

Analytics and Reporting System

Overview

This document contains the Analytics and Reporting database schema, including customer behavior analysis, spending patterns, and business metrics.

Table: Customer_Spending_Analysis

Purpose: Stores aggregated spending analysis and patterns for each customer.

| Column Name | Data Type | Description | Constraints |
|----------------------------|---------------|---------------------------------------|-----------------------------|
| Analysis_ID | INTEGER | Unique identifier for analysis record | PRIMARY KEY, AUTO_INCREMENT |
| Customer_ID | INTEGER | Reference to Customer_Info table | FOREIGN KEY, NOT NULL |
| Analysis_Month | DATE | Month for which analysis is done | NOT NULL |
| Total_Spending | DECIMAL(12,2) | Total spending in the month | DEFAULT 0.00 |
| Average_Transaction_Amount | DECIMAL(10,2) | Average transaction amount | DEFAULT 0.00 |
| Transaction_Count | INTEGER | Number of transactions | DEFAULT 0 |
| Top_Merchant_Category | VARCHAR(100) | Top merchant category by spending | |
| Top_Merchant | VARCHAR(255) | Top merchant by spending | |
| Spending_Trend | VARCHAR(20) | Trend (Increasing/Decreasing/Stable) | DEFAULT 'Stable' |
| Month_on_Month_Growth | DECIMAL(5,2) | Month-on-month growth percentage | DEFAULT 0.00 |
| Analysis_Date | TIMESTAMP | Date when analysis was performed | DEFAULT CURRENT_TIMESTAMP |

Relationships

- **Foreign Key:** Customer_ID references Customer_Info.Customer_ID

Table: Category_Spending_Breakdown

Purpose: Stores spending breakdown by merchant category for each customer.

| Column Name | Data Type | Description | Constraints |
|--------------------------|---------------|--------------------------------------|-----------------------------|
| Breakdown_ID | INTEGER | Unique identifier for breakdown | PRIMARY KEY, AUTO_INCREMENT |
| Customer_ID | INTEGER | Reference to Customer_Info table | FOREIGN KEY, NOT NULL |
| Merchant_Category | VARCHAR(100) | Merchant category | NOT NULL |
| Period | VARCHAR(20) | Period (Monthly/Quarterly/Yearly) | DEFAULT 'Monthly' |
| Period_Date | DATE | Start date of the period | NOT NULL |
| Total_Amount | DECIMAL(12,2) | Total spending in category | DEFAULT 0.00 |
| Transaction_Count | INTEGER | Number of transactions in category | DEFAULT 0 |
| Percentage_of_Total | DECIMAL(5,2) | Percentage of total spending | DEFAULT 0.00 |
| Average_Transaction_Size | DECIMAL(10,2) | Average transaction size in category | DEFAULT 0.00 |

Relationships

- **Foreign Key:** Customer_ID references Customer_Info.Customer_ID

Table: Customer_Behavior_Metrics

Purpose: Stores behavioral metrics and engagement indicators for customers.

| Column Name | Data Type | Description | Constraints |
|-----------------|-----------|----------------------------------|-----------------------------|
| Metric_ID | INTEGER | Unique identifier for metric | PRIMARY KEY, AUTO_INCREMENT |
| Customer_ID | INTEGER | Reference to Customer_Info table | FOREIGN KEY, NOT NULL |
| Metric_Date | DATE | Date of metric calculation | NOT NULL |
| Login_Frequency | INTEGER | Number of logins in the period | DEFAULT 0 |

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|-----------------------------|---------------|---------------------------------------|--------------|
| Transaction_Frequency | INTEGER | Number of transactions in the period | DEFAULT 0 |
| Days_Since_Last_Transaction | INTEGER | Days since last transaction | |
| Days_Since_Last_Login | INTEGER | Days since last login | |
| App_Usage_Minutes | INTEGER | Total app usage in minutes | DEFAULT 0 |
| Feature_Usage_Count | INTEGER | Number of features used | DEFAULT 0 |
| Support_Tickets_Raised | INTEGER | Number of support tickets | DEFAULT 0 |
| Satisfaction_Score | DECIMAL(3, 1) | Customer satisfaction score (0-10) | |
| Churn_Probability | DECIMAL(5, 2) | Probability of customer churn (0-100) | DEFAULT 0.00 |

Relationships

- **Foreign Key:** Customer_ID references Customer_Info.Customer_ID

Table: Business_Metrics

Purpose: Stores overall business metrics and KPIs.

| Column Name | Data Type | Description | Constraints |
|--------------------------|---------------|-----------------------------------|-----------------------------|
| Metric_ID | INTEGER | Unique identifier for metric | PRIMARY KEY, AUTO_INCREMENT |
| Metric_Date | DATE | Date of metric | NOT NULL |
| Total_Customers | INTEGER | Total number of customers | DEFAULT 0 |
| Active_Customers | INTEGER | Number of active customers | DEFAULT 0 |
| New_Customers | INTEGER | Number of new customers in period | DEFAULT 0 |
| Churned_Customers | INTEGER | Number of churned customers | DEFAULT 0 |
| Total_Transactions | INTEGER | Total number of transactions | DEFAULT 0 |
| Total_Transaction_Amount | DECIMAL(15,2) | Total transaction amount | DEFAULT 0.00 |

| | | | |
|---------------------------|---------------|-----------------------------------|--------------|
| Average_Transaction_Value | DECIMAL(10,2) | Average transaction value | DEFAULT 0.00 |
| Total_Merchants | INTEGER | Total number of merchants | DEFAULT 0 |
| Active_Merchants | INTEGER | Number of active merchants | DEFAULT 0 |
| Customer_Retention_Rate | DECIMAL(5,2) | Customer retention rate (%) | DEFAULT 0.00 |
| Customer_Acquisition_Cost | DECIMAL(10,2) | Average customer acquisition cost | DEFAULT 0.00 |
| Customer_Lifetime_Value | DECIMAL(12,2) | Average customer lifetime value | DEFAULT 0.00 |

Relationships Summary

- One customer can have multiple spending analysis records (one per month)
- One customer can have multiple category breakdowns
- One customer can have multiple behavior metric records
- Business metrics are aggregated across all customers
- All relationships are maintained through foreign keys

Cross-Table Relationships

Customer_Info is the central hub:

- Connects to **Customer_Preferences** for communication settings
- Connects to **Customer_Segments** for segmentation
- Connects to **Transaction_History** for transactions
- Connects to **Payment_Methods** for payment details
- Connects to **Customer_Spending_Analysis** for spending patterns
- Connects to **Category_Spending_Breakdown** for category analysis
- Connects to **Customer_Behavior_Metrics** for behavior tracking

Transaction_History connects to:

- **Customer_Info** for customer details
- **Merchant_Master** for merchant information

This creates a comprehensive data model for customer analytics and business intelligence.