

# Gargi Pancholi

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## Professional Summery

Dedicated professional with demonstrated strength in custom service, time management and trend tracking. Good troubleshooting problems and building successful solutions. Excellent verbal and written communication with strong background cultivating positive relationship and exceeding goals.

## Skills

- Multitasking
- Communication
- Coordination

## Experience

- **Think & Learn Pvt Ltd (Byju's) | | Oct-2020 - Current**  
**BDA**

Overcome customer objections using powerful product demonstrations.

Drove sales success by building display and merchandising attractive arrangements.

Met sales quotas, frequently exceeding targets by taking advantage of upselling opportunity.

- **Swawlamban Trust | | Oct-2018 - Sept - 2020**

Prepared schedules and assignment to meet short- and long-term business demands.

Monitored employee work to assess performance and identify knowledge gaps.

Planned and executed strategies to increase business and drive profit growth.

Established budgets, controlled expenses and met financial targets.

## Education

- **Bachelor of Arts | | June-2017 to July-2020**

Saurashtra University, Rajkot

- **Master of Arts | | Aug-2021 to curent**

IGNOU, Ahmedabad