

# NILESH PATEL

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<https://twitter.com/patelnilesh744>

I Am Dreamer & Achiever. Active In The Diagnostic Industry, Working As A Territory Sales Manager at Biomerieux. I Love To Listen Music, Traveling And Exploring New Places And Meet New People. I Believe Nothing Is Impossible In This Universe, Feel Good And Feel Positive About Everything We See And Experience, After all It's All About Karma. To achieve high career growth through a continuous learning process and keep myself dynamic, visionary and competitive with the changing scenario of the world.

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## Skills

- Detail- oriented
- Collaborative
- Dedicated
- Creative
- Problem Solver
- Honest

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## Work Experience

Dec. 2022 – Till now

**[Territory Manager] / [Biomerieux India Pvt Ltd,  
Ahmedabad, GU - NW]**

In charge of promoting product range and implementing sales strategies in order to generate and grow business for the company. Having the responsibility for building relationships with new as well as existing customers and promoting the company's products.

MARCH 2020 – Dec. 2022

**[Territory Manager] / [Abbott Medical Diagnostics India  
Pvt Ltd, Ahmedabad, Gujarat.]**

Providing customer training on Abbott ID's rapid product line. Provide technical training to the customers. Taking care of complaints, training, and installation of instruments for the entire Gujarat region. Responsible for sales and training of Abbott ID NOW instruments.

MAY 2018 – March 2020

**[Assistant Product Support Manager] / [ J. Mitra & Co.  
Pvt. Ltd, Ahmadabad, Gujarat]**

Customer training for J.mitra product lines promotes the product, responds to consumer issues, and educates customers by implementing scientific seminars.

SEP. 2014 – MAY 2018

**[Sr. Executive-QC] / [Intas Pharmaceuticals Ltd. (Celestial Division) Ahmedabad, Gujarat.]**

Review and viral analysis of a human plasma sample and drug product. Protein estimation and purification study by HPLC and GC. Calibration and Validation of Instruments Used in QC. Preparation of SOPs for instruments and assays.

MAY 2012 – SEP.2014

**[Lab Technician] / [Supratech Genopath Laboratory and Molecular Research Centre, Ahmedabad, Gujarat.]**

Molecular analysis for clinical study, performance verification and method validation, and management of lab consumables and kits. Study of Human molecular markers, DNA and RNA isolation, and PCR-based analysis.

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## Education

MAY 2012

**[Master of Science- Biotechnology] / [K.S.V University, Gandhinagar, Gujarat]**

First Class with 67.10%. Dissertation on the diagnosis of cytomegalovirus in transplant patients and blood screening products using real-time PCR during the M.Sc. 4<sup>th</sup> semester.

JUNE 2010

**[Bachelor of Science] / [Hemchandracharya North Gujarat University, Patan, Gujarat]**

SECOND CLASS : 54.57%.

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## Activities

- Volunteer | Gujarat Ecological Education and Research (GEER) Foundation | Gandhinagar, Gujarat, India  
June 2003 – Dec. 2003
- Publication | Patel. N.K., Pethapara.H.2013. Isolation and Screening of Hydrocarbon Degrading Bacteria from soil Near Kadi (Gujarat) Region. International Journal of Research in Bioscience, Vol. 2 issue 4, pp. (10-16).
- Poster presentation :
  - National Symposium on "BIOTECHNOLOGY LED PARADIGM SHIFT-2010" 24th January, 2010 ORGANIZED by Charutar Vidya Mandal's Ashok & Rita Patel Institute of Integrated Study & Research in Biotechnology and Allied Sciences (ARIBAS), New V. V. Nagar, Anand, Gujarat

- National Conference on Environment and Biodiversity of India organised by North East Centre for Environmental Education and Research (NECEER), Imphal on 30th and 31st December 2011 at Jamia Millia Islamia, New Delhi
- 1<sup>st</sup> International Conference On "NEW HORIZONS IN PHARMACEUTICAL & BIOMEDICAL SCIENCES" jointly organized by: SHEETAL LIFESCIENCES (P) LTD., DEHRADUN and SOCIETY OF ENVIRONMENT, HEALTH & BIOTECH (12-13 JAN 2013)
- International Conference on Harnessing Natural Resources for Sustainable Development: Global Trends; 29th-31st January, 2014 Organised by Cotton College, Guwahati, Assam

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## References

### [Dr. Sandip Shah]

[Director & M.D Pathologist]

[Neuburg Supratech Reference Laboratory, Ahmedabad, Gujarat, India ]

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### [Mr. Mayank Patel]

[Area Sales Manager]

[Abbott Medical Diagnostics Pvt Ltd]

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### [Dr. Abida Juwle]

[Associate Consultant -Application]

[Roche Diagnostics India Pvt Ltd]

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