**RESUME**

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| **Current & Permanent Address** :  **Dinesh Thanvi**  **D-16 4th Floor SIMANDHAR STATUS**  **Behind Vodafone tower, next to Shayona Green Society**  **Gota-Ahmedabad**  **Pin code no : 382481**  **Mobile No : 9737630668/8160623869**  **Email :** [**dinesh.thanvi@gmail.com**](mailto:dinesh.thanvi@gmail.com) |
| **Objectives & Goals** :  **Objective** : To seek an excellent and multi-sided Marketing Merchandiser career at a reputed and Well-liked  Organization.  **Goal** : I would like to work in a challenging atmosphere to enrich my ideas, experience  and management skills with the practical approach of the industry and I would want to  use my knowledge and experience for the best of company’s interest and objectives. EXPERIENCE: overall Experience : 20 Years + Period : **Jan’2020 to March’2020**  Company : First Fashion Clothing Co.(Front Line Fashion),Ahmedabad  Position : Sr. Merchandiser  Responsibility : **Handled Buyers** : (Being Human, Ajio (Reliance), Universal Sports (Wrogn, Single)  Period : **Aug’2019 to Dec’2019**  Company : Avadat Apparels, Ahmedabad  Position : Sr. Merchandiser  Responsibility : **Handled Buyers** : PEPE INDIA,MYNTRA,R&B-Dubai,AMAZON, El-Corte Ingles- India    Period : **July’2018 to 31st July’2019**  Company : ARTEX APPARELS, Ahmedabad  Position : Sr. Merchandiser  Responsibility : **Handled Buyers** : Own Brand T&S (Tales & Stories) In Kids wear garments  (Knits, denim & nylon-fleece jackets, Sweat Shirts)& Life Style Brand (Bossini & Fame  boys & Girls) Denim Kids Jeans wear. F  **Developments :** Coppel-Mexico, People Brand (Aditya Birla) Myntra.Com, Bangalore  Period : **April’2016 to May’18**  Company : Aarvee Denim & Export Ltd., Ahmedabad  Position : Sr. Merchandiser  Responsibility : Handled Buyers : Coppel-Mexico in Denim kids wear, Max-Denim Kids wear, Reliance –  Denim Kids wear, Easy-Buy Mens Denim.  Period : **Dec’2011 to March’16**  Companies : Worked with well Reputed Manufacturers, Ahmedabad   * + - * Soma Textile---Denim Jeans       * Raghuvir Exim,------Home Furnishing products       * Plastene India Ltd.,--FIBCs/Bulk Bags, Woven Bags, Flexible Packaging,   Master Batch / Filler, WPP/BOPP Bags/Multi Filament yarn/Tarpaulin/Tarps   * + - * Nobel Art & Craft, Jodhpur – Export Merchandiser.   Position : Sr. Merchandiser  Responsibility : Handled Export & Domestic Customers.  Period : **January’09 to Nov’11**  Company Alok Apparels Ltd. Silvassa,Vapi  Position Production Merchandiser  Responsibility : Handled export buyers – Defacto (Turkey) & Tema Magazacilik Grup (LC WAKIKI),  Istanbul –Turkey Woven dept (Mens & Ladies wear) From sampling to Shipment & their own brand  H&A Retail.  **Cont……….….2**  Period : **Feb’08 to Dec’08**  Company : Liverpool Retail India, Ahmedabad  Position : Merchandiser cum sourcing head  Responsibility : **Handled** : Barcelona Brand, all type of garments, (Knits, woven in kids, men’s and  Women’s apparels.)    Period **January’2005 to Dec’2007**  Company : The Arvindmills Ltd. Knits Business Div. Ghandhinagar - Gujarat  Position : Sr. Merchandiser  Responsibility : Handled buyer Reebok & Adidas India, Arvind Brand Accounts (Vanhusen, Louis Philip,  Arrow, Colt in knits tee and Bottom Garments.  Period : **From Jan 1998 – Oct ‘2004**  Company : : Embee Readymade Garments Ind. Ltd.,  Po box no 2509 Sharjah – U.A.E. (United Arab Emirates)  Position: Merchandiser  Responsibilities : Merchandising & Sourcing (Handled buyers with team as below) :  Woven Buyers (USA) > **Through Details buying, Sharjah Free zone – U.A.E.**   * Ames/Goodys/Bulington/Brylane/Cato/Shopko/Kmart/charmingshop/Trail&Laurner * Wal-Mart, Jabel Ali Freezone (USA) * Sears (Through SRG buying Sharjah Free zone U.A.E) - USA * Gymboree / Gloria Vanderbilt (G.V.) Lei Division / Ivory. (USA) * Mother Care / BHS / Little Wood / Alders (U.K.) * Knits Buyers (USA) * Abercrombie & fitch & Hollister (Through Triburg Buying, Jabel Ali Freezone-UAE) * Nautica Children wear (Through Triburg buying Jabel Ali Freezone–U.A.E.) * Kids “R” us (Through Li & fung buying Sharjah U.A.E.)  Pelle-Pelle (Through Source Int’l buying, Sharjah –U.A.E.) Period : **From Aug’1992-Dec’1997**  Company : Blitz Readymade garments factory.,  Sharjah – U.A.E. (United Arab Emirates)  Position : Store In charge cum sample co-coordinator  **Complete Inventory report as below :**   * Daily fabric/trims received & issue detail report. * Daily cutting report & Production report. * Machinery spare parts inventory report on daily basis. * Reconciliation statement for each buyer wise after shipped the goods. * Follow-ups sampling dept.for new development & prod samples. * Of buyer betsything-USA, Atkins-USA, Radix-USA , Kit man International-INDIA, NRK-INDIA.     **Merchandising Activities** :--   * Following up with sampling dept. for all samples like salesman, fit, proto ,pre- production, top etc. * Following up with buyer to get approval on Pre-Production Samples b/4 cut ready date plan. * Costing to meet buyer’s target prices & chase for purchase order or L/C * Fabric Sourcing based on cad consumption & tack pack. (measurement chart & design) * Pre-Production Meeting in each style b/4 bulk cutting with production people. * Evaluate the factory on all the parameters, company management infrastructure & production   Capabilities.   * Finalizing job work rates (i.e. Job Workers, Embroideries, Printer, Fabric Suppliers) * Coordinate between departments like fabric, accessories & production to ensure smooth   Processing of orders & timely deliveries.   * Coordinate with quality head for assurance of safety measures, quality of products, quantity,   Assurance process, type of machines etc. & frequent factory visits for inspection at various  Stages i.e. initial, mid, & final inspection.  Production status from In house & subcontractors on daily basis.   * TNA to buyer as per their requirement (daily or weekly)   Cont………..3   * Shipment Pre-Alert to Shipping Dept. 7 days before (based on ex fty date) for arranging   Container or truck.   * After completed the shipment all leftover goods like rejected & without ratio pcs handover to   Our company’s store & conversion of surplus stock fabric into ready garments and develop a  Marketing team to wholesale those garments**.**   * Follow up for payment with buyer for each style wise shipments.   **----------------------------------------------------------------------------------------------------------------------**  **Sourcing Activities :-**   * Follow up with Trims suppliers (overseas & domestic) for samples development & bulk trims for timely   Dispatch before cut date plan.   * Follow up with supplier for Performa invoice for delv status & price purpose (c&f,fob etc.) * Follow up with TSD Dept. for thread/zipper sizes/ fusing/mesh/tapes/ consumption for bulk ordering. * Follow up with Fabric & Trims Store for trims/fabric swatch card to check quality of trims & Fabric * & actual received qty b/4 start the production. * Make Trims checklists (sewing & packing) for respective Job centers & in-house production. * Follow up with all Job centers for Fabric & Trims Shortfall / missing Trims / extra trims status for each   Order b/4 start the production.    **Education :** Graduation in commerce, From Jodhpur university, rajasthan – 1990 Computer Skill  * Fox pro (Ms dos prompt) * Microsoft office (Word, Excel) * Ora\_phs 06 * Visual Gem (V.G.)   **Activities & interest**   * Music / Cricket / Computer / reading / Exercise   **personal Detail**   * Date of Birth : 08th Feburary’1971 * Marital Status : Married * Father’s Name : Shree Kanhaiyalal Thanvi * Expected Employment Status : Full Time * Passport Detail : No : K-5166395 ;Date of Issue : 02/05/2012; Place of Issue : Jaipur   Date of Expiry : 01.05.2022 |