MALEK AJAJHUSEN AHEMADMIYAN

Branch Manager

Address MAHUDHA, GUJARAT, 387335

Phone 9033375033

E-mail ajaz.lucky@gmail.com

Skilled Branch Manager with demonstrated success in coordinating team and financial activities. Friendly and adaptable professional with remarkable leadership and program management skills.

Skills

Sales professional	Excellent
Reporting familiarity	Very Good
Team Player	Excellent
Business Development	Very Good

Work History

2022-01 - Current

Relationship Manager

Fincare Small Finance Bank Ltd.Mahudha/Mahemdavad.

- Team Handling Skill
- Leadership Skill
- Maintain Customer Relationship
- Attractive Marketing Skill

2018-03 - Previous

Branch Manager

India Infoline Finance Limited, Mahudha, GUJARAT

- Gathered and reviewed customer feedback to improve operations. Maintained confidentiality of
- bank records and client information to prevent mishandling of data and potential breaches.
- Enhanced branch production rates by handling staff conflicts, evaluations, hiring and

termination processes and coaching employees on company protocol and payroll operations.

- Boosted branch sales by developing and deepening customer loyalty through incentive programs.
- Recommended loan approvals and denials based on customer loan application reviews.

2016-09 - 2018-03

Sales Officer

ICICI BANK LTD , Kapadvanj, GUJARAT

- Prepared sales reports with informative graphs and charts to outline key data. Researched
- target market and identified customers' unique needs to suggest suitable products.
- Achieved dramatic sales increase by skillfully managing relationships and proactive sales approaches.

2015-11 - 2016-09

Sales Executives

HBL GLOBLE PVT LTD. (HDFC Bank), Nadiad, GUJARAT

2014-06 - 2015-11

Gold Loan Executive

Uttam Associates Working for ICICI BANK LTD., Kheda Branch, GUJARAT

Education

2011-06 - 2013-01

MBA

Gujarat University

67.50 %

2007-05 - 2011-01

BBA: BBA (ITM)

Sardar Patel University

67.81 %

2005-06 - 2007-01

12th : G.S.H.E.B

12th

66.71 %

2004-06 - 2005-01

10th: G.S.E.B

10th

55.27 %

Languages

Gujarati	Excellent
Hindi	Excellent
English	Excellent

Date Of Birth

19th April,1990.

Computer Ability

Basic With A Grade. CCC (DOEACC) With B Grade.

Thanking You

I hereby declare that the above Mentioned information is true to the best of My Knowledge