

Sony Kumari

Mobile: +917070344872

Address: - Prahladnagar, Ahmedabad

E-mail ID: pandeysoni114@gmail.com

LinkedIn: [linkedin.com/in/sonipandey39a7711b2](https://www.linkedin.com/in/sonipandey39a7711b2)

CAREER OBJECTIVE:

A dynamic professional with 10 months of experience as a insurance officer in the Bancassurance seeking a challenging role that enables me to contribute with My experience, knowledge, and skills in an esteemed organization.

ACADEMIC QUALIFICATION:

YEAR OF PASSING	DEGREE	SCHOOL/COLLEGE	BOARD/UNIVERSITY	PERCENTAGE
2021	MBA(FINANCE)	LJ Institute of management Studies	GTU	81%
2019	B.COM (Advt. & Mkt)	St. Xavier's College, Ranchi, Jharkhand	Ranchi university	77%
2016	H.S.C	DAV Public School NTS Barkakana, Jharkhand	CBSE	78%
2014	S.S.C	DAV Public School Giddi 'A'	CBSE	70%

STRENGTH:

- Adaptability & Grasping
- Team work
- Financial analysis
- Critical Thinking
- Dedicated to work
- Business Communication, Network & Negotiation
- Time Management
- Market Research

WORK EXPERIENCE:

Name of the organization: Chola MS General Insurance Private Limited.

Cholamandalam MS General Insurance Company Ltd (Chola MS) is an Indian insurance firm and a joint venture between the Murugappa Group, an Indian conglomerate, and the Mitsui Sumitomo Insurance Group, a Japanese insurance company. The firm produces a range of insurance products, including accident, engineering, health, liability, marine, motor, property, travel and rural insurance for individuals and corporate insurance.

Position: Insurance officer (Bancassurance)

- I am working with this organization since 6th may 2021.
- I have to manage good and quality relationship with our business partners.
- Serving quality services to clients and customers.
- Building good relation with bank staffs.
- Maintaining proper MIS, DSR Reports.
- Implementing competent strategies for exploring potential business avenues, developing existing business and meeting pre-determined sales targets.
- Identifying, qualifying and securing business opportunities, coordinating business generation activities, developing customized targeted sales strategies.
- Maintain fruitful relationships with clients.
- Respond & resolve the queries of clients related to Business Proposals, Product or service.
- Maintaining Knowledge of all products and services offerings.

Internship:

- Summer Internship (MBA) from LJ INCUBATORS (30 Days)
- Internship (B. Com) from Arvind Lifestyle Store. (50 Days)
- Internship (B.com) from Danik Jagran (30 Days)

Technical Skills:

- MS Office
- Advance Excel

Certification Courses:

- Advance Excel Course (2018) from St. Xavier's College, Jharkhand
- Ethics & Values Course (2019) from St. Xavier's College, Jharkhand
- Digital Marketing Course (2020) from Google Office (Online)

Key Achievements:

- Achieved certificate of Dancing in state level Competition.
- Achieved Volunteering Certificate at Momentum Jharkhand from Ranchi.

PERSONAL DETAILS:

Address (Present) : Surdhara 28 Bungalow, opp. Heritage SKYZ
Prahladnagar, Ahmedabad, Gujarat 380051

Date of Birth : 25th July 1999

Gender : Female

Marital Status : Unmarried

Languages Known : English, Hindi

DECLARATION:

I hereby me declare that all the above information given by me are true to the best of my knowledge.

Place: - Ahmedabad

SONY KUMARI