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DOB: September 23, 1987

F & B MANAGER

F & B / Menus / Banqueting / Team Management

PROFILE

- self-motivated and highly efficient hotel management professional, possessing hospitality experience of 11 Plus years, with hotel chains.
- Strong background in F&B operations, food and beverage management and public relations.
- Demonstrated capabilities in evolving innovative sales and promotional strategies, training and development, and team management
- Dynamic and go-getter with total commitment to business objectives and work ethics

General Management

- Strategy Planning

- Hotel & Restaurant Operations

- New Initiatives

- Training

Profit Centre Management

-Food Festivals

- Cost Optimization

-Resource Planning & Utilization

- Revenue Generation

Hotel Operations

- Food & Beverage Operations

- Inventory Management

- Procurement

- Administration

- Quality Assurance

- Guest Satisfaction

- Trainings & Development

- Executive Leadership

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PROFESSIONAL EXPERIENCE

F & B Manager (July 2018 - Till date)

The Cloud Hotel & Little French House (French cafe and Bakery), Ahmedabad

Discovery begins from your very first step into The Cloud Hotel. All efforts are dedicated to providing comfort and modern facilities that are combined with exceptional personalized services. Everything at our property is designed keeping in mind the needs of a traveler.

The Cloud Hotel offers 68 rooms and suites, a well-equipped business center, conference rooms and a board room. Furthermore the hotel has a fitness center and a multi-cuisine restaurant is available with a 24 hrs. In-room service.

This trendy modern hotel offers a warmly decorated Multi cuisine Restaurant for all palates.

There are parties that are arranged for their own specific space at our banquets.

Sometimes, a situation at your workplace can interrupt your leisure. Rather than going home or going to the office, step into our business centre.

Restaurant Manager

Citrus hotels and Resorts Ahmedabad (OCT 2016- JULY 2018)

The essence of Citrus, India's newest chain of hotels is one-of-a-kind experience, specially created for the world traveller. Smart and sophisticated with a distinct global life style, every Citrus Hotel is unique in location, look, mood and service.

Vibrance that reanimates you, vivacity that frees the essence of your spirit, moments that transcend from tangible pleasures to intangible realm of memories.

At Citrus, we go that extra mile to bring together our world of experiences, simply to let you experience the world. Be it the floating restaurant, the scenic villas with nature baths or deluxe suites with an indoor swimming pool, everything at Citrus is a lifestyle statement.

With our dynamic service, wide range of cuisines from across the globe and a host of recreational activities tailored to the locations, we offer experience of true wonder.

Citrus is the Food & Beverage partner for The Belvedere Golf & country club which operates Four Restaurants, Banquets, Family lounge, and juice bar.

Team Head

Ibis Styles Goa Calangute (June 16- October 16)

Ibis Styles is about creativity, good humor and fun. Each hotel is decorated around a theme. ... You name it, and there is an ibis styles built around

With 200 rooms and multi dining facility ibis styles Goa is a rich with the local Portuguese tradition.

Catering Assistant

The Taj Gateway Hotel Ummed Ahmedabad (NOV 2012 – JUNE 2016)

The Taj Gateway Hotel Ummed Ahmedabad has defined a benchmark of fine living and has expressed high standards in the art of hospitality. It has retained the spirit and charm of the traditions of India and has blended these with the latest technology that the industry has to offer. A Hotel which is indeed classic as well as contemporary. Conveniently located right on the bank of Sabarmati.

The Taj Gateway Hotel Ummed Ahmedabad features 91 rooms which are very large, well maintained rooms with modern amenities. Large Food & beverage contribution, The Ummed Hotel Ahmedabad has 4 banquet venues and three lawns to cater all needs of guest, café and one specialty restaurant most famous in the town.

Captain

Park Plaza Hotel Ahmedabad (JAN 2011– NOV 2012)

Park Plaza Hotels & Resorts is a worldwide brand of 39 hotels operating in Europe, the Middle East, the United States and Asia. Its main markets include London (eight hotels), Amsterdam (three hotels), Berlin (two hotels) and Croatia (four hotels). The hotels are either owned, managed, or franchised to independent operators by Park Plaza Hotels & Resorts. In 2000 Carlson Hotels acquired the Park Plaza Hotels & Resorts brand. Today, they are operated by Radisson Hotel Group.

Park Plaza Hotel Ahmedabad is located in the heart of the city exploring the global culture.

Guest Service Associate

The Taj Gateway Hotel Ummed Ahmedabad (JULY 2008 – DEC 2010)

The Taj Gateway Hotel Ummed Ahmedabad has defined a benchmark of fine living and has expressed high standards in the art of hospitality. It has retained the spirit and charm of the traditions of India and has blended these with the latest technology that the industry has to offer. A Hotel which is indeed classic as well as contemporary. Conveniently located right on the bank of Sabarmati.

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Industrial Trainee

Pancard club, Pune (2006)

Was trained all major department of the hotel; specially F&B service.

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- Planning and execution of events with coordination with team members and the General Manager, regular interaction with all other wings of the club, etc.
 - **Manpower Management:** Planning of shifts and assigning respective duties, imparting training on specific duties and ensuring delivery of right work.
 - **Food and Beverage Management:** Source menu and execute the same in liaison with F&B staff, etc.
 - **Public Relations and Guest Relations:** Interact with guests on a regular basis to understand and implement their requirements, take weekly feedbacks from online travel agents on guest opinion about the services, Plan and organize theme parties for resident guests, in consultation with the Chef and Food and Beverage Manager, efficient management of guest complains

- **Coordination:** synchronize with the sales team to achieve targets, interact with vendors on a fortnightly basis, discussing the new products in the market as well as the quality of the existing ones, interact with kitchen staff to ensure proper communication and maintain quality food services.
- **People Management:** Responsible for leading, motivating and training of team members.
- **Vendor Development:** Identifying the potential vendors, assessing their rates and quality for purchase of requisite materials.
- **Liaison:** Responsible for liaison with all the organizational heads and effectively communicating the concerned issues.
- **Customer Service:** Monitoring the activities of each outlet to achieve one goal of – exceeding overall customer satisfaction.
- **Team Management and Banquet Operations:** Monitoring the growth of subordinates, reviewing their performance and discussing it with them, plan unique dining experience, organize and execute theme events as well as other events with sponsor companies like Havmore, Redbull, vadilal, coca cola etc.

ACHIEVEMENTS

- Organized many activity promotions festival at outlets increased APC of Outlets.
- Introduced many marketing schemes for hotel promo resulting increased F&B revenue.
- Was a part of the pre-opening team of Park plaza Hotel Ahmedabad.
- Effectively introduced new menus in the restaurants with guidance of Chef and General Manager periodically (Menu re-engineering being carried out every 6 months)
- Promoted various theme venues at Taj Ummed Ahmedabad & Radisson Hot Ahmedabad by preparing a “Memorable Day”
- Received Black Belt certification for food and beverage operation Taj Residency Hotel Ahmedabad.
- Received Certificates for Excellent performance in F & B Service from Taj Center of Excellence, Ahmedabad

Summary

- Experience in strategic planning, business unit development, project & product management.
- Ability to successfully manage priorities and assignments.
- Strong abilities to develop corporate objectives of the organization.
- Articulate and creative, offering innovative and practical solution.
- Able to direct and lead others to produce desired results.
- An experienced team leader, bringing enthusiasm and energy into group efforts.
- Lead manpower effectively to get the desired result

EDUCATION & PROFESSIONAL DEVELOPMENT

TRAININGS / SEMINARS

Aura University, Train the trainer

Degree in Hotel Management (3 Year)

Bachelor in Hotel and Tourism Management Studies course

Kohinoor institute of hotel management, Ratnagiri

Higher Secondary

Lions English School CBSE board, Silvassa

Senior Secondary

Lions English School CBSE board, Silvassa

REFERENCES: Available on requirement