

M/s. **SA Gardens**
G. T Road, Kala Shah Kaku, Lahore

Ref: **BSE-11219R1**
Dated: 3-Nov-22
E-00690

Attn: **Mr. Zeshan Tariq**
Email: zeshan@sagardens.net

Subject: **Commercial offer for the supply of LV Switchgear**
Project: ***
Enclosure Make: Conventional by Bilal Switchgear Engineering

Dear Sir,

Thank you for your reference subject inquiry, we are pleased to quote our best prices as furnished below;

- 1) Price Schedule
- 2) Technical Specifications

The trust shown by you upon us is indeed a matter of great pleasure and pride for our company. We are sure that, you will find our prices very attractive and hope that, our quotation bears all the information that you would require to make a firm decision and a subsequent order.

In case, you may require any further information/clarification, please feel free to contact us.

Looking forward to your positive response.

With Profound Regards,

AHSAN MANZOOR
Regional Sales Manager (Central & South Punjab)
Cell: 0331-4999 119

MUHAMMAD USMAN
GM (Marketing & Sales)
Cell: 0333-4999 331

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Commercial offer for the supply of LV Switchgear

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PRICE SCHEDULE

Sr. #	Description	Unit	Qty.	Unit Price	Total Price
	LV Switchgear				
1	LT Panel for CEO Office [Outdoor, IP54, Form-1, Weather Proof]	No.	1	664,630	664,630
Note: 20% GST will be charged for non-registered customers.				Net Sub Total Rs.	664,630
				Sales Tax @17% Rs.	112,987
				Grand Total Rs.	777,617

Remark: The Offer is based for USD @ 219 PKR	Total USD + GST \$	3,035
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Tech Notes:

- >As per your provided GA (General Assembly) Diagram, form 2B is not possible. That's why we will make the panel with Form-1.
- >We have quoted the LT panel with specs Floor Standing, 14 SWG, IP54, Weather Proof, Outdoor.
- >All used Tin plated copper is of 99.6% purity (Local) with half neutral.
- >Rating above than 160A will be provided with cable termination points (copper bars), whereas up to 160A, cables to be connected directly to the terminals of circuit breaker(s).

Head Office / Factory:

11 KM, Raiwind Road,
Lahore Park Stop, Lahore-Pakistan.
UAN: +92-42-111 19 19 19 Cell: 0336-4810167
Fax: 042 35320050 Email: info@bilaleng.com

Site Office:

Plot No.1, Street No. 5, Muhammad Nagar,
28- Allama Iqbal Road, Lahore-Pakistan.
Tel: 92 42 36305462, 36368740,
36367998, 36300770 Fax: 92 42 36364217

Islamabad office:

Flat 07, Warraich Plaza, Sui Gas Chowk,
I-9, Islamabad.
Cell: 0332-4999159

Terms & Conditions:

- Validity:** >Offer is valid for a period of **07-days**, it is subject to re-validation by us and may vary at the time of finalization of order due to uncertain fluctuations in the prices of Commodities & Forex rates.
- Payment:** >50% advance and 50% after satisfactory inspection prior to delivery.
- Prices:** >Offer is based on USD@219 & Euro@215, any de-valuation of PKR against USD above from the mentioned rate will be charged for 75% value of the contract price (directly affected due to USD escalation) at the time of invoice equivalent to PKR value at prevailing USD rate while 25% value of contract price will remain same.
- >The prices quoted are based on the current duties/taxes. Impact of any additional duties & taxes by Govt (Federal or Provincial) during the period of order, the same would be applicable on customer's account in the light of taxation policy.
- >After P.O. any change in technical requirement, will result in revision of your P.O. value.
- Delivery:** >Delivery within 06~08 weeks from the date of advance payment and approved drawings.
- >Offer is based **Ex-Works** Bilal Switchgear Engineering (Pvt) Ltd. 11Km, Raiwind Road, Lahore basis.
- >Delivery date may vary due to unavoidable circumstances like Global raw material shortages, Shipment delays, Strikes, Govt Holidays, Lockdown etc. Delivery will make in standard packing.
- >Insurance, risk, damages involved during the course of transportation will be on customer account.
- >Delivery dates may also extend due to additional regulatory approvals required from the State Bank of Pakistan (SBP) for import of certain items. In case, where delays are caused due to delay in approval from SBP, BSE shall not be in default against agreed delivery time and consequently no liquidated damages or other penalties shall be applicable for the said delayed period.
- Taxes:** >GST will be charged on offered price as per "Government of Pakistan" laws. (Note: Sales Tax @ 17% will be apply for registered Buyer and 20% for unregistered Buyer).
- >Our GST No: **03-04-8507-005-37** and NTN No: **3044702-0**
- >Wapda Fee @ 2.5% will be applicable separately for Wapda Approved Items.
- Force Majeure:** >Our offer is subjected to Force Majeure Clause including Pandemic influence.
- Warranty:** >One-year warranty against any manufacturing defects, Our liability excludes natural wear & tear, defects arising after transfer/transport risks, mishandling or negligence are on part of the customer.
- Note:** >Installation at site is **NOT** included in our scope of work.
- >Our offer is strictly limited to the supply of equipment as per attached BOQ. Any deviation shall be charged as per actual to customer.
- >PO once issued cannot be cancelled, If Buyer desires to cancel the in-process Order, it's possible only with Seller's written consent and upon payment of cancellation charges.

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