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- Work is in progress to restructure and modernize the old lime kiln with a capacity of 100 tons per day, and is expected to be completed at the beginning of the second half of the year 2025.
- Efforts are underway to study some projects that will contribute to developing and modernizing production methods, reducing expenses and costs, and maintaining the level of product quality through continuous improvement of the performance of production machines and developing the factory's technical staff.

Analysis of the company's products

Founded in 1977 presently with a paid up capital of RO.6,250,000/-, CMI has grown steadily ever since its inception. With a range of pure Omani products which meets wide variety of needs, CMI caters to small and projects by its manufacturing plant. Company is producing Hydrated Lime and Quick Lime from its Lime plant located at Sohar Industrial area and exported to neighboring countries, Gulf India and Africa.

The top management has been pursuing the Company to develop and train Omani professionals in order to maintain the prescribed 42% Omanisation as per the directions of the Ministry of Labour. We comply smoothly with our manpower resource of 83 employees constituted by professionals, technical experts, skilled and unskilled laborers.

Risks faced by the company and how to mitigate them

1. Obstacles

Perhaps one of the most important problems that the Company faces now is the availability of energy and raw materials required for the production process such as natural gas and limestone raw materials. We do not get the amount of natural gas required to operate lime kiln furnaces (capacity of 100 tons and capacity of 200 tons per day) from the Sohar Industrial City (Madayn). Accordingly, we are forced to use liquefied petroleum gas, which is liquefied petroleum gas, to complete the production process. As for limestone materials, the company has long sought and is still seeking a mining license to operate the company's quarry located in the area, Wilayat of Sohar.

Licenses for operations are still underway with concerned authorities to commence production of lime stone from the lime stone quarry situated at Dank area.

2. Competition

Company faces tough competition in the local and neighboring GCC markets. Other export markets are also giving a tough time to our products. Well planned pricing policies are adopted to attract customers.

3. Trained professionals

The inability to get trained and skilled professionals and workers is one of the risks that faced by the Company. The Company strives to provide the necessary and appropriate professional and administrative programs for its staff.

4. Performance Risk

Inability to satisfy the clients: The Company is always keen to provide quality products to its customers by introducing stringent quality inspections at all levels. And providing timely distinctive services all times.

5. Market Risk

It is the risk which affects the future growth prospects of the company. Any fluctuations in the international market, especially in steel and petroleum industry, also reflects in our performance. The management is closely monitoring and developing marketing and sales strategy.

6. Liquidity Risk

It is the risk that the company encounters difficulties in raising funds to meet commitments associated with financial instruments. In accordance with prudent liquidity risk management, the Manageme sufficient cash and an adequate amount of committed credit facilities.

7. Currency Risk

It is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The company is exposed to foreign currency risk in respect of capital commitments. T company are following up the rates and believe the effect, if any, may not be substantial.

Financial Performance during 2024

Particulars	31/03/2024 R.O.	30/06/2024 R.O.	30/09/2024 R.O.	31/12/2024 R.O.
Turnover	731,370	1,394,666	2,125,407	2,848,554
Cost of Sales	(659,942)	(1,259,795)	(1,855,482)	(2,371,128)
Gross Profit	71,428	134,871	269,925	477,426
Other Income	2,000	2,000	7,315	82,775
Sales & Marketing Expenses	(21,460)	(42,906)	(64,686)	(86,838)
General & Administration Expenses	(92,471)	(172,960)	(252,293)	(414,411)
Finance Income / (Expenses) - net	2,347	1,619	(1,435)	(4,657)
Finance Cost – (IFRS-16)	(8,602)	(16,978)	(25,216)	(35,032)
Net profit/(loss) before Tax	(46,758)	(94,354)	(66,390)	19,263
Taxation	(---)	(---)	(---)	(3,460)
Net profit/(loss) attributed to ordinary Shareholders	(46,758)	(94,354)	(66,390)	15,803
STATEMENT OF ACCUMULATED PROFIT/(LOSSES)				
Accumulated Profit / (Losses) at 1st January	(144,016)	(144,016)	(144,016)	(144,016)
Net Profit for the period after transfer to legal reserve	(46,758)	(94,354)	(66,390)	14,223
Balance	(190,774)	(238,370)	(210,406)	(129,793)

Profit and loss Historical Overview last five years

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Particulars	31/12/2020 R.O.	31/12/2021 R.O.	31/12/2022 R.O.	31/12/2023 R.O.	31/12/2024 R.O.
Revenue	3,707,553	4,041,630	3,017,216	2,456,006	2,848,554
Cost of Sales	(3,039,862)	(2,992,916)	(2,398,137)	(2,125,625)	(2,371,128)
Gross Profit	667,691	1,048,714	619,079	330,381	477,426
Operating Income	20,374	2,290	40,775	69,910	82,775
General & Administration Expenses	(335,985)	(394,209)	(404,504)	(451,118)	(414,411)
Selling & Marketing Expenses	(92,182)	(85,709)	(91,620)	(96,011)	(86,838)
Interest (Net)	(37,121)	(33,699)	(15,562)	(22,467)	(39,689)
Profit / (loss) before Tax	222,777	537,387	148,168	(169,305)	19,263
Deferred Tax	(1,126)	(36,589)	27,872	23,588	(3,460)
Net profit / (loss) attributed to Ordinary Shareholders	221,651	500,798	176,040	(145,717)	15,803
Earnings per share	0.0026	0.0059	0.0030	(0.0023)	0.0003
Shareholder's Equity					
Share Capital	8,500,000	8,500,000	6,250,000	6,250,000	6,250,000
Legal Reserve	302,394	352,474	370,078	370,078	371,658
Retained profit / (loss)	(2,701,203)	(2,250,485)	157,951	(144,016)	(129,793)
Total Shareholder Equity	6,101,191	6,601,989	6,778,029	6,476,062	6,491,865
Net Assets per share	0.072	0.078	0.108	0.104	0.104

On the other hand, the company still faces some obstacles, the most important of which are the following:

- Increase in the custom duties imposed by one of our neighboring countries on the import of raw materials and the export of lime products, as well as the development of high-priced road charges, which has had a significant impact on the cost of the products.
- The sharp competitions we are facing even in the local market from the opponents of the neighboring countries are very tough: we are not able to pass on these additional expenses to our customers.
- The decision of the Ministry of Transport to prevent the entry of land transport (empty) to the Sultanate had a great impact on the company's inability to comply with its commitments to supply hydraulic desalination plants outside the Sultanate of Oman.

Prospects

The company continues its efforts to expand and diversify its products to meet diverse customer requirements through innovative products and strategies to reach the widest range of the regional market. The growth plans will be coupled with the success of its efforts to capitalize on the growth and diversification of market demand by delivering its products in a timely manner with high quality and with a focus on efficiency, improving costs and developing the skills of the company's workforce to meet market requirements and meet the growing market needs. Although the near future represents an element of uncertainty, the current economic conditions in the region, the company believes that it is in a good position in its business sector due to its cautious approach and strong business relationships.

In order to improve the company's performance level, work is underway to study some strategic projects to develop the company's performance and reduce the cost of production and to increase the company's ability to compete in local and foreign markets.

The company's management and team are also looking forward to entering the local and foreign market with promising products, which will have a positive impact on the results of the company's business.

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