# Rishabh (Ray) Iyer

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#### **EDUCATION**

**Stanford University** Stanford, CA

Expected Major: Computer Science (Bachelor of Science)

GPA: 4.1

Relevant Coursework: Programming Methodology; Programming Abstractions; Probability for Computer Scientists; Standard C++ Programming Lab; Computer Organization and Systems; Linear Algebra & Multivariable Calculus Planned: Object Oriented Systems Design, Principles of Computer Systems, Applied Matrix Theory, Machine Learning

#### **EXPERIENCE**

Black SMS Inc. San Francisco, CA

**Business Development Intern** 

June 2018 - Present

2017 - 2021

- Integrated existing recruiting pipeline with an online applicant tracking system to improve efficiency.
- Redesigned the company website to improve visibility and display the existing team and advisors (blacksms.info).

CollegeVine Cambridge, MA

**Applications Consultant** 

June 2018 – Present

- Consulting with high school juniors and seniors and their parents to help them craft their college applications.
- Assisting with creating school lists, brainstorming essay topics, essay editing, writing extracurricular lists, and more.

#### **Stanford Pre-Business Association**

Stanford, CA

Management Consultant

January 2018 – May 2018

- Advised consumer e-commerce startup MemeBox (YCW14) on growth and customer acquisition strategy.
- Researched methods to boost user referrals and retention, as well as ways to effectively utilize influencer marketing.

**Alchemist Accelerator** Palo Alto, CA

**Business Development Fellow** 

December 2017 - June 2018

- Developed skills in partnership-building, negotiation, market research, diligence interviews, and more.
- Worked on a partnership with a local fitness provider to offer as a perk to affiliated portfolio companies.

#### **PROJECTS**

# Rideshare Optimizer (github.com/Riyer01/Rideshare-Optimizer) [Work In-progress]

- Creating web application that utilizes Uber and Lyft's APIs to compare prices in real-time for a given route.
- Integrated with the Google Maps JavaScript API to provide address autocomplete, geocoding, and map visualization.

## WikiRacer (github.com/Riyer01/WikiRacer)

Written in standard C++ with STL libraries; a search algorithm to find link ladders between Wikipedia pages.

## **Dynamic Memory Allocator (Class Project)**

- Designed both implicit and explicit free-list models for managing memory on the heap and servicing requests.
- Implemented malloc(), realloc(), and free() using these models in C.

# **Machine Learning (Class Project)**

Implemented the Naïve Bayesian Classifier and Logistic Regression algorithms from scratch in standard Python.

#### Companion (goo.gl/mfkKyv)

- Working in a team of 4, designed an app that would facilitate "pet-sharing" between pet-owners and animal lovers.
- Pitched the idea and process to a panel of venture capitalist partners and won second place overall.

# **SOCIAL SERVICE**

Volunteer

#### The Friendship Circle

West Bloomfield, MI

September 2013 – June 2017

- Served as one of the youth presidents for the organization, which supports special needs children.
- Orchestrated a fundraiser concert that raised over \$700 for the organization.

#### SKILLS AND INTERESTS

- HTML5/CSS3, JavaScript, REST API integration, Java, C++, C, Python (BeautifulSoup, Selenium), UNIX, git.
- English (fluent), Spanish (skilled).
- Interested in music and technology; human-computer interaction; UI/UX design; artificial intelligence.