Focused Sales Consultant well-known for providing exciting product demonstrations and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued.

**PROFESSIONAL SUMMARY**

* Sales and marketing
* Product and service knowledge
* Demonstrations
* Payment processing

**SKILLS**

* Customer service
* Sales reporting
* Trusted key holder
* Strategic sales knowledge

**Sales Consultant**| Verizon Wireless | San Francisco, CA

* Processed credit and debit card payments to complete the purchasing experience.
* Identified prospects' needs and developed appropriate responses along with information on products and services that would be suitable.
* Provided pricing information to customers regarding specific products.

JANAUARY 2018-CURRENT

**WORK HISTORY**

AUGUST 2016 – FEBRAURY 2018

**Sales Representative**| Nike Inc | San Francisco, CA

* Identified prospects' needs and developed appropriate responses along with information on fitting products and services.
* Responded to customer concerns with friendly and knowledgeable service.
* Increased profits through effective sales training and troubleshooting profit loss areas.

2017

**Associate of Arts:** Business Management

San Francisco City College, San Francisco, CA

**EDUCATION**