**Hardik Panchal**



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**Career Objective**

Expand management responsibilities, perk up organizational abilities to go beyond corporate goals, and assist honor all long-standing commitments made to customers, stakeholders, workers and communities in which we live.

**Highlights**

* Sales & Marketing
* Store Management
* Inventory
* Purchase
* Profit & loss
* Retail Management
* Fulfillment management
* Customer loyalty
* Relationship building
* Forecasting and analysis
* Cash Management
* Time management skills

**Education Qualification**

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| --- | --- | --- | --- | --- |
| **Qualification** | **Institute/College/School** | **University/ Board** | **Year of Examination** | **Percentage/**  **CGPA** |
| MBA | B K School of Business Management  (Marketing with Finance) | Gujarat University | 2015 | 2.58/4.33 |
| BBA | GLS Institute of business administration | Gujarat University | 2012 | 54% |
| HSC | Rachana high school | GHSEB | 2009 | 75% |
| SSC | Rachana high school | GSEB | 2007 | 67% |

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**Work Experience**

1. Grofers India Pvt Ltd

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| --- | --- | --- | --- |
| **Designation** | **Year** | **Company** | **Duration** |
| Store Manager | 2015 - 2017 | Grofers India Pvt Ltd | 2 Years |
|  | | | |
| **Roles & Responsibilties** | | | |
| \*Assortment, Purchase, Inventory Management | | | |
| \*Managing Stations, Train Subordinates, Order Processing | | | |
| \*To Train Assistant Managers | | | |
| \*Maintain Day to Day Reports | | | |
| \*Looking after Fulfillment of the orders | | | |
| \*Managing Market Place Merchents | | | |
| \*Managing Shoppers at Market Place Merchants | | | |
| \*To add new assortments in inventory,Warehouse Management, Looking after inward and outward | | | |

2. CEX Webuy Entertainment Pvt Ltd

|  |  |  |  |
| --- | --- | --- | --- |
| **Designation** | **Year** | **Company** | **Duration** |
| Store Manager | 2017 - Present | CEX WEBUY ENTERTAINMENT PVT LTD | 5 Years and Currently Working |
|  | | | |
| **Roles & Responsibilties** | | | |
| \*Responsible for overseeing the entire store operations. | | | |
| \*Ensure 100% adherence of standard operating processes (SOP). | | | |
| \*Preparing day to day reports and also to analyze them. | | | |
| \*Recruit, train and appraise the staff to be the best. | | | |
| \*Ensure damaged and defective goods are processed in a timely and accurate manner. | | | |
| \*Responsible for the monthly targets of the store. | | | |
| \*Get the day to day reporting from sales assistants, Delegation of the work to the sales assistants | | | |
| \*To motivate the subordinates for achiving targets, To give them knowledge of the company's prducts | | | |
| \*Responsible for all assets of the store, Cash Management. | | | |
| \*To timely report regarding targets to the Zone Manager, Also discuss detailed report of the store | | | |
| \*To Maintain after sales services to the customers,To biuld long term relationships with the customers. | | | |
| \*Responsible for P&L of the store. | | | |
| \*Looking after E Commerce for Ahmedabad region. | | | |
| \*Team Management and Leadership Roles, Improve performance of the staff | | | |

**Achievements**

* Being promoted as operation manager and later fulfillment manager within 10 months of joining at Grofers
* Winner of the Extra Mile award 2020 at current company CEX WEBUY ENT PVT LTD among pan india stores.

**Extra-Curricular Activities**

* Participated in various drawing competitions during my schooling.
* Participated in cricket, volleyball and kabaddi tournaments in school as well as college
* Participated and came Runner up in ‘Treasure Hunt’, organized in annual cultfest at BK School of Business

**Interests & Hobbies**

* Listening to music
* Playing cricket and volleyball
* Travelling and touring
* Connect myself with new people on social networking sites

**Personal Details**

**Full Name :**HardikVasudevbhaiPanchal

**Date of Birth :**29 July 1992

**Gender :**Male

**Marital Status :**Married

**Languages :**English, Hindi & Gujarati

**Address :**73/ Newvidhyavihar society, near Ssudarshan flats, Ramjimandir road, Ranip, Ahmedabad-382480

I declare that the above information is true to the best of my knowledge

**HardikVasudevbhai Panchal**