# Megha P. Pattanashetti

|  |  |  |
| --- | --- | --- |
|  | Current Address 5/5, Customs and GST Officers Colony, Uganda Park  Near Gurukul Road, Memnagar  Ahmedabad 380052  Gujarat | 9731342106  9884266139  megha.lin@gmail.com |
|  | DOB – 23/03/1987 |

|  |  |
| --- | --- |
| Objective |  |
| Seeking a position that will utilize my education and experience in the field of Sourcing/Procurement/Analytics.  **Summary**  Ambitious, loyal and extremely competitive  Proven Technical aptitude and utilization of E-sourcing tools.  Extensive work experience in The USA (United States of America)  Proven ability to handle suppliers and sourcing projects in western countries  Capably handling multiple projects, multi tasking, prioritizing and time management  Established strategy and delivered results efficiently with notable technological competence  Track record of learning success, analytical thinking, creative problem solving in a high- performing business environment  **Proficiency**  Indirect Procurement of Goods and Services**,** RFI, RFP development, Reverse Auctions, Productivity Improvements, Contract Negotiations & Vendor Management throughout Strategic E-Sourcing, Category Optimization Review, Development of Business Cases, Market Research, External Benchmarking, and Data Analysis |  |

|  |  |
| --- | --- |
| Education |  |
| **Master of Science in Industrial Engineering, Dec’10** Department of Industrial and Systems Engineering, University of Florida, Gainesville, Florida, USA (United States of America)  **Bachelors of Engineering in Industrial Engineering and Management, Jun'08** Department of Industrial Engineering and Management, Visveswaraya Technological University, Bangalore, India |  |

|  |  |
| --- | --- |
| Experience (Total – 6 Years & 6 Months)Manager-Operations, Apollo Main Hospital, Greams Road, Chennai (Sep’12-Dec-14) ***Improved productivity in the functioning of various******departments***  ***Brought clarity in functioning by holding monthly meetings with HOD’s of various******departments***  ***Took various initiatives to eliminate old practices and workings***  ***Worked closely with the health check department and played important role in creating a new package called***  ***Personalized health check***  ***Established stable system for Best Practice Sharing*** Integrated Supply Chain Analyst at Honeywell Technologies (Aviation and Aerospace), Bangalore (Jan’12-Aug’12)*Visual analytics for Supply Chain Optimization* *was developed in order to give a quick, easy and clear picture of the data**which was gathered and made sense of at our analyst team level. We moved from simple presentation via excel sheets**and power point to visual based data analytics and representation. By just moving the mouse across the globe the end user* *was able to view the result (number of shipments delivered, the means i.e. DTD, PTP, DTP etc.) in the continent they wished.* *Strategic Intelligence Reports- Competitive, Supplier & Commodity* *were also regularly gathered and analyzed and results**presented on a monthly basis.* *Actionable Analytics for Procurement Transformation Initiatives-E Sourcing*Strategic Sourcing Analyst at Winn-Dixie Corporate Office, USA (United States of America) (Dec ’10-Dec’11) *Spend and supply market assessment for projects in the area of IT goods and services and Marketing services**Total cost analytics in the domains of Corporate Services and Store operations**Identification of suitable suppliers and development of sourcing strategies Negotiation strategy identification and effective execution Implementation of new supplier structure, tracking results and restarting assessment.**Well versed in supplier relationship development and management.**Dealt with various suppliers extensively on various projects directly and on a daily basis**Savings: Close to $1M* |  |
| **Industrial Engineer at Winn-Dixie Logistics (The United States of America) (Mar ’10-Nov’10)**  ***Responsible for the project titled, "Optimization of the Replenishment Process" at***  *Winn-Dixie grocery stores, a fortune 500 company which serves communities throughout five southeastern states of USA*  *through 623 stores including liquor stores and in-store pharmacies. I worked in the corporate headquarters based in Jacksonville, Florida.*  *The centralized warehouse based in Jacksonville supplied to all the 623 stores across the five southern states.*  *This set up demanded for best in class productivity in the functioning of every process in the warehouse to optimize*  *inventory and logistics across all the stores. Thus my role required me to study the warehouse carefully and narrow down*  *manual and least productive processes and work on improving them.*  ***Problems were converted to opportunities/areas of improvement*** *by performing root cause analysis and using a*  *powerful combination of technology and human interaction I changed the existing logic in the warehouse management*  *systems software called TRICEPS and introduced new put-away logic that was used to control the process of putting away* *inventory.*  ***Saved inventory cost, overtime cost as well as improved the overall supply chain process for the company***  *by working with new logic guided the warehouse workers in putting away inventory in such a way that it simplified the process of*  *storing and retrieving thus reducing the overall time taken to load the goods transportation trucks once orders were received.*  **Marketing Analyst at General Electric (Consumer and Industrial) (Mar ’08-July’09)**  *Worked closely with the Marketing and Product Management team to identify market entry strategies in the LED (Light Emitting Diodes) sector.*  **Market Researcher for Hosmac India Pvt. Ltd, Bangalore (Mar ’07- Aug’07)**  *Investigated information on infrastructure in healthcare industry for the project titled "Health Care in Bangalore"**Developed analytical work plans and identified system deficiency in terms of technology, facilities, research and development*  **Public Relations Intern at LinOpinion (Mar’06-Jun’06)** |  |

|  |  |
| --- | --- |
| Academic Projects |  |
| Digital Simulation Techniques  *Simulated queuing system at Chick-fil-A, located on the campus at the University of Florida and provided a solution which involved*  *creating a ‘quick check-out’ line that catered to customers with an order value less than a certain amount.*  *This helped reduce waiting time drastically.*  Monarch Supply Chain Management, Atlanta, Georgia, USA  *Independent Research*  Models for Supply Chain Management |  |

|  |  |
| --- | --- |
| SkillsSoftware Six Sigma Trained CertificationBay Group Negotiation Trained CertificationSourcing: Ariba Pro. (e-sourcing tool), SAP, Hyperion, ASP, Panjiva Software: Hands-on experience in the use of ERP (Enterprise Resource Planning) called TRICEPS, Arena Simulation, Upside (Contract Management System)  MS Office: Proficient in the use of Excel (Pivot Tables etc.), Word |  |
|  |

|  |  |
| --- | --- |
| Awards |  |
| Achievement Award for Academic Excellence (40% Tuition Fee Waiver) from the College of Engineering, University of Florida. 2009  Member of Institute of Industrial Engineers and INFORMS University of Florida chapter Chief coordinator, ‘Calefaction’, an annual departmental technical festival, at BMS college of Engineering, Bangalore. |  |

## Other Interests

Travelling, Reading, Cultural Diversity, Latest Researches, Lifestyle and Well Being