

Ravi Patel

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PROFILE SUMMARY

- 8 years of work experience in Health Care domain with expertise in **Procure to Pay(P2P) cycle, Inventory Management.**
- Expertise in managing day-to-day **relationship with suppliers**, transporters, and shipping lines from placement of order till delivery of shipment, **rate negotiations** to ensure achievement of **service and quality norms** for smooth flow of operations

WORK EXPERIENCE

Narayana Health Ltd, Ahmedabad		Head of Supply Chain Management	Feb'18 – Present
Roles & Responsibilities	Direct Procurement		
	<ul style="list-style-type: none"> • Steering a team for the end-to-end procurement (P2P cycle) of Surgical and Drugs with Oracle (ERP) • Ensuring timely sourcing of regular 6400 SKUs and monitoring margins, lead time and deviations • Supervising 79 regular vendors for on-time and full (OTIF), reconciliation of payments and product quality • Supervising price and brand deviations with minimization of direct cash purchases and loss of margins • Fixing the prices on the drugs & surgical for maximization of savings by framing of rate contracts • Coordinating with cross-functional departments for ascertaining procurement of drugs and surgical • Assessing supplier's performance by reviewing quality, cost capability, corrective action time & reaction time • Ensuring the availability of stock at all stores with optimum level of inventory. • Regulating discount strategy in stores for maximization of sales with less stock outs. • Strategically monitor key metrics such as days of inventory, non-moving items, vital items for Unit and manage actions (liquidating stock to Other units. • Designed and Documented end to end SOP for COVID-19 Vaccination 		
	Indirect Procurement		
	<ul style="list-style-type: none"> • Leading a team for the procurement of Bio-Medical equipment & instruments and non-medical equipment • To frame Annual Maintenance Contracts and release work orders for renovation and civil works 		
	Inventory Management		
	<ul style="list-style-type: none"> • Demand planning of 6400 SKUs for complete requirement for 6 stores with inventory levels up to 2 Cr. • Spearheading a team of 25Pharmacists for issuing the drugs & surgical, linen and lab reagents & consumables • Conceptualizing Standard Operating Procedures (SOP) for enhancing the dispensing and receiving process • Supervising the service levels and deviation of goods, regulating the inventory levels bases on VED and FSN • Ensuring to have non consigned & consigned inventory availability in line with the end users • Conducting regular stock audits, clinical audits and meetings with end users for improving the deliverables 		
Shalby Hospitals, Ahmedabad		Assistant Manager	Mar'17 – Jan'18
Roles & Responsibilities	<ul style="list-style-type: none"> • Spearheading a team of 18 Pharmacists for issuing the drugs & surgical, linen and lab reagents & consumables • Conceptualizing Standard Operating Procedures (SOP) for enhancing the dispensing and receiving process • Supervising the service levels and deviation of goods, regulating the inventory levels bases on VED and FSN • Ensuring to have non consigned & consigned inventory availability in line with the end users • Conducting regular stock audits, clinical audits and meetings with end users for improving the deliverables 		
Adani hospital, Mundra		Sr. Executive (Supply chain)	Mar'15 – Feb'18
Roles & Responsibilities	<ul style="list-style-type: none"> • Spearheading a team of 12 Pharmacists for issuing the drugs & surgical, linen and lab reagents & consumables. • SPOC to support and coordinate all purchasing related activities for 16 OHC centre. • Ensuring the availability of stock at all stores of Hospital as well as 16 OHC centre with optimum level of inventory. • Strategically monitor key metrics such as days of inventory, non-moving items, Expiry items for All Sub stores. • Doing ABC Classification and forecasting of items considering re-order point and MOQ level 		
Cheers Interventional Pain Management Hospital, Ahmedabad		Administrator	Jan'14 – Mar'15
Roles & Responsibilities	<ul style="list-style-type: none"> • Handling of all operational Activities of 3 Daycare Hospital. • Promoting sales of Laparoscopic camera Systems e.g., Storz, Stryker, ETC. • Proper Management of International Patient who are coming for Spine Endoscopic Surgery. 		

Sahyadri hospital, Gandhidham		Supply chain Executive	Nov'12-Nov'13
Roles & Responsibilities	<ul style="list-style-type: none"> • Spearheading a team of 12 Pharmacists for issuing the drugs & surgical, linen and lab reagents & consumables. • Ensuring the availability of stock at all stores of Hospital. • Doing ABC Classification and forecasting of items 		

SCHOLASTIC RECORD

Year	Degree	Institute	
2013	Masters in Hospital Management	HNGU, Patan	Grade B
2010	Bachelor's in pharmacy	HNGU, Patan	62.30%
2006	HSC	GHSEB Gujarat	77%
2004	SSC	GSEB Gujarat	80.71%