

SI. NO.

For Office Use Only

Date Of Application:

Odenok
Tobacco

Odenok Tobacco Crescent Ltd.

110, Finswell, Sakore Nagar, Viman Nagar, Pune-41101

ZONE: WEST ☐ SOUTH ☐ NORTH-1 ☐ NORTH-2 ☐ EAST ☐ CENTRAL ☐

STATE:

STOCKIST APPLICATION FORM

A) DETAILS OF APPLICANT FIRM:

- i) Name
- ii) Reg. Address
- P.O. P.S.
- Dist. State
- Landmark (Near by) Pin
- iii) Pan Date of Establishment
- iv) GST No Date
- v) Telephone No. Mobile
- vi) E-mail ID
- vii) Constitution of Firm: Proprietorship / Partnership / HUF / Pvt. Ltd.

B) DETAILS OF OWNER:

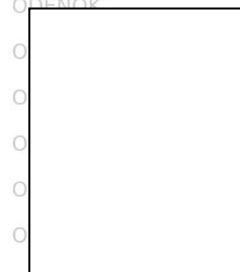
1. i) Name
- ii) Father's/Husband's Name:
- iii) Residential Address
- P.O. P.S.
- Dist. State
- Landmark (Nearly) Pin
- iv) Pan D.O.B.
- v) ID Proof (Aadhaar Card)
- vi) Mobile No. Resi.
- vii) E-mail ID

2) i) Name
 ii) Father's/Husband's Name:
 iii) Residential Address
 P.O. P.S.
 Dist. State
 Landmark (Nearly) Pin
 iv) Pan D.O.B.
 v) ID Proof (Aadhaar Card)
 vi) Mobile No. Resi.
 vii) E-mail ID



Signature

3) i) Name
 ii) Father's/Husband's Name:
 iii) Residential Address
 P.O. P.S.
 Dist. State
 Landmark (Nearly) Pin
 iv) Pan D.O.B.
 v) ID Proof (Aadhaar Card)
 vii) E-mail ID



Signature

* If more than 3 Partners or Owners, kindly add copy to this sheet for filling it up.

C) DETAILS OF ASSETS:

	Office / Shop / Godown	Location	Area	Open / Covered	Own / Rented
i)
ii)

D) DETAILS OF BANK:

Name Branch
 A/c. No. A/c. Type
 IFSC Code
 Authorised Signatory
 Specimen Signature
 Attach copy of audited Balance Sheet for last 3 years (Mandatory).

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E) DETAILS OF PRESENT BUSINESS IN OTC:

	Dealing Brand		Qty. Sold in Last FY-1			Last FY-2		Remarks
i)								
ii)								
iii)								
iv)								

DETAILS OF PRESENT BUSINESS IN OTHER ITEMS:

	Items		Brand		Sold Qty. in Last FY		
i)							
ii)							
iii)							
iv)							

F) DETAILS OF CONTRACT PERSON:

i)	Name						
ii)	Designation			iii) Mob.			
iv)	E-mail ID						
v)	D.O.B.			vi) ID			
vii)	Weekly Closing Day						

G) DETAILS FOR APPLICATION OF DEALERSHIP:

i)	Area of Operation						
ii)	Approx Consumption of OTC in the Area						
iii)	Existing Brands of OTC in the Area						
	Brand		Non-Branded		Qty in MT (Monthly Average)		
a)							
b)							
c)							
d)							
iv)	Minimum Sales Commitment for the 'OTC'						
v)	Sales & Marketing Support Required:						
a)							
b)							
c)							



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- vi) Reference (Preferred Some one from the Same Industry)
- a) Name Mob.
Address
- b) Name Mob.
Address
- vii) Any Special Remarks:

I/we hereby confirm that all the details & informations provided above are true & best of my/our knowledge. We request your good self to consider my/our application for opportunity myself/ourselves as your Authorised Dealer for the mentioned area. I/we assure to sell/market your products through legal & transparent means only and within the terms & conditions of the company.

Name:
Place:
Signature / Stamp Date:

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Premises Visited by:
Area/Regional Manager Date

Remark by:
Regional/State Head

Signature Date

Status of Application
If Approved
Dealer Code No. Date

Approved by Date

Approved / Under Consideration / Hold

TERRITORY ANNEXURE INDIA

ZONE	NORTH-1	NORTH-2	EAST	CENTRAL	WEST	SOUTH
	1. JAMMU & KASHMIR	1. DELHI	1. ODISHA	1. RAJASTHAN	1. GUJARAT	1. KERALA
	2. LADAKH	2. UTTAR PRADESH	2. WEST BENGAL	2. MADHYA PRADESH	2. MAHARASHTRA	2. KARNATAKA
	3. HIMACHAL PRADESH	3. BIHAR	3. ASSAM	3. CHHATTISGARH	3. GOA	3. TAMIL NADU
	4. PUNJAB		4. ARUNACHAL PRADESH	4. JHARKHAND		4. ANDHRA PRADESH
	5. UTTARAKHAND		5. MEGHALAYA			5. TELANGANA
	6. Haryana		6. MIZORAM			
			7. NAGALAND			
			8. SIKKIM			
			9. MANIPUR			

NORTH-1	1. JAMMU & KASHMIR	2. LADAKH	3. HIMACHAL PRADESH	4. PUNJAB	5. UTTARAKHAND	6. HARYANA
	Anantnag	Kargil	Bilaspur	Amritsar	Almora	Ambala
	Bandipore	Leh	Chamba	Barnala	Bageshwar	Bhiwani
	Baramulla		Hamirpur	Bathinda	Chamoli	Charkhi Dadri
	Budgam		Kangra	Faridkot	Champawat	Faridabad
	Doda		Kinnaur	Fatehgarh Sahib	Dehradun	Fatehabad
	Ganderbal		Kullu	Fazilka	Haridwar	Gurugram
	Jammu		Lahaul Spiti	Firozpur	Nainital	Hisar
	Kathua		Mandi	Gurdaspur	Pauri	Jhajjar
	Kishtwar		Shimla	Hoshiarpur	Pithoragarh	Jind
	Kulgam		Sirmaur	Jalandhar	Rudraprayag	Kaithal
	Kupwara		Solan	Kapurthala	Tehri	Karnal
	Poonch		Una	Ludhiana	Udham Singh Nagar	Kurukshetra
	Pulwama			Malerkotla *	Uttarkashi	Mahendragarh
	Rajauri			Mansa		Nuh
	Ramban			Moga		Palwal
	Reasi			Mohali		Panchkula
	Samba			Muktsar		Panipat
	Shopian			Pathankot		Rewari
	Srinagar			Patiala		Rohtak
	Udhampur			Rupnagar		Sirsa
				Sangrur		Sonipat
				Shaheed Bhagat Singh Nagar		Yamunanagar
				Tarn Taran		

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NORTH-2	1.DELHI	2.UTTAR PRADESH		3.BIHAR
	Central Delhi	Agra	Jalaun	Araria
	East Delhi	Aligarh	Jaunpur	Arwal
	New Delhi	Prayagraj*	Jhansi	Aurangabad
	North Delhi	Ambedkar Nagar	Kannauj	Banka
	North East Delhi	Amethi *	Kanpur Dehat *	Begusarai
	North West Delhi	Amroha *	Kanpur Nagar	Bhagalpur
	Shahdara	Auraiya	Kasganj *	Bhojpur
	South Delhi	Azamgarh	Kaushambi	Buxar
	South East Delhi	Baghpat	Kheri	Darbhanga
	South West Delhi	Bahraich	Kushinagar	East Champaran
	West Delhi	Ballia	Lalitpur	Gaya
		Balrampur	Lucknow	Gopalganj
		Banda	Maharajganj	Jamui
		Barabanki	Mahoba	Jehanabad
		Bareilly	Mainpuri	Kaimur
		Basti	Mathura	Katihar
		Bhadohi	Mau	Khagaria
		Bijnor	Meerut	Kishanganj
		Budaun	Mirzapur	Lakhisarai
		Bulandshahr	Moradabad	Madhepura
		Chandauli	Muzaffarnagar	Madhubani
		Chitrakoot	Pilibhit	Munger
		Deoria	Pratapgarh	Muzaffarpur
		Etah	Raebareli	Nalanda
		Etawah	Rampur	Nawada
		Ayodhya *	Saharanpur	Patna
		Farrukhabad	Sambhal *	Purnia
		Fatehpur	Sant Kabir Nagar	Rohtas
		Firozabad	Shahjahanpur	Saharsa
		Gautam Buddha Nagar	Shamli *	Samastipur
		Ghaziabad	Shravasti	Saran
		Ghazipur	Siddharthnagar	Sheikhpura
		Gonda	Sitapur	Sheohar
		Gorakhpur	Sonbhadra	Sitamarhi
		Hamirpur	Sultanpur	Siwan
		Hapur *	Unnao	Supaul
		Hardoi	Varanasi	Vaishali
		Hathras *		West Champaran

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EAST	1. ODISHA	2. WEST BENGAL	3. ASSAM	4. ARUNACHAL PRADESH	5. MEGHALAYA	6. MIZORAM
	Angul	Alipurduar	Baksa	Anjaw	East Garo Hills	Aizawl
	Balangir	Bankura	Barpeta	Kamle	East Jaintia Hills	Champhai
	Balasore	Birbhum	Bongaigaon	Longding	East Khasi Hills	Hnahthial
	Bargarh	Cooch Behar	Cachar	Pakke Kessang	Mairang (Eastern West Khasi Hills)	Khawzawl
	Bhadrak	Dakshin Dinajpur	Charaideo	Tirap	North Garo Hills	Kolasib
	Boudh	Darjeeling	Chirang	Capital Complex Itanagar	Ri Bhoi	Lawngtlai
	Cuttack	Hooghly	Darrang	Changlang	South Garo Hills	Lunglei
	Debagarh	Howrah	Dhemaji	Kra Daadi	South West Garo Hills	Mamit
	Dhenkanal	Jalpaiguri	Dhubri	Lower Dibang Valley	South West Khasi Hills	Saiha
	Gajapati	Jhargram	Dibrugarh	Papum Pare	West Garo Hills	Saitual
	Ganjam	Kalimpong	Dima Hasao	Upper Siang	West Jaintia Hills	Serchhip
	Jagatsinghpur	Kolkata	Goalpara	Dibang Valley	West Khasi Hills	
	Jajpur	Malda	Golaghat	Kurung Kumey		
	Jharsuguda	Murshidabad	Hailakandi	Lower Siang		
	Kalahandi	Nadia	Hojai/Jorhat	Shi Yomi		
	Kandhamal	North 24 Parganas	Kamrup	Upper Subansiri		
	Kendrapara	Paschim Bardhaman	Kamrup Metropolitan	East Kameng		
	Kendujhar	Paschim Medinipur	Karbi Anglong	Lepa Rada		
	Khordha *	Purba Bardhaman	Karimganj	Lower Subansiri		
	Koraput	Purba Medinipur	Kokrajhar	Siang		
	Malkangiri	Purulia	Lakhimpur	West Kameng		
	Mayurbhanj	South 24 Parganas	Majuli	East Siang		
	Nabarangpur	Uttar Dinajpur	Morigaon	Lohit		
	Nayagarh		Nagaon	Namsai		
	Nuapada		Nalbari	Tawang		
	Puri		Sivasagar	West Siang		
	Rayagada		Sonitpur			
	Sambalpur		South Salmara-Mankachar			
	Subarnapur		Tinsukia			
	Sundergarh		Udalguri			
			West Karbi Anglong			

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EAST	7.NAGALAND	8. SIKKIM	9.MANIPUR
	Chumukedima *	East Sikkim	Bishnupur
	Dimapur	North Sikkim	Chandel
	Kiphire	Pakyong	Churachandpur
	Kohima	Soreng	Imphal East
	Longleng	South Sikkim	Imphal West
	Mokokchung	West Sikkim	Jiribam
	Mon		Kakching
	Niuland *		Kamjong
	Noklak		Kangpokpi
	Peren		Noney
	Phek		Pherzawl
	Shamator		Senapati
	Tseminyu *		Tamenglong
	Tuensang		Tengnoupal
	Wokha		Thoubal
	Zunheboto		Ukhrul

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CENTRAL	1. RAJASTHAN	2. MADHYA PRADESH		3. CHHATTISGARH	4. JHARKHAND
	Ajmer	Agar Malwa	Narsinghpur	Balod	Bokaro
	Alwar	Alirajpur	Neemuch	Baloda Bazar	Chatra
	Banswara	Anuppur	Niwari *	Balrampur Ramanujganj*	Deoghar
	Baran	Ashoknagar	Panna	Bastar	Dhanbad
	Barmer	Balaghat	Raisen	Bemetara	Dumka
	Bharatpur	Barwani	Rajgarh	Bijapur	East Singhbhum
	Bhilwara	Betul	Ratlam	Bilaspur	Garhwa
	Bikaner	Bhind	Rewa	Dantewada	Giridih
	Bundi	Bhopal	Sagar	Dhamtari	Godda
	Chittorgarh	Burhanpur	Satna	Durg	Gumla
	Churu	Chachaura*	Sehore	Gariaband	Hazaribagh
	Dausa	Chhatarpur	Seoni	Gaurela Pendra Marwahi*	Jamtara
	Dholpur	Chhindwara	Shahdol	Janjgir Champa	Khunti
	Dungarpur	Damoh	Shajapur	Jashpur	Koderma
	Sri Ganganagar	Datia	Sheopur	Kabirdham	Latehar
	Hanumangarh	Dewas	Shivpuri	Kanker	Lohardaga
	Jaipur	Dhar	Sidhi	Khairagarh	Pakur
	Jaisalmer	Dindori	Singrauli	Kondagaon	Palamu
	Jalore	Guna	Tikamgarh	Korba	Ramgarh
	Jhalawar	Gwalior	Ujjain	Koriya	Ranchi
	Jhunjhunu	Harda	Umaria	Mahasamund	Sahebganj
	Jodhpur	Hoshangabad	Vidisha	Manendragarh *	Seraikela Kharsawan
	Karauli	Indore		Mohla Manpur *	Simdega
	Kota	Jabalpur		Mungeli	West Singhbhum
	Nagaur	Jhabua		Narayanpur	
	Pali	Katni		Raigarh	
	Pratapgarh	Khandwa		Raipur	
	Rajsamand	Khargone		Rajnandgaon	
	Sawai Madhopur	Maihar*		Sakti *	
	Sikar	Mandla		Sarangarh Bilaigarh *	
	Sirohi	Mandsaur		Sukma	
	Tonk	Morena		Surajpur	
	Udaipur	Nagda*		Surguja	

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WEST	1. GUJARAT	2. MAHARASHTRA	3. GOA
	Ahmedabad	Ahmednagar	North Goa
	Amreli	Akola	South Goa
	Anand	Amravati	
	Aravalli	Aurangabad	
	Banaskantha	Beed	
	Bharuch	Bhandara	
	Bhavnagar	Buldhana	
	Botad	Chandrapur	
	Chhota Udaipur	Dhule	
	Dahod	Gadchiroli	
	Dang	Gondia	
	Devbhoomi Dwarka	Hingoli	
	Gandhinagar	Jalgaon	
	Gir Somnath	Jalna	
	Jamnagar	Kolhapur	
	Junagadh	Latur	
	Kheda	Mumbai City	
	Kutch	Mumbai Suburban	
	Mahisagar	Nagpur	
	Mehsana	Nanded	
	Morbi	Nandurbar	
	Narmada	Nashik	
	Navsari	Osmanabad	
	Panchmahal	Palghar	
	Patan	Parbhani	
	Porbandar	Pune	
	Rajkot	Raigad	
	Sabarkantha	Ratnagiri	
	Surat	Sangli	
	Surendranagar	Satara	
	Tapi	Sindhudurg	
	Vadodara	Solapur	
	Valsad	Thane	
		Wardha	
		Washim	
		Yavatmal	

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SOUTH	1. KERALA	2. KARNATAKA	3. TAMIL NADU	4. ANDHRA PRADESH	5. TELANGANA	6. PUDUCHERRY
	Alappuzha	Bagalkot	Ariyalur	Alluri Sitarama Raju	Adilabad	Karaikal
	Ernakulam	Bangalore Rural	Chengalpattu *	Bapatla	Bhadradi Kothagudem	Mahe
	Idukki	Bangalore Urban	Chennai	Guntur	Hyderabad	Puducherry
	Kannur	Belgaum	Coimbatore	Konaseema	Jagtial	Yanam
	Kasaragod	Bellary	Cuddalore	NTR	Jangaon	
	Kollam	Bidar	Dharmapuri	Tirupati	Jayashankar Bhupalpally	
	Kottayam	Chamarajanagar	Dindigul	Vizianagaram	Jogulamba Gadwal	
	Kozhikode	Chikkaballapur	Erode	Anakapalle	Kamareddy	
	Malappuram	Chikkamagaluru	Kallakurichi *	Chittoor	Karimnagar	
	Palakkad	Chitradurga	Kanchipuram	YSR Kadapa (Cuddapah)	Khammam	
	Pathanamthitta	Dakshina Kannada	Kanyakumari	Kurnool	Komaram Bheem	
	Thiruvananthapuram	Davanagere	Karur	Palnadu	Mahabubabad	
	Thrissur	Dharwad	Krishnagiri	Sri Sathya Sai	Mahbubnagar	
	Wayanad	Gadag	Madurai	West Godavari	Mancherla	
		Kalaburagi	Mayiladuthurai *	Ananthapuramu	Medak	
		Hassan	Nagapattinam	East Godavari	Medchal Malkajgiri	
		Haveri	Namakkal	Kakinada	Mulugu *	
		Kodagu	Nilgiris	Parvathipuram Manyam	Nagarkurnool	
		Kolar	Perambalur	Prakasam	Nalgonda	
		Koppal	Pudukkottai	Srikakulam	Narayanpet *	
		Mandya	Ramanathapuram	Annamayya	Nirmal	
		Mysore	Ranipet *	Eluru	Nizamabad	
		Raichur	Salem	Krishna	Peddapalli	
		Ramanagara	Sivaganga	Nandyal	Rajanna Sircilla	
		Shimoga	Tenkasi *	Nellore	Ranga Reddy	
		Tumkur	Thanjavur	Visakhapatnam	Sangareddy	
		Udupi	Theni		Siddipet	
		Uttara Kannada	Thoothukudi		Suryapet	
		Vijayanagara *	Tiruchirappalli		Vikarabad	
		Vijayapura *	Tirunelveli		Wanaparthy	
		Yadgir	Tirupattur *		Warangal	
			Tiruppur		Hanamkonda	
			Tiruvallur		Yadadri Bhuvanagiri	
			Tiruvannamalai			
			Tiruvarur			
			Vellore			
			Viluppuram			
			Virudhunagar			