

Problem Statement

- HELP International, an NGO wants to help the countries fight poverty and help them at the time of disaster and calamity by providing funds and resources. They want to weigh in socio economic and health factors of all the countries and choose the top 5 countries who are in dire need of teh resources
- Aim is to cluster the data sets based on socio economic, health and overall development of the country to segment them and then analyse based on GDP per capita, Income and Child Mortality to recommend top 5 countries to the CEO.

Approach

Steps we'll follow with the assignment are as follows:

- Data Inspection and EDA Preparation and Basic Analysis
- Outlier Analysis and Scaling Data Preparation
- Checking the tendency of the data Hopkins Statistics
- Modelling-Both Kmeans and Heirarchical
- Visualizations and Cluster Profiling
- Results and Recommendations

Reading Data

```
# Import Libraries
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import datetime as dt
import sklearn
from sklearn.preprocessing import StandardScaler
from sklearn.cluster import KMeans
from sklearn.metrics import silhouette score
from scipy.cluster.hierarchy import linkage
from scipy.cluster.hierarchy import dendrogram
from scipy.cluster.hierarchy import cut tree
import warnings
warnings.filterwarnings('ignore')
# read the dataset
df = pd.read csv("Country-data.csv", header=0)
df.head()
            country child mort exports health
                                            imports income inflation life_expec total_fer
0
          Afghanistan
                                 10.0
                                      7.58
                                                      1610
                                                              9.44
                                                                                 5.82
                                                                                       553
1
             Albania
                                 28.0
                                                      9930
                                                              4.49
                                                                        76.3
                                                                                1.65
                                                                                      4090
2
             Algeria
                                 38.4 4.17
                                                     12900
                                                              16.10
                                                                                2.89 4460
3
             Angola
                        119.0
                                       2.85
                                                      5900
                                                              22.40
                                                                                6.16 3530
```

58.9 19100

1.44

2.13 12200

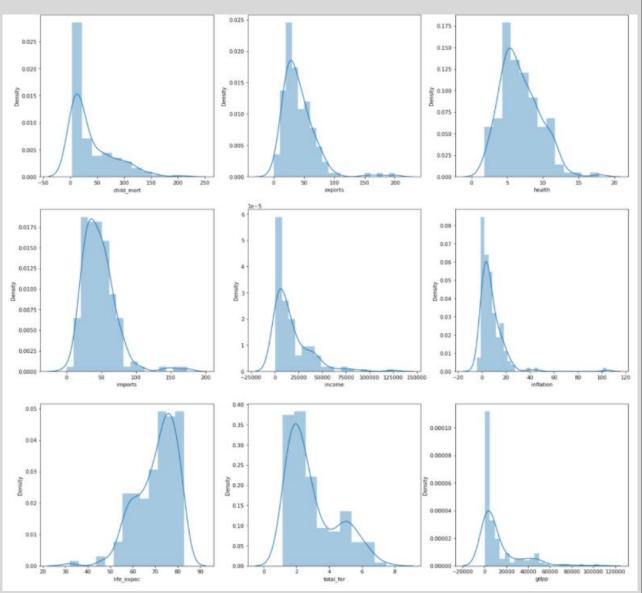
45.5 6.03

4 Antigua and Barbuda

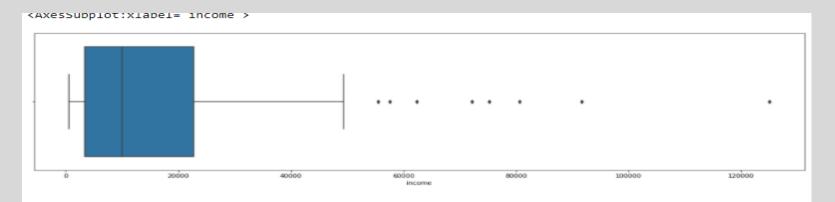
```
df.shape
(167, 10)
df.columns
Index(['country', 'child_mort', 'exports', 'health', 'imports', 'income',
       'inflation', 'life expec', 'total fer', 'gdpp'],
      dtvpe='object')
Since most columns are already in the form we want for clustering we do not need to change/ convert anything, we
can start with our EDA to get us a primilary analysis, for that we will create another df which will have all numeric
data which we will actually use in clustering. Also we would use all the variables for analysis and just use gdpp.
income and child mort for cluster profiling
# Creatina numerical df
num df = df[['child mort', 'exports', 'health', 'imports', 'income', 'inflation', 'life expec', 'total 1
num_df.head()
   child_mort exports health imports income inflation life_expec total_fer
                                       1610
                                                                  5.82
                                                                         553
                                       9930
                 28.0 6.55
                               48.6
                                                4.49
                                                                  1.65
                                                                        4090
                 38.4 4.17
                               31.4 12900
                                               16.10
                                                          76.5
                                                                  2.89
                                                                        4460
                 62.3 2.85
                                42.9
                                       5900
                                               22.40
                                                          60.1
                                                                  6.16
                                                                        3530
                45.5 6.03
                               58.9 19100
                                               1.44
                                                                  2.13 12200
```

Univariate Analysis

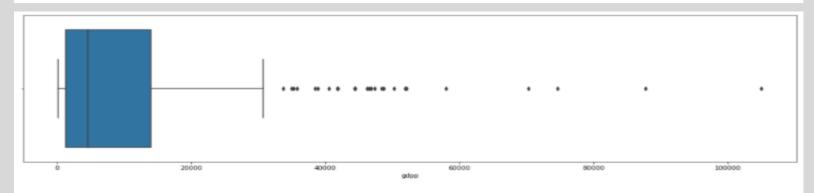
- For Univariate Analysis we created displots and box plots to check distribution and outliers respectively
- Displots Inferences: Income, gdpp, child_mort, total_fer do not seem to be following the normal ditribution as teh initial values are too big and they decrease as the variable values increase, anyway we were using them to profile our clusters



Box Plots and Inferences

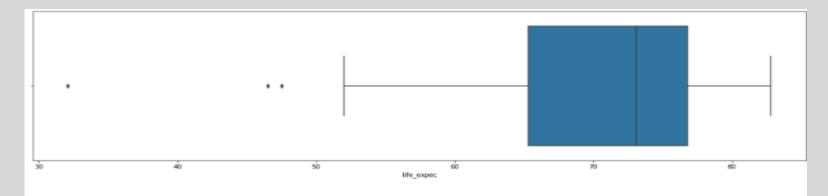


There are a couple of outliers on the higher side but they seem to be very few and based on business knowledge we may expect some nations net income to be very large, we might want to treat them with a upper cap

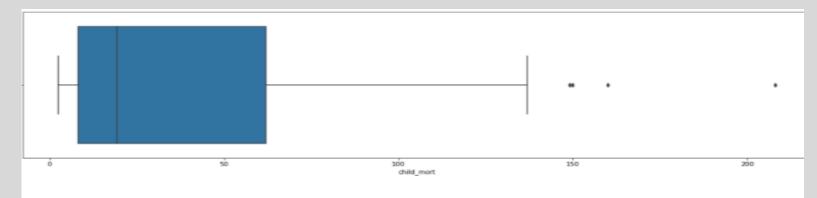


There are a couple of outliers on the higher side but they seem to be very few and based on business knowledge we may expect some nations net gdpp to be very large, we might want to treat them with quantile upper cap

Box Plots and Inferences



There are a few countries with life expectancy less that 40 years also, this doesn't seem right, although we might need expect advise on this, we will remove the lower outliers



Igain, very few outliers here as well, but a mortality rate >200 seems a bit off,but if we see even the 75%ile is really ligh as well, so lets not do any treatment here. We can come back here after firts iteration of analysis

Outlier Treatment

Not a lot of outliers so would not impact our analysis much, hence we do not do anything. Post this we see that we want to do our outlier treatment on gdpp and income (upper cap treatment) and life_expec (lower cap treatment)

```
# removing (statistical) outliers
Q1 = df.gdpp.quantile(0.05)
Q3 = df.gdpp.quantile(0.95)
IQR = Q3 - Q1
df = df[(num_df.gdpp <= Q3 + 1.5*IQR)]

Q1 = num_df.income.quantile(0.05)
Q3 = num_df.income.quantile(0.95)
IQR = Q3 - Q1
df = df[(num_df.income <= Q3 + 1.5*IQR)]

Q1 = num_df.life_expec.quantile(0.05)
Q3 = num_df.life_expec.quantile(0.05)
Q3 = num_df.life_expec.quantile(0.05)
IQR = Q3 - Q1
df = df[(num_df.life_expec.quantile(0.05)]</pre>
```

Bivariate Analysis

- As part of the bivariate analysis we'll do correlation matrix, heatmaps, scatter plots in order to find teh relationships between variables and see how best we can go forward with our clustering modelling
- Inferences: From the heatmap we see that Income and Gdpp are very highly co-related and child_mort and Total_fer too are pretty much very highly correlated, also life_expec and child_mortality is highly negetively correlated and hence, we might want to see if we want to include all variables in our clustering modelling, since a couple of them might be double counted, we might need business insights here, because even though some variables are highly correlated the meaning of those are different and could be important factors in segmentation. So overall we wont be dropping anything and would do our analysis based on all the variables

```
plt.figure(figsize = (15,10))
sns.heatmap(df corr, cmap = 'Greens', annot = True)
<AxesSubplot:>
                      -0.32
                                   -0.21
                                                 -0.13
                                                             -0.56
                                                                                        -0.89
                                                                                                     0.85
                                                                                                                   -0.48
                                                                                                                                        0.75
                                   -0.11
                                                                           -0.11
        -0.32
                                                                                                     -0.32
                                                                                                                                         0.50
        -0.21
                      -0.11
                                                0.086
                                                                           -0.26
                                                                                                     -0.21
        -0.13
                                  0.086
                                                                           -0.25
                                                                                       0.061
                                                                                                     -0.16
                                                                                                                                        0.25
        -0.56
                                                                           -0.16
                                                                                                     -0.54
                                                                                                                                         0.00
                      -0.11
                                   -0.26
                                                 -0.25
                                                             -0.16
                                                                                        -0.24
                                                                                                                  -0.23
                                                                                                                                        -0.25
                                                0.061
                                                                           -0.24
                                                                                                     -0.76
        -0.89
 total_fer life
                                                                                                                                        --0.50
        0.85
                      -0.32
                                                             -0.54
                                                                                        -0.76
                                                                                                                   -0.46
                                   -0.21
                                                 -0.16
                                                                                                                                       --0.75
                                                                           -0.23
                                                                                                     -0.46
        -0.48
                                  health
                     exports
                                               imports
                                                            income
                                                                         inflation
                                                                                      life expec
      child mort
                                                                                                    total fer
```

Scaling

Scaling : # Scaling scaler = StandardScaler() # fit_transform num_df_scaled = scaler.fit_transform(num_df) num df scaled.shape : (166, 9) : # Changing scaled data to a df num_df_scaled = pd.DataFrame(num_df_scaled) num_df_scaled.columns = num_df.columns num df scaled.head() inflation life_expec health total_fer child_mort exports imports income gdpp 1.285341 -1.132262 0.270004 -0.088197 -0.857748 0.156410 -1.613131 1.895616 -0.678732 -0.542572 -0.474423 -0.108804 0.065058 -0.378307 -0.311873 0.653990 -0.861767 -0.479766 -0.276829 -0.094338 -0.984108 -0.647370 -0.207160 0.786464 0.676549 -0.041826 -0.458953 2.000611 0.779125 -1.469570 -0.171037 -0.610536 1.382462 -1.173241 2.120438 -0.511268 -0.699037 0.165142 -0.300047 0.491687 0.150116 -0.600412 0.710386 -0.544370 -0.023556

Hopkin Statistics and Modelling Steps

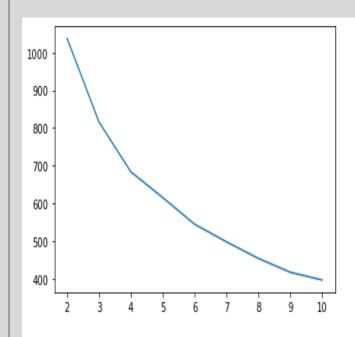
hopkins(num_df_scaled)

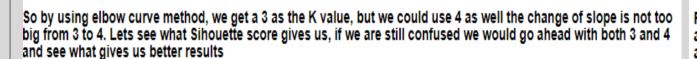
0.8687164446649124

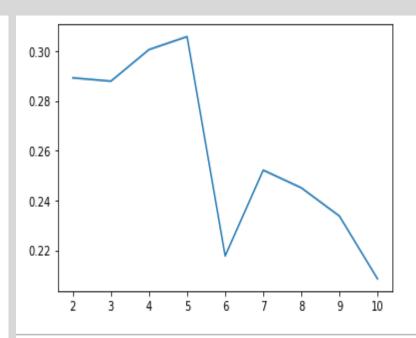
The value of Hopkins metric is pretty high so we can go forward and do our modelling on the data set. So for modelling we would focus on K- means and Heirarchical modelling. We would do the following steps in modelling:

- 1. Determine optimal K using elbow curve method and silhouette method
- 2. Perform K means using final value of K
- 3. Visualize the clusters using scatter plots and box plots
- 4. Perform heirarchical clustering
- Plot single linkage Dendogram
- 6. Plot complete linkage Dendogram
- 7. Visualize the clusters

K means Clustering – Finding K

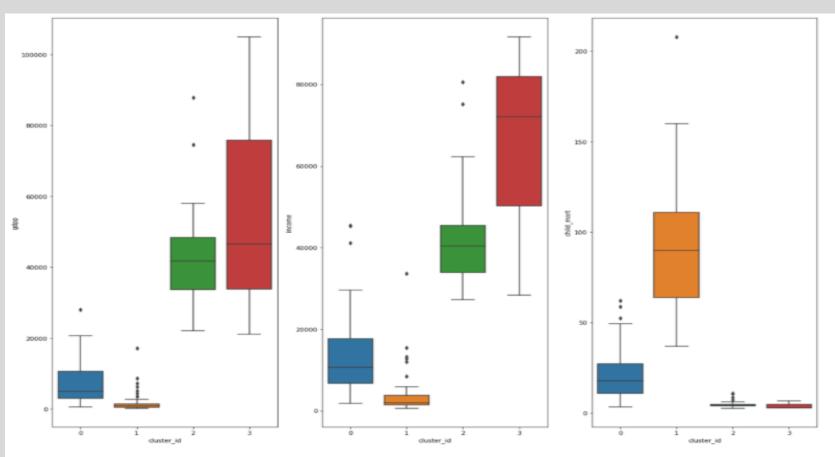






From Silhouette method we get 4 as the highest score, so lets go ahead and use 4 as the K value and then we can repeat our modelling using 3 and then compare the results

Using k = 4 first since it had the highest SS value



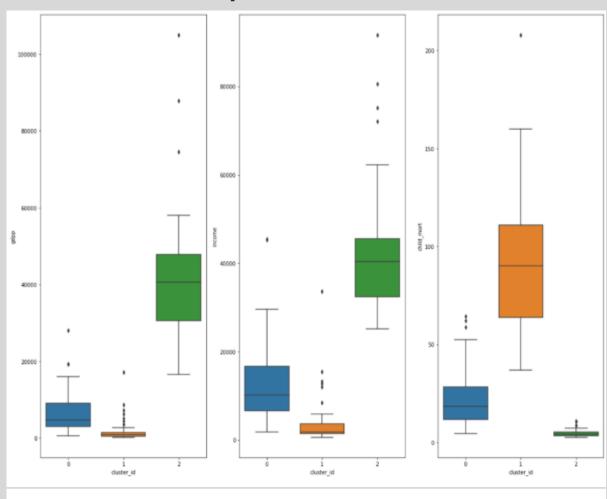
	gdpp	child_mort	income		
cluster_id					
0	6988.069767	20.889535	13076.162791		
1	1902.916667	92.366667	3937.770833		
2	42403.448276	4.813793	42500.000000		
3	57566.666667	4.133333	64033.333333		

So we see that the clusters 0 and 2 state somewhat the same facts and the 1, 3 are quite similar, we if we chage to 3 clusters most likely cluster number 0 and 2 will merge. Also from the graph we see that cluster number 3 has teh least GDP and Income and Cluster number 2 have most GDP, Income and least Child Mortality rate, which means we can safely say cluster 2 are teh most developed countries

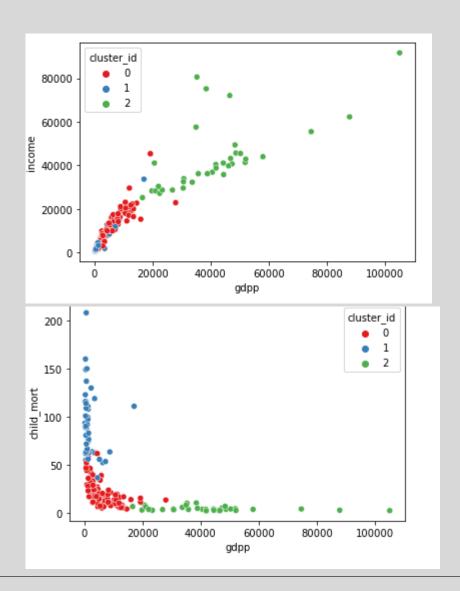
Using k = 3 now

From this we see that cluster ID 1 are the most under-developed countries and cluster number 2 are the most developed countries because the per capita GDP and Income is soo much higher than other clusters and child mortality rate is the lowest

K= 3 Interpretation



We realize that cluster 2 has the highest GDP and Income and lowest Child Mortality Rate, also we realize that cluster 1 has highest child mortality rate and lowest GDP and Income, this is the population which the CEO should look at



K- means recommendations

c1.sort_values(by = ['gdpp', 'child_mort', 'income'], ascending = [True, False, True]).head(5)

	country	child_mort	exports	health	imports	income	inflation	life_expec	total_fer	gdpp	cluster_id
26	Burundi	93.6	8.92	11.60	39.2	764	12.30	57.7	6.26	231	1
88	Liberia	89.3	19.10	11.80	92.6	700	5.47	60.8	5.02	327	1
37	Congo, Dem. Rep.	116.0	41.10	7.91	49.6	609	20.80	57.5	6.54	334	1
112	Niger	123.0	22.20	5.16	49.1	814	2.55	58.8	7.49	348	1
132	Sierra Leone	160.0	16.80	13.10	34.5	1220	17.20	55.0	5.20	399	1

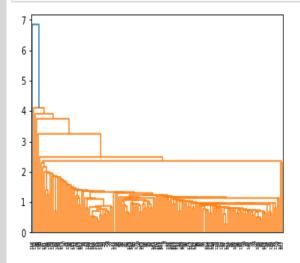
When we choose cluster 0 and sort it by the per capita GDP, Child Mortality Rate, Income we find that the top 5 countries in dire need to relief funds are Burundi, Liberia, Congo Republic, Niger and Sierra Leone

Lets now move forward to the heirarchical clustering to see whether our results match and if not what differences we observe

Hierarchical clustering

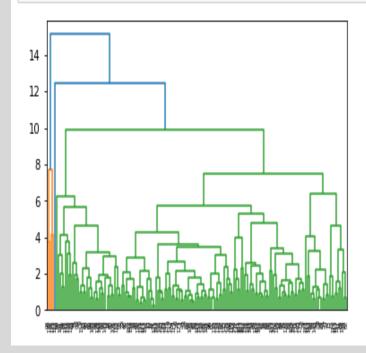
using Single Linkage first

```
# single linkage
mergings = linkage(num_df_scaled, method="single", metric='euclidean')
dendrogram(mergings)
plt.show()
```



using Complete Linkage now as the densogram of the single linkage is not very intuitive and we can't draw much insights from it

```
# complete linkage
mergings = linkage(num_df_scaled, method="complete", metric='euclidean')
dendrogram(mergings)
plt.show()
```



K = 3 results when length = 10

```
0 161
1 4
2 1
Name: cluster labels 3, dtype: int64
```

df.cluster labels 3.value counts()

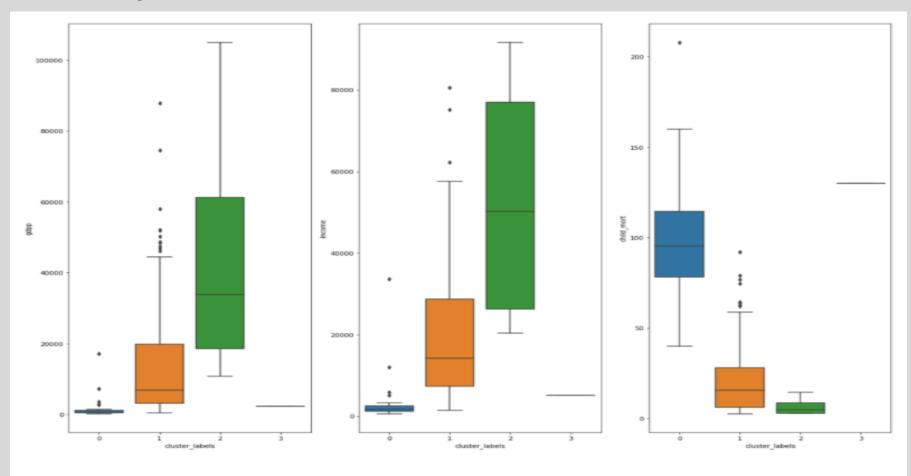
When we cluster by choosing 3 we do not have a very great segmentation as most of the records get segmented in the cluster 0. To change this, lets choose length of dendrogram to be 9 and hence we would use 4 clusters this time to segment our data

K = 4 when length = 9

3 2330.000000 130.000000 5150.000000

```
df.cluster_labels.value_counts()
     125
      36
Name: cluster_labels, dtype: int64
Clustering into 4 clusters is so much btter than the 3 ones but still cluster 2 and cluster 3 have very less records, we
can try and cluster into 5 segments but because we do not want a lot of clusters lets just go forward and analyse
what we see from these 4 clusters
mean df2 = df[['gdpp', 'child mort', 'income', 'cluster labels']].groupby('cluster labels').mean()
mean df2
                     gdpp child_mort
                                           income
 cluster_labels
               1548.055556 99.266667
                                      3088.416667
                           21.213600 19274.640000
           1 14825.232000
           2 45875.000000
                             6.700000 53125.000000
```

Interpretation of clusters



We see that 0 is the cluster where chirl mortality rate is quite high and income and gdp are pretty less, also 3 is somewhat near to 0 but 3 has only 1 record so we should not take that into account, 1 and 2 have high income and gdp and very less child mortality rate so these countires seem to be developed

Hierarchical clustering – Recommendations

c2.s	ort_valu	es(by = ['gdpp',	'child	_mort',	'income	'income'], ascending = [True, False, True]).head(5)					
	country	child_mort	exports	health	imports	income	inflation	life_expec	total_fer	gdpp	cluster_id	cluster_labels_3
26	Burundi	93.6	8.92	11.60	39.2	764	12.30	57.7	6.26	231	1	0
88	Liberia	89.3	19.10	11.80	92.6	700	5.47	60.8	5.02	327	1	0
37	Congo, Dem. Rep.	116.0	41.10	7.91	49.6	609	20.80	57.5	6.54	334	1	0
112	Niger	123.0	22.20	5.16	49.1	814	2.55	58.8	7.49	348	1	0
132	Sierra Leone	160.0	16.80	13.10	34.5	1220	17.20	55.0	5.20	399	1	0
4												■

After choosing 0 as our desired cluster and sorting the values based on GDP, Child Mortality and Income we find the top 5 countries in dire need to relief flunds are Burundi, Liberia, Congo Republic, Niger and Sierra Leone

Final Conclusion

- We see that the results and the recommendations to the CEO are the same in the cases of both K means and Hierarchical Clustering which are Burundi, Liberia, Congo Republic, Niger and Sierra Leone, even though the number of clusters observed in both the methods were different.
- K means should be used when the problem statement is simpler and we have less data, hierarchical is more difficult to scale once the data increases.