## **CURRICULUM VITAE**

## Janki Kanaiyalal Soni

Sundram,
Near vijay Hanuman Temple
Ambica Nagar Society,
Palanpur - 385001,

E-mail:- jankisoni23@gmail.com

### **OBJECTIVE**

A challenging & responsible job in an organization where there is a scope for contributing and updating my knowledge & skill for the development of self & organization in the field.

## **CURRENTLY WORKING**

Company: Unique MEP Projects Pvt Ltd

Role: Sr Executive, Marketing & Estimation

Joining date - 11 May, 15 to Till...

## **Job Description**

- Business Development Activity
- Make Initial Customer Contact Through Visits Or Calls
- Arrange Meetings With Potential Clients
- Negotiate Prices And Variations In Prices And Specifications
- Tender Works also Regular Follow Up

#### **WORK EXPERIENCE**

1) Company: Hi-Tech Elastomers Pvt Ltd

Role: Marketing Co-Coordinator

Joining date - 1.9 year

### **Job Description**

- Handle Inquiry also regular Follow up
- Regular Use of Software Updating
- Business Development Activity
- Tender Works

2) Company: Mehta Cad Cam System Pvt Ltd

Role: Marketing Co- Coordinator

Experience: 1.2 year

### **Job Description**

 Preparing Quotation, Performa Invoice, Delivery Challan, Sales order confirmation, Branch Transfer and Stock Transfer Entry

• Regular use of ERP & TALLY

• Handling the Same department in 25 branches across India

• To Look after order, import, dispatch & Payment collection.

# **EDUCAIONAL QUALIFICATION**

NAME OF EXAM	BOARDS/	YEAR OF PASSING	PERCENTAGE	CLASS
	UNIVERSITY		%	
MBA.	GTU	APRIL 2012	8.57 (SPI)	FIRST
(MARKETING)				
B.B.A	N.G UNIVESITY	MARCH 2010	77.6	FIRST
HSC	GUJARAT BOARD	MARCH 2007	76.14	FIRST

### **PERSONAL DETAIL**

Birth Date : 23<sup>nd</sup> March, 1990

Sex : Female

Contact No : 9712529026

Nationality : Indian

Hobbies: - : Travelling, Reading, Listening Music Etc.

## **DECLARATION**

I hereby declare that the information furnished above is true to the best of my knowledge.