+917991161620

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https://www.linkedin.com/in/apeksha-rani-28b9b8162

### **OBJECTIVE**

To obtain an entry level position as a HR that will allow me to utilise the skills gained at Manipal University and build a long term career in HR specialist

#### **SKILLS**

Microsoft office

B2B international sales

Communication verbal and written

#### **LANGUAGE**

English and Hindi

#### **ACTIVITIES**

UDAAN 2018 customer interaction program covering areas of real life customer interaction & service, leadership training & team work.

# **APEKSHA RANI**

Naugachia Bhagalpur Bihar 853204



#### **EXPERIENCE**

Alpine health June 2023

sales exicutive

- \* Reaching out to generate business
- \* Creating and maintaining a database of prospect client
- \* Manage client accounts generated and assigned by regular follow-up
- \* Communicate with clients and understand their daily requirements of product

Glam Diva Kolkata sep 2022 - June 2023

Customer relationship exicutive

- \* Build good relationship with customer
- \* Resolve customer issues
- \* Worked on booking portal
- \* Alloted artist to the customer preference.

Avadh Utopia surat March 2018 - April 2020

GSA

- \* Interact with customers
- \* Providing information about products and services
- \* Answering questions
- \* Resolving issues.

## **EDUCATION**

Frankfinn airhostess institute kolkata Passing Year - 2018

Diploma in hospitality

Nalanda open University Patna Passing Year - 2022

B.com

Passing Year - 2023-Manipal University 25

imparoniversity 25

MBA (HRM)