

Harsh B. Vandara

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Objective: Find employment with a company where my skills and experience will be an asset to the business while furthering my knowledge and abilities in the process

Experience:

Customer Service Representative at Vodafone Essar Gujarat LTD. - November 2008 - January 2010:

- Manage the Dealer and retail shop vendors for them queries and also VMS (Vodafone Mini Store)
- Handling the Dealer to check their balance
- Number activation process
- Give retailer's confirmation about the customer's recharge status and their SIM status of activation

Customer Service Representative at Motif Inc. - May 2012 to Present

- Interaction with the customer and talk with him and take their requirements
- Understand what they need and also understand that what I have give customer for that he will book his package only for me
- He feels that only me can understand his need
- I also support my co-workers for getting the sale done.
- Nice knowledge of CRM, NAVISION & Amadeus knowing all the possibility to get the things in right manner.

Skills:

- Excellent Client-Vendor relationship
- Sales Team Training and Management
- Persistent, patient, and sensitive to customer's needs and apprehensions
- Effectively overcome objections to sales in a calming and convincing manner

Education

10th GSEB (GUJ,) 200665.00%12thGHSEB (GUJ,)200860.00%Mobile/Computer Hardware & Networking CourseNIMT (Personal Institute)2008First Class

Interests Play Table Tennis, Travelling, Playing computer games

Personal Information

Name	: Harsh Vandara
Date of Birth	: 08 th November 1990
Marital Status	: Single
Languages Known	: English, Hindi, Gujarati
Place	: Ahmedabad

Ability :

I can work up to your satisfaction and prove most profitable and can be a part in maximisation of wealth and net worth. And other decision Making of your Business and can trust on me up to your satisfaction.

I also have skills of Leadership and how to manage my team, and how to reach at the goals. And I also motivation skill to motivate my team, and also have the knowledge to give anyone a proper resolution.

I hereby declare that the above mentioned details are complete and correct to the best of my knowledge.

Yours Faithfully,
Harsh Vandara