**Chirag Chauhan**

B/2, Rutansh Duplex, Opp. Yash Complex, B/H. Vamilpark Society, Gotri Road, Vadodara-390021;

**Email:** chirag.chauhan11192@gmail.com; **Mobile:** 9879933486;

**Date of Birth:** 11th Jan.1992

**WORK EXPERIENCE**

* Have work experience with Emami Limited as Area Sales Executive for Ahmedabad Rural area **May’16-April’17**

**KEY RESPONSIBILITIES**

* Relationship building
* Researching the market and the related products
* Organizing sales visit
* Demonstrating and presenting products
* Establishing new business
* Maintaining accurate record
* Reviewing sales performance
* Aiming to achieving monthly and annually target

**ACHIEVEMENT**

* Have achieved 110% target in first month
* Have achieved 95% target in second month

**SUMMER INTERNSHIP**

* Kirloskar Brothers Limited **Apr’15-June’15**
* Conducted survey on customer satisfaction
* Worked as an active member in coordination of REACH activity at KBL

**ACADEMIC QUALIFICATIONS**

* **PGDM** Marketing and IT & Operation, Jaipuria Institute of Management, Jaipur, 2015, 61.58%
* **B.C.A**, Shree P.M.Patel College, Sardar Patel University, Anand, Gujarat 2013, 50.60%
* **Higher Secondary Schooling**, The Experimental School, Vadodara, Gujarat 2010, 46.57%
* **Secondary Schooling**, C.H. Vidhyalaya, Vadodara, Gujarat 2007, 55.69%

**ADDITIONAL PROJECT**

* 5 days “OFF SALE”at Lifestyle **Jan’15**
  + Experienced sales and marketing strategies
  + Observed retail process and inventory management
* 3 days “MAHABACHAT” at Future Group (Big Bazaar) **Jan’15**
* Learnt how to deal with different type of customer

**CO-CURRICULAR ACTIVITIES**

* Committee member of Admission Committee at Jaipuria Institute of Management, Jaipur **2014**
* Member of organization committee at 3rd National Sports meet in Jaipuria, Jaipur. **2014**
* Member of organization committee at Abhyudaya 2014 in Jaipuria, Jaipur. **2014**
* Hospitality Executive at Jaipuria institute of management, Jaipur on “Oyster Model United Nations Conference 2014”. **2014**

**INTERESTS**

* Dancing
* Listening to Music
* Playing Volleyball