

RESUME

PRAVIN PARGHI

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CAREER SUMMARY

Since 24 years professionally working with the nonprofit organizations, Profit motto sectors, Trading, Events & Exhibition industries in the various regions of entire India. Pursuing experience on Networking, Policies, Budgeting, Risk analysis, Program/Project planning, Implementation, Coordination & Liaisoning, M&E, Training & Development, Team management, Resource mobilization.

PERSONAL DETAILS:

✚ Date of Birth : 09/06/1973, Nationality: Indian, Passport No: J1356333
✚ Languages known : Gujarati, Hindi, English,
✚ Permanent Address : SUVAS ORAM, Block – G/303, Opp: Shiv Darshan Society, Nr: Girivar Pride, S.P. Ring Road ODHAV, Ahmedabad-382415, Gujarat
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Task Completed during professional career as under.

1. Research & launched new Project of SPKB (Sanitary, Plumbing, Kitchen & Bathroom).
2. Project completed AIRCON EXPO-2018 within 45 days
3. Water Safety, Hygiene and Sanitation Management under Swachh Bharat Mission (SBM) project & UNICEF – SWASTH – R (Wash) Project for Udaipur (Raj).
4. Disaster Risk Reduction project (DRR) in Gujarat & Gorakhpur – UP
5. Inclusive Development of Musahar Community of Eastern UP ,
6. School Safety project (Non Structural Risk Mitigation- NSRM) in Gujarat,
7. CBDRR & Rehabilitation project in Kutch District- Gujarat
8. Non Structural Risk Mitigation (NSRM) project for Kutch & Jamnagar District of Gujarat.
9. Rural Habitat & WASH project of Banaskantha & Patan District of Gujarat.
10. Gujarat Environmental Health Improvement program (GEHIP) in Banaskantha & Patan District of Gujarat
11. Total Sanitation (TSC) project of Banaskantha & Patan District of Gujarat.

KEY SKILLS

- ✓ Distributors & Dealers networking
- ✓ Project planning & Implementation
- ✓ Develop Sales, Marketing & promotion strategies.
- ✓ Budgeting & Risk calculation
- ✓ Monitoring & Evaluation
- ✓ Administration, Recruitment & Orientation
- ✓ SWOT analysis, Safety & Social Audit.
- ✓ Training & Development
- ✓ Sustainable Business Development
- ✓ IEC development
- ✓ Non Structural Risk Mitigation (NSRM)
- ✓ Preparation of Business road map
- ✓ CLTS triggering

KEY ACHIEVEMENTS

- ✚ AIRCON EXPO 2018 completed within 45 days (Unique Exhibition on Air Conditioning)
- ✚ Trained 1500 CERTs & 250 DMDs Volunteers, Prepared 365 CDRP & ERP (DM) Plan in Gujarat & UP under DRR Project
- ✚ Prepared 150 (VAP) & (VIC), 250 PRA (Participatory Rural/Risk Appraisal) & 365 HVCRA (Hazard, Vulnerability, Capacity & Risk Analysis).
- ✚ Conducted 05 workshops for Volunteers VS Professionals responsibilities and code of conduct.
- ✚ Executed 4 awareness campaigns, (1.Total Sanitation, 2.Health and hygiene, 3.School sanitation 4.Safe You Safe Me),
- ✚ Trainings on Structural & (NSRM) to Govt. Engineers under school safety project of Kutch & Jamnagar District,
- ✚ Constructed 4500 Toilets & 35 Mason Training, 30 (GPs) made (ODF) in (Guj & Raj), 25 Gender sensitization workshop

EDUCATION & QUALIFICATION

1. B.A. with Sociology from Dr. Babasaheb Ambedkar Open University (BAOU) Ahmedabad (DLM),
2. Certificate of Environmental Studies.(CES), Dr. Babasaheb Ambedkar Open University (BAOU) Ahmedabad (DLM), 58%
3. Completed Certificate Course on Managerial Effectiveness from Ahmadabad Management Association (AMA), Ahmadabad – November - 2011.
4. Introduction of Computer (Win-98 & MS Office 2000 & AutoCAD 2000) from Directorate of Employment & Training, Gandhinagar- 2000 - 74%
5. Computer Course - 2001(NIIT) Sidhpur – Patan
6. Surveyor N.C.V.T – 1991, 74% (ITI Surendranagar)
7. S.S.C (Science) 1989, 59% (GSEB)

WORK EXPERIENCE

Sr. No	Organization (Sales & Marketing)	Designation	Tenure
1.	HDFC Life Insurance	Financial Consultant (Freelancer)	25 th May 2019 to Continue..

Main Responsibilities

1. Sales insurance policies
2. Recruit insurance advisors
3. Orientation and Motivation of Insurance Advisor.

Sr. No	Organization (Sales & Marketing)	Designation	Tenure
2.	Aakar Exhibition Pvt Ltd. (Associate with Iconic)	Sr. Marketing Executive Project Head (PARTNER)	5 th February - 2018 to 10 th to July 2018 11 th July - 2018 to 20 th March 2019

- ✚ Handle the independent project of SPKB – 2018 exhibition on sanitary wares, Plumbing, Kitchen modular & Bathroom Fittings. Manage team, Project Sales, Marketing, and Promotion & Production. Coordinate with business networking Chanel & Business Association
- ✚ Sales, marketing & Promotion of the exhibitions. Coordination with Distributors, Dealers & business Association

Sr. No	Organization (Sales & Marketing)	Designation	Tenure (2.5 year)
3.	Mahan Seva Sansthan– Kolyari, Udaipur Rajasthan	Program Coordinator – WASH project Project Coordinator – DRR Project Project manager – Gaushala project	10 th August-2015 To 31 st Jan - 2018

- ✚ Role as a senior level management, Over all in charge of WASH & DRR – R PROJECT,
- ✚ Over All Management Of Gaushala, Project Execution, Sales & Marketing of Organic product
- ✚ Production Management & Quality analysis, , Lisoning with District and State Level Government Departments.

4. AKDN Experience (Aga khan Development Network) (July 1996 to Aug-2015 = 12 years)

Sr. No	Organisation	Designation	Tenure
4.1	Focus Humanitarian Assistance	Assistant Program Officer- DRR	7 th Aug'2007 to 3 rd Aug'2015
4.2	India (AKDN)	Field Officer- DRR (Promoted to APO)	7 th Mar'2007 to Aug'2007

- ✚ Work as a project leader. Like as a senior Level Management

Sr. No	Organisation	Designation	Tenure
4.3	Aga Khan Planning and Building Service India (AKPBS) (AKDN)	Program Assistant	2 nd April-2002 To 7 th Feb-2007

Role as a Middle level Management, work under (GEHIP, SSP, WASMO Projects of Banaskantha & Patan Dist- Gujrat.

Sr. No	Organisation	Designation	Tenure
4.4	Muniwar Abad Charitable Trust – Sidhpur (An Affiliate of Aga khan Development Network) (AKDN)	Program Assistant	1 st Dec 1999 To 31 st March 2002

- ✚ Worked under the project of Environmental Sanitation Programme (ESP),(GEHIP)&(SSP) (Role as like junior Level employee)

Sr. No	Organisation	Designation	Tenure
4.5	Aga Khan Rural Support Program India (AKRSPI)(An Affiliate of Aga khan Development Network) (AKDN)	Technical Assistant	1 st July-1996 To 30 th Nov-1999

5. Initially Starting career with Profit motto sectors

Sr. No	Organisation	Designation	Tenure
5.1	Bombay Minerals Limited Jamnagar	Mines Surveyor	June-1995 To June-1996

- ✚ Mines survey, quantity calculation & topographic survey of Bauxite mines area.
- ✚ Plan table survey & Use of Total Station for surveying and preparation contour map of mines area

Sr. No	Organisation	Designation	Tenure
5.2	Raghuvir Construction Company, Baroda	Site Engineer	January-1996 To May-1996

TRAININGS / WORKSHOPS

- ✚ Recognized and Appreciated by the Aakar Exhibition Pvt Ltd, for Achievement “Aircon Expo 2018” in shortest time.
- ✚ “Participatory Rural Appraisal” (PRA) from AKRSP (I), Netrang, (Gujarat) for 5 days (18th–22nd April'2000).
- ✚ “Scientific Approach for Site Selection of Recharge Structures Training” from (GJTI) Gujarat Jal seva Training Institute, Gandhinagar for 3 days (17th - 19th June –2003)
- ✚ Maintenance and Security & Safety of the Residential Society in Rural & Urban Areas from AKPBSI Mumbai & Development Credit Bank & Muniwar Abad Charitable Trust for 2 days in 2003.
- ✚ Adolescent Intervention workshop Organized by AKF at Bodhshala Alwar Rajasthan for 5 days in 2004.
- ✚ National Rural Drinking Water Quality monitoring and Surveillance Programme from WASMO and Supported by UNICEF at Gandhinagar (State level workshop) for 2 days (19th & 20th Sept-2006).
- ✚ Community Based Disaster Management from Red R India for 5 days in 2007.

- ✚ Sphere Minimum standards in Disaster Response from Focus Europe and International Sphere & Training specialist for 5 days in 2007
- ✚ Developing Presentation Skill from IRFT, Mumbai for 1 day in 2008.
- ✚ Comprehensive Course on Disaster Management from GIDM, Gandhinagar & SPIPA, Ahmadabad for 5 days (4th to 8th May-2009).
- ✚ Principle of Geographical information Systems & Remote Sensing from Bhugol GIS Pvt. Ltd. & IIT Mumbai for 4 days(3rd to 6th Nov-2009)
- ✚ Emergency Need Assessment & project planning from Red R India, Pune for 4 days (23rd to 27th Feb-2010)
- ✚ Participated in the State level stakeholder workshop on Flood Early warning System on 26th Feb-2016 Organized by: Uttar Pradesh State Disaster Management Authority (UPSDMA) in Lucknow in collaboration with Practical Action Group.

Recognition, Awards & Accolades

- ✚ **Best Staff Performance Award –2005** - by AKPBSI – Mumbai.
- ✚ Recognized for as a **Senior Social Mobilizer & Team Leader** by the WASMO Gandhinagar in the SWAJAIDHARA & Drinking water project for BK & Patan District- GUJ In Year 2005-2006
- ✚ Nominated as a **Trainer for the Total Sanitation Campaign Training** by the TSC cell Banaskantha & Patan District – Gujarat- in year 2006-2007.
- ✚ Nominated As a **Trainer for Structure and Nonstructural Risk Mitigation** by GIDM for School safety project of Kutch & Jamnagar district – Gujarat.
- ✚ Awarded by the district collector of Udaipur, Rajasthan for Making **Open Defecation Free (ODF) GP include six villages in the toughest tribal area of Udaipur**, Rajasthan on 29th September 2016.
- ✚ Appreciated & awarded by Sub District Magistrate & President of Swachh Bharat Mission of Jhadol block of Udaipur- Rajasthan for **100% Divyangs (Differently able people) toilets covered with adding additional feature for easy & safe defecation in the toughest tribal area** in Jetawada GP (Including six villages) Phalasiya block of Udaipur Rajasthan on 29th September 2016.
- ✚ Awarded By Aakar Exhibition Pvt. Ltd. for independent Manage Aircon Expo 2018 (As 1men Army expo)

Declaration

I hereby certify that all the foregoing information are true to the best of my knowledge and belief and in case it is found out that any information provided by me is incorrect or wrong or false or fabricated I am liable to be terminated from the appointment if granted.

Signature: Pravin Parghi

Date: 21/08/2019