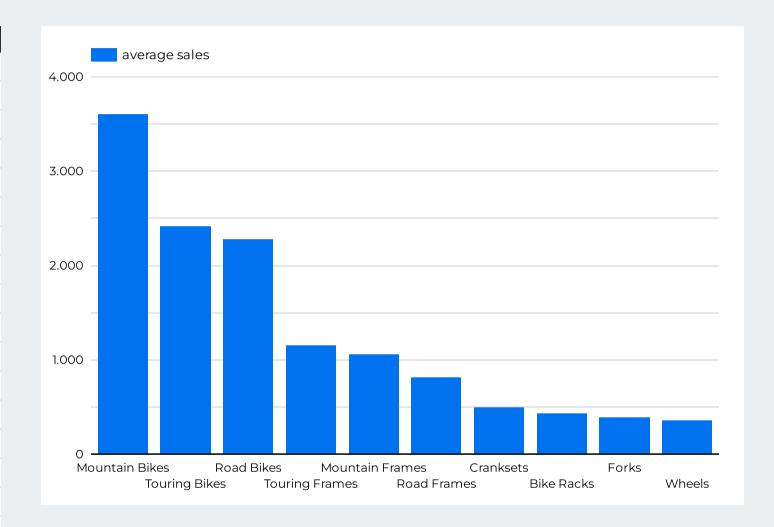
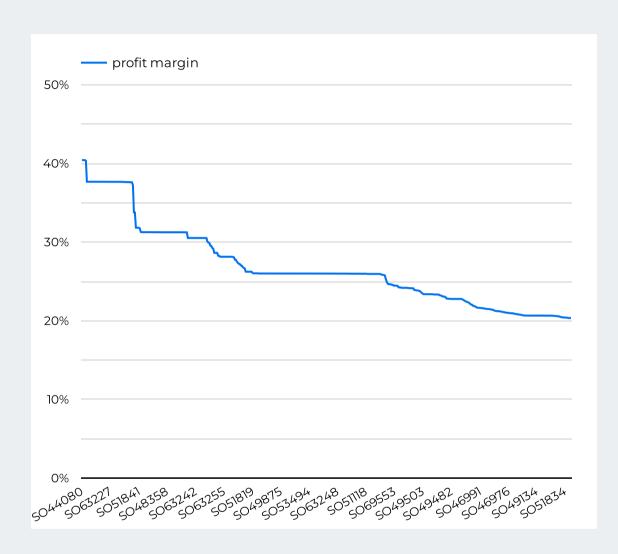
# AVARAGE SALES PER PRODUCT SUBCATEGORY

	subcategory	average sales 🔻
1.	Mountain Bikes	3.610,01
2.	Touring Bikes	2.417,23
3.	Road Bikes	2.283,77
4.	Touring Frames	1.161,36
5.	Mountain Frames	1.063,81
6.	Road Frames	813,11
7.	Cranksets	497,62
8.	Bike Racks	435,42
9.	Forks	389,83
10.	Wheels	357,91
11.	Vests	259,71
12.	Headsets	229,83
13.	Bib-Shorts	221,13
14.	Shorts	217,88
15.	Tights	209,54
16.	Hydration Packs	190,41
17.	Brakes	180,73
18.	Derailleurs	176,08
19.	Jerseys	149,97
20	Dattom Products	1-33/33 < >



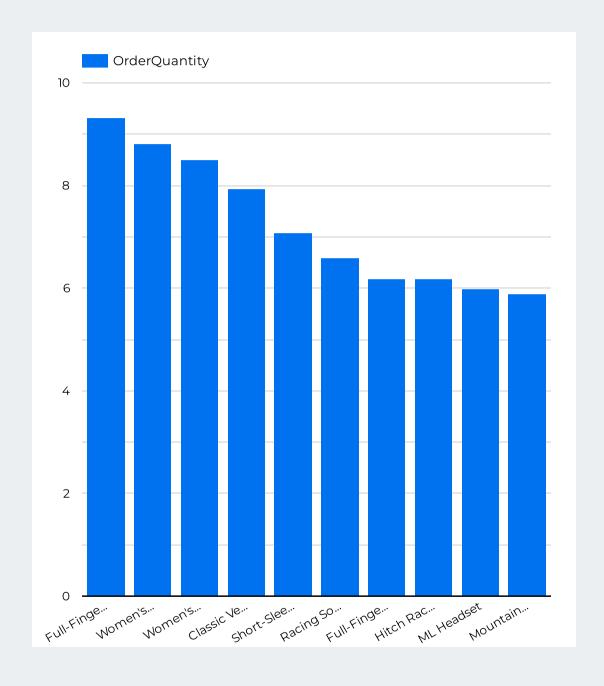
#### **PROFIT MARGIN PER ORDER**

	SalesOrderNumber	profit i	margin 🔻
1.	SO44080		40,44%
2.	SO45530		40,42%
3.	SO43903		40,42%
4.	SO43885		40,41%
5.	SO44303		40,35%
6.	SO55316		37,67%
7.	SO61261		37,66%
8.	SO65151		37,66%
9.	SO61256		37,66%
10.	SO61203		37,66%
11.	SO63273		37,66%
12.	SO63121		37,66%
13.	SO61187		37,66%
14.	SO65302		37,66%
15.	SO65301		37,66%
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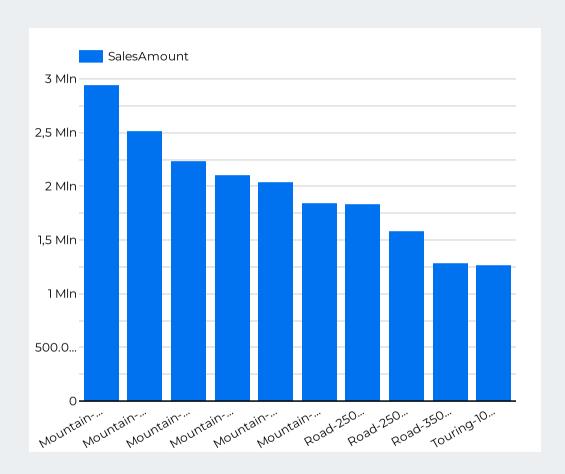
# **ORDER QUANTITY PER PRODUCT**

	EnglishProductN	OrderQuantity •
1.	Full-Finger Gloves	9,32
2.	Women's Mountai	8,8
3.	Women's Mountai	8,5
4.	Classic Vest, S	7,93
5.	Short-Sleeve Class	7,07
6.	Racing Socks, L	6,59
7.	Full-Finger Gloves	6,19
8.	Hitch Rack - 4-Bike	6,18
9.	ML Headset	5,99
10.	Mountain Bike So	5,89
11.	Classic Vest, M	5,86
12.	Hydration Pack	5,85
13.	Water Bottle - 30	5,84
14.	Bike Wash - Dissol	5,75
15.	Short-Sleeve Class	5,64
16.	Long-Sleeve Logo	5,17
17.	AWC Logo Cap	5,14
18.	Half-Finger Glove	5,03
19.	Short-Sleeve Class	4,98
	1-1	100/250 < >



#### **SALES AMOUNT PER PRODUCT**

	EnglishProductName •	SalesAm
1.	Women's Tights, S	91.238,22
2.	Women's Tights, M	17.726,06
3.	Women's Tights, L	94.076,88
4.	Women's Mountain Shorts, S	108.582,71
5.	Women's Mountain Shorts, M	30.190,81
6.	Women's Mountain Shorts, L	104.495,23
7.	Water Bottle - 30 oz.	6.885,93
8.	Touring-3000 Yellow, 62	294.297,76
9.	Touring-3000 Yellow, 58	85.073,52
10.	Touring-3000 Yellow, 54	145.760,72
11.	Touring-3000 Yellow, 50	226.936,88
12.	Touring-3000 Yellow, 44	292.003,85
13.	Touring-3000 Blue, 62	74.494,96 1 - 100 / 250 <b>&gt;</b>

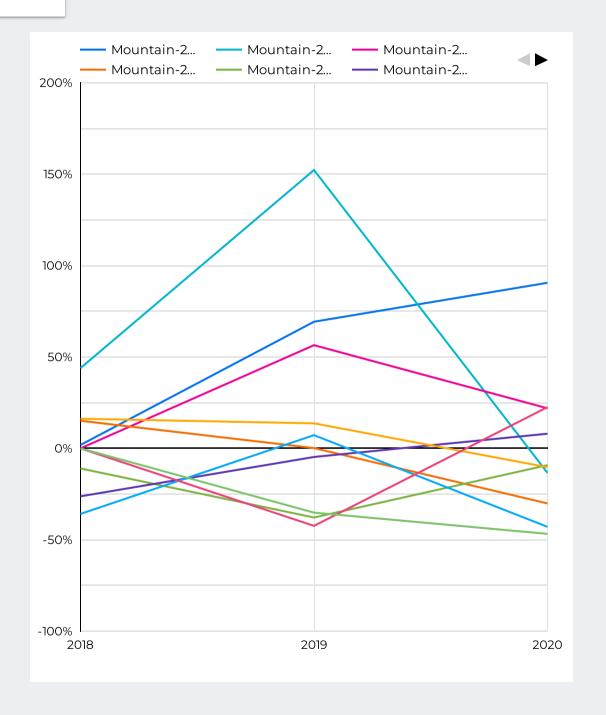


## Annual percentage change in sales revenue for each product

EnglishProductSubcategoryNa... •

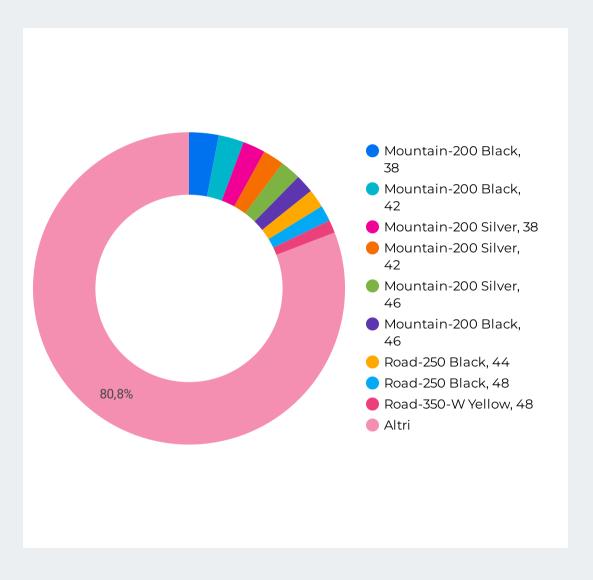
EnglishProductName •

	English	EnglishProductName •	ye	SalesAmou	SalesAmount
1.	Tights	Women's Tights, S	2019	34.546,27	null
2.	Tights	Women's Tights, S	2018	56.691,95	64,1%
3.	Tights	Women's Tights, M	2019	5.218,84	-90,79%
4.	Tights	Women's Tights, M	2018	12.507,22	139,66%
5.	Tights	Women's Tights, L	2019	39.416,44	215,15%
6.	Tights	Women's Tights, L	2018	54.660,44	38,67%
7.	Shorts	Women's Mountain Short	2020	41.638,51	-23,82%
8.	Shorts	Women's Mountain Short	2019	66.944,2	60,77%
9.	Shorts	Women's Mountain Short	2020	11.001,38	-83,57%
10.	Shorts	Women's Mountain Short	2019	19.189,43	74,43%
11.	Shorts	Women's Mountain Short	2020	39.359,18	105,11%
12.	Shorts	Women's Mountain Short	2019	65.136,05	65,49%
13.	Bottles	Water Bottle - 30 oz.	2020	2.349,96	-96,39%
14.	Bottles	Water Bottle - 30 oz.	2019	4.535,97	93,02%
15.	Touring	Touring-3000 Yellow, 62	2020	125.442,27	2.665,5%
16.	Touring	Touring-3000 Yellow, 62	2019	168.855,49	34,61%
17.	Touring	Touring-3000 Yellow, 58	2020	32.960,34	-80,48%
18.	Touring	Touring-3000 Yellow, 58	2019	52.113,18	58,11%
19.	Touring	Touring-3000 Yellow, 54	2020	60.130,35	15,38%
2	Touring	Touring-3000 Yellow, 54	2019	85.630,37	42,41%
21	Taurina	Tauring 7000 Vallaur FO	2020	1 - 100 / 5	62 < > 100/



# Percentage breakdown of sales by product

	EnglishProductName	%	sales 🕶
1.	Mountain-200 Black, 38		3,8%
2.	Mountain-200 Black, 42		3,25%
3.	Mountain-200 Silver, 38		2,89%
4.	Mountain-200 Silver, 42		2,72%
5.	Mountain-200 Silver, 46		2,63%
6.	Mountain-200 Black, 46		2,38%
7.	Road-250 Black, 44		2,36%
8.	Road-250 Black, 48		2,05%
9.	Road-350-W Yellow, 48		1,65%
10.	Touring-1000 Blue, 60		1,63%
11.	Road-250 Black, 52		1,58%
12.	Mountain-100 Black, 38		1,54%
13.	Mountain-100 Black, 44		1,52%
14.	Road-350-W Yellow, 40		1,5%
15.	Mountain-100 Black, 42		1,45%
16.	Mountain-100 Silver, 38		1,44%
	] - ]	00/250	< >



## Percentage discount per product and subcategory

	ProductName	%Discount ▼
1.	Touring-1000 Ye	8,04%
2.	Touring-1000 Ye	6,14%
3.	Touring-1000 Ye	5,97%
4.	Touring-3000 Y	5,82%
5.	Touring-1000 Ye	5,6%
6.	Touring-3000 Bl	5,38%
7.	Mountain-500 S	4,94%
8.	Mountain-500 S	4,81%
9.	Mountain-500 S	4,66%
1	Touring-3000 Y	4,5%
11.	Mountain-500 S	4,5%
12.	Touring-3000 Y	4,44%
13.	Touring-3000 Bl	4,38%
1	Touring-3000 Y	4,38%
15.	Touring-3000 Y	4,33%
16.	Touring-3000 Bl	4,33%
17.	Touring-3000 Bl	4,33%
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