



Intel® Gateway Solutions for the Internet of Things

**Intel® Quark™ SoC X1000
Applications Marketing
Seminar**

Anaheim, California
Oct. 29, 2014



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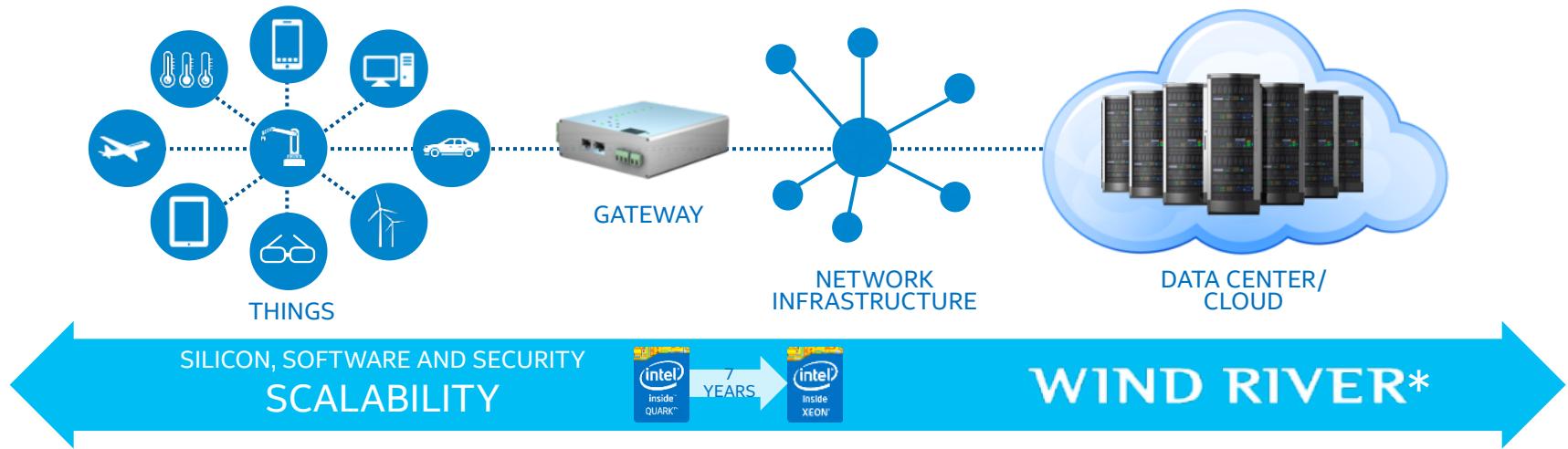
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Internet of Things Group

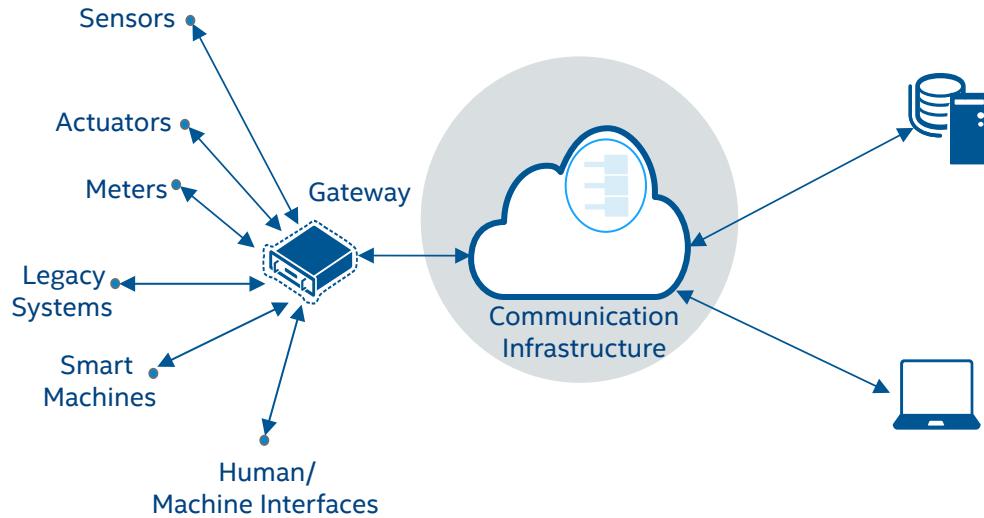
Lead the industry in transforming businesses and the way we live by making it simple to create exciting, new IoT solutions



THE INTERNET OF THINGS:

Devices that connect to the Internet integrating greater compute capabilities using data analytics to extract information

What is a Gateway?



A basic gateway features two or more interfaces:

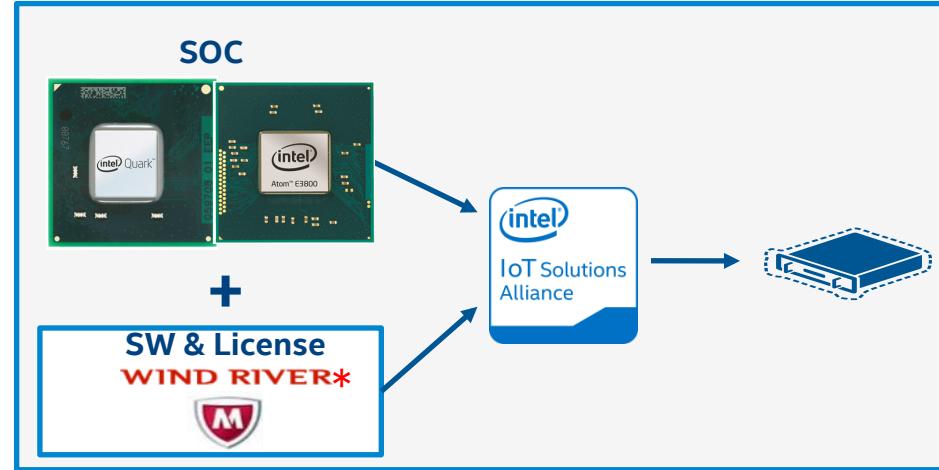
- Interface(s) to devices and sensors to collect data
- A connection to a LAN, Cellular, or Wi-Fi network that will transmit data to the cloud

Gateways need to provide security features like proper authentication of the devices and services, as well as data encryption.

Gateway devices may support a broad range of connectivity protocols to satisfy vertical specific requirements: e.g. Industrial Ethernet for manufacturing automation

Why Should Gateways Be Smart?

- 85% of existing industrial “things” are not
- Apps & Services can offer predictive maintenance, energy savings, and more ..
- Gateways translate data from specific protocol



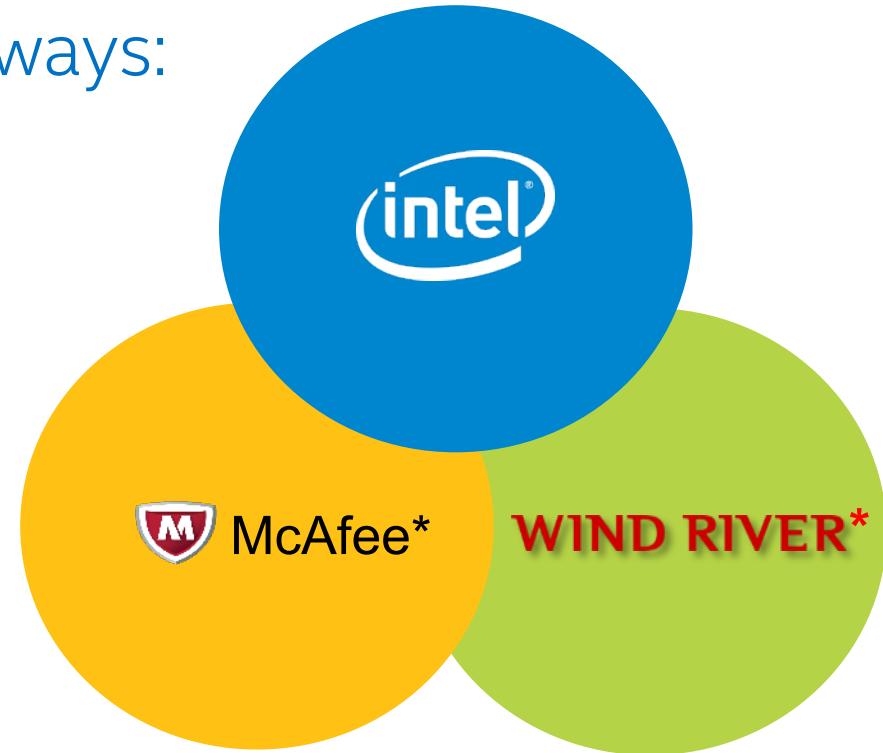
Why Intelligent Gateways?

- Storage & Connectivity are Expensive
- Connectivity Introduces Risk

* IHS, IDC Research

Intel's Approach to IoT Gateways:

Aligning
Assets to Deliver Value



Integrated, highly optimized platforms

Industries with the Highest Potential Value for Gateways ...Have Long Replacement Cycles



Industrial Automation



Energy Grid



Transportation

5-25 Years

10+ Years

5-10 Years

Gateways “bolt on” to existing assets
Capture existing data and address the installed base

Intel® Gateway Solutions for the Internet of Things



Family of scalable gateway platforms:

Intel® Quark™ Processor -> Intel® Atom™ Processor-based SoCs

Connect and aggregate data sources and secure hardware, applications and data



WIND RIVER

Integrated, validated solution with McAfee* and Wind River* SW

Unified software licensing model and Intel support



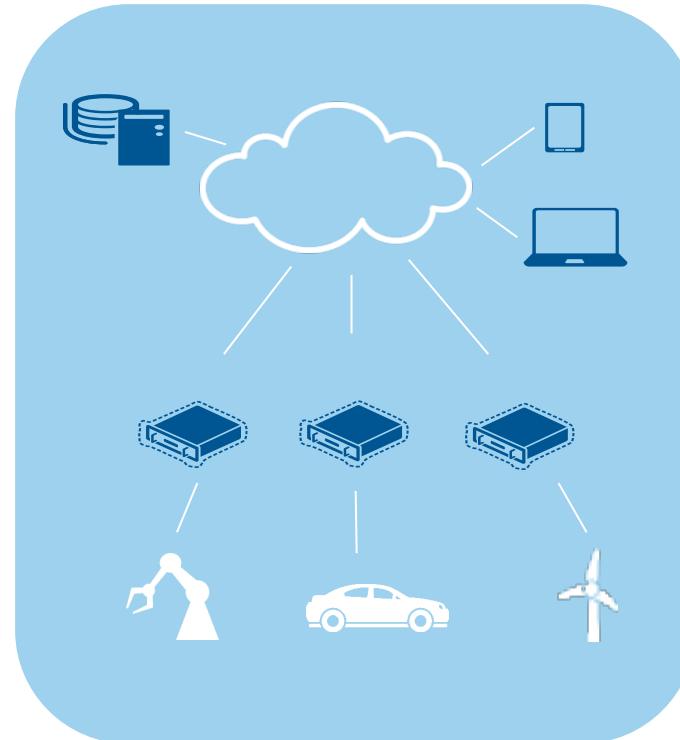
Optimized to meet specific vertical markets

Open platform integrates with ecosystem applications and services

Intel® Gateway Solutions for the Internet of Things

Value Proposition

- Fast Time to Market
- Integrated Security Features
- Unmatched Scalability



Benefits of Intel® Gateway Solutions



Connectivity

- Pre-integrated connected capabilities enable rich network options to save development time and costs.
- Provides an extensive network of connectivity
 - Wired
 - Wireless
 - Cellular
 - Short-range

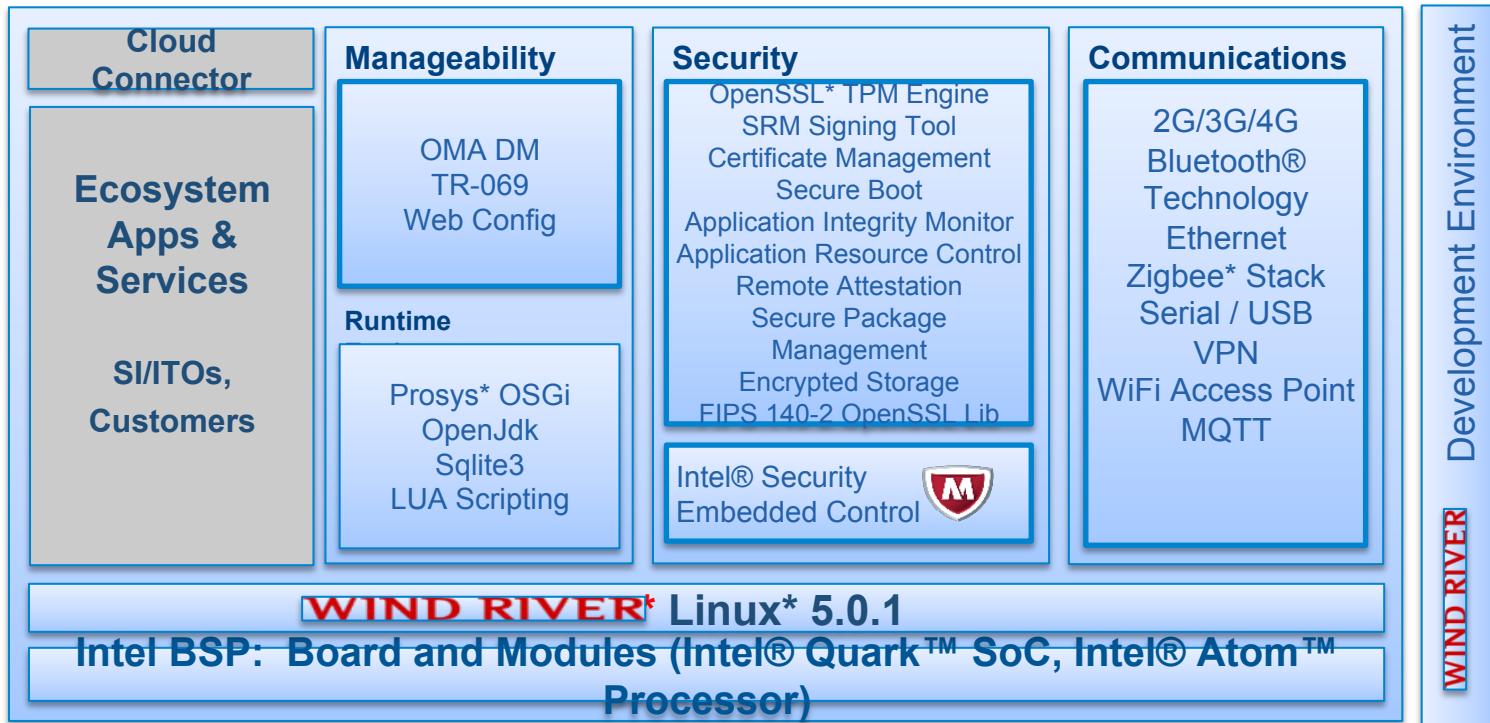
Security Features

- Helps protect devices for trust and control
- Helps protect the Device
- Helps protect the application
- Helps protect the data at rest and in flight

Manageability

- Enable common provisioning frameworks
- Enable remote, secure upgrades
- Provide web-based configuration utilities

Intel® Gateway Solutions Software Stack





Vnomic's is a leader in next-generation fleet management solutions. Its real-time approach allows you to proactively manage fleet operations while boosting profitability. Equipped with innovative features like In-Cab Advisor driver coaching, TrueFuel™ analysis, and Pro-Active Maintenance, Vnomic's dramatically improves fuel economy, safety, and operational efficiency.

[LEARN MORE ▶](#)[Request a LIVE DEMO ▶](#)**News**

SAIA LTL Freight rolls out Vnomic's eLogs across entire 3,500 truck fleet

Vnomic's announces new CORE™ solution to maximize fleet performance

Vnomic's partners with Navistar on new remote

Events

Visit us at the Truckload Carriers Association annual convention Mar 23-26, Booth #455

Vnomic's honored with BEST GROWTH AWARD at Advantech World Partner Conference

Vnomic's showcases new CORE™ solution at

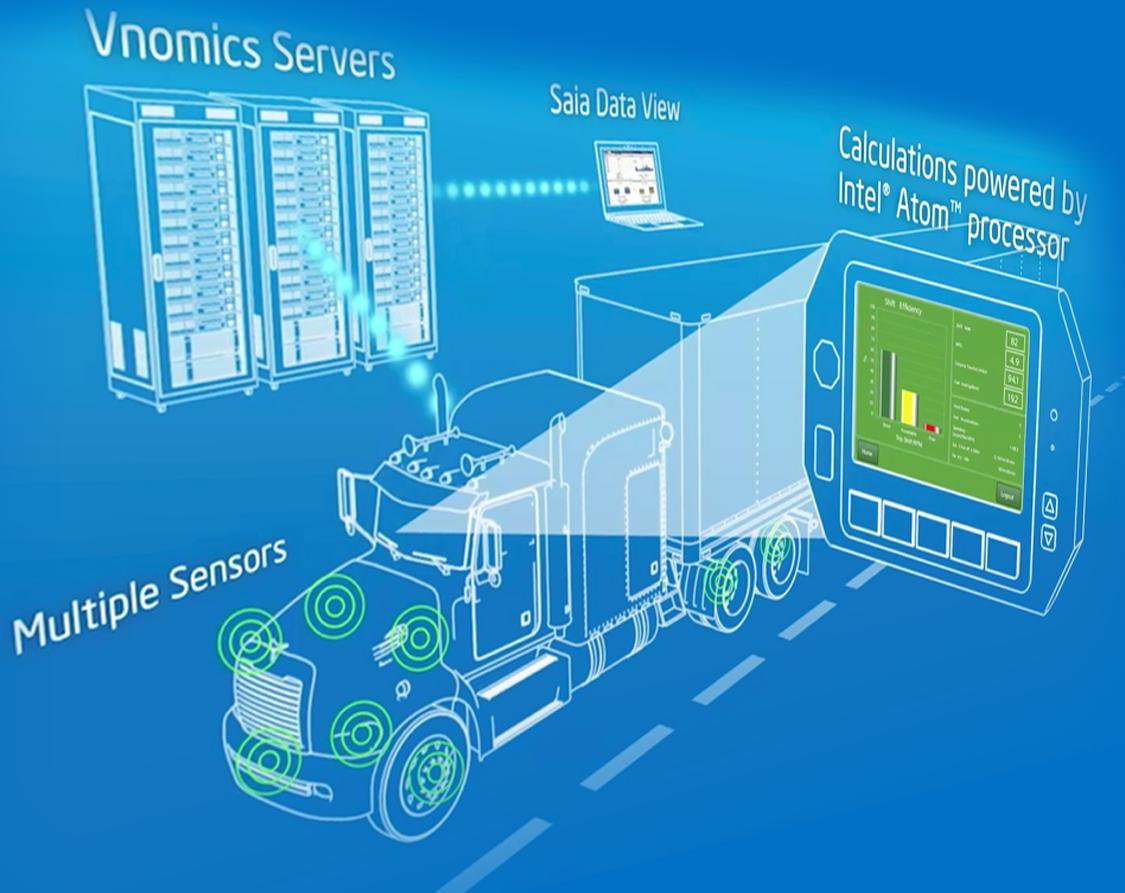
**FleetView**

Real-time back-office alerting
and analysis system

Reduce fuel
consumption

Ensuring truck
& driver safety

- SAIA Trucking wanted a solution to:
- Connect the vehicle's siloed systems
 - Optimize driver behavior and fuel
 - Provide fleet wide data to HQ



Intel® technology enabled Vnomics to provide SAIA a complete solution:

- Manage all of their inventory holistically
- Increasing their trucks efficiency via real time alerts
- Providing a cleaner and safer environment for SAIA drivers

Intel® Gateway Solutions Development and Deployment

Purchase Dev Kit

- Purchase development kits (typically 1-5 systems)
- Download and register software with perpetual development license

Develop Software

- Build target image, develop SW and Services
- Connect to sensors and the cloud
- Host third party applications and services
- Develop security policies and beta test

Deploy

- Buy **production gateways from ODM**
- Integrate & provision gateway with apps and services and provisioned
- Deploy gateway in production environment; deploy services

Intel Branded Dev Kits

System + Development Environment and Tools

ODM Branded Dev Kits

System + Development Environment and Tools

ODM Branded Production Gateways:
Device + SW Entitlement

Intel® Gateway Solutions for the Internet of Things Development Kits



Approved Countries for shipment: US, Canada, EU	DK 50 Series	DK 100 Series	DK 200 Series	DK 300 Series
Target Markets	Developers, Enthusiasts	Industrial & Energy	Transportation	Multi Vertical
Compute	Intel® Quark™ SoC X1000	Intel® Quark™ SoC X1020D	Intel Quark SoC X1020D	Intel® Atom™ Processor E3826
Kit Contents	Board and Power Supply Only	Board, radio(s), chassis, power supply	Board, radio(s), chassis, power supply	Board, radio(s), chassis, power supply
Software Components	Wind River* Linux* OS, IDP XT, Wind River Workbench Tools, McAfee* Embedded Control			
SW License	Non-production, 6 Month Term License; Includes 6 months of SW Support from Intel to ODM	Perpetual License; Includes 1 year of SW Support from Intel to ODM		
Security	Open SSL* Library, McAfee Embedded Control	Open SSL Library, SRM Signing Tool, Certificate Management, SecureBoot, Application Integrity Monitor, Application Resource Control, Secure Package Management, Encrypted Storage, McAfee Embedded Control		
Manageability and Provisioning	OMA DM, TR-069, Web-based configuration interfaces			
Communications and Connectivity	Serial, USB, VPN, MQTT	Bluetooth®, Serial, USB, VPN, Wi-Fi Access Point, MQTT, ZigBee†		Cellular 2G/3G/4G, Bluetooth, Serial, USB, VPN, Wi-Fi Access Point, MQTT
Memory and Storage	512KB SRAM; 256MB DDR3, onboard microSD card	512KB SRAM; 1 GB ECC DDR3, onboard microSD card	512KB SRAM; 512MB ECC DDR3, onboard microSD card	Up to 8 GB DDR3, 2.5" SSD via onboard SATA

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*Other names and brands may be claimed as the property of others.

Intel® Internet of Things Solutions Alliance - Solutions Directory

The screenshot shows the 'Search Results' page of the Intel Solutions Directory. The left sidebar features a navigation menu with sections like 'Categories', 'Characteristics', and 'Intel Technologies'. Under 'Intel Technologies', there is a list of various products and solutions, with 'Intel® Gateway Solutions for Internet of Things (IoT)' highlighted by a red box and a red arrow pointing from the text below to this item. The main content area displays a grid of 12 product cards, each showing a thumbnail image, the product name, and the manufacturer. The products include various gateway solutions like the ECS Intelligent Gateway, ReliaGATE 15-10, NIFE 100 Fanless Automation Controller/Gateway, DK200 Series, DK100 Series, DK50 Series, BI255-1900, UTX-3115, PI-B1A0, DynaGATE 15-10, White Oak Canyon IoT Gateway, and a conga-QAE Qseven Module.

Product Name	Manufacturer
ECS Intelligent Gateway	ELITEGROUP COMPUTER SYSTEMS CO., LTD.
ReliaGATE 15-10	Eurotech
NIFE 100 Fanless Automation Controller/Gateway	Nexcom
DK200 Series Gateway Solution for the Internet of Things (IoT)	Intel Corporation
DK100 Series Gateway Solutions for the Internet of Things (IoT)	Intel Corporation
DK50 Series Gateway Solution for the Internet of Things (IoT)	Intel Corporation
BI255-1900 Intel® Celeron® J1900 Barebone System, Intel Gateway Solution for IoT	Avalue - BOI
UTX-3115 Fanless & Wide-temp Embedded Box (Bundled with Intel® IoT Gateway Solutions for the IoT)	Advantech
PI-B1A0 IoT Gateway based on Intel® Quark SoC X1000 Series	Portwell
DynaGATE 15-10	Eurotech
White Oak Canyon IoT Gateway based on Intel® Quark™ Processor X1000	ADI Engineering, Inc.
conga-QAE Qseven Module featuring the new Intel® Atom™ Processor E3900 series	congatec AG

Online catalogue of Intel® Gateway Solutions for the Internet of Things from ODMs

Select “Intel® Gateway Solutions for the Internet of Things” under Intel Technologies (left hand side of screen under Characteristics).

[http://
intelintelligentsystemsalliance.com/
solutions-directory](http://intelintelligentsystemsalliance.com/solutions-directory)

CALL TO ACTION

- ✓ Want to learn more about Intel® Gateway Solutions for the Internet of Things? Go to www.intel.com/iotgateways
- ✓ ODMs interested in building Intel Gateway Solutions for the Internet of Things or Development Kits? Contact your local Intel representative
- ✓ OEMs and SI's visit the Solutions Directory to learn more about currently available Intel Gateway Solutions for the Internet of Things.

<http://intelintelligentsystemsalliance.com/solutions-directory>

BACKUP

Intel® Gateway Solutions for the Internet of Things Development

Approved Countries for shipment: US, Canada, EU, PRC	DK 50 Series 	DK100 Series 	DK200 Series 	DK300 Series 
Target Markets	Developers, Enthusiasts	Industrial, Energy	Transportation	Industrial, Energy, and Transportation
SoC	Intel® Quark™ SoC X1000	Intel® Quark™ SoC X1020D	Intel Quark SoC X1020D	Intel® Atom™ Processor E3826
Software	Non-production, 6 Month SW License includes, Wind River* Linux* (Host), Wind River Intelligent Device Platform XT, Wind River Workbench, McAfee Embedded Control	Wind River Linux (Host), Wind River Intelligent Device Platform XT, Wind River Workbench, McAfee Embedded Control		
Security	Open SSL* Library, McAfee Embedded Control	Open SSL Library, SRM Signing Tool, Certificate Management, SecureBoot, Application Integrity Monitor, Application Resource Control, Secure Package Management, Encrypted Storage, McAfee Embedded Control		
Manageability and Provisioning	OMA DM, TR-069, Web-based configuration interfaces			
Communications and Connectivity	Serial, USB, VPN, MQTT	Bluetooth®, Serial, USB, VPN, Wi-Fi Access Point, MQTT, ZigBee*†	Cellular 2G/3G/4G, Bluetooth®, Serial, USB, VPN, Wi-Fi Access Point, MQTT	
Runtime Environments	Java, OSGi*	Lua, Java, and OSGi		
I/O	Ethernet 10/100, USB 2.0 host & device, RS-232, full PCIe® mini card slot, UART 5V/3.3V, SPI for Arduino shield, I2C, 14 digital I/O pins, 12-bit 8 channel ADC	2x Ethernet 10/100, USB 2.0 host & device, RS-232, RS-485, ZigBeet, WiFi/Bluetooth mini PCIe Module, SPI (internal), 12-bit 8 channel ADC	2x Ethernet 10/100, USB 2.0 host & device, RS-232, Audio line in/out, CAN*, WiFi/Bluetooth mini PCIe Module, 3 axis accelerometer (internal), 12-bit 6 channel ADC	2x Ethernet 10/100/1000, 2x USB 2.0, 1X USB 3.0, RS-232/422/485, Line in/out, WiFi/Bluetooth mini PCIe Module, Cellular WAN mini PCIe module, HDMI
Memory and Storage	512KB SRAM; 256MB DDR3, onboard microSD card	512KB SRAM; 1 GB ECC DDR3, onboard microSD card	512KB SRAM; 512MB ECC DDR3, onboard microSD card	Up to 8 GB DDR3, 2.5" SSD via onboard SATA

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†Enabled by third party hardware on the DK100 Series only.

2014 ODM Branded Moon Island Gateway Solutions for the Internet of Things



Click on model
for more info in
Solutions
Directory

[ADI Engineering* White Oak Canyon](#)



[Eurotech* ReliaGATE 15-10](#)



[Eurotech DynaGATE 15-10](#)



[ECS* Intelligent Gateway](#)



[Portwell* PI-81AIO](#)



Segments	Commercial	Industrial, Commercial	Transportation	Industrial	Commercial
CPU	Intel® Quark™ SoC X1000	Intel Quark SoC X1000	Intel® Quark™ SoC X1020	Intel® Quark™ SoC X1021	Intel Quark SoC X1000
Io	<ul style="list-style-type: none"> - 2x Ethernet 10/100 - WiFi 802.11 a/b/g/n + Bluetooth® - 2G/3G Telit* mPCIe* module - ZigBee† 	<ul style="list-style-type: none"> - 2x Ethernet 10/100 - WiFi 802.11 a/b/g/n + Bluetooth - ReliaCELL* Cellular & GPS - ZigBee† 	<ul style="list-style-type: none"> - 2x Ethernet 10/100 - WiFi 802.11 a/b/g/n + Bluetooth - ReliaCELL Cellular & GPS - ZigBee† 	<ul style="list-style-type: none"> - 2x Ethernet 10/100 	<ul style="list-style-type: none"> - 2x Ethernet 10/100 - Optional WiFi 802.11 a/b/g/n + Bluetooth - Optional Telit HE910 via miniPCIe
Ports	USB 2.0, RS-232 COM, RS-485, External Antennas	USB 2.0, COM RS-232/422/485, COM RS232/TTL, CAN, Audio, HDMI	USB 2.0, COM RS-232, CAN, Audio, HDMI	USB 2.0, Serial RS-232/485, Analog, I/O Digital I/O	USB 2.0, COM, Audio
Expansion	1 x Full Size mPCIe 1 x Half Size mPCIe	1 x Full Size mPCIe 1 x Half Size mPCIe	1 x Full Size mPCIe 1 x Half Size mPCIe	1 x Full Size mPCIe 1 x Half Size mPCIe	1 x Full Size mPCIe 1 x Half Size mPCIe
Memory and Storage	<ul style="list-style-type: none"> - 1GB non ECC DDR3 - MicroSD slot 	<ul style="list-style-type: none"> - 512MB DDR3L (support up to 1GB) - MicroSD Slot (4GB up to 64GB) 	<ul style="list-style-type: none"> - 8 GB MicroSD card 512MB DDR3L 	<ul style="list-style-type: none"> - 512MB DDR3 - MicroSD up to 32Gb 	<ul style="list-style-type: none"> - 1G DDR3-800 - MicroSD
Op Temps	0°C ~ 55°C	-40°C ~ 85°C	-40°C ~ 85°C	-10°C ~ 70°C	0°C ~ 55°C

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†Enabled by third party hardware.



Use Case: Intel® Gateway Solutions for the Internet of Things Industrial HVAC



Intel® Gateway
Solutions for the
Internet of Things



Securely* connect to HVAC units and send data to the cloud

Aggregate, Analyze, Manage Data

Cloud Services Creation and Deployment

Performance Management (Owner)

- Energy performance benchmarking
- Utility grade demand response
- Sustainability and regulatory reporting

Asset Management (Service)

- 24/7/365 anywhere access
- Remote diagnostics and monitoring
- Online integrated service and parts locator

Accelerating Business Transformation

*No system can provide absolute security under all conditions. Intel assumes no liability for lost or stolen data and/or systems or any resulting damages.

