## VIPUL M. RAVAL

B/156,, KARNAVATI NAGAR, B/H, SWAMINARAYAN TEMPLE, NR. BAPASITARAM CHOWK, NAVA NARODA, AHMEDABAD.

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## CARRIER OBJECTIVE:

To work in a challenging environment, where I can employ my commercial knowledge gained from my education and industrial experience.

# **ACEDEMIC DETAILS:**

- April 2001 :B. Com (Business Management), Gujarat University
- March 1998:H.S.C.(Commerce),G.H.S.E.B.
- March 1996: S.S.C. G.H.S.E.B

## PROFESSIONAL EXPERIENCE:

❖ Ocean Steels Pvt. Ltd.: [Duration: September – 2019 to Till Date]

[Designation: Asst. Manager - Commercial]

Ocean Steels Pvt. Ltd. is one of the leading manufacturers of Stainless Steels in India.

**Ravi Enterprises.**: [Duration: April – 2007 to August – 2019]

[Designation: Asst. Manager - Commercial]

Ravi Enterprises is one of the leading manufacturers of PVC Films (Lamination & Shrink) in India. It is a group of five subsidiary firms in different name having overall turnover of 36 Crores.

❖ Gujarat Techno castings Pvt. Ltd.: [Duration: Aug.-2001 to Mar- 2007]

[Designation: Commercial Executive]

Gujarat Techno Castings Pvt. Ltd. is one of the leading casting Company exploring its business to all over India.

## Nature of Work:

#### **Export:-**

- Export Dispatch documents preparation (Invoice, Commercial Invoice, Packing List etc.)
- Survey Report
- Self-Sealing intimation in department
- Physical Checking of Container
- Container Loading and Sealing
- Container Photographs recording

## Purchase:-

- Raw Material purchase
- > Engineering item and misc. purchase
- Rate quotation and comparison
- Generate purchase order
- Track records of Purchase and pending materials
- Purchase register maintain.

## Stores:-

- Production Entry in Inventory.
- > Daily Stock Reporting.
- Rejected material send back with debit note / Invoice.
- Verification of Goods Receipt cum Inspection Reports.
- Maintain for Stock Ledger of Raw Materials and Finished Goods
- Making Indent.
- Maintain of Store inventory (Raw Material Finish Goods & Semi finish Goods).
- Minimum Maximum Maintain.
- ➤ Material Stored Proper Place.
- Consumption Entry in Inventory.
- Bin Card Maintain.

## **Material Management:**

- ➤ To keep close watch on Non-Moving items and Slow Moving items giving details of the same to the management.
- Stock reconciliation Physical vs. System stock.
- ➤ Receipt & issue of the raw material, Packing Material & general items to relevant section of Production, QC & Maintenance Department.
- Maintaining stores as per latest Material Management Standards
- > FIFO/LIFO
- Maintained inventory records, stock orders, scheduled deliveries and invoicing.
- Responsible for completing daily, weekly, monthly management report on overall Dispatch Performance.
- Daily Dispatch Reporting to the Management.
- Checking Dispatch Material (Like, Weight, Code, Related Papers, Quantity Etc. )
- ➤ Physically Check Weight of all dispatch material.
- Record All Papers from transporters.

## Sales:-

- Provides assistance to sales management, for the preparation of weekly / monthly sales reports.
- Responsible for managing the counter sales, verifying sales orders, tracking daily orders and reviewing product delivery status.

#### **Dispatch:**

- Responsible for Dispatch Planning & Control.
- ➤ Monthly Dispatch Delivery Schedule
- Preparing Invoice and Delivery Challan.
- Making a Job Work Challan.
- Checking dispatch Quantity before Loading & after Loading.
- Fill up all forms related to dispatch.

#### **Logistics:**-

- Co-ordination with transporter.
- Freight negotiation and finalized
- Physically checking Dispatch Material with Packing Sleep.
- Record Dispatch Material Receipt(Physical & Computer Both).

#### Admin :-

- ➤ Accounting work like Sales, Purchase, Bank, J.V., Cash etc. entry maintain in computer.
- ➤ All Admin work.

# **COMPUTER PROFICIENCY:**

- Windows XP, MS. Word, Excel, Microsoft Outlook.
- ➤ Knowledge of Tally (GST ) and ERP Software.

# PROFESSIONAL STRENGTH:

- Good Communication Skills
- Quick learning ability, goal oriented, focused and team player
- Ready to face challenging tasks, ready to cope as per the time constraints
- Flexible and responsive in face of the demanding situations
- Self motivation power, self initiative

## PERSONAL PROFILE:

Name
Father's Name
Date of Birth
Uipul M. Raval
Manubhai Raval
Dec. 20<sup>th</sup> 1980

**Language Known** : English, Gujarati, Hindi (Read, Write & Speak)

Gender : Male

➤ **Interest & Hobby** : Surfing Net, Visit new places and Meeting new people.

Marital Status : Married

**PRESENT SALARY**. : $\rightarrow$  Rs. 35,000/- PER MONTH CTC

**EXPECTED SALARY**. :→ NAGOTIABLE

Place: Ahmadabad Vipul M. Raval