



MAULIK SHAH

CONTACT

Flat No F/102, Vedika Happy Valley,
Randesan, Gandhinagar, Gujarat,
India 382007

Mobile: 9824509581

maulikforever@gmail.com

EDUCATION

May 2004

Diploma Taxation Practice: Income
Tax, Sales Tax, Service Tax

Siddharth Law College,
Gandhinagar

April 2004

LL.B: General Laws

Siddharth Law College,
Gandhinagar

March 2003

M.com: Cost Accounting

Gujarat University, Ahmedabad

March 2001

B.com: Advance Accountcy

**Samrpan Arts And Commerce
College,** Gandhinagar

LANGUAGES

Gujarati:

Bilingual or Proficient (C2)

Hindi :

Upper intermediate (B2)

English :

Intermediate (B1)

PROFESSIONAL SUMMARY

Multi-tasking Manager well-known for creating positive workplace culture and high-performing teams. Demonstrated Home Loan & Mortgage Loan expertise, including competitive offerings, pricing and market positioning.

SKILLS

- Sales and Marketing
- Negotiation
- Operations management
- Leadership
- Relationship-Building
- Business Development
- Staff Management
- Goals and Performances
- Solution selling
- Verbal and written communication
- Coaching and mentoring
- Time management
- Decision-Making
- Active Listening
- Teamwork and Collaboration
- Organization and Time Management

WORK HISTORY

March 2023 - Current

Location Head, IIFL Home Finance Ltd, Gandhinagar -
Ahmedabad

September 2022 - March 2023

Area Sales Manager, YES Bank Ltd., Ahmedabad

August 2021 - September 2022

Area Sales Manager, Axis Bank Ltd, Ahmedabad

April 2019 - July 2021

Senior Sales Manager, Quess Crop Ltd., Ahmedabad

August 2014 - March 2019

Deputy Sales Manager, Axis Securities Ltd, Ahmedabad

April 2014 - July 2014

Sales Manager, HDB Financial Services, Gandhinagar

July 2013 - March 2014

Sr. Sales Executive, *IDBI Bank Ltd*, Gandhinagar

May 2007 - November 2009

Sales Development Manager, *HDFC Life Insurance* , Gandhinagar

October 2004 - May 2007

Sr. Marketing Executive, *Leading Edge*, Gandhinagar

February 2003 - May 2004

Sr.SalesExecutive, *I Direct Ltd*, Gandhinagar

February 2002 - January 2003

Marketing Executive, *Auto Fin Lease*, Gandhinagar

ACCOMPLISHMENTS

- Managed the Jump Start 2.0 award winning Highest Sale Affordable Home loan at Axis Bank Ltd.

ADDITIONAL INFORMATION

Farther Name :- Rameshchandra Shah

Date of Birth :- 12 May 1981

Marital Status :- Married.