**AJAY SHAH**

E 504, Vraj Vihar – IV, Opp. Chandan Party Plot, Satellite,

Ahmedabad, Gujarat – 380 015.

Cont. No. : 9327065529/\_\_\_\_\_\_\_\_\_\_\_

E Mail : [chakshu\_ajay@yahoo.co.in](mailto:chakshu_ajay@yahoo.co.in)

**EXECUTIVE SUMMARY**

Accomplished senior level professional with demonstrated expertise in the area of TURNKEY PROJECT MANAGEMENT of various Water and Waste Water Treatment Plants. Result Oriented with ability to coordinate multiple project teams simultaneously coupled with the skill to secure new contracts, coordinate with sales, marketing & design team.

**CORE COMPETENCE**

* Project Leadership
* Water Treatment Projects (Planning & Execution)
* Sewage Treatment Plants (Planning & Execution)
* Desalination Plants
* Operation and Maintenance of Filtration Plants and Pumping stations
* Contract Negotiations
* Finance planning strategy
* Compliance with State And Local Policy
* Proposal and business development
* Strategic planning

**CAREER HIGHLIGHTS**

* Oversaw and Managed: (Concept to commissioning) tendering, negotiation, securing deal and then planning, design, development of Suage Water treatment Plant (Capacity of 21 MLD) of Vadodara Municipal Corporation.(Yr. 2010 – Yr.2014 ). The plant is under O & M.
* Oversaw and Managed: (Concept to Commissioning) tendering, negotiation, securing deal and then planning, design, development of Waste Water Treatment Plant (Capacity of 75 MLD) of Vadodara Municipal Corporation.(Yr. 2010- Yr. 2013) The plant is under O & M.
* Oversaw and Managed Project Planning, Execution & Procurement of Turnkey Project for 1818 m3/Hr. capacity Water Treatment Plant at Rambaug H/W. for GWSSB under Earth Quake Rehabiliation & Reconstruction scheme funded by ADB. (Yr. 2008 - Yr. 2010)
* Oversaw and Managed Project Planning, Execution & Procurement of Turnkey Project for 1154 m3/Hr. capacity Water Treatment Plant at Labhor H/W. for SSW G2 Gandhinagar for GWSSB. (Yr. 2007 - Yr. 2010)
* Oversaw and Managed Project Planning, Execution & Procurement of Turnkey Proect for 1184 m3/Hr. capacity Water Treatment Plant at Motajalundra H/W. for SSW G2 Gandhinagar for GWSSB. (Yr. 2007 - Yr. 2010)
* Oversaw and Managed Project Planning, Execution & Procurement of Turnkey Project for 1125 m3/Hr. capacity Water Treatment Plant at Boratwada and Hajipur H/W. for SSW P 1, Patan for GWSSB. (Yr. 2005 – Yr. 2007)
* Oversaw and Managed Project Planning, Development & Procurement of Turnkey Project for 1125 m3/Hr. capacity Water Treatment Plant at Boratwada and Hajipur H/W. for SSW P 1, Patan for GWSSB. (Yr. 2005 – Yr. 2007)
* Oversaw and Managed Project Planning, Development & Procurement of Turnkey Project for 720 m3/Hr. capacity Water Treatment Plant at Mordungra H/W. for SSW SK 1, Himatnagr for GWSSB. (Yr. 2005 – Yr. 2006)
* Oversaw and Managed Project Planning, Development & Procurement of Turnkey Project for 2060 m3/Hr. capacity Water Treatment Plant at Fathepur H/W. for SSW SK 1, Himatnagr for GWSSB. (Yr. 2005 – Yr. 2006)
* Oversaw and Managed Project Planning, Monitoring & Procurement of Turnkey Project for 2210 m3/Hr. capacity Water Treatment Plant at Kaniyaol H/W. for SSW SK 1, Himatnagr for GWSSB. (Yr. 2005 – Yr. 2006)
* Oversaw and Managed Project Planning, Monitoring & Procurement of Turnkey Project for 275 MLD capacity Water Treatment Plant on SCADA basis for Western AUDA for Ahmedabad Urban Development Authority, Ahmedabad. (Yr. 2005 – Yr. 2006)
* Oversaw and managed Execution of 10 MLD capacity STP based on UASB Technology under the Yamuna Action Plan for Public Health Department, Government of Haryana. The Project worth Rs. 289 Lacs. ((Yr. 1996 – Yr. 1999)

**EXPERIENCE**

***Aquafil Polymers Pvt. Ltd. : (1997- Cont.)***

***(Chief Executive Officer)***

Since 1997 to 2012 appointed as Director of the company. Resigned from Director and from same day appointed as Chief Executive Officer.

## ***Company Profile:***

## Engaged in the business of execution of the Turnkey the business of execution of the Turnkey projects related to Water and Waste Water Treatment Plant, Sewerage Treatment Plants, Desalination Plants , Operation and Maintenance of Filtration Plants and Pumping stations, Supply of Mechanical Equipments for Filtration and Treatment Plants.

Job Profile 

Responsible for Project Planning and execution for the assigned projects. Responsible for promoting Aquafil across India and leading business development activities in the areas covered by Water Business Group. Working with other AFPL Directors, HGL Regional Management Team and other Market Sector Directors/Managers to ensure Group activities are efficiently undertaken in the region covered.

***M/s. Hydron Enviro Systems Ltd. : (1992- 1996)***

**(Sr. Manager-Projects)**

***Company Profile:***

## Associated with as the Turnkey Projects for Water Treatment Plant, Sewerage Treatment Plant, Construction of Administrative Buildings, Desalination Plants , Canal lining work for Sardar Sarovar Narmada Main Canal and Infrastructure Projects.

Job Profile 

Overall responsibility of managing company operations involving Project Executions, Business Development, Procurement, Finance, Administration.

***M/s. Coex Packaging (India) Pvt. Ltd. : (1987- 1994)***

***(Sr. Marketing Manager)***

***Company Profile:***

***The company was engaged in manufacturing the Stretch Blow moulded PVC Bottles used for Mineral Water, Edible Oil and other liquid products. The Technology was brought from Germany.***

Job Profile 

Joined The company since its inception and put the unit in Expansion by achieving market of double capacity. Involved in providing the confidential report to the Executive Director for the consumption of the material With respect to the production and chemical analysis Ratio for PVC compounding. Involved in finalizing the purchase of Imported Moulds From Germany and USA for the German Plant

***Gujarat Industrial and Technical Consultancy. : (1982- 1987)***

***(Project Officer)***

***Company Profile:***

***Unit promoted by GIIC, GSFC, ICICI and aided by World Bank. Doing the consultancy for preparation of Project Reports, helps the entrepreneur for taking loan from Financial Institution. Doing Market Survey reports for launching new product.***

Job Profile 

Associated with Gujarat Industrial and Technical Consultancy Organization as Project Officer for the Preparation of Technical Feasibility Project Reports. Prepared the Project Report for the market of Plastic Disposable Syringes in India. Also prepared report For Stretch Blown PVC Bottles.

***McGraw Ravindra Laboratories : (1979- 1982)***

***(Production Assistant)***

***Company Profile:***

***A Rohit Group Company manufacturing I V Fluids and I V sets in Technical collaboration with McGraw Laboratories , USA.***

Job Profile 

Associated with the organization as Production Assistant in their I.V. Sets Production Department. Involved in the inspection of Plastic Extruder Machinery prior to purchase and the Trial of Injection Moulds in Mumbai.

Developed the substitute of plastic material Delrin to ABS which was approved by the collaborator which was almost 70 % cheaper.

**EDUCATION**

**Plastic Engineer From Gujarat Polytechnic in 1979.**

## **Achievements**

## Trained by the German Engineer on the Bekum make Stretch Blow Moulding Machine.

## Visited Bangkok twice from Hydron for the installation of Mineral Water Plants filled in the hygienic P.P.bottles blown from cold Preform.

**Personal Details**

Father’s Name :- Vinaychandra C. Shah.

Birth Date & Place :- 9 th. October, 1957 at Ahmedabad.

Nationality :- Citizen of India.

Language Known :- Gujarati, English and Hindi