

## Bhaskar Mutsuddy

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### Career Summary:

- Presently working as **Manager – Supply Chain** at **Rakeen Development Company (BD) Limited** & have **09 years'** experience in all around Supply Chain Management, Sourcing, Purchase, Procurement, Stakeholder Management, Logistics, Distribution, & Sustainable Business Development arena.
- Accomplished all the personal target & functional role as well as took part in Cross-functional activities with job enlargement & enrichment as well as diversified job responsibilities.
- A result-oriented Supply Chain professional, driven by the desire to excel business by utilizing new concepts, along with expertise in sustainable business development & channel development.
- Established record of accomplishment of consistently increasing revenues, the market shares that impacting profitability & assured operational excellence with innovative thoughts & techniques.
- Demonstrated Confirmed expertise in surpassing goals, attaining corporate objectives and exceeding customer expectations in highly competitive industries & sound in Vendor Management, forecasting, planning, logistics, admin, communication, commercial & customer Service work.

### Objective:

- Aiming to build a sound profession in supply chain and commercial functions especially in the field of sourcing & procurement & ensure sustainable business growth by leading all the functional activities.

### Key Proficiencies:

- Problem-solving
- Critical thinking
- Logistics Management
- People management
- Business intelligence
- Order Management
- Sourcing
- Decision-making
- Supplier Relationship Management
- Negotiation & Cost Control

### Job Experience:

1. **Organization Name:** Rakeen Development Company (BD) Ltd. (**Website:** [rakeenbd.com](http://rakeenbd.com))

**Designation:** Manager – Supply Chain

**Duration:** From Aug'20 to till now

### Job Responsibility:

- Develop appropriate SCM strategy to maximize customer satisfaction at the lowest possible cost.
- Plan, manage & coordinate all activities related to sourcing & procurement of direct/ indirect materials.
- Explore alternative sources and coordinate source development process cycle i.e. Sample collection, QC analysis, trial and Supplier Enlistment as per latest regulatory guidelines.
- Measure and manage supplier performance, Advanced Supplier Relationships, and balanced scorecard development and resolving disputes.
- Directs and coordinates global supply chain functions through strategy, resource optimization, profitability maximization, and KPIs resulting in the maximization of customer satisfaction.
- Plans, manages, and coordinates all activities related to the sourcing and procurement of necessary materials and supplies needed to meet the changing levels of product demand.
- Develop collaboration with key suppliers in order to uncover and realize new value and reduce risk.
- Lead projects to turn supplier performance initiatives into repeatable and effective processes

### Major Achievement:

- Developed Benchmarking of material & ensured proper QC throughout the procurement process.
  - Reformation of SCM department, distributing task among team members & evaluating progress.
  - Provided necessary SCM support (40% work in progress) during COVID by maintaining safety.
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- Introduced Oligopoly & developed vendor evaluation system that increased efficiency & quality.
- Negotiating the terms & conditions with different stakeholders & Signing Contract & Agreement
- Ensuring smooth SCM of 2500+ different products by coordinating with 300+ vendors
- Leading the procurement of BDT 4 crore & ensure functional excellence.

**2. Organization Name:** Eon Group of Industries. (**Website:** [eongroup.net.bd](http://eongroup.net.bd))

**Designation:** Deputy Manager, Supply Chain Business Partner & Planning

**Duration:** From Apr'19 to Jul'20

**Major Achievement:**

- Led the sourcing, procurement, logistics & distribution of Food cluster business of the company.
- Improved the efficiency & effectiveness of Frozen food SCM & developed alternative sourcing
- Analyzed feasibility of Bulk purchase & recommended major decision after market research.
- Streamlining the Raw chicken & egg procurement process & modifying the policies.
- Initiated & implemented different Food engineering methods & mitigating vendor gap.
- Won several business deals in the favor of the company through service negotiation with vendors.
- Led the New project sourcing, PSI (pre-shipment inspection) & also developed Packaging material.
- Introduced ISO practice in the company which increased productivity & had an impact on growth.

**3. Organization Name:** JMI Group (**Website:** [jmigroup-bd.com](http://jmigroup-bd.com))

**Designation:** Deputy Manager, Supply Chain

**Duration:** From Jan'18 to Apr'19

- Managed the entire process in the planning of procurement & SCM activities, inventory, logistics, ensuring effectively-functioning processes and introducing process improvements in the supply chain.
- Supervision of team consists of 6 members in HO and 12 members in WHs at four different facilities.
- Redesign Supply Chain Organogram in JMI Group & improved Supplier Relationship.
- Attained ISO 13485: 2016 recertification for JMI Syringes & Medical Devices Ltd., a SBU of JMI Group.
- Lead a team to establish an SBU, JMI Industrial Gas Ltd. U1 LPG. & Recommended several SOPs.

**4. Organization Name:** Broad Band Telecom Services Ltd., An ISPAHANI Enterprise (**Website:** [bbts.net](http://bbts.net))

**Designation:** Executive, Supply Chain

**Duration:** From Jul'13 to Dec'14

**Job Responsibility:**

- Sourced materials from different suppliers according with specification and monitoring purchase.

**5. Organization Name:** KDS Group – Steel Division (**Website:** [kdssteel.com](http://kdssteel.com))

**Designation:** Management Trainee Officer

**Duration:** From Nov'12 to Apr'13

- Cleared the Pending procurement & resolved the problem of Transport system.

**Professional Qualification:** PGD in SCM from The Association of Business Practitioners-UK.

**Academic Qualification:**

- MBA in SCM from East Delta University with CGPA 3.29 out of 4 in 2014.
- M. Sc. & B. Sc. in Physics from University of Chittagong in 2010 & 2009 respectively.

**Training/Workshop:**

- Training on 'Communication Excellence using NLP' by NLP Bangladesh.
- Training on 'Awareness on ISO 13485, 9001 & Medical Devices Directive' by UL India Private Limited.
- Training on 'Internal auditors training on ISO13485:2016 QMS Auditing' by SGS Bangladesh.
- Training on 'Effective Export & Import Management' by Knowledge Prodigy Ltd.
- Training on 'Shipping, Logistics & International Trade Documents' by ProthomAlo Jobs.

**Computer Skill:** Microsoft word, Excel & PowerPoint presentation      **Language:** Fluent in Bangla and English