

## Curriculum Vitae

Smital Umesh Sachdev

B.E.

Information Technology Engineering

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Date of Birth : 18<sup>th</sup> May 1995

Marital Status: Single

### CAREER OBJECTIVE:

To find challenging and responsible job in a reputed organization where my skills will contribute to the overall success of the organization and provide opportunities for my career growth.

### EDUCATIONAL QUALIFICATIONS:

Qualification	Institution	Percentage
BE (IT)	Sandip Foundation	66.01%
HSC	RYK college of Science	75.50%
SSC	St.Xavier's High School	84.45%

## **WORK EXPERIENCE:**

### **Working with PointMatrix IT Solutions Nashik (From 15th Oct 2018 – Present )**

- Business Developer Executive
  - Job Responsibilities:
    1. Generating new leads.
    2. Closure of the new leads.
    3. Building up rapport with the converted clients and achieving recurring business.
    4. Communicating with the team and the client to get the project understood and executed.
    5. Attending conferences.
    6. Giving presentations.

### **Worked with Netwin Infosolutions Nashik (From 9th Nov 2016 – 10th Oct 2018)**

- Business Developer Executive
  - Job Responsibilities:
    1. Generating new leads.
    2. Closure of the new leads.
    3. Building up rapport with the converted clients and achieving recurring business.
    4. Communicating with the team and the client to get the project understood and executed.

### **Worked with Eternus solutions Pvt Ltd Aundh Pune. (From 1st July 2016 - 30<sup>th</sup> has September 2016)**

- Basics of AngularJS
- Basics of .Net Framework, Entity Framework and MVC
- UI & UX (Html5,CSS3,Javascript) Web page designing
- Advanced AngularJS for unit testing and end to end testing.
- Web API and IIS deployment of website.

**SKILL SET:**

- Languages: C, C++, HTML, Core JAVA.
- Operating System: Windows XP, Windows 7, Linux
- Database: SQL , MongoDB

**ACADEMIC PROJECT:**

Project topic	Academic year	platform	Description
Cloth Shop Manageme nt System	T.E	Java, MongoDB	In this project we had maintained the database of all the material in shop.
Art Gallery	T.E	HTML, javascript, PHPmyadmin(SQL)	In this project we had implemented all the basics of HTML and created a webpage and hosted the webpage on the localhost and presented to the college.

Analysis of Unstructured Data using Hadoop.	B.E	Hadoop, java	Here, in this project we analyzed the unstructured data. The workflow we used is like we used Flume to retrieve the datasets from twitter, once the datasets are retrieved we configured that with Hadoop and used k-clustering to analyzed the data sentimentally.
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#### TECHNICAL AND NONTECHNICAL ACHIEVEMENT:

- Achieved All Rounder Student award in school academic year 20072008.
- Achieved sports Championship in school academic year 20082009.
- Was selected for State level hurdles in school academic year 20092010.
- Was felicitated in the year 20122013 for achieving the highest marks.
- Anchored many events and technical seminars during college.
- CSI member with CSI membership no01300343.
- Cleared AMCAT exam, and according to my AMCAT score, I am employable for following profiles: Associate ITES/BPO, ITES operations.
- Workshop on Agile Development by Agilesoft ( 31<sup>st</sup> 2nd August).
- Workshop on BigData and Hadoop by Prygma EduCorp (10<sup>th</sup> 12<sup>th</sup> July).
- Coordinated in college level Technical and Nontechnical Events.
- Treasurer of student association in college.

**STRENGTHS:**

- Leadership Quality
- Team Work
- Self-Motivated & Determined
- Hardworking
- Responsible
- Extrovert
- Smart Working
- Convincing

**HOBBIES:**

Dancing, Listening Songs, Reading Novels, Paper Quilling.

**DECLARATION:**

I hereby declared that the statements are true, complete and correct to the best of my knowledge.

Date : 29/ 10/ 2018

Place : NASHIK