

Job Market Session

Riccardo Silvestrini¹

¹Erasmus School of Economics and Tinbergen Institute

Tinbergen Institute

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General Info

Useful websites/material:

- *These slides?* → manual/guide for the entire market, today focus on earlier stages
- AEA and EEA websites (candidate directory)
- Tinbergen Institute Intranet (templates)
- **EconGradAdvice** → a bit of everything

Introduction

- Guideline for the 2024/2025 cycle. I have tried to focus on non-trivial stuff (see other guidelines)
- On the JM the more, the better. Still, very few things are a *necessary condition* → do not stress!

My **own** experience: mainly EU, mainly academic, mainly AP positions, this was important for the timeline:

$\approx 130(150)$ applications $\rightarrow 20(24)$ interviews \rightarrow
7(10) fly-outs $\rightarrow 3(?)$ offers

Fall/Winter 2023

- ① Invite *useful* speakers → potential recruiters/postdocs.
- ② **Prepare your website** (good indexation, files on GitHub: avoid Google drive).
- ③ When ready, start applying to seminars/conferences/PhD workshops.
 - Pro tip: get ES, RES, EEA, AEA subscriptions through conferences.
- ④ Plan research visit.

Spring 2024

① Research Visit:

- JMP presentation(s) → very good feedback when you still have time to improve your paper
- Letter from your host/advisor, a good way to expand your network
- Postdoc?

② Continue to apply to conference and work on the JMP!

Summer 2024

- 1 First/*Final* draft of the JMP by the end of September!
- 2 Attend seminars, also internally.
- 3 Register on EJM, JOE, EEA candidate directory. Apply to best JMP award by Unicredit.
- 4 Do frequent backups of your files (save on D, not on C).
- 5 **Plan PhD defence?** Submitting the manuscript when preparing the JM package could be a good idea.

Summer 2024 - the JMP

- 1 Societal impact, *publishable* paper, more general interest than field → it is just easier to present it.
- 2 Showcase what you can do. It is fine to show off a bit.
- 3 **Very** well written and polished, in particular abstract, introduction and conclusions.
- 4 Still, if you go for AP positions, they want you to make tenure: JMP is only a part of that, they (also) care about research and ideas.

September 2024

- 1 Prepare package (*baseline* documents, then you can tailor them)
- 2 TI activities, seminars and internal talks
- 3 Plan letters with letter writers
- 4 *Do mock interviews and training (maybe later)*

September 2024 - JM Package

- ① JMP (sometimes also other papers)
- ② CV (use TI template, customize only for corporate jobs or, maybe, institutions)
- ③ Cover Letter (as above, kind of a useless document imho)
- ④ Research, teaching (+ evaluations), and diversity statements
- ⑤ Letters → transparent discussion about the market, send the material for a long letter, *force* them to send emails.

October 2024

Apply! EJM and JOE (also Inomics, Akadeus, X, LinkedIn, Websites Uni...)

- 1 Write down as many info as possible about the position. Write well name of schools and departments.
- 2 Plan signals and customization strategically. Set auto-delivery letters on EJM.
- 3 It is more about quantity of applications.
- 4 Continue to apply after first deadlines.

November 2024

Prepare interviews (do mock interviews!):

- Virtually, they are all the same: start preparing **standard questions**, then focus on each department.
- ① (Introduction on yourself)
- ② **JM Spiel** (onion structure, 30 seconds, 1, 2, 5, 10, 20 minutes)

November 2024 - cont'd

- 1 Research: other papers, research agenda, a paper you would like to write, the best one you have read in the last year...
- 2 Teaching: courses, methods, books, what you would like to teach, which level, are you comfortable teaching outside the scope of your research (of course!) and so on.
- 3 Why our department? Do you have questions for us?

December 2024

Interviews usually last for 25/30 minutes. They span over four/five days, starting around the 15th of December.

- Try to schedule key interviews on Tue-Wed in the morning for the best performance, but it is not crucial honestly.
- Home or at the office? Both work, but room with great lighting and sound. Dress well (pants too!)
- Be prepared about recruiters (ask who is going to be there).
- **Thank them** by email at the end of the day.

January-February 2024

Fly-outs are similar to interviews, but longer (and more relaxed/improvised). Prepare first:

- ① JM seminar → from 20 minutes to 1h30, usually 1 hour.
Make sure to finish on time, and **read conclusions!**
- ② Bilateral → questions about living, teaching, **tenure requirements**, research culture...

Then, focus on each department.

March 2024

Wait for offers, usually starting from February.

- Remember that early exploding offers are NOT acceptable.

Final note: you are not alone → talk and share with your peers.

Good luck!