### **Aleksandar Tsankov Mladenov**

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I am highly motivated and interested in developing a career within the Information Technology field. This is where I have a keen interest and determination to develop. I feel this area plays a huge role in every aspect of life and I would like to pursue a career in it. I have currently enrolled in a BSCH of Computing Science at Griffith College using my spare time for something I love. That is why I hope to match academic knowledge with a job in the sector in which I can learn outside of college as well as in.

#### Education

BSCH Computing Science (Hon) – in progress expected course duration 2019 – 2023
Year 1 PPA is 78 - First Class Honours

Griffith College, Dublin, Ireland

# Qualified Financial Advisor PIB QFA / APA -

complete July 2019

- QFA Regulations 73%
- QFA Loans 86%
- QFA Life Assurance 71 %
- QFA Investments 64%
- QFA Pensions 70%
- QFA Financial Planning 72%

University College Dublin Institute of Banking, Ireland

Portfolio Projects - (Recommended first) http://www.meetalex.org/

GitLab Repository - <a href="https://gitlab.griffith.ie/Mladenov">https://gitlab.griffith.ie/Mladenov</a>

### **Programming Languages and Platforms used:**

HTML 5	GitLab	
CSS	MySQL	
JavaScript		
Java		

### **Courses Completed**

<u>Complete SQL Guide ( Udemy )</u> SQL for data science ( Coursera )

### **Work Experience**

# Direct Sales Advisor / Permanent TSB / LIB QFA / APA CBI Controlled Function (Financial Advisor)

Distribution— advising on and completing
applications end to end within discretion limit on the following:

Distribution— advising on and completing applications end to end within discretion limit on the following:

- Personal Banking: (Current Accounts, Deposit Accounts, Savings Accounts).
   Following SLA and competing applications for digitally on Smart and using supporting programs and Documentation to open accounts for existing and new customer while adhering to strict AML and CPC regulations.
- **Revolving Credit:** (Credit Cards, Overdrafts)
  Following SLA and competing applications for Credit Cards and Overdrafts digitally on Smart and using supporting programs and documentation and credit discretion.
- **Term Lending:** (Term Loan Applications)

  Term loan applications as per unsecured lending credit policy. Conducting applications for car loans, house improvements loans, personal loans, holiday loans ext.
- Systems/Platforms: Smart, UniBank's (uniscreens), Spyglass. MS office Word, Excel. Outlook.
- **General Branch Support:** including assisting branch/retail network by identifying cross sale opportunities, conducting outbound sales campaigns & managing agreed number of leads daily. Account maintenance and upkeep including documentation and digital support up to level 60 and a limit of 10,000.00€.

https://www.permanenttsb.ie/

### Food & Beverage Assistant / Croke Park Hotel

Worked within every section of the Food and Beverage Department, making sure guests are attended with impeccable customer service Jan 2014 –Jan 2018

- Bar Service: Morning, Afternoon and Evening Barista, Drink Service, Cocktail Mixology
- Restaurant Service: Breakfast, Bar Food, A la carte and Group Functions
- Room Service: Provided room service through all times of the day
- **VIP Lounge:** Taking care and looking after our guests while adhering to the standards of one of the highest rated hotels in Ireland

https://www.doylecollection.com/

### Food & Beverage Assistant (Student program)

Fort William Henry Hotel and Conference Centre 4'

Jul 2011 - Sep 2011

Lake George, New York, USA

 Gaining hospitality experience for college in a student work and travel program in the USA. (J1 – Visa)

https://www.fortwilliamhenry.com/

### **Linen Porter (Student program)**

Holiday Inn Lake George Turf 4\*

Jun 2011 - Sep 2011

Lake George, New York, USA

 Gaining hospitality experience for college in a student work and travel program in the USA. (J1 – Visa)

http://www.lakegeorgeturf.com/

## **Key Achievements**

- Nearly QFA'd within one year of starting in my job.
- 100% call scores within the first few months of starting while adhering to all bank regulation and customer service requirements.