

Contact

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Skills

Communication

hardworking

optimistic

quick learner

Visa & citizenship

Nationality

Indian

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Ravi Kunwar Singh

Sales Account Executive | Ahmedabad

Summary

Fresher in KPO & Analytics Industry

Experience

Sales Account Executive

Monster Com India - Jun 2016 - Dec 2018 . 2 Yrs 6 Mos.

Responsibilities

Monster India serves as a pivotal B2B service provider for recruitment firms, offering a comprehensive platform connecting businesses with top talent. With a user-friendly interface and extensive job listings, Monster India streamlines the recruitment process, empowering firms to find the best candidates efficiently. ?Expanded into new markets by generating leads from LinkedIn, Facebook, Google, and other sources, analyzing data, promoting new accounts, and building a strong sales pipeline ?Maintained client engagement through SMS, email, and calls, conducted product demos, ensured GST document compliance, and used effective pricing negotiation to enhance productivity and increase company revenue.

Education

Bachelor of Business Administration (B.B.A), General Business Administration

2016 - RVS Institute of Management Studies and Research

12th Class (XII),

2013 - -

10th Class (X),

2011 - -