



Capability Statement





Introduction

KCIC Consulting Limited (KCL), is a multidisciplinary professional services firm and part of the Kenya Climate Innovation Centre Group. KCL specializes in providing solutions in Private Sector Development, Sustainability Advisory, Research, Capacity Building, Program Impact, Monitoring & Evaluation, Grant & Fund Management, and Development Communication. Our solution-sets also substantially emphasize the alignment with the Sustainable Development Goals and the Africa's Agenda 2063.

We work with Corporates, DFIs, Commercial Banks, Foundations, Governments, Civil Societies, Small and Medium-Size enterprises, Local and international NGOs, Multilateral/bilateral agencies, across diverse thematic areas.

KCL is accredited by Global Reporting Initiative (GRI) to undertake and conduct ESG related assessments and training for the same.

KCL enjoys a wide regional presence particularly within the East, West, and Southern Africa. We have implemented capacity building, business development and market access projects for SMEs in Kenya, Tanzania, Uganda, Botswana, South Africa, Ghana, Ethiopia, and South Sudan. Our team of experts bring together combined experience in enterprise development, sustainability, fundraising, capacity building, research, among others within the wider Agricultural, Energy, Waste management, Water resource management, and Commercial forestry sectors.



Our practice areas

1

Private Sector Development

- a. Access to finance
- b. Programme design
- c. Market system development
- d. Youth employment
- e. Skill development
- f. Business advisory services and reforms
- g. Technology transfer
- h. Mentorship
- i. Investment promotion and financing

2

Monitoring and Evaluation

- a. M& E Systems Design
- b. Evaluations – Baseline, Mid-term, End-term, Concurrent Evaluation
- c. Impact Evaluations

3

Sustainability Advisory

- a. Sustainability risk analysis, strategy, reporting
- b. Supply chain Sustainability
- c. Climate Change Risk Analysis, Strategy for Mitigation, and Adaptation, low carbon transformation
- d. Climate Finance

4

Research and Capacity Building

- a. Sustainability Transition Research
- b. GRI Certification Programme
- c. Tailored Sustainability Training Programs
- d. Enterprise Development Training & Research
- e. Sustainable Finance Training
- f. Climate Change Mitigation & Adaptation Research and training

5

Grant and Fund Management

- a. Fund design
- b. Appraisal and selection
- c. Competitions
- d. Challenge funds / innovation funds
- e. Procurement

6

Development Communications

- a. Content development
- b. Web Design & Development
- c. Media Strategies and Management

About KCIC Group



Kenya Climate Innovation Center (KCIC) offers incubation, capacity building and financing options to new, small and medium business ventures and Kenyan entrepreneurs that are developing innovations to address the challenges of climate change. We provide holistic and country-driven support to accelerate the development, deployment and transfer of locally relevant climate technologies.

KCIC was launched in 2012. It has been a World Bank's infoDev initiative and is among a global network of Climate Innovation Centers launched by infoDev's Climate Technology Program (CTP). We are at the forefront of supporting the Sustainable Development Goals (SDGs) and all allied policies that drive Kenya and the world in general into addressing the global challenges that we face as well as assisting in achieving a better and sustainable future for all. Our programmes have been developed, tested and benchmarked with the support of the World Bank and the University of Texas IC2 Institute.

For 9 years we have offered Business Advisory, Enabling Environment, Access to Finance, Access to Facilities and Access to Information through our Incubation and Green-Tech Accelerator Programs. We target businesses that are developing innovative solutions in Agribusiness, Renewable Energy, Water Management, Waste Management and Commercial Forestry.



Kenya Climate Ventures (KCV), an independent subsidiary of KCIC, is an early-stage financing facility that aims to assist clean-tech entrepreneurs to move Investment, Enterprise Development, SME and Start- from proof-of-concept stage to commercialization. The key support from KCV includes: Early-Stage ups Investment and Portfolio Management. KCV investments are approximately USD 250,000 per enterprise.

Group impact

18,198

Direct and indirect jobs created; 39% women jobs

Over USD 33 Million

revenue generated by successfully commercialized clients

67%

Commercialization rate

1,615 SMEs

Incubated.

Supporting key innovations across climate change space

300,000 tons

of CO₂ mitigated

Supported over 1,000 enterprises
through incubation; 60 enterprises through acceleration

Over 350
enterprises supported through mentorship

Over USD 70 Million

mobilized for climate change activities.

Key clients



F.L. Emerson

FRED L. EMERSON FOUNDATION



GLOBAL
CENTER ON
ADAPTATION



UNITED NATIONS
TECHNOLOGY BANK
FOR LEAST DEVELOPED COUNTRIES



Climate
Launchpad



NEPAD
TRANSFORMING AFRICA



MINISTRY OF
FOREIGN AFFAIRS
OF DENMARK
Danida



CLIMATE
POLICY
INITIATIVE



Select projects

YouthAdapt Programme (GCA, AfDB)

KCL is supporting GCA and AfDB under the Youth pillar of the Africa Adaptation Acceleration Programme (AAAP). As part of the programme, KCL designed and launched pan Africa competition to support enterprises working in the climate adaptation space with a grant award of upto USD 100,000. KCL will also provide 12 months incubation support to selected enterprises.

Circular Economy Solutions for Climate Action in Africa, UNEP (CTCN)

KCIC is supporting the Climate Technology Centre and Network (CTCN) prepare and disseminate a knowledge brief on circular economy solutions for climate mitigation and adaptation in Africa in order to guide policy and high-level decision makers in identifying relevant solutions for Nationally Determined Contribution (NDC) enhancement and implementation in Africa.

Tracking Climate Finance Flows in Kenya, CPI

In 2021, KCIC in partnership with the Government of Kenya (The National Treasury – Climate Finance Unit) and GNIplus, were tasked to track the climate financing flows in Kenya. This involved engagement with the Kenya government, local counties, private institutions, development finance institutions and civil society organisations to determine the climate finance flows in Kenya over a set time period based on the Rio Markers methodology. This resulted in a rigorous quantitative evaluation of Kenya's climate finance mechanisms and climate and energy policies as well as flows of public and private finance within the country.

Climate Change Outlook and Status Report of East Africa, USAID, Palladium

KCL conducted research to develop a Climate Change Outlook and Status Report for East Africa. The report will contribute to developing the new Climate Change Strategy for USAID. The report will also provide information to guide USAID engagement on Climate Change issues across East Africa, after the re-entry of the US Government to the UNFCCC's Paris Agreement.

Blended finance project, FSD Kenya

Startup entrepreneurs (especially youth and women) and micro, small and medium-sized companies (MSMEs) face a challenge when it comes to accessing commercial finance. To address this issue, KBA, KCIC and FSD Kenya is implementing project to support enterprises access commercial financing. On a pilot basis, the project is supporting raising of around KES 300 million of commercial financing.

Development of E&S categorization tool, KCB

KCB Bank Kenya Limited is the largest commercial bank in the country. The bank is accredited by GCF and in that context intended to streamline its sustainable agenda. KCB engaged KCL to enhance its Environmental and Social Categorization tool. As part of the assignment, KCL digitized the E&S categorization process; ensured market launch and developed training material and delivery.

Business Plan for Impact! Africa Facility, British Council

KCL developed USD 100 million Impact!Africa facility business plan that seeks to outline the key strategies and operational guidelines towards attaining its mission of scaling the enterprises in Africa, especially those owned by young people and women. The business plan is geared toward achieving key three objectives: training 500,000 female and young African social innovators with skills transfer tailored for local markets; creating 250,000 jobs; and supporting 25,000 enterprises.

Green Growth and Employment Programme, DANIDA

Kenya Green Growth and Employment programme saw Denmark provide financial and technical support to Kenya worth approximately KSH 7 billion. The programme's objective was to create "Inclusive greener growth with higher employment" and is being achieved by focusing support on two intervention areas: Sustainable growth and jobs from investment and trade and Sustainable use of natural resources and community resilience. Under these two intervention areas, activities were being implemented around trade facilitation, value chains, renewable and non-renewable energy, investment in natural capital, resource efficiency and cleaner technology, climate change mitigation and adaptation, competitiveness, productivity, advocacy and market access.

Agribiz Program, EU and DANIDA



The European Union and Danida are implementing the Agribiz programme across 8 counties in Kenya which seeks to create decent jobs for youth and women in agricultural value chains in Kenya. The programme's main aim is to address SGD 8, "Promote sustained, inclusive and, full and productive employment and decent work for all". Additionally the programme is expected to also contribute to the following significant SDGs:



KCIC is a key partner in implementing the Agribiz programme and relies on strategic partnerships to leverage on their skill sets in CBOs, community mobilization, vulnerable groups, women and youth led enterprises and job creation/employment in agribusiness.

ClimateLaunchPad

(<https://climatelaunchpad.org/countries/kenya/>)

ClimateLaunchPad (CLP) is the world's largest green business idea competition whose mission is to unlock the world's clean technology potential that addresses climate change. Currently in its 7th edition, the competition is a global community of climate tech innovators determined to address the negative impacts of climate change through entrepreneurship. Since 2016, KCIC has been the Kenya and Africa organizer of the competition for the last 4 editions. The CLP 2020 competition edition was a fully virtual event. 10 African teams participated in Grand Global Finals that were held from 30th September to 2nd October 2020. Kenya was represented by Pine Kazi and EcoBora.

5 Kenyan teams participated in a post competition pilot whose overall objective was to gather information and learn from partners on the best approaches to increase impact for CLP locally. The specific objective of the programme was exploring best possible practices in implementing a post-CLP support program through supporting the CLP applicants to ensure they are eligible for local incubator and accelerator programs.

What Design Can Do

(<https://nowaste.whatdesigncando.com/partner-overview/>)

What Design Can Do (WDCD) is an international platform that uses design as a tool for ecological and social change. WDCD is launching the No Waste Challenge, their third climate action challenge in partnership with the IKEA Foundation. This global design competition focuses on the impact of waste and consumerism on climate change. Designers and creative entrepreneurs around the world are invited to submit innovative solutions to reduce waste and to re-design our systems of extraction, production, and consumption to be less destructive or even to make them restorative. The KCIC and WDCD team commenced preliminary discussions in August, to explore possible partnership opportunities between the two entities with the main objective of having KCIC taking lead in conducting the WDCD No Waste Challenge 2021 in Nairobi.





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