

exa networks
advanced business internet



WHO ARE WE?

Exa Networks was founded in 2003 as a dedicated Internet Service Provider to the business sector. Today, we supply multi-award winning services to thousands of retailers and other organisations nationwide.

Designed to provide you with the best possible platform for your company, our network is secure – yet offers ultimate flexibility. We provide services to businesses of all sizes; from those requiring a sole payment gateway from one location, to those implementing a nationwide solution. Our scalable systems are able to completely adapt to your specific needs.

We take the time to understand how the Internet needs to work for each business and work tirelessly to deliver it. That is why our products are used by some of the biggest names in the industry – such as Microsoft, Google and Facebook.

We believe that every business benefits from having the best Internet connection they can receive, and we would like to provide you with that service.

Exa Networks is PCI-DSS compliant and ISO 9001 accredited.

The Internet has never been more important to your business than it is today. That is why you need an Internet Service Provider you can depend on. As an Exa Networks' customer, you can expect:

- SPEED & RELIABILITY. Our network is designed and managed to ensure that our customers will constantly be able to receive the speed they expect; that their connection will run consistently, without fluctuation.
- INNOVATION. Exa Networks is built upon a pioneering ethos. Every service we supply to our customers – from our SurfProtect content filtering to our ScavengerExa email solution – has been developed in-house from creation to deployment.
- AWARD-WINNING CUSTOMER SERVICE. Winners of the ISPA Best Business Customer Care award twice in the last four years, we are committed to providing the best service possible to our customers. That is why we were recently found to have the lowest call waiting times in the industry according to independent study research by BROADBANDRating (with an average of 9.83 seconds – 15x faster than the average).

With Exa Networks, you can be assured that you will receive more than just another supplier – we're a partner.

Together, we can create the perfect platform for your business; so your company's growth will never be held back by an insufficient or unreliable internet service.



HOW WE CAN GROW TOGETHER



DARKLIGHT®

Exa Networks is the exclusive provider of DarkLight - an internet connection supplied by the fastest technology available in the world.

Utilising our partnership with CityFibre, we are able to supply this revolutionary dark fibre-based connectivity to businesses in cities across the UK.

Unlike traditional connectivity options, DarkLight is not limited by the constraints of restricted bandwidth capacity or third party network infrastructure. In fact, this next-generation technology is able to support speeds of over 2,500,000Mbps - so there will never be a requirement conceivable that it is unable to meet. This essentially limitless capacity means that DarkLight is able to provide companies with complete flexibility over the future of their internet connectivity.

As a customer of Exa Networks, you will be one of the first companies in the country able to receive this service - capable of transforming your digital capabilities.

- **FUTURE-PROOF.** With DarkLight, there will never be a need to install a new, higher capacity line or assess if your connectivity technology is still suitable. This pure fibre connection is capable of accommodating all future employee, data, or infrastructure growth a business may experience. We don't say future-proof lightly, we say it because we believe it to be true.
- **FLEXIBLE.** Not only does DarkLight provide you with the essentially limitless potential to upgrade your service, this can be done at any point in your contract - on both a permanent or temporary basis. So, if a special event is coming up that will require a larger amount of bandwidth than usual, we can increase your service for that period of time.
- **COST-EFFECTIVE.** Designed to give businesses top-quality internet speeds at a far lower cost than average connections, DarkLight prices begin at just £3,588 + VAT per year for a symmetrical 100Mbps service - making it possible for you to both save money, and receive the fastest internet connectivity available today.
- **SYMMETRICAL SPEEDS.** All DarkLight products are symmetrical, so data can be uploaded as quickly as it can be downloaded - removing barriers to cloud-based storage and services.

With DarkLight, anything is possible.



THE FASTEST INTERNET IN THE WORLD

£11 billion

Poor internet connections cost the UK economy £11 billion in lost productivity each year.

38



The average worker loses 38 hours of productivity a year through slow internet access or IT downtime; that equates to almost one working week.



45,000 small businesses across Britain are still using dial-up internet.



34

Over a third of small and medium sized businesses (34%) think a faster internet connection would accelerate their growth overall.

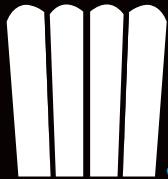
94



The % of SMEs that believe a reliable internet connection is critical to the success of their business.

95
x

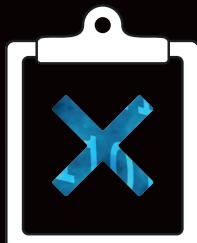
The global Internet traffic in 2020 will be equivalent to 95 times the volume of 2005.



5 It would take more than 5 million years to watch the amount of video that will cross the global Internet each month in 2020... that's a lot of popcorn.

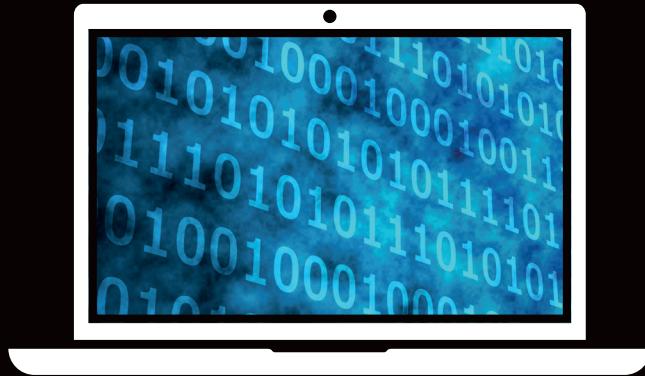


82% of businesses now use cloud services in some capacity.



Only 1 in 8 of businesses are 'very satisfied' with their broadband provision.





OUR SERVICES

Our products have been designed specifically for the business and education sectors, and are delivered with award-winning service:

- INTERNET CONNECTIVITY. Exa can deliver an Internet connection for every need; from DarkLight Next Generation Access, multi-gigabit leased lines, FTTC & EoFTTC through to ADSL, 3G and even dial-up.
- CONTENT FILTERING. First developed by our team in 2004, our content filtering service - SurfProtect® - enables businesses to protect their employees from accessing offensive or dangerous websites on their corporate internet connection. Alongside providing this layer of security, an effective filtering policy can also have the additional benefit of increasing employee productivity.
- MANAGED WANs. As experts in managed WANs, we are able to both build the perfect network solution for your business and ensure that it is continuously maintaining maximum efficiency - allowing you to concentrate on the daily demands of running a company whilst knowing that your connectivity is running reliably, at the speeds you need.

- **VoIP.** A VoIP solution can bring incredible benefits to communication within a business – and we provide one of the most flexible, effective services available today. Perfect for both individual businesses and organisations operating across multiple sites, this cost-effective solution ensures that geographical distance will never be a barrier for getting in touch with the people you need – when you need them.
- **REMOTE ACCESS.** We provide the set up of Virtual Private Networks (VPNs) free of charge with all connectivity services. There is no limit to the number that can be created for each company by our technical support team – the only restriction is the capability of your hardware.
- **WEBSITE HOSTING.** Our hosting and co-location solutions are suitable for businesses of every size, across every sector.
- **EMAIL SERVICES.** We offer all the traditional email services you'd expect, including IMAP support and webmail, with the ability to combine popular systems like Office365 and Gmail. We also provide more fully-featured and collaborative services, such as BlueMind, which include full mail, contacts and calendar programmes.
- **SECURITY.** We work alongside industry-leading firewall suppliers Stormshield, Fortinet, and Cisco to ensure that we are able to provide every business with the most appropriate model for its specific needs.



TAILORED FOR YOU



YOUR SUPPORT

We believe that good customer service is built upon simplicity – that being able to talk to someone when it is needed is one of the most important services a company can offer. That is why, as an Exa Networks customer, you will receive:

- **PERSONAL HELP.** We don't have automated phone menu systems, holding queues, or overseas call centres. We simply answer the phone when it rings, and reply to an email when it is read.
- **ACCOUNT MANAGEMENT.** Each customer is assigned a personal account manager who is available to help at every step of the ordering process – from quotation to completion, and the months and years beyond.
- **TECHNICAL SUPPORT.** Our experienced technical support team is available extended business hours, and are available to help with any and every query.

Most recently awarded the ISPA 2014 Award for Best Business Customer Service, we are committed to maintaining these award-winning standards for complete customer satisfaction.

GOOD BUSINESS IS ABOUT GOOD RELATIONSHIPS

In the time since our formation in 2003, Exa Networks has grown to become one of the UK's leading independent Internet Service Providers to the business and education sectors. As part of this, we have built relationships with key organisations in our industry, and are proud members of:



Internet Service Providers'
Association (ISPA)



Reseaux IP Europeens Network
Coordination Centre (RIPE NCC)



Internet Watch Foundation (IWF)



Founding members of IXLeeds



We also work closely with LINX, the largest Internet exchange in the UK

If you'd like to learn more about Exa Networks and the services we provide, please don't hesitate to get in touch with a member of our team.

We'd love to hear from you.

Let's grow.



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advanced business internet

Why settle for less?

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