

DIPALI SIDDHAPURA

T - 701, 702, Suryam Elegance, Nr. Madhav Farm, SP Ring
Road, Vastral, Ahmedabad - 382418
9106892536 | dhabusiddhapura@gmail.com

OBJECTIVE

I seek challenging opportunities where I can fully use my skills for the success of the organization.

EXPERIENCE

- **Atmiya Traders(Ahmedabad)**
03-01-2017 - 19-01-2018
Business Development Executive
 - Developing **growth** strategies and plans.
 - Managing and retaining relationships with existing clients.
 - Increasing client base.
 - Writing **business** proposals.
 - Negotiating with stakeholders.
 - Identifying and mapping **business** strengths and customer needs.
- **Kempagowda International Airport(Bangalore)**
13-12-2018 - 07-08-2019
Customer Service Executive
 - Proactively greeting **customers** when boarding and when deplaning passengers
 - Creating alternatives for the delivery of delayed baggage for incoming passengers
 - Achieved the highest percentage of on time departure as an airport customer service agent
- **Ahmedabad International Airport**
10-10-2019 - 10-02-2020
Customer Service Executive
 - Proactively greeting **customers** when boarding and when deplaning passengers
 - Creating alternatives for the delivery of delayed baggage for incoming passengers
 - Achieved the highest percentage of on time departure as an airport customer service agent
- **Black Pearl Infotech**
14-10-2020 - Till date
TeleSales Executive
 - Calling existing and potential customers to persuade them to purchase company products and services.
 - Accurately recording details of customers' purchase orders.
 - Processing all customer purchases accordingly.
 - Generating promising leads for the outside sales team to pursue.

EDUCATION

- **PBD Joshi High School**
2014
Ssc
- **Jay Ambe Girls High School**
2016
Hsc- Science

- **Ganpat University**
2017
Bachelor's in Science IT(Dropout)
- **Aerostat Jet Training Academy**
2018
Ground Staff/Cabin Crew training

SKILLS

- Trilingual(3 Languages)
- Sales
- Communication Skills
- Presentation Skills
- Leadership Skills
- Convincing Skills

LANGUAGE

- English
- Hindi
- Gujarati

INTERESTS

- Surfing on Internet
- Travelling
- Participating in Social Activities
- Writing
- Listening to Music

PERSONAL DETAILS

- Date of Birth : 02/11/1998
- Marital Status : Single
- Nationality : Indian