**Expectations**

**Forecast:**

Keeping in mind of all the key assumptions discussed in Finance Plan section, we are expecting to generate a net income, without incurring any losses. Our future goal would be to introduce more services and to monetize them to generate revenue. Also, since bootstrapping is used, risk of loan repayments is not present.

Next year, we are planning for a total sale of $4.58 million, which is $0.32 million greater than the current year’s sale prediction. Thus, if implemented as planned, it would be of good success of the plan.

**Financial Highlights by Year:**

Below is the chart of key financial metrics.