## Jackson Ip Week 13 part 1

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### **Define the Question**

A Kenyan entrepreneur has created an online cryptography course and would want to advertise it on her blog. She currently targets audiences originating from various countries. In the past, she ran ads to advertise a related course on the same blog and collected data in the process. She would now like to employ your services as a Data Science Consultant to help her identify which individuals are most likely to click on her ads.

### The metric for success

This project will be successful if we are able to determine which individuals are most likely to click on the ads.

### The Outline context

The number of clicks an ad has helps understand how well the ad is being received by its audience. Ads that are targeted to the right audience receive the highest number of clicks. In our case determining the best audience for the ads will help company grow as well as increase the number of clicks and reach.

# **Experimental design**

- 1. Define the Questions.
- 2. Import, load and preview the data.
- 3. Data Cleaning.
- 4. Data Analysis.
- 5. Conclusion and Recommendation.

### Importing the libraries

```
#Import the data Library
library(data.table)
## Warning: package 'data.table' was built under R version 4.0.5
library(tidyverse)
```

```
## Warning: package 'tidyverse' was built under R version 4.0.5
## -- Attaching packages ----- tidyverse
1.3.1 --
## v ggplot2 3.3.5
                      v purrr 0.3.4
## v tibble 3.1.3
                         v dplyr 1.0.7
## v tidyr
              1.1.3
                         v stringr 1.4.0
## v readr
              2.0.1
                         v forcats 0.5.1
## Warning: package 'ggplot2' was built under R version 4.0.5
## Warning: package 'tibble' was built under R version 4.0.5
## Warning: package 'tidyr' was built under R version 4.0.5
## Warning: package 'readr' was built under R version 4.0.5
## Warning: package 'purrr' was built under R version 4.0.5
## Warning: package 'dplyr' was built under R version 4.0.5
## Warning: package 'stringr' was built under R version 4.0.5
## Warning: package 'forcats' was built under R version 4.0.5
## -- Conflicts ------
tidyverse_conflicts() --
## x dplyr::between()
## x dplyr::filter()
## x dplyr::first()
## x dplyr::first()
## x dplyr::lag()
## x dplyr::last()
## x dplyr::last()
masks data.table::between()
masks stats::filter()
masks data.table::first()
masks data.table::last()
## x purrr::transpose() masks data.table::transpose()
library(ggplot2)
library(caret)
## Warning: package 'caret' was built under R version 4.0.5
## Loading required package: lattice
##
## Attaching package: 'caret'
## The following object is masked from 'package:purrr':
##
##
       lift
library(caretEnsemble)
## Warning: package 'caretEnsemble' was built under R version 4.0.5
```

```
##
## Attaching package: 'caretEnsemble'
## The following object is masked from 'package:ggplot2':
##
##
       autoplot
library(psych)
## Warning: package 'psych' was built under R version 4.0.5
## Attaching package: 'psych'
## The following objects are masked from 'package:ggplot2':
##
##
       %+%, alpha
library(Amelia)
## Warning: package 'Amelia' was built under R version 4.0.5
## Loading required package: Rcpp
## Warning: package 'Rcpp' was built under R version 4.0.5
## ##
## ## Amelia II: Multiple Imputation
## ## (Version 1.8.0, built: 2021-05-26)
## ## Copyright (C) 2005-2021 James Honaker, Gary King and Matthew Blackwell
## ## Refer to http://gking.harvard.edu/amelia/ for more information
## ##
library(mice)
## Warning: package 'mice' was built under R version 4.0.5
##
## Attaching package: 'mice'
## The following object is masked from 'package:stats':
##
       filter
##
## The following objects are masked from 'package:base':
##
       cbind, rbind
##
library(GGally)
## Warning: package 'GGally' was built under R version 4.0.5
```

```
## Registered S3 method overwritten by 'GGally':
     method from
##
##
     +.gg
            ggplot2
library(rpart)
## Warning: package 'rpart' was built under R version 4.0.5
library(randomForest)
## Warning: package 'randomForest' was built under R version 4.0.5
## randomForest 4.6-14
## Type rfNews() to see new features/changes/bug fixes.
##
## Attaching package: 'randomForest'
## The following object is masked from 'package:psych':
##
       outlier
##
## The following object is masked from 'package:dplyr':
##
##
       combine
## The following object is masked from 'package:ggplot2':
##
##
       margin
Load the dataset
#Load our data
dt=read.csv('C:/Users/Rino/Desktop/Remote/advertising.csv')
Preview the data
# preview the head
head(dt)
##
     Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
## 1
                        68.95 35
                                     61833.90
                                                             256.09
## 2
                        80.23 31
                                     68441.85
                                                             193.77
                        69.47 26
## 3
                                     59785.94
                                                             236.50
## 4
                        74.15 29
                                     54806.18
                                                             245.89
## 5
                        68.37 35
                                     73889.99
                                                             225.58
## 6
                        59.99 23
                                                             226.74
                                     59761.56
##
                             Ad.Topic.Line
                                                      City Male
                                                                   Country
        Cloned 5thgeneration orchestration
                                              Wrightburgh
## 1
                                                              0
                                                                   Tunisia
## 2
        Monitored national standardization
                                                West Jodi
                                                              1
                                                                     Nauru
## 3
          Organic bottom-line service-desk
                                                 Davidton
                                                              0 San Marino
## 4 Triple-buffered reciprocal time-frame West Terrifurt
                                                              1
                                                                     Italy
## 5
             Robust logistical utilization
                                             South Manuel
                                                              0
                                                                   Iceland
```

```
## 6
           Sharable client-driven software
                                                  Jamieberg
                                                                      Norway
               Timestamp Clicked.on.Ad
##
## 1 2016-03-27 00:53:11
## 2 2016-04-04 01:39:02
                                       0
## 3 2016-03-13 20:35:42
                                       0
## 4 2016-01-10 02:31:19
                                       0
## 5 2016-06-03 03:36:18
                                       0
## 6 2016-05-19 14:30:17
#Change the male column name to be gender
names(dt)[names(dt)== 'Male']<-'Gender'</pre>
```

#### **Preview tail**

```
tail(dt)
        Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
##
## 995
                            43.70
                                   28
                                         63126.96
                                                                 173.01
## 996
                            72.97
                                   30
                                         71384.57
                                                                 208.58
## 997
                            51.30 45
                                         67782.17
                                                                 134.42
## 998
                                   51
                            51.63
                                         42415.72
                                                                 120.37
## 999
                            55.55
                                   19
                                         41920.79
                                                                 187.95
                           45.01
                                   26
                                         29875.80
## 1000
                                                                 178.35
##
                                Ad.Topic.Line
                                                        City Gender
               Front-line bifurcated ability Nicholasland
## 995
                                                                  0
               Fundamental modular algorithm
## 996
                                                  Duffystad
                                                                  1
## 997
             Grass-roots cohesive monitoring
                                                New Darlene
                                                                  1
## 998
                Expanded intangible solution South Jessica
                                                                  1
## 999 Proactive bandwidth-monitored policy
                                                West Steven
                                                                  0
## 1000
             Virtual 5thgeneration emulation
                                                Ronniemouth
                       Country
##
                                          Timestamp Clicked.on.Ad
## 995
                       Mayotte 2016-04-04 03:57:48
                                                                 1
## 996
                       Lebanon 2016-02-11 21:49:00
                                                                 1
## 997
        Bosnia and Herzegovina 2016-04-22 02:07:01
                                                                 1
## 998
                      Mongolia 2016-02-01 17:24:57
                                                                 1
## 999
                     Guatemala 2016-03-24 02:35:54
                                                                 0
                         Brazil 2016-06-03 21:43:21
## 1000
```

#### Check the info

```
str(dt)
                   1000 obs. of 10 variables:
## 'data.frame':
## $ Daily.Time.Spent.on.Site: num 69 80.2 69.5 74.2 68.4 ...
## $ Age
                             : int 35 31 26 29 35 23 33 48 30 20 ...
## $ Area.Income
                             : num 61834 68442 59786 54806 73890 ...
                             : num 256 194 236 246 226 ...
## $ Daily.Internet.Usage
## $ Ad.Topic.Line
                                   "Cloned 5thgeneration orchestration"
                             : chr
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
## $ Citv
                             : chr
                                    "Wrightburgh" "West Jodi" "Davidton"
"West Terrifurt" ...
## $ Gender
                             : int 0101010111...
```

```
## $ Country : chr "Tunisia" "Nauru" "San Marino" "Italy"
...
## $ Timestamp : chr "2016-03-27 00:53:11" "2016-04-04
01:39:02" "2016-03-13 20:35:42" "2016-01-10 02:31:19" ...
## $ Clicked.on.Ad : int 0 0 0 0 0 0 1 0 0 ...
#dt$Date <- as.Date(df$Timestamp)
#df$Time <- format(df$Timestamp, "%H:%M:%S")

Check the shape
dim(dt)
## [1] 1000 10
#Our code has 1000 rows and 10 columns</pre>
```

### **Data Cleaning**

```
Check for missing data(Null values)
```

```
sum(is.na(dt))
## [1] 0
```

Our data has no missing data

### **Check for duplicates**

There are no duplicated rows/values in our data

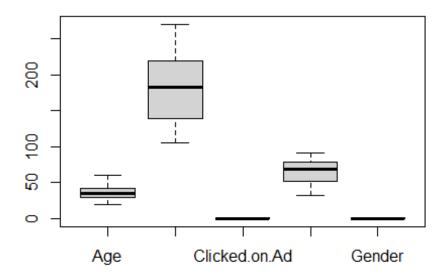
#### **Check for outliers**

```
### Identify numeric cols
nums <- unlist(lapply(dt, is.numeric))
y<- colnames(dt[nums])
y

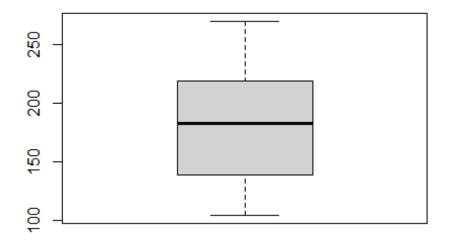
## [1] "Daily.Time.Spent.on.Site" "Age"
## [3] "Area.Income" "Daily.Internet.Usage"
## [5] "Gender" "Clicked.on.Ad"</pre>
```

### **Check fo outliers**

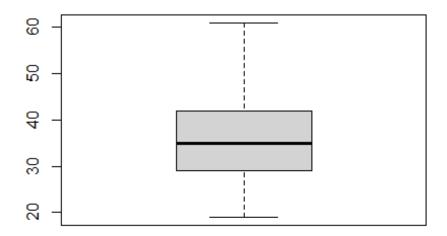
boxplot(dt[c('Age','Daily.Internet.Usage','Clicked.on.Ad','Daily.Time.Spent.o
n.Site','Gender')])

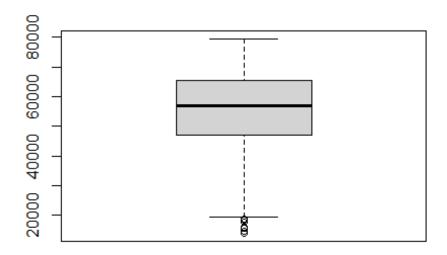


# checking for outliers on Daily Internet Usage
boxplot(dt\$Daily.Internet.Usage)



# checking for outliers on Age
boxplot(dt\$Age)





### There are outliers

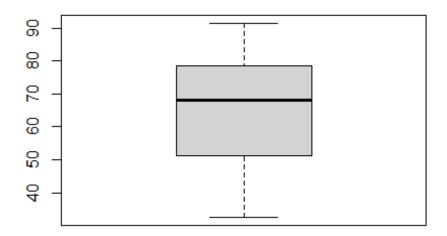
### in area income column

```
boxplot.stats(dt$Area.Income)$out

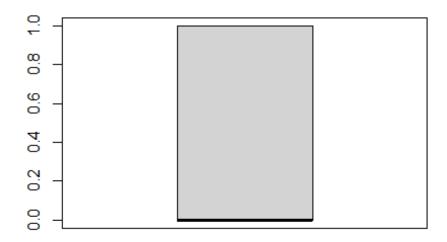
## [1] 17709.98 18819.34 15598.29 15879.10 14548.06 13996.50 14775.50
18368.57

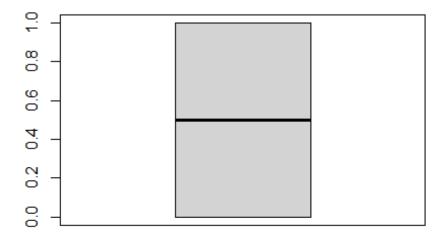
#checking the values in area income that are outliers

# checking for outliers on Daily.Time.Spent.on.Site
boxplot(dt$Daily.Time.Spent.on.Site)
```



# # checking for outliers on Male boxplot(dt\$Gender)





There are no

outliers in our data except Area.Income.

# **Data Analysis**

# **Univarient Analysis**

### **Measure of central tendacy**

describe(dt)							
## mad	vars	n	mean	sd	median	trimmed	
<pre>## Daily.Time.Spent.on.Site 17.92</pre>	1	1000	65.00	15.85	68.22	65.74	
## Age 8.90	2	1000	36.01	8.79	35.00	35.51	
## Area.Income 13316.62	3	1000	55000.00	13414.63	57012.30	56038.94	
<pre>## Daily.Internet.Usage 58.61</pre>	4	1000	180.00	43.90	183.13	179.99	
## Ad.Topic.Line* 370.65	5	1000	500.50	288.82	500.50	500.50	
## City* 356.57	6	1000	487.32	279.31	485.50	487.51	

```
## Gender
                                7 1000
                                           0.48
                                                     0.50
                                                              0.00
                                                                        0.48
0.00
## Country*
                                         116.41
                                                    69.94
                                8 1000
                                                            114.50
                                                                      115.82
89.70
## Timestamp*
                                9 1000
                                         500.50
                                                   288.82
                                                            500.50
                                                                      500.50
370.65
## Clicked.on.Ad
                               10 1000
                                           0.50
                                                     0.50
                                                              0.50
                                                                        0.50
0.74
##
                                  min
                                                   range skew kurtosis
                                           max
                                                                             se
## Daily.Time.Spent.on.Site
                                32.60
                                         91.43
                                                   58.83 -0.37
                                                                   -1.10
                                                                           0.50
                                                   42.00 0.48
## Age
                                19.00
                                         61.00
                                                                   -0.41
                                                                           0.28
## Area.Income
                             13996.50 79484.80 65488.30 -0.65
                                                                   -0.11 424.21
## Daily.Internet.Usage
                               104.78
                                        269.96
                                                  165.18 -0.03
                                                                   -1.28
                                                                           1.39
## Ad.Topic.Line*
                                 1.00
                                       1000.00
                                                  999.00
                                                         0.00
                                                                   -1.20
                                                                           9.13
## City*
                                 1.00
                                        969.00
                                                  968.00
                                                          0.00
                                                                   -1.19
                                                                           8.83
## Gender
                                          1.00
                                                    1.00
                                                          0.08
                                                                   -2.00
                                                                           0.02
                                 0.00
## Country*
                                 1.00
                                        237.00
                                                  236.00
                                                          0.08
                                                                   -1.23
                                                                           2.21
## Timestamp*
                                                                   -1.20
                                 1.00
                                       1000.00
                                                  999.00
                                                          0.00
                                                                           9.13
## Clicked.on.Ad
                                                    1.00 0.00
                                                                           0.02
                                 0.00
                                          1.00
                                                                   -2.00
#Getting the statistical summaries of the data
summary(dt)
    Daily.Time.Spent.on.Site
                                                Area.Income
                                   Age
Daily.Internet.Usage
## Min.
           :32.60
                              Min.
                                     :19.00
                                               Min.
                                                      :13996
                                                               Min.
                                                                       :104.8
## 1st Qu.:51.36
                              1st Qu.:29.00
                                               1st Ou.:47032
                                                               1st Qu.:138.8
## Median :68.22
                              Median :35.00
                                               Median :57012
                                                               Median :183.1
                                                      :55000
##
   Mean
           :65.00
                              Mean
                                     :36.01
                                               Mean
                                                               Mean
                                                                       :180.0
##
    3rd Qu.:78.55
                              3rd Qu.:42.00
                                               3rd Qu.:65471
                                                               3rd Qu.:218.8
                                     :61.00
                                                      :79485
                                                               Max.
##
    Max.
           :91.43
                              Max.
                                               Max.
                                                                       :270.0
##
   Ad.Topic.Line
                            City
                                                Gender
                                                              Country
                        Length:1000
    Length: 1000
                                                            Length: 1000
##
                                           Min.
                                                   :0.000
    Class :character
                        Class :character
                                                            Class :character
##
                                           1st Qu.:0.000
##
   Mode :character
                        Mode :character
                                           Median :0.000
                                                            Mode :character
##
                                           Mean
                                                   :0.481
##
                                            3rd Qu.:1.000
##
                                           Max.
                                                   :1.000
##
     Timestamp
                        Clicked.on.Ad
##
    Length: 1000
                        Min.
                               :0.0
##
    Class :character
                        1st Qu.:0.0
                        Median:0.5
##
    Mode :character
##
                               :0.5
                        Mean
##
                        3rd Qu.:1.0
##
                        Max. :1.0
```

From the above we can see that maximum daily time spent on site is 91 mins while the minimum time spent is 32 mins. In average time spent on the blog is 65 minutes. The maximum age of the customers visiting the 61 years while the minimum age is 19 years. However the average age of viewers is 35 years. The average income earned by their

viewers is 55,000 with the maximum amount earned being 79,000 and minimum amount is 13996.

#### Measure of dispersion

```
#create a function
library(moments)
summary.list = function(x)list(
   Mean=mean(x, na.rm=TRUE),
   Median=median(x, na.rm=TRUE),
   Skewness=skewness(x, na.rm=TRUE),
   Kurtosis=kurtosi(x, na.rm=TRUE),
   Variance=var(x, na.rm=TRUE),
   Std.Dev=sd(x, na.rm=TRUE),
   Coeff.Variation.Prcnt=sd(x, na.rm=TRUE)/mean(x, na.rm=TRUE)*100,
   Std.Error=sd(x, na.rm=TRUE)/sqrt(length(x[!is.na(x)]))
)
```

Calling the function for each column

```
#For Daily.Time.Spent.on.Site
summary.list(dt$Daily.Time.Spent.on.Site)
## $Mean
## [1] 65.0002
##
## $Median
## [1] 68.215
##
## $Skewness
## [1] -0.3712026
##
## $Kurtosis
## [1] -1.099864
##
## $Variance
## [1] 251.3371
##
## $Std.Dev
## [1] 15.85361
##
## $Coeff.Variation.Prcnt
## [1] 24.3901
##
## $Std.Error
## [1] 0.5013353
#For Age
summary.list(dt$Age)
## $Mean
## [1] 36.009
```

```
##
## $Median
## [1] 35
##
## $Skewness
## [1] 0.4784227
##
## $Kurtosis
## [1] -0.4097066
##
## $Variance
## [1] 77.18611
##
## $Std.Dev
## [1] 8.785562
## $Coeff.Variation.Prcnt
## [1] 24.39824
##
## $Std.Error
## [1] 0.2778239
#For Daily.Time.Spent.on.Site
summary.list(dt$Area.Income)
## $Mean
## [1] 55000
##
## $Median
## [1] 57012.3
##
## $Skewness
## [1] -0.6493967
##
## $Kurtosis
## [1] -0.1110924
##
## $Variance
## [1] 179952406
##
## $Std.Dev
## [1] 13414.63
##
## $Coeff.Variation.Prcnt
## [1] 24.39024
##
## $Std.Error
## [1] 424.208
```

```
#For Daily.Internet.Usage
summary.list(dt$Daily.Internet.Usage)
## $Mean
## [1] 180.0001
##
## $Median
## [1] 183.13
##
## $Skewness
## [1] -0.03348703
##
## $Kurtosis
## [1] -1.275752
##
## $Variance
## [1] 1927.415
##
## $Std.Dev
## [1] 43.90234
##
## $Coeff.Variation.Prcnt
## [1] 24.39017
##
## $Std.Error
## [1] 1.388314
Summaries when ad is cliecked
#Get the summaries when there is a click
dt.sub <- subset(dt, Clicked.on.Ad == 1)</pre>
Summaries
summary(dt.sub)
## Daily.Time.Spent.on.Site
                                  Age
                                               Area.Income
Daily.Internet.Usage
## Min.
           :32.60
                             Min.
                                     :19.00
                                              Min.
                                                     :13996
                                                              Min.
                                                                      :104.8
## 1st Qu.:42.84
                             1st Qu.:34.00
                                              1st Qu.:39107
                                                              1st Qu.:123.6
## Median :51.53
                             Median :40.00
                                              Median :49417
                                                              Median :138.8
## Mean
           :53.15
                             Mean
                                     :40.33
                                              Mean
                                                     :48614
                                                              Mean
                                                                      :145.5
## 3rd Qu.:62.08
                             3rd Qu.:47.00
                                              3rd Qu.:59241
                                                               3rd Qu.:161.2
## Max.
           :91.37
                             Max.
                                     :61.00
                                              Max.
                                                     :78521
                                                              Max.
                                                                      :270.0
## Ad.Topic.Line
                           City
                                               Gender
                                                              Country
## Length:500
                       Length:500
                                           Min.
                                                  :0.000
                                                           Length:500
## Class :character
                       Class :character
                                           1st Qu.:0.000
                                                           Class :character
```

Mode :character

Clicked.on.Ad

Median :0.000

3rd Qu.:1.000

:0.462

:1.000

Mean

Max.

Mode :character

## Mode :character

Timestamp

##

##

##

##

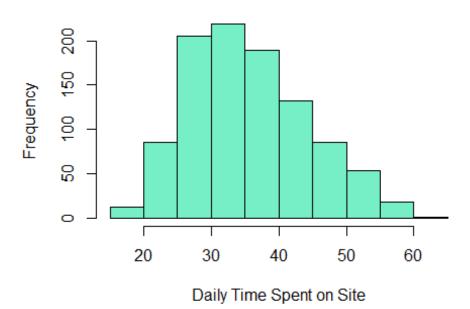
```
## Length:500 Min. :1
## Class:character 1st Qu.:1
## Mode:character Median:1
## Mean:1
## 3rd Qu.:1
## Max.:1
```

When there was a click on the ad, the average time spent was 53 mins, with the average age of the viewers being 40 years. The average income of the viewers who viewed the ads was 48,000 and they spent in an average 145 minutes on the internet.

### **Distribution of Numeric columns**

```
#For Age
hist(dt$Age,
    main = "Daily Time Spent on Site",
    xlab = "Daily Time Spent on Site",
    col = "aquamarine2")
```

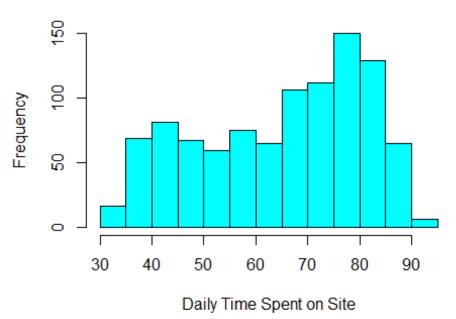
### **Daily Time Spent on Site**



Most respondents fall in the age bracket 25-40 years.

```
# Histograms for Daily.Time.Spent.on.Site
hist(dt$Daily.Time.Spent.on.Site,
    main = "Daily Time Spent on Site",
    xlab = "Daily Time Spent on Site",
    col = "cyan1")
```

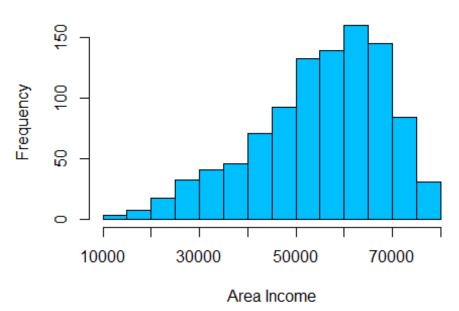
# **Daily Time Spent on Site**



Daily time speant on site is skewed to the left. Most time spent is between 75 mins to 85 mins.

```
# Histograms for Area Income
hist(dt$Area.Income,
    main = "Area Income",
    xlab = "Area Income",
    col = "deepskyblue")
```

### **Area Income**

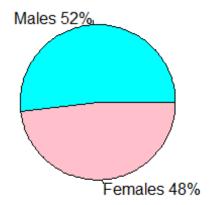


The area income columns is skewed to the left. Most respondent spend between 55,000 to 7,0000.

```
# Histograms for Area Income
df<-table(dt$Gender)

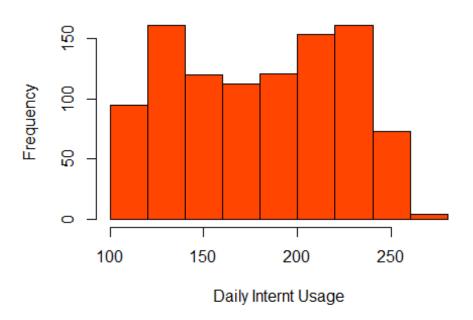
# Create a vector of labels
lbls<- c("Males", "Females")
pct <- round(df/sum(df)*100)
lbls <- paste(lbls, pct) # add percents to labels
lbls <- paste(lbls,"%",sep="") # ad % to labels
pie(df,
    labels <- lbls,
    col = c("cyan", "pink"),
    main="Gender")</pre>
```

# Gender



```
# Histograms for Daily.Time.Spent.on.Site
hist(dt$Daily.Internet.Usage,
    main = "Daily Internet Usage",
    xlab = "Daily Internt Usage",
    col = "orangered")
```

### **Daily Internet Usage**



## Bivarient

### Analysis

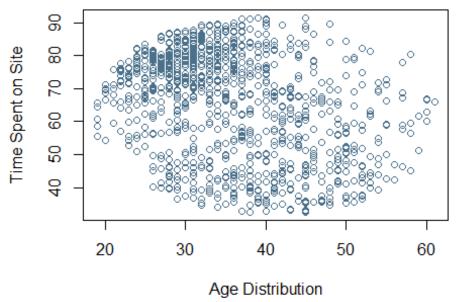
#### **Correlation matrix**

```
cor(dt[,unlist(lapply(dt, is.numeric))])
##
                            Daily.Time.Spent.on.Site
                                                              Age
                                                                   Area.Income
## Daily.Time.Spent.on.Site
                                           1.00000000 -0.33151334
                                                                   0.310954413
## Age
                                          -0.33151334
                                                      1.00000000 -0.182604955
## Area.Income
                                           0.31095441 -0.18260496
                                                                   1.000000000
## Daily.Internet.Usage
                                           0.51865848 -0.36720856
                                                                   0.337495533
## Gender
                                          -0.01895085 -0.02104406
                                                                   0.001322359
## Clicked.on.Ad
                                          -0.74811656
                                                       0.49253127 -0.476254628
##
                            Daily.Internet.Usage
                                                        Gender Clicked.on.Ad
## Daily.Time.Spent.on.Site
                                      0.51865848 -0.018950855
                                                                  -0.74811656
## Age
                                      -0.36720856 -0.021044064
                                                                  0.49253127
## Area.Income
                                      0.33749553
                                                   0.001322359
                                                                  -0.47625463
## Daily.Internet.Usage
                                       1.00000000
                                                   0.028012326
                                                                  -0.78653918
## Gender
                                       0.02801233
                                                   1.000000000
                                                                  -0.03802747
## Clicked.on.Ad
                                      -0.78653918 -0.038027466
                                                                  1.00000000
```

The Table shows the correlations between each columns. The most correlated features are daily internet usage and daily time spent on the site while the least correlated items are clicks on ad and daily internet usage. There is positive correlation between age an clicks on ads.

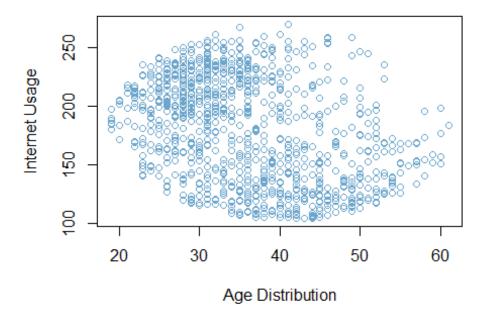
### **Scatter plots**

Let's plot a scatter plot for age and daily time spent on site.



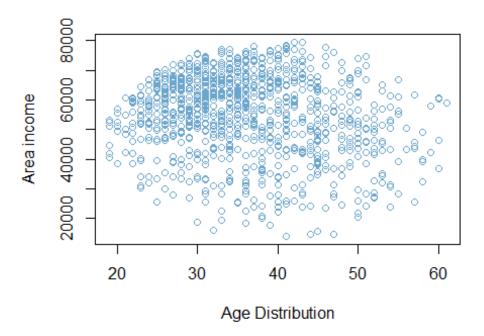
Most customers spending the largest amount of time in the sites are between 37yrs and 45 years

Let's plot a scatter plot for age and daily internet usage.



Let's plot a scatter

plot for age and Area Income.



Most of the

customers with the highest area income are between 40 and 45 years.

#### Covariance

```
#Covariance between age and daily time spent
cov(dt$Age, dt$Daily.Time.Spent.on.Site)
## [1] -46.17415
```

The covariance of Age and Daily. Time. Usage variable is about -46.17415, It indicates a negative linear relationship between the two variables

```
# Covariance between age and daily internet usage
cov(dt$Age, dt$Daily.Internet.Usage)
## [1] -141.6348
```

The covariance of Age and Daily.Internet.Usage variable is about -141.6348, It indicates a negative linear relationship between the two variables

```
#Covariance between age and area income
cov(dt$Age, dt$Area.Income)
## [1] -21520.93
```

The covariance of Age and area income variable is about -21520.93, It indicates a negative linear relationship between the two features.

```
#Covariance between age and clicks cov(dt$Age, dt$Clicked.on.Ad)
```

```
## [1] 2.164665
```

The covariance of Age and clicks on ad variable is about 2.164665, It indicates a positive linear relationship between the two features.

```
#Covariance between age and gender
cov(dt$Age, dt$Gender)
## [1] -0.09242142
```

The covariance of Age and gender variable is about -0.09242142, It indicates a negative linear relationship between the two features.

#### **EDA Conclusion**

- 1. From the above we can see that maximum daily time spent on site is 91 mins while the minimum time spent is 32 mins. In average time spent on the blog is 65 minutes.
- 2. The maximum age of the customers visiting the 61 years while the minimum age is 19 years. However the average age of viewers is 35 years.
- 3. The average income earned by their viewers is 55,000 with the maximum amount earned being 79,000 and minimum amount is 13996.
- 4. When there was a click on the ad, the average time spent was 53 mins, with the average age of the viewers being 40 years. The average income of the viewers who viewed the ads was 48,000 and they spent in an average 145 minutes on the internet.
- 5. Most respondents fall in the age bracket 25-40 years.
- 6. Daily time speant on site is skewed to the left. Most time spent is between 75 mins to 85 mins.
- 7. The area income columns is skewed to the left.Most respondent spend between 55,000 to 7,0000.
- 8. The Table shows the correlations between each columns. The most correlated features are daily internet usage and daily time spent on the site while the least correlated items are clicks on ad and daily internet usage. There is positive correlation between age an clicks on ads.
- 9. Most customers spending the largest amount of time in the sites are between 37yrs and 45 years

### **EDA Recommendation**

- 1. The ads should target people with an income between 50,000 and 70,000 since they are the people most interested with the ad.
- 2. We recommend that ads to be tailor to suit viewers of the age group between 25 years and 40 years.
- 3. Our client should tailor the course to be less than 85 mins or between 75 mins and 85 mins.

### **Modelling**

#### **KNN**

```
#preview the data
head(dt)
     Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
## 1
                         68.95
                                35
                                      61833.90
                                                              256.09
## 2
                         80.23
                                31
                                      68441.85
                                                              193.77
## 3
                         69.47 26
                                      59785.94
                                                              236.50
## 4
                         74.15 29
                                      54806.18
                                                              245.89
## 5
                         68.37
                                35
                                      73889.99
                                                              225.58
                               23
## 6
                         59.99
                                      59761.56
                                                              226,74
##
                              Ad.Topic.Line
                                                       City Gender
                                                                       Country
        Cloned 5thgeneration orchestration
## 1
                                                Wrightburgh
                                                                       Tunisia
## 2
        Monitored national standardization
                                                  West Jodi
                                                                 1
                                                                         Nauru
                                                                 0 San Marino
          Organic bottom-line service-desk
## 3
                                                   Davidton
## 4 Triple-buffered reciprocal time-frame West Terrifurt
                                                                 1
                                                                         Italy
             Robust logistical utilization
                                                                 0
## 5
                                               South Manuel
                                                                       Iceland
           Sharable client-driven software
## 6
                                                  Jamieberg
                                                                 1
                                                                        Norway
##
               Timestamp Clicked.on.Ad
## 1 2016-03-27 00:53:11
## 2 2016-04-04 01:39:02
                                      0
## 3 2016-03-13 20:35:42
                                      0
## 4 2016-01-10 02:31:19
                                      0
## 5 2016-06-03 03:36:18
                                      0
## 6 2016-05-19 14:30:17
                                      0
#Drop irrelevant columns
dt_new < -dt[-c(5,6,8,9)]
head(dt_new)
##
     Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage Gender
## 1
                         68.95 35
                                      61833.90
                                                              256.09
                                                                           0
## 2
                         80.23 31
                                      68441.85
                                                              193.77
                                                                           1
## 3
                         69.47 26
                                      59785.94
                                                              236.50
                                                                           0
## 4
                         74.15 29
                                      54806.18
                                                              245.89
                                                                           1
## 5
                         68.37
                                35
                                      73889.99
                                                              225.58
                                                                           0
## 6
                         59.99 23
                                      59761.56
                                                              226.74
                                                                           1
##
     Clicked.on.Ad
## 1
                 0
                 0
## 2
## 3
                 0
## 4
                 0
## 5
                 0
                 0
## 6
```

### Normalizing the data and scaling our data

```
library(caret)
```

#we shall use range method as it suppress the effect of outliers

```
preproc1 <- preProcess(dt new, method=c("range"))</pre>
norm1 <- predict(preproc1, dt new)</pre>
summary(norm1)
   Daily.Time.Spent.on.Site
                                 Age
                                            Area.Income
## Min.
          :0.0000
                            Min.
                                   :0.0000
                                            Min.
                                                   :0.0000
## 1st Qu.:0.3189
                            1st Qu.:0.2381
                                            1st Qu.:0.5044
## Median :0.6054
                            Median :0.3810
                                            Median :0.6568
                                   :0.4050
## Mean
          :0.5507
                                            Mean
                                                   :0.6261
                            Mean
                            3rd Qu.:0.5476
## 3rd Qu.:0.7810
                                             3rd Qu.:0.7860
## Max.
                            Max.
                                   :1.0000
                                             Max.
                                                   :1.0000
          :1.0000
## Daily.Internet.Usage
                            Gender
                                        Clicked.on.Ad
## Min.
          :0.0000
                        Min.
                               :0.000
                                       Min.
                                              :0.0
## 1st Ou.:0.2061
                        1st Ou.:0.000
                                        1st Ou.:0.0
## Median :0.4743
                        Median :0.000
                                       Median :0.5
## Mean
          :0.4554
                        Mean :0.481
                                       Mean
                                             :0.5
## 3rd Qu.:0.6902
                        3rd Qu.:1.000
                                        3rd Ou.:1.0
                        Max. :1.000
## Max. :1.0000
                                       Max. :1.0
```

# Split the data; train and test dataset.seed(101) # Set Seed so that same sample can be reproduced in future also

```
set.seed(123) # Set Seed so that same sample can be reproduced in future also
# Now Selecting 80% of data as sample from total 'n' rows of the data
sample <- sample.int(n = nrow(norm1), size = floor(.80*nrow(norm1)), replace
= F)
train <- norm1[sample, ]
test <- norm1[-sample, ]
dim(test)
## [1] 200 6
dim(train)
## [1] 800 6</pre>
```

The test dataset has 200 rows with the train dataset has 800 rows.

#### **KNN Aligorithm**

```
library(class) #The library contains the aligorithm
#The total number of rows are 1000. To get the best value of k we shall get
the sqrt of the 1000
sqrt(1000)
## [1] 31.62278
```

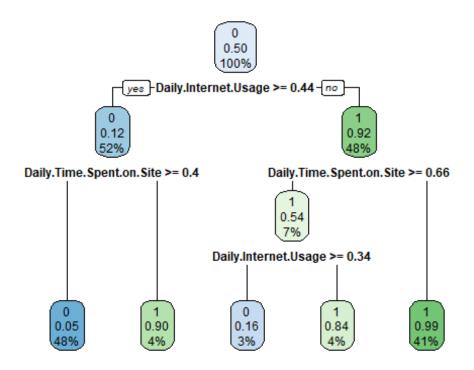
Our value of K = 32 # # Fit the model and evaluate the model

# fitting KNN classifier to the training set and predicting the test set results

```
y_pred = knn(train = train[,-6],
             test = test[,-6],
             cl = train[,6],
             k = 32)
# Creating the confusion matrix
tb <- table(y_pred,test[,6])</pre>
tb
##
## y_pred 0 1
## 0 111 4
##
       1 0 85
# Checking the accuracy
accuracy <- function(x){sum(diag(x)/(sum(rowSums(x)))) * 100}</pre>
accuracy(tb)
## [1] 98
```

The model has been corrected identified 111 true positive and 85 true negatives with 4 being identified as false positive and 0 as false negatives. The model has achieved an accuracy of 98%

### **Decision Trees**



```
#Predicting
pred <- predict(model, norm1, type = "class")</pre>
#Classification report
cl_table<-table(pred, norm1$Clicked.on.Ad)</pre>
cl_table
##
## pred
          0
               1
##
      0 485 28
##
      1 15 472
#Get accuracy
accuracy(cl_table)
## [1] 95.7
```

The model has been corrected identified 485 true positive and 472 true negatives with 28 being identified as false positive and 15 as false negatives. The model has achieved an accuracy of 95.7%

### **SVN**

```
fit the model and evaluate it
```

```
library(e1071)
## Warning: package 'e1071' was built under R version 4.0.5
```

```
##
## Attaching package: 'e1071'
## The following objects are masked from 'package:moments':
##
##
       kurtosis, moment, skewness
model_svn = svm(formula =Clicked.on.Ad~.,
                  data = train,
                  type = 'C-classification',
                  kernel = 'linear')
# prediction
pred_svn<- predict(model_svn, newdata = test[-6])</pre>
#Evaluate the model
#confusion matrix
clm <- table(test[,6],pred_svn)</pre>
clm
##
      pred_svn
##
         0
             1
##
     0 110
             1
##
    1 3 86
#accuracy
accuracy(clm)
## [1] 98
```

The model has been able to identify 110 true positive and 86 true negatives with 1 being identified as false positive and 3 as false negatives. The accuracy achieved was 98%.

### **Naives Bayes**

#### Fit the model and evaluate the model

```
model_naives = naiveBayes(x = train[-6],
                       y = train$Clicked.on.Ad)
# Predicting
pred naives = predict(model naives, newdata = test[-6])
#Evaluate the model
#confusion matrix
clm_naives <- table(test[,6],pred_naives)</pre>
clm_naives
##
      pred_naives
##
         0
             1
##
     0 109 2
##
    1
       3 86
#accuracy
accuracy(clm_naives)
## [1] 97.5
```

The model has been able to identify 109 true positive and 86 true negatives with 2 being identified as false positive and 3 as false negatives. The accuracy achieved was 97.5%.

### Conclusion

SVN model performed the best with an accuracy score of 98%.