## Customer Journey Map

LIFECYCLE STAGE	AWARENESS		CONSIDERATIO N		ONBOARDING		CONVERT & RETAIN		
USER EXPERIENCE									
TOUCH POINTS & SCORECARD									
CHALLENGES									
RECOMMENDATION ————————————————————————————————————									
METRICS									
Improvement Opportunities									

## **Customer Journey Map Template**

Stage	Awareness/Discovery	Consideration/Research	Decision/Purchase	Post-Experience
Touchpoints				
User Experience				
Actions				
Motivations				
Questions				
Pain Points				
Overall Satisfaction				
Customer Experience	Positive Neutral Negative			
Recommendations				
Ideas for Improvement				