# Kajal Motwani

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### Career Objective \_\_\_

To seek an assignment with a reputed organization, which offers an adequate platform for growth and at the same time continuously challenges my abilities and skills to ensure excellence.

### **Professional Synopsis**

- Proficient in understanding client's requirement
- Good at Management & Coordination of resources
- Can identify the problem and provide a solution to the problem very quickly

### Professional Experience

#### DeCasa Decor & Events

Ahmedabad, Gujarat, India

**DIRECTOR ( EVENT PLANNER )** 

July 2021 - Present

- Understanding the needs of the clients & delivering timely results according to their requirements.
- Hand-on experience of coordinating with vendors, which includes accommodation & transportation, catering, signage, displays, special needs requirements, printing & event security.
- Maintaining financial records for all the events.
- Monitored event activities to ensure compliance with applicable law and regulations, & provided quick resolutions.
- Collected client feedback & made changes to extend customer satisfaction.
- Ideation & Conceptualization of new event ideas on regular basis.

#### Key Achievements:

- Planned & Executed 75+ events in a year
- Generated Revenue of Rs. 15-20 lakhs in a year
- Executed Valentine's Day Event for over 200 people at YMCA club
- Established & curated strategic partnership with vendors for events
- Collaborated with Hotel Taj Skyline, Ahmedabad for various events
- Managed an event for Cricketer's family (name is confidential)

#### Rajavir Clothing Brand

Ahmedabad, Gujarat, India July 2015 - March 2020

MARKET RESEARCHER AND RESOURCE MANAGER

• Responsible for designing product catalogues & giving feedback on the same

- Analysed the market trends and made sample purchases accordingly
- Coordinating with the wholesale dealers and agents
- Managed resources & assigned daily responsibilities to team members

### Education \_\_\_\_\_

Som-Lalit Institute of Business Management	7.62 (CGPA)
MBA in Finance	2015
S.M. Patel Institute	67 %
Bachelor of Commerce	2011
St. Kabir School	77 %
HSC	2008
St. Kabir School	83 %
SSC	2006

# **Skills**

- Team Management
- Leadership Skills
- MS PowerPOint
- Management Skills
- MS Excel
- Accounting

## **Personal Interest**

Date of Birth: 16th August, 1990

Sex: Female

Marital Status: Married

Languages Known: English, Hindi, Gujarati and Sindhi

Hobbies: Craftwork
Travel
Event styling