1 Week 1

- 1. How do you see data?
 - Good Decisions are based on an accurate understanding of Good data.
 - Present Data in a Precise, Concise and Understandable Way.
 - Two Types of data
 - Categorical
 - Numerical: Discrete and Continuous
 - Core Principle on which visualization of data is done: Nature of data dictates which visualization to
- 2. Benefits of visual representation of data.
 - Communicate complex information concisely and precisely.
 - Create a "picture" for reasoning about and analysing quantitative and conceptual information.
 - Provides "Information Rich View" at a glance.
 - Directs attention towards content rather than methodology.
 - Describe, Explore and Summarize a set of numbers.
 - Convey messages about significance of data.
- 3. 4 Principles of effective visualization.
 - Know Purpose
 - Ensure Integrity
 - Maximize data ink and Minimize non data ink
 - Show your data, annotate
- 4. Executing your information display is a 3 step process.
 - Defining the message
 - What am I trying to communicate?
 - Should I use text, table, graph or a combination?
 - The message/statistic you want to emphasize
 - Choosing Form
 - What is the message?
 - What design principles lead to quick cognitive processing & effective communication?
 - Whether to display the data as a table or a chart
 - Creating Designs
 - How do I make the message clear at a glance?
 - Avoid 3D effects, Avoid legends(Use Labels), Avoid contrasting borders around objects, Use annotations to highlight key data changes or to focus on specific data points.
- 5. Dashboard
 - A visual display of the most important information needed to achieve one or more objective that has been consolidated on a single screen so it can be monitored & understood at a glance.
 - Scan the big picture, Zoom in on important specifics, Link to supporting details.

2 Week 2

1. Probability Distributions

- Trace-Driven Simulation: Data values themselves used directly in simulations.
- Fit: Use a theoretical distribution for the data.
- Data values could be used to define empirical distribution.

2. Empirical Distributions

- Using data we build our own distributions.
- Define density/Distribution function
- Estimate Parameters
- Ungrouped data: $X_1 \leq X_2 \leq X_3 \leq ... \leq X_n$

$$E(x) = \begin{cases} 0 & \text{for } x < X_1 \\ \frac{i-1}{n-1} + \frac{x - X_i}{(n-1)(X_{i+1} - X_i)} & \text{for } X_i \le x < X_{i+1}, \ i = 1, 2, ..., n-1 \\ 1 & \text{for } X_n \le x \end{cases}$$

• Grouped Data : nX_{j} 's are grouped in k adjacent intervals so that the jth interval contains nj observations, $n_1 + n_2 + ... + n_k = n$

Intervals:
$$(a_0, a_1), (a_1, a_2), ..., (a_{k-1}, a_k),$$

 $G(a_0) = 0, G(a_j) = \frac{n_1 + n_2 + n_3 + ... + n_j}{n}$

$$G(x) = \begin{cases} 0 & \text{for } x < a_0 \\ G(a_{j-1}) + \frac{x - a_{j-1}}{a_j - a_{j-1}} [G(a_j) - G(a_{j-1}] & \text{for } a_{j-1} \le x < a_j, \ j = 1, 2, 3, ..., k \\ 1 & \text{for } a_k \le x \end{cases}$$

3. Clues from summary statistics

- Symmetric distributions: mean \approx median, eg: Normal Distribution
- Coefficient of Variation(cv): Ratio of Standard deviation & mean, $\frac{\sigma}{\mu}$ Continuous Distributions: cv ≈ 1 , eg: Exponential Distribution Right/Positive skewed histogram: cv > 1, eg: log normal distribution
- Lexi's ratio: Same as cv for Discrete Distributions.
- Skewness(v): Measure of symmetry of a distribution
 - v = 0, Normal Distribution
 - v > 0, right skewed(exponential distribution)
 - v < 0, left skewed

4. Parameter Estimation

- Once distribution is guessed, next step is estimating parameters of the distribution.
- Most common method used is MLE.

5. Goodness of Fit

- Can be checked by
 - Frequency Comparison(a bit technical)
 - Probability Comparison(Visual tool)
 - Goodness of Fit test(statistical test for goodness)
- Quantile-Quantile Plot(Q-Q Plot)
 - Graph of q_i quantile of model vs q_i quantile of sample distribution.
 - $-x_{q_i}^M = \hat{F}^{-1}(q_i)$
 - $-x_{q_i}^S = \tilde{F}^{-1}(q_i) = x_i, i = 1, 2, 3, \dots$
 - If our distribution is correct, then we will get a line with slope 1 and intercept 0 (Linear) & $x_{q_i}^M \approx x_{q_i}^S$
 - Amplifies difference between the tails of model distribution.
- Probability-Probability Plot(P-P Plot)

- Graph of model Probability $\hat{F}(X_i)$ vs Sample Probability $\tilde{F}_n(X_i)$
- Valid for both Continuous and Discrete data sets.
- I chosen distribution is correct then $\hat{F}(X_i) \approx \tilde{F}_n(X_i)$, the plot will be linear with slope 1 and
- Amplifies differences between middle portion of the model distribution.
- Goodness of fit tests
 - Statistical Hypothesis test that is used to assess formally whether observations are independent samples from a particular distribution.
 - $-H_0$: Observation are independent.
 - Chi-Square Test
 - * Require frequency tables: Bins, Object Frequency, Expected frequency.
 - * Calculate test statistic $\chi^2 = \frac{\sum (O_i E_i)^2}{E_i}$
 - * Compute p-value, if it is less than significant level(α) then reject H_0
 - * Compute tabulated $\chi^2_{k-p-1,\alpha}$, if $\chi^2_{tabulated} < \chi^2_{computed}$ then reject H_0 . p = number of parameters
 - k = number of bins

Week 3 3

- 1. Ordinal Data: Categorical data which can be ordered.
- 2. Conditional Probability: $\frac{\text{Joint Probility}}{\text{Marginal Probability}}$
- 3. Conditional Probability can be compared using Joint Probability table(Contingency Table)
- 4. Baye's Rule
 - Posterior Probability can be found using initial probability and additional information
 - $P(A \cap B) = P(A|B)P(B)$
 - $P(A|B) = \frac{P(A)P(B|A)}{P(B)}$
- 5. Chi-Squared Test of Independence
- 6. Null Hypothesis H_0 : Categorical Variables are independent.
- 7. Alternate Hypothesis H_1 : Categorical variables are not independent.
- 8. Example Table:

City\Preferred Brand	Brand A	Brand B	Brand C	Total
Mumbai	279	73	225	577
Chennai	165	47	191	403
Total	444	120	416	980

- Independent(Explanatory) Variable is City
- Dependent(Response) Variable is Brand Preference
- f_o : Observed Frequency(from Samples)
- f_e : Expected Frequencies, if variables were independent = $\frac{\text{Row Total} \cdot \text{Column Total}}{\text{Overall Total}}$
- degree of freedom = (number of rows 1) \cdot (number of columns 1)

Week 4 4

- 1. Demand Response Curve
 - Properties: Non-Negative, Continuous & Differentiable and Generally Downwards Slopping

3

- Price Sensitivity = $\frac{D(P_2) D(P_1)}{P_2 P_1}$ Demand Elasticity = $-\frac{\frac{D(P_2) D(P_1)}{D(P_1)}}{\frac{P_2 P_1}{P_1}}$
- 2. Linear Response Curve

- $D(P) = D_o mP$
- Satiating Price $P_s = \frac{D_o}{m}$; $D(P_s) = 0$
- Demand at P = 0 is D_o
- Elasticity $\varepsilon = \frac{mP}{D_o mP}$
- 3. Constant Elasticity Curve
 - $D(P) = cP^{-\varepsilon}$
 - c = Demand when P = 1
 - Revenue $R = P \cdot D(P)$
- 4. Elasticity
 - $\varepsilon < 1$: Inelastic Product Demand, Increase Revenue \implies Increase Price
 - $\varepsilon > 1$: Elastic Product Demand, Increase Revenue \implies Decrease Price
- 5. Simple Linear Regression can be used to fir Linear curves
 - Loss/Error = $\frac{\Sigma(y-\hat{y})^2}{N}$
 - error term $e = (y \hat{y})^2 \sim N(0, \sigma_e^2)$
 - error terms are independent, have equal variance and are nirmally distributed.