

### CONTACT

P: +91 96913 35540 E: gupta.sauransh@live.com

# ACADEMIC QUALIFICATIONS

# MASTER OF BUSINESS ADMINISTRATION (MARKETING MAJOR)

Institute of Management, Nirma University | 2019-21 CGPA: 8.62

#### **BACHELOR OF BUSINESS ADMINISTRATION**

Institute of Management, Nirma University | 2016-19 CGPA: 8.21

#### HIGHER SECONDARY SCHOOL CERTIFICATE (XII)

The Shishukunj International School | 2015-16 Score: 86.6%

#### SECONDARY SCHOOL CERTIFICATE (X)

The Shishukunj International School | 2013-14 Score: 91.2%

### COMPUTER SKILLS

- Google Ads
- Search Engine
   Optimization (SEO)
- R Studio
- Microsoft Excel
- IBM SPSS
- ACE Equity
- Adobe Photoshop
- Adobe Illustrator
- Optimization (SEO) Adobe After Effects
  - Adobe Premiere Pro
  - Final Cut Pro X

# LEADERSHIP & EXTRA CURRICULAR ACTIVITIES

- Overall Events Incharge of Genesis: The Cultural Fest of Institute of Management, Nirma University. (2019)
- Sponsorship Committee Head for Genesis: The Cultural Fest. (2019)
- Media Committee Head for Genesis: The Cultural Fest. (2019)
- Logistics and Decor Committee Head for Genesis: The Cultural Fest. (2019)
- Core Co-ordinator at Abhivyakti: The BBA Cultural Committee at Institute of Management, Nirma University.
- Core Co-ordinator at Ritayan: The BBA Music and Dance Committee at Institute of Management, Nirma University.
- Served as the Deputy Head of Logistics in The Shishukunj Model United Nations Conference. (2015)
- Awarded a Merit Award for excellence in Instrumental Music - Drums at Ojas. (2014)
- Awarded a Certificate for Participation in Indore Marathon against Rape and Discrimination by IIM Indore. (2013)

# SAURANSH GUPTA

Behance Porfolio: <a href="https://www.behance.net/sauranshgupta">www.behance.net/sauranshgupta</a>
LinkedIn Profile: <a href="https://www.linkedin.com/in/sauransh-gupta-486385151">www.linkedin.com/in/sauransh-gupta-486385151</a>

## INTERNSHIPS

#### **CREATIVE CONTENT STRATEGIST**

#### **DDB Mudra Group**

#### (22feet Tribal Worldwide) | May - Aug, 2020

- Conceptualized and collaborated with the creative team to ideate, strategize and create effective and exceptional content for clients like Grofers, Reebok, Delhi Airport, 7UP (by PepsiCo) and MMTC-PAMP.
- Prepared performance reports to analyse the success of digital campaigns.
- Work recognized by ET BrandEquity, Social Samosa, Exchange4Media and MediaNews4U.

#### ADVERTISING AND MARKET RESEARCH

#### Rasna Pvt. Ltd. | May - June, 2019

- Worked towards new brand endorsement campaign through market research and analysis.
- Designed creatives for the Instagram handle under the social media agency: Rioconn Interactive Pvt. Ltd.

#### **MEDIA INTERN**

#### YES Foundation | May - June, 2019

Worked under the Yes Foundation Media for Social Change Fellowship
for Centre for Environment Education (CEE); made an awareness-based
short film and designed creatives for their social marketing campaign.

#### SALES AND ANALYTICS

#### BeWealthy Consultants Pvt. Ltd. | May, 2018

- Project Title: Study on Low Persistency Reasons & Portfolio Services Expectations in Market.
- Worked in the Sales and Analytics Department of BeWealthy Consultants.
- Suggested ways to improve products and services of BeWealthy Consultants.

#### **PROJECT INTERN**

#### Pahal Jan Sahyog Vikas Sansthan | May, 2017

- Worked as a part of an awareness campaign on education for children and women empowerment.
- Designed posters, brochures and banners for the campaign.

#### PROJECTS

- Presented a research paper at the 21st Nirma International Conference on Management, 2018. (Studied the 'Effects of music played in stores on consumer behaviour')
- Successfully made and presented a documentary on 'Prostitution in India' at the Institute of Management, Nirma University. (2017)

# AWARDS & ACHIEVEMENTS

- Awarded the title BEST PROJECT at the Sahodhaya Bal Vigyan Science Fair. (2014)
- Awarded a Merit Award for being a Math Wizard at Ojas. (2014)
- Awarded a Certificate of Creditable Performance in the ASSET Winter 2011.