# RICCARDO LORA

+86 1851420499 | lora.riccardo04@gmail.com | Nationality: Italian | Beijing | LinkedIn account: Riccardo Lora | My portfolio

"Student at top-ranked universities in Europe and Asia with strong academic record. Experienced in leading cross-cultural teams through marketing and consulting projects. Fluent in 4 languages and skilled in Python, R, SQL, and Excel, with a passion for strategy, data-driven problem solving and ready to make an impact."

## WORK EXPERIENCE

#### Peking University (Guanghua School of Management)

Beijing, 2025-present

Double Degree Program in Business Administration

Part of "Future Leaders" International Undergraduate Double-Degree Program between Peking University and Bocconi University. The program combines students with a great sense of leadership, from top-tied Business School around the world in the most prestigious university in China.

Bocconi University Milan, 2023-present

Bachelor in international economics and management

Focus on global economics, business management, and quantitative analysis. Completed courses in *Economic, Management Computer Science, Mathematics, Statistics, Accounting, Financial System, Corporate Finance, overall GPA of* 28.5 out of 30.

- Led team project in Marketing: developed a Marketing Plan for Virgin Active Cafeteria
- Led team project in Management: conducted analysis on Inditex

#### Liceo Scientifico G.B Quadri

Vicenza, 2018-2023

High School Diploma (96/100)

Strong focus on mathematics, science, and critical thinking. Liceo Scientifico provides a rigorous education in subjects like physics, chemistry, and advanced mathematics, alongside humanities.

#### WORK EXPERIENCE

## 180 Degrees Consulting Beijing, Consultant (2025)

- World's largest university-based consultancy for nonprofit & social enterprises.
- Developed innovative solutions to the challenges non-profits in the area are facing in

### Bocconi Chinese Student Association Business Team Member (October 2024)

- Joined the Business Team.
- Organized events and activities with International companies and professionals.
- Organized and hold conference with Alibaba Manager.
- Organized a Consulting Race focused on developing a strategy for a company to enter the Chinese Market

### **DEASYSTEM Marketing Intern, Vicenza (2022)**

- Collaborated with the marketing team in the successful launch of the company's app.
- Conducted market research to support product positioning.
- Monitored KPIs to evaluate campaign effectiveness.
- Evaluated possible company expansion.

## Volunteer Italian Teacher for Foreigners, Liceo Scientifico G.B. Quadri (2021-2022)

• Volunteered as an Italian teacher for foreigners in difficult economic situations.

## LANGUAGE PROFICIENCY

- Italian: Native
- English: Advanced, IELTS 7.5 (C1) July 2024
- Japanese: Advanced (N2 equivalent to B2/C1) Japanese Language Proficiency Test (JLPT), 12th January 2023
- Spanish: Advanced (DELE B2 July 2025)
- Chinese: Intermediate: currently preparing for the HSK 3 level

## **TECHNICAL SKILLS & CERTIFICATIONS**

- Programming Languages: Proficiency in C++, Python, HTML, CSS and R
- Oracle Database: Oracle Cloud Infrastructure and Database Management Course. Basic SQL.
- Excel: Proficient in professional use of Excel spreadsheets
- ICDL Certificate: 2024
- INSIDE LVMH: June 2024, with a specialization in: Creation & Branding, Operations & Supply Chain.
- Experience with Google Analytics