

YOGESH SONARAT -

SKILLS

An out and out Sales Professional, having expertise of 4 different consumer facing industries. I like to take responsibility to grow the top-line of every company I join

OBJECTIVE

To understand the philosophy, business model & products of the company & post it, apply my skills to grow the sales of the company

EXPERIENCE

**Agency Manager | Max Bupa Health Insurance |
December 2020 – Till Date**

Got a grade promotion within 9 month sowing to one of the top distribution & policy activation figures in the region. Team of more than 60 sales agents ,

**Deputy Manager | Kotak Life Insurance |
August 2017 – December 2020**

Led a team of more than 75 sales agents and completed high growth sales in the entire Junagadh district

**Team Leader | GTPL Broadband |
December 2016 – August 2017**

Sales activation engagement in business and increase in distribution at micro level. Extensive knowledge of the Sales CRM

**Territory Sales Executive | Idea Cellular Ltd. |
February 2014 – December 2016**

Territory (Visavadar Taluka) Revenue target based sales. Constant updates of Product schemes knowledge

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Zanzarda Road, Junagadh – 362001

Educational Qualification

- S.S.C. from GSEB in the year 2000
- H.S.C. from GHSEB in the year 2002
- B.Com. from Saurashtra University in the year 2012

Name – Yogesh KeshavlalSonarat

Date of Birth – 7th April 1982

Languages known – Hindi, English & Gujarati