

### OVERVIEW

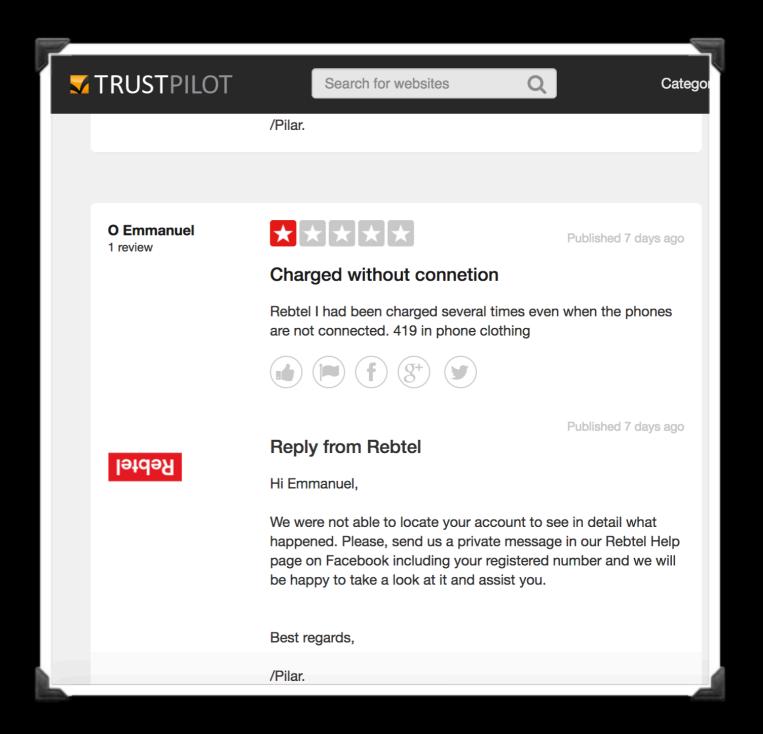
- WHAT IS THE TASK?
- SCRAPE REVIEWS
  - How is the data?
- TEXT PREPROCESSING
  - Cleaning
  - Normalisation
- The VADER Lexicon
- SENTIMENT ANALYSIS MODELS
  - Features (Bag-of-words)
  - Approaches (SVM, NAIVE BAYES, RFC AND MLP)
  - Evaluation (Metrics, Comparison, Insights)
- BUSINESS IMPLICATIONS

### The task

- Customer satisfaction in REBTEL
- Predict sentiment of reviews
- Classify rating 1-5 stars

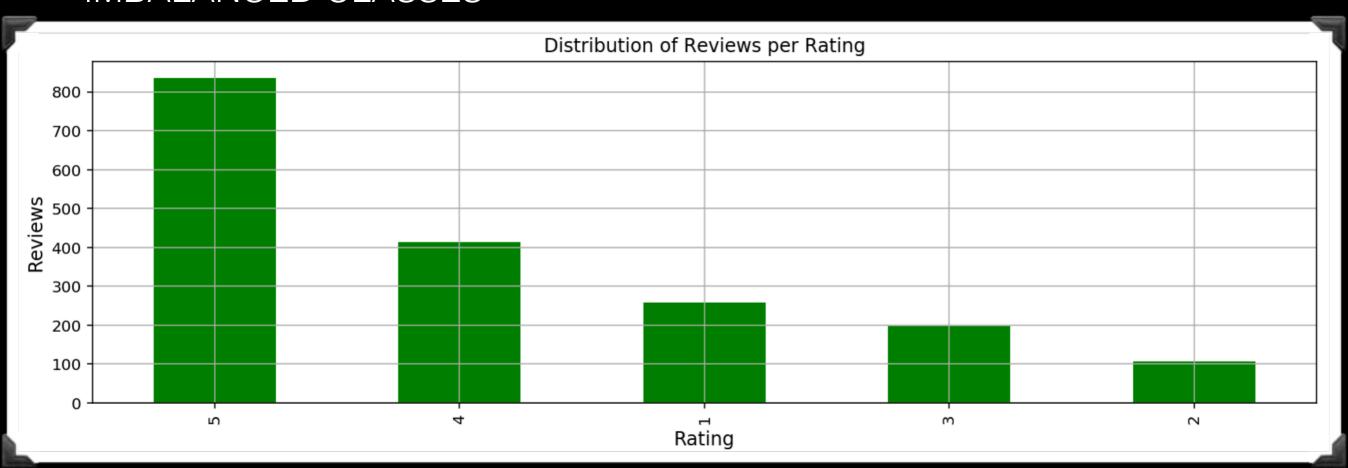
## Scrape Reviews

- +2K reviews since 2011
- Information contained:
  - Review
  - Title
  - Rating
  - Time & Date
  - Country
  - Reviews
  - Reads
  - Useful



### How is the data?

- REVIEW = TITLE + REVIEW + RATING
- Filter ENGLISH written reviews
- Rating 1-5 stars
- IMBALANCED CLASSES

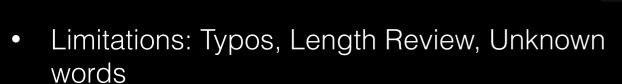


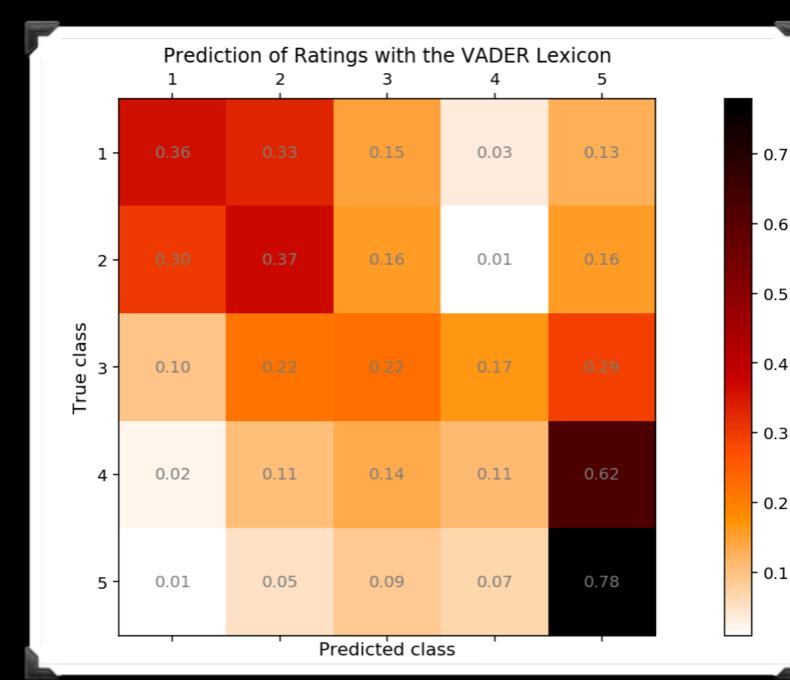
## Text preprocessing

- Tokenisation
- Stop words
- NOT = negative sentiment
- !!! = negative sentiment
- Placeholders: NUM, PRICE
- Check spelling
- Lemmatisation & Stemming

### The VADER Lexicon

- Rule-based tool
- Sensitive: word-order relationships and punctuation marks
- Detects: SUX! and "Kinda"
- Measures:
  - 1. Compound
  - 2. POS, NEG, NEU
- Based on Lexical information
- Reviews with same original structure





```
The misspelled title of the review is: Theives!!!!
Its score is neutral: {'neu': 1.0, 'compound': 0.0, 'neg': 0.0, 'pos': 0.0}
```

### Sentiment Classifiers models

#### 1. Features

- Bag-of-words representation
- Boolean, Term-frequency and Tf-idf
- N-gram models
- PCA: Most representative attributes

### Sentiment Classifiers models

#### 2. Imbalanced classes

- Weighted Samples
- Oversampling (Random oversampling)

### 3. Model optimisation

- Greed Search + Cross-validation
- Bagging

#### 4. Metrics

- Precision, Recall and F-score
- NOT Accuracy

## Naive Bayes

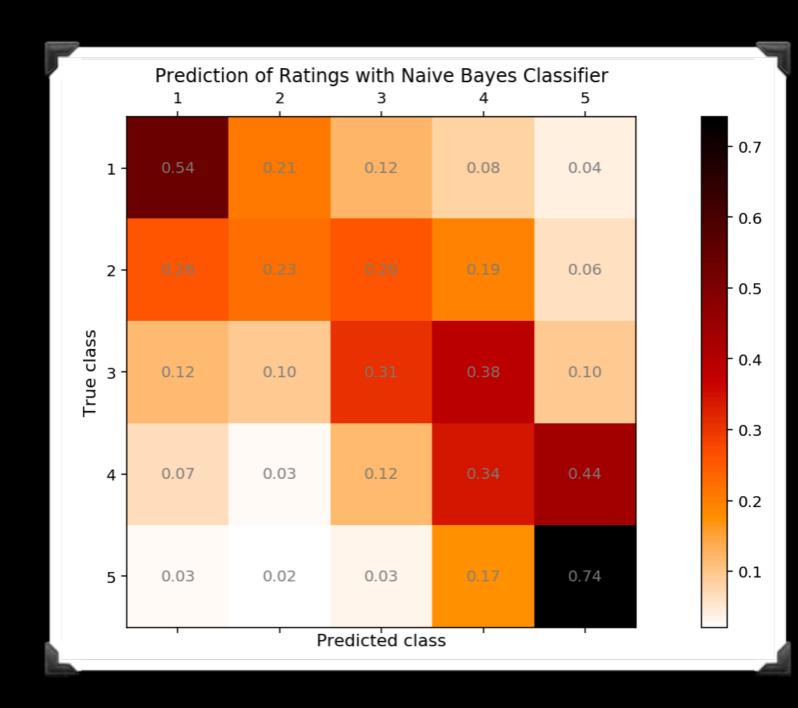
Multinomial NB

Precision: 60%

Recall: 58%

• F-Score: 59%

Accuracy: 58%



## SVM

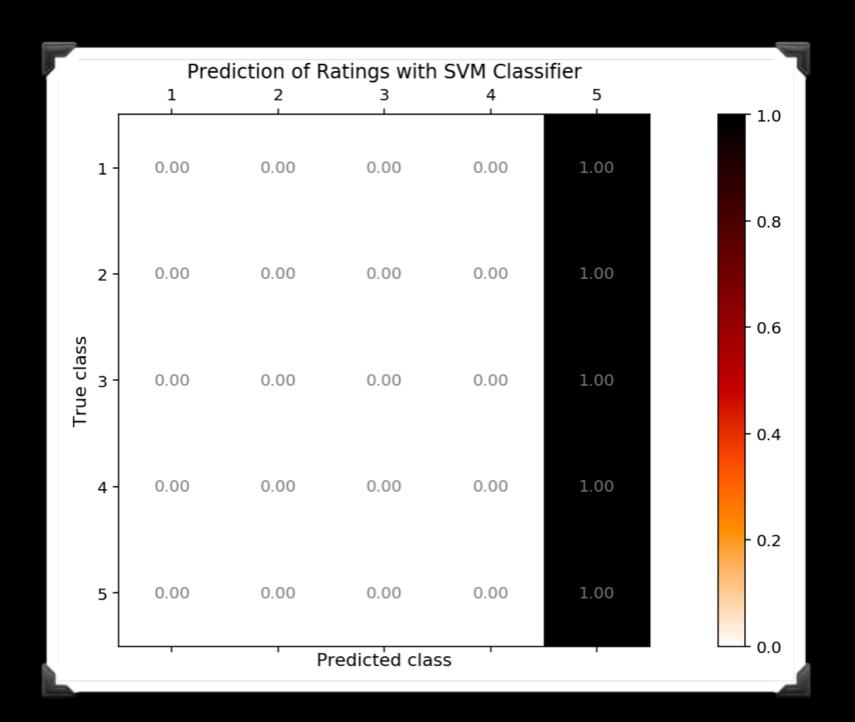
RBF Kernel

• Precision: 38%

• Recall: 62%

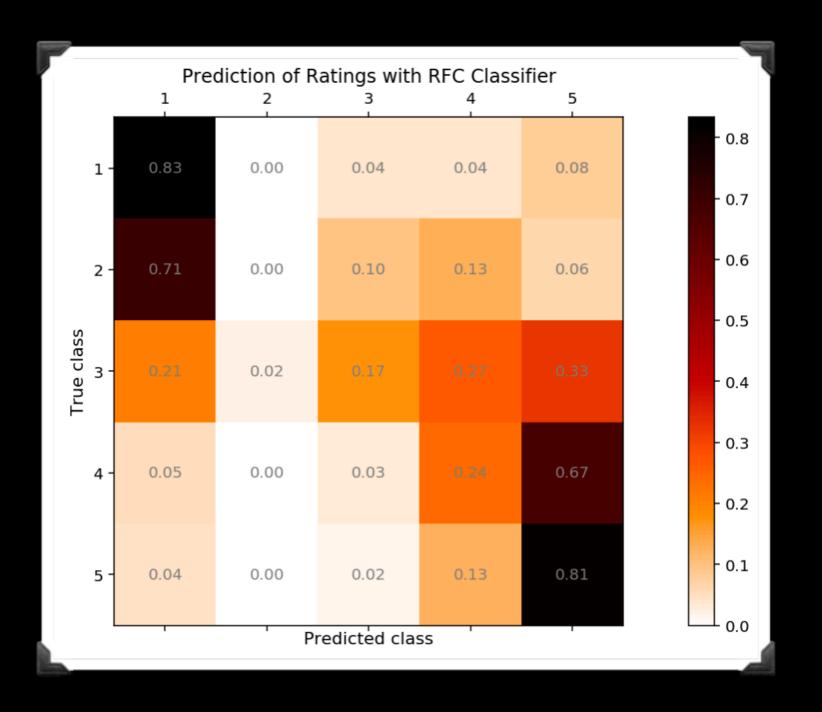
• F-Score: 47%

• Accuracy: 61%!



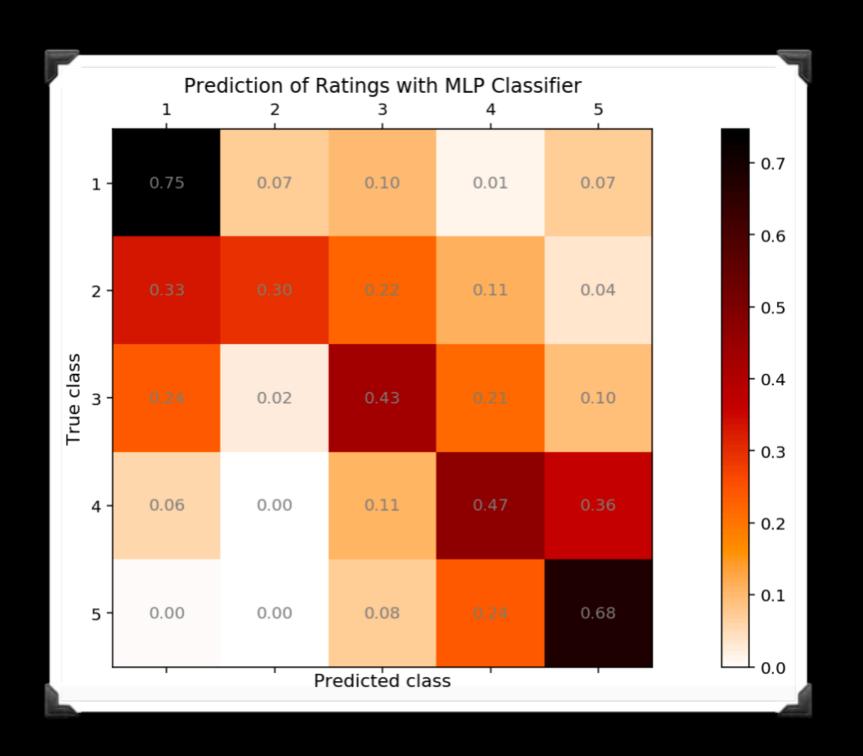
## RFC

- 37 Trees, 245 words
- Precision: 55%
- Recall: 59%
- F-Score: 56%
- Accuracy: 58%



# Multi-Layer Perceptron

- 3 Neurons, 64 layers,
- Optimiser: Categorical cross-entropy
- Precision: 62%
- Recall: 60%
- F-Score: 60%
- Accuracy: 59%



### Sentiment Classifiers models

### 5. Evaluation

Model	Precision	Recall	F-Score	Accuracy
NB	60%	58%	59%	58%
SVM	38%	62%	47%	61%
RFC	55%	59%	56%	58%
MLP	62%	60%	60%	59%

### 6. Next Steps

- Reviews (2,3 and 4 stars) high level ambiguity even for humans!
- Manual data curation = better data quality

## Business Implications

### - Impact

- Tool direct contact with customers
- Holistic understanding of customers
- Customers post reviews voluntarily. Avoid predisposition to more synthetic surveys.
- Complement metrics for better business decisions

### - Application

- Models updated constantly:
  - Detect Market dynamics (regions customers face problems)
- Extended for semantic analysis: (trends social media, compare competitors)
- Challenge: Understand evolution and expectation of customers.

Q&A

Thank you!