

## **Anand Patel**

**E2/43-SHAKTI GARDENIA  
OPP-SHAKTI BUNGLOWS  
NEW VATVA TO RING ROAD  
VATVA,AHMEDABAD-382440**

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### **Career Objective:**

To associate myself with an organization in which I can work up to my highest potential and make significant contribution towards growth.

### **Personal Detail:**

<b>Date of Birth</b>	25th May 1985
<b>Marital Status</b>	Married
<b>Languages Known</b>	Gujarati , Hindi & English
<b>Nature</b>	Smart, helping and Hard Working
<b>Hobbies</b>	Music, Playing Cricket, Traveling
<b>Strength</b>	Quick in Grasping thing, Good Listener and Fast Lerner

### **❖ EXPERIENCE**

- **ORGANIZATION- VIJAY SALES (INDIA) PVT.LTD**
- **DESIGNATION- SALES MANAGER**
- **DURATION- SINCE SEP'2018**

### **PROFILE:-**

- ◆ **Over all store Operation,Target Achievements,Store profitability,Manpower management,Inventory management,Resolution of Customer queries.**
- ◆ **Weekly Review with each Team Member (Including Floor Managers/Team Leaders/back office Incharge and CSA) and discuss about individual's performance On all KPI of sales .which indicate the Good skills and Areas of Improvement of All.**
- ◆ **Dividing and monitoring the work responsibilities among all function's responsible Mangers and In-charges**
- ◆ **Training to new Joiners and existing staff including brand staff (for Product Knowledge, Loyalty Programme, Customer Service Etc..)**
- ◆ **Saving cost for the store and organization by implementing good ideas @ Store level.**
- ◆ **Team Motivation to get the maximum out put from the Team.**

- ◆ **Co-Ordinate with Buying Team for Stock Requirement and discuss about the current trend to meet the consumer requirements.**
- ◆ **Providing Feedback to Each Category for movers, Non Movers and about the Competition in Market.**
- ◆ **Ensuring Offers,Promotions and Discount Updated in the system and well highlighted**  
**With proper communication in Store.**
- ◆ **Ensuring Over All Look and Feel of the Store should healthy and presentable every time.**
- ◆ **After Sales Service which is most important to make our Customer Happy and retain to be Loyal with Us.**

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➤ **ORGANIZATION- RELIANCE RETAIL LTD.**

➤ **DESIGNATION- STORE MANAGER**

➤ **DURATION- FROM FEB' 2015 TO SEP'2018**

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➤ **ORGANIZATION- LIFE STYLE INTERNATIONAL PVT. LTD. (LANDMARK GROUP)**

➤ **DESIGNATION- EXECUTIVE (DEPT. MANAGER)**

➤ **DURATION- FROM JULY'2013 TO FEB'2015**

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➤ **ORGANIZATION- MAHINDRA RETAIL PVT. LTD.**

➤ **DESIGNATION- FLORR MANAGER**

➤ **DURATION- FROM 2008 TO 2013**

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➤ **ORGANIZATION- PANTALOONS RETAIL (INDIA) LTD. (FUTURE GROUP)**

➤ **DESIGNATION- C.S.A.**

➤ **DURATION- FROM 2006 TO 2008**

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### **QUALIFICATION:-**

- B.COM. From Gujarat University. (2005)
- 12<sup>TH</sup> (Commerce) From H.S.E.B (2002)
- 10<sup>TH</sup> From G.S.E.B. (2000)

**Management Skill:-**

- Communicate well with people on all levels,
- Positive minded.
- Work well independently as a team member.
- Quality of leadership.
- Effective verbal and written communication skills.
- Knowledge of SAP,MS OFFICE (EXCEL,POWERPOINT),MAIL COMUNICATION.
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**Achievements:-**

- Champion Trophy (DIWALI\_2021)-For Highest Qty Sales Of Mobiles and Highest Clearance of the Obsolete Stock.(Vijay Sales (India) Pvt. Ltd.
- Awarded as a best Store Manager Gujarat (2015\_Reliance Retail Ltd.)
- I had joined the company as a C.S.A. and then promoted as a Floor Manager.(Mahindra Retail Pvt.Ltd.)
- Hats off certificates for controlling damages,Saving company cost ,clearance of non moving stock (Mahindra Retail)

**THANKS & REGARDS,**

ANAND PATEL