

RESUME

SANKET M RATHI

9, Gurudev Society

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OBJECTIVE:

By serving customer in these financial fields and to make sure that they are available of each and every product of financial market.

PROFILE:

Good communication skills. Good in working in a balanced and focused team

CURRENTLY WORKING IN KOTAK SECURITIES LTD FROM 17-02-2022 TO TILL DATE

Previous Organization

RELIGARE BROKING LTD SINCE 19-06-2017 TO 09-02-2022

ACHIEVEMENTS: Two Time currency League Champion from Gujarat Zone

BAKU Foreign Trip(THIRD PARTY CONTEST) winner From Gujarat zone in 2020

WORK EXPERIENCE:

Previously working with India Infoline Ltd. The details are enclosed here below:

Company : **INDIA INFOLINE LTD** ManinagarBr.,Gujarat

Designation : **Relationship Manager**

Reporting to : Branch Manager and Territory Manager

Job Profile : **Marketing and Business Development Activities such as :**

- ❖ Customer Analysis –
 - Creating new clients and making them financially sound
 - Meeting customers to solve out their problems and grievances

- Making sure that customers are happy with the service
- ❖ Market Analysis –
 - Good knowledge of market and specially financial market
 - Planning of how to create and produce business in market

Additional Responsibilities:

- Very good in selling of mutual fund, life insurance, general insurance,
- ❖ Presenting company among customer in a true manner
- ❖ Giving client each and every information of company and provide him terms and condition
- ❖ Solving customer problems and grievances till he get satisfaction
- ❖ Making sure that client get tips relating to financial market from reliable sources.

Duration : 1st of march 2008 to till 17-06-2017

EDUCATIONAL QUALIFICATION:

Degree	University/ College	Year of passing	Subjects	% Grade
Bachelor Of business administration	Gujarat Uni Ahmedabad	2003	Taxation	First class (66%)
Chartered financial analyst	Icfai Uni. Ahmedabad	2004	Accounting	5 semester only

PERSONAL DETAILS:

Date of Birth : 8th April 1983
Sex : male
Languages Known : English, Hindi, and Gujarati
Nationality : Indian
Marital Status : married
Hobbies : cricket, music, chess

(SANKET M RATHI)