

**NAME:**

**PRADIP BHIMRAO SHIRSATH**

**PROFILE**

A motivated professional working as a Marketing Engineer with 2 years of experience in Waste Heat Recovery Solutions, Automation solutions and Software based solution.

- Good Analytical, Logical and Management Skill.
- Always Positive Attitude towards work.
- Talent for quickly learn new technology.
- Expert in troubleshooting, problem solving, relationship building.
- Good communication and strong leadership skills, Systematic, Confident, disciplined, ready to face challenges, manage multiple tasks and good team player.

**PERSONAL DETAILS:**

**Contact No.:** +917387774746

**Email-ID:** shirsath\_pradip@yahoo.com

**Gender:** Male

**Marital Status:** Unmarried

**D.O.B.:** 26- 08- 1990

**Language Proficiency:** English, Marathi, Hindi

**Current Address:** 10, Pathik Society, Takle Nagar, Panchvati, Nashik

**Permanent Address:** Ashirwad Niwas, Swami Vivekanand Nagar, Yeola Road, Nandgaon, Nashik

**Education Qualification:**

Course	Institute/College	University/Board	Percentage	Year of Passing
MBA Marketing Management	Navjeevan Institute of Management, Nashik	Savitribai Phule Pune University	8.30 CGPA	2019
B.E. (E & TC)	Sinhagd Institute of Technology & Science, Pune	Savitribai Phule Pune University	68.80%	2015
H.S.C	Arts, Commerce & Science college Nandgaon	Maharashtra Board	63.00 %	2008
S.S.C	V. J. High School, Nandgaon	Maharashtra Board	64.13 %	2006

## Technical Skills:

### Basic Knowledge of:

- ❖ Microsoft Office Excel, Power Point, Microsoft word.
- ❖ Interpersonal communication
- ❖ Basic knowledge of Marketing
- ❖ CCNA,C-language.
- ❖ Knowledge of PLC.

## Employer & Position held:

### ❖ Enrecover Energy Recovery Solutions Pvt. Ltd from 1 June 2017 to 9 September 2019.

The organization have been providing Waste Heat Recovery Solutions, Automation solutions and Software based solution.

### Work Role: Marketing Engineer

- Acquisition of new customers
- Finding out target customer
- Prepare and deliver technical presentations explaining products or services to customers.
- Confer with customers and engineers to assess equipment needs and to determine system requirements
- Designing marketing strategies
- Multitasking
- Help clients to solve problems with installed equipment
- Telemarketing

## Achievements & Extra-Curricular Activities:

- **Winner** of Mr. NIM Formal competition.
- **Robotics- Line Tracer** workshop by **Campus Component Pvt Ltd.**
- **Global Positioning System** workshop organized by **IETE, Pune Centre.**
- Head of the **Refreshment Department** of all Events conducted by **ETSA.**
- Event Head of one of the event named as **CSI- Crime Scene Investigation..**
- Participated in many Singing compitions like **Sinhgad Karandak, VIT band compition etc**
- Successfully completed **CCNA** course.

## Hobbies:

- ❖ Singing
- ❖ Listen to music
- ❖ Reading books
- ❖ Trekking

**Personal Strengths:**

- ❖ Decision Making
- ❖ Time Management
- ❖ Task Management
- ❖ Able to build relationship
- ❖ Always keen to learn new skills

**Declaration:**

I hereby declare that the information furnished above is true to the best of my knowledge and belief.

**Place: Nashik**

**Pradip Bhimrao Shirsath**

**Date:**