

Engr. Pronoy Kumar Paul

Personal Information:

Name : Pronoy Kumar Paul
Marital Status : Married
Date of Birth : 1st July 1985
Nationality : Bangladeshi
Mobile : +8801712713528
E-Mail : meet2paul@yahoo.com
Postal Address : House-01, Road-6, Block-G, Banosree, Dhaka 1219.
Home Address : Vill-Kalyanpur, P.O- Rupachara, P.S & Dist- Lakshmipur.



Career Goal:

To explore the dynamics of a challenging career in a fast track organization by reshaping my Engineering knowledge and integrated skills. My corporate mission is to meet the needs of employer through technical excellence and innovative solutions.

Career Summary:

Plan, propose and after agreement establish and implement all aspects of technical services to customers, IHBs, Technocrats, Contractors towards optimum use of cement with locally available materials. Techno-commercials to achieve company's objective of attaining leadership position through superior product and services with economy.

Employment History:

Employer Name & Address	Job Position	Tenure
Sika Bangladesh Ltd House-84, Block-D,Road-11, Banani	Sr.Manager- Technical Sales	1st May 2019 to Date
Emirates Cement BD Ltd, House-32,Block-G,Road-11,Banani,Dhaka	Sr.Manager- Technical Services & Project Sales	10th December 2010 to 30th April 2019
Nazma Construction Company, UTC Tower, Panthopath, Dhaka	Project Engineer- Construction	1st September 2008 to 30th November 2010

Professional Membership:

Registered Civil Engineer Institute of Engineers Bangladesh (IEB) **(CIVIL/M-26873)**

Area of Experience:

- Business development & market development within the geographical scope for Building & Infrastructure business.
- Sales development, elaboration and implementation of appropriate development strategy.
- Coordinate activities with Technical Support Team for Building &Infrastructure customers, according to agreed yearly objectives – ensure relevant impact of technical presentations, trials and development projects
- Prepare budget, sales plans and forecasts. Review sales performance against targets and provide a monthly report summarizing the main actions and outcomes of the market.
- Pilot and supervise the activity of Distributors / Sales Agents.
- Keep close contact with Key Accounts, including visits and meeting, as appropriate.

Training:

Training on "Community Participation and Management of Water Supply and Sanitation" under ITN (International Training Network) (BUET).

Language Proficiency:

Completed "English Language Proficiency Certificate Course" executed by Department of English, Shah Jalal University of Science and Technology, Sylhet.

Computer Skills:

Auto CAD, MS Word, MS Excel, Power Point, Internet browsing, ETABS 9.0.7.

Completed Field Trips on:

- Surface Water Treatment Plant, Sunamganj, Sylhet.
- Brick and Brick Manufacturing Process, Sunamganj, Sylhet.
- Rainwater Harvesting System, Sunamganj, Sylhet.
- Pre-stressed Electric Pole Industry, Jaflong, Sylhet.

Academic Qualification:

Name of the Exam	Institution	Result	Passing Year
Master of Business Administration (MBA)	GlobalNxt University, Kuala Lumpur, Malaysia	3.52 (Out of 4.00)	2019
B.Sc. in Civil & Environmental Engineering	Shah Jalal University Of Science & Technology, Sylhet, Bangladesh	3.29 (Out of 4.00)	2008
Higher Secondary Certificate	Dhaka College, Dhaka	First Division	2002
Secondary School Certificate	Dudmukha High School, Feni	First Division	2000

Personal Details:

Father's Name

: Bashan Chandra Paul

Mother's Name

: Late Namita Rani Paul

References:

Dr. Mohammed Aktarul Islam Chowdhury

Professor and Head

Department of Civil & Environmental Engineering

Shah Jalal University of Science and Technology, Sylhet

Phone : +8801558304361

E-mail : aic_cee@yahoo.com

Md.Kamal Hossain

Head Sales & Marketing

Emirates Cement Bangladesh Ltd

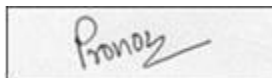
House-32, Road-11, Block-G, Banani

Phone: +8801708122888

E-mail: kamal.hossain@star.adityabirla.com

Certification:

"I CERTIFY THAT ALL INFORMATION STATED IN THIS RESUME IS TRUE AND COMPLETE TO THE BEST OF MY KNOWLEDGE".



Pronoy Kumar Paul