

**Ritika Akode** | [ritikaakode05@gmail.com](mailto:ritikaakode05@gmail.com) | +13305545705 | [LinkedIn](#)

## Objective:

Detail-oriented Business Analyst experienced in delivering data-driven insights using Power BI, SQL, and Python. Proven success in dashboard automation, campaign optimization, and stakeholder reporting across ERP, e-commerce, and CRM domains. Actively seeking roles in fast-paced environments where data and strategy intersect.

## Work Experience

### Business Analyst

Sep 2021 – Jul 2023

### Nextgen Solutions

Hyderabad, India

- Led requirements gathering and created BRDs, user stories, and process flows across Agri-Tech, ERP, and E-commerce projects.
- Built KPI dashboards in Power BI/Tableau to drive decisions and improve SLA and order tracking.
- Automated reports using Excel Macros and Power Query, resulting in a 40% increase in reporting efficiency.
- Extracted and validated data using SQL and EDA to support reporting and performance insights.
- Supported UAT through test case design, defect logging, and stakeholder coordination.
- Created process workflows using Lucid chart and presented findings via PowerPoint to align teams.

**Tools & Techniques:** Excel (Macros, Power Query, Pivot Tables), Power BI, Tableau, SQL, Exploratory Data Analysis (EDA), BRDs, Lucid chart, JIRA, UAT Testing, PowerPoint, Agile Methodology.

## Business Analyst

### (Internship)

Aug 2024 – Dec 2024

### AB Technologies

Austin, Texas (Remote)

- Built **machine learning models** in R and Python for sales forecasting and campaign optimization, automating workflows and reducing manual effort by 40%.
- Developed Power BI dashboards to monitor KPIs in real-time, improving visibility for sales and operations teams.
- Conducted EDA on customer and market data using **R** and **Excel**, delivering insights that informed product and marketing strategies.
- Supported CRM reporting enhancements and presented data-driven findings to both technical and business stakeholders.

**Tools & Techniques:** R, Python, Power BI, Excel, CRM Reporting, Sales Forecasting, Campaign Optimization, EDA, KPI Monitoring, Predictive Modeling, Data Visualization

## Academic Projects

- IMDB Movie Success Prediction  
Predicted movie success using Random Forest, XG Boost, and Tableau with Python-based feature engineering and visualization.  
Identified key factors influencing box office performance through model interpretation and dashboards.
- Walmart Sales Forecasting  
Forecasted weekly sales using Random Forest in R with time series features, boosting accuracy via feature engineering.  
Validated predictions through statistical analysis and highlighted drivers of sales variation.
- Uber Data Analysis & Visualization  
Analyzed ride demand using geospatial data in R and Excel to uncover peak trends and support pricing strategy.  
Created heatmaps and dashboards to visualize traffic patterns and rider behavior.

## Education

### Kent State University

M.S. in Business Analytics

Aug 2023 – Dec 2024 | GPA: 3.8/4

Specialization: Machine Learning

### Little Flower Degree College

B. Com in Computer Applications

Jun 2018 – Jul 2021 | GPA: 3.36/4.0

## Technical Skills

**Languages & Tools:** Python, R, SQL, Excel (Macros, Power Query), Power BI, Tableau.

**Data & Modeling:** Predictive Analytics, Machine Learning, EDA, KPI Reporting, AI Modeling, Statistical Analysis.

**Methodologies:** Agile, Scrum.

**Other Tools:** MATLAB, RDBMS.