### **Richard Higenbottam**

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#### **Professional Profile**

Passionate junior front-end developer with a desire to learn and grow in a collaborative team environment or in a remote environment. Skilled in HTML, CSS, JavaScript and ReactJS. Experienced in high pressure target driven roles whilst specialising in troubleshooting complex problems and assisting in the timely completion of projects. Education and Professional Qualifications

Agile Foundations Certification

#### **CII Level 4 in Regulated Financial Planning**

CII: R01 Financial Services, Regulations and Ethics

CII: R02 Investment Principles and Risk

CII: R03 Personal Taxation

CII: R04 Pensions and Retirement Planning
CII: R05 Financial Protection (Insurance)
CII: R06 Financial Planning Practice

Personal Development, Teamwork and Leadership Skills Certificate

EFPA European Financial Planning Association: EFPA European Financial Advisor™ EFA Certificate

**2011 – 2015** Manchester Metropolitan University:

BA (Hons) Business Management with Marketing - Obtained

**2013 – 2014** Universidad de Murcia (Spain)

European Business Exchange Year (Erasmus)

#### **Employment History**

Aug 2021 – date Global Freelance Ltd

Director

Founded Global Freelance which is a freelance marketplace. With building the start up
from scratch I undertake all accounting tasks as well as the operations and continuous
strategic growth objectives. I have successfully pitched the company to global
companies and freelancers with signups growing each day.

#### Sep 2018 - Feb 2020 Henval Financial Consultants, Santiago, Chile

**Business Development Manager** 

 Assisted the Director in general client maintenance and setting up meetings with High Net-Worth individuals. Dealing with Spanish/ Portuguese and English-speaking clients I managed to work in an efficient way to build business for the company.

#### Feb 2018 – Aug 2018 Mercia Fund Managers

Venture Capital Business Development Associate

My role is to raise money for our early-stage growth start up technology businesses. I
dealt with Ultra high net worth individuals, family offices and financial advisory
companies. Since arriving I have helped boost fund raising by over 50% from previous
funds. I attended investment meetings and deal daily with the investment managers
and understand venture capital investments to a high level and undertaking financial
modelling.

#### Jan 2017 - Jan 2018 City Credit Capital, Santiago, Chile

Forex Broker

Selling a FCA regulated Forex and CFD's platform to institutional and retail clients. I specialized in working with Wealth management companies, Family offices, Hedge funds and Small-Medium Banks. I did business throughout Latin America, Africa, Europe and Asia. Presenting the platform to institutions and showing how the different companies can integrate our investment platform into their client's portfolios.

## Jan 2017 – Jan 2018 Hedgestone Financial, Santiago, Chile Independent

Financial Advisor

• Face to face meetings with international clients as well as Chileans throughout Santiago. Giving presentations to individuals and companies to help multinational companies change their payroll to adapt to international solutions for their clients instead of enrolling in the home pensions system (AFP). As well as brokering City Credit Capital which provides options, commodities, and Forex for clients to trade.

#### Jun 2016 – Jan 2016 Caledonian International Associates, Santiago, Chile

Business Development & Financial Advisor

 Face to face meetings with international clients throughout Santiago, Chile. Giving expert financial advice regarding offshore financial solutions for high-net-worth clients. Giving presentations to individuals and companies to help multinational companies change their payroll to adapt to international solutions for their clients instead of enrolling in the home pensions system (AFP).

# Jun 2015 – Dec 2015 deVere United Kingdom (Part of the deVere Group), London Independent Financial Advisor

 With experience having over seven million under my management I have acquired a skill set which can deal with UK clients and international clients. Undertaking research for client's investments and understanding how different portfolios work by managing regular savings, QROPS and different bonds.

#### Jul 2014 – Aug 2014 International Venture Alliance Beijing, China

Investment and Finance Internship

Undertaking research to provide information with financial modelling and presenting
data to fund managers. The information I provide enables fund managers to make
decisions relating to the investment portfolios they manage. Meeting with and
providing information to fund managers; this might include, summaries of research,
investment ideas, key events from the proceeding day as well as key drivers for the
day ahead, Presenting projects to investors at events.