

Swati Y. Aher

32 Shewanta Niwas, Amrut Nagar, Jail Road, Nashik Road, Nashik Maharashtra 422101

Mobile No. 7720086660

Swatiaher95@gmail.com

Professional Summary

- Self motivated and can act on own initiative.
- Can quickly learn in a consultative and complex industry.
- Excellent negotiation and problem solving skills. Flexible with working hours.
- Adaptable and have a positive attitude towards change.
- Motivated, persuasive and goal orientated

Employment History

Business Development Executive, WebsiteTOON Nashik, Maharashtra

Aug. 2016 – Present

- Identifying, researching and target the new business prospects.
- Communicate with new and existing clients over the phone and meeting them face to face.
- Gaining new appointments from hot and cold leads. Managing and maintaining databases of potential clients.
- Developing strong working relationships with prospective new clients. Producing monthly pipeline reports for management purposes.
- Providing support to the sales and marketing team through a variety of additional activities.
- Project Coordination
- Update Client about project

Education

Pune University, Nashik, Maharashtra

M.com, Advanced Accounting And Taxation, Apr. 2017

Pune University, Nashik, Maharashtra

BBA, Finance, Apr. 2014

Personal Information

Name :- Swati Yogesh Aher

DOB:- 25/05/1994

Marital Status:- Married

Languages Known: Marathi, Hindi, English

Skills :-Project Management, Lead Generation, Project Coordination, Client Communication(oral/Chat)