




# CURRICULUM VITAE



## SHYAM PANCHAL

---

### Basic information

 Gangarambhatt No Khancho, Inside Dariyapur Gate, Dariyapur, Ahmedabad -380001  
 +91 8866441043/6353779400  
 panchalshyam756@gmail.com

### Summary

I am on the lookout for a change wherein certain specific parameters involving my career advancement in terms of job satisfaction. The new environment must basically appeal to my nature of undertaking challenging job profile, since I believe that with the tremendous change in the global business, there must be constant changes/innovations in the business environment, procedures. With my qualifications and experience, if necessary infrastructure and atmosphere is provided I can undertake challenging tasks and achieve high profile corporate growth.

### Currently Working

#### ⇒ **Truvic Services Pvt Ltd.**

Address : White Cross Building, Gulbai tekara, Panchalvati, Ahmedabad.  
Working Since : 23<sup>rd</sup> Nov'2021 to Till Date....  
Post : As a Sales Person

#### ⇒ **Pushpam Tradelink pvt ltd.**

Address : Aarohi Residency, S.P. Ring Road, South Bopal, Ahmedabad.  
Working since : 1st July'2020 to 15<sup>th</sup> Nov'2020 ( 6<sup>th</sup> Month )  
Post : Junior Sales Marketing (BDM)

### Common Responsibilities:

- Develop sales strategies and, using a CRM, track the progress of the sales stages and report on a weekly basis. Liaise with internal and external clients to ensure smooth process of project, liaising with both to manage issues and contacting senior management in exceptional situations.
- Like all managers, the senior manager is responsible for planning and directing the work of a group of individuals. They monitor their work and takes corrective actions when necessary.
- Senior managers might guide workers directly or they might direct several supervisors, who in turn directly manage the workers. The senior manager often supervises the largest or most important group or groups in a company.

### **Core responsibilities of the senior manager:**

- Providing guidance to direct reports, typically comprising first-line managers and supervisors
- Ensuring clarity around priorities and goals for the entire functional area
- Approving requests for investment to a certain level of authority
- Managing overall financial budgeting for her function
- Approving hiring and firing requests within her group
- Guiding the talent identification and development processes for a group or function working across functions with peers in other groups to ensure collaboration for shared goals interacting with senior management for reporting
- Working with senior management and other peers for strategy development and execution planning
- Communicating financial and goal results and key performance indicators to direct reports
- Facilitating goal-level creation for the broader function and working with managers to ensure the goals cascade to all workers.

### **⇒ Dr Chintu shah [ B.H.M.S ]**

Address : Vadigam & Madhupura, Dariyapur

Working Time : 2 Year

Post : As a Compounder

### **Operating System**

- M. S. Office
- Tally
- Basic Knowledge of Computer
- Internet Suffering • Tele Communication
- A.D.C.A.
- 

### **Education Qualification**

Degree	Board/University	Percentage	Year of Passing
B. Com	GUJRAT UNI.	52%	2020
H.S.C	G.H.S.E.B	50 %	2017
S.S.C.	G.S.E.B	57 %	2015

### **Strengths**

1. Adaptability
2. Self-motivated
3. Enthusiastic & Hardworking
4. High Energy and good Observation power

**Personal Details :**

Name : SHYAM PARESHBHAI PANCHAL  
Date of Birth : 21/10/1999  
Gender : Male  
Languages Know : English, Gujarati, Hindi  
Hobbies : Listening Songs, Learning new things, Reading  
Nationality : India

**Declaration**

I hereby declare that the above mentioned information is true to the best of my knowledge.

Yours Sincerely

(Shyam P. Panchal)

Place : Ahmedaabd

Date :