

Rithvik Vakacharla

rithvik.vakacharla1@gmail.com

EDUCATION

The Honors College at Rutgers University

Bachelor of Arts in Political Science & Bachelor of Science in Finance

New Brunswick, NJ

May 2022

• **GPA:** 3.94/4.00 | **ACT:** 35/36 | **SAT Math II:** 780/800

• **Honors:** Road to Wall Street, Rutgers Trustee Scholarship, Dean's List, Invited: Beta Gamma Sigma, Pi Sigma Alpha, Phi Beta Kappa

• **Pitch Competitions:** Citi T.T.S. Fall 2018 Competition (1st Place), Farallon Capital Management Competition (pitched NASDAQ: SFIX in November 2020 with \$55 PT), ICONIQ Growth Competition (pitched NASDAQ: UPWK in February 2021 with \$81 PT)

PROFESSIONAL EXPERIENCE

Perella Weinberg Partners

Incoming Investment Banking Summer Analyst, Generalist

New York, NY

June 2021 — August 2021

Bruderman & Company

Investment Banking Summer Analyst, Mergers & Acquisitions

New York, NY

June 2020 — August 2020

- Executed ad hoc projects such as managing a virtual data room, researching sponsors for a Healthcare IT client's management presentation, and creating pitch decks on MRI Diagnostic Imaging and Radiology detailing macro trends, risks, and growth prospects
- Performed valuation analyses such as transaction and trading comparables and researched sports rehab market to determine revenue and expense drivers for a revenue buildout model of a prospective recapitalization of a Medical Devices/Pain Management client

Knowt

Strategy and Venture Analyst, Education Technology

New Brunswick, NJ

September 2019 — May 2020

- Led and strategized venture equity raise efforts and contacted 50+ venture investors; reviewed proposed venture transaction structures

Selected Transaction Experience:

- **Knowt** – Closed a \$150K seed round fundraiser led by StartersHub with a \$1.3M post-money valuation (*December 2019*)
 - Conducted comparable companies analysis and created competitor analysis pitch decks to consider industry head- and tailwinds
 - Isolated 3 revenue segments and modeled them out quarterly for 8 quarters to develop a multi-case revenue buildout model
 - Developed a capital implementation and vendor outreach plan; informed investors about on-going operations via pitch decks

Ravine Capital

Private Equity Summer Analyst, Business Services

New York, NY

May 2019 — August 2019

- Established firm deal teaser template for LPs and due diligence standard for 5 interns; performed initial diligence on 10+ industries
- Identified and screened companies with revenues between \$10M to \$50M and reviewed 25+ broker originated CIMs and teasers

Selected Transaction Experience:

- **Amenities and Spa Management Company** – Potential leveraged buyout of the Maryland-based business at ~\$16M TEV
 - Reviewed financial statements to assess changes in operating margins to contribute to a dynamic 3-statement operating model
 - Furthered LOI diligence and communicated with experts and competitors to evaluate potential geographic expansion strategies

LEADERSHIP EXPERIENCE

Rutgers Enactus

Executive Board: Secretary and Project Manager

New Brunswick, NJ

September 2018 — Present

- Managed day-to-day communication between 100+ members; handled logistics for creating and maintaining project metrics

Selected Client Experience:

- **Youth Empowerment Services** – A New Brunswick non-profit managing youth education programs (*Exited: December 2020*)
 - Managed 2 project leads and 8 consultants to develop a 6-month exit strategy for the client to achieve long-term financial stability
 - Sourced 20 grants and wrote 2 proposals; established standard operating procedures for future marketing and fundraising efforts
- **Rutgers Center for Adult Autism Services** – A center supporting students and adults with autism spectrum disorder (*ongoing*)
 - Advised the Project Lead as an Executive Board consultant, co-led internal meetings, and managed consultants' workstreams
 - Co-authored a client-consultant MOU detailing scope of work; resolved issues between client and consultants via update meetings

Little Investment Bankers of Rutgers

Executive Board: Co-Director of Alumni Relations

New Brunswick, NJ

September 2018 — Present

- Accepted as one of 50 from a pool of 300+ sophomores to participate in the Road to Wall Street program, offering a financial modeling class; moderated discussions with senior bankers at firms such as PJT Partners, Goldman Sachs, Bank of America, and Credit Suisse
- Developed an equity research report for Dollar General (NYSE: DG) including qualitative and quantitative analyses such as discounted cash flow model, public and transaction comparables, and S.W.O.T to forecast a BUY rating with a 12.00% upside

SKILLS, ACTIVITIES & INTERESTS

Activities: Club Racquetball, Rutgers Consulting Group, Rutgers Venture Capital, Honors College Ally, Model Congress

Skills: Microsoft Office (Excel, PowerPoint, Word), Capital IQ, Bloomberg, HTML/CSS (Basic)

Languages: Telugu (Proficient), Hindi (Intermediate), French (Basic)

Other Experiences: Founder and Managing Partner of V Capital (former investment research firm with 20+ interns/employees), Investor/Advisor at Apex Fund (University of Maryland student managed fund), Credit Ratings Extern at Moody's Investors Service (via Rutgers Master's in Business Science program for the duration of Fall 2020 semester)

Interests: Football, Baseball (Yankees), Basketball (Nets), Cooking, Debate, Cricket, Indian Cinema