



SALES BY SEGMENT

| OVERALL | TRADE | NON TRADE | KEY |
|----------|----------|-----------|----------|
| 36000 MT | 12000 MT | 10000 MT | 14000 MT |

SALES BY PRODUCT

| OPC 53 | PPC | OPC 43 | OTHERS |
|----------|----------|----------|----------|
| 36000 MT | 12000 MT | 10000 MT | 14000 MT |

CROSSING

ACTUAL
5000 MT

TARGET
ADHERENCE
76 %

DIVERSION

ACTUAL
5000 MT

TARGET
ADHERENCE
76 %

RAIL HEAD SALES

ACTUAL
5000 MT

TARGET
ADHERENCE
76 %

GODOWN INVENTORY

| | |
|-------------|--------------|
| FRESH STOCK | DAMAGE STOCK |
| 15000 MT | 2000 MT |

| | |
|-----------------------|-------------------------|
| FRESH STOCK AGEING | DAMAGED STOCK AGEING |
| 76 Days | 76 Days |

INVENTORY

| | |
|----------|----------|
| CEMENT | CLNKER |
| 22000 MT | 12000 MT |

GODOWN STATUS

| | |
|-------------|----------|
| OVERSTOCKED | STOCKOUT |
| 12 | 3 |

FREIGHT APPROVALS
PENDING

12

GRIR PENDING MORE
THAN 30 DAYS

₹2,45,000

YARD TAT

AVG. TAT
2 Hrs

IDEAL
1.5 Hrs

EFFECTS
76 %

PLANT TAT

AVG. TAT
2 Hrs

IDEAL
1.5 Hrs

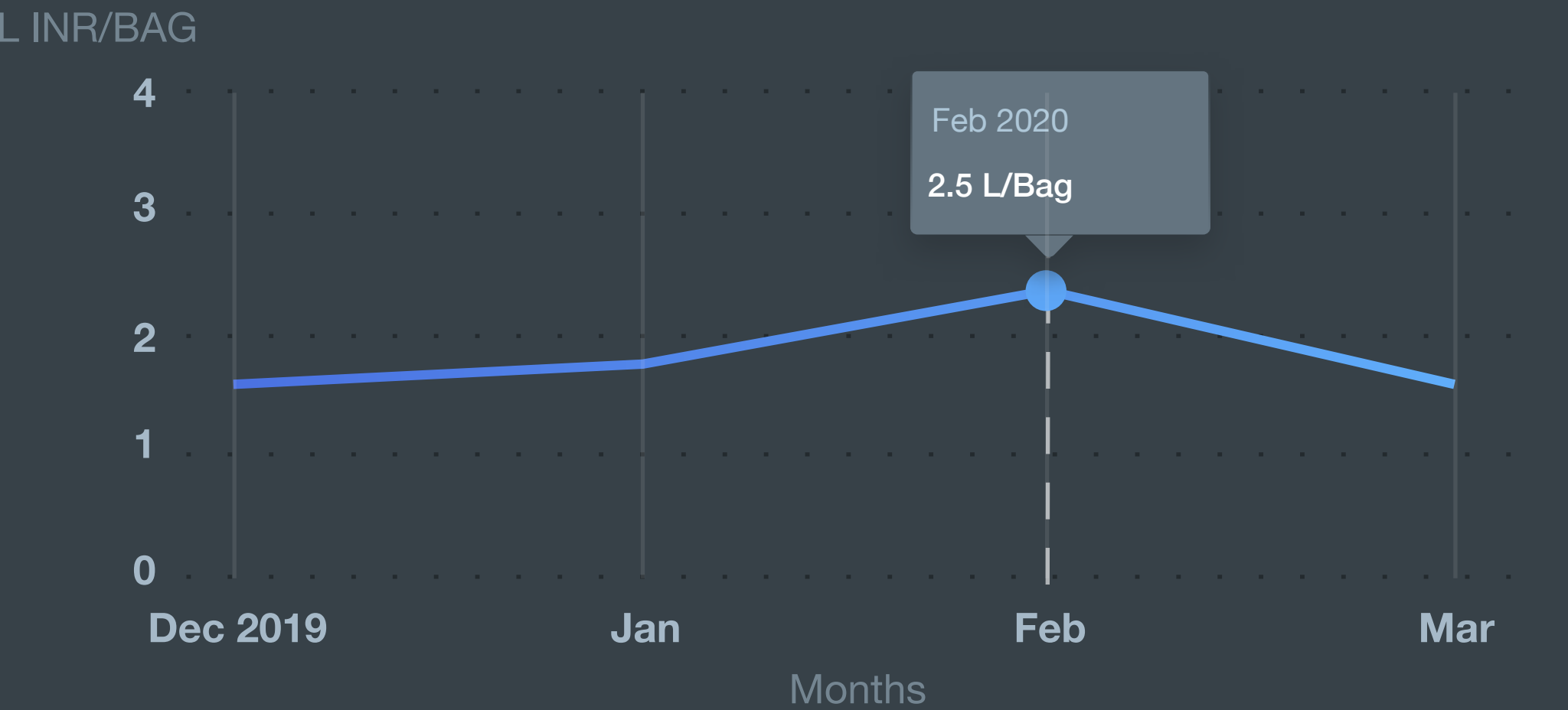
EFFECTS
76 %

LOGISITCS COST (INR/ BAG)

| OVERALL |
|---------|
| ACTUAL |
| 90 |
| PLAN |
| 90 |

| PRIMARY | HANDLING | SECONDARY |
|---------|----------|-----------|
| ACTUAL | ACTUAL | ACTUAL |
| PLAN | PLAN | PLAN |
| 40 | 30 | 20 |
| 45 | 35 | 30 |

TLC IMPACT MONTHLY TREND



INTER ZONAL MOVEMENT

| | |
|----------|-----------------------|
| ACTUAL | UNPLANNED MOVEMENT |
| 12000 MT | 2000 MT |

NON S&OP MOVEMENT

QUANTITY
2000 MT

MTD DISPATCH S&OP ADHERENCE

| | |
|--------|---------|
| CEMENT | CLINKER |
| 87 % | 89 % |

Segment

DIRECT DISPATCH

ACTUAL
67 %

DEDICATED FLEET

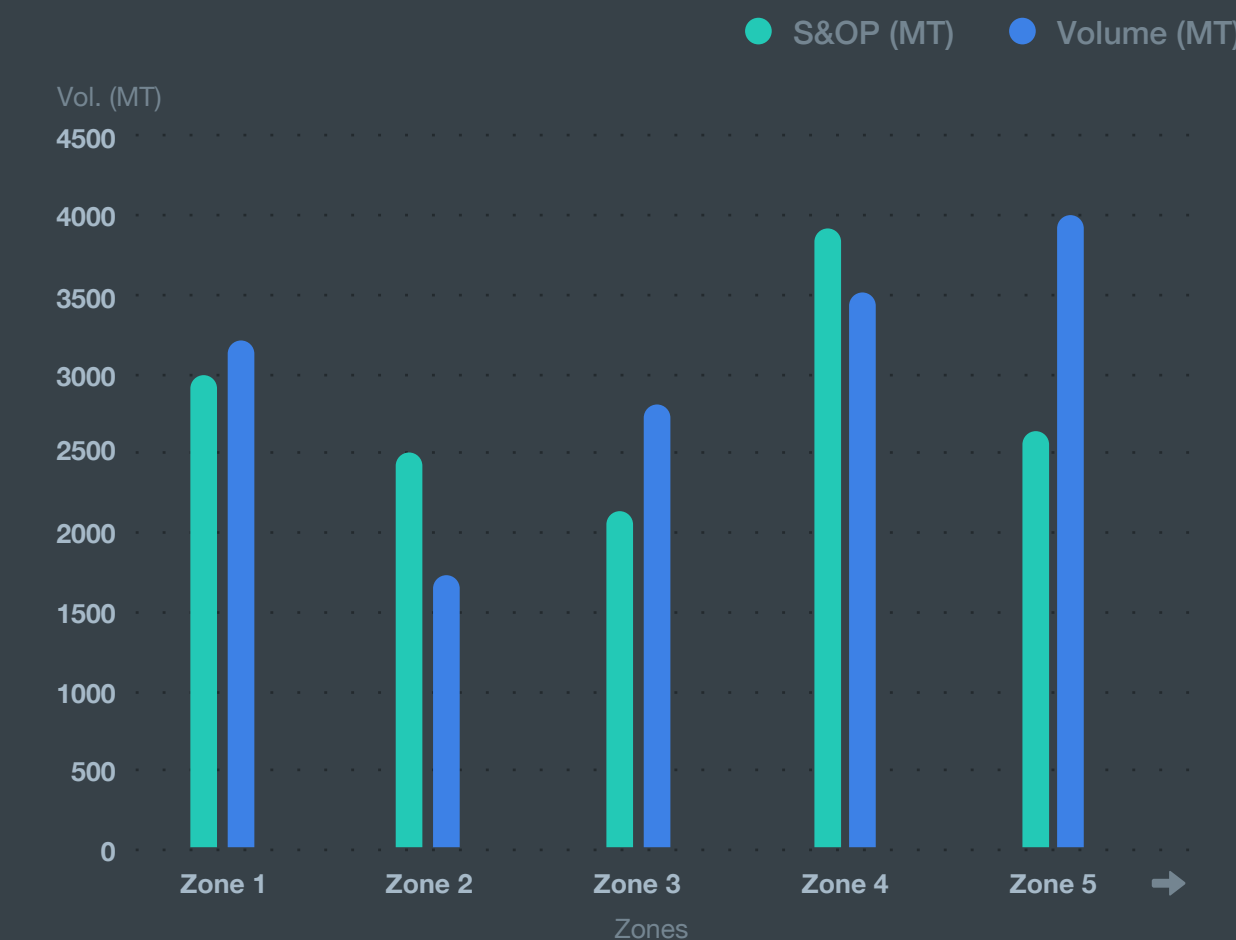
| | |
|--------------|--------------------|
| TOTAL TRUCKS | TRUCKS WITHOUT GPS |
| 1500 | 500 |

LIFTING BY
GPS TRUCKS

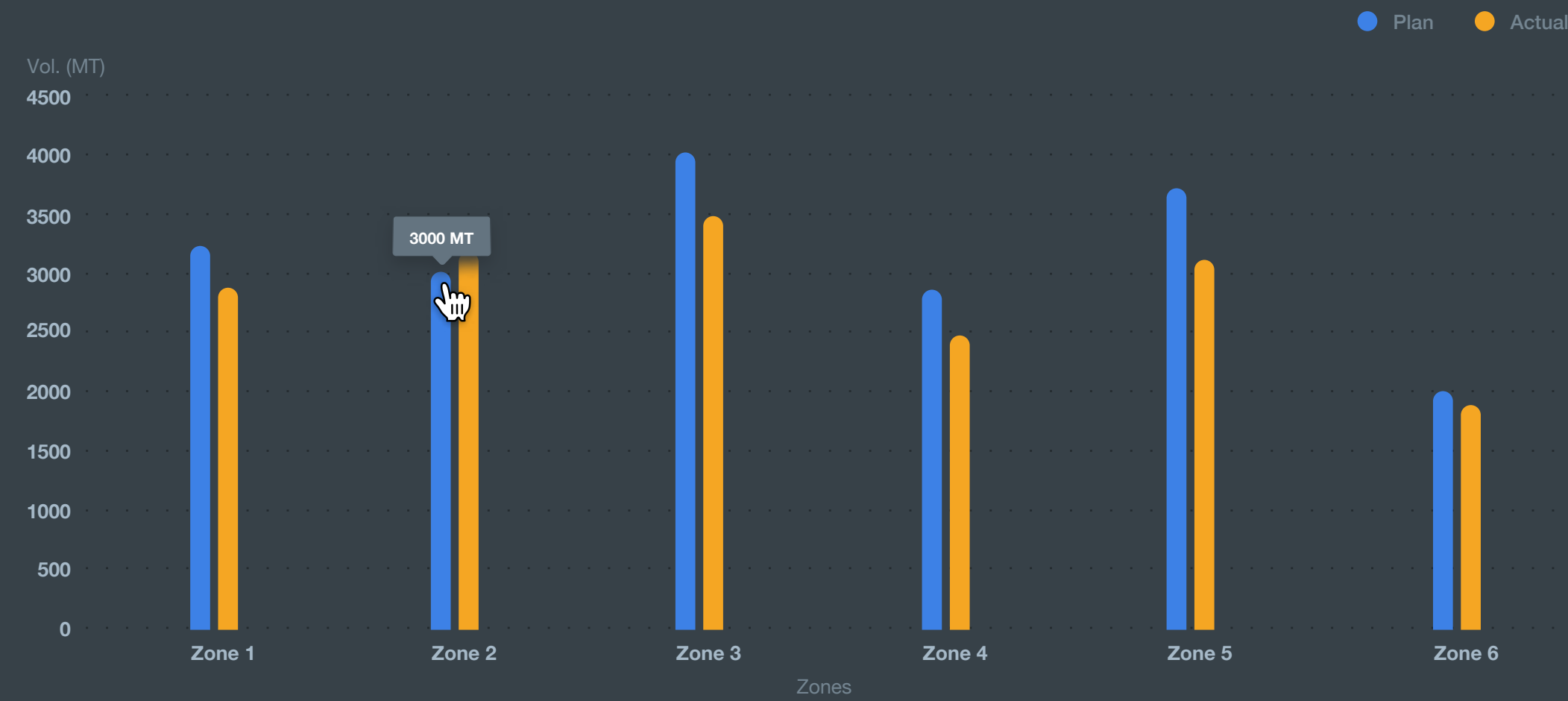
67 %

SALES

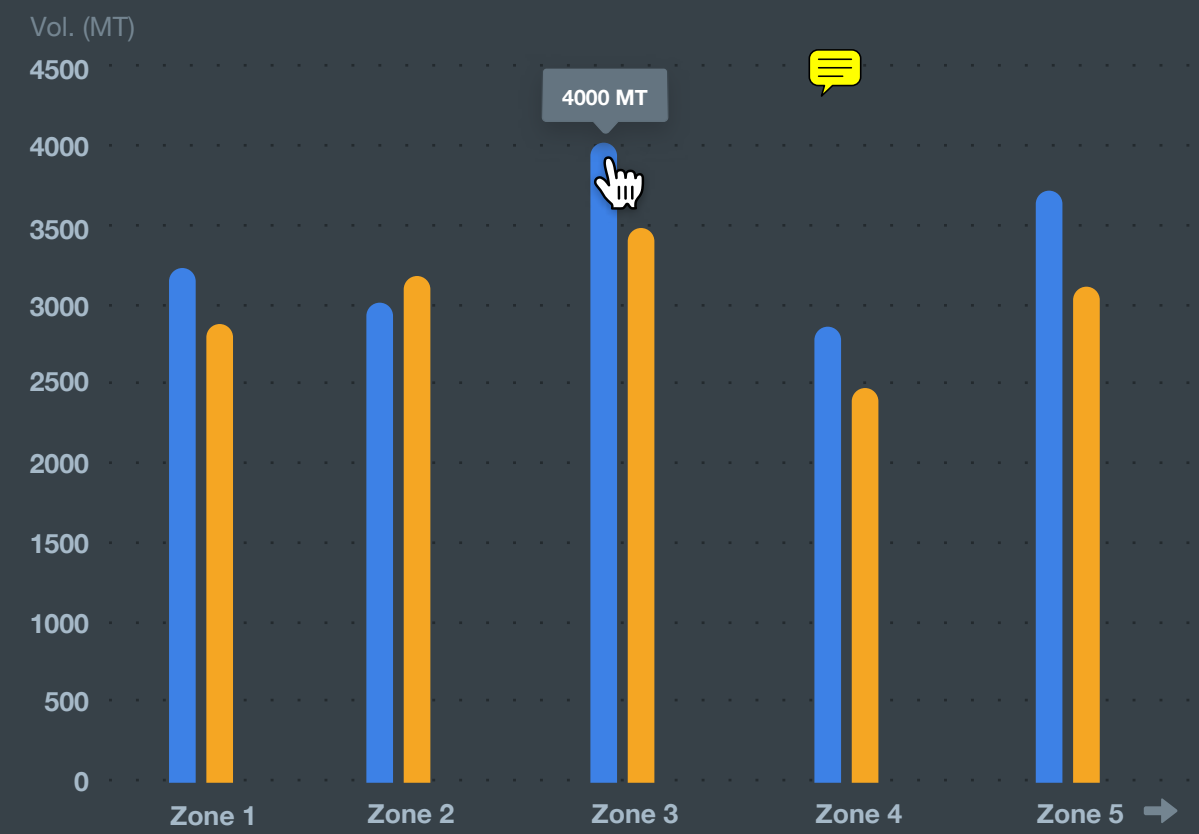
OVERALL SALES Show by Region/Depot Mysore Low-high



SEGMENT WISE SALES Show by Region/Depot Mysore Key Low-high



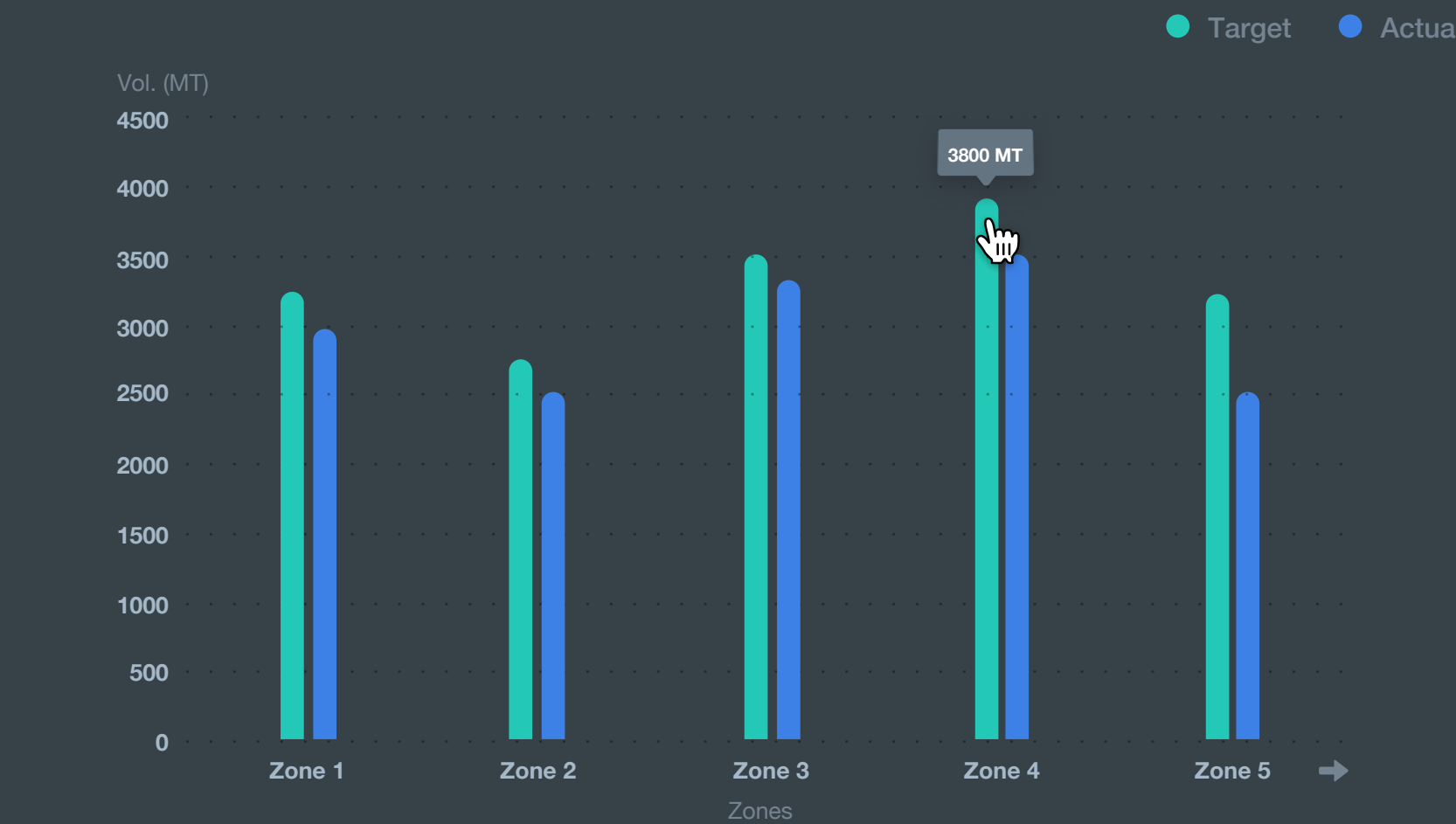
PRODUCT WISE SALES Plan Actual



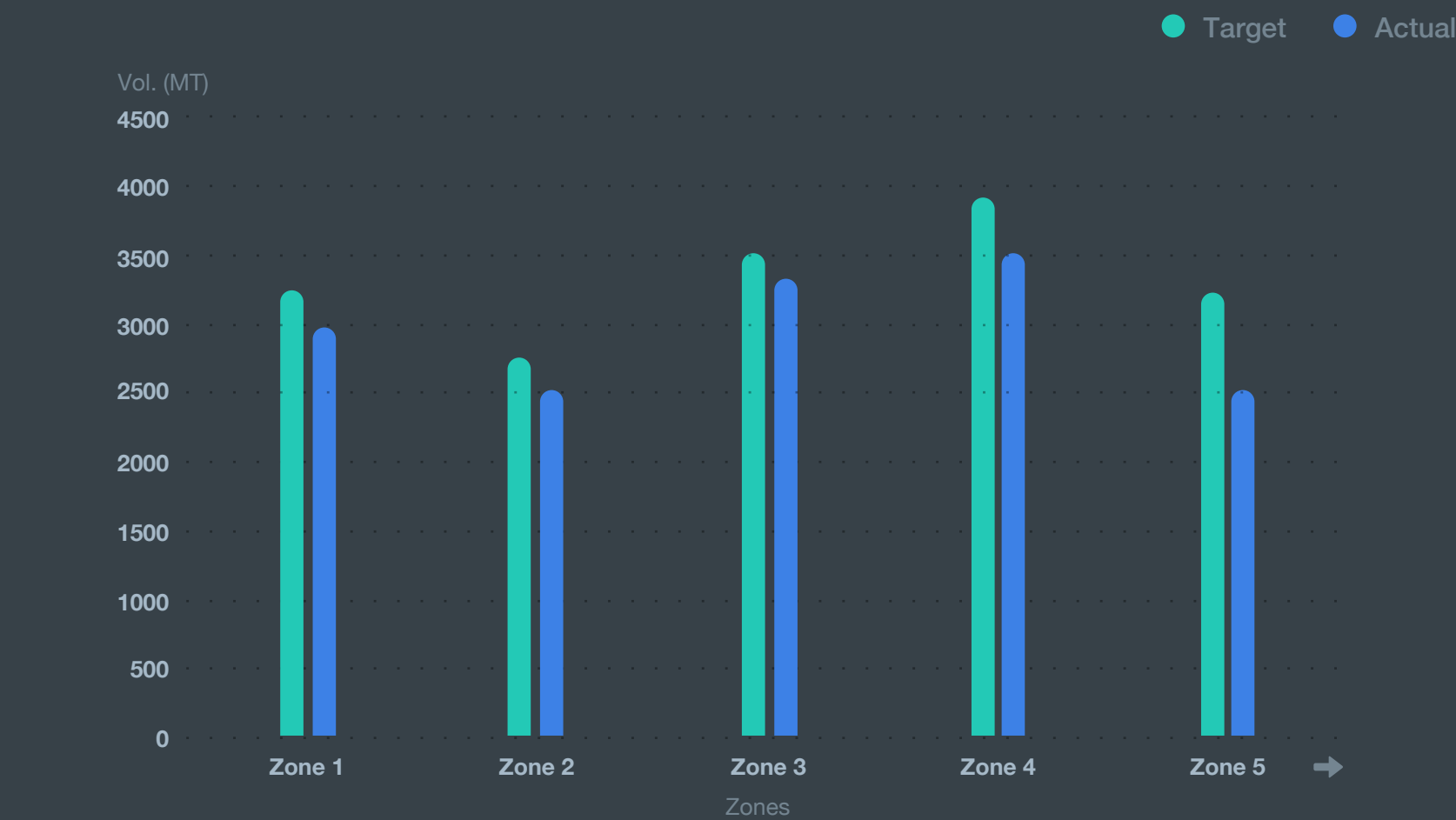
Column List Export

| REGION | OPC TARGET (MT) | ACTUAL (MT) | PPC TARGET (MT) | ACTUAL (MT) | WEATHER PLUS TARGET (MT) | ACTUAL (MT) | PREMIUM PRODUCT TARGET (MT) | ACTUAL (MT) |
|----------|--------------------|-------------|--------------------|-------------|-----------------------------|-------------|--------------------------------|-------------|
| Region 1 | 110 | 110 | 100 | 90 | 110 | 100 | 110 | 100 |
| Region 2 | 105 | 105 | 100 | 100 | 105 | 105 | 105 | 105 |
| Region 3 | 155 | 155 | 120 | 120 | 155 | 160 | 155 | 160 |
| Region 4 | 320 | 320 | 120 | 100 | 320 | 300 | 320 | 300 |
| Region 5 | 420 | 420 | 500 | 200 | 420 | 420 | 420 | 420 |
| Region 6 | 280 | 280 | 300 | 280 | 280 | 269 | 280 | 269 |
| Region 7 | 150 | 150 | 260 | 210 | 150 | 123 | 150 | 123 |

CROSSING Show by Region/Depot Mysore Low-high



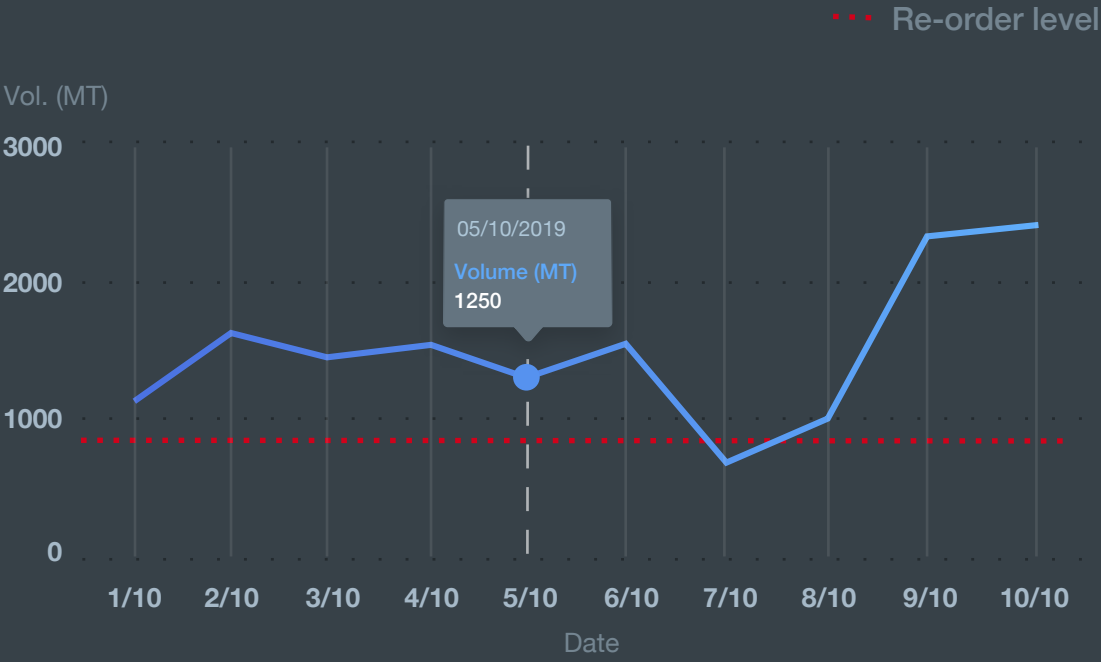
DIVERSION Show by Region/Depot Mysore Low-high



INVENTORY

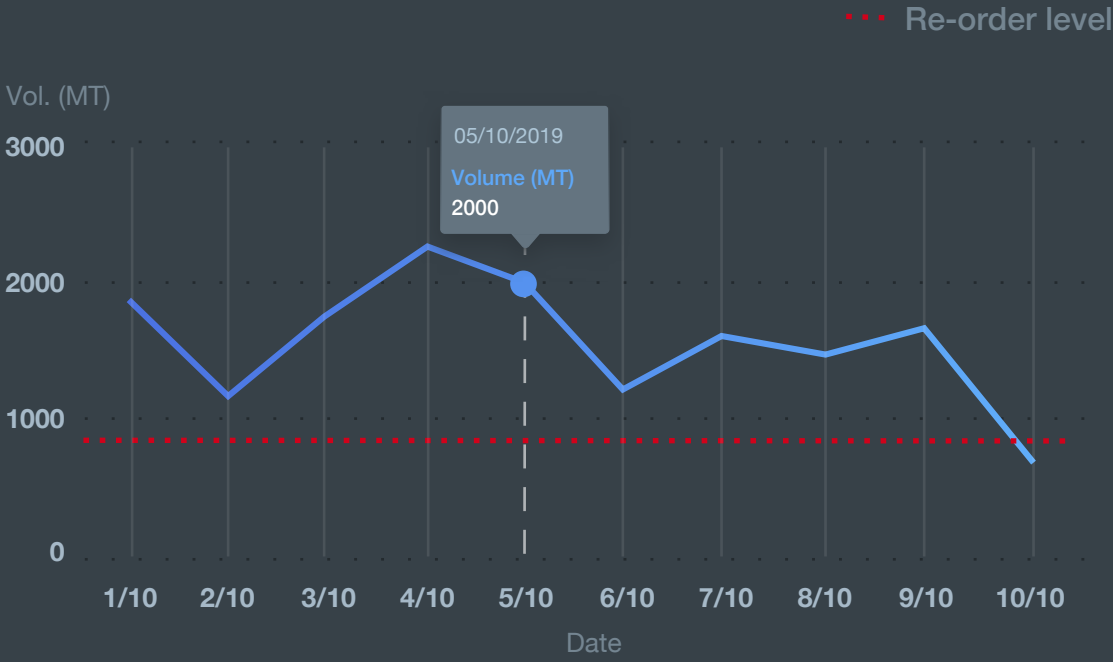
INVENTORY AT INTEGRATED UNIT

IU Grade Silo



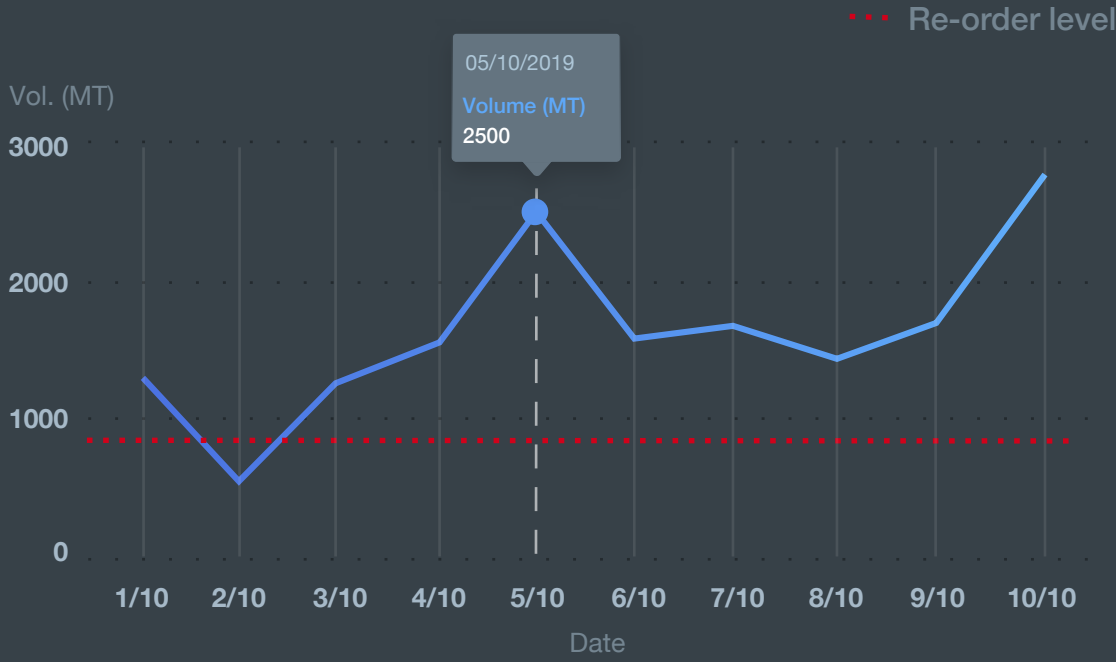
INVENTORY AT GRINDING UNIT

GU Grade Silo

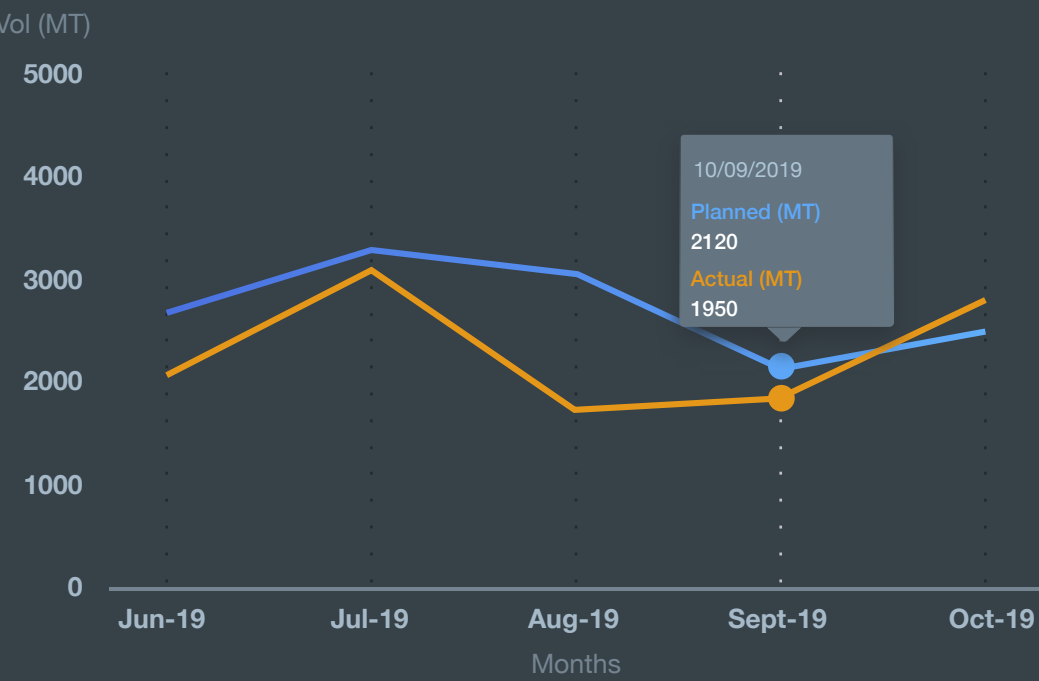


INVENTORY AT BULK TERMINAL

BT Grade Silo



CLINKER DISPATCHES



S&OP/Budget Adherence

Plan Actual

TLC IMPACT

₹ 5/MT



Cockpit



Orders and Dispatches



Network Planning



Plant Inventory



S&OP Adherence



TLC



Approvals



Reports



Truck Details



Customer Screen

ALL



S&OP ADHERENCE

CEMENT/CLINCKER MOVEMENT

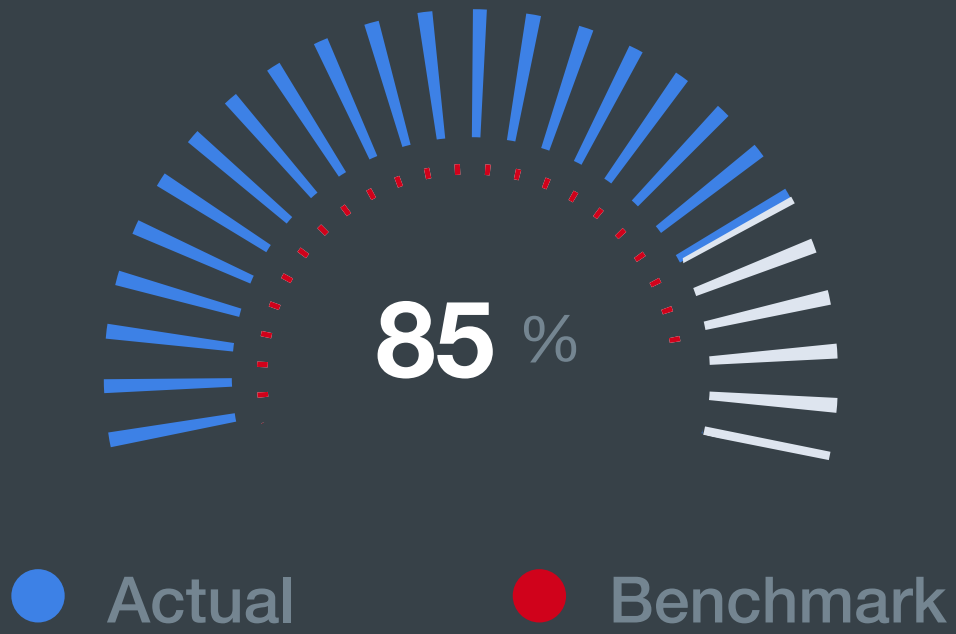
Rail

Bucket wise

Cement

Column List

Export



| ZONE | MODE | S&OP (₹) | ACTUAL (₹) | TLC IMPACT (%) |
|--------|------|----------|------------|----------------|
| Zone 1 | Rail | 20000 | 21000 | 1 |
| Zone 2 | Rail | 40000 | 34500 | 5.5 |
| Zone 3 | Road | 30000 | 33000 | 3 |

Prev 1 / 4 Next

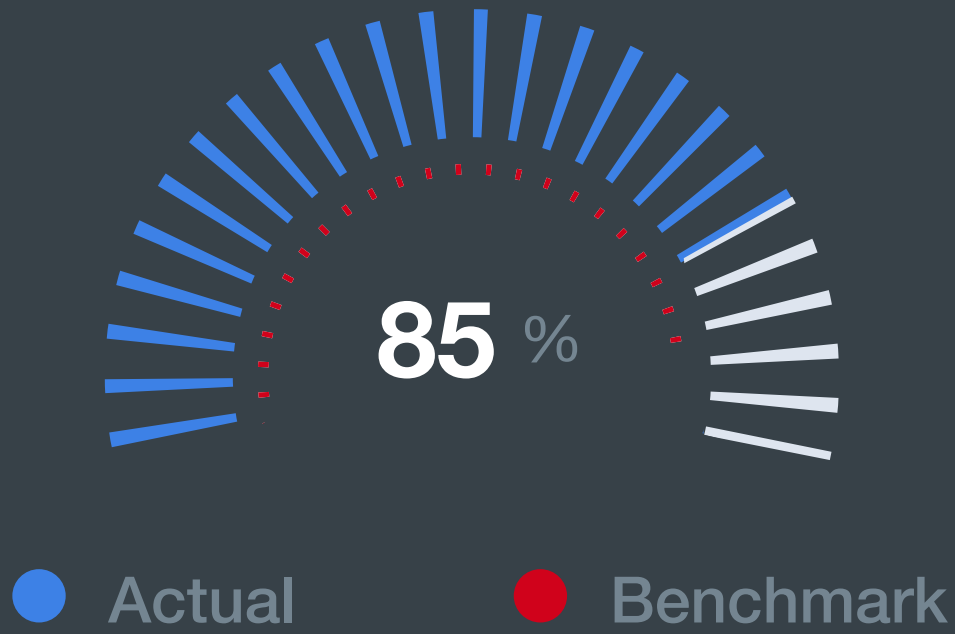
INTER ZONAL MOVEMENT

Rail

Clinker

Column List

Export



| FROM ZONE | TO ZONE | MODE | EXCESS QTY (MT) | GRADE |
|-----------|---------|------|-----------------|---------|
| Zone 1 | Zone 4 | Rail | 18000 | Clinker |
| Zone 2 | Zone 5 | Rail | 34500 | Clinker |
| Zone 3 | Zone 4 | Rail | 23400 | Clinker |

Prev 1 / 4 Next

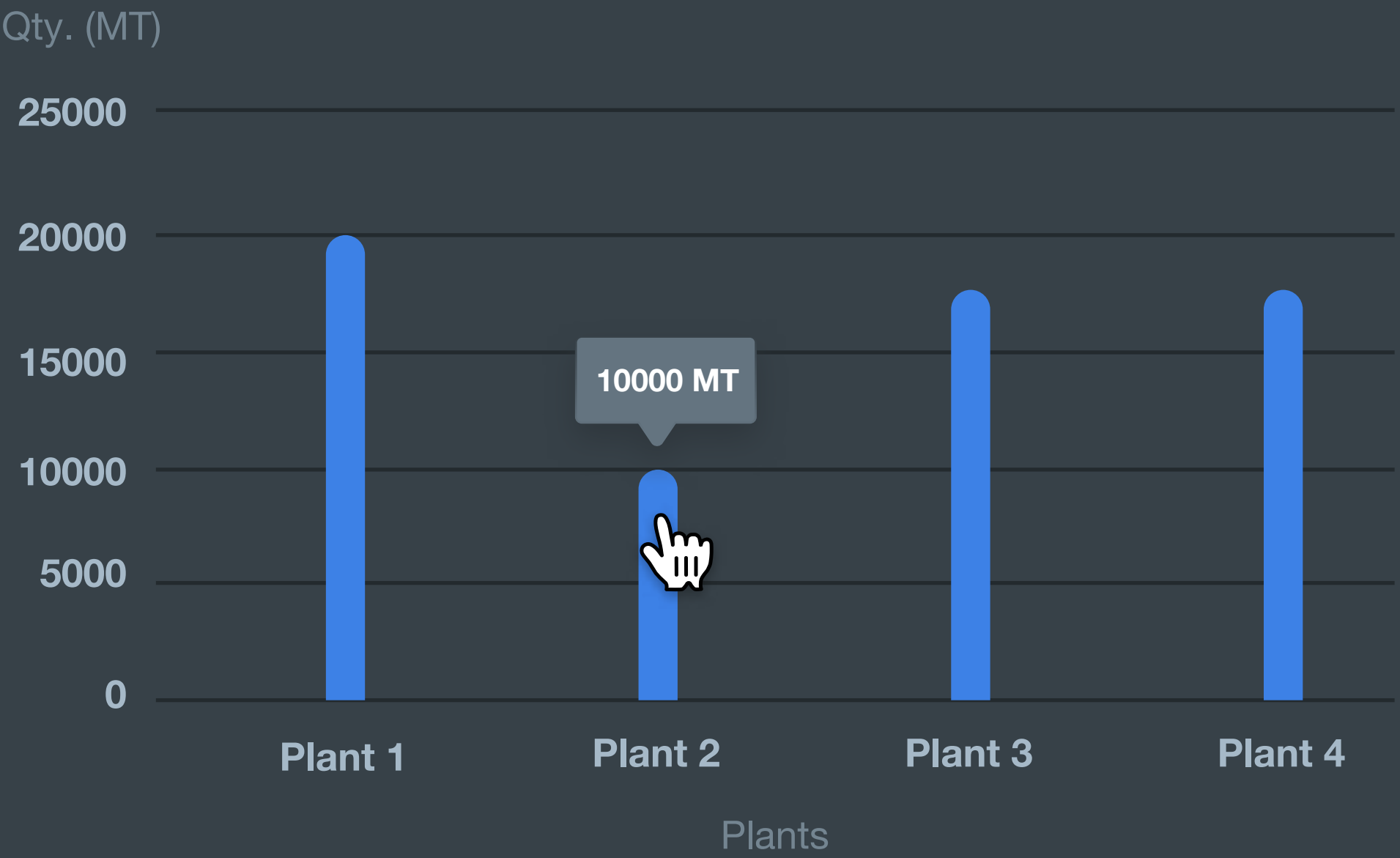
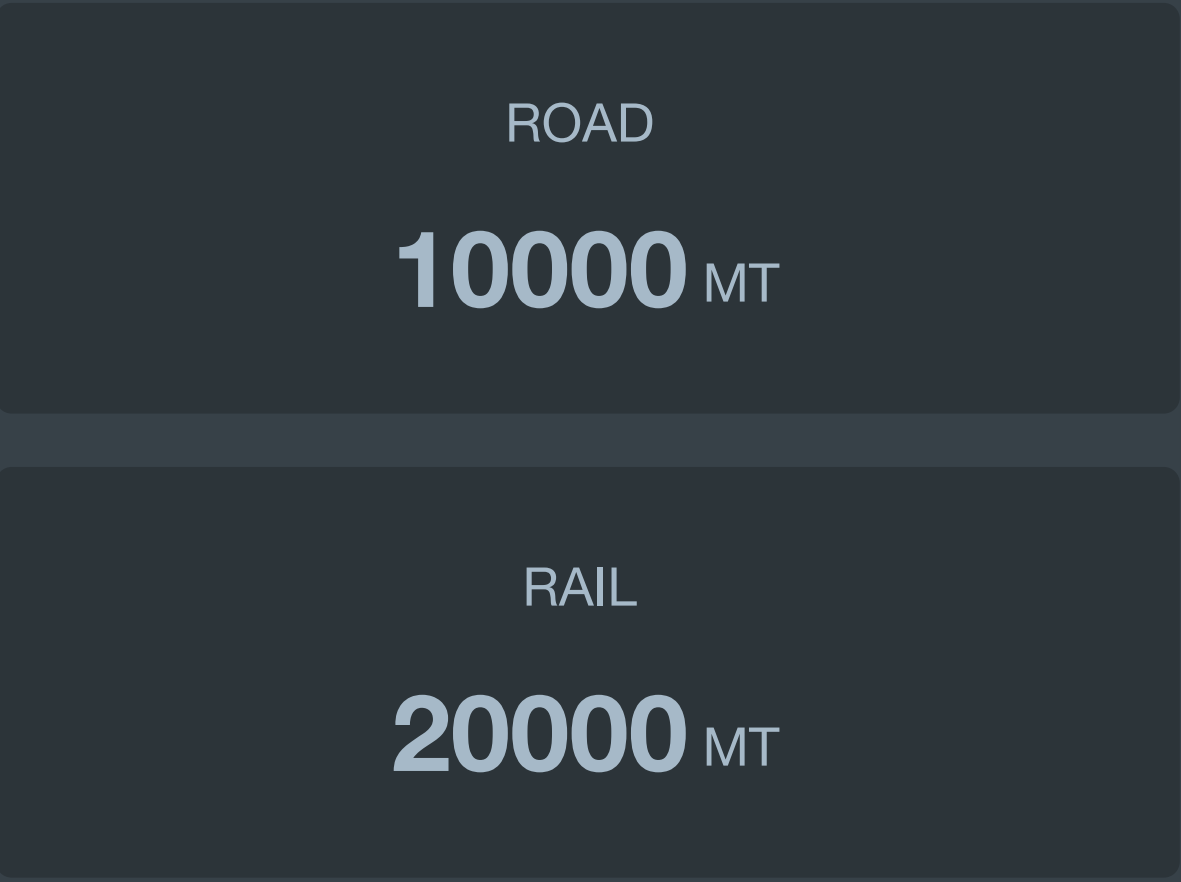
NON S&OP MOVEMENT

Low-high

STO/Direct

Column List

Export



| SOURCE PLANT | DESTINATION | MODE | NON S&OP MOVEMENT (MT) |
|--------------|-------------|------|------------------------|
| Plant 1 | Zone 5 | Rail | 21000 |
| Plant 2 | Zone 4 | Rail | 34500 |
| Plant 3 | Zone 5 | Road | 33000 |

Prev 1 / 4 Next

TLC

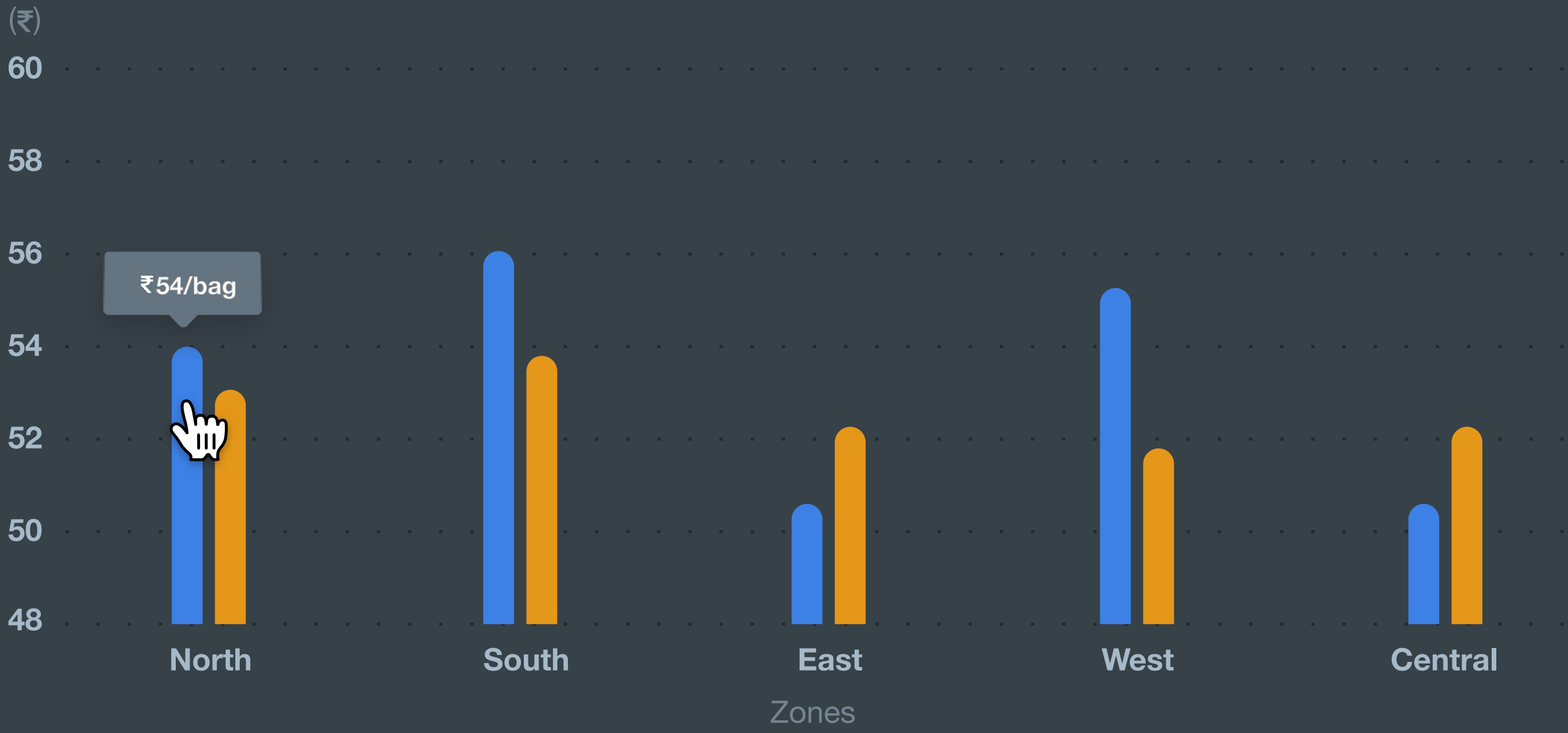
ZONE WISE TLC/BAG (₹)

Low-high

▼

Plan

Actual



ZONE WISE TLC DETAILS

Low-high

▼

Column List

▼

Export

→

| REGION | DEPOT | PLANNED TLC | ACTUAL TLC |
|--------|----------|-------------|------------|
| North | Region 1 | 54 | 53 |
| North | Region 2 | 60 | 62 |
| South | Region 3 | 45 | 52 |
| East | Region 2 | 56 | 50 |
| West | Region 2 | 56 | 58 |

←

Prev

1 / 4

Next

→

COMPONENT WISE TLC/BAG (₹)

Low-high

▼

Source

▼

Mode

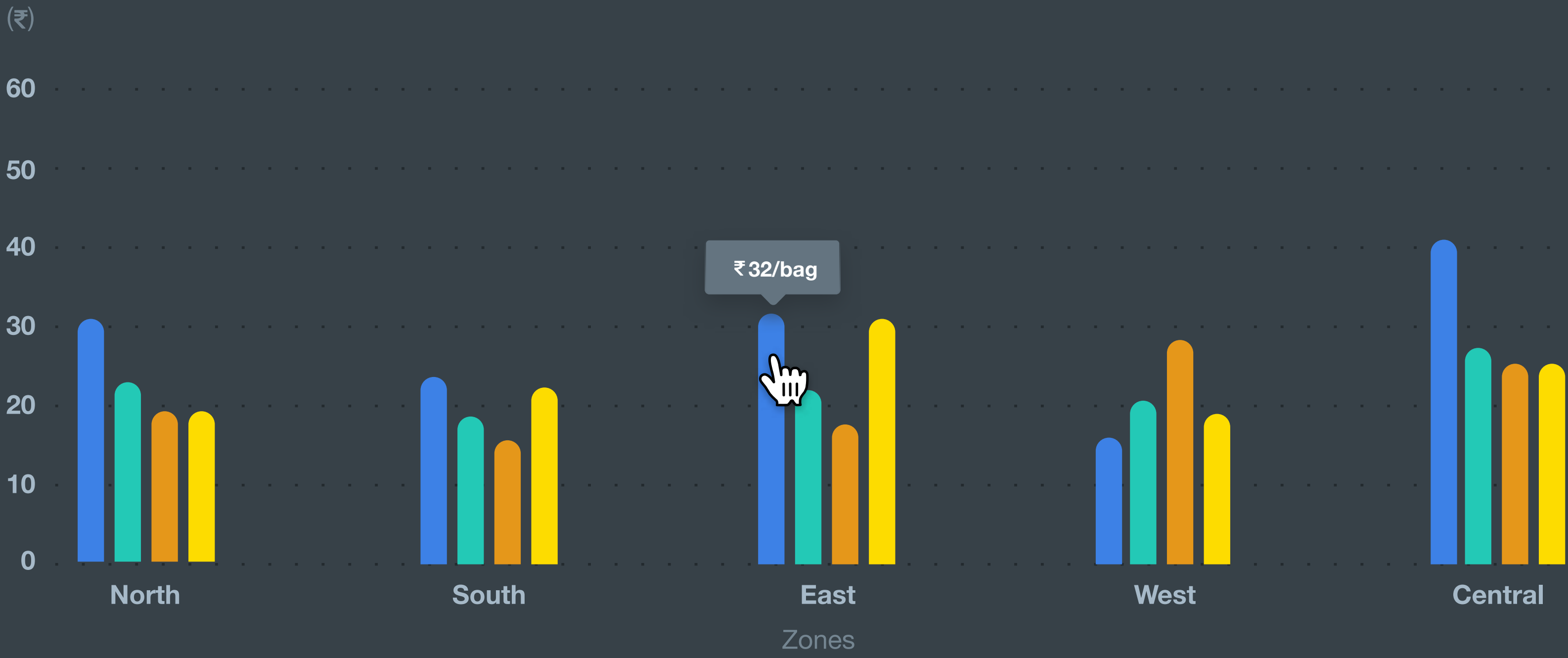
▼

Plan

Primary

Secondary

Handling



COMPONENT WISE TLC DETAILS

Low-high

▼

Column List

▼

Export

→

| ZONE | REGION | PLAN | PRIMARY | PLAN | SECONDARY | PLAN | HANDLING |
|-------|----------|------|---------|------|-----------|------|----------|
| North | Region 1 | 54 | 52 | 54 | 50 | 45 | 53 |
| North | Region 2 | 60 | 55 | 60 | 56 | 40 | 62 |
| South | Region 3 | 45 | 47 | 45 | 46 | 46 | 52 |
| South | Region 4 | 56 | 52 | 56 | 46 | 50 | 50 |
| East | Region 5 | 56 | 50 | 56 | 51 | 60 | 58 |
| West | Region 6 | 60 | 60 | 60 | 66 | 60 | 58 |

←

Prev

1 / 4

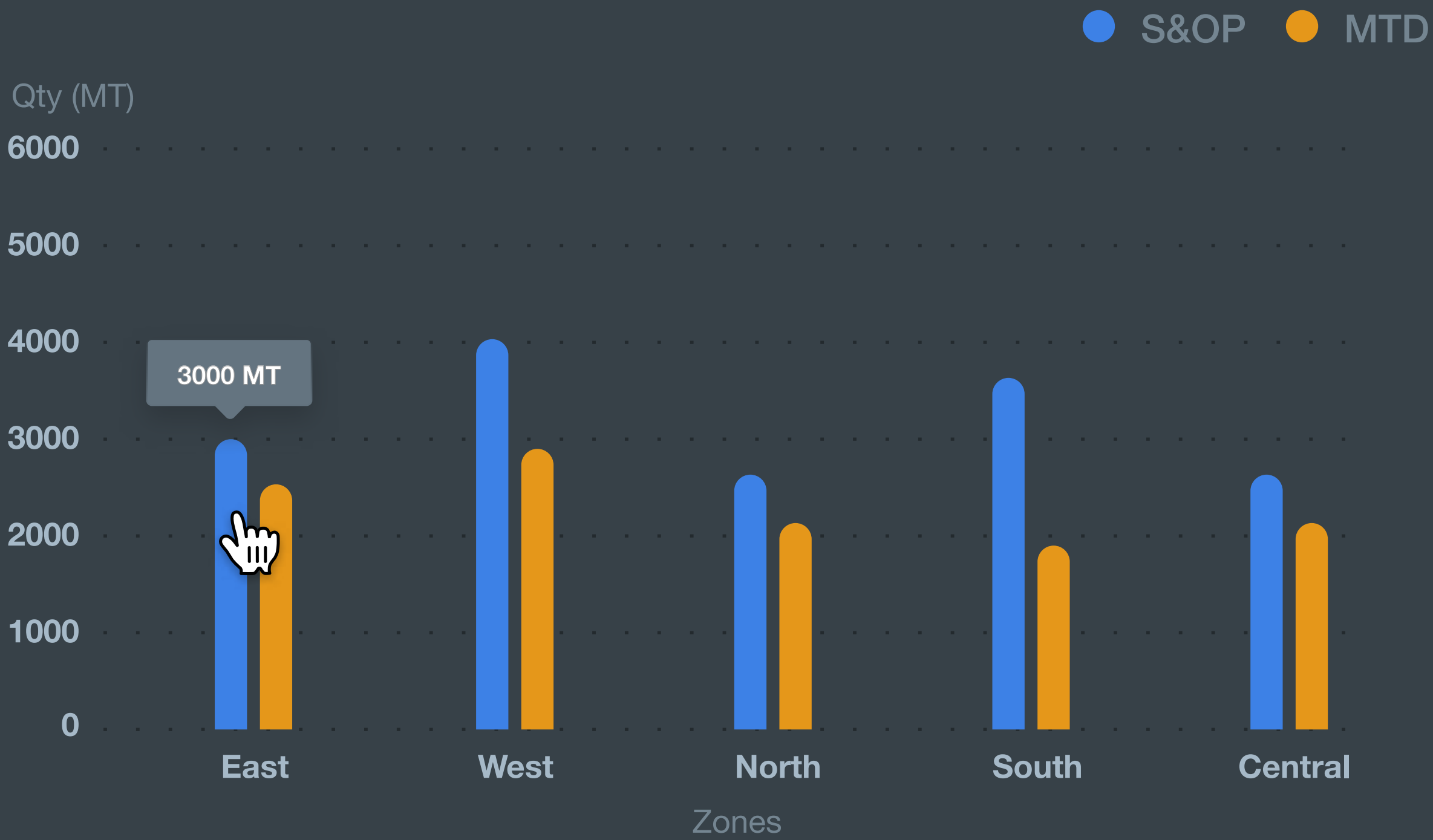
Next

→

DISPATCHES

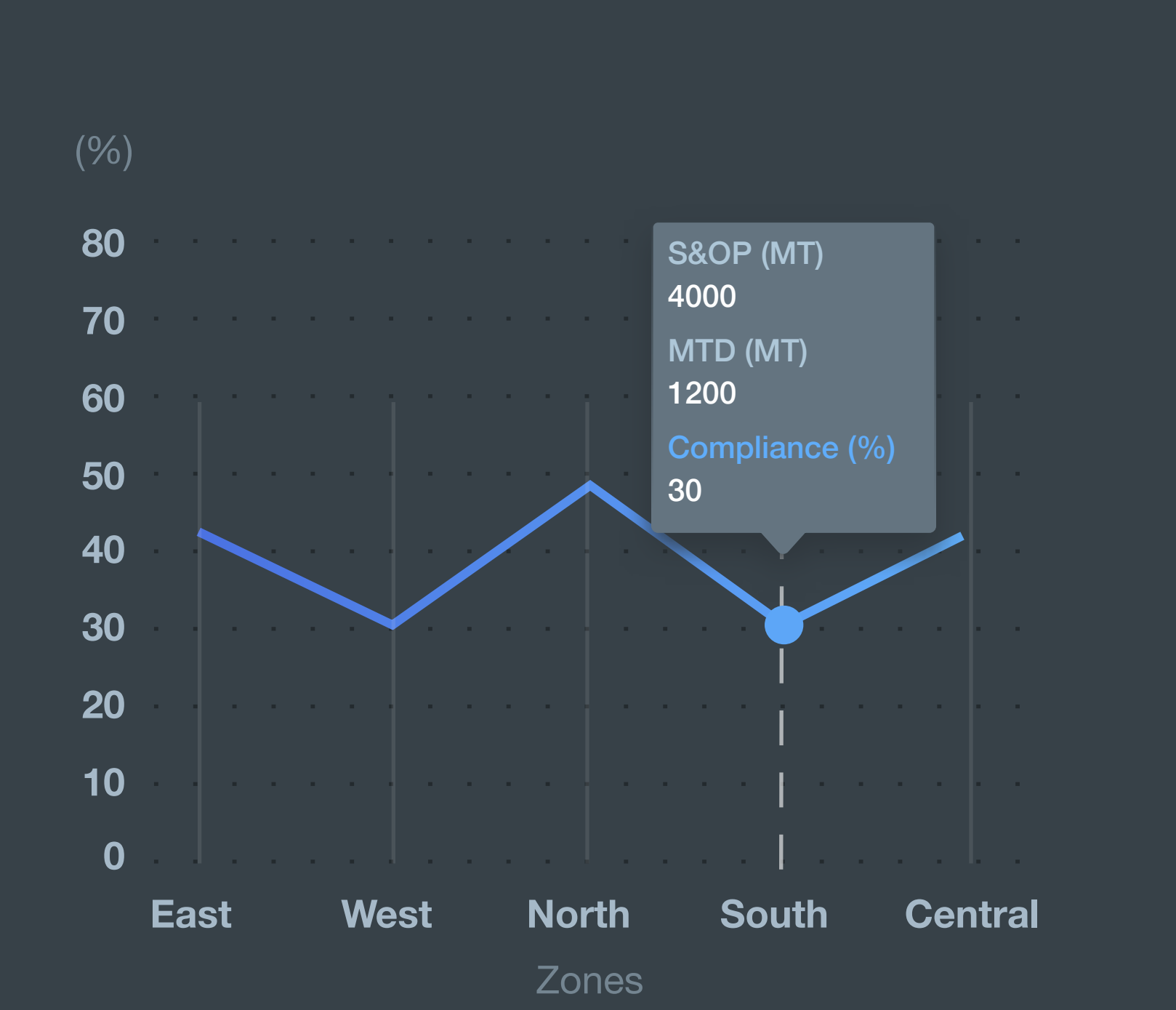
ROAD DISPATCHES

Low-high



COMPLIANCE % TRENDS

Low-high



ROAD DISPATCHES DETAILS

Low-high

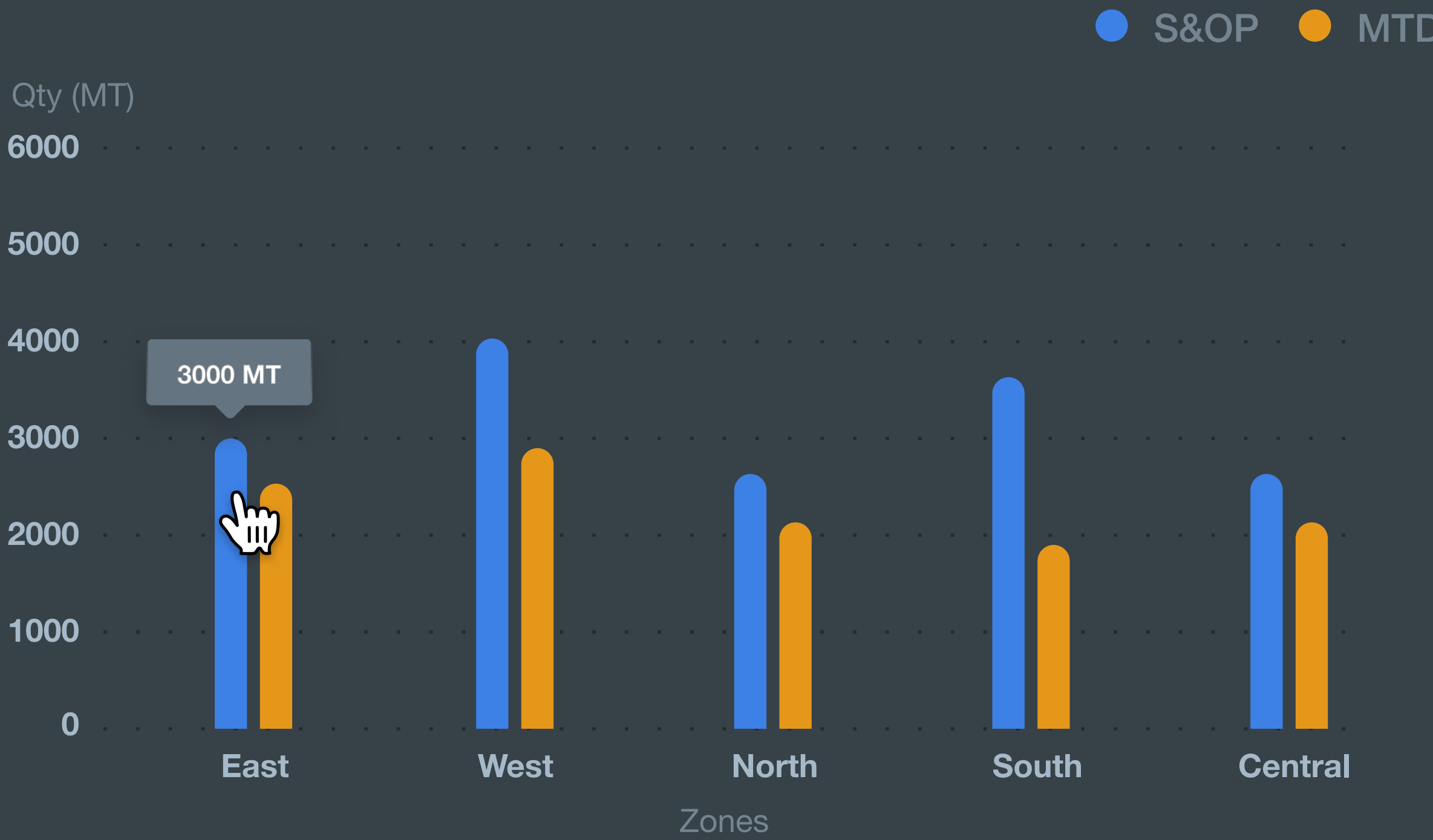
Column List Export

| ZONE | REGION | PLANT | S&OP (MT) | MTD DISPATCHES (MT) |
|-------|----------|-------|-----------|---------------------|
| North | Region 1 | 54 | 2400 | 53 |
| North | Region 2 | 60 | 2600 | 62 |
| South | Region 3 | 45 | 3500 | 52 |
| East | Region 4 | 56 | 3700 | 50 |
| West | Region 5 | 56 | 58 | 58 |

Prev 1 / 4 Next

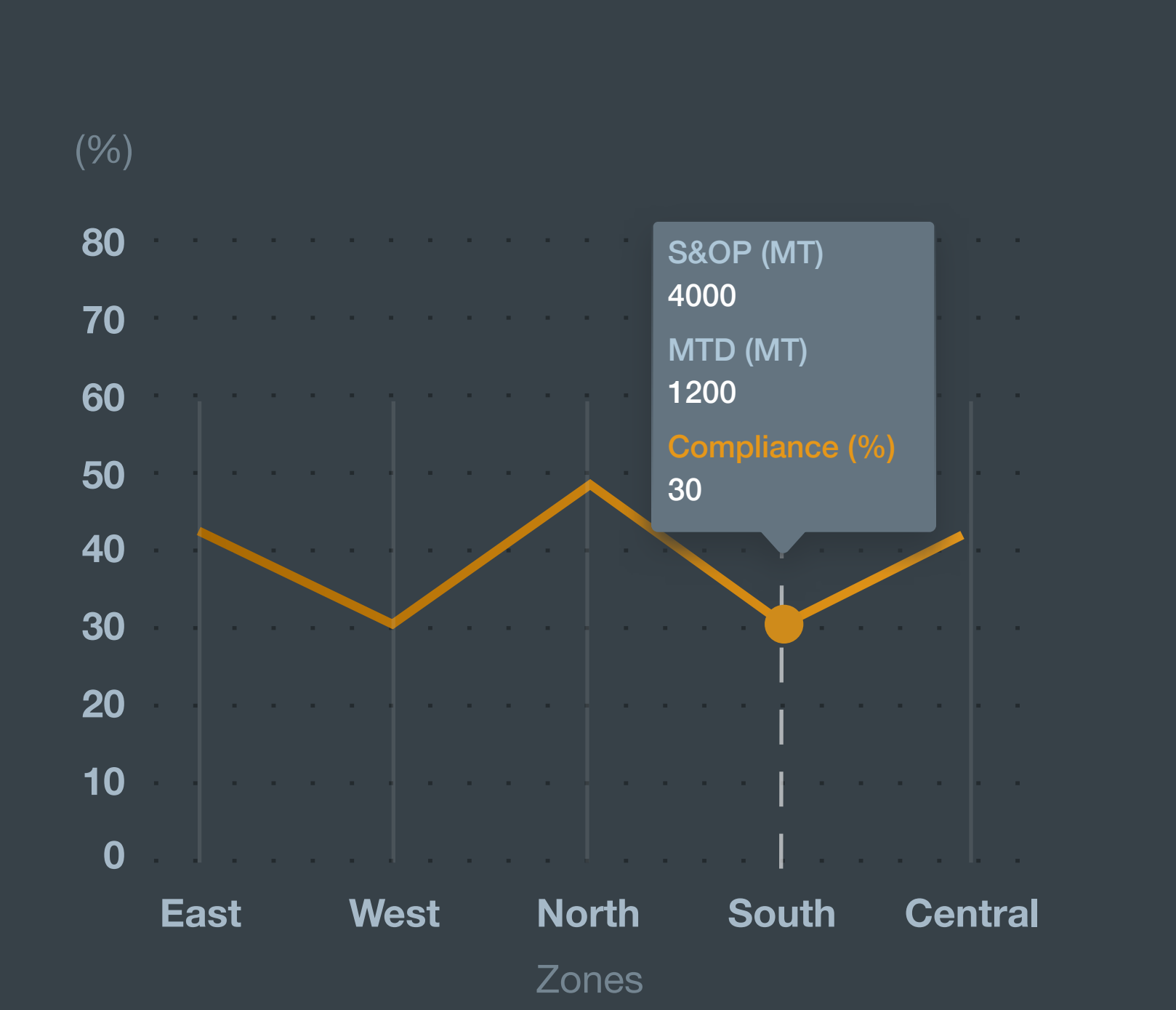
RAKE DISPATCHES

Low-high



COMPLIANCE % TRENDS

Low-high



RAKE DISPATCHES DETAILS

Low-high

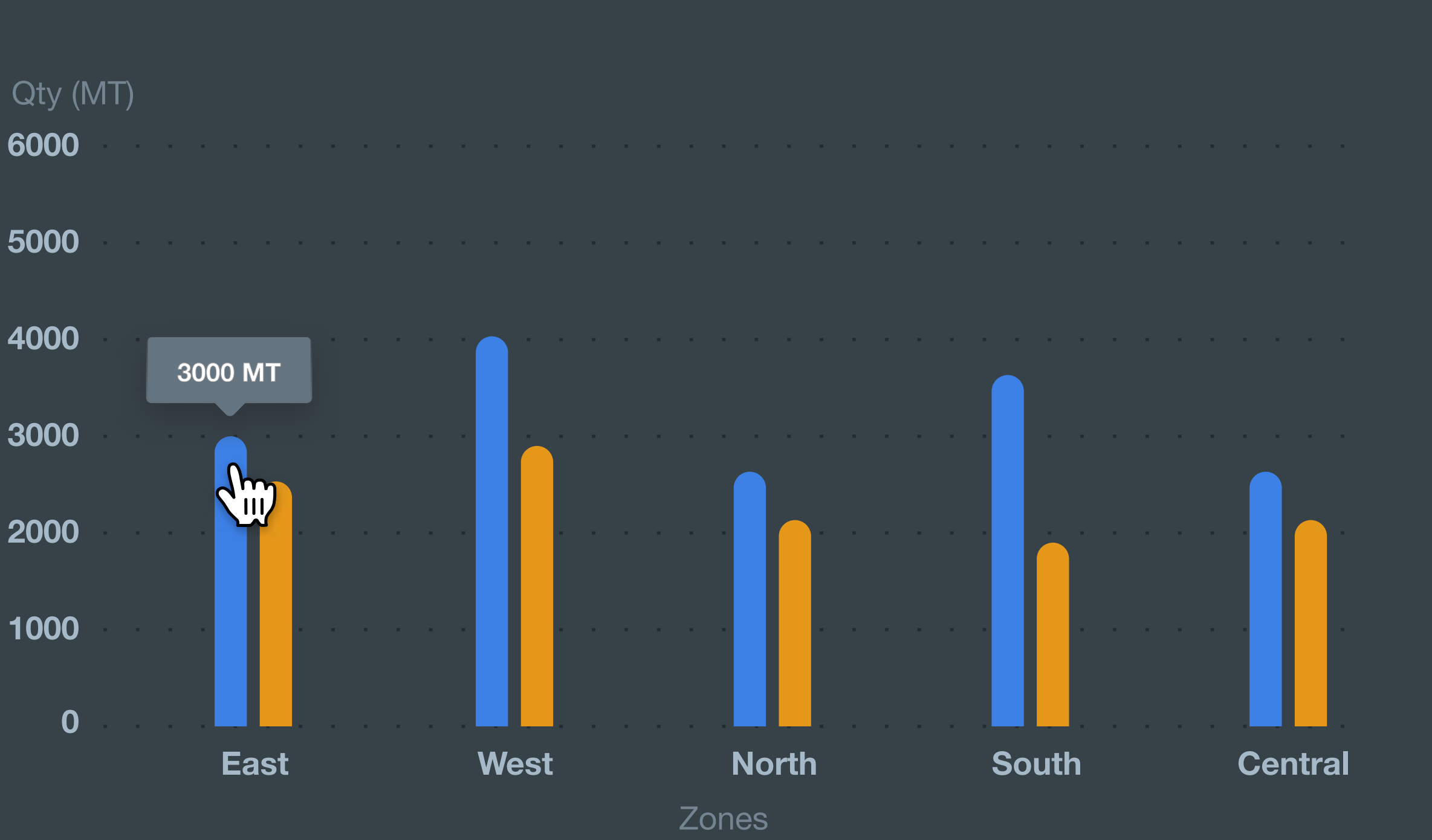
Column List Export

| ZONE | REGION | PLANT | S&OP (MT) | MTD DISPATCHES (MT) |
|--------|----------|-------|-----------|---------------------|
| North | Region 1 | 54 | 2400 | 53 |
| South | Region 2 | 60 | 2600 | 62 |
| East | Region 3 | 45 | 3500 | 52 |
| West | Region 4 | 56 | 3700 | 50 |
| Cental | Region 5 | 56 | 58 | 58 |

Prev 1 / 4 Next

MARINE DISPATCHES

Low-high



COMPLIANCE

75 %

MARINE DISPATCHES DETAILS

Low-high

Column List Export

| ZONE | REGION | PLANT | S&OP (MT) | MTD DISPATCHES (MT) |
|-------|----------|-------|-----------|---------------------|
| South | Region 1 | 54 | 2400 | 53 |
| South | Region 2 | 60 | 2600 | 62 |
| South | Region 3 | 45 | 3500 | 52 |
| West | Region 4 | 56 | 3700 | 50 |
| South | Region 5 | 56 | 58 | 58 |

Prev 1 / 4 Next

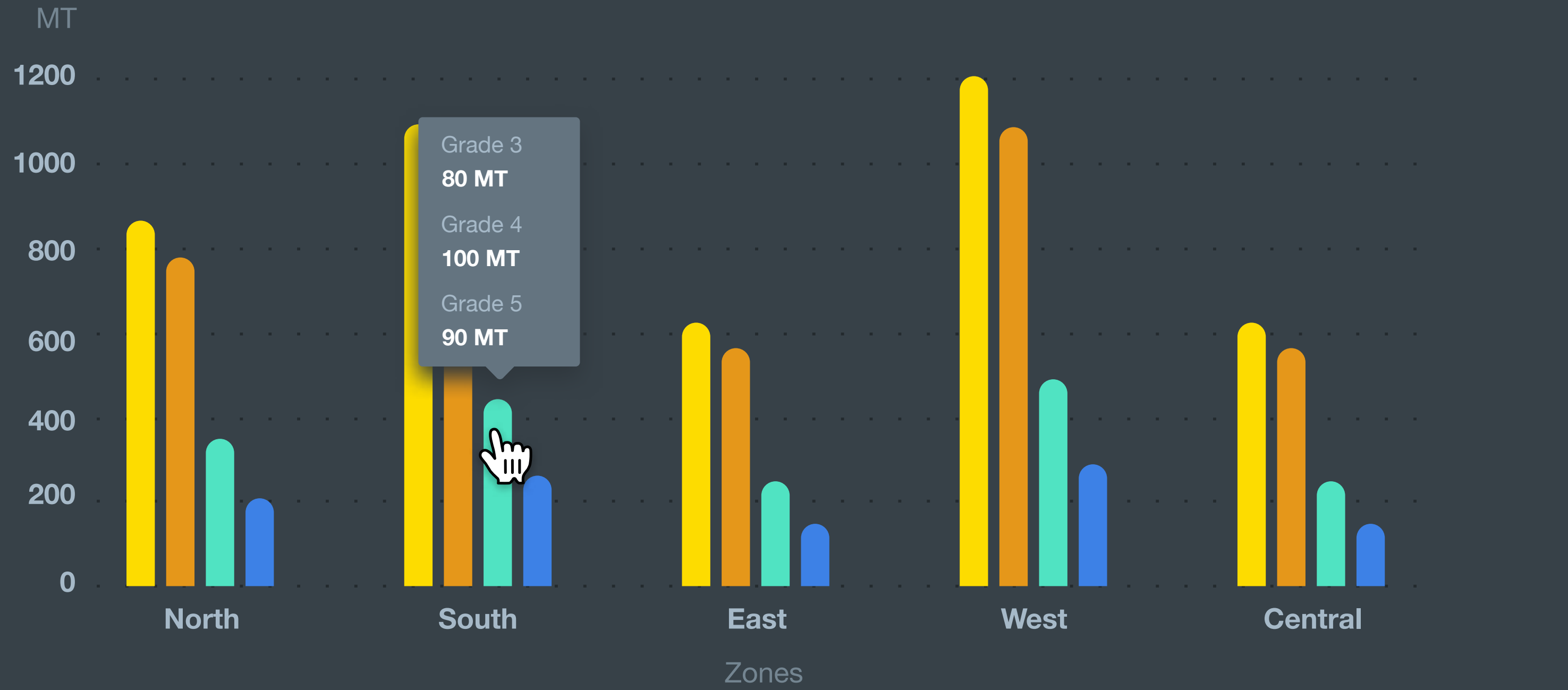


GODOWN INVENTORY

ZONE WISE INVENTORY LEFT

Low-high

PPC OPC Other Damage



REGION WISE INVENTORY LEFT

North

Column List Export

| REGION | CATEGORY | GRADE | CURRENT INVENTORY (MT) | GOODS IN TRANSIT (MT) | TOTAL INVENTORY (MT) |
|----------|--------------------|-------|------------------------|-----------------------|----------------------|
| Region 1 | Fresh | PPC | 200 | 200 | 200 |
| Region 2 | Fresh | OPC | 300 | 300 | 300 |
| Region 3 | Damage- Godown | PPC | 200 | 200 | 200 |
| Region 4 | Damage - Rail Head | OPC | 300 | 300 | 300 |
| Region 4 | Damage - Rail Head | OPC | 300 | 300 | 300 |

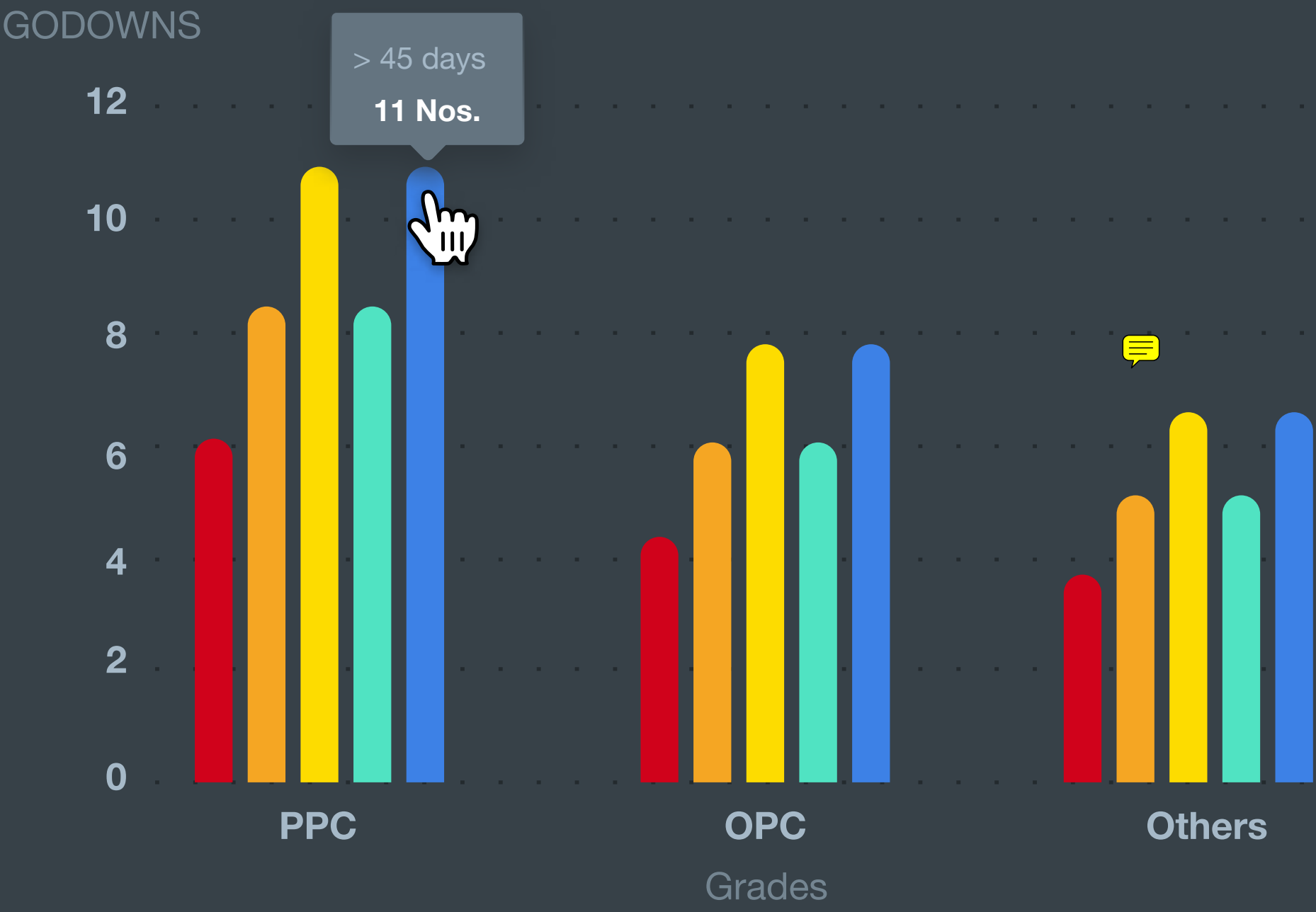
Prev 1 / 4 Next

PRODUCT WISE INVENTORY LEFT

North

Grade

< 7 days 7-15 days 15-30 days 30-45 days >45 days



GODOWN WISE INVENTORY LEFT

North

Column List Export

< 7 DAYS 4 7-15 DAYS 20 15-30 DAYS 10 30-45 DAYS 20 >45 DAYS 20

| WAREHOUSE NAME | REGION | AVG. ORDERS/DAY (MT) | INVENTORY TURNOVER TIME (DAYS) | INVENTORY (MT) | GOODS IN TRANSIT (MT) |
|----------------|----------|----------------------|--------------------------------|----------------|-----------------------|
| Bhilai | Region 1 | 320 | 8 days | 200 | 200 |
| WH 2 | Region 2 | 60 | 17 days | 300 | 300 |
| Bhilai | Region 3 | 320 | 8 days | 200 | 200 |
| WH 2 | Region 4 | 60 | 17 days | 300 | 300 |

Prev 1 / 4 Next

GODOWN INFO

PERMANENT GODOWNS

12

GODOWNS> MIN. INVENTORY

7

FRESH STOCK AGEING

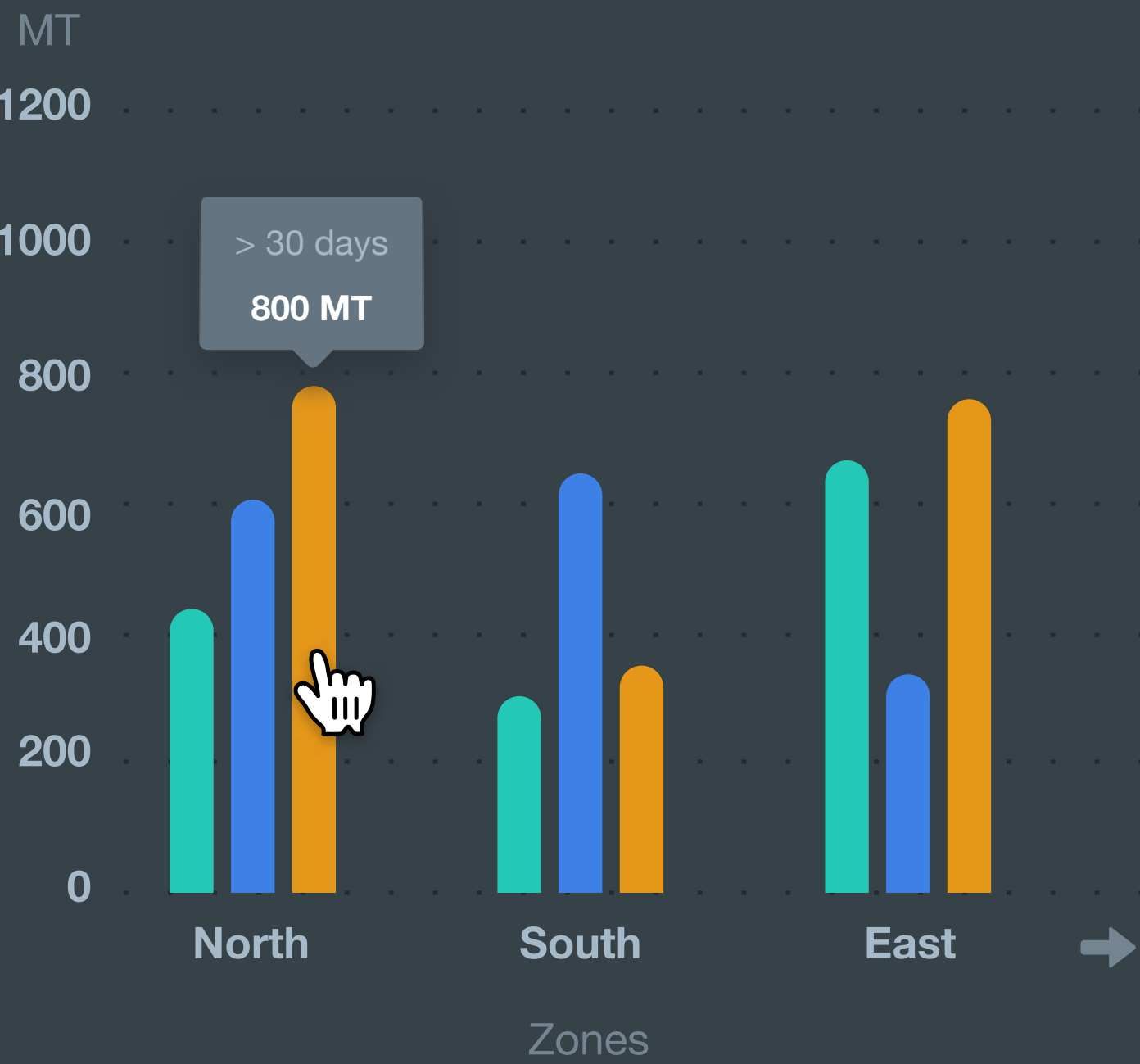
DAMAGED STOCK AGEING

Low-high

North

Grade

AGEING 0-10 days 11-30 days >30 days



0-10 DAYS 4 11-30 DAYS 3 >30 DAYS 3

| REGION | DEPOT | GRADE | INVENTORY LEFT (MT) |
|----------|---------|-----------|---------------------|
| Region 1 | Depot 1 | PPC | 300 |
| Region 2 | Depot 2 | PPC | 50 |
| Region 3 | Depot 3 | OPC | 200 |
| Region 4 | Depot 4 | Weather + | 100 |

Prev 1 / 4 Next

GODOWN STATUS BY INVENTORY

Grade

OVERSTOCKED 5 STOCKOUT 10

| GODOWN NAME | REGION | DEPOT | CURRENT INVENTORY (MT) | MAX CAPACITIY (MT) | OVERSTOCKED % |
|-------------|----------|----------|------------------------|--------------------|---------------|
| Bhilai | Bhilai | Bhilai | 320 | 320 | 72 |
| Godown 2 | Godown 2 | Godown 2 | 60 | 60 | 23 |
| Bhilai | Bhilai | Bhilai | 320 | 320 | 34 |
| Godown 2 | Godown 2 | Godown 2 | 60 | 60 | 45 |

Prev 1 / 4 Next

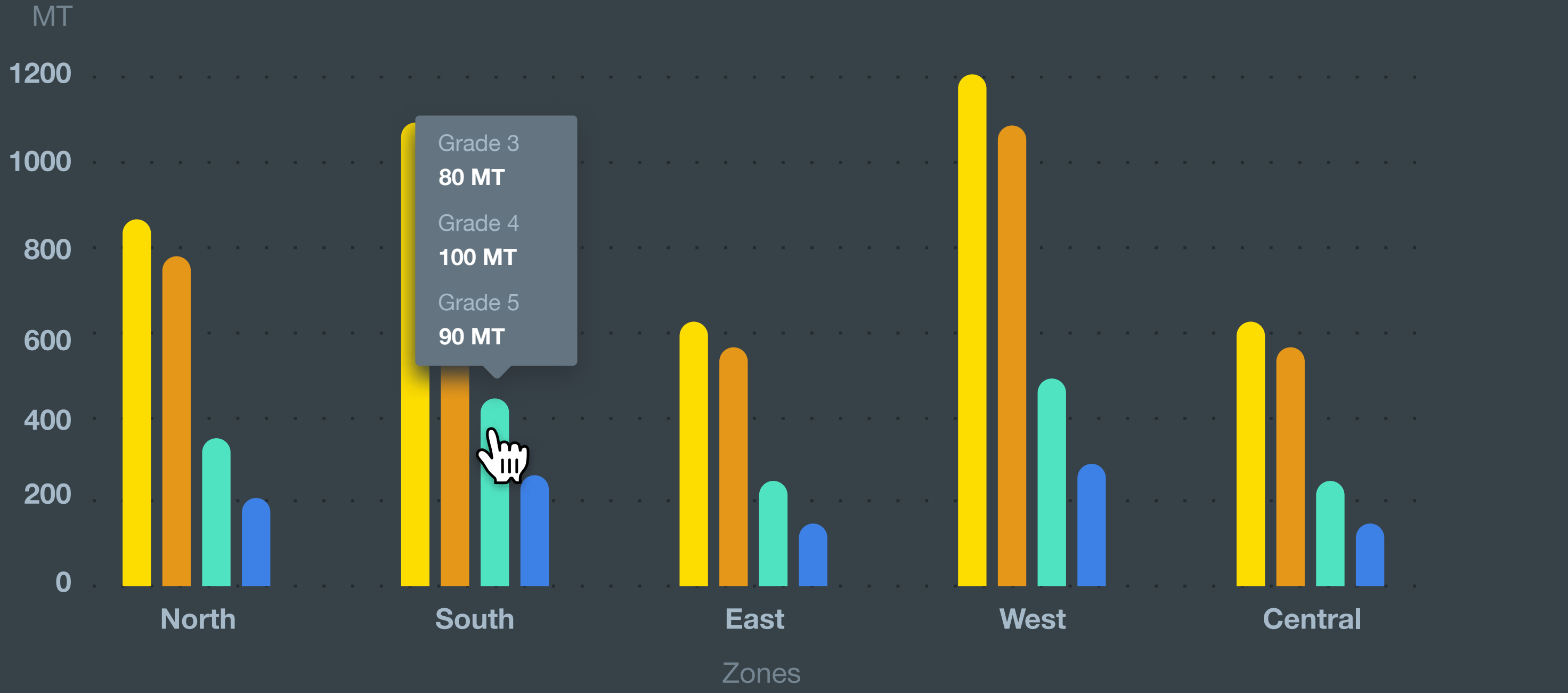


GODOWN INVENTORY

ZONE WISE INVENTORY LEFT

Low-high

PPC OPC Other Damage



REGION WISE INVENTORY LEFT

North

Column List Export

| REGION | CATEGORY | GRADE | CURRENT INVENTORY (MT) | GOODS IN TRANSIT (MT) | TOTAL INVENTORY (MT) |
|----------|--------------------|-------|------------------------|-----------------------|----------------------|
| Region 1 | Fresh | PPC | 200 | 200 | 200 |
| Region 2 | Fresh | OPC | 300 | 300 | 300 |
| Region 3 | Damage- Godown | PPC | 200 | 200 | 200 |
| Region 4 | Damage - Rail Head | OPC | 300 | 300 | 300 |
| Region 4 | Damage - Rail Head | OPC | 300 | 300 | 300 |

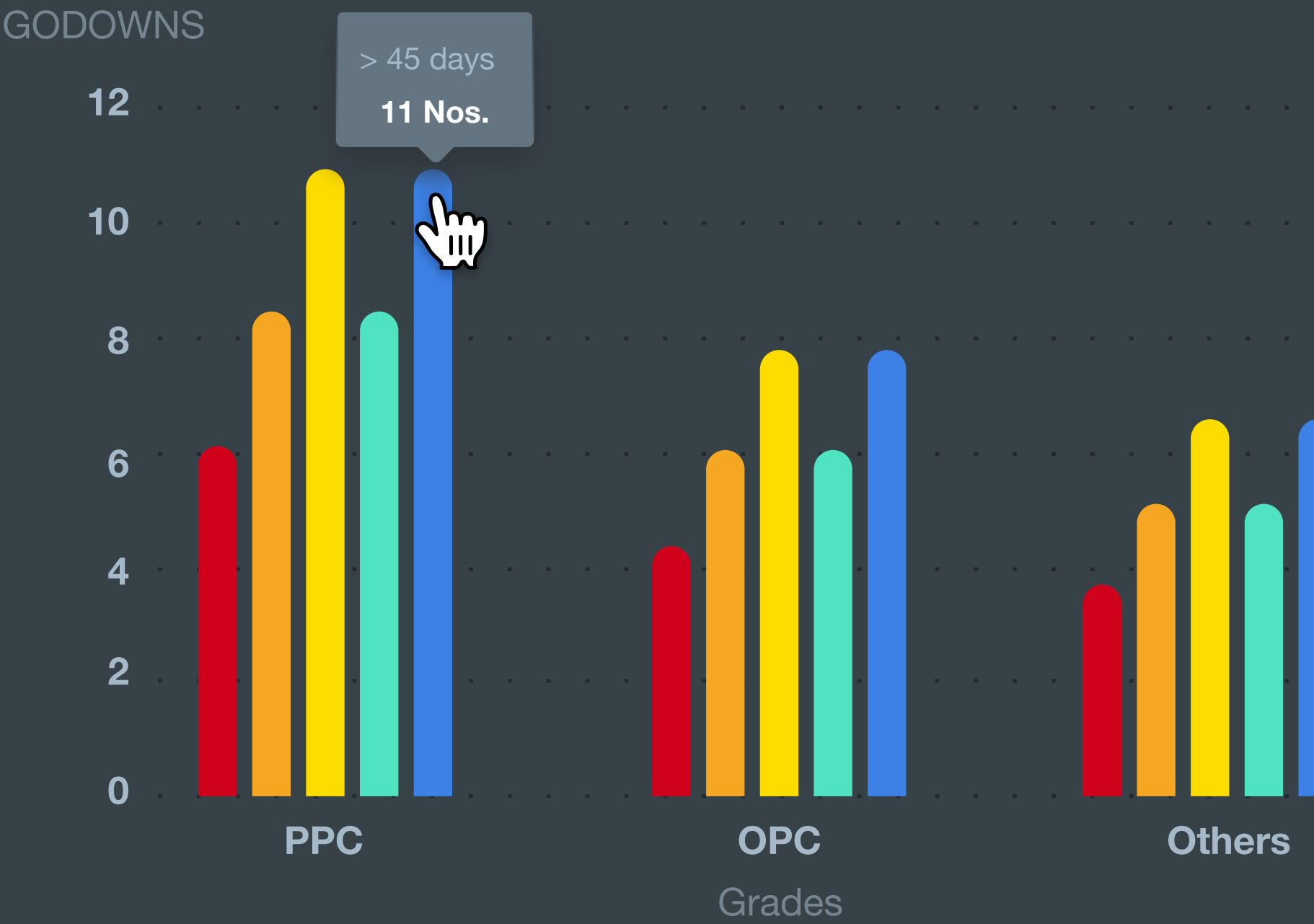
Prev 1 / 4 Next

PRODUCT WISE INVENTORY LEFT

North

Grade

< 7 days 7-15 days 15-30 days 30-45 days >45 days



GODOWN WISE INVENTORY LEFT

North

< 7 DAYS 7-15 DAYS 15-30 DAYS 30-45 DAYS >45 DAYS

4 20 10 20 20

| WAREHOUSE NAME | REGION | AVG. ORDERS/DAY (MT) | INVENTORY TURNOVER TIME (DAYS) | INVENTORY (MT) | GOODS IN TRANSIT (MT) |
|----------------|----------|----------------------|--------------------------------|----------------|-----------------------|
| Bhilai | Region 1 | 320 | 8 days | 200 | 200 |
| WH 2 | Region 2 | 60 | 17 days | 300 | 300 |
| Bhilai | Region 3 | 320 | 8 days | 200 | 200 |
| WH 2 | Region 4 | 60 | 17 days | 300 | 300 |

Prev 1 / 4 Next

GODOWN INFO

PERMANENT GODOWNS

12

GODOWNS> MIN. INVENTORY

7

FRESH STOCK AGEING

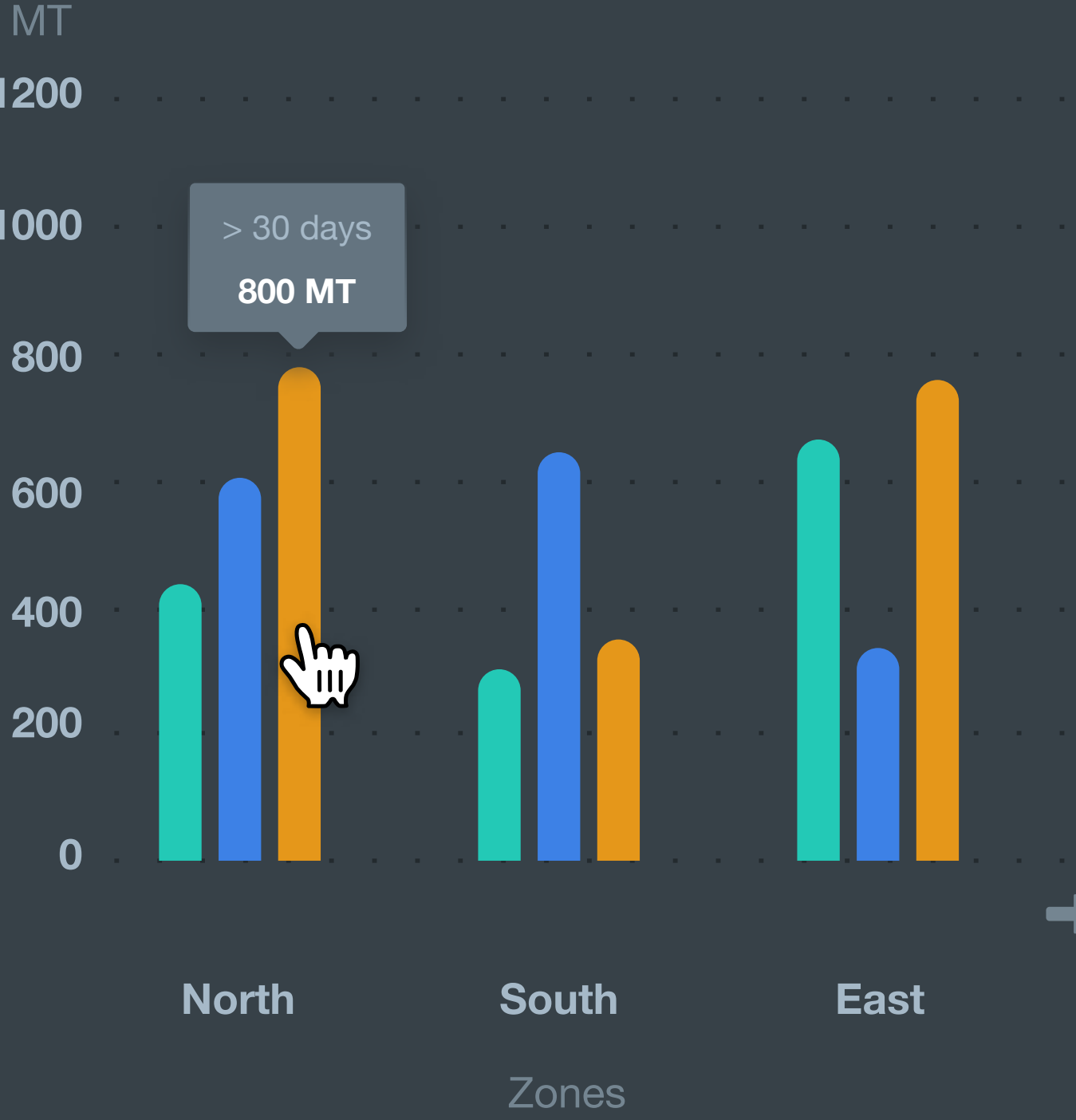
DAMAGED STOCK AGEING

Low-high

North

Grade

AGEING 0-10 days 11-30 days >30 days



0-10 DAYS 11-30 DAYS >30 DAYS

4 3 3

| REGION | DEPOT | GRADE | INVENTORY LEFT (MT) |
|----------|---------|-----------|---------------------|
| Region 1 | Depot 1 | PPC | 300 |
| Region 2 | Depot 2 | PPC | 50 |
| Region 3 | Depot 3 | OPC | 200 |
| Region 4 | Depot 4 | Weather + | 100 |

Prev 1 / 4 Next

GODOWN STATUS BY INVENTORY

Grade

OVERSTOCKED

5

STOCKOUT

10

| GODOWN NAME | REGION | DEPOT | CURRENT INVENTORY (MT) | MAX CAPACTIY (MT) | STOCK OUT % |
|-------------|----------|----------|------------------------|-------------------|-------------|
| Bhilai | Bhilai | Bhilai | 320 | 320 | 72 |
| Godown 2 | Godown 2 | Godown 2 | 60 | 60 | 23 |
| Bhilai | Bhilai | Bhilai | 320 | 320 | 34 |
| Godown 2 | Godown 2 | Godown 2 | 60 | 60 | 45 |

Prev 1 / 4 Next



RH FIRING & DIRECT DISPATCH

RH FIRING %

All Zones

▼

Segment

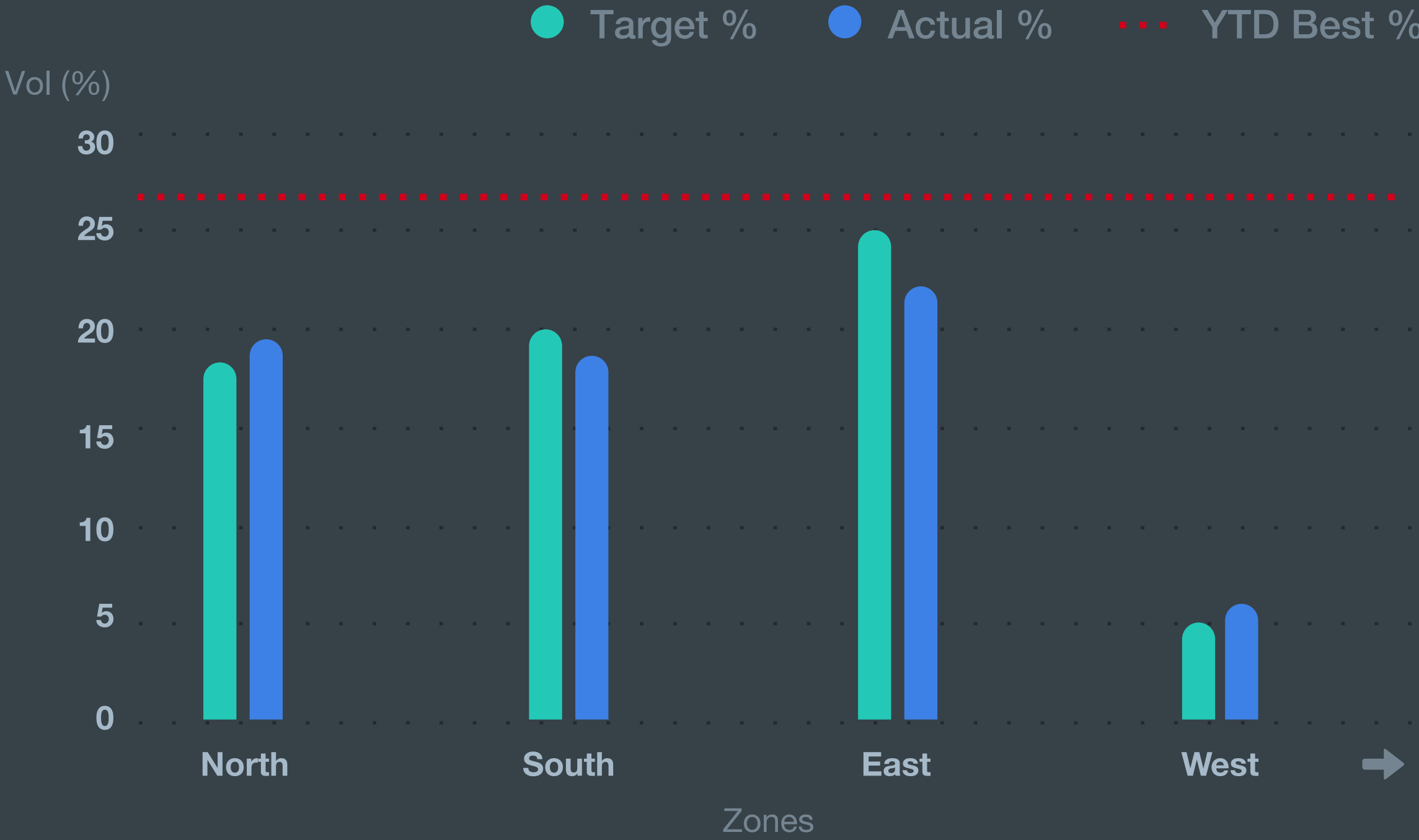
▼

Cement Grade

▼

Low-high

▼



RH FIRING %

North

▼

Region 1

▼

Segment

▼

Product

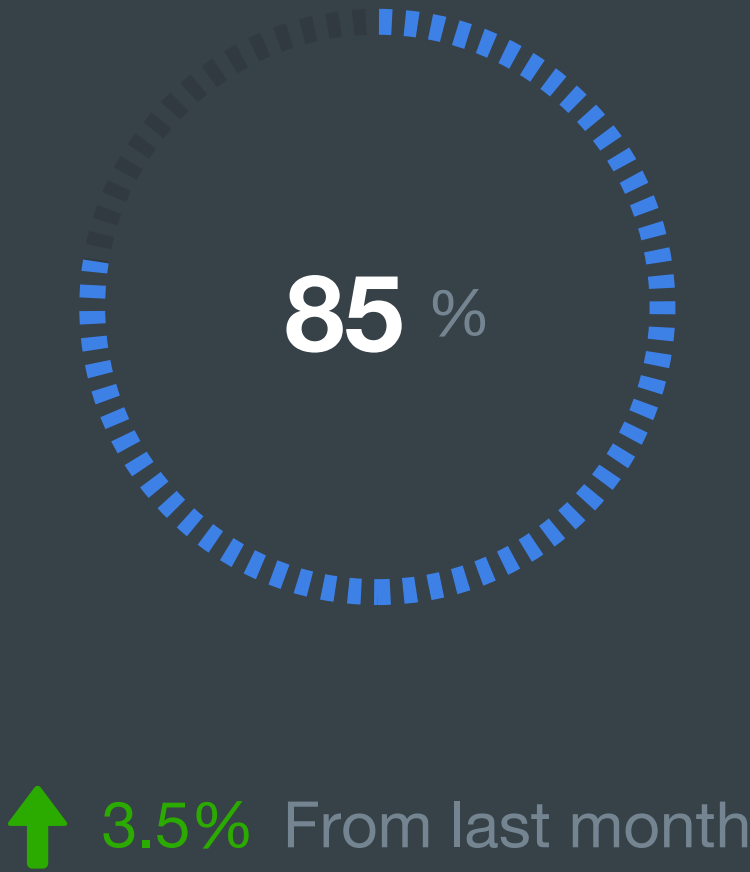
▼

Column List

▼

Export

→



| RAIL HEAD | DEVIATION FROM BUDGET % | DEVIATION FROM SAME PERIOD LAST YEAR % |
|-----------|-------------------------|--|
| Bilaspur | 1.2 ↓ | 1.2 |
| Raipur | 2.5 ↑ | 2.5 |
| Raigarh | 3.2 ↓ | 3.2 |
| Bastar | 1.3 ↑ | 1.3 |
| Balod | 0.5 ↓ | 0.5 |

← Prev

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Next →

DIRECT DISPATCH %

All Zones

▼

Segment

▼

Cement Grade

▼

Low-high

▼



DIRECT DISPATCH %

North

▼

Segment

▼

Product

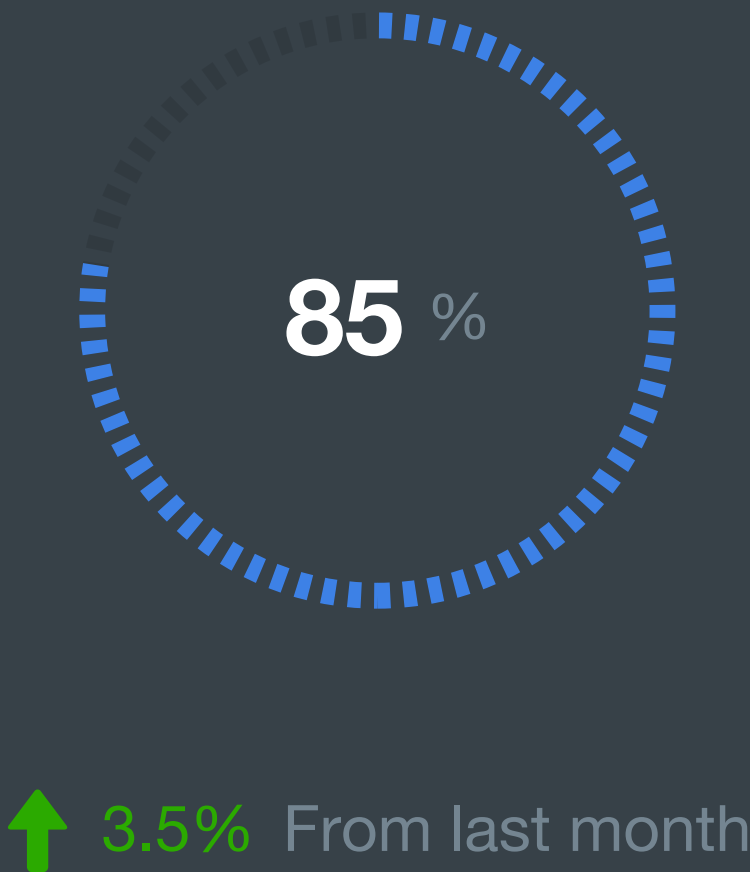
▼

Column List

▼

Export

→



| REGION | PLANT | DEVIATION FROM BUDGET % | DEVIATION FROM SAME PERIOD LAST YEAR % |
|----------|-----------|-------------------------|--|
| Region 1 | Malkhed | 1.2 ↓ | 1.2 |
| Region 2 | Tadepatri | 2.5 ↑ | 2.5 |
| Region 3 | Malkhed | 3.2 ↓ | 3.2 |
| Region 4 | Tadepatri | 1.3 ↑ | 1.3 |
| Region 5 | Malkhed | 0.5 ↓ | 0.5 |

← Prev

1 / 4

Next →

APPROVALS

APPROVAL

ZoneType of ApprovalGodown

Column ListExport

REQUESTS PENDING FOR APPROVAL
5

| REQUEST NUMBER | APPROVAL TYPE | DATE OF REQUEST | ACTION |
|----------------|----------------------------|-----------------|------------------|
| XY123 | New Primary-NPFP | 21/9/19 | Link to iApprove |
| TR456 | Handling Rate New/Revision | 2/10/19 | Link to iApprove |
| UO4325 | New Secondary-NSFP | 9/8/19 | Link to iApprove |
| 89LK | New Primary-NPFP | 2/10/19 | Link to iApprove |
| 29KL | Handling Rate New/Revision | 6/2/20 | Link to iApprove |
| 90YH | New Secondary-NSFP | 10/2/20 | Link to iApprove |



Cockpit



Orders and Dispatches



Network Planning



Plant Inventory



S&OP Adherence



TLC



Approvals



Reports



Truck Details



Customer Screen

ALL



GRIR

GRIR STATUS

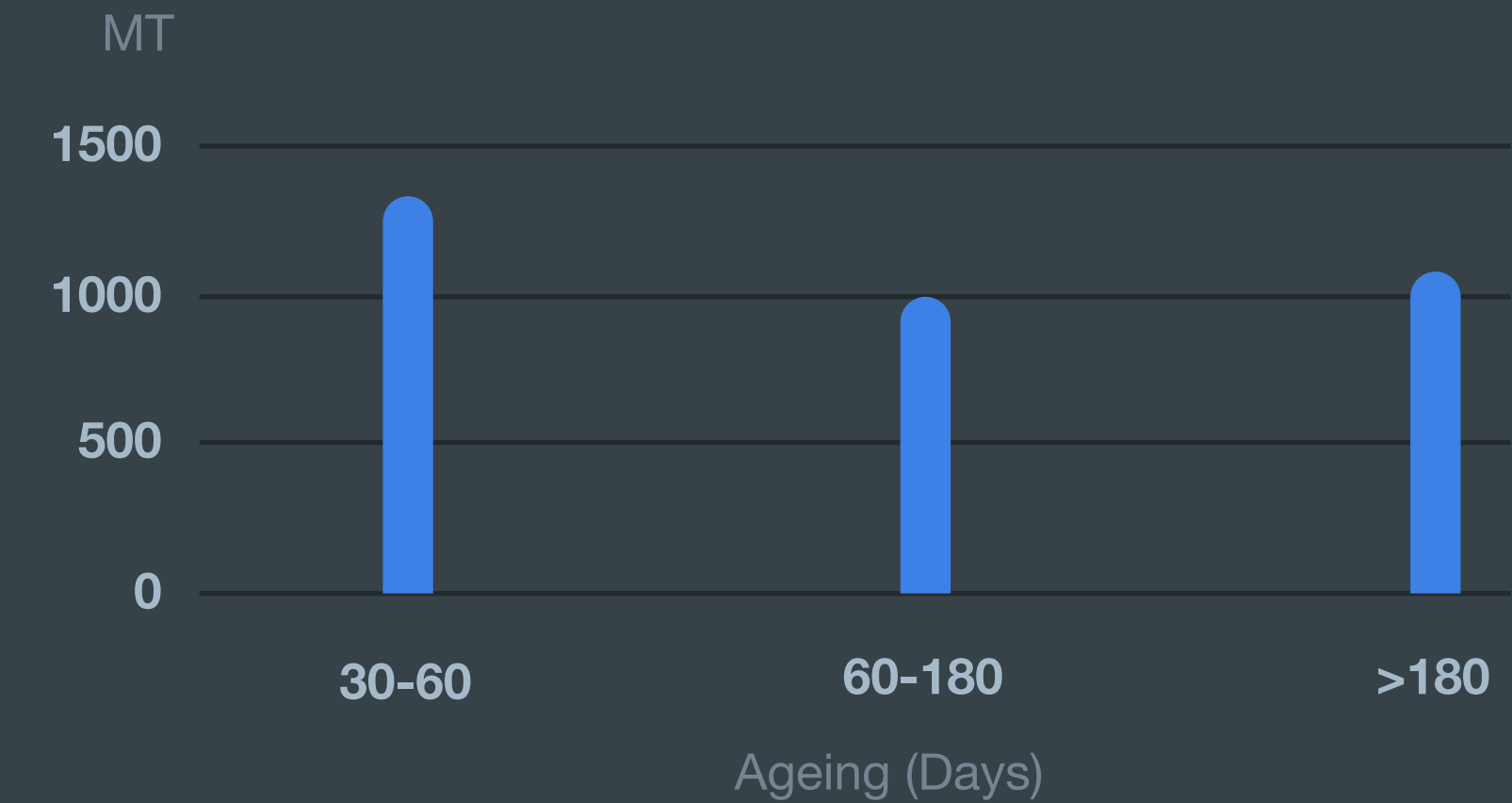
Godown

Plant

Pending > 30 Days



GRIR AGEING



GRIR LIST

Column List

Export

| GR NO. | DATE | VENDOR | FREIGHT AMOUNT(₹) | MATERIAL VALUE(₹) | DESTINATION | |
|--------|-----------|--------|-------------------|-------------------|-------------|-------------|
| GR_001 | 21/2/2020 | ABC | 11000 | 11000 | Chunar P | Take Action |
| GR_002 | 21/2/2020 | CDE | 17000 | 17000 | Tunda P | Take Action |
| GR_003 | 21/2/2020 | CDE | 9000 | 9000 | Chunar P | Take Action |
| GR_004 | 21/2/2020 | CDE | 12000 | 12000 | Tunda P | Take Action |
| GR_005 | 21/2/2020 | FGD | 10000 | 10000 | Chunar P | Take Action |
| GR_003 | 21/2/2020 | CDE | 9000 | 9000 | Chunar P | Take Action |
| GR_004 | 21/2/2020 | CDE | 12000 | 12000 | Tunda P | Take Action |
| GR_005 | 21/2/2020 | FGD | 10000 | 10000 | Chunar P | Take Action |
| GR_004 | 21/2/2020 | CDE | 12000 | 12000 | Tunda P | Take Action |
| GR_005 | 21/2/2020 | FGD | 10000 | 10000 | Chunar P | Take Action |

NETWORK PERFORMANCE

TALUKAS

Taluka

Search by taluka name



PIN SIZES REPRESENT STOCK QUANTITY (MT)

PIN COLOUR REPRESENTS DEVIATION (DOS)

TALUKA LEAD DISTANCE

Primary Dispatch

Source

Grade

Taluka

No. of Talukas

Volume Quantity

No. of
Talukas

Vol. Qty.
(%)

60

30

50

25

40

20

30

15

20

10

10

5

0

0

0-50

50-100

100-150

150-200

> 250

Lead distance (Kms.)

TALUKA WITH LEAD INCREMENT

TALUKA WITH LEAD REDUCTION

TALUKA WITH LEAD INCREMENT

Show by

Lead Deviation +10%

Column List

Export

| TALUKA | AVG. LEAD MTD | AVG. LEAD LM | AVG. LEAD LY | S&OP QTY (MT) | ACTUAL QTY (MT) |
|----------|------------------|-----------------|-----------------|------------------|--------------------|
| Taluka 1 | 46 | 46 | 46 | 200 | 100 |
| Taluka 2 | 42 | 42 | 42 | 150 | 200 |
| Taluka 3 | 38 | 38 | 38 | 100 | 98 |
| Taluka 4 | 38 | 38 | 38 | 100 | 98 |
| Taluka 5 | 38 | 38 | 38 | 100 | 98 |



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TRUCK UTILIZATION

TRUCK CAPACITY WISE LEAD DISTANCE TRAVELLED

Plant

Vendor

STO/Direct

Column List

Export

| S.NO | TRUCK CAPACITY | 0-50 KM | 50-100 KM | 100-250 KM | 250-500 KM | >500 KM | TOTAL |
|------|----------------|---------|-----------|------------|------------|---------|--------|
| 1 | 0-10 MT | 50 MT | - | 50 MT | - | - | 100 MT |
| 2 | 10-20 MT | - | 100 MT | 50 MT | 100 MT | 100 MT | 350 MT |
| 3 | 20-30 MT | 50 MT | - | 50 MT | - | - | 100 MT |
| 4 | 30-40 MT | - | 100 MT | 50 MT | 100 MT | 100 MT | 350 MT |

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PTPK TRUCK SIZE VS LEAD DISTANCE

North

Region 1

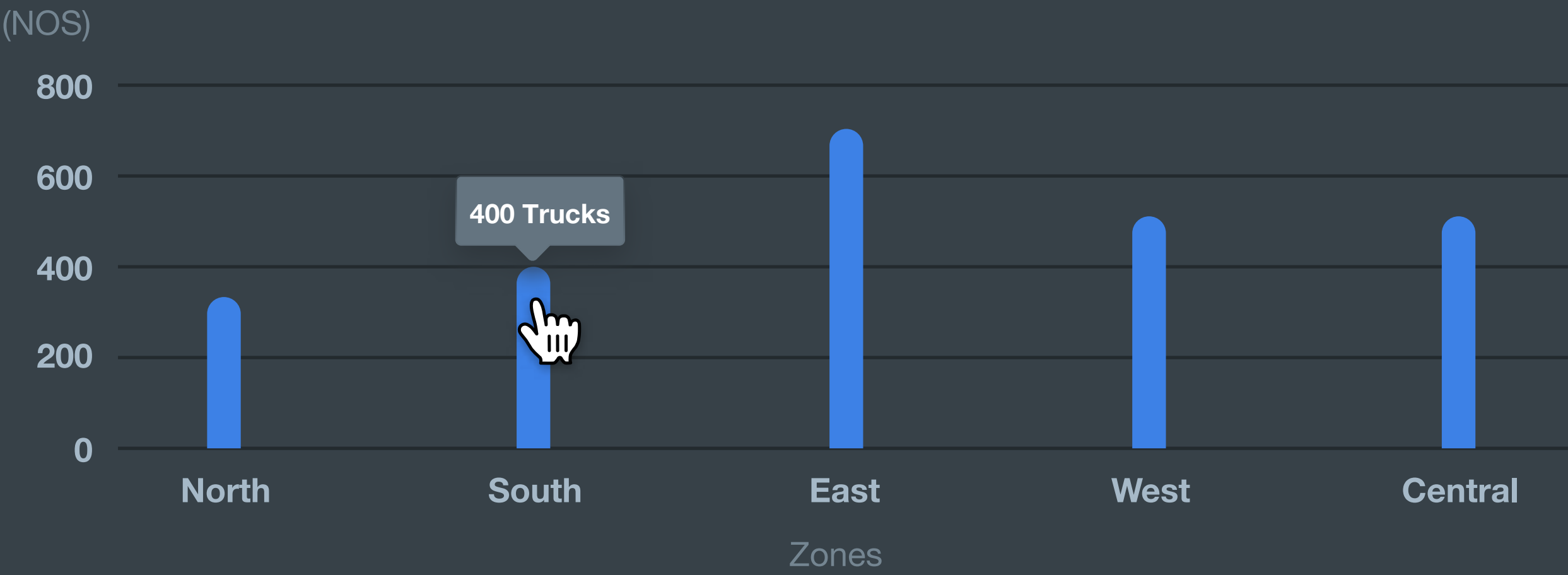
Column List

Export

| LEAD DISTANCE (KM) | TRUCK SIZE (MT) 5-10 | TRUCK SIZE (MT) 10-15 | TRUCK SIZE (MT) 15-20 | TRUCK SIZE (MT) 20-25 |
|--------------------|----------------------|-----------------------|-----------------------|-----------------------|
| 0-50 | 1.7 | 4.2 | 1.5 | 1.5 |
| 50-100 | 2.2 | 3.1 | 2.8 | 2.8 |
| 100-150 | 2.4 | 1.8 | 2.4 | 2.4 |
| 150-200 | 2.9 | 1.1 | 1.1 | 1.1 |

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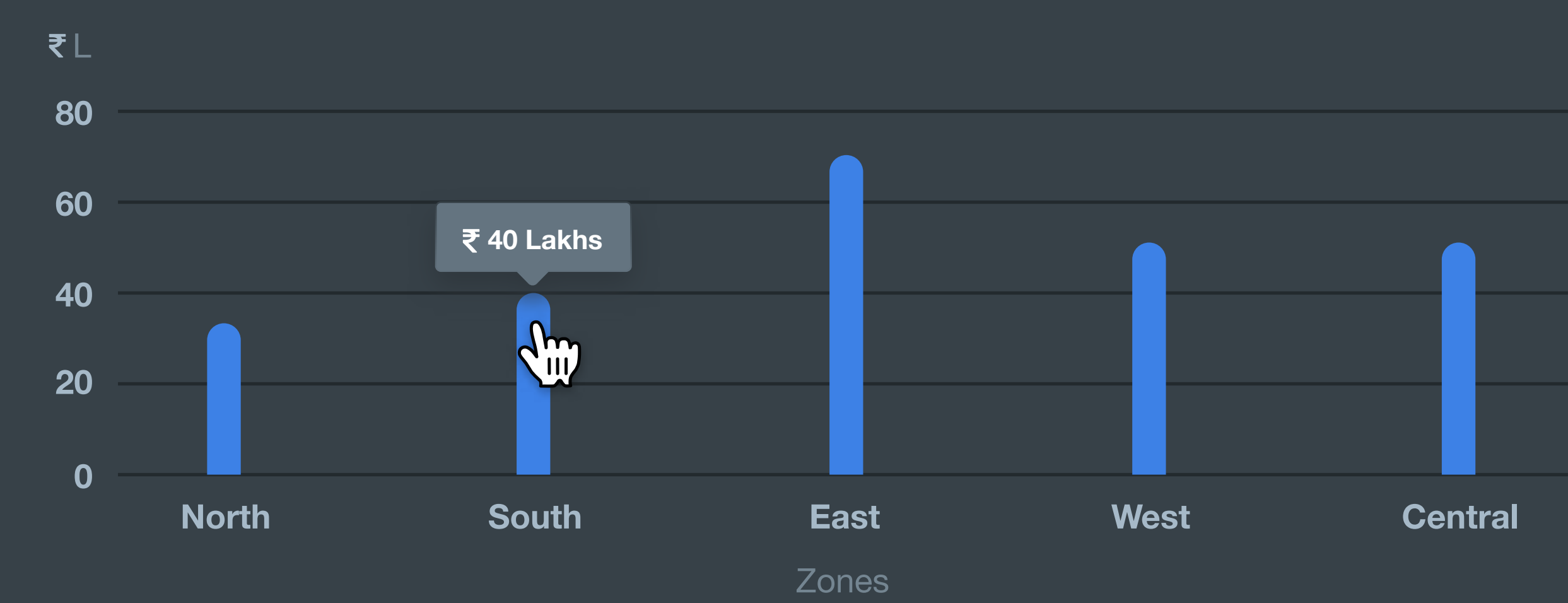
NO. OF TRUCKS WITH <70% UTILIZATION



| REGION | DEPOT | PLANT | NO. OF TRUCKS WITH <70% UTILIZATION |
|----------|---------|---------|-------------------------------------|
| Region 1 | Depot 1 | Plant 1 | 450 |
| Region 2 | Depot 2 | Plant 2 | 570 |
| Region 3 | Depot 3 | Plant 3 | 678 |
| Region 4 | Depot 4 | Plant 4 | 453 |

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IMPACT BECAUSE OF PARTIAL UTILIZATION



| REGION | DEPOT | PLANT | IMPACT BECAUSE OF PARTIAL UTILIZATION (₹) |
|----------|---------|---------|---|
| Region 1 | Depot 1 | Plant 1 | 450 |
| Region 2 | Depot 2 | Plant 2 | 570 |
| Region 3 | Depot 3 | Plant 3 | 678 |
| Region 4 | Depot 4 | Plant 4 | 453 |

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ASSET INFORMATION

Plant

Parent Vendor

Column List

Export

| VENDOR | #VEHICLE COUNT | VEHICLES IN USE | TOTAL TRIPS FOR THE PERIOD | TOTAL QUANTITY | LEAD (KM) | AVG # OF TRIPS - HISTORICAL | DEDICATED FLEET | DEDICATED FLEET BY ACTION | NO OF BULKERS | NO OF BULKERS IN USE |
|--------|----------------|-----------------|----------------------------|----------------|-----------|-----------------------------|-----------------|---------------------------|---------------|----------------------|
| ABC | 125 | 100 | 110 | 15000 | 250 | 75 | 50 | 30 | 40 | 25 |
| DEF | 70 | 65 | 65 | 20000 | 335 | 110 | 45 | 30 | 28 | 20 |
| GHI | 70 | 65 | 65 | 20000 | 335 | 110 | 45 | 30 | 28 | 20 |
| JKL | 70 | 65 | 65 | 20000 | 335 | 110 | 45 | 30 | 28 | 20 |

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VENDOR WISE ASSET INFORMATION

Vendor 1

| TRUCK NO. | TARGET KM | ACTUAL KM RUN | AVG TRIPS/ PERIOD | AVG LAST PERIOD KMS |
|-----------|-----------|---------------|-------------------|---------------------|
| 6135 | 2500 | 2200 | 7 | 6 |
| 7135 | 2000 | 1500 | 4 | 6 |
| 6335 | 2000 | 1300 | 3 | 7 |
| 7351 | 2500 | 1300 | 2 | 7 |

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Cockpit



Orders and Dispatches



Network Planning



Plant Inventory



S&OP Adherence



TLC



Approvals



Reports



Truck Details



Customer Screen

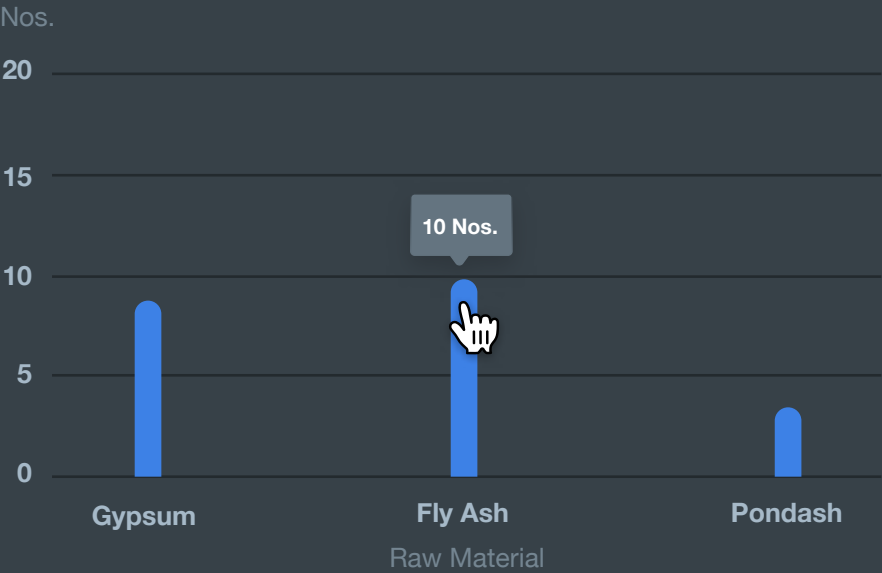
ALL



BACKHAULING

BACKHAULING - TARGET VS MTD

No. of trucks



BACKHAULING - OPPORTUNITIES AVAILABLE

Column List

Export

| Sr. No. | Truck Number | Truck Capacity (MT) | Transporter Name | Raw Material | Stage | Vehicle Type | Source Location |
|---------|--------------|---------------------|------------------|--------------|------------------------|--------------|-----------------|
| 1 | B123 | 12 | ABCD | Gypsum | Yard-in | Bulker | Dhanbad |
| 2 | B890 | 20 | LKJI | Fly Ash | Weigh-bridge | Bulker | Dhanbad |
| 3 | B627 | 11 | NMER | Fly Ash | Unloading raw material | Bulker | Bokaro |
| 4 | B901 | 11 | QWGH | Gypsum | Yard-in | Bulker | Bokaro |

RAKE TLC IMPACT

TLC IMPACT DUE TO 2 POINT RAKE

Column List

Export

TLC IMPACT (RS./TON)

₹ 12,00,000/MT

↓ 30 % Reduction

| RAKE ID | QUANTITY (MT) | SOURCE | DESTINATION | INITIAL TLC (RS. PER MT) | REVISED TLC (RS. PER MT) |
|---------|---------------|---------|--------------------------|--------------------------|--------------------------|
| RK_001 | 1000 | Malkhed | Hyderabad & Secunderabad | 4 | 5.6 |
| RK_002 | 2000 | Malkhed | Pune & Mumbai | 5 | 7.5 |
| RK_003 | 1200 | Malkhed | Vikarabad & Hyderabad | 9.5 | 4 |
| RK_004 | 4500 | Malkhed | Pune & Mumbai | 10 | 3.5 |

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TLC IMPACT ON MODE CHANGE

Column List

Export

TLC IMPACT (RS./TON)

₹ 10,00,000/MT

↓ 25 % Reduction

| PERIOD | QUANTITY (MT) | SOURCE | DESTINATION | INITIAL TLC (RS. PER MT) | REVISED TLC (RS. PER MT) |
|---------|---------------|---------|-------------|--------------------------|--------------------------|
| Sept-P1 | 1000 | Malkhed | Hyderabad | 4 | 5.6 |
| Sept-P2 | 2000 | Malkhed | Mumbai | 5 | 7.5 |
| Sept-P3 | 1200 | Malkhed | Vikarabad | 9.5 | 4 |
| Oct-P1 | 4500 | Malkhed | Pune | 10 | 3.5 |

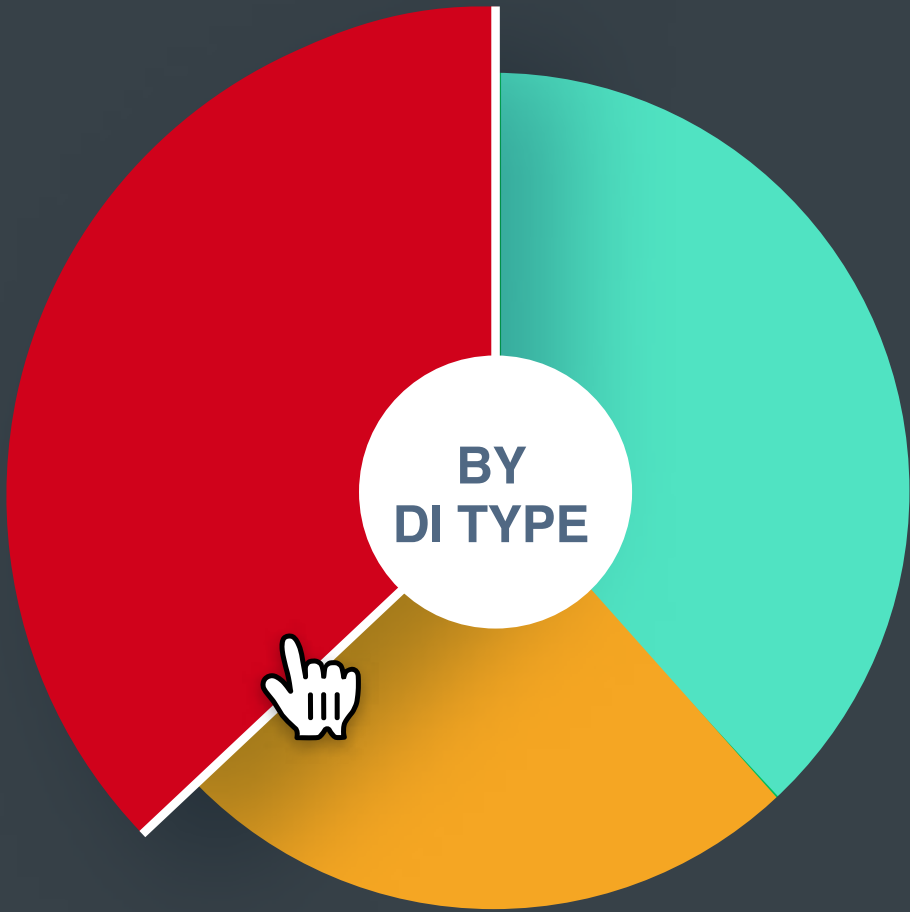
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DI RELEASE

DI STATUS



Cleared 30% Pending for Approval 30%

Blocked 40%

ORDER LIST

ALL 500 MT

CLEARED 200 MT

PENDING FOR APPROVAL 200 MT

BLOCKED 100 MT

Column List

Export

| ORDER ID | DI NUMBER | ORDER QUANTITY (MT) | CUSTOMER NAME | SOURCE | CREDIT LIMIT (₹) | OUTSTANDING (₹) | NOD | SECURITY DEPOSIT (₹) | DI BLOCK AGEING (HRS) |
|----------|-----------|---------------------|------------------------|----------|------------------|-----------------|-----|----------------------|-----------------------|
| OD_001 | 001 | 100 | L&T Construction | Chunar P | 100,000 | 100,000 | 6 | 100,000 | 4 |
| OD_002 | 002 | 50 | Mumbai Metro | Tunda P | 50,000 | 50,000 | 5 | 50,000 | 4 |
| OD_003 | 003 | 120 | L&T Construction | Chunar P | 500,000 | 100,000 | 6 | 100,000 | 6 |
| OD_004 | 004 | 60 | Hindustan Construction | Tunda P | 80,000 | 50,000 | 5 | 50,000 | 6 |
| OD_005 | 005 | 50 | Mumbai Metro | Chunar P | 30,000 | 10,000 | 7 | 10,000 | 12 |

MY CUSTOMERS

Zone 1

Region

Select customer

Search by customer name

MY CUSTOMERS

Zone 1

Region

Select customer

Cus|

4 Matching results found

Customer 1

Customer 2

Customer 3

Customer 4



Cockpit



Orders and Dispatches



Network Planning



Plant Inventory



S&OP Adherence



TLC



Approvals



Reports



Truck Details



Customer Screen

ALL



CUSTOMER DETAILS

Zone 1



Region



L&T Construction



Cust ID: 4321

Phone: 8889989819

Address: Industrial Secto III, Powai

PURCHASE HISTORY

Non Exec.

Grade

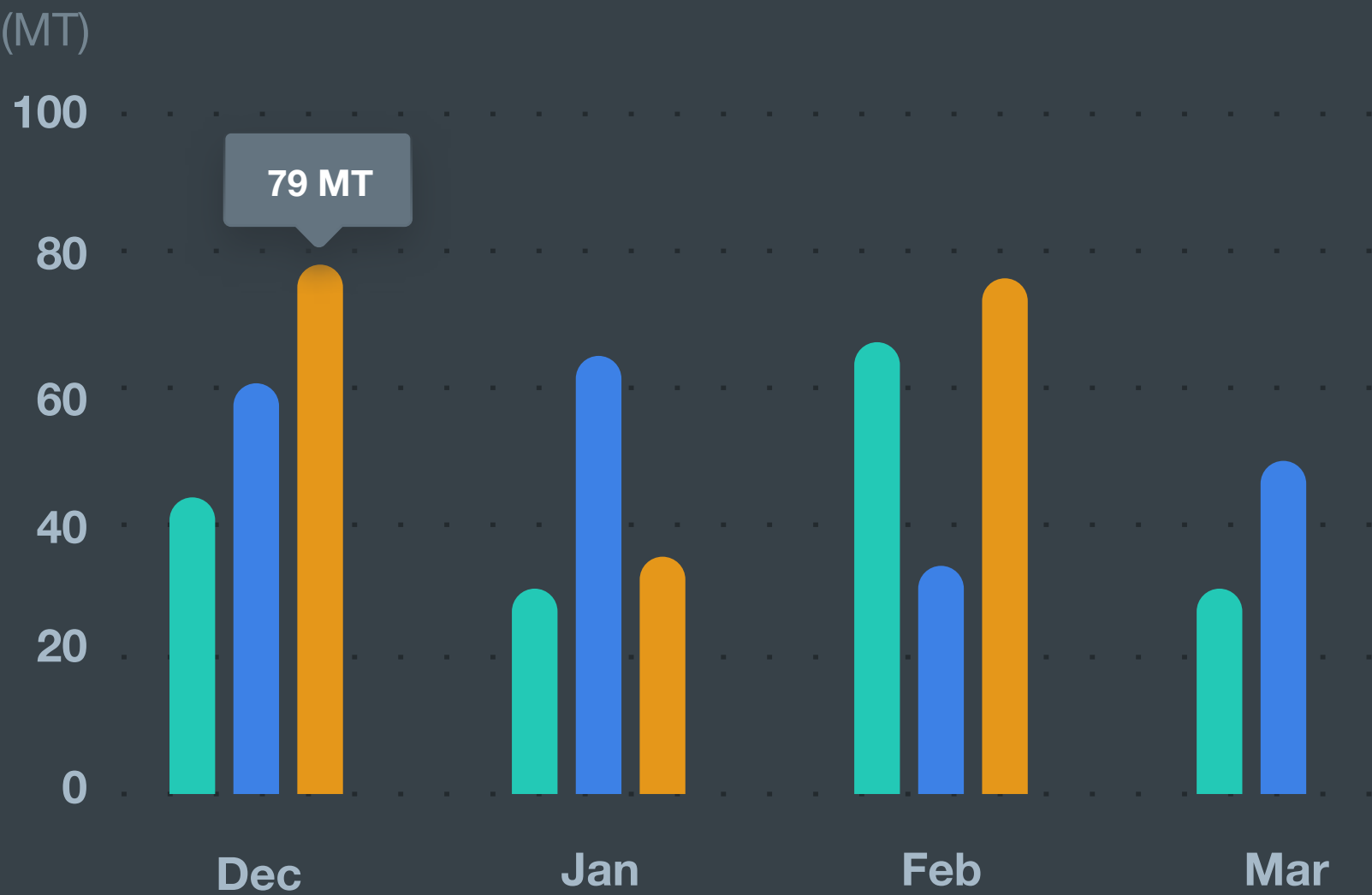
AVERAGE MONTHLY QTY

500 MT

MTD ACHIEVED

430 MT 86 %

MONTH BUCKETS P1 P2 P3



ORDER LOT SIZE

Month

AVERAGE SIZE (MT)

5.3



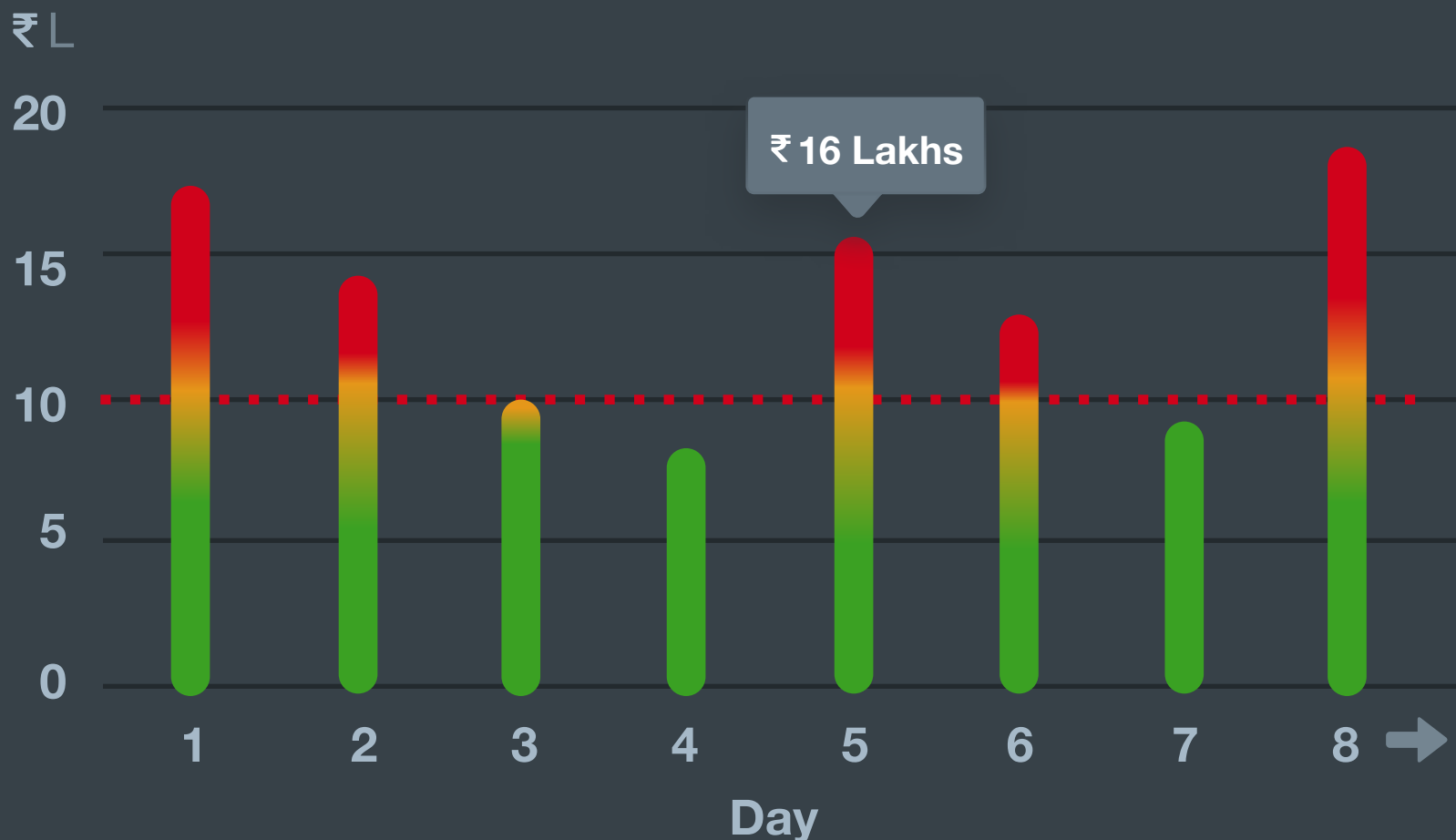
CREDIT UTILIZED

Mar

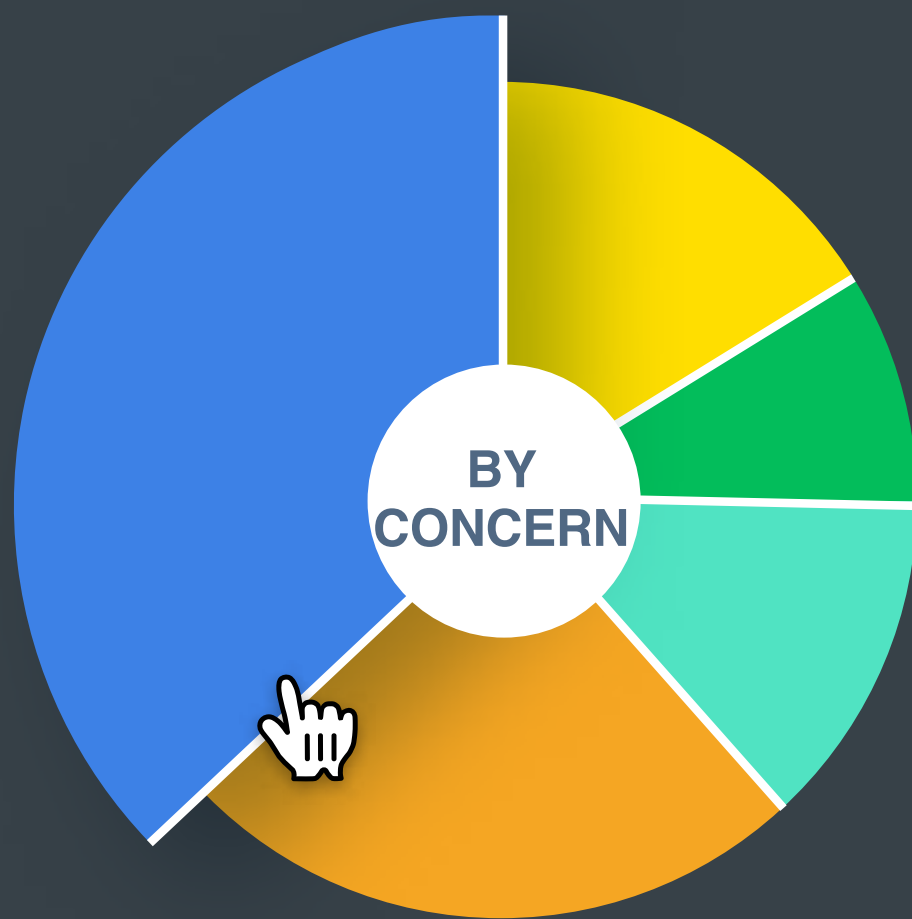
TOTAL TIMES CREDIT BREACH

5

Actual Credit Credit Limit



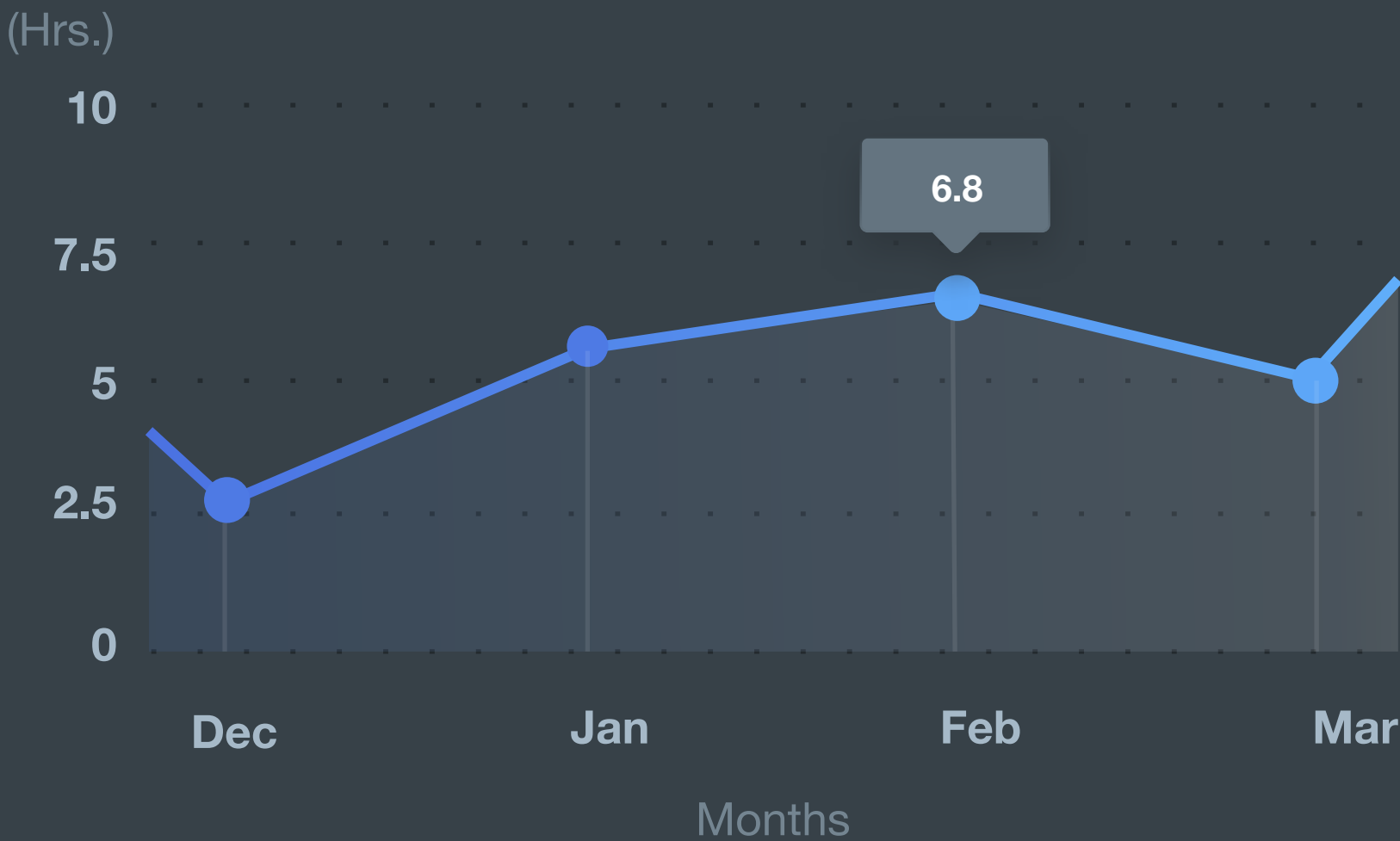
CUSTOMER FEEDBACK



DETENTION HISTORY

AVERAGE MONTHLY DETENTION (HRS.)

2.6



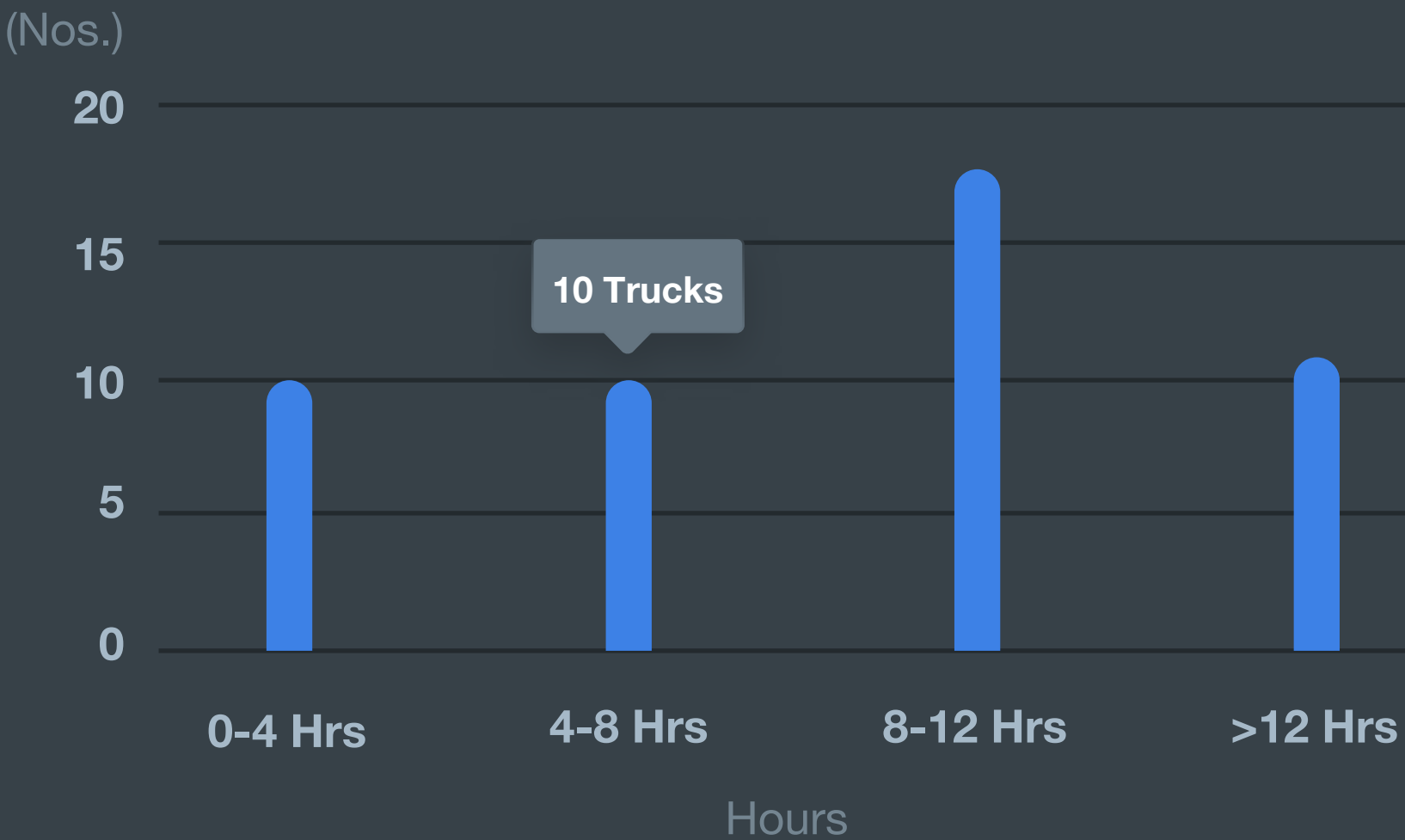
LIVE DETENTION STATUS

Non Exec.

Grade

AVERAGE DETENTION (HRS.)

2.3



LIVE ORDER STATUS

Primary

TOTAL

47 MT

ON-TIME

26 MT

DELAYED

21 MT

PENDING ACKNOWLEDGEMENT

2 MT

PENDING PROMISE

2 MT

ACCEPTED

5 MT

IN PROCESS

5 MT

DISPATCHED

5 MT

DELIVERED

4 MT

Column List

Export

| ORDER# | ORDER QTY (MT) | GRADE | SITE | STAGE AGEING | SLA AS PER OAT |
|--------|----------------|--------|-------------|--------------|----------------|
| 1221 | 4 | OPC 53 | Preet Minar | 1 Hr | 7 am delivery |
| 1155 | 3.4 | OPC 43 | Amar Colony | 12 Hrs | 12 Hrs |
| 2111 | 6 | PPC | Preet Minar | 13 Hrs | 13 Hrs |
| 1221 | 4 | OPC 53 | Amar Colony | 15 Hrs | 15 Hrs |
| 1155 | 3.4 | OPC 43 | Preet Minar | 22 Hrs | 22 Hrs |