

CURRICULUM VITAE

MUKESH D RAVAT

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CAREER OBJECTIVE

- Seeking a challenging career, which adequately utilize strong analytical, technical skill.
- To contribute in the Organization's success.
- To grow horizontally and vertically improving the growth of the Organization.

PERSONAL DETAILS

Date of Birth : 11th December, 1979
Languages : Known Gujarati, Hindi, English
Nationality : Indian
Marital Status : Married
Hobbies : Listening Music, Travelling, Driving.

ACADEMIC QUALIFICATION

M.A. [Master Of Arts.]
Gujarat University
Ahmedabad
Gujarat, India.

ADDITIONAL INFORMATION

Management, Marketing and P.R comes naturally to me. My progress so far is entirely based on the natural characteristics and the consequent evolvement from experience and education from peers and seniors. That combined with strong communication, presentation skill and leadership qualities have made me a management & marketing professional with diverse and immense potential.



EXPERIENCE:

1) Club Mahindra Holidays [Feb21-Aug21]

Designation : Territory Manager

Job Responsibilities : Looking Saurashtra and Kutchh territory area with direct sales team

2) The park holidays [Nov-18 to Jan21]

Designation : Venue Manager

Job Responsibilities :

- Giving training for sales
- Growing business
- Handle 8 consultants and 2 team managers
- Help staff to closing customer



3) Little masterminds coaching inst.. [July-16 to Oct.18]

Designation : marketing manager

Job Responsibilities :

- Handle total operation
- Marketing for coaching class and pre-school
- Increase admissions for 2 premises
- Recruit teachers and faculties
- Generating inquiries from outside activities
- Looking inquiries for admissions

4) Deyan gas pvt ltd [Nov-13 to June-16]

Designation : Marketing and sales manager

Job Responsibilities :

- Growing business
- Handle 12 associate employee for sales and collection
- Help staff to close customer.



5) Royal Resorts (RGBC) Goa [Oct-11 to Nov -13]

Designation : Sr. Holiday Consultant - Sales

Job Responsibilities :

- Doing road shows for sales
- Growing business
- Handle Indian and NRI customers
- Help consultant to closing customer

6) Vodafone Mobile Company [July-04 to sept-11]

Designation : Retention Team Leader

Job Responsibilities :

- Visit with executive to customer place
- Solve the queries and retain postpaid customer
- Handle 14 executive
- Give training to executives.



ATTRIBUTES & SKILLS

- Innate Management & Marketing Skills, Innovative, Efficient and Effective leader with high level of comprehension Excellent Communication Skills, Networking and Liaison abilities to grow business high and high.

OTHER QUALIFICATION COMPUTER COURSES

- Diploma In Computer Application
- Computer fundamental & Dos
- Windows 95, 98, Win xp
- Microsoft Office 97, 2000 & Office xp

KEY STRENGTH

Eagerness to learn, Excellent verbal & written communication skills, Comprehensive problem solving abilities, Ability to deal with people, Team facilitator, enthusiastic to work.

Place: Ahmedabad.
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