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PROFESSIONAL SUMMARY:

Seasoned supply chain and purchase manager offering 15 years of management experience in Top Consumer Durable/ Auto OEM / Auto Ancillaries Viz. handling challenging assignments in Operations Management / Demand Planning/ Supply Chain Management/ Production Planning/ Purchase/ Vendor Management/Sourcing/ Outsourcing. **Experience of One Greenfield & One Brownfield sites** Proven expertise in SAP, ERP and CMMS3 (Common Material Management System) as an end user.

CORE COMPETENCIES & STRENGTH

- | | | |
|-------------------------------|-----------------------------------|------------------------|
| • Supply Chain Management | • Strategic Sourcing | • Change Management |
| • New Product Launch Planning | • Vendor Management & Development | • Operation Management |
| • Inventory Management | • Purchasing & Negotiations | • Outsourcing |
| • Production Planning | • Warehousing/ Logistics | • Logistics Management |
| • Budgeting / Cost Reduction | • Product Costing & Cost Analysis | • Demand Planning |

SOFT SKILLS

- | | | |
|-------------------------------|------------------------|-----------------------------------|
| • Strong Analytical Skill | • Strategic Capability | • People Development |
| • Focused Thinking | • Interpersonal Skills | • Interdepartmental Coordination |
| • Strong Cost Saving Mind-set | • Networking | • Continuous Improvement Mind-set |

WORK EXPERIENCE: -

Senior Manager-Purchase& Supply Chain, reporting to VP Operations and MD
Safari Industries India Ltd. - Halol

Jan 2019 – Till Date

Key Result Areas

- **Leading the team to achieve Purchase & Supply Chain target of Plant Operations (including Planning, Purchase, Procurement, Inbound Logistics, Inventory, Warehousing and Change Management).**
- Leading the outsourcing activity and job work activity end-to-end value chain i.e. vendor selection and development, rate negotiation, sample approval, quality parameter setting, planning and delivery.
- Drive the team toward cost reduction through cost negotiation, alternate sourcing, bundle buying and various cost reduction drive.
- Inventory management for raw material, in process and brought out parts.

Highlights/ Achievements:

- Cost reduction of INR 1.20 crore in FY19-20 under direct material cost.
- Improve inventory turn by 30% from FY 18-19 to FY 19-20.
- Successfully completed the purchase of INR 20.00 crore-project material for establishment of new warehouse.
- Received recognition from Top Management for achieving cost reduction of INR 25.00 Lacs in Master Batch.

Lead Process Coach- Material Planning & Logistics, reporting to Manager & Plant Manager
Ford India Pvt. Ltd. – Ahmedabad

Sep 2014 – Jan 2019

Key Result Areas

- Manage the entire supply chain (production/non-production), planning, Inbound/outbound shipment, inventory, change management department and the 3PL (Third Party Logistics) Management.
- Lead the “Change Management Process” for entire engine plant for current model changes.
- Handled the new product launch for MPL department.
- Managing the team of staff of seven to meet the MPL operational targets.
- Driving the Plant Matrix adherence with cross-functional teams.
- Inventory management for bought out parts, in-house machined parts & finished Engines.

Highlights/ Achievements:

- For consecutive twoyears 97% adherence for production to schedule.
- Supported for smooth & successful launch of 3 Engine models between 2014 to 2018 from MP&L function
- Reduced inventory of FG goods from \$6 million to \$3 million through better planning and scheduling keeping in customer demand, new launch and plant requirements.

VIKRAM SINGH

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- Reduced purchased part inventory by 15% through revising optimum packaging requirements and system float corrections.
- Leading change management process for Engine plant and resulting in reducing obsolescence cost by 30% and improved change implementation timing by 20%.
- Received two AP regional awards for cost saving of \$0.5 million and timely new model project launch.

Manager – Purchase & Supply Chain, reporting to Divisional Manager and Sr. General Manager **March 2008 – Sep 2014**
Tata Motors Ltd. - Lucknow

Key Result Areas

- Handle entire proprietary parts development and vendor management.
- Evaluation of concepts and sourcing strategies (e.g. volume bundling, single sourcing, part family creation, long-term agreements) for the respective commodity in order to secure target costs, partially combined with affected departments as per the annual budgeted volume. Including Make or buy, supplier base rationalization / Tearing.
- Forecasting, Scheduling and placement of orders for regular parts as per monthly, quarterly and annual plan.
- Management of Inventory – obsolete, non-moving.
- Managing strategic logistics planning and execution.
- Warehouse management through planning, scheduling and coordinating.

Highlights/ Achievements:

- Generated annual cost saving of \$5 million through E bidding, alternate sourcing and cost negotiations.
- Reduce 15% vendor base through bundle buying and out sourced assembly.
- Received recognition from Leadership team for alternate development of transmission w/h to meet the tender deadline for bus delivery and achieving cost reduction of INR 15K per bus.

Engineer

March 2007 – Feb 2008

Delphi Automotive Systems - Gurgaon

Profile in Brief

To control, manage and deliver the daily production as per the production schedule. Managing the work force as per the plan and making budgeted for work force requirement as per projections. Performing process audits and imparting training to operators for improving quality.

Highlights/ Achievements:

- Handled complete shift of assembly plant (approx. 700 workforce).
- Increase the customer line efficiency from 52% to 80% by using process engineering.

Engineer

Jan 2006 – March 2007

Motherson Sumi Systems Ltd.- Noida

Profile in Brief

To control, manage and deliver the daily production as per the production schedule. Managing the workforce as per the plan and making budgeted for work force requirement as per projections.

Highlights/ Achievements:

- Improve the conveyor efficiency from 69% to 82 % respectively by using process engineering in HAI-V.

Assistant Engineer Trainee

July 2005 – Jan 2006

Elin Electronics Ltd.- Ghaziabad

Profile in Brief

Support manufacturing operations in safe work practices, schedules, capacity & work force planning.

Highlights/ Achievements:

- Improve the conveyor efficiency from 69% to 82 % respectively by using process engineering in HAI-V.

EDUCATION:

2005 B.Tech. (Mechanical) from Galgotia's college of Engineering & Technology, Greater Noida (U.P. technical University)
2011 AVS Certified Course on Value Engineering from INVEST (Indian Value Engineering Society)