Linked in Ifi!

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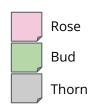
Background

Initial PRD



Understand

How Might We



How might we help user get most accurate job recommendati ons

How might we want to design our assessment

How might we help our users to quickly land the job

How might we help users to choose among multiple jobs How might we help users with additional resources between tests and landing job

How might we ease the job application process

How might we help employers find the right match

How might we get users use our product

How might we know users are liking the job we recommended How might we scope the market and job suggestions How might we understand the tests/inputs users will already have with them

How might we keep the test length minimal

How might we give users extra guidance related to the job listed

How might we stand when job seekers are reduced

How might we change the product for school vs college students vs professionals

How might we rank the jobs displayed to user

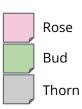
How might we customise the test for students vs early professional

How might we retain the users already subscribed to us

How might we make it easier to understand the test questions

How might we extend this to users happy with their job but looking for growth opp.

How might we help users who are still confused after job recommendati ons



How might we deal with refund policy

How might we help users with any doubts or queries they might have

How might we

help students

improve their

visibility to the

recruiters

How might we make the test more interactive

How might we convey the expectations of employer for the applicant

How might we deliver the product to the users

How might we help users evaluate job vs grad school? How might we figure out if a person is looking for a job?

How might we react to situation when jobs are not available in a domain

How might we

support users

coming from

educational

background

different

How might we introduce job seekers to professionals for mentoring

How might we map users to the most suitable job profile

How might we deal with fake job listings

How might we help college students evaluate their preferences

How might we need to change offering based on geographies

How might we keep suggesting subscribed users of better job opportunities

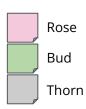
How might we convey user's credibility to the employers

How might we get college graduates to want to learn about jobs

How might we find recent college grads?

How might we choose when is the right time to have students participate?

How might we help college grads prioritize their interests?



How might we motivate students to apply to jobs based on their interests?

How might improve connection recommendati ons based on candidate's interest?

How might we help students align their passions to available jobs?

How might we get accurate and timely job market information?

How might we create accurate matches?

How might we create an accurate and reliable recommendati on engine?

How might we match skills with employer needs?

How might we suggest Job events/confere nce/fairs based on candidate's interest?

> How might we to discover their passions?

them?

How might we help students How might we help grads become more aware of jobs assess job fit? available to

How might we request information from companies?

How might we facilitate communicatio n between user and employers?

How might we evaluate emplover profile effectiveness?

How might we evaluate user profile effectiveness?

How might we improve job recommendati ons to users?

allow students

How might we find job openings for college grads?

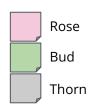
create a model and account for bias in our model and job areas?

How might we

How might we connect users from the same schools?

How might we create a supportive social network for job seekers?

How might we build and improve professional mentorship community?



How might we motivate students to apply to jobs based on their interests?

How might we recommend professional certifications, courses, conferences to employees?

How might we provide resume writing assistance?

How might we market our app to users?

How might we incentivize students to use the new app?

How might we develop partnership with schools?

How might we protect user information?

How might we help colleges grads calibrate their skills?

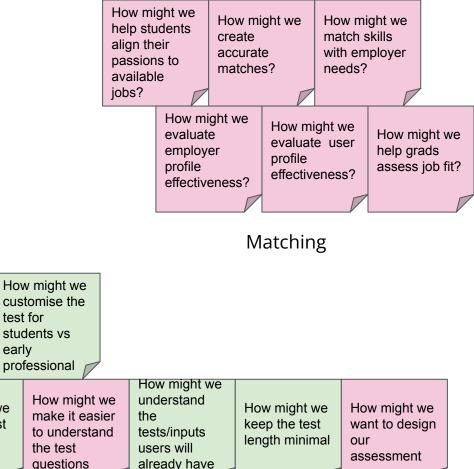
How might we give incentives to get friends using the app?

How might we partner with college career centers?

Affinity Mapping

How might we How might we help user get How might we motivate most accurate help users to students to job choose among apply to jobs recommendati multiple jobs based on their interests? ons How might How might we How might we improve How might we connection help map users to rank the jobs recommendati employers find the most displayed to ons based on the right suitable job user candidate's match profile interest? How might we create an accurate and reliable recommendati on engine? How might we

Job Recommendation



Assessment

with them

test for

early

make the test

interactive

more

students vs

professional

the test

How might we know users are liking the job we recommended

Feedback How might we help users who are still confused after job recommendati ons How might we How might we How might we recommend help users professional provide evaluate job certifications. resume writing vs grad courses. assistance? school? conferences to employees? How might we How might we How might we How might we help users support users introduce job give users coming from with any seekers to extra guidance doubts or different related to the professionals queries they educational for mentoring iob listed background might have

Extended resources

How might we scope the market and job suggestions

How might we develop partnership with schools?

How might we partner with college career centers?

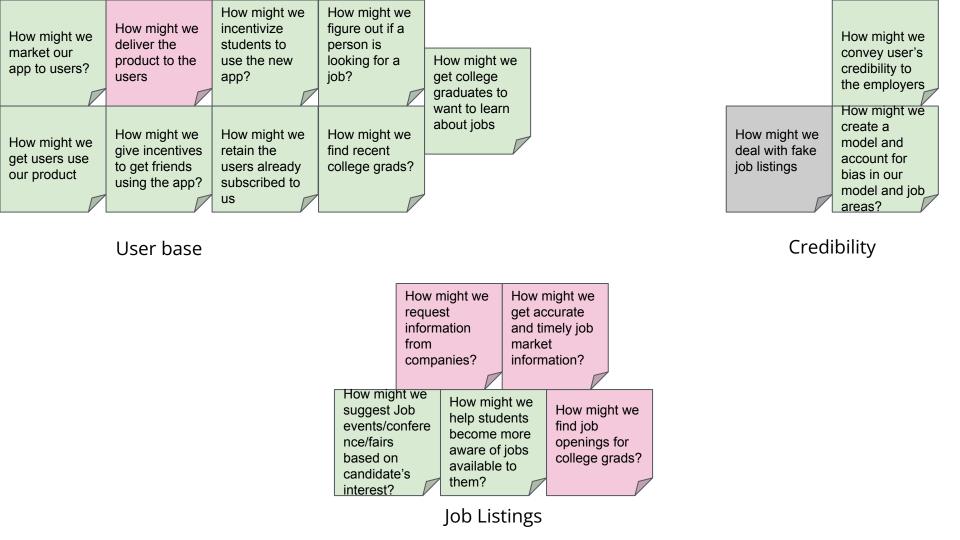
choose when is the right time to have students participate

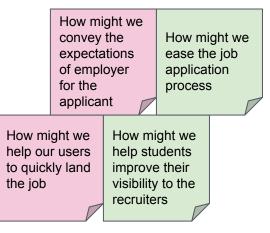
How might we

Partnering

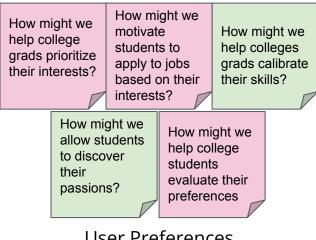
How might we need to change offering based on geographies How might we How might we How might we How might we change the keep extend this to react to product for suggesting situation when users happy subscribed school vs iobs are not with their job users of better college available in a but looking for students vs job domain growth opp. professionals opportunities l

Customizations





Job Applications



User Preferences

How might we deal with refund policy

How might we protect user information?

How might we stand when job seekers are reduced

Others

Sprint Focus

Focus	Job Recommendation - based on assessment score
Slide #	Slide #9
I selected this theme because	our job recommendation is not text search based result but using the assessment score that user obtained. We show 2 recommendations broadly - One is the full corpus of jobs in market that the user will excel at. Second one is the active job listings at the moment which will be subset of first listings.

Your all time companion to success

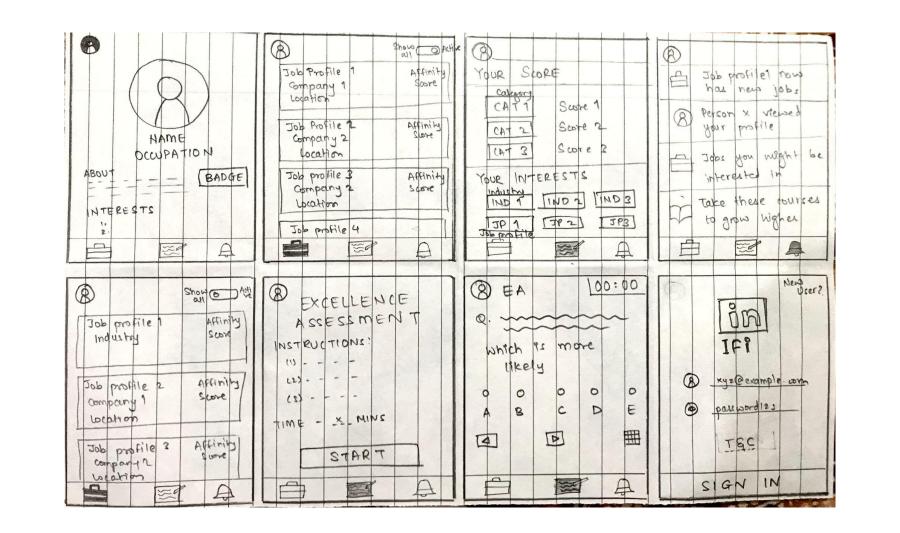
...that helps you realize your potential at every stage of your life to help reach newer heights

Future Press Release

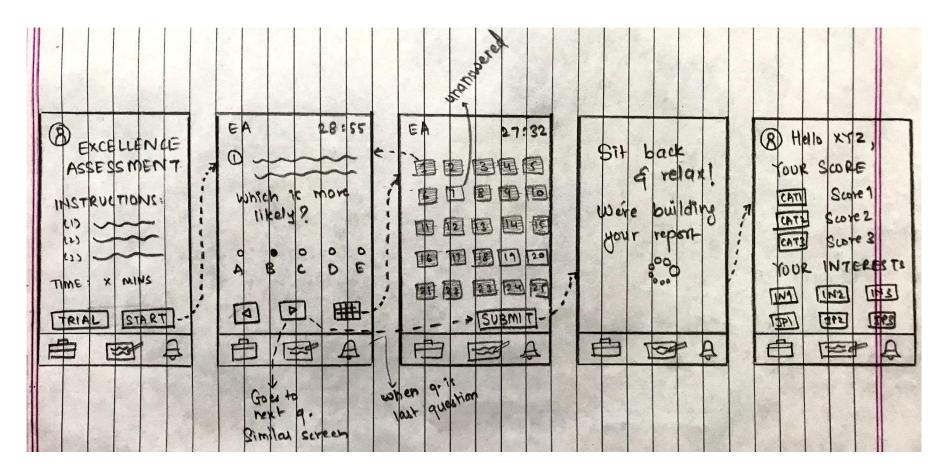


	Goals	Signals	Metrics
Happiness	Landing a job	User being interactive throughout the process	Product rating 4+
	Effective assessment	Less support contact for assessment	Job assessment rating - 4+
Engagement	Discovering unknown job profile	Deep dive of job suggestions	Number of job applications
	App downloads	Dashboard statistics	Number of downloads
Adoption	Share with friends	Refer a friend	Referral signup rate
	Marketing	Social media publicity, publicity in online communities	Total views, Click-Through Rate
Retention	Badge on course completion	Reminding course progress	Increase in courses completed
	Grow higher in applied job	Suggesting new relevant courses	LinkedIn job level updates
Task Success	Easy to use product	Skipping intro and FAQs search	Less support queries
	Reduced job landing time	Job info update	Average time taken to land job

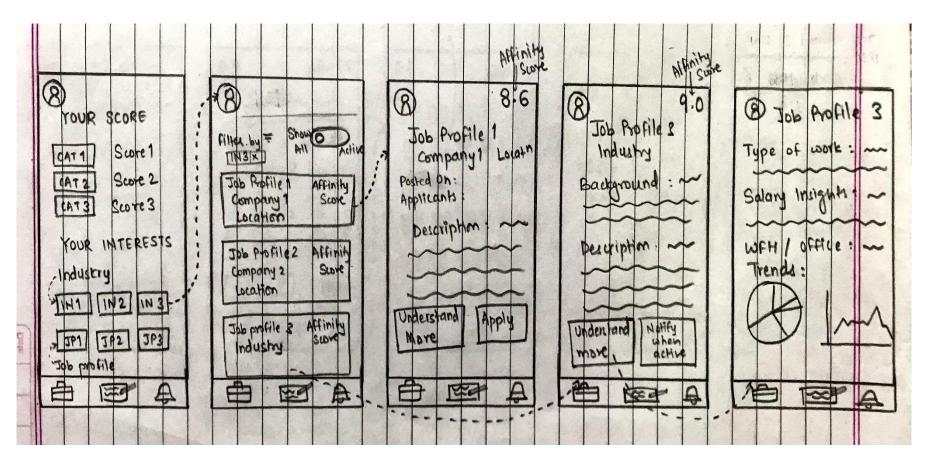
8 Sketch



Excellence Assessment



Job Recommendations

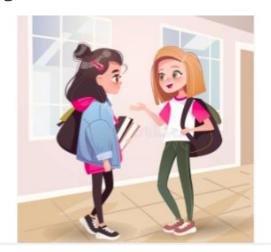


Decision

Decision

Decision	Job Recommendations
Rationale	Showing the most relevant job will help in improving the user experience and expectations. Providing all the (possible) relevant information is a must here. This is because the prospectus job profile can be a brand new one for the user and more insights we provide, lesser will the user need to dig in somewhere else.

Storyboard



SCRIPT

Amy: Hi Sheena. How are you?

Sheena: Hi Amy. Long time. I'm good. How are you?

Amy: To be honest just all confused and scared with job placement season coming around. Let alone job profile I am unsure which

industry I want to work in.

ACTION



SCRIPT

Sheena : Oh! That's a completely valid concern and I was in your

position few days back.

But then I got introduced to LinkedIn Ifi.



SCRIPT

LinkedIn Ifi takes this in depth assessment which tries to understand the our strengths, interests to direct us to industry & job profile we will fit in.

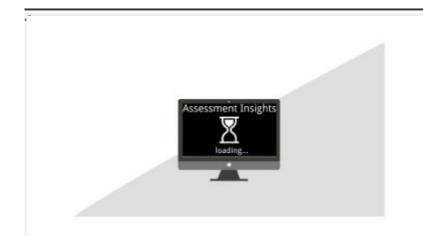
ACTION



SCRIPT

Few days later....

Amy sits to take the LinkedIn Ifi's Excellence Assessment... and completes it in around 30 mins.



SCRIPT

The results to the assessment are being calculated now. She decides meanwhile she should just go make coffee quickly.

ACTION



SCRIPT

When she's back the assessment result is already ready on the screen for her to go through and get insights.



SCRIPT

Amy evaluates the suggestions provided by Ifi and tries to pinpoint a job profile she wants to pursue.

ACTION



SCRIPT

With the help of LinkedIn Jobs & her placement cell she applies and finally lands the job which she is more comfortable & confident about.

Prototype

Prototype

Description

This prototype covers the job recommendation flow that user sees when they have attempted the Excellence Assessment.

The main screens to focus here if the profile page which lists down all the industries & job profiles in general that the user would like, active jobs for the above job profiles and how they can directly apply for the active jobs through the app itself.

Assumptions

- User has already taken the Excellence Assessment
- User know English language
- User is looking for jobs

Tasks

- Sign Up
- Login
- View their score in diff areas
- Get details of particular job
- Apply for the job
 - View bookmarked jobs
- Browse through all recommended industries & job profiles



Validate

Research Plan



User Testing: Participant 1 Key Findings



What worked well	UI was intuitive in login page, homepage, applying for the jobs.	
	 Job data was sufficient to understand to the job. 	
	UI was colour coded well.	
Where participants got stuck	Could not understand what exactly the score meant.	
	Jobs icon wasn't very intuitive.	
Other observations	 Specifying the number of openings for a job profile and filled ones will help user take action more appropriately. 	
	 Adding a tree filter with fields and sub fields and sub sub fields will help user explore fields related/unrelated to recommendations 	
	Ability to see job openings outside recommendation.	

User Testing: Participant 2 Key Findings



What worked well	UI was intuitive for the user to navigate.		
	 Idea is innovative and new, will be very beneficial if carried out correctly 		
Where participants got stuck	 User felt like the industry icon/button showed job profiles recommendation beneath them under user profile page 		
Other observations	 If very few jobs are available for an industry, show similar job profiles below the recommended ones. 		
	Excellence Assessment should have an independent page		
	 Idea is a breakthrough but not much awareness in people regarding career tests (excellence assessment) to attract users 		
	 Job profiles not being actively managed by the hiring team should be marked inactive proactively 		

Feasibility

	Your Assumptions	Specific feasibility questions
Drawing the UI	User has taken the excellence assessment, and recently so that recommendations are apt.	What should be shown if user hasn't taken test? Will the test results be always valid? When is the right time to consider test results might not be completely valid?
User generated data	To improve job recommendations that is shown to user dynamically when they visit the app.	How to let the job recommendation list be always updated? How to show relevant job results? What if most relevant jobs are not active at the moment (affinity score > 8.5)?
Latency	User should get excellence assessment results (almost) instantly. They should also be able to apply to the job in minimal clicks.	What is required to translate answer to results? How fast can results be used to recommend jobs? How can we help reduce #clicks applying to jobs? Can we store some basic info to make job application faster?

Handoff

Updated PRD

