



# MD ATIQUUL ISLAM

## Career Objective:

To develop a career in a dynamic and challenging environment where hard work, strict discipline, and sincerity are welcomed. I have the desire to give my full effort in the job so that the organization can make a profit that will facilitate achieving my own goal to.

## Job Experience: (5 years )

### ● Territory Sales Manager

From 10 May 2022 to Continuing  
**NABA GLOBAL LTD.**

#### Duties/Responsibilities

Consumer Durables Sales Marketing, Handling Distributors or Dealers, sales and Distribution

### ● Sales Executive

From 11 July 2019 to 05 May 2022

Walton home and kitchen appliance distributor network, Waton Group.

#### Duties/Responsibilities

Achieve company sales targets with proper execution.

Planning and implementing sales and business development strategies.

Identifying key areas for improvement in the sales process.

Create new customers and follow up with existing customers.

Identifying potential market clients along with new sales opportunities.

Monthly reporting on sales performance against budget and reporting on variances.

### ● Sales Representative

From 05 February 2018 to 28 May 2019

**ACI Consumer Brands, ACI Group.**

## Personal Details:

Father's Name	: Md Ajad Ali
Mother's name	: Mst. Julekha Begum
Date of Birth	: September 5st, 1996
Nationality	: Bangladeshi (By Birth)
Religion	: Islam
Marital status	: Unmarried
Blood Group	: B+
Height	: 5.10"
Permanent address	: Sahabdpur, Vatopara, Godagari, Rajshahi.

## References:

### Md Firoz Kabir

Regional Sales Manager

**WALTON GROUP**

Plot-1088, Block-I,

Sabrina Sobhan Road

P.O-Khilkhet, P.S-Vatara,

Bashundhara

R/A, Dhaka-1229.

Cell No.: 01855- 888665

### Md. Abdus Sattar

Zonal Manager ( credit sales)

**RUNNER MOTORS LTD.**

138/1, Tejgaon Industrial

Area, Dhaka- 1208

Cell No.: 01730- 405872

E- mail:sattar@runnerbd.com

## CONTACT

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🌐 www.facebook.com/atik.5840

## EDUCATION

### ● B.B.S

Major : Business Studies

University : National University

Passing Year : 2018

GPA/ CGPA : 2.68 (Out of 4)

### ● H.S.C

Major : Business Studies

Board : Rajshahi

Passing Year : 2015

GPA/ CGPA : 3.17 (Out of 5)

### ● S.S.C

Major : Computer Information & Technology

Board : TEC

Passing Year : 2013

GPA/ CGPA : 4.08 (Out of 5)

## COMPUTER SKILL

- Microsoft Office
- Operating system: windows all version
- Adobe Photoshop
- Adobe Illustrator
- Internet Browsing and Email Handling
- Social Media Marketing

## SKILL

motorcycle driving.

Ability to negotiate and understand marketing skills.

Self-motivated and goal-oriented, desire to deliver results.

Ability to create and deliver presentations.

Fast learner and quick thinker.

Passionate about sales.

Ability to adapt and grow in a competitive environment.