476.944	1.156.158	↑ 242%	2.717.502	1.265.888	→ 47%
3300	TAYLOR QUIÑONES TULIA JANETH	200.000	294.888	↑ 147%	162.328	22.944	→ 14%	567.764	76.701	→ 14%
4301	ACOSTA RODRIGUEZ NORALBA	4.700.000	1.469.607	→ 31%	2.901.663	1.304.176	→ 45%	2.190.143	1.393.330	↑ 64%
4302	ACOSTA NORALBA 1	3.200.000	1.872.201	→ 59%	3.289.093	3.007.008	↑ 91%	3.119.641	1.022.856	→ 33%
4400	SANCHEZ HERRERA LUZ YORLAY	5.000.000	5.109.903	↑ 102%	3.703.725	4.396.348	↑ 119%	5.314.927	1.879.385	→ 35%
4401	CANAS ERAZO NELLY JAZMIN	2.000.000	950.771	→ 48%	205.665	95.035	→ 46%	1.900.135	786.626	→ 41%
4402	JURADO ROMO ANA LUCIA	4.000.000	273.600	↓ 7%	2.371.715	2.040.916	↑ 86%	5.724.906	2.674.827	→ 47%
4403	MONROY BELTRAN DIEGO ALEJANDRO	1.500.000	-	↓ 0%	334.891	-	↓ 0%	2.119.385	101.968	↓ 5%
4404	VALLEJO GUERRERO SANDRA YADILA	2.500.000	844.143	→ 34%	2.032.285	412.420	→ 20%	4.550.329	750.774	→ 16%
3501	DIAZ CARVAJAL ILDA MAYERLIN	200.000	241.831	↑ 121%	112.814	220.566	↑ 196%	745.962	308.355	→ 41%
7000	DELGADO OBANDO JUAN ADOLFO	453.766	111.614	→ 25%	1.524.334	208.347	→ 14%	768.892	387.360	→ 50%
9002	ZAMBRANO ONOFRE SANDRA PATRICIA	1.000.000	18.054	↓ 2%	100.000	28.643	→ 29%	232.468	240.071	↑ 103%
TOTALES		57.542.616	30.913.475	→ 54%	88.682.344	43.669.572	→ 49%	79.100.101	34.132.838	→ 43%



DATOS DE VENTAS AL DIA 23

COLOMBINA ENTRENA Y ESTRENA		CRAKEÑAS			BRIDGE		
ZONA	Nombre Vendedor	CUOTA	VENTA	% RES	CUOTA	VENTA	% RES
1001	MUÑOZ ACOSTA INGRID YULIANA	6.070.072	4.663.130	↑ 77%	5.952.167	2.743.291	→ 46%
1002	MUÑOZ ACOSTA DAYANA MARIA	8.710.502	5.998.254	↑ 69%	5.829.057	2.043.099	→ 35%
1100	BEJARANO PARRA SERAFIN ALONSO	5.548.524	5.779.550	↑ 104%	414.281	-	↓ 0%
1101	DORADO PATIÑO IDALID DEL CARMEN	9.095.993	5.398.514	→ 59%	1.307.428	722.281	→ 55%
1200	ACOSTA BENAVIDES AURA PATRICIA	1.826.900	1.109.241	→ 61%	1.070.271	628.625	→ 59%
1201	MELO MARIA FERNANDA	3.468.847	1.310.584	→ 38%	1.529.045	566.913	→ 37%
1203	RECALDE MORENO DIEGO ROBERTO	2.514.068	1.467.791	→ 58%	1.041.236	695.794	↑ 67%
1204	MELENDEZ CLAUDIA	1.491.620	1.203.863	↑ 81%	1.791.431	593.338	→ 33%
1205	CAICEDO ERASO GLORIA ELFRIDA	1.185.699	722.022	→ 61%	1.976.913	834.382	→ 42%
2001	LAGOS QUENGUAN JASSON CAMILO	150.000	83.056	→ 55%	300.000	51.273	→ 17%
2300	BARRERA MARTINEZ PATRICIA	384.283	78.336	→ 20%	436.519	151.021	→ 35%
2002	PANTOJA TORO HERNEY OVIDIO	320.479	300.142	↑ 94%	254.557	119.936	→ 47%
2301	DEJOY RUIZ LEONARDO REINALDO	109.432	74.916	↑ 68%	121.715	70.026	→ 58%
2003	RIVERA DELGADO NANCY JAZMIN	564.744	139.698	→ 25%	235.613	163.629	↑ 69%
2302	ERAZO RODRIGUEZ VICTOR ALEXANDER	172.835	118.747	↑ 69%	100.000	8.401	↓ 8%
2004	VEGA DE LA CRUZ LIZETTE ALEXANDRA	317.100	395.072	↑ 125%	428.245	250.859	→ 59%
2303	ACHICANOY DORADO JHORLEDY VANESA	140.380	10.474	↓ 7%	285.891	134.103	→ 47%
2304	RAMOS MALLAMA MARY SABELLY	149.871	59.088	→ 39%	130.065	57.473	→ 44%
2305	OBANDO SANTACRUZ LIZETH VALERIA	94.531	31.123	→ 33%	100000	101.756	↑ 102%
1400	DAVID ERASO ANA PATRICIA	300.000	21.528	↓ 7%	50.000	-	↓ 0%
1401	MENESES ORTEGA JENNY ANDREA	150.000	-	↓ 0%	50.000	-	↓ 0%
1402	CORAL CEBALLOS ANA MARITHZA	7.325.819	12.804.522	↑ 175%	100.000	-	↓ 0%
3001	MAYA SOLARTE GLADYS SOCORRO	1.628.276	10.090.638	↑ 620%	536.735	300.944	→ 56%
3520	SANCHEZ HERRERA SANDRA MILENA	513.881	235.102	→ 46%	504.293	177.050	→ 35%
3200	SALAZAR CABRERA VIVIANA PATRICIA	511.037	354.380	↑ 69%	109.562	66.939	→ 61%
3002	NARVAEZ LOPEZ CLAUDIA XIMENA	319.485	566.354	↑ 177%	100.000	121.564	↑ 122%
3000	CHAMORRO VILLACREZ GENNY ELENA	1.281.256	988.404	↑ 77%	390.324	144.858	→ 37%
4000	MORAN RODRIGUEZ LUCIO BERNARDO	8.337.159	1.609.082	→ 19%	604.032	-	↓ 0%
4001	CEBALLOS ALEJANDRA MARIBEL	350.640	97.392	→ 28%	329.965	196.113	→ 59%
4002	CALDERON FLOREZ JUAN CARLOS	1.702.273	443.373	→ 26%	1.677.890	1.244.861	↑ 74%
4200	CADENA DELGADO JOSE ANDRES	2.911.989	808.456	→ 28%	1.171.640	426.373	→ 36%
4100	POTOSI SANCHEZ MARIA CRISTINA	3.684.759	2.111.948	→ 57%	1.077.817	595.218	→ 55%
4101	RIVERA JURADO SANDRA YAQUELINE	50.932.155	14.497.704	→ 28%	3.136.252	2.004.094	↑ 64%
4201	TELLO LUCANO FEDELINA MERCEDES	4.486.121	1.939.041	→ 43%	1.109.002	525.148	→ 47%
4300	QUENGUAN VELASQUEZ YENY SENE	31.198.911	16.684.189	→ 53%	6.227.497	3.517.477	→ 56%
3300	TAYLOR QUIÑONES TULIA JANETH	5.575.567	1.630.294	→ 29%	410.238	256.614	→ 63%
4301	ACOSTA RODRIGUEZ NORALBA	29.556.312	17.564.671	→ 59%	5.436.158	2.173.382	→ 40%
4302	ACOSTA NORALBA 1	10.448.440	8.584.721	↑ 82%	4.120.348	1.244.942	→ 30%
4400	SANCHEZ HERRERA LUZ YORLAY	7.940.479	5.378.225	↑ 68%	5.066.063	3.184.437	→ 63%
4401	CANAS ERAZO NELLY JAZMIN	2.512.027	506.655	→ 20%	4.044.798	772.551	→ 19%
4402	JURADO ROMO ANA LUCIA	4.788.196	526.638	→ 11%	4.374.753	787.152	→ 18%
4403	MONROY BELTRAN DIEGO ALEJANDRO	3.006.959	138.784	↓ 5%	5.099.780	-	↓ 0%
4404	VALLEJO GUERRERO SANDRA YADILA	8.389.435	1.420.843	→ 17%	5.159.644	1.309.075	→ 25%
3501	DIAZ CARVAJAL ILDA MAYERLIN	625.281	1.376.936	↑ 220%	257.611	202.327	↑ 79%
7000	DELGADO OBANDO JUAN ADOLFO	54.868.150	6.367.552	→ 12%	2.930.904	960.046	→ 33%
9002	ZAMBRANO ONOFRE SANDRA PATRICIA	841.638	50.018	↓ 6%	100.000	56.052	→ 56%
TOTALES		286.502.119	135.741.051	→ 47%	77.479.740	30.203.417	→ 39%

# DATOS DE VENTAS AL DIA 23

## MENTALIZATE

### MENTA

ZONA	CUOTA	CUOTA	VENTA	% RES
1001	MUÑOZ ACOSTA INGRID YULIANA	1.666.223	166.370	⊗ 10%
1002	MUÑOZ ACOSTA DAYANA MARIA	1.200.348	893.902	⊗ 74%
1100	BEJARANO PARRA SERAFIN ALONSO	1.790.266	381.115	⊗ 21%
1101	DORADO PATIÑO IDALID DEL CARMEN	6.426.269	1.901.902	⊗ 30%
1200	ACOSTA BENAVIDES AURA PATRICIA	684.128	505.341	⊗ 74%
1201	MELO MARIA FERNANDA	1.049.423	304.806	⊗ 29%
1203	RECALDE MORENO DIEGO ROBERTO	1.095.103	569.843	⊗ 52%
1204	MELENDEZ CLAUDIA	753.344	586.988	⊗ 78%
1205	CAICEDO ERASO GLORIA ELFRIDA	1.110.275	87.395	⊗ 8%
1402	CORAL CEBALLOS ANA MARITHZA	50.000	14.163	⊗ 28%
2001	LAGOS QUENGUAN JASSON CAMILO	113.082	320.559	✓ 283%
2002	PANTOJA TORO HERNEY OVIDIO	761.899	319.502	⊗ 42%
2003	RIVERA DELGADO NANCY JAZMIN	347.470	254.886	⊗ 73%
2004	VEGA DE LA CRUZ LIZETTE ALEXANDRA	662.268	301.580	⊗ 46%
2300	BARRERA MARTINEZ PATRICIA	327.295	161.573	⊗ 49%
2301	DEJOY RUIZ LEONARDO REINALDO	170.722	96.710	⊗ 57%
2302	ERAZO RODRIGUEZ VICTOR ALEXANDER	743.986	89.601	⊗ 12%
2303	ACHICANOY DORADO JHORLEDY VANESA	254.475	153.825	⊗ 60%
2304	RAMOS MALLAMA MARY SABELLY	277.408	147.594	⊗ 53%
2305	OBANDO SANTACRUZ LIZETH VALERIA	164.224	66.311	⊗ 40%
3000	CHAMORRO VILLACREZ GENNY ELENA	1.362.976	943.137	⊗ 69%
3001	MAYA SOLARTE GLADYS SOCORRO	691.366	155.454	⊗ 22%
3002	NARVAEZ LOPEZ CLAUDIA XIMENA	577.827	346.006	⊗ 60%
3200	SALAZAR CABRERA VIVIANA PATRICIA	210.453	225.961	✓ 107%
3300	TAYLOR QUIÑONES TULIA JANETH	914.944	752.494	⊗ 82%
3501	DIAZ CARVAJAL ILDA MAYERLIN	700.282	258.425	⊗ 37%
3520	SANCHEZ HERRERA SANDRA MILENA	328.715	276.016	⊗ 84%
4000	MORAN RODRIGUEZ LUCIO BERNARDO	1.463.506	856.482	⊗ 59%
4001	CEBALLOS CHAMORRO ALEJANDRA MARIBEL	3.160.532	1.007.792	⊗ 32%
4002	CALDERON FLOREZ JUAN CARLOS	899.041	360.186	⊗ 40%
4100	POTOSI SANCHEZ MARIA CRISTINA	619.262	302.709	⊗ 49%
4101	RIVERA JURADO SANDRA YAQUELINE	3.535.749	2.798.569	⊗ 79%
4200	CADENA DELGADO JOSE ANDRES	1.109.957	761.099	⊗ 69%
4201	TELLO LUCANO FEDELINA MERCEDES	1.050.681	900.282	⊗ 86%
4300	QUENGUAN VELASQUEZ YENY SENE	2.714.380	1.880.913	⊗ 69%
4301	ACOSTA RODRIGUEZ NORALBA	4.669.628	3.307.773	⊗ 71%
4302	ACOSTA NORALBA 1	3.519.619	1.157.857	⊗ 33%
4400	SANCHEZ HERRERA LUZ YORLAY	5.488.684	2.361.205	⊗ 43%
4401	CANAS ERAZO NELLY JAZMIN	1.456.427	641.937	⊗ 44%
4402	JURADO ROMO ANA LUCIA	4.031.488	1.412.835	⊗ 35%
4403	MONROY BELTRAN DIEGO ALEJANDRO	661.027	169.728	⊗ 26%
4404	VALLEJO GUERRERO SANDRA YADILA	3.419.392	1.127.905	⊗ 33%
7000	DELGADO OBANDO JUAN ADOLFO	1.579.775	367.066	⊗ 23%
9002	ZAMBRANO ONOFRE SANDRA PATRICIA	50.000	13.043	⊗ 26%
Total general		63.863.921	29.708.840	⊗ 47%



**DATOS DE VENTAS AL DIA 23**

CONECTADOS		GOMAS			MILLOWS		
ZONA	NOMBRE VENDEDIR	CUOTA	VENTA	%CUMPL	CUOTA	VENTA	%CUMPL
1001	MUÑOZ ACOSTA INGRID YULIANA	3.353.105	2.231.591	67%	6.723.297	2.866.527	43%
1002	MUÑOZ ACOSTA DAYANA MARIA	7.825.031	3.608.097	46%	7.757.864	4.087.911	53%
1100	BEJARANO PARRA SERAFIN ALONSO	1.555.737	160.621	10%	2.246.981	340.809	15%
1101	DORADO PATIÑO IDALID DEL CARMEN	8.507.798	2.001.643	24%	11.043.985	8.143.150	74%
1200	ACOSTA BENAVIDES AURA PATRICIA	1.485.992	975.030	66%	2.250.380	1.970.737	88%
1201	MELO MARIA FERNANDA	3.372.621	1.715.568	51%	3.176.729	1.195.354	38%
1203	RECALDE MORENO DIEGO ROBERTO	1.644.306	1.017.017	62%	1.664.096	768.500	46%
1204	MELENDEZ CLAUDIA	2.200.076	1.211.264	55%	2.023.023	1.300.339	64%
1205	CAICEDO ERASO GLORIA ELFRIDA	2.392.688	445.993	19%	1.985.002	637.756	32%
1400	DAVID ERASO ANA PATRICIA	100.000	61.122	61%	708.000	289.963	41%
1401	MENESES ORTEGA JENNY ANDREA	80.000	17.544	22%	322.436	0	0%
1402	CORAL CEBALLOS ANA MARITHZA	582.074	868.608	149%	1.091.646	813.837	75%
2001	LAGOS QUENGUAN JASSON CAMILO	1.744.745	458.338	26%	1.160.623	270.279	23%
2002	PANTOJA TORO HERNEY OVIDIO	2.202.661	657.770	30%	1.167.575	548.511	47%
2003	RIVERA DELGADO NANCY JAZMIN	1.107.516	507.160	46%	705.708	405.450	57%
2004	VEGA DE LA CRUZ LIZETTE ALEXANDRA	2.171.689	901.103	41%	1.084.502	642.052	59%
2300	BARRERA MARTINEZ PATRICIA	1.555.115	1.448.444	93%	3.913.141	2.757.793	70%
2301	DEJOY RUIZ LEONARDO REINALDO	638.906	181.088	28%	338.576	217.500	64%
2302	ERAZO RODRIGUEZ VICTOR ALEXANDER	606.557	213.022	35%	388.429	218.015	56%
2303	ACHICANOY DORADO JHORLEDY VANESA	599.162	226.846	38%	366.022	171.213	47%
2304	RAMOS MALLAMA MARY SABELLY	420.322	256.287	61%	449.886	329.794	73%
2305	OBANDO SANTACRUZ LIZETH VALERIA	941.634	385.671	41%	368.057	189.517	51%
3000	CHAMORRO VILLACREZ GENNY ELENA	6.531.803	1.191.593	18%	1.898.361	2.036.898	107%
3001	MAYA SOLARTE GLADYS SOCORRO	537.445	203.104	38%	957.960	1.163.814	121%
3002	NARVAEZ LOPEZ CLAUDIA XIMENA	1.572.780	475.601	30%	1.376.444	387.271	28%
3200	SALAZAR CABRERA VIVIANA PATRICIA	810.922	509.453	63%	163.988	151.694	93%
3300	TAYLOR QUIÑONES TULIA JANETH	1.752.963	792.501	45%	705.679	871.774	124%
3501	DIAZ CARVAJAL ILDA MAYERLIN	1.542.189	929.214	60%	718.456	372.849	52%
3520	SANCHEZ HERRERA SANDRA MILENA	1.182.888	264.954	22%	463.746	168.151	36%
4000	MORAN RODRIGUEZ LUCIO BERNARDO	16.502.014	2.228.861	14%	4.233.781	2.342.649	55%
4001	CEBALLOS CHAMORRO ALEJANDRA MARIBEL	25.582.773	3.469.147	14%	5.824.742	3.756.641	64%
4002	CALDERON FLOREZ JUAN CARLOS	2.272.046	784.324	35%	2.762.713	2.106.530	76%
4100	POTOSI SANCHEZ MARIA CRISTINA	2.096.644	2.137.725	102%	2.311.705	1.385.916	60%
4101	RIVERA JURADO SANDRA YAQUELINE	9.465.811	3.499.309	37%	7.595.823	4.288.295	56%
4200	CADENA DELGADO JOSE ANDRES	2.481.072	801.476	32%	3.018.195	1.390.268	46%
4201	TELLO LUCANO FEDELINA MERCEDES	2.958.576	2.445.399	83%	3.679.453	1.640.726	45%
4300	QUENGUAN VELASQUEZ YENY SENE	4.679.323	3.778.270	81%	1.996.962	1.565.901	78%
4301	ACOSTA RODRIGUEZ NORALBA	2.475.696	2.174.274	88%	1.711.048	1.541.749	90%
4302	ACOSTA NORALBA 1	5.097.749	2.943.810	58%	5.370.355	3.164.588	59%
4400	SANCHEZ HERRERA LUZ YORLAY	5.532.638	5.071.976	92%	6.505.696	6.435.403	99%
4401	CANAS ERAZO NELLY JAZMIN	5.406.886	3.402.517	63%	4.255.293	2.562.398	60%
4402	JURADO ROMO ANA LUCIA	13.178.011	4.885.430	37%	6.995.589	1.939.394	28%
4403	MONROY BELTRAN DIEGO ALEJANDRO	970.414	1.073.934	111%	1.472.460	1.736.529	118%
4404	VALLEJO GUERRERO SANDRA YADILA	3.804.947	966.905	25%	5.386.131	1.065.192	20%
7000	DELGADO OBANDO JUAN ADOLFO	1.243.174	471.549	38%	867.436	468.014	54%
9002	ZAMBRANO ONOFRE SANDRA PATRICIA	75.124	119.081	159%	105.752	56.116	53%
Total general		162.841.622	64.170.234	39%	121.313.727	70.763.767	58%

# COLOMBINA RESULTADOS GENERALES

VENTAS CON CORTE AL DIA 22					
Zona	Nombre Vendedor	CUOTA	VENTA TOTAL	% RES	CUANTO TE FALTA?
1001	MUÑOZ ACOSTA INGRID YULIANA	134.495.276	89.145.987	✗ 66%	-45.349.289
1002	MUÑOZ ACOSTA DAYANA MARIA	134.455.361	91.788.207	✗ 68%	-42.667.154
1100	BEJARANO PARRA SERAFIN ALONSO	59.329.257	27.317.752	✗ 46%	-32.011.505
1101	DORADO PATIÑO IDALID DEL CARMEN	175.861.689	145.952.659	✗ 83%	-29.909.030
1200	ACOSTA BENAVIDES AURA PATRICIA	33.546.208	28.632.008	✗ 85%	-4.914.200
1201	MELO MARIA FERNANDA	39.980.396	37.150.393	▲ 93%	-2.830.003
1203	RECALDE MORENO DIEGO ROBERTO	28.690.419	30.610.108	✓ 107%	1.919.689
1204	MELENDEZ CLAUDIA	26.191.379	30.224.003	✓ 115%	4.032.624
1205	CAICEDO ERASO GLORIA ELFRIDA	42.688.672	28.512.211	✗ 67%	-14.176.461
1400	DAVID ERASO ANA PATRICIA	9.246.776	12.127.607	✓ 131%	2.880.831
1401	MENESES ORTEGA JENNY ANDREA	9.912.655	944.490	✗ 10%	-8.968.165
1402	CORAL CEBALLOS ANA MARITHZA	12.694.605	28.647.497	✓ 226%	15.952.892
2001	LAGOS QUENGUAN JASSON CAMILO	14.694.796	9.858.028	✗ 67%	-4.836.768
2002	PANTOJA TORO HERNEY OVIDIO	22.184.067	17.975.238	✗ 81%	-4.208.829
2003	RIVERA DELGADO NANCY JAZMIN	14.781.902	11.922.249	✗ 81%	-2.859.653
2004	VEGA DE LA CRUZ LIZETTE ALEXANDRA	31.354.623	16.298.234	✗ 52%	-15.056.389
2300	BARRERA MARTINEZ PATRICIA	17.217.614	17.056.577	▲ 99%	-161.037
2301	DEJOY RUIZ LEONARDO REINALDO	8.778.299	6.627.236	✗ 75%	-2.151.063
2302	ERAZO RODRIGUEZ VICTOR ALEXANDER	10.067.880	5.777.128	✗ 57%	-4.290.752
2303	ACHICANOY DORADO JHORLEDY VANESA	9.735.554	7.037.087	✗ 72%	-2.698.467
2304	RAMOS MALLAMA MARY SABELLY	11.066.120	7.324.518	✗ 66%	-3.741.602
2305	OBANDO SANTACRUZ LIZETH VALERIA	10.036.307	7.045.586	✗ 70%	-2.990.721
3000	CHAMORRO VILLACREZ GENNY ELENA	46.812.900	57.373.236	✓ 123%	10.560.336
3001	MAYA SOLARTE GLADYS SOCORRO	37.467.133	34.317.391	▲ 92%	-3.149.742
3002	NARVAEZ LOPEZ CLAUDIA XIMENA	23.945.046	17.555.125	✗ 73%	-6.389.921
3200	SALAZAR CABRERA VIVIANA PATRICIA	6.614.814	4.591.911	✗ 69%	-2.022.903
3300	TAYLOR QUIÑONES TULIA JANETH	27.991.084	12.925.110	✗ 46%	-15.065.974
3501	DIAZ CARVAJAL ILDA MAYERLIN	15.725.744	10.908.795	✗ 69%	-4.816.949
3520	SANCHEZ HERRERA SANDRA MILENA	10.132.944	8.196.958	✗ 81%	-1.935.986
4000	MORAN RODRIGUEZ LUCIO BERNARDO	87.510.174	53.615.986	✗ 61%	-33.894.188
4001	CEBALLOS CHAMORRO ALEJANDRA MARIBEL	112.930.657	175.132.676	✓ 155%	62.202.019
4002	CALDERON FLOREZ JUAN CARLOS	54.538.969	41.270.391	✗ 76%	-13.268.578
4100	POTOSI SANCHEZ MARIA CRISTINA	53.116.653	35.165.495	✗ 66%	-17.951.158
4101	RIVERA JURADO SANDRA YAQUELINE	183.031.337	143.836.555	✗ 79%	-39.194.782
4200	CADENA DELGADO JOSE ANDRES	73.193.268	48.289.499	✗ 66%	-24.903.769
4201	TELLO LUCANO FEDELINA MERCEDES	65.477.034	43.074.734	✗ 66%	-22.402.300
4300	QUENGUAN VELASQUEZ YENY SENE	112.410.464	90.135.742	✗ 80%	-22.274.722
4301	ACOSTA RODRIGUEZ NORALBA	117.355.757	84.439.188	✗ 72%	-32.916.569
4302	ACOSTA NORALBA 1	115.782.308	103.549.524	✗ 89%	-12.232.784
4400	SANCHEZ HERRERA LUZ YORLAY	158.862.654	127.368.180	✗ 80%	-31.494.474
4401	CANAS ERAZO NELLY JAZMIN	58.850.146	35.372.211	✗ 60%	-23.477.935
4402	JURADO ROMO ANA LUCIA	157.330.547	113.832.195	✗ 72%	-43.498.352
4403	MONROY BELTRAN DIEGO ALEJANDRO	40.249.654	13.652.390	✗ 34%	-26.597.264
4404	VALLEJO GUERRERO SANDRA YADILA	118.450.553	56.825.938	✗ 48%	-61.624.615
5000	MELO JOHAN SEBASTIAN	266.187	45.192	✗ 17%	-220.995
7000	DELGADO OBANDO JUAN ADOLFO	97.037.038	38.808.426	✗ 40%	-58.228.612
9002	ZAMBRANO ONOFRE SANDRA PATRICIA	7.186.078	3.568.463	✗ 50%	-3.617.615
<b>TOTALES</b>		<b>2.639.278.999</b>	<b>2.011.826.114</b>	<b>✗ 76%</b>	<b>627.452.885</b>