

## Contact

9723301025

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## Skills

Target Oriented

Good Presentation skill

## Visa & citizenship

Nationality

Indian

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# Dhruman Trivedi

Sr. Territory Manager | Ahmedabad

## Summary

MBA / Engineering with 4.5 Years of Experience in direct sales.

Promoted in current company

Likely to Explore

Not a job hopper

## Experience

### Sr. Territory Manager

[Ricoh India Limited](#) - May 2015 - Present . 8 Yrs 9 Mos.

### manager strategy and sales - europe and apac

[Shaip](#) - Feb 2022 - Sep 2022 . 7 Mos.

250 employees | Self/Funded/Govt/Others | [More Details](#)

Artificial Intelligence | Big Data | Data Mining | Image Recognition | Information Services | Information Technology | Machine Learning | Natural Language Processing | Speech Recognition |

### sales manager

[cygnet infotech](#) - Sep 2021 - Jan 2022 . 4 Mos.

Self/Funded/Govt/Others |

### manager, customer success

● [Automation Anywhere](#) - Dec 2020 - Aug 2021 . 8 Mos.

5000 employees | mid\_stage | [More Details](#)

Artificial Intelligence | Enterprise Software | Machine Learning | SaaS | Software |

### strategic account manager

● [Automation Anywhere](#) - Jan 2018 - Dec 2020 . 2 Yrs 11 Mos.

5000 employees | mid\_stage | [More Details](#)

Artificial Intelligence | Enterprise Software | Machine Learning | SaaS | Software |

### account manager

● [Automation Anywhere](#) - Dec 2016 - Jan 2020 . 3 Yrs 1 Mos.

5000 employees | mid\_stage | [More Details](#)

Artificial Intelligence | Enterprise Software | Machine Learning | SaaS | Software |

### senior territory manager

[Ricoh India Limited](#) - May 2015 - Present . 8 Yrs 9 Mos.

Ricoh Business Information Solutions - Jun 2015 - Nov 2016 . 1 Yrs 5 Mos.

10000+ employees | Self/Funded/Govt/Others | [More Details](#)

Information Technology |

### **Business Development Manager**

EDS Technologies Pvt Ltd - Sep 2014 - May 2015 . 8 Mos.

### **Sales, Engineer**

MOBA Mobile Automation - Dec 2012 - Aug 2014 . 1 Yrs 8 Mos.

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## **Education**

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**Master OF Business Administration (M.B.A), Marketing**

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**Bachelor Of Technology (B.Tech/B.E), Instrumentation**

0 - Other