

Resume

ANKIT KANTIBHAI PATEL

Email: - ankpatel1992@gmail.com

Contact no: - + 919909020900 /+919099000444

Full Name	ANKIT KANTIBHAI PATEL
Date of Birth	06 TH APR 1992
Native Place	Ahmedabad, Gujarat.
Hobbies	Reading, Music.
Address	E-301 Nalanda Aryan , Opp Shivalay Residency Nr Gangotri circle Nikol ,Ahmedabad-382350

CAREER OBJECTIVE

Identify and recognize my talent by growing professionally to achieve the goal with sincere efforts and constant drive to excel with resourceful and innovative ways utilizing my skill and abilities in the field of Information Science which gives better and greater opportunities to serve as mankind.

ACADEMICS

Course	School / College	Board / University	Year Of Passing	Percentage (%)
B.COM	G . B .SHAH	Gujarat University	March -2012	66.66%
H.S.C	Jivan Sadhana High School	G.H.S.E.B	March-2009	66.14%
S.S.C	Ambuja High school	G.S.E.B	March-2007	51.59%

EXPERIENCE

Organiz ation	Departm ent	Responsibilities	Date of Joini ng	Date Of Relivi ng
VMSL	Retail Vodafone Store Executive	Have Experience in Postpaid Prepaid Sales and customer handling & achievement Monthly Target.	01-Apr-2013	15-Dec-2016
Vodafone	Retail Vodafone Store (Team Leader).	Handling store Team & Drive Business for KPI wise , Making MIS Related to KPI, PLAN Wise & Bill Cycle Wise Revenue Trend. I Also Achieved My all Targets given by Company Responsibilities.	16-Dec-2016	06-Oct-2017
Vodafone Idea Limited	Retail Vodafone store (Store Manager)	Supervising the Overall Management and Day to Day Operations of the store . Providing excellent customer service to designatated accounts. Handling customer escaltions pertaining to service Managing staff levels to eusure that key target marketing areas are always covered for sales.	07-Oct-2017	18-Feb-2022
HDFC BANK LTD.	Sales Manager Two-Wheeler Dept.	<ul style="list-style-type: none"> > To manage Business / Sales activity & service to Customers for Two Wheeler > Handle multiple verticals -Open Market/Branch/Alternate Distribution >Team Management. – off roll >Relationship management- Channels/Distribution >Drive overall strategy of the Bank in the region >Cross sell of products including Third Party >Customer retention and service 	19-Feb-2022	Till Date

SKILLS

- Basic Computer Knowledge (MS Office)
- Internet, Networking
- Languages : Gujarati, Hindi, English,
- Typing / Excel / Word
- Basic Knowledge Of Computer with System
 - Highly regarded for a proactive attitude and an ability to think inquisitively, searching ideas and solutions in management field.
 - Dedicated individual achieving a reputation for consistently going beyond what is required.
 - Detail oriented and resourceful in the completion of projects with an ability to multitask and meet strict deadlines.
- Organized individual, with exceptional follow through capabilities.
 - Adopt a creative approach to problem solving through use of excellent analytical skills.
 - Excellent interpersonal skill, confident and poised in interactions with individuals at all levels readily developing report with colleagues.

ARE OF INTEREST

- >Reading
- >Do the New
- >Aware to recent Technologies
- >Can read and write and speak English, Hindi and Gujarati.

Achievements

- >Service champ Award Winner 2 times in Zonal Level.
- >Retail Platinum club Monthly contest winner.
- >Best Store Manager awards
- >Bravo Awards at Zonal Leval
- >Retail Hall of Fame Circle Leval
- >Won 2 times in store competition as a team leader
- >Achieved 150% target every month in all KPIs

DECLARATION

I hereby declare that the above-mentioned information is correct and I bear the responsibility to the correctness for the above-mentioned particulars.

I give you assurance that if i am selected this post, i give my best for your institute.

Ankit patel