PROJECT TITLE: CRM Application for Jewel Management - (Developer)

College Name: KPR College of Arts Science and Research

College Code:

TEAM ID:

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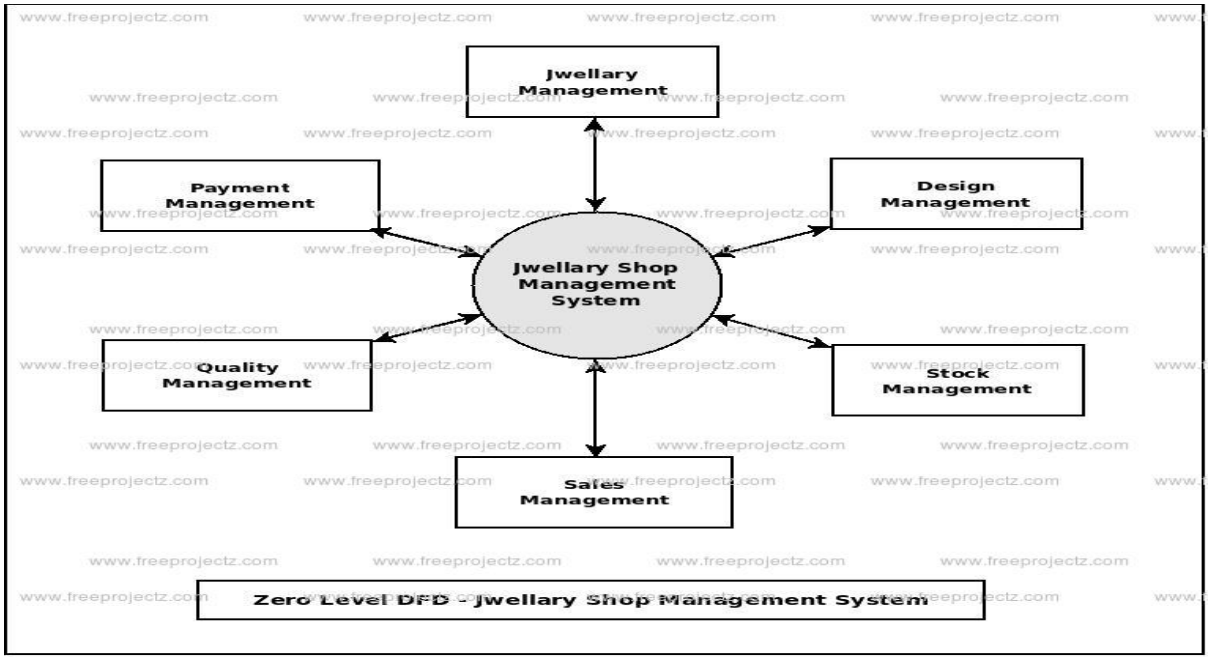
1. INTRODUCTION

1.1 Project Overview

The **CRM Application for Jewel Management** is a software solution designed to streamline and automate jewelry business operations. It enables efficient management of customer profiles, product catalog, and inventory while tracking sales and generating invoices. The system also provides secure role-based access and real-time reporting, helping businesses reduce manual errors, optimize stock levels, and improve customer engagement.

1.2 Purpose

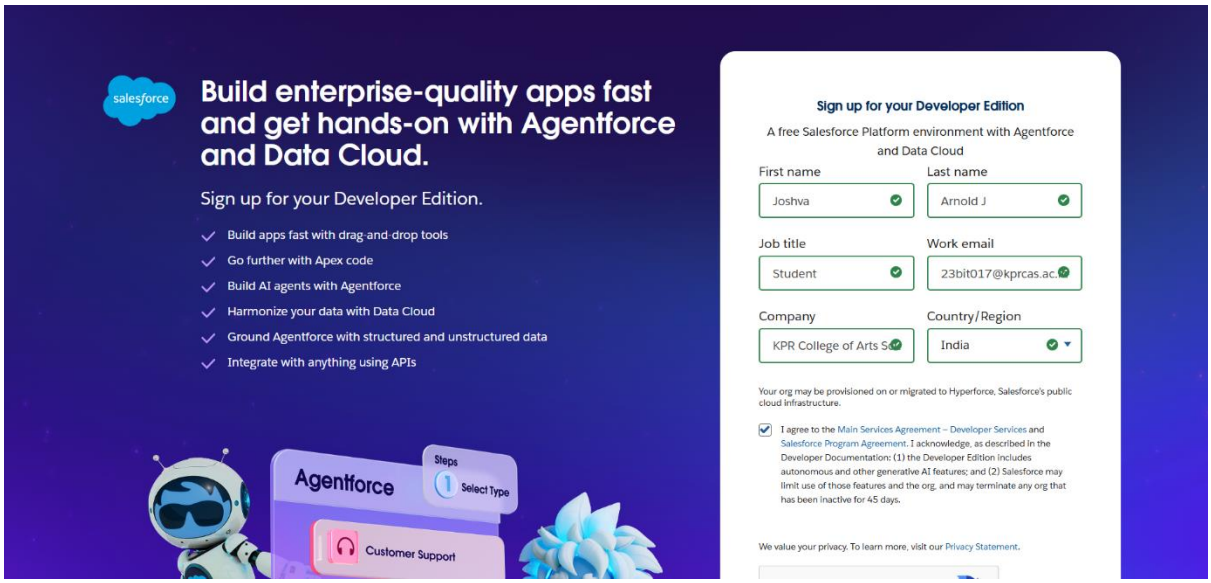
The purpose of this project is to streamline jewelry business operations by centralizing customer management, inventory tracking, and sales processes into a single application. By automating manual tasks, it reduces errors and saves time while providing real-time insights through reporting and analytics. This helps businesses improve customer engagement, optimize stock levels, and make data-driven decisions for increased efficiency and growth.



2.DEVELOPMENT PHASE

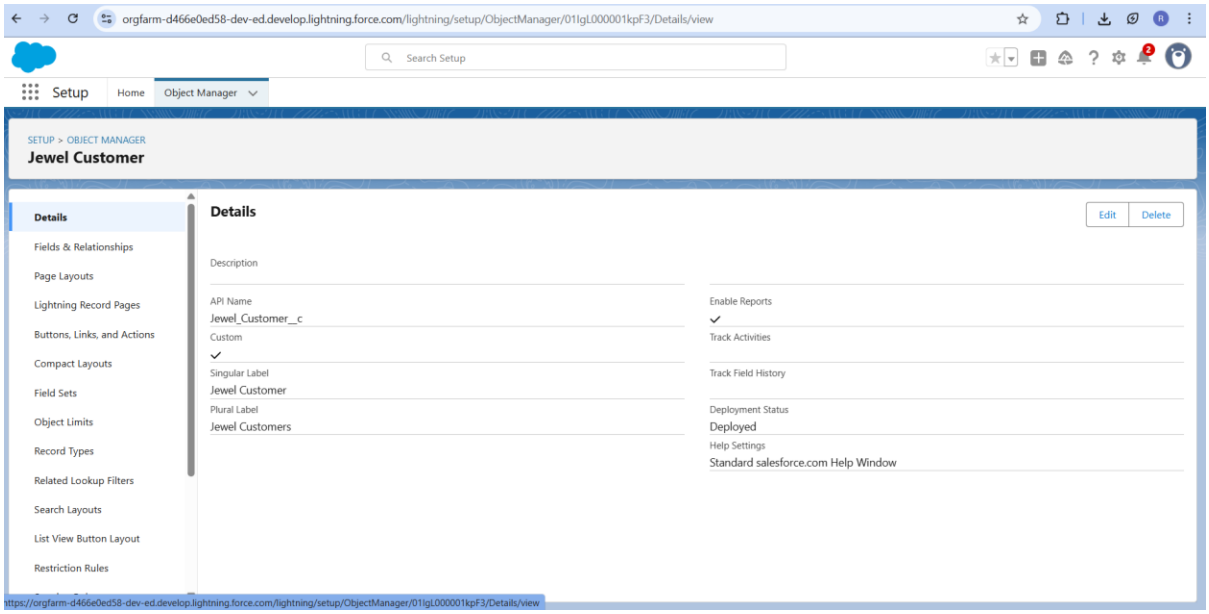
2.1 Creating Developer Account:

- By using this URL -https://developer.salesforce.com/signup

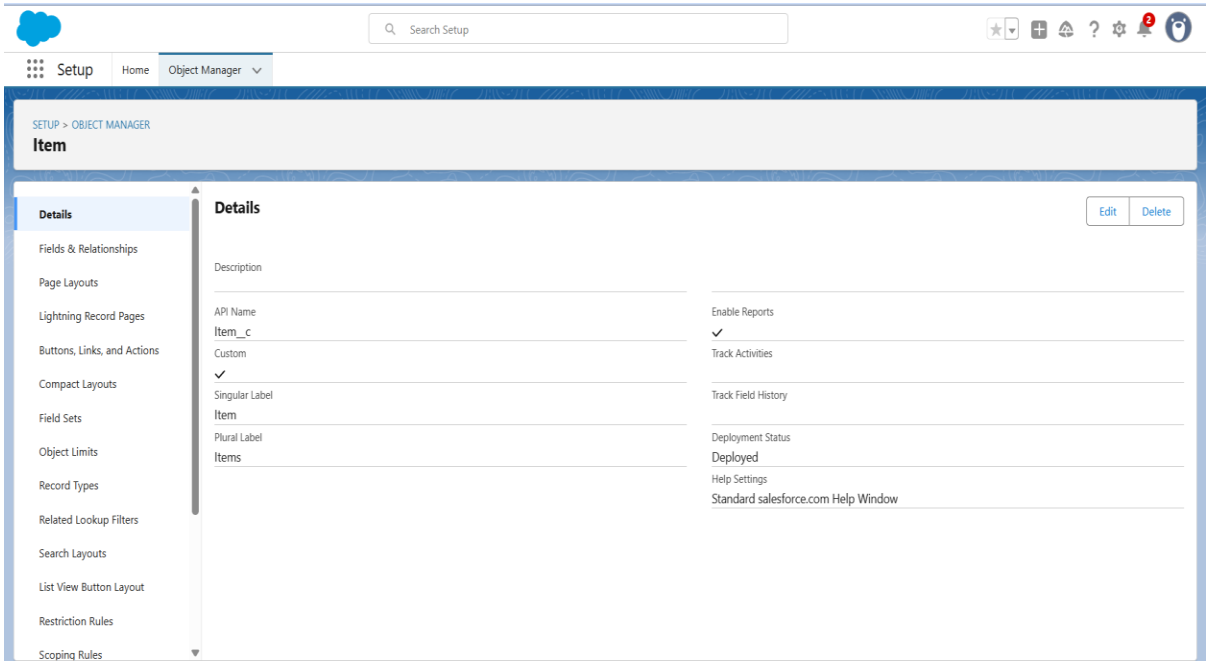


2.2 Created Custom Objects.

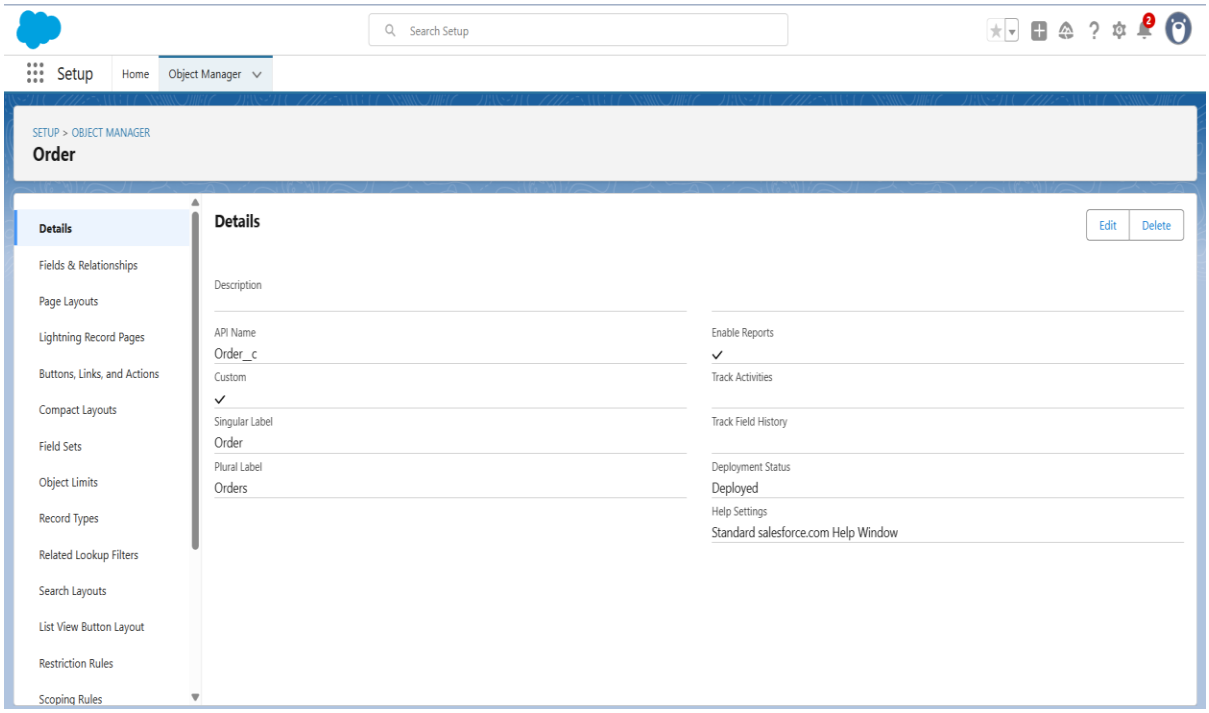
- Jewel Customer:



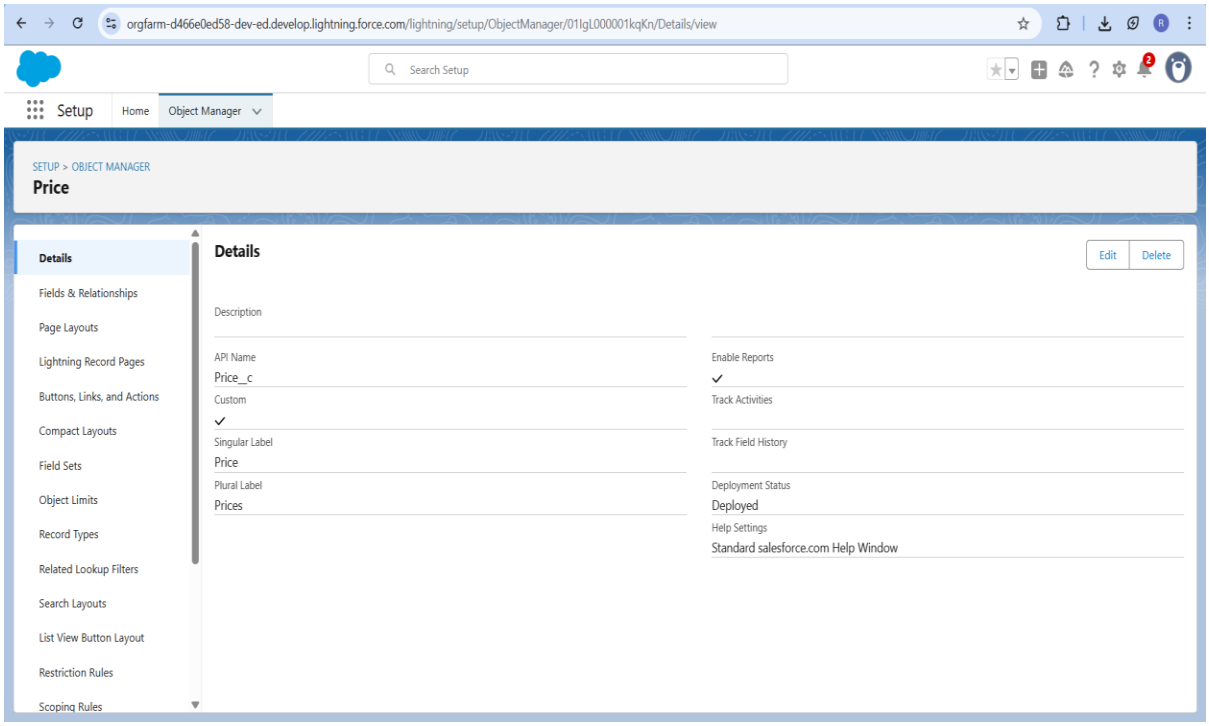
- Item :



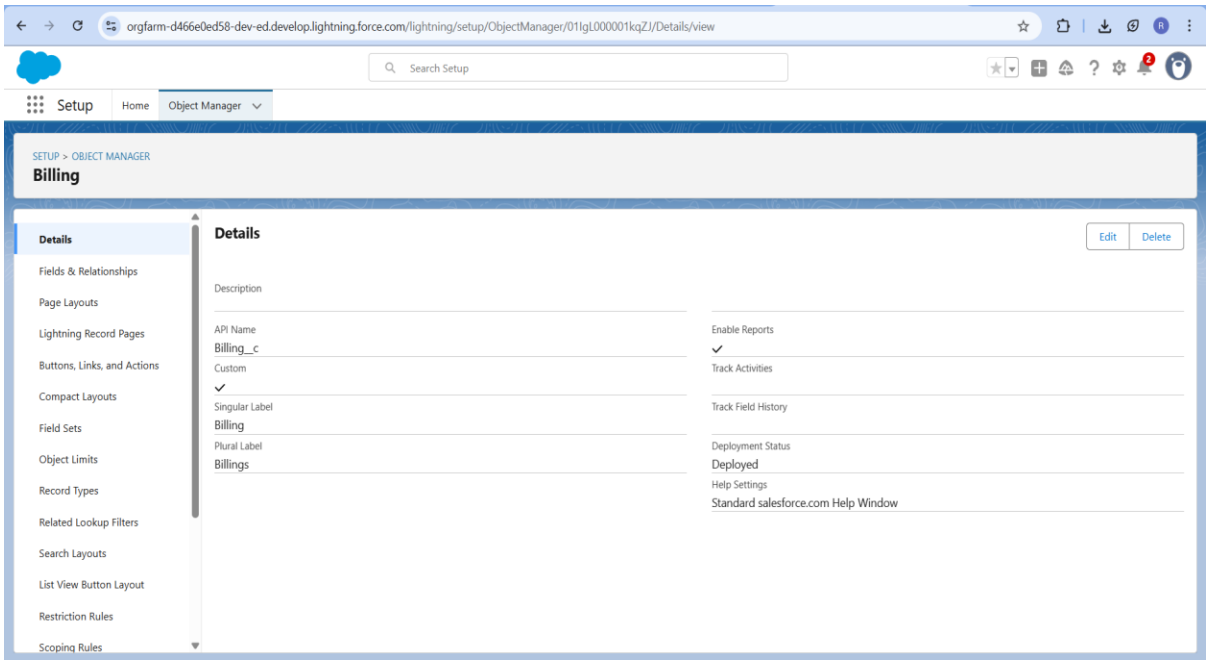
- Order Item :



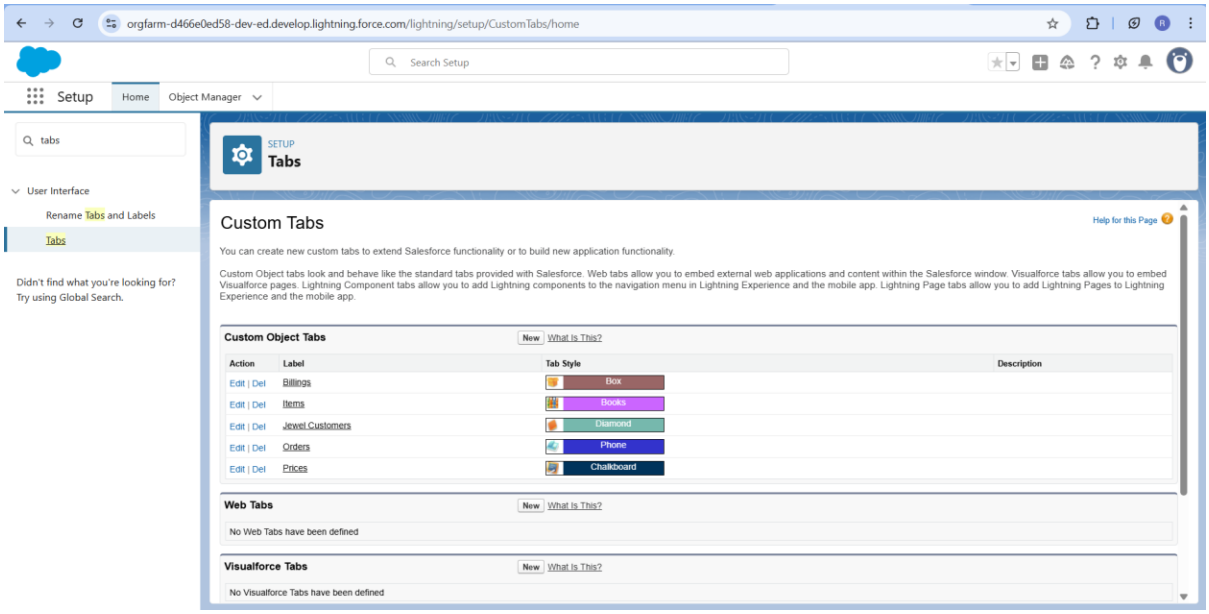
- Price :



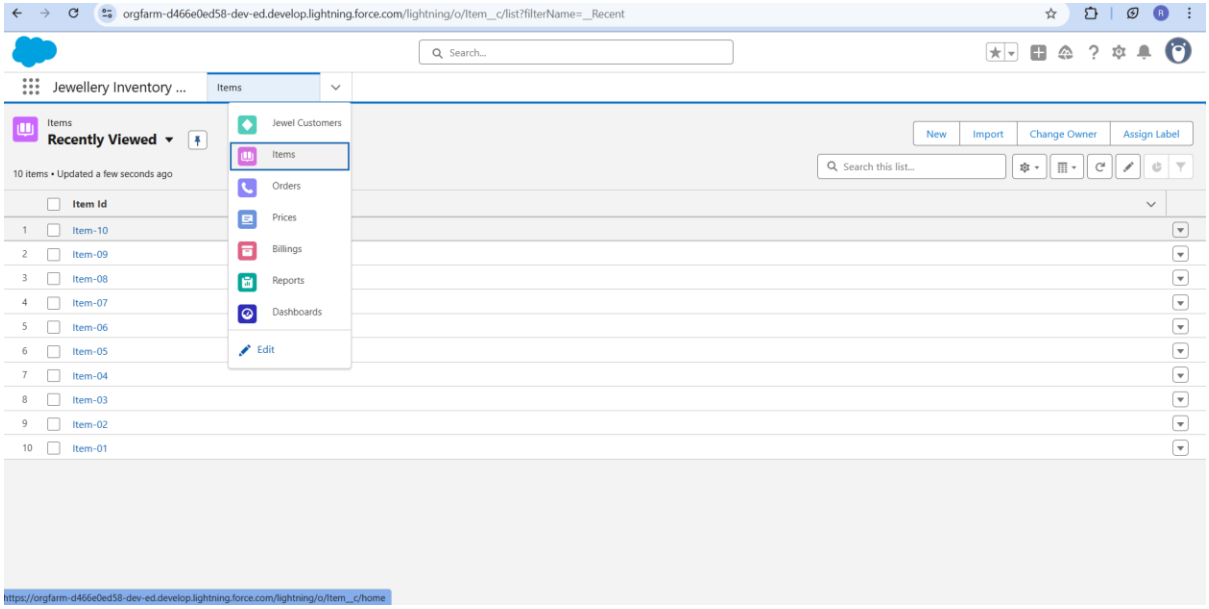
- Billing:



2.3 Created Tabs for custom objects.

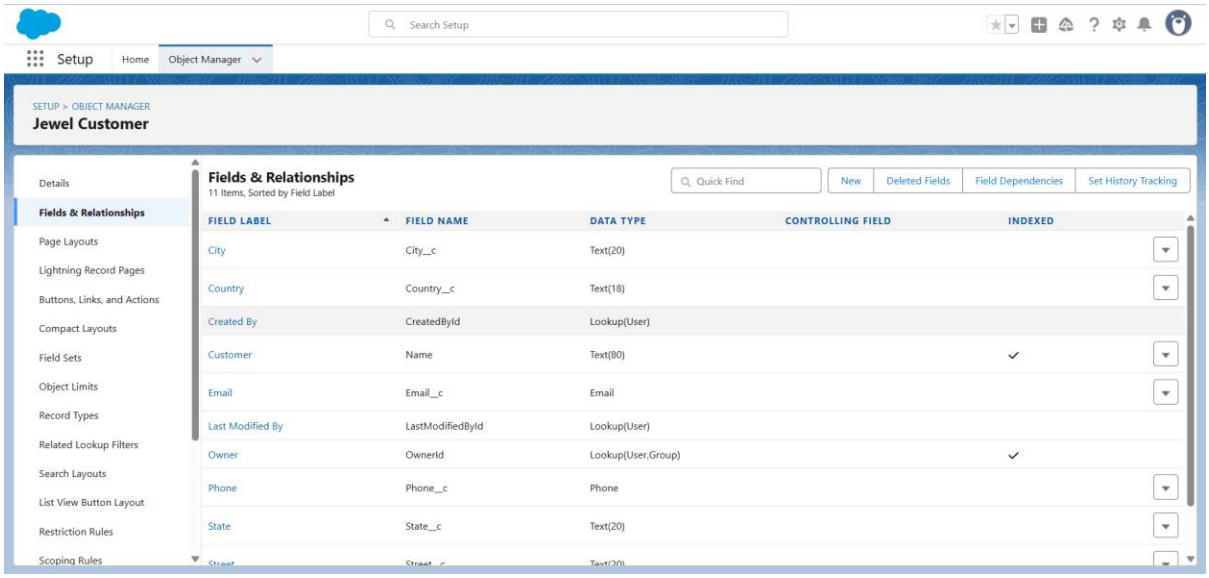


2.4 Developed Lightning App with relevant tabs.

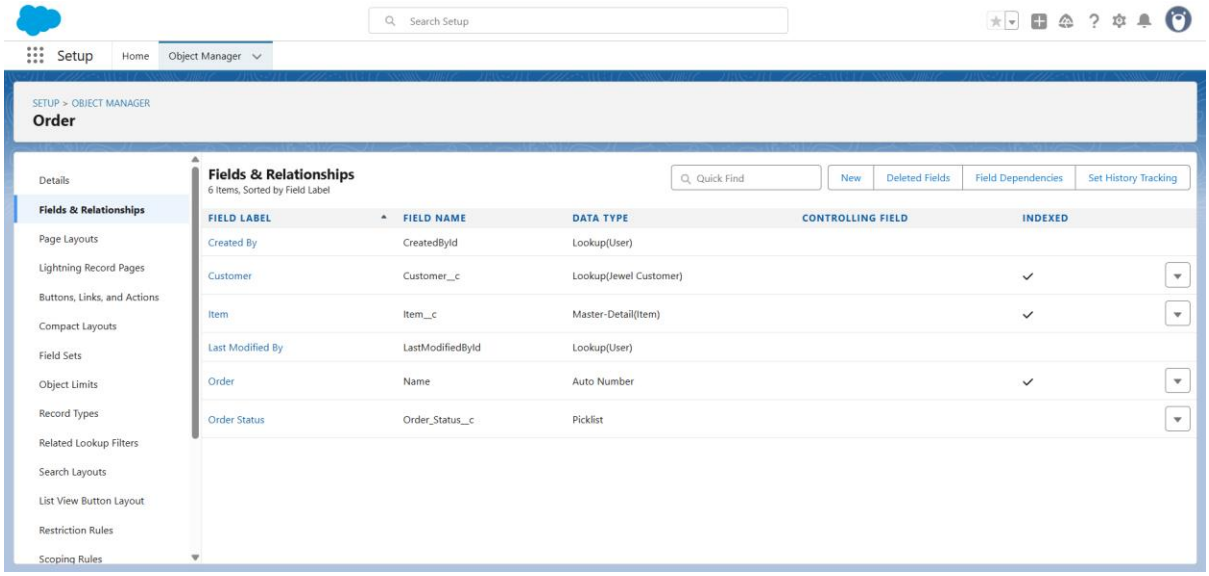


2.5 Configured fields and relationships.

- Jewel Customer:



- Order :



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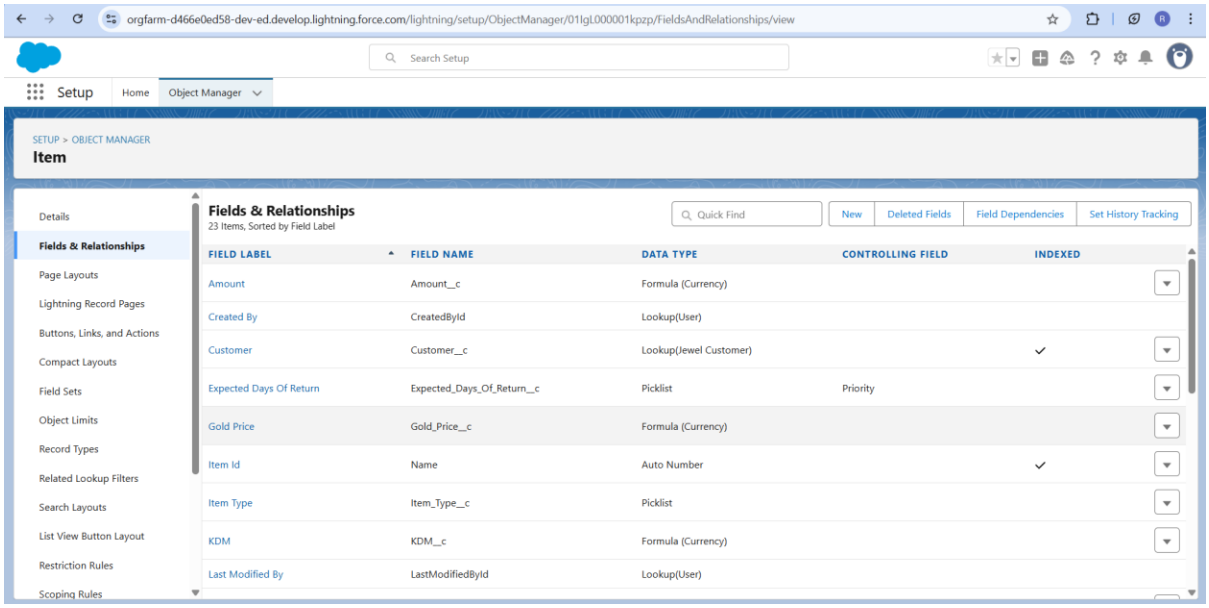
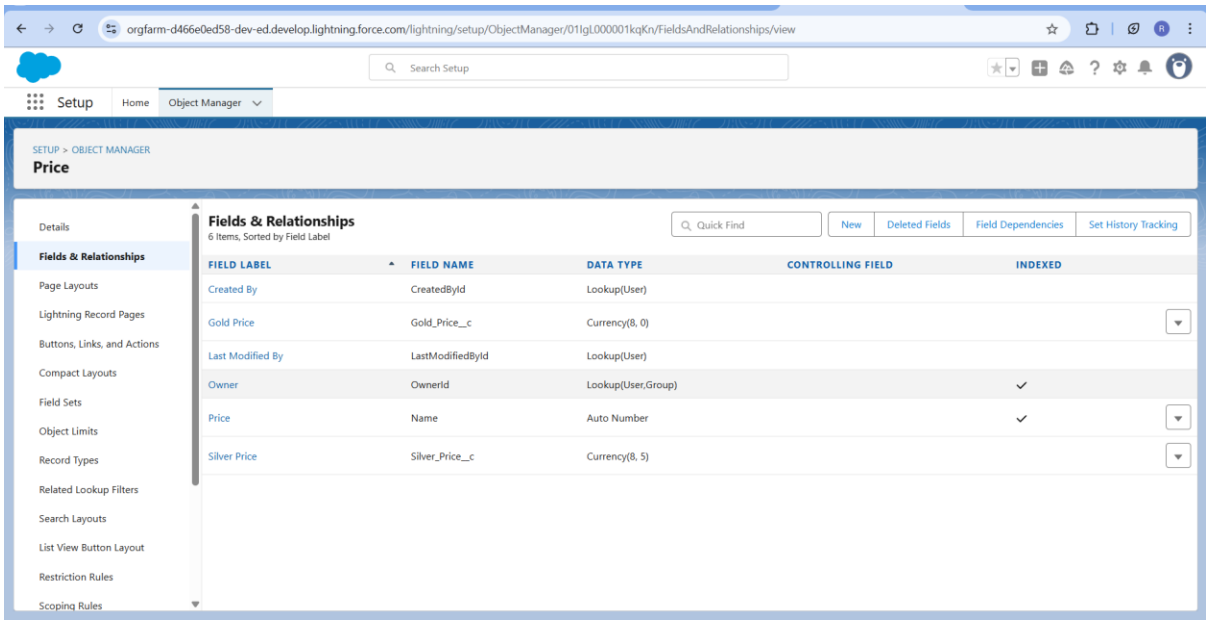


➢ Price:



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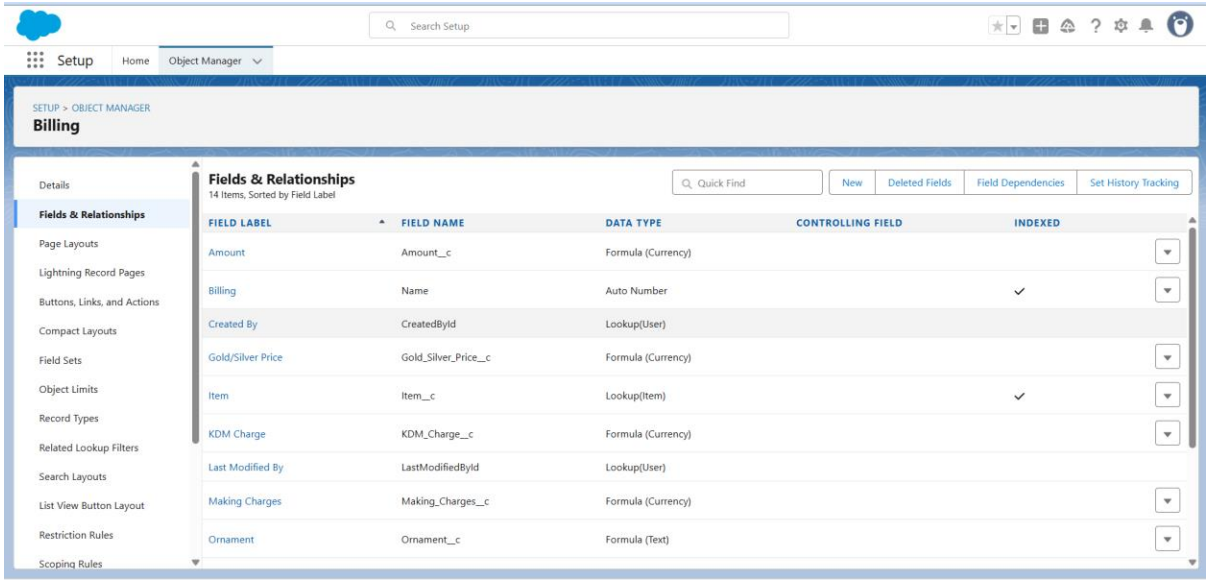
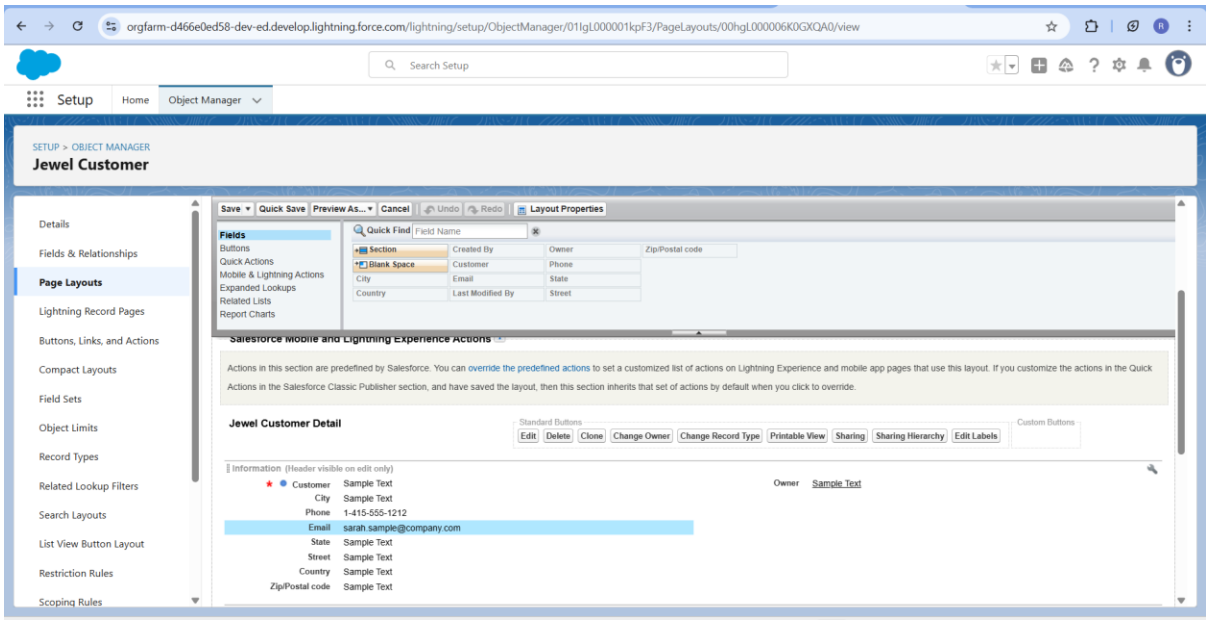
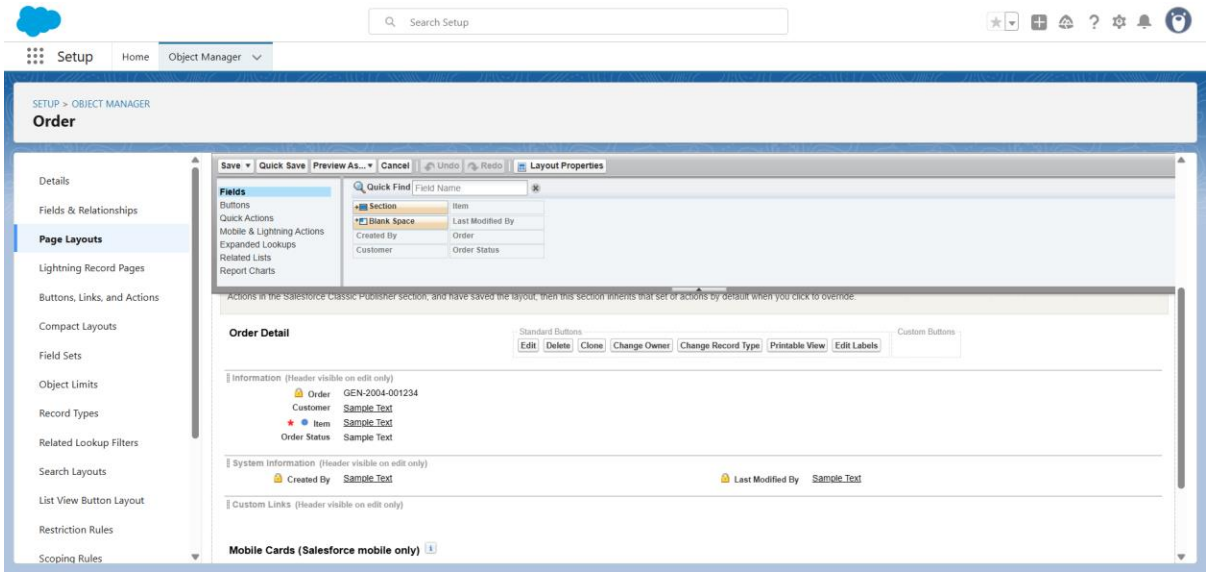


2.6 Customizing Page Layout.

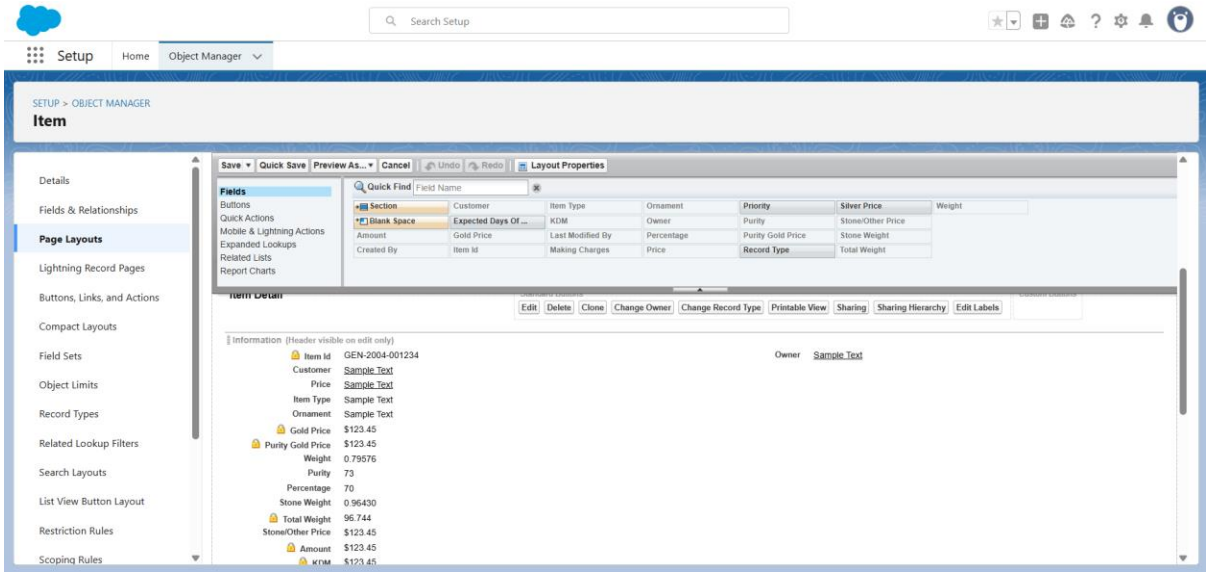
- Jewel Customer Layout:

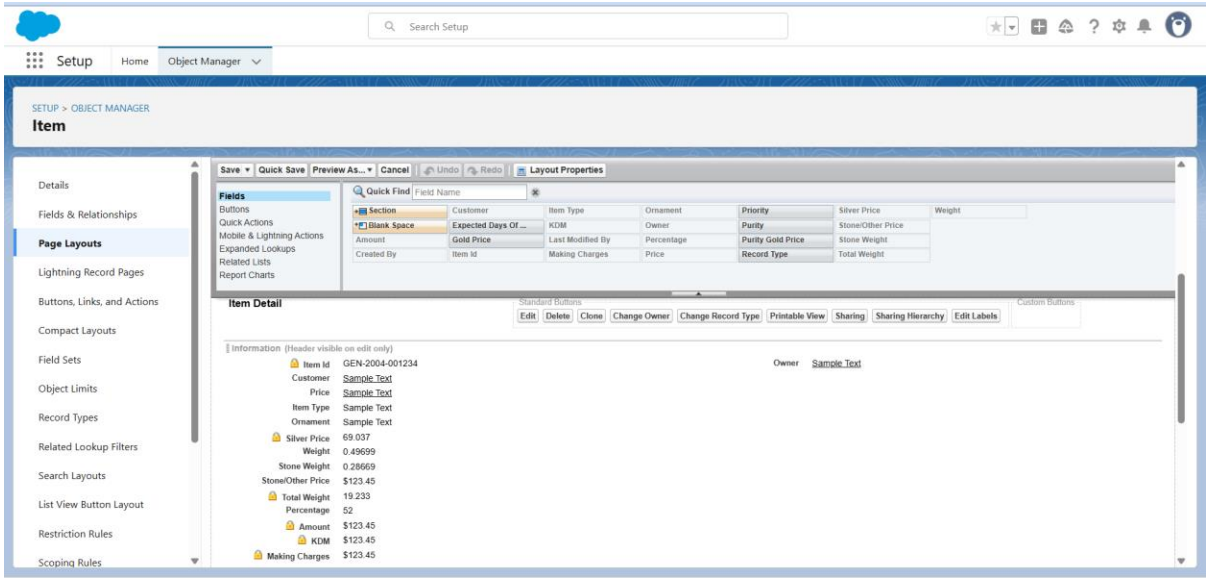


- Purchase Order Layout:

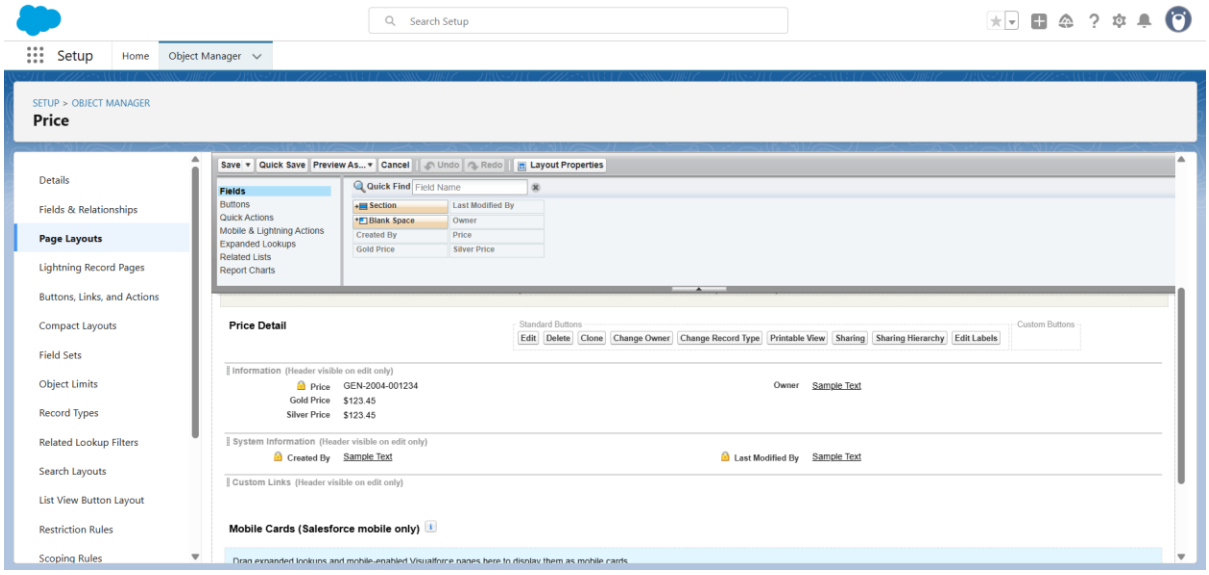


➢ Order Item Layout:

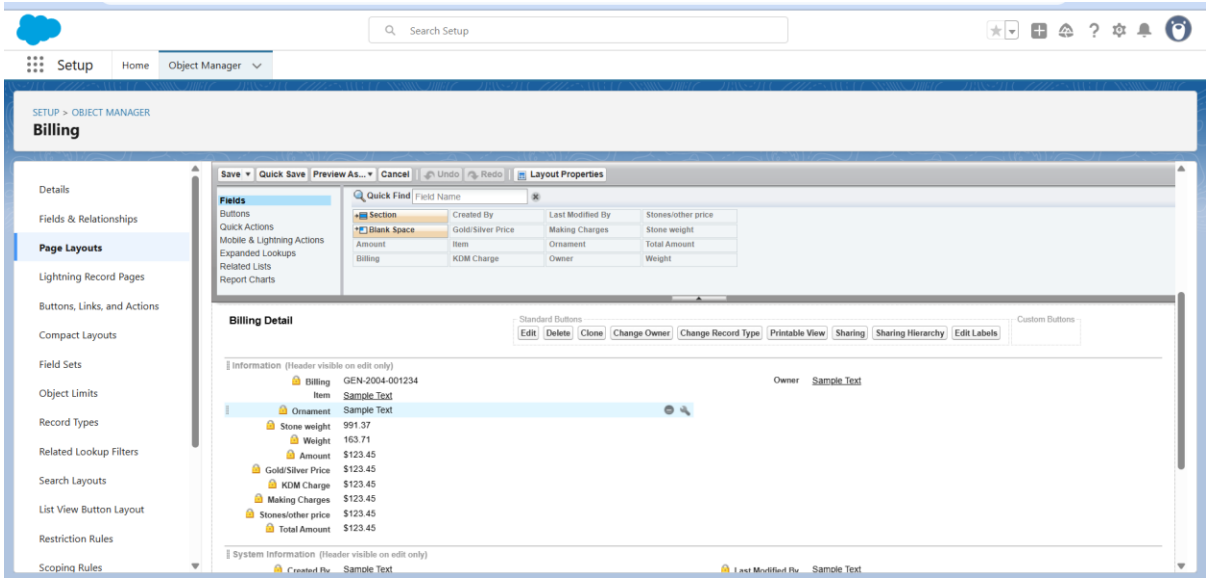




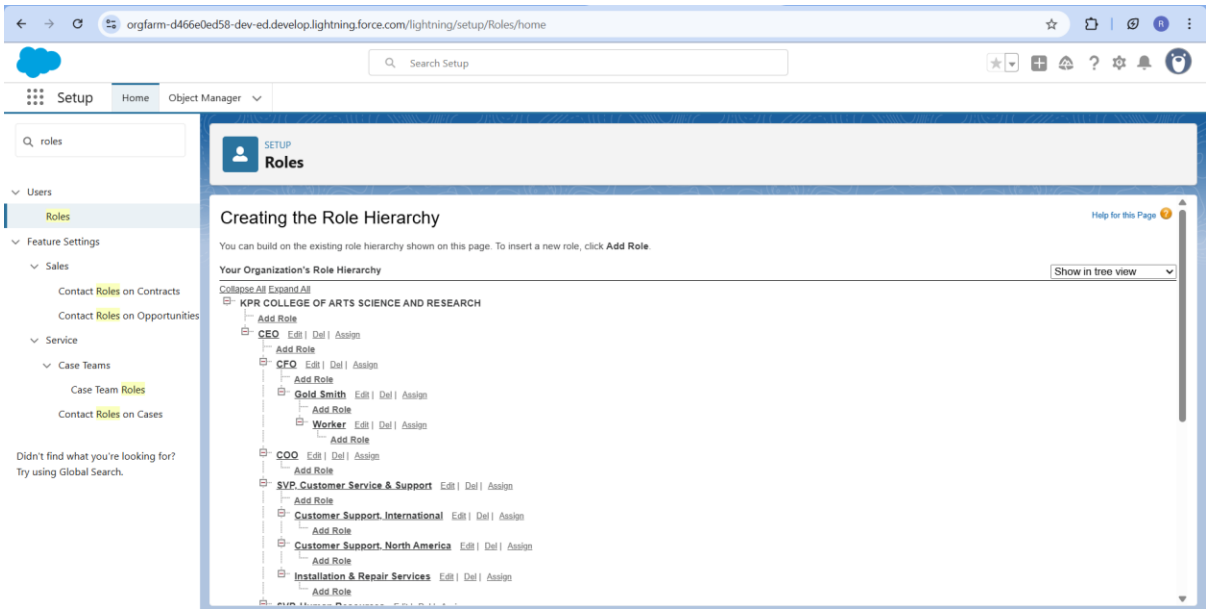
➢ Price Layout:



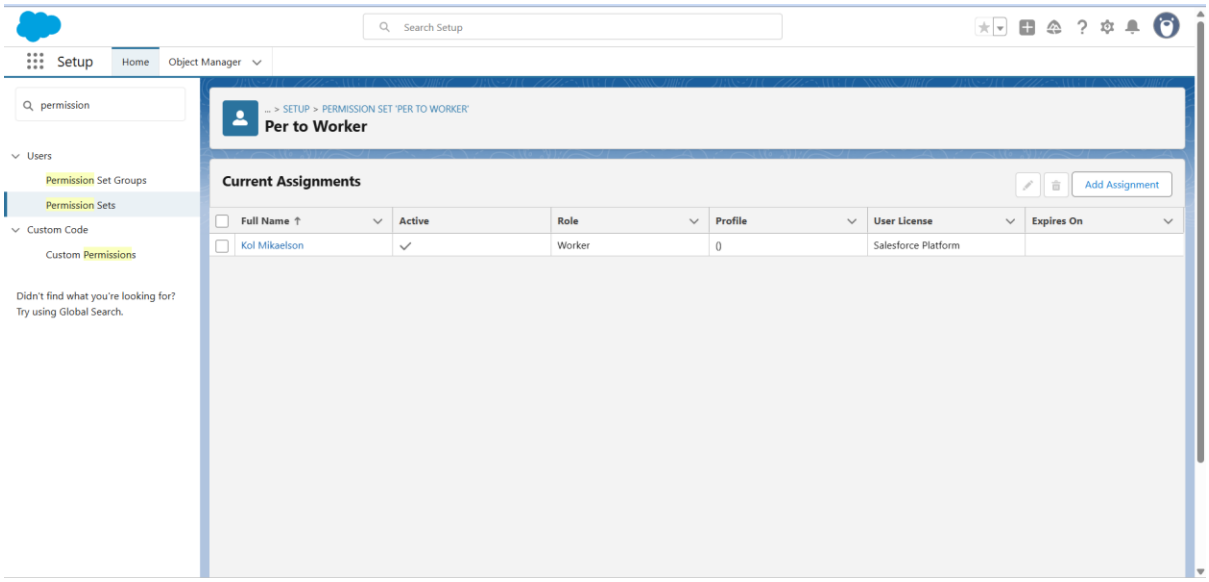
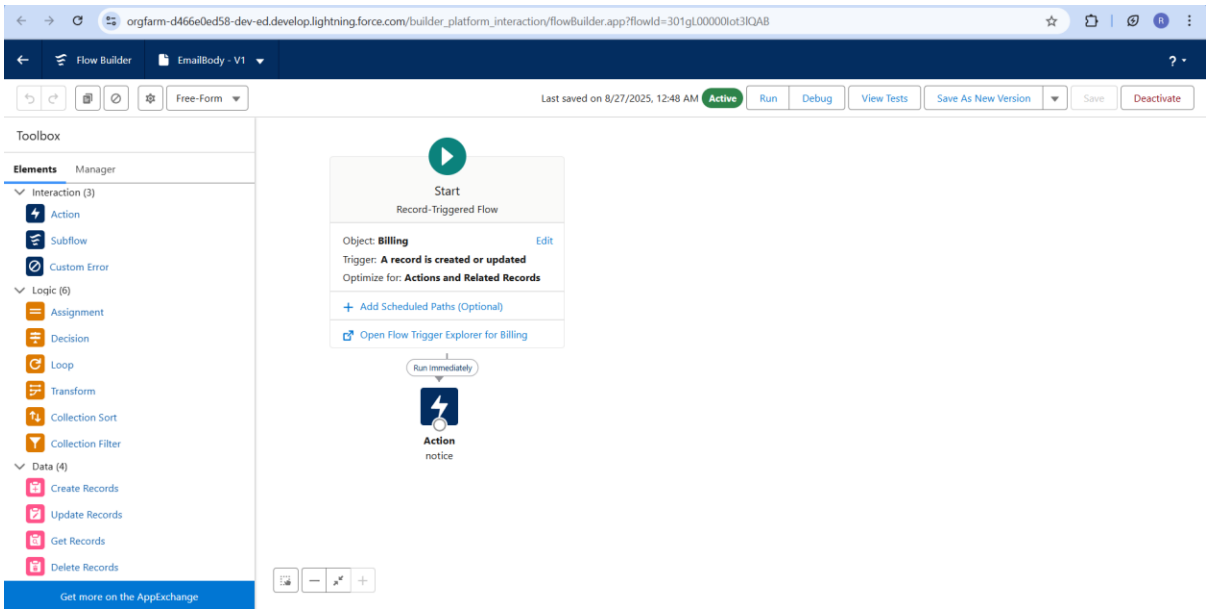
➢ Billing Layout:



2.9 Created Roles.



2.10 Created a Permission Set.



2.11 Created a Flow.