

# Chirag Rathod

## Sr. Relationship Manager - Sales

Agile, results-oriented Sales Professional with more than 6 years of experience providing the service to reputed organization in Automobile retail sector. Equipped with a record of success in managing clients directly during end to end process of selling and after sales services. Endeavoring for exciting and challenging opportunity in providing the exceptional service to customers in Automobile sector.



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📍 Ahmedabad, India

## SKILLS

Customer Service support

Interpersonal communication skill

Relationship Management

Presentation

Lead Generation

Team management

Sales

Planning

Result driven

MS Office

Adobe Photoshop

## WORK EXPERIENCE

### Sr. Relationship Manager

Kataria Nexa, Ambavadi, Ahmedabad

04/2021 - 02/2022

Ahmedabad

#### Achievements/Tasks

- Participate in events organized by company to promote the company brand.
- Achieve a monthly target set by company.
- Attend the walking customer & Give them brief idea about premium brand cars Close the deal.
- Attend inbound & outbound inquiries Calls & turn into positive sales revenues.

### Team Leader

Kataria Maruti Suzuki Arena, Maninagar

12/2016 - 04/2021

Ahmedabad

#### Achievements/Tasks

- Direct Sales to Customers
- Understanding & Fulfilling customer requirements
- Target Achievements in Sales & Value Added Services
- Lead generation & management
- Long-term Customer Relationship

## EDUCATION

### Diploma in Civil Engineering

Government Polytechnic, Palanpur

01/2009 - 01/2012

Palanpur

### H.S.C

Diwan Ballubhai School

03/2006 - 03/2008

Ahmedabad

## LANGUAGES

English  
Full Professional Proficiency

Hindi  
Full Professional Proficiency

Gujarati  
Native or Bilingual Proficiency