

Paresh Prajapati

Sales Representative

CAREER OBJECTIVE

To obtain position and become associated with a company where utilization of skills is encouraged, and to gain further experience while enhancing the company's productivity.

EDUCATION



Bachelor of Commerce, 2009-2010 (Second Class)
Gujarat University (Ahmedabad, Gujarat)



Higher Secondary School, 2006-2007 (Second Class)
GHSEB (Ahmedabad, Gujarat)



Secondary School, 2004-2005 (First Class)
GSEB (Ahmedabad, Gujarat)

CONTACT



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LANGUAGES

Gujarati



Hindi



English



SKILLS

Point of Sale Knowledge

Problem Solving Skill

Product and Service Sales

Stock Planning

Active Listening

MS-Office

HOBBIES



Travelling



Play Cricket

CAREER

SALES REPRESENTATIVE

MURLIDHAR STORES (Ahmedabad, Gujarat)

June-2011 to Till the Date

- Provide personalized service and exceptional expertise for customers
- Handled all aspects of the sale including customer contracts and warranties, customer payments, cash and credit card/check transactions
- Sold broad range of mobile products and services using a proven structured approach while at the same time developing in-depth knowledge of the latest mobile technology

APPLIANCES SALES ASSOCIATE

POOJA INFRASPACE PVT LTD (Ahmedabad, Gujarat)

Aug-2010 to May-2011

- Made customer appliance recommendations based on their individual needs
- Researched and stayed current on all appliance product and technology information
- Prepared and monitored all sales orders through pickup and delivery processes
- Monitored assigned store area as required

REFERENCES

Available on request.