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| **Kartik Trivedi**  Project Management Professional   |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  | | --- | --- | |  | +91 9879478724 |  |  |  | | --- | --- | |  | Kartik\_1961@yahoo.co.in | |  | |  |

History of streamlining operations, increasing revenue and reducing costs to maximize business profits. Decisive and strategic leader with demonstrated track record of success in Project Management

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|  | **Skills** |

Project Management 

Budgeting 

Business Development 

Negotiations 

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|  | **Work History** |

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| **Dec-18 to Feb-20** | **Chief Executive Officer**  *MCCL(Al Manarah Group), Al Jubail, KSA*   * Overall Company Administration/Business development/Finance/Projects for Aramco Shutdowns/ Projects and Sabic projects (Marjan/Khurais/Jizan/Safania/Abu Ali) * Coached and guided senior managers to improve effectiveness and policy enforcement, resulting in improved employee job satisfaction and higher performance levels. * Prepared organization for forecasted demand levels through effective operational planning. |
| **Jul-16 to Dec-18** | **Director-Projects and Plant Service**  *Sendan International Company Al Jubail, KSA*   * Oversaw business operations and produced updated status reports outlining each project to meet milestones. * Hired and managed consultants, contractors and sub-contractors to complete project tasks. * Orchestrated wide range of projects, improvement strategies, changes implementation, new revenue stream establishment, and creative marketing and advertising. Coordination with vendors to ensure timely submission/amendment of bank guarantees/performance security * Projects:   + Drip Vessel replacement /Structure modification/Piping Modifications, Sharq (Sabic)   + Quench Filter Improvement (Olephin III Plant) Petrokemya, Sabic   + EO-EG Tie-ins Projects United, Sabic   + Well head Tie-in Project, Saudi Aramco (Udhelia and Uthmania region) |

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| **Sep-13 to May-16** | **General Manager**  *New Age/Pure world Company Abu Dhabi, UAE*   * Established and administered annual budget with controls to prevent overages, minimize burn rate and support sustainability objectives. * Drove year-over-year business growth while leading operations, strategic vision and long-range planning. * Organized budgets, oversaw P&Ls and achieved margin targets consistently to stay on track with growth plans. * Projects:   + Fire Fighting Shutdown jobs, Taqreer Refinery, Abu Dhabi   + IRP-2 project, Taqreer Refinery, Abu Dhabi   + ZADCO shutdown jobs, Abu Dhabi   + Fire Fighting EPC projects across UAE |
| **Nov-09 to Aug-13** | **General Manager**  *Abdullah Al Barrak & Sons, Al Jubail Company, KSA*   * Established and administered annual budget with controls to prevent overages, minimize burn rate and support sustainability objectives. * Drove year-over-year business growth while leading operations, strategic vision and long-range planning. * Developed value-added solutions and approaches by leveraging trends in customer marketplaces and industries. * Projects:   + Al Razi-2 and Al Razi-3 Shutdown jobs, Sabic   + Major Turn Around of Saudi Kayan, Sabic   + Heat Exchanger jobs, Petrokemya, Sabic   + GOSP-2,3 and 5 Shutdown jobs, Armco   + Well head Tie-in Project, Saudi Aramco (Udhelia region) |
| **Sep-07 to Nov-09** | **Project Manager**  *Qatar Constructions and Engg. Co. RLIC Doha, Qatar*   * Fostered relationships with vendors to foster positive working relationships. * Reined in project costs while meeting key milestones. * Developed and initiated projects, managed costs, and monitored performance. * Projects:   + Low Sulphur Condensate Tank Farm Project (Green Field + Brown Field), Dolphin Energy/JGC |
| **Feb-05 to Aug-07** | **Project Manager**  *Saudi Bin Laden Group (PCM Division), Yanbu, KSA*   * Reined in project costs while meeting key milestones. * Fostered relationships with vendors to foster positive working relationships. * Updated operational methods, oversaw accounting procedures, tracked information and compiled data to improve efficiency. * Projects:   + K002/K007 YANSAB/Fluor Arabia Projects, Yanbu, Saudi Arabia   + Mechanical Piping/FRP piping/rotating equipment/ Static Equipment/Civil works |
| **Mar-94 to Apr-04** | **General Manager**  *Triveni Engineers & Contractors Ahmedabad, Gujarat*   * Drove year-over-year business growth while leading operations, strategic vision and long-range planning. * Enhanced operational efficiency and productivity by managing budgets, accounts and costs. * Launched new, robust business management software system, resulting in improved operational insight and planning. * Projects:   + Shutdown jobs at VC/PVC plants, GOP plant, Xylene, DMT plant, Acrylic Fiber Plant, DSAF plant, PP plant, Indian Petro Chemicals Limited, Vadodara   + Shutdown jobs at Chloro-Methane plant, Caustic Soda plants, sodium Cyanide plant, GACL, Vadodara   + Shutdown jobs at Power plan, GEB, Vanakbori   + Shutdown jobs at Nylon-6 plant, Sulphur Plant, GSFC, Vadodara   + Shutdown jobs of CW pumps, GNFC, Bharuch |
| **Apr-81 to Mar-94** | **Deputy Manager**  *Kirloskar Brothers Limited Ahmedabad, Gujarat*   * Set, enforced and optimized internal policies to maintain responsiveness to demands. * Assessed supplier quality to maintain tight cost controls and maximize business operational performance. * Projects:   + EPC projects for pumping stations/plants |

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|  | **Education** |

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|  | **Bachelor of Engineering: Mechanical Engineering**  *Gujarat University - Ahmedabad* |