**RESUME:-**

**Name:-**Mukesh Devendrabhai Shah **Permanent Address:-**

**Email:-**[meetshah2310812@gmail.com](mailto:meetshah2310812@gmail.com) 5 / 12 tigarfalet ,Nr. Amulpalar

**Mo.:-** 9586121075 Nr.akhabarnagar .navavadaj .

Ahmedabad – 380009

**PERSONAL BIO-DATA**

NAME                                :        MUKESH SHAH

DATE OF BIRTH                :        08TH DEC 1990

GENDER                            :        MALE

MARITAL STATUS             :        MARRIED

NATIONALITY                    :        INDIAN

LANGUAGES KNOWN      :        ENGLISH, GUJARATI & HINDI

MOTHER TONGUE            :        HINDI

HOBBY                              :        DRAVING & LISTENING MUSIC

**EDUCATION QUALIFICATION :**

* S.S.C. IN G.S.E.B. 50% WITH SECOND CLASS IN MARCH – 2005
* H.S.C. IN G.H.S.E.B. 55% WITH SECOND CLASS IN MARCH – 2007
* B.com Completed from Gujarat University - 2010

**SKILL :**

* Multitasking
* Time management ,
* Team handling ,Team motivation , Team work .
* Quick learner with smartness.
* Ability to complete given work in given time period.
* Business planning.
* Dealing with different situation. keen to learn and quick to adapt to changes. honesty and truthfulness . enthusiastic and committed to maintain quality and efficiency.

**COMPUTER SKILL :**

* Computer knowledge like M.S.OFFICE, Visual Basic, Internet etc.

**EXPERIENCE :**

* I have 4 years of experience at “Pidilite Industrial Ltd” as an IMR ( 2010 TO 2014)
* I have 3 years of experience at “merino industries Ltd “as an AREA SALES MANAGER.( 2014 TO 2017).
* I have 2 years of experience at "resinova chemist Ltd "as BUSINESS DEVLOPMENT MANAGER( 2017 TO 2019).
* I am currently working at "bulwark con chem." as SALES MANAGER (GUJARAT and MAHARSTRA HAED 2019 TO TILL DATE ).

Responsibilities:-

* Distributor management which includes primary and secondary data.
* Opening new distributor and new dealer in market.
* To make new relation with wholesale market and maintain existing relation with wholesale customers. To maintain relation with existing customer and develop new customer.
* Products selling with cross sales / range sales also provide product demonstration and product training to customer and market.
* To take a brief visits to the customers for upgrading and increasing product quantity and take a feedback from the same.
* Developing new area and town.
* Developing and sustaining solid relationships with customers to encourage repeat business.
* Team handling and team motivation .
* SGA meet ,in shop meet and on site meeting handling.

**DECLARATION** :

I hereby declarethat the above information given by me is true, complete and correct to the best of my knowledge and belief.

Date:

Place :