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| |  | | --- | | CURRICULUM VITAE | | | | | |
| nehalpatel.jpg |  | **Name** |  | Nehal J. Patel |
| **Degree** | MBA |
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| **Nationality** | Indian |
| **Date of Birth** | 06/07/1990 |
| **Gender** | Female |
| **Marrital status** | Single |
| **Permenat Address** | Vaidh patel ni vadi,  Chhindiya Gate,NR ambaji mate,  Patan,gujarat-384265 |
|  |  |
| **Mobile No** | 09624339924 |
| **E-mail** | nehal.patel67@gmail.com |
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| |  | | --- | | CURRENT JOB |   Team Leader (FMCG) June 2013 – Dec 2015  SMOLLAN GROUP  Gujarat  Working as Team leader handling sales, Operation and Marketing for Gujarat Territory in that there are Three town Ahmadabad, Baroda, Surat. Promoting The Brand of Kellogg’s India Ltd through Sales and Achieving Target. Also Doing Promotional And BTL Activities Of Modern Trade Business. Deal with Market issue. Day to Day Market visit.  **Job Role**  1) Leading the Team Of 15 Team Member  2) Sales Target Achievement  3) Analysis Of Data  4) Fill Stock Requirement  5) Monthly Meeting and Training  6) Data Updation  7) Cash Management  8) Take sales initiative to increasing sales  9) Recruitment, Selection, Induction  **EXPERIENCE**  **Depatment Manager July 2012 –June 2013 Future Value Retail Limited**  **Big Bazaar Pune kothrud**    Handling Consumption,Shrinkage,Inwarding,Outwarding, Product Ordering ,Daily routine, Customer service, Sale figures, Staff scheduling, Handling whole General Merchandise. Below are summary of the job role  **Job Role**   1. Lead The Team Of 18 Team Members 2. Ensure a high level of customer service. 3. Ensure proper stocks are maintained. 4. Determine best sellers and poor sellers and derive upon a action. 5. Ensure promotional articles/materials are displayed efficiently. 6. To play ways to prevent shrinkage and shoplifting. 7. Control store expenses | | | | |

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| **Degree** | **University/ Institution** | **Year of**  **Passing** | **Percentage of**  **marks** |
| ***MBA*** *(Retail Management)* | Future Innoversity  (Affliated to I.G.N.O.U) | 2012 | 60% |
| ***BBA*** | Hemchandrachary North Gujarat University, Patan | 2010 | 74.00% |
| ***HSC*** | Aadarsh Vidhyalaya, Patan | 2007 | 75.00% |
| ***SSC*** | Adarsh Vidhyalaya ,Patan | 2005 | 68.00% |

**EDUCATIONAL QUALIFICATION**

**INRTNSHIP AND PROJECTS**

* 60 Days Summer Internship at **Big-Bazaar Kankariya** Ahmedabad
* Big 5 Days internship at **Big-Bazaar HIMALAYA**
* 28 Days Of Summer Training In **Gokul Refoils & Solvent Ltd** At Siddhapur in **TYBBA**.
* 21 Days of Summer Training in **Choice Laboratories Ltd** At Unjha In **SYBBA**.
* Project on **Ratio Analyses** in Finance,**Department** **Knowledge.**
* **Customer discomfort areas in retail store** as final MBA Project.
* **Supply chain management project in MBA.**

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| SKILL |

**Technical skill**

* Software Package : SAP, Microsoft Office (Word,Excel,Powerpoint**)**

**Personal skills**

* Willing to lead from the front and happy to roll up sleeves and help out.
* Setting an example of exceptional management and developing and driving the performance of a team.
* Possessing an outgoing and confident personality.
* Enjoy working in a fast paced/target driven environment.
* Strong attention to detail.

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| REFERENCES |

1) Puneet Anand – Business Head of Smollan.

2)Pradip Prajapati –Field manager of HUL.

I assure that the above furnished information is true to the best of my knowledge and belief.

Date:

Place:

Yours sincerely,

(NEHAL PATEL)