



# RESUME Of

**A.K.M. Yousuf**

107, West Rampura, Wapda Road, Dhaka-1219

Personal: 01830-387606/ 01575-606378

[yousuf.eee06@gmail.com](mailto:yousuf.eee06@gmail.com) / [yousuf.eee06@yahoo.com](mailto:yousuf.eee06@yahoo.com)

## OBJECTIVE

To work in a professional environment for self-improvement in both individuals and group-based activities of a well reputed company.

Total Year of **Service** Experience: 10 years

### EXPERIENCE-04

Year of Experience at Matador: 9 years

Organization: Matador Group

Job Location: Matador Corporate Office, 102 Azimpur Road, Dhaka-1205

Department: International Procurement & Product Development

**Designation: Deputy General Manager, Project & Technical Services**

**Duration:** From November 1, 2017 to till now.

**Reporting to:** Managing Director, Matador Group

### Major Responsibilities:

- Supervised a team both for Technical services & Product Development.
- Executed the entire project starting from idea generation to operation stage both for plastic oriented as well as confectionery food oriented.
- Developed in process automation technically in order to save the time, cost & safety issue.
- Performed for Technical Procurement in terms of commercial issues with Bank & foreign suppliers.
- Communicated with the nominated CNF agent to release the goods from customs & to deliver at factory in time as committed with the management.
- Analyzed the landed cost for the technical goods which have been procured from abroad.
- Performed KPI based along with the team members to achieve organizational goal.
- Assessed to save Tk. costing in order to procure the machineries as well as spare parts.
- Planned for a financial projection on the basis of technical procurement and new product development project.
- Strengthened team to be motivated by delivering the training on particular effective communication.
- Evaluated the new sourcing in business communication & established the vendor.
- Inspected the machineries at foreign part to make sure the technology is viable before arranging the shipment.

## EMPLOYMENT HISTORY

Organization: Matador Group

Period		Position	Department	JOB Location
From	To			
March - 2012	Sep-2014	Assistant Manager	Maintenance & Production	Matador Ball Pen Industries Limited Add: 1/1, West Rasulpur Kamrangir Char, Dhaka-1211,
Sep-2014	Nov-2017	Manager	Technical Procurement & Business Development	Matador Group Corporate office : 102, Azimpur Road, Dhaka-1205 , Bangladesh
Nov-2017	Continue	Deputy General Manager	Project & Technical Services	

#### EXPERIENCE-01

**Organization:** Rantech Engineering, House: 2/c (Shawon Tower), Purana Paltan, Dhaka.

**Position:** Project Coordinator, Transmission.

**Job Responsibilities:**

- Performed in Technical dept. for coordinating with Ericsson on behalf of RANTECH Engineering.
- Established Microwave link using MINI LINK CRAFT-2.5
- Upgraded Software in MMU card by using BPFTP Server.
- Operated BER (Bit Error Rate) Tester.
- Attained PAT (Preliminary Acceptance Test). & also attending in Cutover.
- Supervised for both TX Expansion & TX Swap in accordance with ROBI Transmission Project.
- Prepared As-built according to Ericsson on behalf of RANTECH Engineering.

**Duration:** From **February 01, 2011** to **January 24, 2012**.

#### EDUCATIONAL BACKGROUND

Degree	University	Major	Result	Year
Certificate of Professional Course	University of Dhaka, IBA	Managerial Communication for Professional Success [MCPS]	passed	2019
B.Sc. in Electrical & Electronics Engineering	Stamford University Bangladesh	Power	CGPA: 3.21	2010

#### TOURS

- ❖ Tour in Energy Pack, Savar, Dhaka. In 2010

#### THESIS

**Title:** “Detailed study of Rural Electrification Board (REB)”

**Supervisor:** Mr. Kazi Mostaq Ahmed, Asst. Professor, EEE Dept., Stamford University Bangladesh.

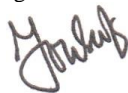
#### REFERENCES

1. Mohammad Sultan Mahmud  
Vice President,  
Admin & Modern Facilities  
ROBI Axiata limited  
53 Gulshan South Avenue, Gulshan-1  
Phone# +88 01819-210 115  
e-mail: msmahmud@robi.com.bd

2. Md. Mahabbat Ali  
General Manager,  
Commercial Import & Export  
Matador Group  
Matador Corporate Office  
102, Azimpur Road, Dhaka-1205  
Cell:+88 01755639730 ;01799-388303  
e-mail: mahabbat@matador.com.bd

I do hereby to ensure that above all information are absolutely correct as per my best of knowledge.

Signature:



(A.K.M. Yousuf)