# Mitesh Mehta

E-Mail ID: **meetraajmehta@gmail.com**

Mobile: **+91 78744 52682**

## Career Summary

To perform as a skilled Engineer, competent in current technology, excel in profession by taking up challenges at workplace, earn knowledge & Skill by maintaining learning attitude and use same for the enhancement of the organization.

## Experience Highlights

**Technical Skills**

- Application Security (Web Applications).
- Network and Infrastructure Security.
- Vulnerability and Threat Management.
- Data Protection (Database, Endpoints, Email).

**Management Skills**

- Project management.
- Delivery management.

**Service Enhancement**

- Sales Enablement.
- Pre-Sales Support.
- Lead generation based on service and trends.
- RFP and Tender.

**Industry Verticals Exposures:** BFSI, IT Service Provider, Pharmaceutical, Government

Well versed with following tools and technologies:

| Skills | Tools and Technologies |
|---|---|
| Endpoint Management | Antivirus – Symantec |
| | EDR - Symantec |
| | Client Management - Symantec/Ivanti |
| | Encryption – Symantec |
| Tenable | Tenable.io |
| | Tenable.sc |

| Network Security | NGFW - PaloAlto |
| | Proxy - Bluecoat On-Prem and Cloud Proxy |
| | Deception and Decoy - Attivo |
| | ATP - Symantec |
| | Email Security - Symantec and Proofpoint |
| | Web Isolation - Symantec |
| Server Security | Symantec Datacentre security |
| | File Integrity Monitoring - Tripwire |
| | Security configuration and management - Tripwire |
| | Vulnerability Management - Tenable and Tripwire |
| Database Security | Database Activity Monitoring - Imperva |
| Application Performance and Security | Web Application Firewall - Imperva |
| | Cloud WAF - Imperva |
| | Application Performance Monitoring - Solarwinds |
| Identification Management | Multifactor Authentication - Symantec and RSA |
| | Single Sign-On - Symantec and RSA |
| | Privileged Access Management - CyberArk |
| Cloud Security | CASB - Symantec |
| Others | Quality of Service (QOS) - Allot |

## Employment Overview

- Currently working at Solutions Enterprise Pvt Ltd as a Senior Support Engineer (DAM) since Dec-2021.
- Previously working at M. TECH SOLUTIONS (INDIA) PVT. LTD. as a I-Security engineer since Feb-2017

## Detailed Work Experience

**Solutions Enterprise Pvt Ltd.**
**Position: Senior Support Engineer**          **Duration: December 2021-till date**
**Specification: Cyber Security**          **Industry: System Integrator**

**Responsibilities:**
- Work on Multiple projects simultaneously, set priorities and meet deadlines.
- Security solutions evaluation & POCs & Implementation.
- Jointly work with Salesperson towards achieving the target for commercial business vertical.

- Solution discussion with customer & partners.
- Carrying out POC's/Evaluation for customer with justified size opportunities
- Working on the BOQ/ Sizing the appropriate platform for the opportunity
- Experience in Dashboard reports and performance Optimization

**M. Tech Solutions (India) Pvt Ltd.**
**Position: Information security Engineer**          **Duration: 2017 February-2021 December**
**Specification: Cyber Security**          **Industry: Distributor**

- Introducing new services within the security assessments portfolio.
- Technical discussions with customers/Partners
- Supporting new partners during due course and make them independent.
- Carrying out POC's for solution during evaluation
- Designing the Solution's as per customer need.
- Preparing the BOQ and commercials.
- Improve service value proposition and develop new offerings.
- Pre-sales for the Business Unit.
- Client Relationship & Satisfaction.
- Responsibility for managing the end-to-end vulnerability management workflow.
- Provides recommendations on improving the security posture of the client's enterprise.
- Scanning and identifying vulnerabilities associated with capital one assets connected to the network.
- The team also assisting with the prioritization and remediation of the identified vulnerabilities utilizing operational best practices to maintain all tools that are used in the scanning and identification of vulnerabilities as well as the tools used to rationalize, consolidate, and apply additional contextual information.

## Trainings Attended

- Attended various Security trainings such as Symantec Proxy, Endpoint Security, ITMS, DLP at Symantec
- Attended other training from OEMs like Attivo / CyberArk / Imperva / Klassify / PaloAlto / Tripwire / Tufin / Tenable / Symantec (Broadcom) / Allot / Ivanti / SolarWinds.

## OEM Certification

- **Symantec (Broadcom):** Symantec Endpoint Protection Sales Expert  & Sales Expert Plus Certification, Symantec CASB Sales Expert & Sales Expert Plus Certification,

Symantec DLP Sales Expert, Symantec DCS Sales Expert & Sales Expert Plus, Symantec Proxy SG Sales Expert & Sales Expert Plus, Symantec CloudSOC Sales Expert & Sales Expert Plus etc.

- **SolarWinds:** SolarWinds Certified Professional (SCP)
- **Security Scorecard:** Security Scorecard Certification
- **Proofpoint:** Proofpoint Accredited Channel Sales Professional (PACSP)
- **Imperva:** Imperva Partner Pre-Sales Accreditation, IU Administering Imperva Security Infrastructure, Imperva Web Security Associate Certification
- **Palo Alto:** Palo Alto ACE 8.0,8.1, Palo Alto EDU 110 & 120
- **Riverbed:** Riverbed SD WAN, RTSA, RTSS
- **Tenable:** Certified POV Engineer, Certified Sales Associate, Certified Sales Engineer

## Qualification

- **"M.Sc. IT"** from Maharaja Krishnakumarsinhji Bhavnagar University
- **"B.C.A."** from Maharaja Krishnakumarsinhji Bhavnagar University
- **"H.S.C."** Exam from B. M. Commerce High School, Gujarat Secondary & Higher Secondary Board Gandhinagar
- **"S.S.C."** Exam from B. M. Commerce High School, Gujarat Secondary & Higher Secondary Board Gandhinagar

## Declaration

I hereby declare that the details furnished above are true to the best of my knowledge. Any additional details required shall be provided on request.

(Mitesh Mehta)