



Utilizing my professional skills and knowledge for the benefit of the organization while at the same time learning and growing from day-to-day experiences and challenges.

CONTACT

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HOBBIES

Travelling
Volunteer work

LANGUAGES

English
Hindi

AYUSH AROLIYA

Center Manager

EDUCATION

Rajasthan Technical University

Kota (Rajasthan)

August 2012 – July 2016

[B.Tech in ELECTRICAL ENGINEERING with 71% and honors.]

D.A.V. Public School

Kota (Rajasthan)

April 2011 – March 2012

[Schooling in Maths & Science Stream.]

WORK EXPERIENCE

CultFit Healthcare Pvt. Ltd. [CENETR MANAGER]

[November 2019]–[June 2020]

- Handled Centre Operational activities.
- Customer interaction and conversion of Trial to Membership Pack.
- Resolved issues related to financial and daily operational activities.
- Liaised with other Center Managers and ensured smooth operation of business.
- Maintained effective communication with the management and customer base.
- Complied with functional health and hygiene standards in the Centre.

Byju's Think & Learn Pvt. Ltd. [BUSINESS DEVELOPMENT ASSOCIATE]

[October 2018]–[July 2019]

- Develop direct Marketing sales skills to find and win new business opportunity in our target market.
- Keep records of activity, customer and prospect encounters and ongoing sales opportunities.
- Met with prospective customers face to face to determine and document their needs.
- Followed up post-installation to increase customer retention and satisfaction.

Desire Energy Solution Pvt. Ltd. [PROJECT EXECUTIVE]

[July 2017]–[September 2018]

- Working as a Team Leader of 20-25 employees.
- In regular communication with government bodies and with private clients.
- Supervision of whole project and O&M.

SKILLS

- Leadership
- Effective communicator
- Good relationship building and interpersonal skills
- Efficient in planning and documentation
- Fast learning abilities Multi-tasking.

SOFTWARE & OPERATING SYSTEMS

- Leadsquared
- Orderhive
- CRM
- Microsoft Word/ Excel/PowerPoint