

Jerin Reji



jerinreji100@gmail.com



+91- 9638943100

Academic Qualification

- **BE in Mechanical Engineering** (2019)
Marwadi Education Foundation Group of Institutions, 6.99
- **HSC** (2014)
Kendriya Vidyalaya, 65.4%
- **SSC** (2012)
Kendriya Vidyalaya, 70.3%

Experience

Junior Program Advisor - Catalyst Executive Education Institute

Sept till April

- Generating revenue by counseling prospects and converting them into clients
- Counseling and Explaining Executive Education Programs to Organizations, Clients
- Sourcing new sales opportunities through inbound lead follow-up and outbound cold calls and emails
- Handle B2B and B2C Counseling and find their requirement
- Managing the sales process, from identifying leads, nurturing leads, understanding business needs and presenting services
- Responsible for building and maintaining strong, long-lasting relationship with organisations
- Helping the team to draft and negotiate contracts

Internship

Production Engineer Intern - Robotech Industries

01/01/2018-30/03/2018

- Ensured that the manufacturing process ran efficiently
- Regularly checked the equipments for any wear and tear
- Analysed the operation issues and installation of new equipments
- Analyse how many workers are required in a production line
- To analyse a method to minimize wastage of the material
- Ensure the products are produced as standards
- Ensure that the products are going to packaging properly
- Ensured meeting the project deadline

Project

Automatic shifting of Gear using Derailleur

- Analysed and fabricated automatic shifting of Gear using Derailleur
- Software used - Creo Parametric and Solid works
- Coding of Servo motor and integration of servo motor with Arduino
- Assembly of Individual components and testing

Extra Curricular Activities

- An active member of **CAD club** of the college
- Conducted Solid Works and Creo Parametric events under the umbrella of the CADclub
- Sports enthusiast and member of **Athletics** team
- Participated in Regional level GTU tournament
- Active member of **Green Batti Project** - A social project of mentoring the under-resourced children from age group 18-23 years
- Attended events like Marketing & entrepreneurship summit
- Participated in **Solar Training Program** conducted by kWatt Solutions and **IIT-Bombay**
- Scored 6.5 bands in **IELTS**
- Was a active member at **smile foundation** for the welfare of underprivileged children
- Also worked for enrolling poor children to schools via- **smile foundation** initiative