

## Curriculum Vitae - Jitendra Patel

Job Seeker Name Jitendrakumar Natvarlal Patel  
 Mobile Phone +91-9727018070  
 e-mail [jita.patel@gmail.com](mailto:jita.patel@gmail.com)

### ::: Objective :

Strong leadership and organizational skills Experienced in negotiations and conflict management Able to establish professional rapport easily, creating trust and developing future business.

### ::: Work Experience :

**Work Experience** : 25+ years

**Present Status** : employed at Vu Technologies Pvt. Ltd. H.Q. Mumbai. India.

Duration	Company Name / Location	Designation	Job Profile
Since 7 <sup>th</sup> September-2016	Vu Technologies Private Limited.	Business Development Manager	To create long term repeat business relationships with regional responsibilities. Proven expertise in relationship building and channel management. Responsible for sales and relationship management of retailers and distributor partners. Responsible for new product growth sales goals, and maintaining and growing existing product lines including product presentations and training.
1 December 2014 to September 2016	Advance Infotech	Sales Manager	Responsible for selling of IT products in corporate and to channel partners.
21 <sup>st</sup> August-2004 to 29 November 2014	Zenith Computers Limited. Ahmedabad	Customer Support Manager	Revenue generation through AMC-FMS Services sales. Achieved 95% SAME DAY CALL CLOSER. And managing warranty support for Vu Technologies products, Intelligent TVs & various display products within in the Gujarat state.
1 Dec. 2000 To 21 Aug. 2004	T M Systems Pvt. Ltd Ahmedabad	Customer Support Engineer	Responsible for customer support with the help of team of 5 nos. of Customer Support Engineers Responsible for Operating System installation & maintenance like SCO UNIXWARE, SCO UNIX, Novell, Microsoft Windows 2000, Various Switches, Routers, & Hardware trouble shooting, Oracle 8i installation on Windows, SCO UnixWare, IBM AIX, Linux. Worked on IBM AIX, HP UX, SUN Solaris.
Feb. 97 to 15 August 2000	Pace Computers Consultants Pvt. Ltd Ahmedabad	Customer Support Engineer	On field maintenance calls for all kind of Hardware and Server calls like Novell Netware, Windows NT
1 Mar. 95 to 31 Jan. 97	P C POINT Ahmedabad	Customer Support Engineer	On field maintenance calls including OS & Novell Netware server calls

26 July 93 to 27 Feb. 95	Pace Computers Consultants Pvt. Ltd Ahmedabad	Trainee Engineer	In house repairing of Floppy Drive, printers, On field maintenance also.
-----------------------------	---	------------------	--

### ::: Educational Details:

University	Degree	Duration	Grade/%Marks
Government Polytechnic Ahmedabad- Technical Examination Board- Gandhinager	Diploma In Computer Technology	3 year	63.67%
Gujarat Higher Secondary Education Board	HSC 12 th Standard with Science Subjects	1 year	64.44%
Gujarat Secondary Education Board	SSC 10 th Standard	1 Year	71.28%

### ::: Achievements :

- ▶ Developed the market from scratch in the state of Gujarat and growing.
- ▶ Secured OUTSTANDING MAINTENANCE PERFORMANCE award for the year 1998 from the PACE Computers Consultants Pvt. Ltd.
- ▶ Secured a SAME DAY CALL CLOSURE PERFORMANCE award from ZENITH COMPUTERS LIMITED for GUJARAT region.
- ▶ Service appreciation from the various clients like Torrent Group, Bank Of India, Blue Dart Ltd. Various Government of Gujarat departments etc.

### :::Strengths :

Believe in detailed & timely execution and strive for excellence through sustained hard work and utmost dedication. Competitive spirit, integrity, loyalty and punctuality are always assured. Love to maintain cheerful profile.

### ::: Personal Details:

<b>Contact Information</b>	<b>Postal Address</b>	A-201, NeelKanth Residency Nr. RasVatika, Naranpura	Ahmedabad, Gujarat. Pin Code : 380013 Phone:M:9727018070
<b>Date of Birth</b>	: 07 August 1971		
<b>Passport</b>	: F 4742279		
<b>Languages Speak</b>	: English, Hindi, Gujarati		
<b>Languages Write</b>	: English, Hindi, Gujarati		
<b>Hobbies</b>	: Reading, Listening music		
<b>Additional Information</b>	: Quality Conscious, Creative thoughts, Positive attitude		