



Dr. Abdus Sobhan

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Career Objective

Be the successful CEO for any leading industrial conglomerates of the country by utilizing my professional expertise, academic merits, intellectual skills, and moral values.

Educational Qualifications

- ✓ Obtained **Doctor of Philosophy (PhD)** in Economics from **Jadavpur University**, Kolkata, India (2003). The title of the thesis was "*A comparative study of economic reforms in India and Bangladesh during the period of 1990-2000*".
- ✓ Obtained **Post-Graduation in Business Management (M.Com.)** from **University of Dhaka**, Bangladesh (1987).

Professional Briefs

- ✓ **Chief Executive Officer**, River Edge Shipping Limited, a concern of REGAL GROUP – SAARC based global shipping company, since 01 January 2021.
- ✓ **Director** (Admin, HR, SCM), **Auko-Tex Group** - a local Textile & Garments Manufacturing Company – one of the growing medium scale private industry in Textile, RMG, and Trading etc. (2017-2020).
- ✓ **Divisional Chief for Operations**, SMC Enterprise Ltd - the leading social marketing company since 1974, Dhaka, Bangladesh (2015-2016)
- ✓ **Chief Executive Officer**, ALANA Group & Associates (RMG Conglomerate) – one of the leading ready-made garments products manufacturers & exporters since 1994, Dhaka, Bangladesh (2011-2014)
- ✓ **Group Head of Procurement & Commercial Division**, Gemcon Group – one of the leading industrial conglomerates and pioneer in organic products manufacturer of the country since 1979, Dhaka, Bangladesh (2006-2011)
- ✓ **Chief Operating Officer**, Gemcon City Limited, Gemcon Group – one of the leading real estate developer and builders of the country since 2001, Dhaka, Bangladesh (2006-2011)
- ✓ **Chief Operating Officer**, Gemini Sea Foods Limited, Gemcon Group – one of the leading shrimp processors & exporters of the country since 1982, Khulna, Bangladesh (2008)
- ✓ **Business Development Specialist**, SEDF/IFC – the World Bank Group, Dhaka, Bangladesh (2005-2006)
- ✓ **Senior Manager & Head, Procurement & Commercial Department**, BEXIMCO Synthetics Ltd – the largest private industrial conglomerates of the country since 1940, Dhaka, Bangladesh (1992-2005)
- ✓ **Officer Operations**, IDLC of Bangladesh Ltd – the oldest and largest financial leasing company of the country since 1985, Dhaka, Bangladesh (1988-1992)

Professional Details

Latest Employer:	River Edge Shipping Limited , a concern of REGAL GROUP – SAARC based global shipping company, India, Bangladesh, Nepal, and Tanzania.
Duration:	From 01 January 2021
Position:	Director and Chief Executive Officer (CEO)
Responsibilities:	Looking after the overall policy formulation, implementation, marketing, sales, business development, as well as overall operation of the business.
Additional duties:	Director, Global Board of Directors. Member, Global Management Committee of the Group.
Policy:	Followed the company policy under the national, and international laws of the business.
Achievement:	Started successfully and tried to overcome the post-pandemic recession of the sector.
Past Employer (7):	Auko-Tex Group , Zirani, Panishail, PS: Kashimpur, Gazipur - a Local Bangladeshi Textile & RMG group of company, company size is medium per annual turnover.
Duration:	From 01 January 2017
Position:	Director - Administration, Human Resources Management, & Supply Chain Management Reporting to their Chairman, Managing Director, and Board of Directors.
Responsibilities:	(1) Looking after their Supply Chain Management i.e. Procurement Planning, Procurement operation, Purchase, Import, Commercial & Banking, Custom & Shipping, Logistics Service, Warehousing Management, Distribution, Inventory Control, etc. (2) Looking after their Human Resources Management for more than 6,000 employees & workers, and Compliance thereon. (3) Looking after their Administrative Operation of the company including Legal Service (Civil & Criminal) etc. Authorized signatory for company's L/C, Cheque, Cash, all Legal Documents, etc.
Additional duties:	Liaison with the civil administration, and law enforcing agencies as and when required.
Policy:	Developed, edited, and implemented the concerned Admin, HRM, & SCM SOP/Policy as well.
Achievement:	Ensure continuous production by facing multiple challenges for achieving the business target.
Reason for leaving:	Due to global pandemic buyers & suppliers (we) both affected seriously, so the company is not in a position to survive further; therefore, it's also a question of survival for all of us.
Past Employer (6):	SMC Enterprise Ltd , SMC Tower, 33 Banani Commercial Area, Dhaka-1213, Bangladesh – the second largest social marketing company of the world, and a leading pharmaceutical company of the country with an annual group turnover of BDT Five Billions.
Duration :	05 February 2015 up to 31 December 2016
Position :	Divisional Chief for Operations (Reported to the Managing Director and Board of Directors)
Responsibilities :	To formulate its operating policy and practice, implement & Monitor thereon (i.e. HR, Admin, Services, Procurement, SCM, Distribution, Legal matters, and Property management etc). Authorized signatory for the company's L/C, Cheque, Cash, Legal Documents etc.
Procurement Policy:	Followed its own policy duly approved by its Board of Directors under <i>import & export policy</i> of the Government of Peoples Republic of Bangladesh.
Achievement :	Successfully started its expansion program which will bring significant changes in production output by implementing motivation management system which will directly contribute in the company's enhanced profitability.
Reason for leaving:	Better prospect of my career as assignment is over.
Past Employer (5):	ALANA Group & Associates , House # B/141, Lane # 22, DOHS Mohakhali, Dhaka-1206, Bangladesh - RMG conglomerates of the country with an annual group turnover of BDT Five Billions through export & sales.
Duration :	15 July 2011 to 31 December 2014
Position :	Group Chief Executive Officer (Reported to the Chairman & Directors)
Additional duties:	Liaison/coordinate with civil admin and law enforcing agencies as and when required.
Responsibilities :	To formulate its operating policy and practice, execute overall operation of the company, & Monitor thereon (i.e. HR & Admin, Finance & Accounts, Internal Audit, Budgeting, Planning, Marketing, Merchandising, Purchase, Import/Export, Factory Production, Warehousing, Inventory Control, Compliance etc). Authorized signatory for the company's L/C, Cheque, Cash, Legal Documents etc.
Procurement Policy:	Followed its own policy duly approved by its Board of Directors under <i>import & export policy</i> of the Government of Peoples Republic of Bangladesh.

Achievement :	Brought significant changes in production output by implementing motivation based scientific management system which has directly contributed in the company's enhanced profitability.
Reason for leaving:	Prospective changes of my career.
Past Employer (4):	<p>GEMCON Group, House # 44, Road # 27, Dhanmondi R/A, Dhaka-1205, Bangladesh - one of the growing private industrial conglomerates of the country with an annual turnover of BDT five billions through cement, shrimp/jute export, education, organic tea, engineering, real estate, trading, super store (Meena Bazar), media & agro business. Sister concern of the Group –</p> <ul style="list-style-type: none"> • Gemcon Food & Agricultural Products Ltd (Meena Bazar), Dhaka Chittagong Khulna • University of Liberal Arts Bangladesh (ULAB), Dhaka • Bengal Herbal Products Ltd, Dhaka • Daily Ajker Kagoz, Dhaka • Gemini Sea Foods Ltd, Khulna (Public listed company) • Charka SPC Poles Ltd, Khulna • Charka Steel Ltd, Khulna • Gemcon Ltd, Panchagarh • Pathar Ltd, Panchagarh • Kazi & Kazi Tea Estate Ltd, Panchagarh • Gem Jute Limited, Panchagarh • Castle Construction Ltd, Panchagarh
Duration :	15 October 2006 to 15 July 2011
Position :	<p>Group Head of Procurement & Commercial Division (It was a top-level position, reported to the Board of Directors)</p> <p>Chief Operating Officer, Gemini Sea Food Limited (Public Limited Company with an annual turnover of taka 150 crores), reported to the Board of Directors.</p> <p>Chief Operating Officer, Gemcon City Limited (Private Limited Company with an annual turnover of taka 100 crores), reported to the Board of Directors of the Company.</p>
Additional duties:	Liaison with civil admin and law enforcing agencies as and when required.
Responsibilities:	<p>To formulate its policy and implement the supply chain management of all SBUs and monitor thereon (Planning, Budgeting, Purchase, Import, Export, Warehousing, Distribution, Inventory Control, Logistics, Compliance), & successfully implemented ERP (SAP) as Business Process Owner for MM module.</p> <p>Authorized signatory for the company's L/C, Cheque, Cash, Legal Documents etc.</p>
Procurement Policy:	Followed its own policy duly approved by its Board of Directors under <i>import & export policy</i> of the Government of Peoples Republic of Bangladesh.
Achievement :	Brought dramatic changes in its Procurement & Commercial system by introducing procurement policy in the first time; implementing global standard procurement practice; re-designing its warehouse management for all SBUs; implement thereon at an global standard, ensuring monthly physical inventory with valuation for more than Seventy thousand SKUs (including Jute Mill, Tea Garden, Tea Packaging Plant, Still Mill, Sea Food Industry, Pole Factory, Cement Mfg Plant, Retail Super Shops) which has contributed to enhance the company's profitability.
Reason for leaving :	Better prospect of my career.
Past Employer (3):	SEDF/IFC - the World Bank Group , Country Office Agargaon, Dhaka-1207, Bangladesh
Duration :	From 31 July 2005 to 15 October 2006
Position :	Business Development Specialist (Reported to the Country Head of IFC)
Additional duty :	Task Manager , for various projects.
Responsibilities :	To assist regional trade development by eradicating their obstacles/barriers.
Policy :	The UN/Word Bank Group policy was followed.
Achievement :	Successfully implemented its projects on time without further extension.
Reason for leaving :	Better prospect of my career.
Past Employer (2):	<p>BEXIMCO Synthetics Limited, House # 17, Road # 2, Dhanmondi R/A, Dhaka-1205, Bangladesh - sister concern of the BEXIMCO Group (country's largest Private industrial conglomerate) with annual turnover of BDT thirty five billions. Sister concern of the Group –</p>

		<ul style="list-style-type: none"> • Beximco Chemical Division (including Beximco Pharmaceuticals, Beximco Infusion etc) • Beximco Textile Division (Textiles, Denim, Knitting, RMG etc) • Beximco Spinning Division (Beximco Synthetics, Padma Textiles etc) • Beximco Jute Division (Shine Pukur Jute etc.) • Beximco Holdings Ltd (Ceramics, Real Estate etc.) • Beximco Trading Division (Beximco Ltd etc.)
Duration	:	From 11 July 1992 to 31 July 2005
Position	:	Senior Manager, and Head of Procurement & Commercial Department (Reported to the Director/CEO, and Group Vice-Chairman/Group Chairman)
Additional duties	:	Member, Management Committee; Authorized Signatory for the Company; Head of Physical Inventory Committee of the company. Liaison with civil admin and law enforcing agencies as and when required.
Responsibilities	:	To formulate its policy and implement the procurement & commercial activities of the company and monitor thereon (Planning, Budgeting, Purchase, Import, Warehousing, Inventory Control, Logistics, Compliance etc.), and successfully look after their credit management with banks (Cash Credit – Hypothecation/Pledge, Term Loan, L/C Limit etc.) and monitored accordingly. Authorized signatory for the company's L/C, Cheque, Cash, Legal Documents etc.
Procurement Policy:		Followed its own policy duly approved by its Board of Directors under <i>import & export policy</i> of the Government of Peoples Republic of Bangladesh.
Achievement	:	Brought historical changes in its Procurement system by introducing procurement policy, implementing globally accredited procurement practice, ensuring monthly physical inventory with valuation which has contributed in the company's enhanced profitability directly.
Reason for leaving	:	Better prospect of my career.
First Employer (1):		Industrial Development Leasing Company (IDLC) of Bangladesh Ltd , Hadi Mansion 6 th Floor, 2 Dilkusha C/A, Dhaka-1000, Bangladesh - the first financial leasing company of the country with turnover of BDT five hundred millions.
Duration	:	From 19 November 1988 to 11 July 1992
Position	:	Officer, Operations Division (Reported to the Head of Operations Division)
Responsibilities	:	Assisted/executed Marketing Operations including Purchase & Import of the company.
Purchase Policy	:	Followed its own policy duly approved by its Board of Directors under <i>import & export policy</i> of the Government of Peoples Republic of Bangladesh.
Achievement	:	Introducing its procurement policy, implementing thereon at a global standard which has contributed in its profitability, thus IDLC became the largest leasing company of the country.
Reason for leaving	:	Better prospect of my career.

Professional Expertise

Core Management areas:

- ✓ Project Operations (manufacturing & corporate affairs), and Business Planning
- ✓ Procurement & Supply Chain Management (SCM)
- ✓ Commercial Finance and Banking
- ✓ Administration and Legal Services (Criminal & Civil)
- ✓ Human Resources Management (HRM) & Compliance
- ✓ Real Estate Management (Land & Building)
- ✓ Corporate & Regulatory Affairs
- ✓ Enterprise Resource Planning (ERP)

General Management areas:

- ✓ Legal and Commercial Compliances
- ✓ Business Development
- ✓ Finance, Accounts and Internal Audit
- ✓ Marketing & Sales

Professional Membership

- ✓ Life-Member, Bangladesh Economic Association, Dhaka, Bangladesh
- ✓ Life-Member, Bengal Economic Association, Kolkata, West Bengal, India
- ✓ Life-Member, Indian Economic Association, New Delhi, India

Social Membership

- ✓ Past President (2010-11), **Rotary Club** of Sher-e-Bangla Nagar Dhaka, RID # 27133, **RI District 3281** Bangladesh
- ✓ Executive-Member, **Institute of Social Studies**, Kolkata-700 001, West Bengal, India
- ✓ Life-Member, Bangladesh Civil Defense Society, Government of Peoples Republic of Bangladesh
- ✓ Life-Member, **Bangladesh Paribesh Andolon (BAPA)**, Dhaka-1207, Bangladesh

Social Responsibilities

- ✓ President/Founder, **138 # Sarder Bari Govt Primary School**, Char Census, UZ: Bhederganj, District: Shariatpur-8030
- ✓ President/Founder, Jami'a Hossainia Qaumi Madrasa, Char Census, UZ: Bhederganj, District: Shariatpur-8030
- ✓ Founder & Cultural Secretary, "Angikar Lolitokola Academy – a cultural school", Kalabagan, Dhaka-1205

Academic Membership

- ✓ Life-Member, **NCE Bengal & Jadavpur University Alumni Association**, Kolkata, West Bengal, India
- ✓ Treasurer, **ABSSI (Association of Bangladeshi Students Studied in India)**, Bangladesh
- ✓ Life-time Registered Graduate, University of Dhaka, Dhaka-1000, Bangladesh
- ✓ Life-Member, Dhaka City College Ex-Student Association, Dhanmondi, Dhaka-1205, Bangladesh
- ✓ Life-Member, Saleha High School & College Ex-Student Association, Pilkhana, Dhaka-1209, Bangladesh

Information Technology Proficiency

- ✓ MS Word, Spreadsheet analysis, MS Excel, PP Presentation etc.
- ✓ Internet browsing, e-mailing and web access etc.
- ✓ Proficiency in successful implementation of Enterprise Resources Planning (SAP-MM) within 180 days.

Training Attended/Conducted

- ✓ Attended many professional training sessions, seminars, workshops, & conferences in home and abroad under renowned institutions including IIM Kolkata, NIIT India, and DU, BUET, Dhaka, Bangladesh.
- ✓ Conducted many professional training on marketing, procurement, commercial, import, export, warehousing, inventory, distribution, logistics etc. in home and abroad.

Traveling records

- ✓ Domestic travel: I have travelled all divisional cities and many district town of my country Bangladesh by air, train, river, and roads. No reservation/limitation is with me for travelling anywhere and/or mode of transport as well.
- ✓ International travel: I have travelled more than 100 times in India one of the biggest countries of the world as well as the closest neighbor of us, and visited their many cities. I have also completed my PhD there so I was living there as a resident permit holder for more than three years. On the other hand, I have travelled China and visited Beijing, Shanghai, Jiangsu, Sejiashuang, Shandong, Weifang, Qingdao, Wuxi, Lianyungang, Nanjing, Hunan, Shenzhen, Kunming etc. I have also traveled Kingdom of Saudi Arabia, Thailand, Malaysia, Singapore, Bhutan, Nepal etc. No reservation is with me for travelling anywhere in the world and/or mode of transport as well.

Personal Data

- ✓ Father's name : Late Oshman Gani Sardar
- ✓ Mother's name : Late Khodeja Begum
- ✓ Permanent address : 64 Darus Salam, Mirpur Road, Dhaka-1216, Bangladesh
- ✓ Place & Date of birth : Dhaka 02 March 1964

✓ Health	:	100% sound & competent (without minimum limitations)
✓ Height/Weight	:	160 cm / 68 Kgs
✓ Nationality	:	Bangladeshi by birth
✓ Religion	:	Islam
✓ National ID number	:	775 713 2407
✓ Passport number	:	BX 0860249 13 November 2018 Dhaka Bangladesh
✓ Language proficiency	:	English and Bengali
✓ Civil status	:	Married, and have two sons one daughter
✓ Personal attributes	:	Challenging, Loyal, Honest, Transparent, & Hard-working professional

References

- ✓ **Dr. Dilip Kumar Halder**, PhD in Economics
Former Professor of Economics, Jadavpur University, Kolkata-700 032 (WB), India
Leela Abash, Flat # 12 (2nd Floor), 41 Jadavpur Central Road, Kolkata-700 032, India. Cell: +91-99031-89675
Phone : +91-33-2412-4435, E-mail: prof.dkhalder@gmail.com
Relationship – academic since 1998 as my PhD supervisor and family relative.

- ✓ **Mr. A. S. M. Habibur Rahman**
Director Operations, Rangs Pharmaceuticals Ltd
Rangs Bhaban (Level-5), 117/A Bijoy Sharani, Old Airport Road, Tejgaon, Dhaka-1215, Bangladesh.
Phone : +880-2-912-3560 Fax: +880-2-913-1322 Cell: +880-1713-388-636, Email: hrahman60@yahoo.com
Relationship – professional since 2005, he is my neighbor and was my professional colleague.

- ✓ **Mr. Mustafizur Rahman** (MBA, IBA, Dhaka University)
Managing Director, MIDAS Financing Limited
MIDAS Center 10th & 11th Floor, House # 5, Road # 16 (Old-27), Dhanmondi R/A, Dhaka-1209, Bangladesh
Phone: +880-2-914-4410, Fax: +880-2-814-2085. Cell: +880-1713-007-995, Email: info@mfl.com.bd
Relationship – professional since 1988, he was the first supervising officer of my profession.