

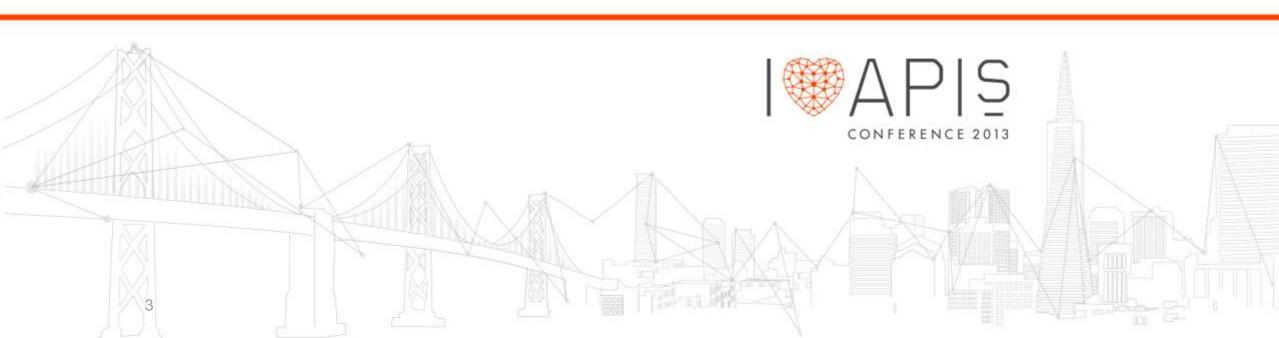


Agenda

- What's new in the world of Digital Transformation change and context
- New analytics capabilities needed to address this changing world
- Agility in Analytical Process
- Insights Architecture
- Insights Services



What's New



Self-Optimizing Digital Business

Optimize your digital business

by making

every customer interaction **smarter**

across every digital channel,

in real time,

using all

relevant contextual business insights





Pace of change is increasing

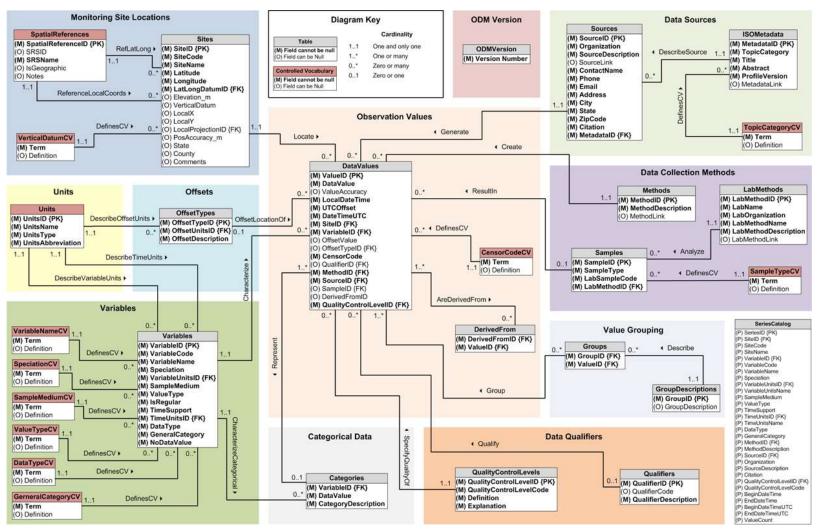
After an initial startup, we saw > 1 new API every 10 days

After 150 days, we observed slowdown in less than 10% of organizations

Median number of APIs per organization: 14



Data Modeling is dead, so is ETL





New rapidly changing contextual signals occur

User





Developer

Time

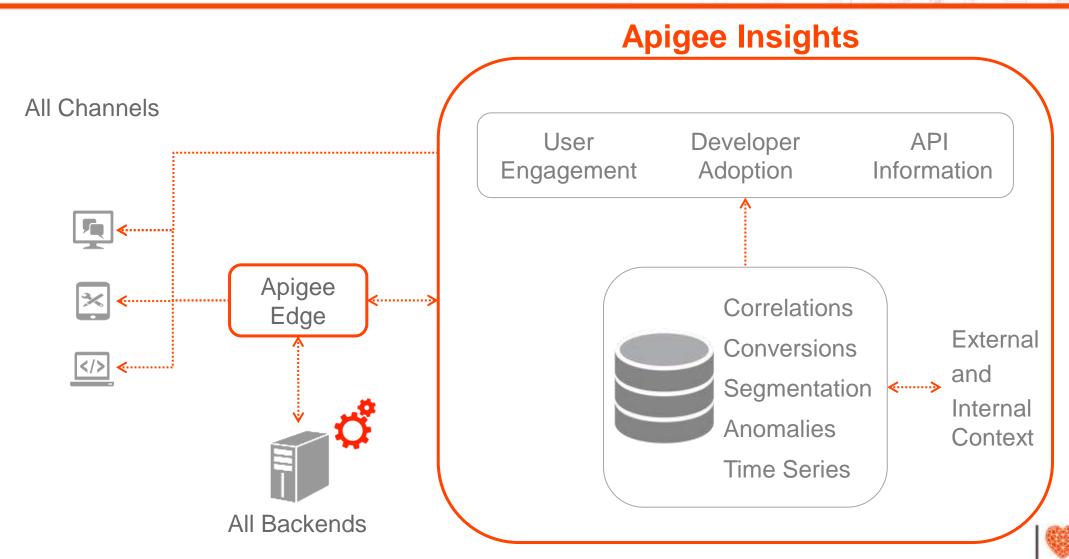




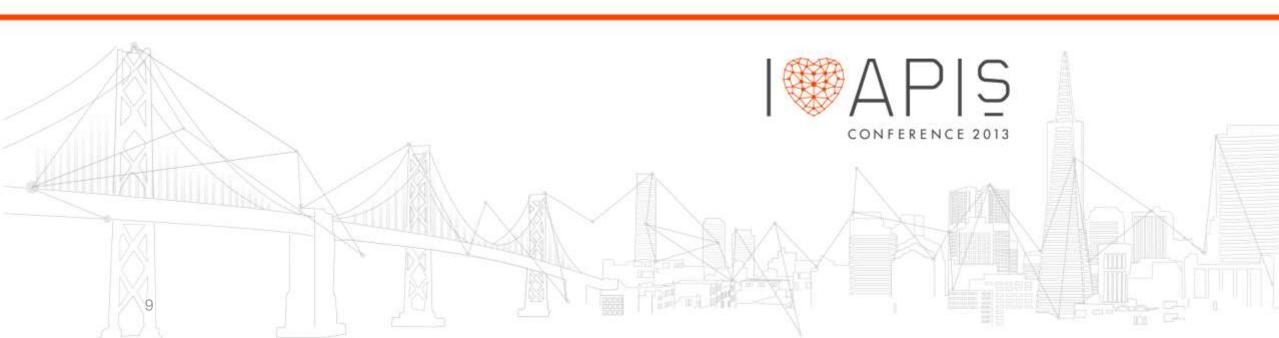
Location



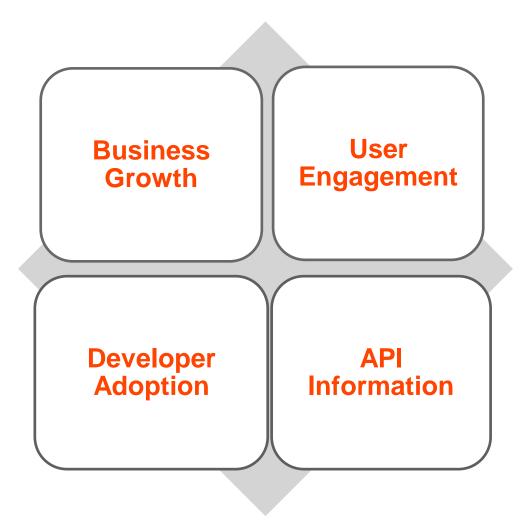
Need for a new Big Data Platform



Business and Technical Problems



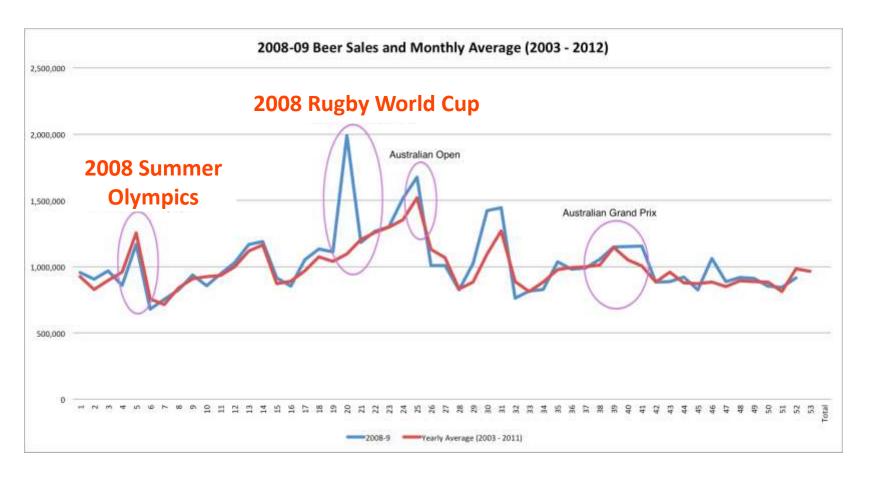
Contextual Business Insights





Sporting Events and Beer Consumption in AU

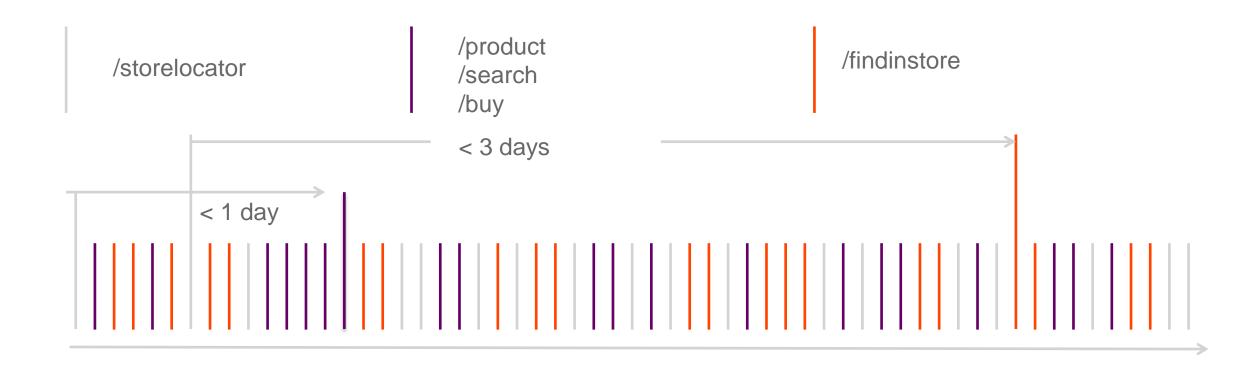
Adjust on-hand stock of beer (by brand and packaging) for each type of sporting event





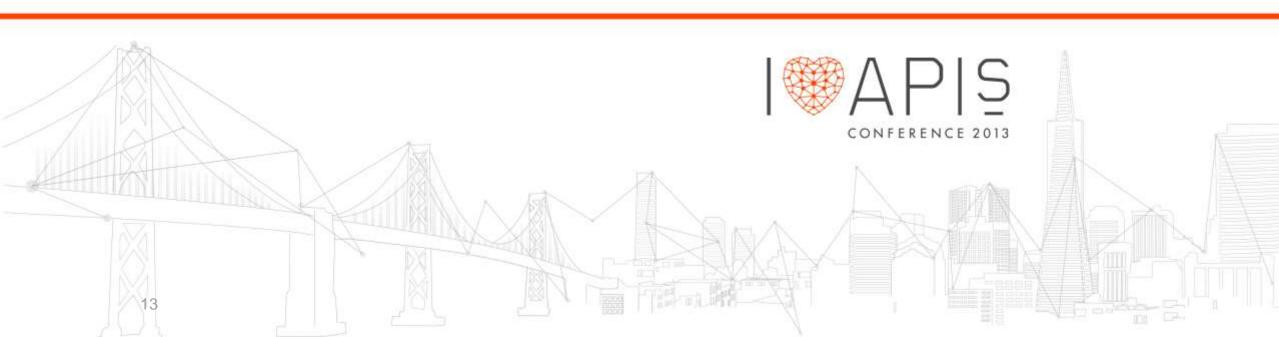
User Shopping Behavior

Send personalized offers to at-risk customers based on online, mobile, and offline interactions

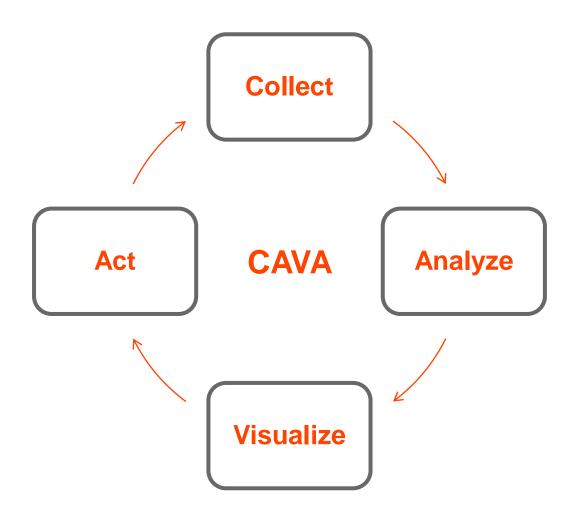




Speeding up the Analytical Process

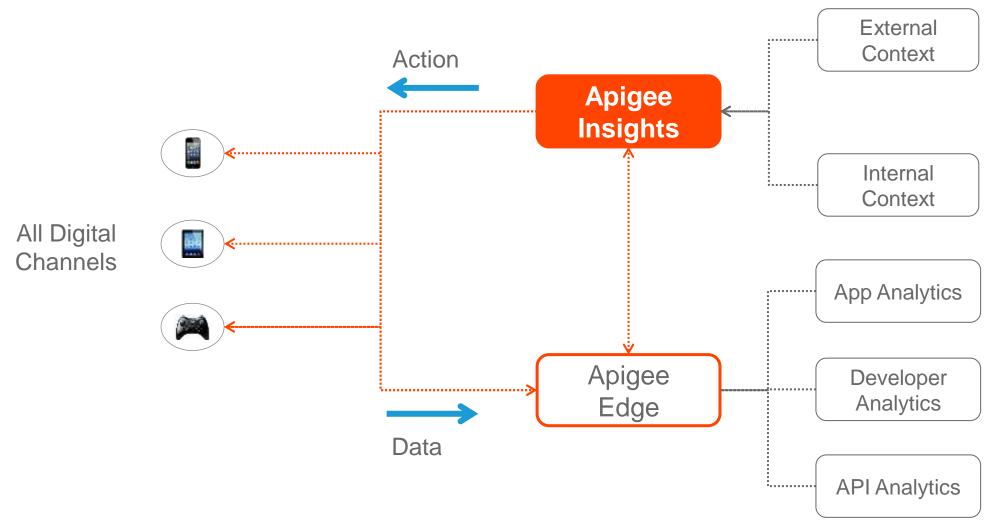


Speed up delivery of business insights



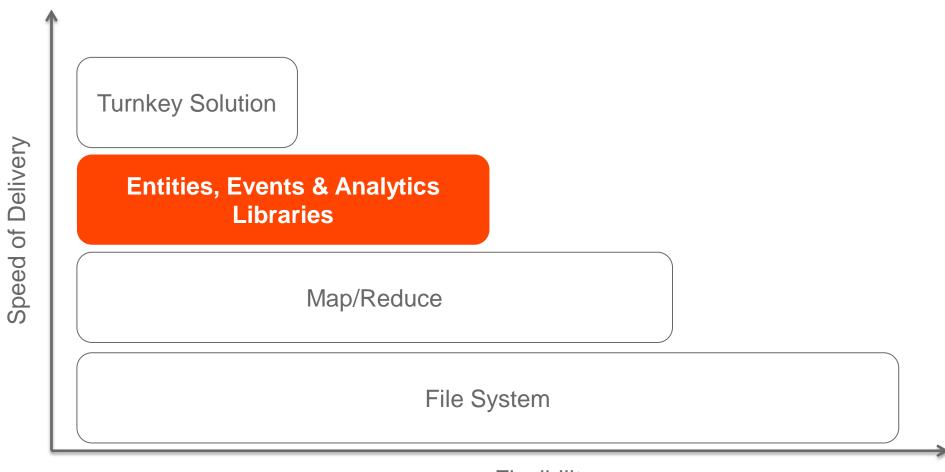


Collect and Act faster





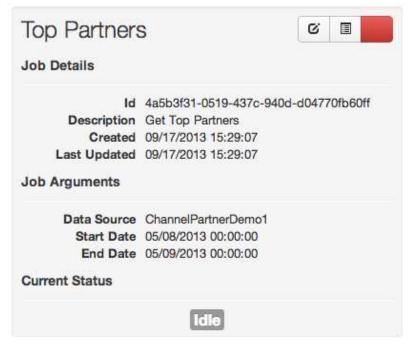
Analyze faster: Abstractions





Analyze faster: Widely used technologies

Easy access to skills (Javascript) accelerate development time



```
1 // MapReduce "map" function to be ran.
 2 11
 3 // @param options - Object containing map function optic
 4 //
                       Contains two atributes: "timestamp"
5 //
                       the timestamp the data was recorded
                      and "data", the data recorded.
 6 //
 7 // @param context - Job context API. Contains one func-
                       "write(key, value)" used to output
 9 //
                       key/value pairs.
10 function map(options, context) {
    var tmp = {partner:options.data.partner}
12
     context.write(JSON.stringify(tmp), 1);
13
    var tmp = {service:options.data.service}
     context.write(JSON.stringify(tmp), 1);
15 }
16
17 // (Optional) MapReduce "reduce" function to be ran. I
18 // you want to run a map-only MapReduce, omit the "reduce
19 // function declaration.
20 //
21 // @param key
                     - The key collected in your map phase
22 // @param values - Iterator of values collected for the
23 // @param context - Job context API. Contains one func-
24 //
                       "write(key, value)" used to output
25 //
                       key/value pairs.
26 function reduce(key, values, context) {
```

History (Last 1 records)

Time Submitted	Time Completed	Status	Map Records In	Map Records Out	Reduce Records In	Reduce Records Out
09/17/2013 15:29:07	09/17/2013 15:38:39	Succeeded	16,240,079	32,480,158	32,480,158	419



Analyze faster: Configuration, not code

```
Sessionizations: {
         'SubscriberNum': {
            "SessionizationKey": "subscriber_num""SessionizationSeparatorMin": "30""FilterOut": {
              "userid": {
                 "lengthInCharacters": "10""type": "int"
              }"phonenum": {
                 "validUSAreaCode": "true"
 8
         }'IMEINumber': {
            "SessionizationKey": "imei_num""SessionizationSeparatorMin": "40""FilterOut": {
              "userid": {
                 "lengthInCharacters": "10""type": "int"
              }"phonenum": {
13
                 "validUSAreaCode": "true"
14
```



Architecture



Insights: Architectural Components

Visualization Engine

Configuration Engine

JavaScript Engine

Apigee Edge

Pre-Built Connectors

Core Execution Engine and Analytics Libraries

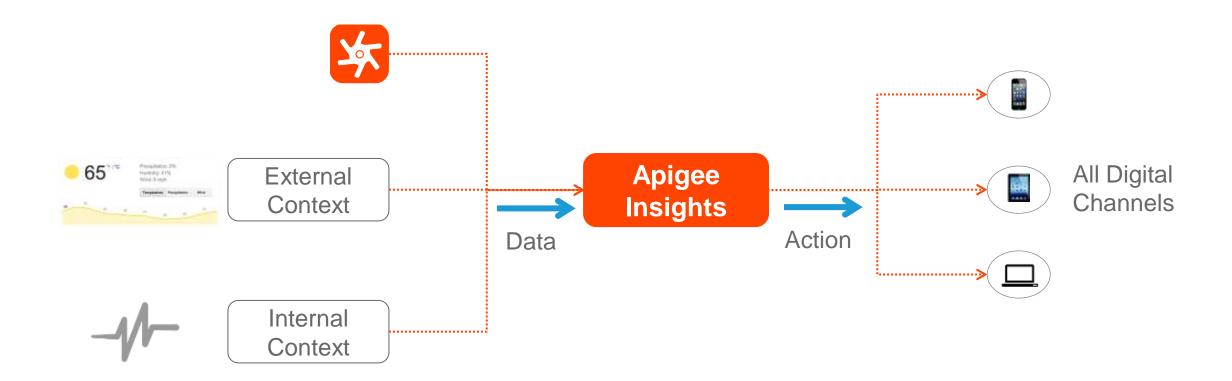
Entities and Events Collection Engine

Big Data Stack





Demo: Retail Personalization





Demo



Insights Services



Engagement Workflow





Analysis Process

Take core findings through multiple dimensions to deliver hidden insights



Raw customer data

Service, Errors, Time, APIs, Status, etc.



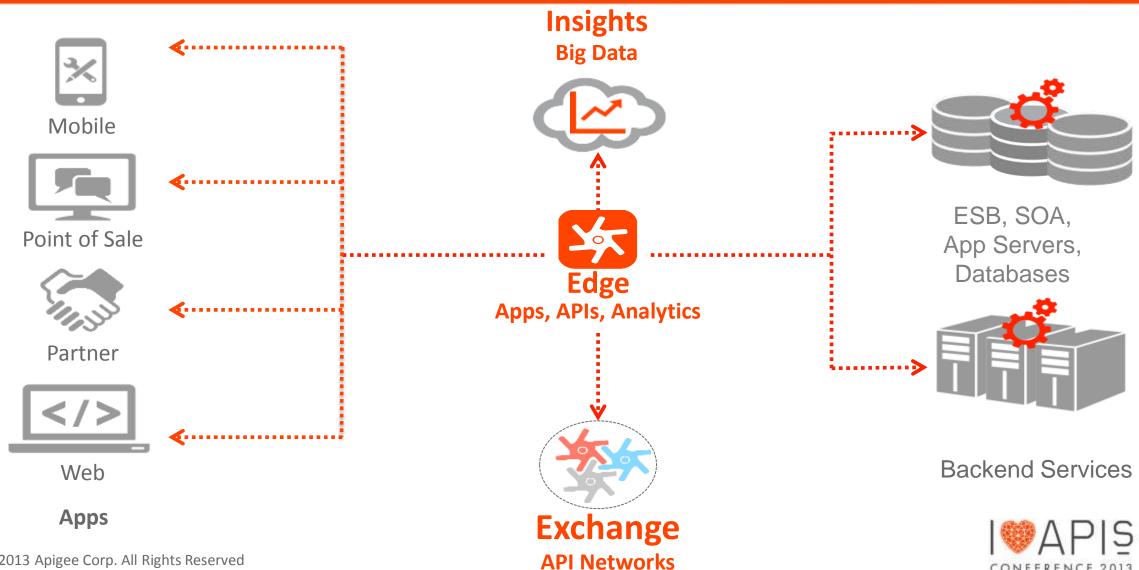
Thank you



Appendix



Apigee Digital Business Platform



Data Science Engagement Workflow

- Work with the customer to understand
 - What data they have available and its schema
 - Their technical and business goals (successes, failures, metrics, etc.)
 - Determine if there are other relevant external data sets
- Obtain a set of historical data for POC
 - Load the data into a platform instance on AWS using the bulk file importer
 - Data files are staged in S3
 - Currently support csv, web log formats but can add easily add others
 - Files are stored in HDFS
 - Data can be loaded into HDFS either
 - As time series (time stamp with an event payload)
 - Or as entities (a unique identifier plus relevant characteristics)



Data Science Engagement Workflow

- View data samples in a Series Manager UI
- Run MapReduce jobs in javascript (UI or via app specification)
- Common jobs:
 - Aggregation group the data in time and by dimensions
 - Sessionization group the data per end user interaction
 - Bringing in context (joins with other data sets)
- Results can be written as
 - Time series
 - Entities
 - As a final result in JSON
- Final results can be downloaded via a REST API:
 - /jobs/{jobId}/{runId}/results



Data Science Engagement Workflow

- Final results can be visualized in Excel or any other plotting program
- For each analysis, we identify a result and an action or recommendation based upon the result
- Periodic update reports are given to the customer

