

RESUME

PERSONAL DETAILS

Name: Pathik Shah
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ACADEMIC QUALIFICATION

Exam	Passing Year	College	University	CPI
B.E. (ELECTRONICS & COMMUNICATION)	2014	LALJIBHAI CHATURBHAI INSTITUTE OF TECHNOLOGY, BHANDU	Gujarat Technological University, Ahmadabad	7.05

Exam	Passing Year	School	Board / University	Percent
H.S.C. – Science	March-2010	SHRI VARDHMAN VIDHLAYA, MEHSANA	G.H.S.E.B., Gandhinagar.	64%
S.S.C.	March-2008		G.S.E.B., Gandhinagar	76%

PERSONAL SKILLS

- Good in communication skills
- Quick problems solving skills
- Team Leader

PERSONAL DETAILS

GENDER : Male
DATE OF BIRTH : APRIL 17TH 1992
MARITAL STATUS : Single

NATIONALITY : Indian
LANGUAGES : Gujarati, English, Hindi
HOBBIES : Movies, Travelling, History & Indian Mithology.

Role in Achievers Energy LLP

DESIGNATION: Technical Support Team leader

- Currently handling four states: SA, QLD, VIC and TAS.
- Handling the team of four.
- Customer support to solve the technical query via email or on call.
- Solving the query of customer and arrange Electrician to solve proble.
- Arranging the Installer according to availability and job requirement.
- Quick problem solving.
- Applying for the grid connect application in QLD and NT.
- Also aware about the pre-approval application for QLD, VIC, NSW and TAS

Role in Target Solar LLP

DESIGNATION: Sales & Operations Manager

- Currently handling four states: SA, QLD, VIC and TAS.
- Handling the team of Ten.
- To understand the customer requirement and offer the package accordingly
- To understand the market and promote the product
- Apply new social media marketing strategy.
- Hire new sales employee.
- Hire new electrician according to the industry standards.
- Micro manage every department like accounts, job booking, marketing, Application, review and documentation.
- To find the potential of every employee and help them solve problem.
- To make sure that operation running simultaneously.
- Ensure the growth of company with a satisfactory customer.

EXPERIENCE

SOLUTION BPO SERVICES (Mar 2014 to Nov 2014)	09 Months
AUSTRALIAN PREMIUM SOLAR (Dec 2014 to Mar 2016)	15 Months
ACHIEVERS ENERGY LLP (Apr 2016 to Feb 2020)	04 Years
TARGET SOLAR LLP (Mar 20)	Present

DECLARATION

I hereby declare that the above-mentioned details are true to the best of my knowledge.

YOURS SINCERELY

[PATHIK SHAH]