Curriculum Vitae

Name: Pravin Vasant Shinde

☎Mobile No.: +917385735027

E-Mail : pravinshinde011@gmail.com

+91 8788864318

Post:

- **Resume for the post of Business Development Executive (as well as Project Co-ordinator-Team Leader)**

Brief Summary:

- Thorough knowledge of strategic planning principles and marketing best practices
- To Get Business from existing clients and get Leads for New Clients.
- Follow new and existing clients .
- Highly experienced team coordinator.
- To Co-ordinate with the clients regarding their IT Requirements of Website, Software & Mobile Application Development.
- To gather information about the clients need & fix up appointments accordingly.
- To prepare quotation & send emails to the clients.
- To follow-up, the clients for the remaining balance payment & also to be in contact with them
- To co-ordinate & manage a sales team for the sales & target completion.
- Mediator between client to employees
- Able to brief to the team of Developers associates.
- Responsible for timely completion of the Project.
- Able to reply Clients with updates on the development.
- Highly experienced team handling skills.
- Highly experienced UI Developer with an impressive track record of 7 Years in IT industry
- Strong knowledge base having expert in UI Development
- Good communication and interpersonal skills.
- Possess good technical skills with strong analytical, problem solving abilities and excellent interpersonal, communication and presentation skills.
- Results driven but diplomatic professional able to work effectively in team or independently.

Academic Degree	Institute / University	Year of Passing	Grade
Diploma in Animation	Aptech Computer Education in Arena Multimedia	2008	Grade A

Development Skills:	
Languages Known:	HTML5, CSS3, JavaScript, JQuery, AngularJS, PHP5, MySql-Database,WordPress.
Web Design tools:	Adobe Photoshop CS5, Adobe Dream weaver CS5,Adobe Flash CS5.
Graphic Design Tools:	CorelDraw, Illustrator, Adobe Photoshop CS5, Adobe Flash CS5.
Other Software Skill Tools:	Adobe After Effect, Combustion, Adobe PremierePro, Sound Forge, Maya, 3D MAX, Z brush, Toon Boom Studio, Visual Studio in asp .net.

PROJECT EXPERIENCE

Magic Web Services New Mumbai

Due to 2 May 2018.
Total Experience 7 Month.
Sr. Web Developer as well as Marketing Executive (Project coordinator)

Responsibilities:
- To gather information about the clients need & fix up appointments accordingly.
- To prepare quotation & send emails to the clients.
- To follow-up, the clients for the remaining balance payment & also to be in contact with them
- To co-ordinate & manage a sales team for the sales & target completion.
- Mediator between client to employees
- I give brief and presentation of project to the client
- Web Applications Projects.
- Involve in a PHP Project.
- MySQL Database Projects.
- Involve in a wide Web Designing Project.

Apogee Process Control Consulting Pvt. Ltd. Pune

Date 16 February2015 to 23 April 2018
Total Experience 3.2 Years.
Sr. Web Developer as well as Marketing Executive

Responsibilities:
- Web Applications Projects.
- To gather information about the clients need & fix up appointments accordingly.
- To prepare quotation & send emails to the clients.
- To follow-up, the clients for the remaining balance payment & also to be in contact with them
- To co-ordinate & manage a sales team for the sales & target completion.
- Mediator between client to employees
- Involve in a PHP Project.
- MySQL Database Projects.
- Involve in a wide Web Designing Project.
- Desktop base software designing in Visual Studio.
- Photoshop Template Design.
- Banner Designing.

- Logo Design, Layout Design, Brochure Design.

Matrix IT Systems Pvt. Ltd. Pune

Date 15October 2011 to 30 April 2014.
Total Experience 2 year 6 Month.
Website Developer & UI Designer.

Responsibilities:
- Involve in a wide Web Designing Project.
- Photoshop Template Design.
- Flash Animated Web sites.
- Flash Web Banner Designing.
- Logo Design, Layout Design, Brochure Design

Samruddha Jeevan Ltd. Pune

Date 12 July 2010 to 22 September 2011.
Total Experience 1 Year 2 Month.
Web &Graphic Designer.

Responsibilities:
- Involve in a wide Web Designing Project.
- Photoshop Template Design.
- Involve in a PHP Project.
- Banner Designing.
- Logo Design, Layout Design, Brochure Design.

Uploaded Link Website

Created by 100 % web Development

www.wedlisting.co.in	www.royalkidz.in
bricsaevents.com	www.fourvac.com
miracle-digital.com	www.ekaant.in
1lotusresearch.com	www.www.widewingsagro.com
Baxcell.com	www.unexploredbuddhistmonuments.com
Bluebell.global	www.neelmadhavoil.com
Diptientertainments.com	www.svtrading.in
www.foggersindia.com	www.solankieprs.com
www.copiousminds.com	www.apc-consulting.net
www.bigstorm.in	www.apogeemws.com
www.ashtavinayakdecorators.com	www.widewingscorp.in/impex/
www.foggersindia.com	
www.widewingscorp.in	

PERSONAL DETAILS

Contact Details	
Name:	Mr.Pravin Vasant Shinde.
Address:	679, Laxmi Housing Sco., Ghansoli, Near Darga, New Mumbai.
Permanent Address:	Flat No.6, Gagan Vihar So.,Ahilyabai Holkar Chowk, Ashok Nager, Satpur Nashik.
Date of Birth:	03 February 1983.
Nationality:	Indian
Marital Status:	Married
Languages:	English, Hindi, Marathi.
Hobbies:	Traveling with friends, watching movies, listening music.

I hereby declared that the information given above is true and to the best of my knowledge.

Place: - New Mumbai   Applicant's Signature

Date: -   / /   **(Pravin Shinde**)