

# Feasibility of an AI-Powered Personal Health Records App in India

## Infrastructure Requirements

**Secure Multi-Format Storage:** Building a unified medical record repository requires handling PDFs, scanned images (e.g. lab reports, X-rays), and text documents. All data must be stored with strong encryption (both at rest and in transit) to protect sensitive health information <sup>1</sup> <sup>2</sup>. Typically, the application would use cloud object storage (in an India data center) for large files (images, PDFs) and a database for metadata and text. For example, documents can be stored in an encrypted form on AWS India (Mumbai) or an on-premises server, while references and indexes are kept in a database. Using **India-local servers** is advised to comply with data residency norms (see *Privacy* below). Robust access controls (role-based permissions, secure user authentication) should guard against unauthorized access <sup>3</sup>. Audit logs of record access should be maintained for compliance auditing <sup>4</sup> <sup>5</sup>.

**Efficient Retrieval Architecture:** With potentially hundreds of documents per user, the system needs a way to quickly retrieve relevant records or snippets to answer user queries. A two-tier retrieval approach is effective: (1) **Indexing** – Extract text from PDFs/images via OCR and index it. This could involve a search engine (for keyword search) and a vector database for semantic search of content. Metadata (date, document type, hospital, etc.) can be stored to filter results. (2) **Search & Ranking** – When a user asks a question, the system should search the index for relevant documents or passages. A vector similarity search (using embeddings of the query and documents) can find semantically relevant text, while keyword search ensures no critical keyword is missed. The results are then ranked by relevance. This retrieval pipeline forms the backbone of a Retrieval-Augmented Generation (RAG) system, feeding context to the AI model <sup>6</sup>. By combining a retrieval module with the generative AI module, the app can ground its answers in the user's actual records, improving factual accuracy <sup>6</sup>. The architecture should be designed to scale: for instance, using a distributed search index or a managed vector DB (like Milvus, Qdrant, or Elastic with vector capabilities) that can scale horizontally as data grows.

**Offline Access and Sync:** Given connectivity challenges in parts of India, offline access is a desirable feature. The app could cache recent records and key data on the user's device in encrypted form, allowing viewing (and possibly querying) without internet. For example, an emerging PHR app advertises an *"Offline Capability: Retrieve health records anytime, even without internet access"* <sup>2</sup>, demonstrating this is feasible. Implementing this requires a local encrypted database on the mobile device that syncs with the cloud when online. Techniques like **offline-first** design (queueing changes for later sync) ensure the user can upload new entries or notes and see stored data without immediate network connectivity. Strict encryption of local data (and possibly device biometric login) is critical since offline data is vulnerable if the phone is lost. The system must also handle conflict resolution for edits made offline once connectivity is restored.

**Scalability and Performance:** A consumer health app in India could potentially have millions of users, each with dozens of records. The infrastructure should be cloud-native and scalable. Microservices can separate concerns: e.g., a service for file storage, a service for OCR and text extraction, a database service for user

data and indices, and an AI inference service for answering queries. Using container orchestration (like Kubernetes) or serverless functions for certain tasks can help auto-scale with demand. Key components (storage, search index, AI model serving) should be tested for high throughput. Caching frequently accessed data (recent records, or embeddings of common queries) can improve performance. **Offline/low-bandwidth optimization** is also important: the app can defer heavy tasks (like indexing a large PDF or running a big AI model) until the device is on Wi-Fi or use a cloud backend for heavy computation. Additionally, to handle peak loads (for instance, if many users ask queries simultaneously), the AI query pipeline should be able to spin up multiple instances or use a scalable API. Designing with a **federated architecture** (as envisioned by India's NDHM) can also help – rather than one centralized database for all records, the system could partition data by region or allow health providers to host data, with the app integrating via APIs. This federated approach is actually in line with Indian digital health architecture thinking <sup>7</sup> <sup>8</sup>, and it can improve scalability and data locality (though it adds integration complexity).

## AI Component Feasibility

**OCR for Medical Documents:** OCR is a foundational capability for ingesting scanned prescriptions, discharge summaries, or lab report images. Modern OCR engines can achieve high accuracy on printed English text, but support for Indian languages and messy handwriting is more challenging. Open-source tools like Tesseract have added trained models for Indian scripts (Hindi, Bengali, Tamil, etc.), yet accuracy on these can vary widely <sup>9</sup>. For example, Hindi printed text OCR is “reasonably well” supported, whereas scripts with complex ligatures (e.g. Urdu Nastaliq) or low-resource languages (e.g. Manipuri) still lag <sup>10</sup>. Commercial OCR services (Google Vision, Amazon Textract) tend to perform better on printed text and can handle some Indian languages, but they may not cover all scripts comprehensively <sup>9</sup>. **Handwriting recognition** — especially for doctors’ scrawled notes — remains an open challenge. There is active research: a 2025 study using a CNN-LSTM hybrid model (with Tesseract as a first pass) achieved ~91% character-level accuracy on handwritten prescriptions <sup>11</sup>. This is promising, but real-world accuracy can be lower if the handwriting is very cursive or the image quality is poor. Indian hospitals often still issue handwritten notes; however, lack of large annotated datasets for Indian handwriting hinders robust OCR <sup>12</sup>. The app should incorporate an OCR pipeline that is continuously improving: perhaps use a baseline like Tesseract (for known Indian languages) and augment it with domain-specific post-processing. For instance, integrating medical lexicons for spell-correcting OCR output (identifying drug names or medical terms) can boost accuracy. For handwritten text, AI models fine-tuned on whatever datasets are available (e.g., published research models or internal data gathered with user consent) could gradually improve results. It’s also important to communicate to users that not all documents will OCR perfectly – maybe prompt them to verify critical fields. Multi-language support is key in India: the OCR component should ideally handle English and local languages (at least Hindi and regional scripts for major states), so users across the country can digitize their records. Government initiatives like **Bhashini** are underway to improve OCR/NLP for Indian languages <sup>13</sup>, which the app could leverage as they mature.

**LLM-Based Q&A on Medical Records:** Once textual data is available from the records, the core value proposition is letting users ask questions and get answers “based on their data.” Large Language Models (LLMs) have shown the ability to interpret and answer medical questions, but off-the-shelf they have limitations. A general LLM (like GPT-4 or Llama 2) has broad knowledge, yet it might not know specifics of an individual’s medical history. It could also **hallucinate** plausible-sounding answers that aren’t actually in the records. In the healthcare domain this is dangerous <sup>14</sup> – mistakes or fabrications could mislead patients. To make this feasible and safe, a **retrieval-augmented generation (RAG)** approach is recommended. In a RAG setup, when the user asks something (e.g. “Have I ever had an MRI for lower back pain?” or “What did

my last blood test say about cholesterol?”), the system will first retrieve the most relevant documents or snippets from the user’s data (using the retrieval architecture above). Then, an LLM is prompted with *only those snippets* plus the question, so that it grounds its answer in the provided context <sup>6</sup>. This significantly improves factual accuracy and relevance, as the LLM can quote or summarize the user’s actual records rather than relying on its general training alone <sup>6</sup>. It also mitigates the problem of the LLM’s knowledge cutoff or lack of India-specific medical details – because the needed info is in the user’s own documents.

For the **LLM** itself, there are a few options:

- A **specialized medical LLM** (if available) could be used. For instance, Google’s Med-PaLM 2 (not open-source) is tuned for medical QA, and models like Hippocratic AI are being developed for safety in healthcare answers. Open-source medical models exist in the research community (e.g., BioGPT, a biomedical domain model, or BioMedLM). However, many of these are research prototypes; a production app might instead use a general model with retrieval. Fine-tuning a smaller open-source model on medical Q&A data and Indian clinical text could also be feasible for on-premise deployment.
- A **general LLM via API** (like OpenAI’s GPT-4 or an Azure OpenAI instance) could be used as the backend for generation. GPT-4 has demonstrated strong medical reasoning (even passing medical exams), but sending personal health data to an external API invokes privacy concerns and likely violates Indian data laws unless the data is anonymized and explicit consent obtained. If used, one would need to ensure compliance (e.g., maybe use Azure’s India cloud region with proper agreements).
- An **on-device or on-server model**: New open-source LLMs (like Meta’s Llama 2, which can be fine-tuned and run with fewer resources, or smaller GPT-J/GPT-Neo variants) could be deployed on the server side. This avoids sending data to third parties. The app could fine-tune such models on a mix of medical texts (textbook data, Indian health literature, etc.) to imbue some medical knowledge. Even without heavy fine-tuning, an instruction-tuned model combined with retrieval can answer based on provided context.

In practice, a **retrieval + moderate-size LLM** pipeline might look like: user’s question -> retrieve top N text snippets from user’s records -> prepend a prompt like “You are a medical assistant AI. Answer the question using **only** the given records.” -> LLM generates answer. The answer could even cite which document it used (by file name or date) to increase trust. This approach uses the LLM more as a comprehension and phrasing engine, while the factual content comes from the user’s data <sup>15</sup>. Such pipelines are becoming common in healthcare AI as they allow domain adaptation without risking unauthorized training on sensitive data <sup>16</sup>.

**Accuracy and Context Considerations:** In a medical context, the AI must be careful. It should ideally **phrase answers cautiously** (“Based on your records, it appears that...”) and encourage consulting a doctor for serious questions. Natural language understanding of medical text can be tricky (abbreviations, Latin terms, etc.), so the NLP pipeline might include preprocessing steps. Clinical NLP tools (for example, to extract entities like medication names or lab values) can complement the LLM: e.g., a question about “latest cholesterol” could trigger a small routine that parses lab reports for cholesterol values. Nonetheless, recent advancements show LLMs can interpret even clinical notes and discharge summaries if given, especially larger models. Implementing a **feedback loop** will be wise – allow users to mark an answer as incorrect or unhelpful, so the system can improve (either via model updates or by adding those corrections as extra data for retrieval).

**Existing Models and Tools:** There are a few resources that can jump-start development: - For **OCR**: Tesseract (open source) with Indic language models, EasyOCR library (supports some Indian scripts), or Google's offline OCR library on Android. Some startups have released trained models for reading doctors' handwriting in prescriptions <sup>11</sup>; those could potentially be leveraged if open-sourced or via API. - For **LLMs**: Open-source large models like **Llama 2**, **BLOOM** (which is multilingual including some Indian languages), or **Falcon** could be used with appropriate fine-tuning. If focusing on English medical data (a lot of Indian medical documentation is in English), models like **PubMedGPT** (trained on biomedical papers) or **BioBERT** (good for extracting medical information) might help for backend processing. Notably, a 2025 review of top open medical LLMs highlighted some emerging open-weight models with strong clinical performance, such as OpenAI's GPT-OSS-120B (an open 117B-param model) and others with specialized "medical reasoning" capabilities <sup>17</sup> <sup>18</sup>. These are cutting-edge but require significant computing. In practice, a mid-sized model (say 7-13B parameters) with retrieval might suffice for most queries. - For **RAG pipelines**: Frameworks like **Haystack** or **LangChain** can speed up development. These provide components for document ingestion, vector indexing, and query-time retrieval + LLM integration, which can be assembled into a system. They support connectors to popular vector databases (Milvus, Pinecone, etc.) and allow custom prompt templates for the LLM. This means a lot of the heavy lifting (text chunking, embedding generation, etc.) is available in robust libraries, suitable for production use (Haystack, for instance, is used in industry for QA bots).

In summary, the AI components – OCR, NLP, LLM – are technically feasible with current technology. Printed text OCR is reliable (except for some local language nuances), and even the tough problem of handwriting recognition is seeing progress (over 91% accuracy in lab settings for prescriptions <sup>11</sup>, albeit likely lower in real life). Large Language Models can certainly answer questions based on documents, especially with retrieval help, as shown by research on medical QA improvements with RAG <sup>19</sup> <sup>6</sup>. The key will be curating these components for the Indian context: ensuring the OCR and language support cover English *and* vernacular content, and that the AI is aware of Indian medical norms (units, common medications/brands, regional health issues). Fortunately, open initiatives (like the government's Bhashini for language AI and various health AI research from IITs) are paving the way for better local support <sup>13</sup>.

## Privacy and Compliance in India

Building a medical data application in India means navigating multiple layers of data protection regulations and health-specific guidelines. The primary law is the **Digital Personal Data Protection (DPDP) Act, 2023**, which introduces comprehensive obligations on handling personal data, including health records <sup>20</sup> <sup>21</sup>. In parallel, there are domain-specific frameworks like the proposed **Digital Information Security in Healthcare Act (DISHA)** and the National Digital Health Mission's policies. Below, we break down key compliance considerations:

- **Data Classification and Consent:** Under DPDP 2023, all personal data is protected, and misuse of personal health information (which can cause significant harm to individuals) is a serious concern <sup>22</sup>. Health data isn't explicitly labeled "sensitive" in the final Act (earlier drafts did), but it's clear that **explicit informed consent** is required for its collection and use <sup>22</sup> <sup>23</sup>. The app must obtain the user's consent in a clear form (e.g. an in-app consent screen) before storing their medical records or using them for AI analysis. DPDP mandates a concise **privacy notice** in simple language, outlining what data will be collected and for what purpose <sup>23</sup>. In practice, this means the app's onboarding should explain that it will store medical documents and, if applicable, analyze them with AI to answer questions, and the user should agree to this. Consent in India also needs to be **granular and**

**revocable** <sup>24</sup> <sup>25</sup> – users should be able to withdraw consent and have their data deleted. Providing an easy “delete my data” option satisfies the user’s *right to erasure* (DPDP Section 12) for data no longer required <sup>26</sup> . Additionally, if the app ever were to use the data for any secondary purpose (like training improved AI models), it would either need a separate consent or to strictly anonymize the data.

- **User Rights and Data Portability:** Indian law (DPDP) gives individuals rights similar to GDPR, including the right to access information about what data is held and to correct inaccuracies <sup>26</sup> . The app should have features for users to download their entire medical record archive (in a standard format) – effectively **data portability**. While the DPDP Act doesn’t use the exact term “portability,” it requires providing a summary of data and who it’s shared with upon request <sup>27</sup> , and it aligns with principles of allowing individuals to transfer their data. In a health context, this could mean exporting all records as PDF or in a structured format like FHIR. Ensuring **interoperability** with other systems is also an opportunity: the government’s ABDM (Ayushman Bharat Digital Mission) uses a standardized format for health records and a consented data exchange mechanism. If the app adheres to these standards (for example, using HL7 FHIR for data and integrating with the user’s ABHA health ID), it will make sharing records with other providers or apps easier. NDHM’s Health Data Management Policy explicitly promotes data portability and consented sharing, requiring that personal health data be shareable with patient consent across the ecosystem <sup>28</sup> <sup>8</sup> . The app could leverage this by allowing users to **link their ABHA ID** and fetch records from hospitals or labs that are part of the national network, with consent. This not only is user-friendly but demonstrates compliance with emerging national standards.

- **Data Security Measures: Strong security practices** aren’t just good to have – they’re legally mandated. DPDP Section 8(5) requires reasonable safeguards to prevent personal data breaches <sup>1</sup> . The law (and draft rules) specify measures like encryption, access control, regular security audits, etc. Concretely, the app’s backend should follow ISO 27001 or similar standards (some health apps tout this certification <sup>2</sup> ). Measures include encryption keys management, using TLS for data in transit, hashing or encrypting sensitive fields in databases, and strict authentication for anyone accessing the servers. Logs of access should be kept for at least a year <sup>4</sup> . **Pseudonymization** is encouraged as a best practice <sup>3</sup> – for example, separating personal identifiers (names, phone numbers) from medical details in the storage, and linking them via codes. This way, even if someone got into part of the database, it’s harder to link data to a person without the key. The law also covers **breach notification**: if any data breach occurs, the Data Protection Board of India and affected users must be informed immediately <sup>29</sup> . So the app team must have an incident response plan in place (including perhaps quick ability to remote-wipe data if a device is reported lost, etc.).

- **Cross-Border Data Transfer:** The DPDP Act imposes data localization in a flexible manner – essentially, the government will whitelist countries where personal data can be sent; non-listed countries are off-limits <sup>30</sup> . As of now, to be safe, one should assume health data of Indian citizens should stay on servers located in India. This affects cloud choices and any external AI API usage. For example, if using an American cloud service for processing, one must ensure the data center is in India and no data is routinely sent abroad. If using a third-party AI API not hosted in India, that could be seen as an export of data. Unless that country is allowed (and the user consents), this would breach Section 16 of DPDP <sup>30</sup> . Thus, a **compliant deployment** would likely run all core systems in India. Many cloud providers (AWS, Azure, GCP) have Indian regions to facilitate this. Any foreign access (like developers or vendors abroad accessing the database) also needs scrutiny.

- **Third-Party and Vendor Compliance:** If the app uses any third-party services (for OCR, cloud storage, analytics), DPDP requires **data processing agreements** and that those vendors also comply with equivalent data protection standards <sup>31</sup>. The health app company (as the “data fiduciary”) remains responsible for any handling by its partners <sup>31</sup>. In practical terms, if the app integrates, say, an OCR API or a texting service that sends health reminders, it must ensure those providers implement proper security and only use the data for the intended purpose. Standard contractual clauses and audits of vendors might be necessary if scaling up.
- **DISHA (Digital Information Security in Healthcare Act):** DISHA is a draft law (2018) specifically for health data protection. It has not been enacted into law as of 2025 <sup>32</sup> <sup>33</sup>. However, it’s worth noting its intent, as future regulations might incorporate its principles. DISHA defined “**digital health data**” very broadly – “an electronic record of health-related information about an individual’s physical or mental health, services availed, tests, donation of body parts, etc.” <sup>34</sup>. It was comparable to HIPAA in the US <sup>35</sup>, aiming to enforce confidentiality, patient consent for data sharing, and penalties for misuse. For our app’s design, many of the best practices to comply with DPDP will also position us well if a health-specific law like DISHA comes into effect. That means emphasis on **patient consent for each instance of sharing** (which NDHM’s consent framework already requires), and stringent **privacy by design**. In fact, DISHA would prohibit sharing of an individual’s data even between doctors without patient consent, which underscores how central consent management should be. The app could turn this into a feature: giving users fine-grained control on who sees their data. (For example, a user could generate a temporary link or QR code to share a specific record with a doctor for a limited time.)
- **NDHM / ABDM and NHA Guidelines:** The National Health Authority (NHA) under its ABDM initiative has published a Health Data Management Policy (HDMP) and standards for personal health record systems. These are not laws but guidelines that approved apps should follow. Key points align with DPDP: user consent, data minimization, purpose limitation, and **data anonymization for any secondary use** <sup>28</sup> <sup>36</sup>. The ABDM also requires participating apps to undergo security audits and comply with ISO 27001 and other standards. One practical requirement is that any app in the ecosystem must **enable user data export and linking** – for example, if a user wants to link their records to another ABDM app or wants to stop using one service, their data should be portable. Also, the **federated architecture** means our app, if ABDM-integrated, wouldn’t centralize all data by itself; instead, it would act as a *health locker* where users aggregate their records, but also exchange data with other lockers/hospitals through the consented network <sup>8</sup> <sup>37</sup>. Compliance with NDHM standards would be important if we want to market the app as “ABDM-approved,” which both **Eka Care** and **Driefcase** have done (they are ABDM-certified PHR apps) <sup>37</sup> <sup>38</sup>. Being ABDM-compliant means implementing things like ABHA (health ID) creation, supporting the government’s consent artifacts (a digital format for capturing consent), and using standardized data formats (like FHIR for medical records). It’s both a compliance step and a market benefit, since it signals to users and providers that the app can seamlessly connect with the broader health system.
- **User Consent Management and Anonymization:** Special mention should be made of handling data for AI. If the app’s AI purely answers user questions on the fly, that is processing data for the purpose the user provided it (likely covered under consent for providing the service). However, if the AI component involves any learning from aggregate data (for example, improving an OCR model using images from many users, or training an LLM further on de-identified user queries and records), then **anonymization** is crucial. The DPDP encourages using anonymized data for

legitimate purposes, as truly anonymized data is outside the scope of personal data protection (the Act focuses on identifiable data). Techniques like removing personal identifiers and perhaps using differential privacy if analyzing usage patterns could allow improving the service without breaching privacy. The app's privacy policy should be transparent about this. Since medical data is highly sensitive, err on the side of treating even anonymized health stats carefully (small datasets might still risk re-identification). In any case, **no data should be used for advertising or shared with insurance/employers** without explicit consent – such misuse would not only violate trust but also likely contravene the purpose limitation in law.

In summary, an India-centric health records app must **build privacy into its core design**. This means obtaining clear consent (in multiple Indian languages ideally, to be truly understood <sup>23</sup>), offering full control to users over their data, and implementing state-of-the-art security. Aligning with DPDP 2023 is mandatory, and anticipating future health-specific rules (DISHA or updates via the NHA) is wise. The regulatory environment is evolving, but its trajectory is clear: user consent, data protection, and interoperability are key. Fortunately, following these not only keeps the app compliant but can be a selling point to users who are entrusting some of their most sensitive information to the platform.

## Competitor and Market Scan (India)

India's digital health record landscape has a mix of emerging startups and established healthcare platforms, each tackling parts of the problem. Here we review some key players and what they offer, to identify gaps and opportunities:

- **Eka Care** – *Personal Health Records + Doctor AI Tools*: Bengaluru-based Eka Care is a prominent startup providing both a patient-facing PHR app and doctor-facing solutions. On the patient side, their app (available in 12 languages) allows users to create an ABHA (Health ID) and upload their family's medical records in a digital locker <sup>38</sup>. They emphasize being **Ayushman Bharat Digital Mission-compliant**, meaning they integrate with the national health data exchange. Eka Care's differentiation has been the use of AI mostly on the clinical side: they built **Eka Doc** (an EMR for doctors) and **Eka Scribe**, an AI voice assistant that transcribes doctor-patient conversations into notes <sup>39</sup> <sup>40</sup>. Their backend uses a custom AI stack ("Parrotlet") and also leverages AWS's AI services like Transcribe and Bedrock for some functions <sup>41</sup>. For patients, Eka's app provides features like vitals tracking and presumably basic insights, but it's not advertised as an AI Q&A system for patients yet. The founder notes that Eka focuses on **AI-powered clinical documentation and ABDM-linked health records**, as opposed to others focusing on appointments or basic storage <sup>42</sup>. As of late 2025, they claim ~18 million users and have onboarded thousands of doctors, leveraging the network effect between doctors and patients <sup>43</sup> <sup>44</sup>. **Gap/opportunity**: Eka's strength is integration and multi-language support, but its patient app could be enhanced with more AI-driven insights for users. For example, while they parse and structure uploaded data (turning unstructured PDFs into standardized formats) <sup>40</sup>, there is an opportunity to implement a chat interface for patients to query their data – something Eka hasn't highlighted yet.
- **DRiefcase** – *Dedicated Digital Health Locker*: DRiefcase is India's first NHA-approved PHR platform, often touted as a "health locker." It is purely patient-centric. Users can scan and upload all their medical documents to the app, which then stores them securely and makes them shareable via consent <sup>37</sup>. A standout offering of DRiefcase is its **concierge scanning service** – they have a team that can physically come and digitize your old records (even X-rays and MRIs) at your doorstep <sup>45</sup>.

This addresses a big pain point in India: decades of paper records that people may not have the means or time to scan themselves. DRiefcase fully integrates with ABDM: one can create their ABHA health ID through it and link records from partnered hospitals or labs into the app <sup>37</sup>. The focus is on *secure storage and convenient access*: they emphasize privacy and were early adopters of compliance measures. **Gap:** DRiefcase does not appear to have any AI features like OCR-based search or health analytics for users openly available (though they likely OCR documents for indexing). The app is essentially a vault. This presents an opportunity: a new app that not only stores records but also provides intelligent insights or Q&A could outshine a pure storage solution. Also, DRiefcase being an independent locker might not have the network that Eka (with doctor users) or others have, so adding features like an AI health assistant could be a differentiator for user engagement.

- **HealthPlix** – *Doctor-Focused EMR with Patient Connectivity*: HealthPlix is known as one of India's leading EMR (electronic medical record) software for clinics. It's an **AI-powered digital clinic** platform for doctors, helping with prescription writing (in 30 seconds, with AI suggestions) and decision support <sup>46</sup> <sup>47</sup>. In early 2024, HealthPlix launched a **patient-facing app** as a companion to its doctor system <sup>48</sup>. This patient app allows users to connect with their HealthPlix-using doctors, book appointments, do teleconsultations, and crucially **access and store digitized medical records in a secure vault** that the doctor shares <sup>48</sup> <sup>49</sup>. It also has features for patients to track health metrics (blood sugar, BP, etc.) and share those with doctors in real time <sup>50</sup>. Essentially, HealthPlix is creating an ecosystem where the doctor manages records in the clinic, and the patient can see those records at home. **Gap:** As a patient app, if your doctors are not on HealthPlix, its utility might drop. It's not primarily a general-purpose record locker for anything – it's more tied to its network of providers. Also, while HealthPlix has AI (they mention warnings for drug interactions, etc.), those are clinician-facing. A patient wanting to analyze or ask questions about their records might not get that from HealthPlix's app. So again, a consumer app independent of provider electronic systems, offering AI Q&A on any data the user uploads, could fill a niche for patients whose doctors use disparate systems (or paper).

- **Practo** – *Appointments, Telemedicine & Some Records*: Practo is a well-known healthcare platform in India focusing on doctor discovery, appointment booking, and teleconsultations. Practo does allow users to upload their medical records to a timeline and share them with Practo doctors during consultations. However, this is not its primary feature. Practo's orientation is more service-driven (booking and consultations) than serving as a comprehensive medical record repository <sup>42</sup>. It has added medicine ordering and health plans as well. **Gap:** Practo's record-keeping features are relatively basic (scan and save, with possibly some tagging). It doesn't provide analytics or AI on those records to the user. Practo's huge user base could potentially benefit from an AI-medical-records app, but Practo itself hasn't announced such capabilities publicly. A new app could differentiate by being "agnostic" (not tied to using Practo services) and focusing deeply on record intelligence.

- **Other Notable Mentions:** There are a number of smaller or emerging PHR apps:

- **MyDigiRecords (MDR)** – A newer entrant claiming an **AI-powered PHR**, offering features like OCR, voice recognition, health analytics, and even a "facial scan for vitals" in their app <sup>51</sup>. Notably, they highlight **offline access** and that they use ISO-certified encryption <sup>2</sup>. This indicates a trend of



adding AI and advanced features to PHR apps. It's a competitor that also focuses on families managing health together.

- *Ayu* – Another app that positions itself for Indian families, presumably with a records focus (based on app store descriptions and rankings in 2025 lists).
- *Health-e* – An app that, as the name suggests, serves as a health locker and PHR (and even published a top 8 PHR apps list that included itself, DRiefcase, etc., hinting at the competitive landscape <sup>52</sup> <sup>53</sup> ).
- *Government's PHR (Health Locker)* – The ABDM initiative has its own reference apps (like Health Locker by NDHM/NHA). These are not heavily marketed, but being government-backed, they focus on interoperability rather than AI features.
- *International Platforms* – e.g., Apple Health app can store health records if hospitals integrate with Apple's Health Records API, but in India very few providers have done so. It's more used for fitness/wellness data here. Google hasn't launched anything like Google Health formally in India for records. Microsoft's HealthVault (an older product) was shut down globally.

**Gaps in Current Offerings:** Across these platforms, a common gap is the lack of a **conversational AI layer for end users**. While some (Eka, HealthPlix) use AI for digitization and easing data entry, none publicly let a user query “What does my MRI report say about my L4-L5 disc?” and get a coherent answer, for example. The focus has been on solving digitization and access — getting the data in one place and shareable. The next step, and opportunity for differentiation, is to make the data *understandable* and *actionable* for the patient. This includes: - **Natural language Q&A** on the record (the core ask of our scenario) – answering questions like “Have my blood sugar readings improved in the last year?” or “When was my last tetanus shot?” automatically from the data. - **Summarization and trend analysis** – e.g., providing a summary of a 10-page hospital discharge in simple terms, or graphing key vitals over time. Some apps might plot vitals but few summarize doctor notes. - **Personalized insights or reminders** – e.g., “Your last eye check-up was 2 years ago, consider scheduling one,” or flags like “This report shows high cholesterol, you might want to discuss it with a doctor.” Right now, apps generally don't provide health advice to patients (likely to avoid liability), but with proper disclaimers and using existing guidelines, some level of intelligent prompting could be added. Even something as simple as highlighting abnormal lab results in red and explaining them in plain language would add value. - **Integrated experience** – Many existing solutions solve a part of the puzzle. One app might store records, another might book appointments, another tracks fitness. Users either juggle multiple apps or stick to one that covers basics. There's an opportunity to integrate features: a single app that **stores all records, connects to doctors or telehealth if needed, and provides AI-driven answers and insights**. Integration with wearables (for continuous data like heart rate, etc.) could further enrich the record and give the AI more context (some, like Apple Health or Google Fit, can gather such data, but interpreting it alongside medical records would be new). - **Offline and Low-Bandwidth Use** – Except for MyDigiRecords and some rural telehealth initiatives <sup>54</sup>, offline capability is rare. Ensuring key information is available without internet (and perhaps using SMS for certain alerts) could differentiate in Tier-2 and Tier-3 cities or rural areas.

**Opportunities for Differentiation:** 1. **AI-Driven User Experience:** Position the app not just as a file cabinet but as a “health assistant.” This means a chat interface for questions, smart search (where you can type a symptom or keyword and the app finds relevant info in past records), and possibly voice query support (ask questions by speaking in English or Hindi and get answers). Given the multilingual fabric of India, an AI that

can understand questions in Hindi or other regional languages and respond (at least in English/Hinglish initially, but eventually in local language) would be a game-changer for accessibility.

- 1. Trust and Privacy as a USP:** With rising awareness of data privacy, especially under DPDP, an app that transparently assures users of data safety could stand out. This could involve on-device encryption keys (so even the server operator can't read files without user permission), open sourcing certain code for transparency, or obtaining certifications. Users might trust a product more if it's clear their medical history isn't being data-mined for ads or shared. None of the current popular apps heavily advertise privacy beyond saying "secure". If our app can say "we implement zero-knowledge encryption" or "your data never leaves your device unencrypted, even our AI models run in a secure enclave," it could attract the privacy-conscious segment (e.g., senior doctors or tech-savvy users who currently hesitate to upload data due to privacy concerns).
- 2. Filling Specific Gaps:** We identified that Practo users don't get much record analysis, HealthPlix patients only benefit if their doctor is on the network, DRiefcase is passive storage, etc. A new entrant can start neutral – allow importing data from any source (even connect to Practo or others via APIs if possible) and then provide value on top of it. Essentially, it could act as an aggregator of a person's scattered health data (from hospitals, labs, wearables, other apps) and be the intelligence layer. Given ABDM, this is actually feasible: users can pull data from different providers through consent. **Differentiation** here is focusing on the **analysis and insight** layer rather than just collection.
- 3. Compliance and Partnerships:** Being fully compliant with Indian regulations and aligning with government initiatives can also differentiate. For instance, if DISHA or any new rules come, being the first to adapt and inform users ("Your app is compliant with all Indian health data laws") builds credibility. Additionally, partnering with healthcare providers or insurance could help – e.g., some insurance companies might promote an app that helps customers maintain records (leading to easier claims). If those partnerships are pursued, the AI features could also aid insurers in getting insights (with user permission) to design better products – although that treads on privacy, so it must be done carefully. But current apps haven't deeply explored that, aside from maybe offering digitized records for claim submissions.

In conclusion, the Indian market shows a clear trajectory: from basic digitization (scanning papers to PDFs) to connectivity (sharing via ABHA), and now the emerging next phase is intelligent utilization of health data. Our proposed app, with robust infrastructure, an AI Q&A system, and strict compliance, sits squarely in that next phase. It would leverage the groundwork laid by earlier PHR apps but go further by actually interpreting and engaging with the data. By addressing the gaps in current offerings – especially by empowering patients with understanding of their own health information – such an application can differentiate itself and potentially capture a significant user base that is looking for more than just a storage solution in managing personal health records.

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