**HEENA PRAJAPATI**

A 101 Ram villa Heights, Nr. Uma school Road, Nikol, Ahmedabad- 382350

Contact No: +91-8460736394 Email Id : hinaprajapati03@gmail.com

***CAREER OBJECTIVE:***

*Hence forth I would like to see myself working with harmonious environment in esteemed organization where I can evolve my ideas and can give a good push to my career.*

***EDUCATIONAL QUALIFICATION***

* B.Com with 55%, from Gujarat University – April’2016.
* M.Com. with 53%, from Gujarat University – April’2018

***Career Profile***

**Calibehr (BOB Cards) – CRE – Credit Card Oct’2021 – Till Date**

**Job Profile**

* Selling various Credit cards threw branch.
* Maintain relations with Branch create new business.
* Follow up with Customers for Credit Card and convince them.
* Collect Customers documents and log in.
* Cross sell other product of bank.

**Finflow Financial Services – Team leader – Credit Card March’2020 -Sept’2021 Job Profile**

* Recruit New Employ And creating Team
* Train new Joiners employees
* Give Motivation to The team to achieving New Goals.
* Maintain a Bound with Team and prepared a MIS for Daily Tracking.

**Buzzworks (RBL Bank) - Sr. Sales Executive -Credit Card April’2018 - Feb’2020 Job Profile**

* Maintain relations with Branch create new business.
* Follow up with Customers for Credit Card and convince them.
* Collect Customers documents and log in.
* Create open market leads and close it.
* Convince Customer for other products.

**SBI Cards - Sales Executive – Credit Card Nov’2016 - April’2018**

**Job Profile**

* Selling various Credit cards threw tale calling.
* Follow up with Customers for Credit Card and convince them.
* Collect Customers documents and log in.
* Convince Customer for other products.
* Daily Reporting to Reporting Manager.

***PERSONAL INFORMATION***

BIRTH DATE: - 06-10-1996

MARITAL STATUS: - MARRIED

RELIGION: - HINDU

NATIONALITY: - INDIAN

LANGUAGES KNOWN: - ENGLISH, HINDI, GUJARATI

HOBBY: - READING, TRAVELLING, MUSIC, TO FACE NEW CHALLENGES

Thanking You,

Heena Prajapati