# **CURRICULUM VITAE**

## PANCHAL ROHIT B.

(Diploma – Mechanical Engineer)

Address: 14, Parikh Colony, Ranip Gam, Ahmedabad 382480, India. Email: panchalrohit5223@gmail.com Phone: +91-84-6051-4228

#### **➣** EDUCATION

➤ Pursuing Post Diploma Degree Course From L D College Of Engineering, Gujarat University, Ahmedabad (2015)

> Diploma in Mechanical Engineering, B.S Patel Polytechnic, Kherva (2009-2012)

<u>Project Title</u>: Breaking of piston in Injection Moulding Machine

Summary: Analysis on the breaking of the piston on the injection

Moulding machine at WINDSOR MACHINE LIMITED.

Responsibility: As a supportive team member

> Swaminarayan Higher Secondary School (2007)

Qualified by 60.60%. Board - G.S.E.B.

#### **WORK EXPERIENCE**

## **May, 2018–Present:**

> Senior Sales Executive, SSPM Systems & Engineers. Vatva, Ahmedabad.

SSPM SYSTEMS & Engineers:-SSPM is a leading provider of Pharmaceutical and liquid packaging machinery. We design and manufacture Solid Dosage equipment (Wet & Dry Granulation) and Liquid Packaging machinery. Since its inception in 2000, SSPM has installed Pharmaceutical and Packaging machinery in over 35 countries spread across 4 continents; SSPM is now a globally recognized brand. SSPM equipments have consistently shown to improve production yields by an average of 18% and reduce maintenance and running cost by over 35%.

<u>Job Role</u>: Sell the organization's products and/or services to established customers or develop new prospects within assigned territory. Monitor market conditions, product innovations, and competitors' products, prices, and sales. Prepare and maintain records for sales leads and progress status of accounts. Build relationships and identify the prospect's need for the products and/or services.

#### **❖** August, 2017–April'18:

> Senior Sales Executive, Apson Inc. Odhav, Ahmedabad.

**Apson Inc.:** APSON Inc. was imprinted well back in 1962 with the initiation of Rabatex Group in that year. A proud history with a humble beginning by manufacturing precision spares for Ingersoll-Rand air compressor, Hindustan Tractor Components and textile machinery industry, which subsequently transformed into a textile machinery manufacturing giant. Later the group made its footprint throughout the globe to achieve the status of multi-national company.

### **December**, 2012 – August, 2017:

> Purchase Assistant, U.E.P.L (Universal Erectors Pvt Ltd.), Ahmedabad.

<u>U.E.P.L</u>: Universal Erectors Pvt Ltd. (UEPL) is certified to ISO 9001:2008 standard and one of the pioneering Indian companies since 1976 having vast experience in the field of Engineering, Construction and Maintenance of Power Projects of various types and sizes of plant items, both in India and overseas. The company is well equipped to undertake construction of Power Plants with latest design.

<u>Job Role</u>: Assistant in Purchase Department, executing the material requirement on the sites and maintaining sufficient stock, dealing/negotiating (i.e. rates, payment terms and others) with the suppliers, formulate purchase orders, procuring proper material at best cost, follow-ups of the material, organizing the delivery of materials at sites to/on schedule, periodically visits at sites for physical inspection, coordinating and problem resolving skills.

## **Procuring material at U.E.P.L**:

• <u>Machines:</u> Welding machines, Drilling / Grinding / Cutting machines,

Hydraulic Jacks, Torque wrenches, Chain pulley blocks, Hydra,

Automobiles.

• Electrical items: Lamps, Circuits Panels, Power Cables, RCCB / MCB,

• Consumables: Electrodes, Filler wire, Wire lugs, SS shims,

• <u>Safety items</u>: Hand gloves, Goggles, Safety belt, Shoes, Ear plug, Nose

mask etc.

# **August**, 2012 – December, 2012:

> Pattern Filer, N.I.F (National Innovation Foundation – India,

Autonomous Body of Department of Science & Technology, Govt. of India), Ahmedabad.

<u>Job Role</u>: Joined N.I.F as a pattern filer. Where I used to feed / code the data of the patterns and do ghettoize the best innovative ideas. Make models of the best practical ideas and represent them at the exhibition held over **I.I.M**, **Ahmedabad**.

## Strength & Skills

- > Self-confidence,
- ➤ Ability to work under pressure,
- > Negotiation skills,
- Excellent communication skills with fluency in English, Hindi & Gujarati,
- > Aptitude over standpoint,
- > Synchronizing and problem cracking skills,
- Ability to lead a project team,
- ➤ Knowledge about AutoCAD and MS Office Suite.

### **➢** AWARDS

- Participation a technical exhibition held at VIDYA BHARATI TRUST POLYTECHNIC at SURAT. We made a small prototype of the SIESMOGRAPH.
- ➤ AutoCAD course apart from the college. (Khodiyar CAD Centre)

#### **REFERENCES**

- MrKiran Patel; H.O.D, Purchase Dept. at U.E.P.L
- ➤ Dr. Vivek Kumar; Sr. Innovation Officer / Scientist D at N.I.F (National Innovation Foundation India)

#### **➢ PERSONAL DOSSIER**

Father's Name : Panchal Bharatbhai K.

Date of Birth : 22nd June 1991

➢ Gender : Male
➢ Nationality : Indian
➢ Marital Status : Single.

Languages Known: Gujarati, English and Hindi.

► Hobbies : Listening music, Playing Carom & Cricket, Seeking new

places, Bike riding,

Rs. 4, 20,000 pa (CTC) + Allowances

#### **DECLARATION**

I hereby declare the information furnished above is accurate to the best of my knowledge and I bear the responsibility for the precision of the above mentioned particulars.

Yours Faithful, Place: Ahmedabad

Rohit Panchal Date: