

CURRICULUM VITAE



HIRARAM PRAJAPATI

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NEW WADAJ,AHMEDABAD

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Objective

"To serve the organization with fullest zeal and commitment and develop self to be a better performer". Proficiency in mapping business requirements, documentation, development, testing and troubleshooting for information systems.

Work Experience

- | | | |
|---|-----------------------|---|
| 1 | Company Name: | Worked with TATA Tele Services Ltd. in Maharashtra. |
| | Designation: | Sales Executive to DSA |
| | Period of job: | January 2004 to December 2007 |
| | Job Profile: | 1. Retail and Corporate sales for WLL and Mobility.
2. To create a virtual network with customers, provide Instance satisfactory response to Customer queries. |
| 2 | Company Name: | Working with TATA Communication Ltd. In Ahmedabad. |
| | Designation: | Sales Executive (Corporate) |

	Period of job:	April 2008 to till date
	Job Profile:	<ol style="list-style-type: none"> 1. Corporate sales for LEASE LINE, MPLS, WIMAX and other products, I focus on bulk deals in Corporate, 2. Handle existing Corporate Account (customers) and Create new Corporate Account. 3. Train new team members in terms of product training and sales training motivate them to achieve the targets. 4. To create a virtual network with customers, provide Instance satisfactory response to Customer queries.
3	Company Name:	Worked in RELIANCE. Communications Limited in Ahmedabad.
	Designation:	Sr. Sales Executive
	Period of job:	May 2010 to March 2011
	Job Profile:	<ol style="list-style-type: none"> 1. Corporate sales for LEASE LINE, MPLS, WIMAX and other products. 2. Handle existing Corporate Account (customers) and Create new Corporate Account. 3. Train new team members in terms of product training and sales training motivate them to achieve the targets. 4. To create a virtual network with customers, provide Instance satisfactory response to Customer queries.
4	Company Name:	Worked in a Tata communication Ltd. In Ahmedabad.
	Designation:	Sr. Sales Executive
	Period of job:	May 2011 to Dec 2012

- Job Profile:**
1. Corporate sales for, LEASE LINE, MPLS, P2P, WIMAX and other products, I focus on bulk deals in Corporate,
 2. Handle existing Corporate Account (customers) and Create new Corporate Account.
 3. Train new team members in terms of product training and sales training motivate them to achieve the targets.
 4. To create a virtual network with customers, provide Instance satisfactory response to Customer queries.
- 5 **Company Name:** **Worked in Vodafone West Ltd. in Ahmedabad**
- Designation:** **Sr. Sales Executive**
- Period of job:** **Jan 2013 to Feb 2014**
- Job Profile:** Corporate Sales for Leased Line and Mobility
- 6 **Company Name:** **Worked in Idea Cellular Ltd. in Ahmedabad**
- Designation:** **Channel Partner**
- Period of job:** **March 2014 to Nov 2015**
- Job Profile:** Worked as Partner Chain to Idea Cellular Ltd.
- 7 **Company Name:** **Worked in Tikona Infinet Ltd. in Ahmedabad**
- Designation:** **Sr. Sales Executive**
- Period of job:** **Dec 2015 till Now**

Job Profile:

1. Corporate sales for, LEASE LINE, MPLS.
2. Handle existing Corporate Account (customers) and Create new Corporate Account.
3. Train new team members in terms of product training and sales training motivate them to achieve the targets.
4. To create a virtual network with customers, provide Instance satisfactory response to Customer queries.

Achievement

- I was awarded as a best Sales executive in a quarter for Lease Line in TATA Comm. Ltd.
- In terms of target achieving I was 1st in Ahmedabad in Reliance Communications Ltd.
- Always achieves my sales target.

Academic Qualification

H.S.C. from Sanghvi Keshari Board Tekhatgar (Raj.)

S.S.C. from Sanghvi Keshari Board Tekhatgar (Raj.)

Personal Information

Father's Name	:	Kapuraji Prajapati
Father's Occupation	:	Agriculture
Date of Birth	:	30th May, 1979
Marital Status	:	Married
Languages Known	:	Gujarati, Hindi and English

Co-curricular Activities : Reading Books, Listning Music and Work

I confirm that the information provided by me is true to the best of my knowledge and belief.

Hope to receive a favorable response from your side.

Thanking you,

Date :

Place :

Yours Sincerely,

HIRARAM PRAJAPATI