

RUSUME

ANKIT KUMAR VISHWAKARMA

525, HARSHIT NAGAR YADAV COLONY

JABALPUR (M.P.) Contact no.: 9174711077, 9993014399 E-mail: ankitvishwakarma761@gmail.com

CAREER OBJECTIVES

Seeking for a challenging career in Marketing and gaining experience in the field to utilize my organizational and marketing skills, in order to increase productivity of the organization.

SKILLS SET

Strong communication skills

Team player

Strong analytical skills

Convincing ability

Willingness to learn

Strong interpersonal skills

EDUCATION QUALIFICATION

MBA Marketing & Finance from Dr. C.V Raman University with 74%

BE from Vindhya Institute of Technology & Science with 63.5%.

WORK EXPERIENCE

Company: GrayQuest Education Finance Pvt Ltd. Job Title: Sales Associate Duration: 22 March 2023 to Present Work Description

Work as a Sales Associate.

Help customer to financial problem.

Need generate to customer for purchase our company product.

WORK EXPERIENCE

Company: Byju's Think and Learn Pvt Ltd Job Title: Business Development Executive Duration: 11 July 2022 to 24 Nov 2022 Work Description

Work as a Business Development Associate.

Handling Counselling and Sales.

Handling objection through by customer.

WORK EXPERIENCE

MBA in Marketing with 4 months of experience in Marketing and Business Development.

Handled Marketing Successfully.

Worked with Dazzel Digital Pvt Ltd as a Business Development Executive from Corporate Clients.

Company: Dazzel Digital Pvt Ltd Job Title: Business Development Executive (Off Role) Duration: 1 Oct 2017 to 15 Feb 2018 Work Description

Lead generation through different ways.

Finding new prospects and potential corporate and individual buyers.

Up selling and cross selling in existing clients list. ACADEMIC PROJECT UNDERTAKEN

Project: Sales & Marketing analysis Duration: 10 weeks Company : KNPL Work Profile:

Going on field with seniors to study the market and customers of the company

Generating enquiries for the company and converting them to customers

Studying market, the company products as compared to other companies

Assisting seniors in daily activities

TECHNICAL SKILLS

MS Office

Internet use for research

Hands on experience on SAP module ACTIVITIES AND INTEREST

Taking the knowledge of technical products in the market via internet.

Playing cricket and football.

PERSONAL PROFILE

NAME : ANKIT KUMAR VISHWAKARMA

FATHER'S NAME : MR. ASHOK KUMAR VISHWAKARMA

DATE OF BIRTH : 10/02/1993

SEX : MALE

MARITAL STATUS : SINGLE

LANGUAGE KNOWN : ENGLISH & HINDI

PERMANENT ADDRESS : 525, HARSHIT NAGAR YADAV COLONY,
JABALPUR (M.P.)

CERTIFICATION

I, the undersigned, certify that the above statements are true to the best of my knowledge and belief.

PLACE: Jabalpur ANKIT KUMAR VISHWAKARMA

DATE: