

MOLIK N RAWAL

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7424884769

138, Indira Colony, Opposite to Jivan Jyoti Hospital, Dungarpur - 314001

Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization. Extremely motivated to constantly develop my skills and grow professionally. I am confident in my ability to come up with interesting ideas for unforgettable sales strategy.

Experience

<i>Jan 2015 - Jan 2020</i>	Desert Pearl Entertainment Sales and Operations Manager -Helps clients conceptualize and experience their dream events -Monitored the performance of sales team members & worked to increase team morale & motivation -Consult with clients (to date, over a couple) to plan perfect weddings -Develops plans and proposals in line with budgets, time-frames, & client vision -Organized clients meeting -Effectively monitored competition & appropriately adjusted costs based on supply & demand -Organized 100+ event
	Unacademy Sr. Business Development Executive
<i>May 2021 - Present</i>	

Education

<i>2017</i>	Mohanlal Sukhadiya University, Udaipur BCA 63%
<i>2014</i>	Modern School Dungarpur High School 64

Skills

Creative skills
Good communication skills b/w clients & costumer
Ability to work under pressure is extremely valuable quality
Team management
Good negotiation skills
Handling things with patience
Motivated

Reference

Antriksh Kumawat - "Desert Pearl Entertainment"

Director
9950500452

Moumita Dey - "Unacademy"

Sales Manager
9972883438

